

- a. **How the policy data needed for valuation is accessed:** The IT department provides the data required for performing the valuation. IT extracts the data from the Policy Administration System by means of a query. Fields that are necessary for the purpose of valuation are extracted. Validation checks are performed on the data received from the Policy administration system. The download contains details of both base policies and riders. The data is then converted in to the requisite format, used for valuation purpose, using a Data Conversion System (DCS) package. The actuarial valuation process is done by means of the actuarial software – Prophet
- b. **How the valuation bases are supplied to the system:** The valuation parameters are classified as:  
 Global: These are common across businesses and do not vary according to product, e.g., tax on surplus, inflation, etc.  
 Input: These are product-specific, e.g., expenses, commission, etc.  
 The non-variants are classified as constants and the individual modal points are generated from the policy download after validation checks. These inputs are fed into the Prophet System for generating the valuation output.

**The Valuation Bases:**

	Dec-11		Mar-12		Jun-12		Sep-12	
	Min	Max	Min	Max	Min	Max	Min	Max
1) Interest : Maximum and minimum interest rate taken for each segment								
<b>i. Individual Business</b>								
1. Life- Participating policies	6.50%	6.50%	6.50%	6.50%	6.50%	6.50%	6.50%	6.50%
2. Life- Non-participating Policies	4.50%	6.00%	4.50%	6.50%	4.50%	6.50%	4.50%	6.50%
3. Annuities- Participating policies								
4. Annuities – Non-participating policies	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%
5. Annuities- Individual Pension Plan	5.50%	5.50%	4.50%	6.25%	4.50%	6.25%	4.50%	6.25%
6. Unit Linked	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%
7. Health Insurance	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%
<b>ii. Group Business</b>								
2) Mortality Rates : the mortality rates used for each segment <sup>1</sup>								
1. Life- Participating policies	90.00%	135.00%	90.00%	135.00%	90.00%	135.00%	90.00%	135.00%
2. Life- Non-participating Policies	90.00%	135.00%	90.00%	135.00%	90.00%	135.00%	90.00%	135.00%
3. Annuities- Participating policies								
4. Annuities – Non-participating policies	55.00%	75.00%	55.00%	75.00%	55.00%	75.00%	55.00%	75.00%
5. Annuities- Individual Pension Plan	70.00%	80.00%	70.00%	80.00%	70.00%	80.00%	70.00%	80.00%
6. Unit Linked	90.00%	90.00%	90.00%	90.00%	90.00%	90.00%	90.00%	90.00%
7. Health Insurance <sup>2</sup>	90.00%	90.00%	90.00%	90.00%	50.00%	90.00%	50.00%	90.00%
<b>ii. Group Business</b>								
3) Expense : (all are per policy unless otherwise mentioned)								
1. Life- Participating policies	393.40	602.46	398.00	609.00	401.92	615.00	405.57	621.07
2. Life- Non-participating Policies	60.76	602.46	62.00	609.00	62.61	615.00	63.02	621.07
3. Annuities- Participating policies								
4. Annuities – Non-participating policies	284.24	284.24	281.00	281.00	283.77	283.77	286.65	286.65
5. Annuities- Individual Pension Plan	602.46	602.46	609.00	609.00	615.00	615.00	621.07	621.07
6. Unit Linked <sup>3</sup>	579.81	579.81	586.00	586.00	591.77	591.77	597.69	597.69
7. Health Insurance	602.46	602.46	609.00	609.00	615.00	615.00	621.07	621.07
<b>ii. Group Business (Term Assurance)</b>								
	17.51	17.51	18.00	63.00	18.18	63.62	18.36	64.25

1) The percentages shown above refer to the adjustments made to the base tables. The base table used For Non-participating annuity products was "Mortality for Annuitants - LIC (a) (1996-98) Ultimate Rates" and for all other assurance products Indian Assured Lives Mortality (1994 -96) (modified) Ult. [effective 01/01/2005] mortality table was used.  
 2) The morbidity assumption used in valuation varies from 110% to 192.5% of CIBT 93 rates and 100% of K<sub>1</sub> factor (proportion of Post-CI deaths out of total deaths at age x in any year).  
 3) In addition to this in respect of Unit Linked policies, additional expenses varying from 0.3% to 0.8% to unit balance based on type of fund was also allowed. In respect of traditional paid up policies, expenses @248.3 was allowed for in the valuation as at 30th September 2012. In case of Individual Pension Plan where premium discontinued beyond a year, expense @ 464.53 has been used for valuation as on 30th September 2012.

- 4) **Bonus Rates :** Each year bonus rates are declared on 31st of March post annual actuarial valuation in accordance with section 49 of Insurance Act, 1938 and IRDA ( Distribution of Surplus) Regulations, 2002.  
 5) **Policyholders Reasonable Expectations** Bonus rates declared were above the bonus rates illustrated @10% (the lower and higher rates prescribed by Life Council)  
 6) **Taxation and Shareholder Transfers** Both allowed for in the valuation of participating business. Taxes charged were at 12.5% Base Rate + applicable Surcharge + Education Cess  
 7) **Basis of provisions for Incurred But Not Reported (IBNR)** Set up assumed 2 month reporting delay in respect of death claims  
 8) **Change in Valuation Methods or Bases (comparison to valuation bases as at 31st March 2012)**

**i. Individuals Assurances**

	Sep-12	
	Min	Max
1. Interest		
Participating	No Change	No Change
Non participating	No Change	No Change
2. Expenses	No change other than allowing for implied inflation	
3. Inflation	No Change	No Change
<b>ii. Annuities</b>		
1. Interest	No Change	No Change
a. Annuity in payment	No Change	No Change
b. Annuity during deferred period	No Change	No Change
c. Pension : All Plans	No Change	Yes
2. Expenses	No change other than allowing for implied inflation	
3. Inflation	No Change	No Change
<b>iii. Unit Linked</b>		
1. Interest	No Change	No Change
2. Expenses	No change other than allowing for implied inflation	
3. Inflation	No Change	No Change
<b>iv. Health</b>		
1. Interest	No Change	No Change
2. Expenses	No change other than allowing for implied inflation	
3. Inflation	No Change	No Change
<b>v. Group</b>		
1. Interest	No Change	No Change
2. Expenses	No change other than allowing for implied inflation	
3. Inflation	No Change	No Change