

ING Vysya Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

FORM : L37-Business acquisition through different channels (Group)

₹ Crores

Sl.No.	Channels	Current Quarter			Same quarter previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	13	0.11	-	26	0.16	-	43	0.42	-	114	0.61
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	13.00	11,697	0.29	-	-	-	16.00	12,004	0.35	-	-	-
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	6.00	4,670	0.46	-	-	-	6.00	8,044	0.61	-	-	-
	Total (A)	19.00	16,380	0.86	-	26	0.16	22.00	20,091	1.38	-	114	0.61
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	19.00	16,380	0.86	-	26	0.16	22.00	20,091	1.38	-	114	0.61

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold