

**FORM : L25 (I) - Geographical Distribution Channel - Individuals (Apr to Dec-16)**

| <b>Geographical Distribution of Total Business</b> |                           |                    |               |                    |                        |                    |               |                    |                        |                             |                |                    |                        |
|--|---------------------------|--------------------|---------------|--------------------|------------------------|--------------------|---------------|--------------------|------------------------|-----------------------------|----------------|--------------------|------------------------|
| Sl. No.  | State / Union Territory   | Rural (Individual) |               |                    |                        | Urban (Individual) |               |                    |                        | Total Business (Individual) |                |                    |                        |
|  |                           | No. of Policies    | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies    | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies             | No. of Lives   | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1  | Andhra Pradesh            | 3,997              | 3,922         | 11.24              | 188.60                 | 7,635              | 7,500         | 43.75              | 361.49                 | 11,632                      | 11,422         | 54.99              | 550.09                 |
| 2  | Arunachal Pradesh         | 1                  | 1             | 0.00               | 0.01                   | 5                  | 5             | 0.02               | 0.14                   | 6                           | 6              | 0.02               | 0.16                   |
| 3  | Assam                     | 290                | 282           | 0.82               | 7.15                   | 1,731              | 1,702         | 6.59               | 47.51                  | 2,021                       | 1,984          | 7.41               | 54.66                  |
| 4  | Bihar                     | 598                | 593           | 1.35               | 12.07                  | 2,502              | 2,431         | 6.36               | 60.06                  | 3,100                       | 3,024          | 7.70               | 72.13                  |
| 5  | Chattisgarh               | -                  | -             | -                  | -                      | 619                | 601           | 1.76               | 18.24                  | 619                         | 601            | 1.76               | 18.24                  |
| 6  | Goa                       | 144                | 140           | 0.76               | 5.87                   | 135                | 130           | 0.80               | 6.94                   | 279                         | 270            | 1.57               | 12.81                  |
| 7  | Gujarat                   | 1,682              | 1,665         | 4.13               | 27.41                  | 5,188              | 5,052         | 22.13              | 175.31                 | 6,870                       | 6,717          | 26.26              | 202.73                 |
| 8  | Haryana                   | 526                | 507           | 2.15               | 28.75                  | 1,693              | 1,612         | 7.35               | 102.41                 | 2,219                       | 2,119          | 9.51               | 131.17                 |
| 9  | Himachal Pradesh          | 231                | 230           | 0.62               | 5.14                   | 454                | 450           | 1.34               | 13.30                  | 685                         | 680            | 1.96               | 18.44                  |
| 10   | Jammu & Kashmir           | 310                | 290           | 0.90               | 9.75                   | 456                | 442           | 1.19               | 18.81                  | 766                         | 732            | 2.08               | 28.56                  |
| 11   | Jharkhand                 | 379                | 373           | 1.09               | 8.34                   | 1,638              | 1,619         | 4.50               | 44.86                  | 2,017                       | 1,992          | 5.59               | 53.20                  |
| 12   | Karnataka                 | 3,595              | 3,543         | 9.89               | 125.35                 | 10,140             | 9,826         | 106.84             | 489.18                 | 13,735                      | 13,369         | 116.73             | 614.53                 |
| 13   | Kerala                    | 199                | 199           | 0.70               | 6.22                   | 3,117              | 3,106         | 35.99              | 82.20                  | 3,316                       | 3,305          | 36.69              | 88.42                  |
| 14   | Madhya Pradesh            | 1                  | 1             | 0.00               | 0.01                   | 3,557              | 3,488         | 9.61               | 101.34                 | 3,558                       | 3,489          | 9.61               | 101.35                 |
| 15   | Maharashtra               | 1,725              | 1,687         | 3.75               | 39.64                  | 9,865              | 9,604         | 41.27              | 357.14                 | 11,590                      | 11,291         | 45.02              | 396.78                 |
| 16   | Manipur                   | 3                  | 3             | 0.01               | 0.01                   | 22                 | 22            | 0.11               | 0.87                   | 25                          | 25             | 0.12               | 0.88                   |
| 17   | Meghalaya                 | -                  | -             | -                  | -                      | 19                 | 18            | 0.08               | 0.46                   | 19                          | 18             | 0.08               | 0.46                   |
| 18   | Mizoram                   | 1                  | 1             | 0.01               | 0.08                   | 3                  | 3             | 0.00               | 0.05                   | 4                           | 4              | 0.01               | 0.13                   |
| 19   | Nagaland                  | -                  | -             | -                  | -                      | 10                 | 9             | 0.04               | 0.25                   | 10                          | 9              | 0.04               | 0.25                   |
| 20   | Orissa                    | 1,985              | 1,955         | 4.79               | 38.49                  | 5,365              | 5,269         | 14.02              | 130.62                 | 7,350                       | 7,224          | 18.81              | 169.11                 |
| 21   | Punjab                    | 535                | 520           | 1.52               | 21.41                  | 2,547              | 2,422         | 8.72               | 129.20                 | 3,082                       | 2,942          | 10.24              | 150.61                 |
| 22   | Rajasthan                 | 599                | 585           | 1.46               | 26.76                  | 2,905              | 2,841         | 9.39               | 145.71                 | 3,504                       | 3,426          | 10.85              | 172.47                 |
| 23   | Sikkim                    | 1                  | 1             | 0.00               | 0.02                   | 13                 | 13            | 0.04               | 0.38                   | 14                          | 14             | 0.05               | 0.40                   |
| 24   | Telangana                 | 3,397              | 3,350         | 8.91               | 207.62                 | 4,443              | 4,298         | 41.99              | 406.42                 | 7,840                       | 7,648          | 50.90              | 614.04                 |
| 25   | Tamil Nadu                | 1,659              | 1,624         | 4.57               | 54.68                  | 11,321             | 11,001        | 81.01              | 466.93                 | 12,980                      | 12,625         | 85.58              | 521.61                 |
| 26   | Tripura                   | 100                | 99            | 0.23               | 1.57                   | 115                | 110           | 0.37               | 3.26                   | 215                         | 209            | 0.60               | 4.83                   |
| 27   | Uttar Pradesh             | 2,221              | 2,175         | 5.85               | 69.20                  | 8,122              | 7,846         | 24.10              | 333.72                 | 10,343                      | 10,021         | 29.95              | 402.92                 |
| 28   | Uttarakhand               | 771                | 763           | 2.20               | 21.82                  | 1,958              | 1,932         | 5.31               | 61.98                  | 2,729                       | 2,695          | 7.52               | 83.80                  |
| 29   | West Bengal               | 1,146              | 980           | 3.85               | 31.11                  | 6,184              | 5,401         | 23.93              | 184.44                 | 7,330                       | 6,381          | 27.78              | 215.55                 |
| 30   | Andaman & Nicobar Islands | 7                  | 6             | 0.02               | 0.18                   | 4                  | 4             | 0.01               | 0.11                   | 11                          | 10             | 0.02               | 0.29                   |
| 31   | Chandigarh                | -                  | -             | -                  | -                      | 251                | 249           | 1.73               | 9.93                   | 251                         | 249            | 1.73               | 9.93                   |
| 32   | Dadra & Nagar Haveli      | -                  | -             | -                  | -                      | -                  | -             | -                  | -                      | -                           | -              | -                  | -                      |
| 33   | Daman & Diu               | -                  | -             | -                  | -                      | 5                  | 5             | 0.01               | 0.05                   | 5                           | 5              | 0.01               | 0.05                   |
| 34   | Delhi                     | -                  | -             | 0.00               | -                      | 2,960              | 2,723         | 14.76              | 159.73                 | 2,960                       | 2,723          | 14.76              | 159.73                 |
| 35   | Lakshadweep               | -                  | -             | -                  | -                      | 4                  | 4             | 0.02               | 0.06                   | 4                           | 4              | 0.02               | 0.06                   |
| 36   | Pondicherry               | 7                  | 7             | 0.04               | 0.26                   | 137                | 133           | 0.52               | 6.63                   | 144                         | 140            | 0.56               | 6.89                   |
| <b>Total</b>                                       |                           | <b>26,110</b>      | <b>25,502</b> | <b>70.88</b>       | <b>937.56</b>          | <b>95,123</b>      | <b>91,871</b> | <b>515.66</b>      | <b>3,919.73</b>        | <b>121,233</b>              | <b>117,373</b> | <b>586.54</b>      | <b>4,857.29</b>        |