

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 30 June 2021			For the quarter ended 30 June 2020			Up to the quarter ended 30 June 2021			Up to the quarter ended 30 June 2020		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	81	0.04	-	69	0.05	-	81	0.04	-	69	0.05
3	Corporate Agents -Others	-	-	(0.00)	-	-	-	-	-	(0.00)	-	-	-
4	Brokers	4	170,840	31.59	5	13,989	3.02	4	170,840	31.59	5	13,989	3.02
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	1	17,348	3.67	5	22,144	4.30	1	17,348	3.67	5	22,144	4.30
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	Total (A)	5	188,269	35.30	10	36,202	7.37	5	188,269	35.30	10	36,202	7.37
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	5	188,269	35.30	10	36,202	7.37	5	188,269	35.30	10	36,202	7.37

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold