

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 31 December 2019			For the quarter ended 31 December 2018			Up to the quarter ended 31 December 2019			Up to the quarter ended 31 December 2018		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	84	0.03	-	94	0.03	4	189,792	5.38	1	219	0.08
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	9	435,610	20.20	17	374,097	9.48	17	1,121,335	42.32	85	1,140,911	37.03
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	4	26,371	4.32	4	24,457	3.63	9	66,461	12.20	16	80,219	16.84
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	Total (A)	13	462,065	24.56	21	398,648	13.14	30	1,377,588	59.90	102	1,221,349	53.95
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	13	462,065	24.56	21	398,648	13.14	30	1,377,588	59.90	102	1,221,349	53.95

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold