

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L38 - Business acquisition through different channels (Individual)****(₹ Lakhs)**

Sl.No.	Channels	For the quarter ended 30 September 2022		For the quarter ended 30 September 2021		Up to the quarter ended 30 September 2022		Up to the quarter ended 30 September 2021	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	17,188	9,948	14,323	14,050	28,001	18,438	23,727	22,668
2	Corporate Agents-Banks	2,395	1,202	2,409	1,042	4,349	2,058	4,081	1,578
3	Corporate Agents -Others	715	271	725	205	1,301	446	1,164	313
4	Brokers	10,208	3,835	11,199	4,310	18,752	7,452	17,073	6,285
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	- Online (Through Company Website)	-	-	-	-	-	-	-	-
	- Others	2,711	5,366	2,690	2,363	4,425	7,002	4,483	3,652
7	POS	294	27	2,081	259	656	65	3,027	384
8	IMF	-	-	-	-	-	-	-	-
	Total (A)	33,511	20,649	33,427	22,229	57,484	35,461	53,555	34,881
1	Referral Arrangements (B)	399	161	666	204	690	244	1,260	373
	Grand Total (A+B)	33,910	20,810	34,093	22,433	58,174	35,705	54,815	35,253

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold