

ING Vysya Life Insurance Company Limited
(Amounts in thousands of Indian Rupees unless otherwise stated)

FORM : L22-Analytical Ratios

SI No	Ratios	For the quarter ended 31 Dec 2013	Up to the quarter ended 31 Dec 2013	For the quarter ended 31 Dec 2012	Up to the quarter ended 31 Dec 2012
1	New business premium income growth:				
	Participating	-6.3%	4.8%	12.6%	-3.7%
	Non Participating	83.3%	33.3%	1031.4%	908.4%
	Pension- Individual	-38.8%	-78.3%	-53.0%	-20.8%
	Annuity	240.1%	-62.0%	115.3%	1453.9%
	Unit - Linked - Individual Pension	11366.0%	58.7%	12.0%	-122.5%
	Unit - Linked - Individual	-43.7%	-29.8%	0.6%	-28.3%
	Unit - Linked - Group	0.0%	0.0%	0.0%	0.0%
2	Net retention ratio	99.6%	99.6%	100.3%	99.8%
3	Ratio of expenses of management	36.4%	40.3%	38.5%	37.9%
4	Commission ratio	7.6%	7.5%	6.9%	6.7%
5	Ratio of policy holders' liabilities to shareholders' funds	1475.7%	1475.7%	2255.9%	2255.9%
6	Growth rate of shareholders' fund (over previous year same quarter)	61.7%	61.7%	3.3%	3.3%
7	Ratio of policyholders' surplus to policy holders' liability	-0.3%	-0.3%	-0.3%	-0.3%
8	Change in net worth - (Rs. Mn)	(47.1)	1,766.2	(127.9)	91.3
9	Profit / (loss) after tax / total income	-1.0%	-0.9%	-2.5%	-1.9%
10	(Total real estate + loans)/ cash and invested assets	0.6%	0.6%	0.4%	0.4%
11	Total investments/ (capital + total surplus) *	1558.2%	1558.2%	2371.5%	2371.5%
12	Total affiliated investments/ (capital + total surplus)	2.5%	2.5%	11.0%	11.0%
13	Investment Yield (Gross and Net) With realized gains / (losses)				
	Participating	2.5%	6.6%	2.2%	6.6%
	Non Participating	2.2%	6.4%	2.2%	6.6%
	Pension	2.5%	6.7%	2.3%	6.8%
	Unit Linked Funds	7.3%	8.3%	3.7%	10.2%
	Shareholders	2.1%	6.2%	2.0%	5.8%
	Without realized gains / (losses)				
	Participating	2.3%	6.1%	2.0%	6.1%
	Non Participating	2.0%	5.8%	2.2%	6.4%
	Pension	2.3%	6.2%	2.1%	6.3%
	Unit Linked Funds	4.9%	5.6%	1.3%	8.2%
	Shareholders	2.0%	6.1%	1.9%	5.5%
14	Conservation Ratio	73.5%	69.1%	58.8%	60.4%
	Linked	63.9%	63.1%	53.4%	57.0%
	Non Linked	83.8%	83.1%	83.6%	81.0%
	Pension	37.6%	28.3%	15.3%	17.7%
15	Persistence Ratio **				
	For 13th month	66.2%	66.2%	65.0%	65.0%
	For 25th month	57.2%	57.2%	60.0%	60.0%
	For 37th month	47.7%	47.7%	43.0%	43.0%
	For 49th Month	37.8%	37.8%	37.0%	37.0%
	for 61st month	25.3%	25.3%	32.0%	32.0%
16	NPA Ratio	NIL	NIL	NIL	NIL

Equity Holding Pattern for Life Insurers

1	(a) No. of shares	1,600,000,000	1,600,000,000	1,464,883,000	1,464,883,000
2	(b) Percentage of shareholding (Indian / Foreign)				
	- Indian	100	100	74	74
	- Foreign	-	-	26	26
3	(c) %of Government holding (in case of public sector insurance companies)	NA	NA	NA	NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	(0.04)	(0.09)	(0.09)	(0.21)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	(0.04)	(0.09)	(0.09)	(0.21)
6	(iv) Book value per share (Rs 10 Paid Up)	2.89	2.89	1.94	1.94

* Investments represent the total of Form L12, L13 & L14

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1) Persistence ratios have been calculated based on the data as at 31 December 2013 for those policies where premiums are due and are based on APE.

2) Persistence ratios given above are to be read as follows: for e.g., 25th month's 57.2% for 2013 is based on the new business written from 31 December 2010 to 30 November 2011 and 25th month's 60.0% for 2012 is based on the new business written from 31 December 2009 to 30 November 2010 and so on.

3) Single / policies with flexibility in paying premiums & group policies are not included in the persistence ratio.