

**Exide Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 30 September 2020			For the quarter ended 30 September 2019			Up to the quarter ended 30 September 2020			Up to the quarter ended 30 September 2019		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	93	0.06	4	189,602	5.29	-	162	0.11	4	189,708	5.34
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	1	217,454	15.16	6	323,024	11.22	6	231,443	18.18	8	685,725	22.13
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	3	(11,864)	3.12	1	17,873	6.50	8	10,280	7.42	5	40,090	7.88
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>4</b>	<b>205,683</b>	<b>18.33</b>	<b>11</b>	<b>530,499</b>	<b>23.01</b>	<b>14</b>	<b>241,885</b>	<b>25.71</b>	<b>17</b>	<b>915,523</b>	<b>35.35</b>
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>4</b>	<b>205,683</b>	<b>18.33</b>	<b>11</b>	<b>530,499</b>	<b>23.01</b>	<b>14</b>	<b>241,885</b>	<b>25.71</b>	<b>17</b>	<b>915,523</b>	<b>35.35</b>

**Note:**

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold