

**FORM L4-Premium Schedule**

(₹ '000)

Particulars	For the quarter ended 31 March 2017	Year ended 31 March 2017	For the quarter ended 31 March 2016	Year ended 31 March 2016
<b>Premium (net of service tax)</b>				
First year premiums	2,263,097	6,376,759	1,966,321	5,658,151
Renewal premiums	5,911,733	15,458,153	5,235,970	14,141,394
Single premiums	152,816	2,250,882	137,180	670,371
<b>Total premium</b>	<b>8,327,647</b>	<b>24,085,795</b>	<b>7,339,470</b>	<b>20,469,916</b>

**FORM : L5-Commission Schedule**

Commission				
Commission paid				
Direct - First year premium	441,220	1,290,157	383,839	1,113,600
- Renewal premium	29,471	320,953	(33,970)	246,247
- Single premium	1,485	25,070	3,220	10,769
<b>Total</b>	<b>472,175</b>	<b>1,636,180</b>	<b>353,089</b>	<b>1,370,616</b>
Add : Commission on reinsurance accepted	-	-	-	-
Less : Commission on reinsurance ceded	-	-	-	-
<b>Net Commission</b>	<b>472,175</b>	<b>1,636,180</b>	<b>353,089</b>	<b>1,370,616</b>

**Break up of commission paid to intermediaries:**

Agents	291,554	<b>1,144,701</b>	244,897	<b>955,359</b>
Brokers	134,272	<b>370,506</b>	84,365	<b>335,506</b>
Corporate agency	22,352	<b>66,038</b>	17,653	<b>58,608</b>
Referral	15,761	<b>27,219</b>	116	<b>3,125</b>
Bancassurance	6,794	<b>25,260</b>	6,058	<b>18,017</b>
IMF *	1,442	<b>2,456</b>	-	-
<b>Total</b>	<b>472,175</b>	<b>1,636,180</b>	<b>353,089</b>	<b>1,370,616</b>

\* Included from current FY