

**ING Vysya Life Insurance Company Limited**

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

SI.No.	Channels	Current Quarter			Same quarter previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	13	0.20	-	37	0.18	-	30	0.31	-	88	0.46
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	2.00	275	0.02	-	-	-	3.00	307	0.06	-	-	-
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	-	3,374	0.15	-	-	-	-	3,374	0.15	-	-	-
	<b>Total (A)</b>	<b>2.00</b>	<b>3,662</b>	<b>0.37</b>	<b>-</b>	<b>37</b>	<b>0.18</b>	<b>3.00</b>	<b>3,711</b>	<b>0.52</b>	<b>-</b>	<b>88</b>	<b>0.46</b>
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>2.00</b>	<b>3,662</b>	<b>0.37</b>	<b>-</b>	<b>37</b>	<b>0.18</b>	<b>3.00</b>	<b>3,711</b>	<b>0.52</b>	<b>-</b>	<b>88</b>	<b>0.46</b>

**Note:**

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold