

**Exide Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)


**FORM : L25 (I) - Geographical Distribution Channel - Individuals (Apr to Sep-19)**

| Geographical Distribution of Total Business |                           |                    |               |                    |                        |                    |               |                    |                        |                             |               |                    |                        |
|---|---------------------------|--------------------|---------------|--------------------|------------------------|--------------------|---------------|--------------------|------------------------|-----------------------------|---------------|--------------------|------------------------|
| Sl. No.                                     | State / Union Territory   | Rural (Individual) |               |                    |                        | Urban (Individual) |               |                    |                        | Total Business (Individual) |               |                    |                        |
|   |                           | No. of Policies    | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies    | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies             | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1   | Andhra Pradesh            | 1,794              | 1,769         | 4.96               | 182                    | 6,321              | 6,162         | 28.65              | 801                    | 8,115                       | 7,931         | 33.61              | 982.96                 |
| 2   | Arunachal Pradesh         | -                  | -             | -                  | -                      | 2                  | 2             | 0.01               | 1                      | 2                           | 2             | 0.01               | 0.54                   |
| 3   | Assam                     | 319                | 317           | 0.93               | 16                     | 1,504              | 1,464         | 5.40               | 98                     | 1,823                       | 1,781         | 6.32               | 113.80                 |
| 4   | Bihar                     | 1,235              | 1,229         | 2.99               | 50                     | 1,545              | 1,506         | 5.61               | 92                     | 2,780                       | 2,735         | 8.60               | 142.05                 |
| 5   | Chattisgarh               | 93                 | 89            | 0.28               | 9                      | 183                | 180           | 0.46               | 27                     | 276                         | 269           | 0.73               | 35.41                  |
| 6   | Goa                       | 20                 | 18            | 0.04               | 1                      | 131                | 125           | 0.74               | 16                     | 151                         | 143           | 0.78               | 17.44                  |
| 7   | Gujarat                   | 1,243              | 1,231         | 3.06               | 42                     | 6,014              | 5,916         | 19.62              | 355                    | 7,257                       | 7,147         | 22.68              | 396.77                 |
| 8   | Haryana                   | 473                | 462           | 1.36               | 41                     | 1,286              | 1,265         | 7.46               | 143                    | 1,759                       | 1,727         | 8.82               | 184.33                 |
| 9   | Himachal Pradesh          | 475                | 468           | 1.17               | 14                     | 176                | 174           | 0.42               | 7                      | 651                         | 642           | 1.60               | 21.42                  |
| 10  | Jammu & Kashmir           | 319                | 316           | 0.78               | 10                     | 334                | 329           | 1.16               | 13                     | 653                         | 645           | 1.94               | 22.68                  |
| 11  | Jharkhand                 | 749                | 728           | 1.70               | 29                     | 1,400              | 1,329         | 4.14               | 77                     | 2,149                       | 2,057         | 5.84               | 106.07                 |
| 12  | Karnataka                 | 2,413              | 2,384         | 6.31               | 166                    | 7,288              | 7,030         | 35.03              | 746                    | 9,701                       | 9,414         | 41.34              | 911.36                 |
| 13  | Kerala                    | 233                | 230           | 1.43               | 13                     | 1,017              | 983           | 7.88               | 62                     | 1,250                       | 1,213         | 9.31               | 74.94                  |
| 14  | Madhya Pradesh            | 289                | 288           | 0.73               | 14                     | 1,384              | 1,357         | 4.34               | 81                     | 1,673                       | 1,645         | 5.07               | 94.48                  |
| 15  | Maharashtra               | 3,641              | 3,622         | 6.55               | 143                    | 9,142              | 8,943         | 29.79              | 824                    | 12,783                      | 12,565        | 36.34              | 967.27                 |
| 16  | Manipur                   | 3                  | 3             | 0.02               | 0                      | 8                  | 8             | 0.04               | 1                      | 11                          | 11            | 0.06               | 0.71                   |
| 17  | Meghalaya                 | 25                 | 25            | 0.08               | 1                      | 91                 | 90            | 0.25               | 3                      | 116                         | 115           | 0.33               | 4.22                   |
| 18  | Mizoram                   | -                  | -             | -                  | -                      | 2                  | 2             | 0.00               | 0                      | 2                           | 2             | 0.00               | 0.03                   |
| 19  | Nagaland                  | -                  | -             | -                  | -                      | 5                  | 5             | 0.04               | 0                      | 5                           | 5             | 0.04               | 0.14                   |
| 20  | Orissa                    | 2,310              | 2,286         | 5.75               | 108                    | 3,108              | 3,033         | 11.90              | 199                    | 5,418                       | 5,319         | 17.66              | 306.26                 |
| 21  | Punjab                    | 591                | 589           | 1.64               | 23                     | 1,366              | 1,341         | 5.41               | 152                    | 1,957                       | 1,930         | 7.05               | 175.53                 |
| 22  | Rajasthan                 | 718                | 714           | 1.84               | 84                     | 1,856              | 1,809         | 6.82               | 241                    | 2,574                       | 2,523         | 8.66               | 325.20                 |
| 23  | Sikkim                    | 16                 | 14            | 0.04               | 0                      | 19                 | 18            | 0.05               | 1                      | 35                          | 32            | 0.10               | 1.32                   |
| 24  | Telangana                 | 888                | 879           | 2.54               | 132                    | 4,569              | 4,417         | 24.70              | 689                    | 5,457                       | 5,296         | 27.24              | 820.89                 |
| 25  | Tamil Nadu                | 769                | 742           | 2.31               | 53                     | 5,413              | 5,188         | 30.09              | 485                    | 6,182                       | 5,930         | 32.40              | 538.07                 |
| 26  | Tripura                   | 73                 | 73            | 0.21               | 2                      | 125                | 125           | 0.41               | 3                      | 198                         | 198           | 0.62               | 5.25                   |
| 27  | Uttar Pradesh             | 2,547              | 2,516         | 6.54               | 164                    | 5,700              | 5,605         | 20.43              | 482                    | 8,247                       | 8,121         | 26.97              | 646.24                 |
| 28  | Uttarakhand               | 667                | 663           | 2.22               | 32                     | 1,155              | 1,149         | 4.20               | 85                     | 1,822                       | 1,812         | 6.43               | 116.44                 |
| 29  | West Bengal               | 777                | 753           | 2.15               | 34                     | 4,146              | 3,898         | 22.64              | 224                    | 4,923                       | 4,651         | 24.79              | 257.26                 |
| 30  | Andaman & Nicobar Islands | -                  | -             | -                  | -                      | 11                 | 7             | 0.09               | 1                      | 11                          | 7             | 0.09               | 1.38                   |
| 31  | Chandigarh                | -                  | -             | -                  | -                      | 60                 | 59            | 0.30               | 7                      | 60                          | 59            | 0.30               | 6.82                   |
| 32  | Dadra & Nagar Haveli      | -                  | -             | -                  | -                      | -                  | -             | -                  | -                      | -                           | -             | -                  | -                      |
| 33  | Daman & Diu               | -                  | -             | -                  | -                      | 2                  | 2             | 0.00               | 0                      | 2                           | 2             | 0.00               | 0.30                   |
| 34  | Delhi                     | (2)                | (1)           | (0.00)             | (0)                    | 2,654              | 2,602         | 11.78              | 192                    | 2,652                       | 2,601         | 11.78              | 192.35                 |
| 35  | Lakshadweep               | -                  | -             | -                  | -                      | -                  | -             | -                  | -                      | -                           | -             | -                  | -                      |
| 36  | Pondicherry               | 1                  | 1             | 0.01               | 0                      | 49                 | 49            | 0.27               | 6                      | 50                          | 50            | 0.28               | 5.73                   |
| <b>Total</b>                                |                           | <b>22,679</b>      | <b>22,408</b> | <b>57.63</b>       | <b>1,361.79</b>        | <b>68,066</b>      | <b>66,172</b> | <b>290.16</b>      | <b>6,113.84</b>        | <b>90,745</b>               | <b>88,580</b> | <b>347.79</b>      | <b>7,475.63</b>        |