

**FORM L4-Premium Schedule**

(₹ '000)

<b>Particulars</b>	<b>Quarter ended 31 Mar 2015</b>	<b>Year ended 31 Mar 2015</b>	<b>Quarter ended 31 Mar 2014</b>	<b>Year ended 31 Mar 2014</b>
<b>Premium (net of service tax)</b>				
First year premiums	1,532,180	4,290,853	1,728,466	4,938,987
Renewal premiums	5,333,481	13,827,233	5,175,703	12,628,626
Single premiums	660,720	2,156,666	501,499	739,100
<b>Total premium</b>	<b>7,526,382</b>	<b>20,274,752</b>	<b>7,405,668</b>	<b>18,306,713</b>

**FORM : L5-Commission Schedule**

<b>Commission</b>				
Commission paid				
Direct - First year premium	264,224	856,009	356,010	966,874
- Renewal premium	142,371	371,095	140,142	345,640
- Single premium	9,359	30,167	6,847	10,047
<b>Total</b>	<b>415,955</b>	<b>1,257,270</b>	<b>502,999</b>	<b>1,322,561</b>
Add : Commission on reinsurance accepted	-	-	-	-
Less : Commission on reinsurance ceded	-	-	11,018	11,018
<b>Net Commission</b>	<b>415,955</b>	<b>1,257,270</b>	<b>491,982</b>	<b>1,311,544</b>

**Break up of commission paid to intermediaries:**

Agents	284,195	<b>769,439</b>	231,290	<b>721,920</b>
Brokers	132,797	<b>248,907</b>	48,114	<b>125,817</b>
Corporate agency	(26,285)	<b>13,376</b>	3,732	<b>22,138</b>
Referral	697	<b>2,541</b>	2,591	<b>5,890</b>
Bancassurance	24,551	<b>223,007</b>	217,273	<b>446,797</b>
<b>Total</b>	<b>415,955</b>	<b>1,257,270</b>	<b>502,999</b>	<b>1,322,561</b>