

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L38 - Business acquisition through different channels (Individual)****(₹ Lakhs)**

Sl.No.	Channels	For the quarter ended 30 June 2022		For the quarter ended 30 June 2021		Up to the quarter ended 30 June 2022		Up to the quarter ended 30 June 2021	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	10,813	8,490	9,404	8,618	10,813	8,490	9,404	8,618
2	Corporate Agents-Banks	1,954	856	1,672	536	1,954	856	1,672	536
3	Corporate Agents -Others	586	175	439	108	586	175	439	108
4	Brokers	8,544	3,617	5,874	1,974	8,544	3,617	5,874	1,974
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	- Online (Through Company Website)	-	-	-	-	-	-	-	-
	- Others	1,714	1,636	1,793	1,290	1,714	1,636	1,793	1,290
7	POS	362	38	946	125	362	38	946	125
8	IMF	-	-	-	-	-	-	-	-
	Total (A)	23,973	14,811	20,128	12,651	23,973	14,811	20,128	12,651
1	Referral Arrangements (B)	291	84	594	169	291	84	594	169
	Grand Total (A+B)	24,264	14,895	20,722	12,820	24,264	14,895	20,722	12,820

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold