

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

(₹ Lakhs)

Sl.No.	Channels	For the quarter ended 31 March 2022			For the quarter ended 31 March 2021			Up to the quarter ended 31 March 2022			Up to the quarter ended 31 March 2021		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	63	5	-	143	8	-	310	19	-	425	25
3	Corporate Agents -Others	-	-	-	-	-	-	-	2	0	1	16	0
4	Brokers	-	4,13,041	2,951	5	7,55,177	4,029	8	12,36,059	11,759	16	14,91,785	7,746
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	1	12,348	1,644	1	36,487	1,737	4	(1,34,300)	3,325	10	50,023	2,853
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	Total (A)	1	4,25,452	4,599	6	7,91,807	5,775	12	11,02,071	15,103	27	15,42,249	10,624
1	Referral Arrangements (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	1	4,25,452	4,599	6	7,91,807	5,775	12	11,02,071	15,103	27	15,42,249	10,624

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold