

**Exide Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)****(₹ Lakhs)**

Sl.No.	Channels	For the quarter ended 30 September 2021			For the quarter ended 30 September 2020			Up to the quarter ended 30 September 2021			Up to the quarter ended 30 September 2020		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	106	6	-	93	6	-	187	10	-	162	11
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	(0)	-	-	-
4	Brokers	3	4,14,725	3,699	1	2,17,454	1,516	7	5,85,565	6,858	6	2,31,443	1,818
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	2	(1,69,191)	1,100	3	(11,864)	312	3	(1,51,843)	1,467	8	10,280	742
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>5</b>	<b>2,45,640</b>	<b>4,805</b>	<b>4</b>	<b>2,05,683</b>	<b>1,833</b>	<b>10</b>	<b>4,33,909</b>	<b>8,335</b>	<b>14</b>	<b>2,41,885</b>	<b>2,571</b>
1	Referral Arrangements (B)	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>5</b>	<b>2,45,640</b>	<b>4,805</b>	<b>4</b>	<b>2,05,683</b>	<b>1,833</b>	<b>10</b>	<b>4,33,909</b>	<b>8,335</b>	<b>14</b>	<b>2,41,885</b>	<b>2,571</b>

**Note:**

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold