

**Exide Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 31 December 2020			For the quarter ended 31 December 2019			Up to the quarter ended 31 December 2020			Up to the quarter ended 31 December 2019		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	84	0.03	-	162	0.11	4	189,792	5.38
3	Corporate Agents -Others	1	136	0.06	-	-	-	1	136	0.06	-	-	-
4	Brokers	5	505,165	18.99	9	435,610	20.20	11	736,608	37.17	17	1,121,335	42.32
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	1	3,256	3.74	4	26,371	4.32	9	13,536	11.16	9	66,461	12.20
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>7</b>	<b>508,557</b>	<b>22.79</b>	<b>13</b>	<b>462,065</b>	<b>24.56</b>	<b>21</b>	<b>750,442</b>	<b>48.50</b>	<b>30</b>	<b>1,377,588</b>	<b>59.90</b>
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>7</b>	<b>508,557</b>	<b>22.79</b>	<b>13</b>	<b>462,065</b>	<b>24.56</b>	<b>21</b>	<b>750,442</b>	<b>48.50</b>	<b>30</b>	<b>1,377,588</b>	<b>59.90</b>

**Note:**

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold