

ING Vysya Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

FORM : L37-Business acquisition through different channels (Group)

₹ Crores

| Sl.No. | Channels | Current Quarter | | | Same quarter previous year | | | Up to the period | | | Same period of the previous year | | |
|--------|--------------------------|---------------------------------|----------------------|-------------|---------------------------------|----------------------|-------------|---------------------------------|----------------------|-------------|----------------------------------|----------------------|-------------|
| | | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium |
| 1 | Individual agents | - | - | - | - | - | - | - | - | - | - | - | - |
| 2 | Corporate Agents-Banks | - | 71 | 0.45 | - | 515 | 2.31 | - | 233 | 1.15 | - | 1,039 | 4.66 |
| 3 | Corporate Agents -Others | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Brokers | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Micro Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Direct Business | - | - | - | - | - | 0.00 | - | - | - | - | 1 | 0.21 |
| | Total (A) | - | 71 | 0.45 | - | 515 | 2.31 | - | 233 | 1.15 | - | 1,040 | 4.88 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | - | 71 | 0.45 | - | 515 | 2.31 | - | 233 | 1.15 | - | 1,040 | 4.88 |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold

