

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 30 September 2019			For the quarter ended 30 September 2018			Up to the quarter ended 30 September 2019			Up to the quarter ended 30 September 2018		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	4	189,602	5.29	1	85	0.04	4	189,708	5.34	1	125	0.05
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	6	323,024	11.22	22	358,999	10.17	8	685,725	22.13	68	766,814	27.55
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	1	17,873	6.50	3	28,381	10.78	5	40,090	7.88	12	55,762	13.21
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	Total (A)	11	530,499	23.01	26	387,465	20.98	17	915,523	35.35	81	822,701	40.81
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	11	530,499	23.01	26	387,465	20.98	17	915,523	35.35	81	822,701	40.81

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold