

**Exide Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

(₹ Lakhs)

Sl.No.	Channels	For the quarter ended 31 December 2021			For the quarter ended 31 December 2020			Up to the quarter ended 31 December 2021			Up to the quarter ended 31 December 2020		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	60	4	-	-	-	-	247	14	-	162	11
3	Corporate Agents -Others	-	2	0	1	136	6	-	2	0	1	136	6
4	Brokers	1	2,37,453	1,951	5	5,05,165	1,899	8	8,23,018	8,808	11	7,36,608	3,717
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	-	5,195	215	1	3,256	374	3	(1,46,648)	1,682	9	13,536	1,116
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>1</b>	<b>2,42,710</b>	<b>2,169</b>	<b>7</b>	<b>5,08,557</b>	<b>2,279</b>	<b>11</b>	<b>6,76,619</b>	<b>10,504</b>	<b>21</b>	<b>7,50,442</b>	<b>4,850</b>
1	Referral Arrangements (B)	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>1</b>	<b>2,42,710</b>	<b>2,169</b>	<b>7</b>	<b>5,08,557</b>	<b>2,279</b>	<b>11</b>	<b>6,76,619</b>	<b>10,504</b>	<b>21</b>	<b>7,50,442</b>	<b>4,850</b>

**Note:**

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold