

Exide Life Insurance Company Limited**(Formerly known as ING Vysya Life Insurance Company Limited)**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L38 - Business acquisition through different channels (Individual)**

₹ Crores

Sl.No.	Channels	Current Quarter		Same quarter previous year		Up to the quarter ended 30 June 2016		Up to the quarter ended 30 June 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	17,978	243.89	20,168	79.09	17,978	243.89	20,168	79.09
2	Corporate Agents-Banks	902	1.89	459	0.86	902	1.89	459	0.86
3	Corporate Agents -Others	1,278	4.40	701	3.01	1,278	4.40	701	3.01
4	Brokers	10,028	23.54	7,091	11.10	10,028	23.54	7,091	11.10
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	452	2.51	524	1.25	452	2.51	524	1.25
	Total (A)	30,638	276.23	28,943	95.31	30,638	276.23	28,943	95.31
1	Referral (B)	2,038	3.15	960	1.42	2,038	3.15	960	1.42
	Grand Total (A+B)	32,676	279.38	29,903	96.74	32,676	279.38	29,903	96.74

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold