

ING Vysya Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

FORM : L37-Business acquisition through different channels (Group)

₹ Crores

| Sl.No. | Channels | Current Quarter | | | Same quarter previous year | | | Up to the period | | | Same period of the previous year | | |
|--------|--------------------------|---------------------------------|----------------------|-------------|---------------------------------|----------------------|-------------|---------------------------------|----------------------|-------------|----------------------------------|----------------------|-------------|
| | | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium |
| 1 | Individual agents | - | - | - | - | - | - | - | - | - | - | - | - |
| 2 | Corporate Agents-Banks | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Corporate Agents -Others | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Brokers | - | - | - | - | - | - | - | - | - | - | 611 | 0.04 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Direct Business | - | 262 | 1.41 | - | 1,584 | 1.99 | - | 1,302 | 6.28 | - | 5,034 | 6.61 |
| | Total (A) | - | 262 | 1.41 | - | 1,584 | 1.99 | - | 1,302 | 6.28 | - | 5,645 | 6.65 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | - | 262 | 1.41 | - | 1,584 | 1.99 | - | 1,302 | 6.28 | - | 5,645 | 6.65 |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold

