# HDFC Life <br> Sar utha ke juyo! 

IRDAI PUBLIC DISCLOSURES
FOR THE NINE MONTHS ENDED DECEMBER 31, 2017

Registration Number and Date of Registration with the IRDAI : 101 dated 23rd October 2000

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| Name of the Insurer: HDFC Standard Life Insurance Company Ltd Registration No. and Date of Registration with the IRDAI: 101 dated 23rd October 2000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| REVENUE ACCOUNT FOR THE QUARTER ENDED DECEMBER 31, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' Account (Technical Account) Participating Funds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (₹ ${ }^{\circ} 000$ |
|  |  |  |  |  |  | Non Parricipating Funds |  |  |  |  |  |  | Unit Linked Funds |  |  |  |  | Total Policyholder Fund ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ |
| Pariculars | Schedule | Individual \& Group Life $\qquad$ | $\begin{gathered} \text { Individual \& } \\ \text { Group Pension } \end{gathered}$ | $\begin{gathered} \text { Croup } \\ \begin{array}{c} \text { Pension } \\ \text { Variable } \end{array} \end{gathered}$ | Total (A) | Individual \& Group Life | $\begin{gathered} \text { Life } \\ \text { Group variable } \end{gathered}$ | $\begin{gathered} \text { Individual \& } \\ \text { Group Pension } \end{gathered}$ | $\begin{aligned} & \text { Croup } \\ & \text { Pension } \\ & \text { Variable } \end{aligned}$ | Annuity | Health | Total (8) | Individual Life | $\underbrace{\text { a }}_{\substack{\text { Individual } \\ \text { Pension }}}$ | Group Life | $\underset{\substack{\text { Croup } \\ \text { Pension }}}{ }$ | Total (c) |  |
| Premiums earned - net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) First year premium |  | 2,882,200 | 84,449 | - | 2,966,649 | 1,218,977 |  | 305,263 | - |  | 96,224 | 1,620,464 | 7,159,424 | 277,038 | - | - | 7,436,462 | 12,023,575 |
| (b) Renewal premium |  | 10,149,975 | 486,794 | - | 10,636,769 | 2,280,635 | - | 516,309 |  | - | 116,884 | 2,913,828 | 12,432,012 | 2,069,772 | - |  | 14,501,784 | 28,052,381 |
| (c) Single premium |  | 15 |  |  |  | 7,718,046 | 408,414 | 1,070,138 | 1,175,618 | 1,981,418 | 9,029 | 12,362,663 | 565,955 | 10,077 | 1,383,200 | 278,876 | 2,238,108 | 14,600,786 |
| Premium | L-4 | 13,032,190 | 571,243 | - | 13,603,433 | 11,217,658 | 408,414 | 1,891,710 | 1,175,618 | 1,981,418 | 222,137 | 16,896,955 | 20,157,391 | 2,356,887 | 1,383,200 | 278,876 | 24,176,354 | 54,676,742 |
| (d) Reinsurance ceded |  | (9,084) |  | - | $(9,084)$ | (371,215) |  |  |  |  |  | $(414,127)$ | $(53,641)$ |  |  |  | $(5,641)$ | $(476,852)$ |
| (e) Reinsurance accepted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub Total |  | 13,023,106 | 571,243 |  | 13,594,349 | 10,846,443 | 408,414 | 1,891,710 | 1,175,618 | 1,981,418 | 179,225 | 16,482,828 | 20,103,750 | 2,356,887 | 1,383,200 | 278,876 | 24,122,713 | 54,199,890 |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, dividends \& rent - gross |  | 3,720,495 | 350,964 | - | 4,071,459 | 1,369,575 | 261,848 | 507,856 | 302,902 | 323,121 | 8,113 | 2,773,415 | 3,089,931 | 644,994 | 642,668 | 144,986 | 4,522,579 | 11,367,453 |
| (b) Profit on sale / redemption of investments |  | 1,137,892 | 1,903 |  | 1,139,795 | 19,418 |  | 1,886 |  | 306,379 | 438 | 328,121 | 6,492,993 | 1,738,751 | 201,864 | 93,305 | 8,526,913 | 9,994,829 |
| (c) (Loss on sale/ /redemption of investments) |  | (155,935) | (1) | - | $(155,936)$ | (48) | (11) |  |  |  |  | (67) | (607,284) | (134,615) | $(105,135)$ | (21,449) | (868,483) | (1,024,486) |
| (e) Amortisation of premium / discount on investments |  |  |  |  |  |  |  |  |  |  |  |  | 19,375,613 | 3,043,854 | (34,385) | (30, 875 | 22,354, 779 | 22,354,879 |
|  |  | (170,659) | $(10,605)$ | - | (181,264) | $(3,047)$ | $(1,988)$ | $(15,339)$ | $(7,874)$ | 10,490 | (245) | $(18,003)$ | 24,109 | 8,073 | 4,934 | 875 | 37,991 | (161,276) |
| Sub Total |  | 4.531,793 | 342,261 | . | 4.874,054 | 1,385,898 | 259,849 | 499,400 | 295,028 | 639,985 | ${ }_{8} 8.306$ | 3,083,466 | 28,37, 362 | 5,301,057 | 709,946 | 187,514 | 34,573,879 | 42,531,399 |
| Other income <br> (a) Contribution from the Shareholders' Account <br> (b) Income on Unclaimed amount of Policyholders <br> (c) Others |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | - | - | - | (9,514) |  | $(38,997)$ | - | - | (48,511) | - | - | $\checkmark$ | - |  | (48,511) |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 69,648 |  |  |  | 69,648 | 69,648 |
|  |  | 36,355 | 1.532 |  | 37,887 | 6,222 |  | 2.024 |  | 2.001 | 824 | 11.076 | 41,308 | 2.016 | (39) |  | 43.285 | 92, 248 |
| TOTAL (A) |  | 17,591,254 | 915,036 | . | 18,506,290 | 12,238,563 | 658.754 | 2,388,134 | 1,431,649 | 2,623,404 | 188,355 | 19,528,8,89 | 48,590,068 | 7,659,960 | 2.093,107 | 466,390 | 58,809,525 | ${ }_{96,844,674}$ |
| Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First year commission |  | 706,509 | 4,636 | - | 711,145 | 134,749 | - | 22,558 | - |  | 5,703 | 163,010 | 1,237,215 | 14,355 | - | - | 1,251,570 | 2,125,725 |
| Renewal commision Single commission |  | 247,461 | 6,212 | - | 253,673 | 14,773 |  | 9,435 | - |  | 4,852 | 29,060 | 62,202 | 16,358 |  |  | 78,560 | 361,293 |
| Single commission Sub Total |  |  |  |  |  | 113.487 | 160 |  |  | 18.839 |  | 132.487 | 6.248 | 51 | (489) |  | 5.810 | 138,297 |
|  | L.5 | 953,970 | 10,848 | . | 964.818 | 263,009 | 160 | 31,993 | . | 18,839 | 10,556 | 324,557 | 1,305,665 | 30,764 | (489) |  | 1,335,940 | 2,625,315 |
| Operating expenses related to insurance business Provisions for doubtful debts <br> Bad debts written off <br> Provision for tax | L-6 | 2,502,562 | 25,736 | - | 2,528,298 | 2,196,378 | 739 | 55,922 | 2,009 | 83,102 | 125,230 | 2,463,380 | 2,726,006 | 48,008 | 2,399 | 468 | 2,776,881 | 7,768,559 |
|  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | - | - |  | - | - |  |  |  |  |  |  |  |  | - | - |  |
|  |  | 21,571 |  | - | 21,571 | 222,926 | ${ }^{2,366}$ |  |  | - | ${ }^{1,503}$ | 226,795 | (111,720) | - | 7,062 | - | (104,658) | 143,708 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (net) <br> (b) Others - Provision for standard and non standard assets Goods and Services Tax/Service Tax on linked charges |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | (128,190) | (19,455) | - | (147,645) |  |  |  |  |  |  |  |  |  |  |  |  | $(147,645)$ |
|  |  | ${ }^{66}$ |  | $:$ | ${ }^{65}$ | ${ }^{(4)}$ | - | $:$ | $:$ | ${ }^{(1)}$ | (1) | ${ }^{(6)}$ | 23 682,151 | [ ${ }_{\text {(3) }}$ | 18,835 |  | 20 784,188 | 79 784,188 |
|  |  |  |  |  |  |  | - |  |  |  |  |  | 682,151 | 78,825 | 18,835 | 4,377 | 784,188 | 784,188 |
| Goods and Services Tax/Service Tax on linked charges <br> TOTAL (B) |  | 3,349,979 | 17,128 |  | 3,367,07 | 2,682,309 | 3,265 | 87,915 | 2,009 | 101,940 | 137,288 | 3,014,726 | 4,602,125 | 157,594 | 27,807 | 4.845 | 4,792,371 | 11,174,204 |
| Benefits paid (net) Interim bonuses paid Terminal bonuses paid | L-7 | 2,563,603 | 298,911 | - | 2,862.514 | 1,707,669 | 90,033 | 23,143 | 182,311 | 196,695 | 10,058 | 2,209,909 | 20,403,928 | 3,917,611 | 870,146 | 502,813 | 25,694,498 | 30,766,921 |
|  |  | 35,221 | ${ }^{2,736}$ | - | 37,957 |  |  |  |  |  |  |  |  |  |  |  |  | 37,957 |
|  |  | 362,838 | 32,560 | - | 395,398 |  |  |  |  |  |  |  |  |  |  |  |  | 395,398 |
| Change in valuation of liability against life policies in force (a) Gross |  | 11,093,674 | 451,669 | - | 11,545,343 | 8,975,910 | 551,421 | 2,175,767 | 1,247,329 | 2,374,999 | 56,982 | 15,382,408 | (39,582) | 18,876 | 15,586 | 5,731 | 611 | 26,928,362 |
| (b) Amount ceded in reinsurance |  | (455) | - | - | (455) | (2,45, 134) |  |  |  |  | (23,113) | $(2,475,247)$ | 95 |  |  |  | 95 | (2,475,607) |
| (c) Amount accepted in reinsurance |  | - | : | : | - | - | - | : | : | - | $\div$ | - | 24.940 .746 |  | 1,128.066 |  |  |  |
| (d) Unit Reserve (e) Funds for discontinued policies |  | - | : | : |  | $:$ |  |  |  |  | - |  | $24,940,746$ $(1,005,861)$ | $\begin{array}{r} 3,125,605 \\ 90,704 \end{array}$ | 1,128,066 | (59, 131) | $\begin{array}{r} 29,135,286 \\ (915,157) \end{array}$ | $\begin{array}{r} 29,135,286 \\ (915,157) \end{array}$ |
| TOTAL (C) |  | 14,054,881 | 785,876 |  | 14,840,757 | 8,231,445 | 641,454 | 2,198,990 | 1,429,640 | 2,571,694 | 43,927 | 15,117,070 | 44,29, 32 | 7,152,796 | 2,013,798 | 449,413 | 53,995,333 | 83,873,160 |
| SUBPLUS / (DEFICIT) (D) = ( 4 )-(B)-(C) |  | 186,394 | 112,032 |  | 298,426 | 1,324,809 | 14,035 | 101,309 |  | (50,230) | 7,140 | 1,397,063 | (311,383) | 349,570 | 51,502 | 12,132 | 101,821 | 1,797,310 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Sharenolders' Account |  | - | - |  |  | 1,324,809 | 14,035 | 101,309 | - | $(50,230)$ | 7,140 | 1,397,063 | (311,383) | 349,570 | 51,502 | 12,132 | 101,821 | 1,498,884 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| unlikely to be revived (Linked Individual) Balance being funds for future appropriations (Participating - Life |  | 186,394 | 112,032 | - | 298,426 | - | - | - | - | - | - |  | - | - | - |  | - | 298,426 |
| Balance being funds for future appropriations (Participating - Life \& Pension) <br> TOTAL (D) |  | 186,394 | 112,032 | . | 298,426 | 1,324,809 | 14,035 | 101,309 | . | (50,230) | 7,140 | 1,397,063 | (311,383) | 349,570 | 51,502 | 12,132 | 101,821 | 1,797,310 |
| The total surplus as mentioned below : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 35,221 | 2,736 |  | 37,957 | - | - | - | - |  | - |  | - | - | - | - | - | 37,957 |
| (b) Terminal bonuses paid(c) Allocation of bonus to Policyholders' |  | 362,838 | 32,560 | - | 395,398 |  | $\checkmark$ |  | - | - | - | $\cdot$ | - | - | $\checkmark$ |  | - | 395,398 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 186,394 584.453 | 112,032 147328 |  | 298,426 731781 | $1,324,809$ 1324809 | 14,035 14.035 | 101,309 |  | $(50,230)$ $(50230)$ | 7,140 7140 | $1,397,063$ 1397063 | ${ }_{( }^{(311,383)}\left({ }_{(111383)}\right.$ | 349,570 349,570 | 51,502 51,502 | 12,132 | 101,821 101821 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| L-1-A-RA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of the Insurer: HDFC Standard Life Insurance Company Ltd Registration No. and Date of Registration with the IRDAI: 101 dated 23rd October 2000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| REVENUE ACCOUNT FOR THE NINE MONTHS ENDED DECEMBER 31, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 000) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Particulars | Schedule | Participating Funds |  |  |  | Non Parricipating Funds |  |  |  |  |  |  | Unit Linked Funds |  |  |  |  | Total Policyholder Fund (A + B + C) |
|  |  | Individual \& Group Life | $\begin{aligned} & \text { Individual \& } \\ & \text { Group Pension } \end{aligned}$ | $\begin{array}{r} \text { Pension } \\ \text { Group Variable } \end{array}$ | Total (A) | Individual \& Group Life | Group Variable | Individual \& Group Pension | Pension Croup Variable | Annuity | Health | Total (B) | Individual Lite | Individual Pension | Group Life | Group Pension | Total (C) |  |
| Premiums earned - net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) First year premium |  | 7,893,134 | 217,197 | - | 8,110,331 | 3,270,340 |  | 696,914 | - |  | 269,682 | 4,236,936 | 16,963,010 | 718,268 |  | - | 17,681,278 | 30,028,545 |
| (b) Renewal premium |  | 26,908,644 | 1,283,399 |  | 28,192,043 | 6,465,144 |  | 1,278,285 |  |  | 409,949 | 8,153,378 | 33,021,231 | 6,059,661 |  |  | 39,080,892 | 75,426,313 |
| (c) Single premium |  | 139 |  | - | 2, 139 | 18,898,324 | 2,311,745 | 2,355,799 | 4,52,836 | 4,171,001 | 8,482 | 32,266,187 | 1,399,962 | 38,611 | 6,028,729 | 891,235 | 8,558,537 | 40,624,863 |
|  |  | 34,801,917 | 1,500,596 | - | 36,302,513 | 28,633,808 | 2,311,745 | 4,330,998 | 4,520,836 | 4,171,001 | 688,113 | 44,656,501 | 51,384,203 | 6,816,540 | 6,028,729 | 891,235 | 65,120,707 | 146,079,721 |
| (e) Reinsurance accepted |  | $(25,547)$ |  | - | $(25,547)$ | $(1,094,777)$ | - |  |  |  | $(117,609)$ | $(1,212,386)$ | (132,278) | - |  |  | $(132,278)$ | (1,370,211) |
|  |  |  |  | . |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub Total |  | 34,766,370 | 1,500,596 |  | 36,276,966 | 27,539,031 | 2,311,745 | 4,330,998 | 4,520,836 | 4,171,001 | 570,504 | 43,444,115 | 51,251,925 | 6,816,540 | 6,028,729 | 891,235 | 64,983,429 | 144,709,510 |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interst, dividends $\&$ rent - gross |  | 10,924,663 | 1,054,123 |  | 11,978,786 | 3,720,441 | 732,941 | 1,403,414 | 809,731 | 872,335 | 22,172 | 7,561,034 | 10,820,830 | 2,244,834 | 1,892,544 | 438,827 | 15,397,035 | 34,936,855 |
|  |  | 5,132,958 | 19,099 |  | 5,152,057 | 85,516 | 7,797 | 19,529 | 8,580 | 508,395 | 1,236 | 631,053 | 18,806,446 | 4,944,202 | 752,264 | 282,602 | 24,785,514 | 30,568,624 |
| (1) Proft on saleredemption of investments |  | $(336,935)$ | (1) | - | (336,936) | (228) | (15) | ${ }^{(3)}$ |  | (5) | - | (251) | (1,438,000) | (313,435) | (184,394) | $(43,437)$ | $(1,979,266)$ | (2,316,453) |
| (d) Transferggain on revaluation/change in fair value |  |  |  |  |  |  |  |  |  |  |  |  | 27,923,356 | 4,389,836 | 206,745 | 7,666 | 32,527,603 | 32,527,603 |
| (e) Amortisation of premium/discount on investments |  | $(442,463)$ | $(30,170)$ | - | (472,633) | 3,183 | (57) | $(33,847)$ | $(11,087)$ | 2,793 | (477) | $(39,492)$ | 71,031 | 25,457 | 10,597 | 2,617 | 109,702 | $(402,423)$ |
| Sub Total |  | 15,278,223 | 1,043,051 |  | 16,321,274 | 3,808,912 | 740,666 | 1,389,093 | 807,224 | 1,383,518 | 22,931 | 8,152,344 | 56,18,663 | 11,200,894 | 2,677,756 | 688,275 | 70,840,588 | 95,344,206 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| a) Contribution from the Shareholders' Account (b) Income on Unclaimed amount of Policyholders |  | $\checkmark$ | - | - | - | - | - |  | 25,698 |  |  | 25,698 |  |  |  | - |  | 25,698 |
|  |  |  | 6.068 | : |  | 26.357 | 5 | 4.872 |  | 4.591 | 1.992 | 37.817 | 316,168 389170 | 7456 | (39) |  | 316,168 | 316,168 |
| TOTAL (A) |  | 50,243,114 | 2,549,715 | - | 52,792, 829 | 31,374,300 | 3,052,416 | 5,724,963 | 5,353,758 | 5,559,110 | 595,427 | 51,659,974 | 108,140,926 | 18,114,890 | 8,706,446 | 1,579,510 | 136,541,772 | 240,9894.575 |
| Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First year commissionRenewal commissionSingle commission |  | 1,948,910 | 12,345 | - | 1,961,255 | 357,062 | - | 51,674 | - |  | 20,914 | 429,650 | 3,021,021 | 36,931 |  | - | 3,057,952 | 5,448,857 |
|  |  | 656,476 | 17,087 | - | 673,563 | 28,513 | - | 23,579 | - |  | 17,812 | 69,904 | 171,719 | 46,317 |  | - | 218,036 | 961,503 |
|  |  |  |  |  |  | 195,000 | (93) |  |  | 39,463 |  | 234,373 | 16,949 | ${ }^{236}$ | 680 |  | 17,865 | 252,240 |
| Single commission Sub Total | L.5 | 2,605,383 | 29,432 |  | 2,644,820 | 580,575 | (93) | 75,253 |  | 39,463 | 38,729 | 733,927 | 3,209,689 | 83,484 | 680 |  | 3,293,853 | 6,662,600 |
| Operating expenses related to insurance business Provisions for doubtful debts <br> Bad debts written off <br> Provision for tax | L-6 | 6,993,517 | 75,033 | - | 7,068,550 | 5,452,358 | 3,673 | 127,167 | 7,124 | 168,468 | 338,250 | 6,097,040 | 7,280,288 | 137,974 | 9,524 | 1,405 | 7,429,191 | 20,594,781 |
|  |  |  | . | - | 7,08, |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 743 | . | - | 37.473 | $\because$ | 365 |  |  |  |  |  | - | - | - | - |  |  |
|  |  | 37,473 |  |  | 37,473 | 652,525 | 2,365 |  | - |  | 18,001 | 672,891 | ${ }^{(358,457)}$ |  | 15,428 | - | $(343,029)$ | 367,335 |
| $\begin{aligned} & \text { Provisions (other than taxation) } \\ & \text { (a) For diminution in the value of investments (net) } \\ & \text { (b) Others - Provision for standard and non standard assets } \\ & \text { Goods and Services Tax/Service Tax on linked charges } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | (133,173) |  |  | (152,628) | - |  |  |  |  |  |  |  |  |  |  |  | (152,628) |
|  |  | $(58,649)$ | (18) | - | (58,667) | (90) | - | (18) |  | (28) | (7) | (143) | (541) | ${ }^{(104)}$ |  |  |  | (59,455) |
|  |  |  |  |  |  |  |  |  | - |  |  |  | 1,824,368 | 214,774 | 50,269 | 12,085 | 2,101,496 | 2,101,496 |
| TOTAL (B) |  | 9,444,556 | 84,992 |  | 9,529,548 | 6,685,368 | 5,945 | 202,402 | 7,124 | 207,903 | 394,973 | 7,503,715 | 11,95, 3 ,47 | 436,128 | 75,901 | 13,490 | 12,480,866 | 29,544,129 |
|  | L-7 | 7,722,248 | 666,572 |  | 8,388,820 | 4,538,287 | 451,645 | 68,362 | 623,999 | 699,186 | 70,176 | 6,451,655 | 55,488,622 | 10,500,807 | 3,699,411 | 1,093,693 | 70,782,533 | 85,623,008 |
|  |  | 108,572 | 6,191 |  | 114,763 |  |  |  |  |  |  |  |  |  |  |  |  | 114,763 |
| Terminal bonuses paid |  | 1,190,741 | 75,247 |  | 1,265,988 |  |  |  |  |  |  |  |  |  |  |  |  | 1,265,988 |
| Change in valuation of liability against life policies in force(a) Gross |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 31,140,005 | 1,437,686 |  | 32,577,691 | 22,040,732 | 2,580,791 | 5,183,504 | 4,722,635 | 4,512,412 |  | 39,133,335 | 38,612 | 41,941 | 23,312 | $(6,186)$ | 97,679 | 71,808,705 |
| (e) ${ }_{\text {a }}^{\text {(a) Gross }}$ ( A) Amount ieded in reinsurance |  | $(5,760)$ | - | - | (5,760) | (5,764,480) |  |  | - |  | (68,038) | (5,832,518) | 3,439 |  |  |  | 3,439 | $(5,834,839)$ |
| (c) Amount accepted in reinsurance |  | - | $:$ | $:$ | - | - | - | : | $:$ |  |  | - |  |  | 4,746,386 | 405,018 | 50,456,299 | 50,456,299 |
| (d) Unit Reserve (e) funds fordiscontinued policies |  | - | - | - |  | - |  | - | - |  |  |  | $(113,061)$ | 1,180,933 |  |  | 1,067,872 | 1,067,872 |
| Total (C) |  | 40,155,806 | 2,185,696 |  | 42,341,502 | 20,814,539 | 3,032,436 | 5,251,866 | 5,346,634 | 5,211,598 | 95,399 | 39,752,472 | 95,817,916 | 16,628,272 | 8,469,109 | 1,492,525 | 122,407,822 | 204,501,796 |
| SURPLUS / (DEFICIT) (D) =(A)-(B)-(C) |  | 642,752 | 279,027 |  | 921,779 | 3,874,393 | 14,035 | 270,695 |  | 139,609 | 105,055 | 4,403,787 | 367,663 | 1,050,490 | 161,436 | 73,495 | 1,653,084 | 6,978,650 |
| APPRopriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transer to Shareholders' Account |  | - |  |  | - | 3,874,393 | 14,035 | 270,695 | - | 139,609 | 105,055 | 4,403,787 | 367,663 | 1,050,490 | 161,436 | 73,495 | 1,653,084 | 6,056,871 |
| Transfer to other reserves |  | - |  | - | - | - | - | - | - |  |  |  | - | - |  |  |  |  |
| Funds for future Appropriation - Provision for lapsed policies unikely to berevived (Linked Indivicual |  | - | - | - | - |  |  |  | - | . | - |  |  |  | - | - |  | . |
| unlikely to be revived (Linked Individual) <br> Balance being Funds for Future Appropriations (Participating - <br> Life \& Pension) |  | 642,752 | 279,027 | - | 921,779 | - | - | - | - | - | - |  |  | - |  | - |  | 921,779 |
| Lie \& Pension) TOTAL ( D ) |  | 642,752 | 279,027 | . | 921,779 | 3,874,393 | 14,035 | 270,695 | . | 139,609 | 105,055 | 4,403,787 | 367,663 | 1,050,490 | 161,436 | 73,495 | ${ }^{1.653 .084}$ | 6,978,650 |
| The total surplus as mentioned below : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 108,572 | 6,191 |  | 114,763 |  | - | - | - | - |  | - |  |  |  |  |  | 114,763 |
|  |  | 1,190,741 | 75,247 | - | 1,265,988 |  | - | - |  |  |  | - |  | - | - |  |  | 1,265,988 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Allocation of bonus to Policynolders |  | ${ }^{642,752}$ | 279,027 | - | 921,779 | 3,874,393 | 14,035 | 270,695 | - | ${ }^{139,609}$ | 105,055 | 4,403,787 | 367,663 | 1,050,490 | 161,436 | 73,495 | 1,653,084 | 6,978,650 |
|  |  | 1,942,065 | 360,465 | . | 2,302,530 | 3,874,393 | 14,035 | 270,695 | . | 139,609 | 105,055 | 4,403,787 | 367,663 | 1,050,490 | 161,436 | 73,995 | 1,653,084 | 8,359,401 |



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{19}{|c|}{Name of the Insurer: HDFC Standard Life Insurance Company Ltd Registration No. and Date of Registration with the IRDAI: 101 dated 23rd October 2000} \\
\hline \multicolumn{19}{|c|}{REVENUE ACCOUNT FOR THE NINE MONTHS ENDED december 31, 2016} \\
\hline Policyholders' Account (Technical Account) \& \& \multicolumn{4}{|c|}{Paricipating Funds} \& \multicolumn{7}{|c|}{Non Paricicpating Funds} \& \multicolumn{5}{|c|}{Unit Linked Funds} \& \multirow[b]{2}{*}{Total Policyholder Fund ( \(\mathrm{A}+\mathrm{B}+\mathrm{C}\) )} \\
\hline Pariculars \& Schedule \& Individual \& Group Life \& \[
\begin{array}{r}
\text { Individual \& } \\
\text { Group Pension }
\end{array}
\] \& \[
\begin{array}{r}
\text { Pension } \\
\text { Group Variable }
\end{array}
\] \& Total ( A) \& Individual \& Group Life \& Group Variable \& Individual \&
Group Pension \& Pension Group Variable \& Annuity \& Health \& Total (8) \& Individual Lite \& \begin{tabular}{c} 
Individual \\
Pension \\
\hline
\end{tabular} \& Group Lie \& \[
\begin{gathered}
\text { Croup } \\
\text { Pension }
\end{gathered}
\] \& Total ( \(C\) ) \& \\
\hline \begin{tabular}{l}
Premiums earned - net \\
(a) First year premium \\
(b) Renewal premium \\
(c) Single premium \\
Premium \\
(d) Reinsurance ceded \\
(e) Reinsurance accepted
\end{tabular} \& L-4 \& \[
\begin{gathered}
7,011,280 \\
23,046,545 \\
(48) \\
30,057,777 \\
(15,624)
\end{gathered}
\] \& \[
\begin{array}{r}
355,704 \\
965,083 \\
9,775 \\
1,330,562 \\
\vdots
\end{array}
\] \&  \&  \& 2,213,461.0 5,358,416.0 \(12,296,475.0\)
\(19,86,352.0\) (911,833.0) \& \[
\begin{array}{r}
\square \\
\left.\begin{array}{c}
2,909,879.0 \\
2,909,879.0 \\
\vdots
\end{array}\right) .
\end{array}
\] \& \[
\begin{array}{r}
4655,555.0 \\
887,373.0 \\
4,037744.0 \\
5,390,676.0 \\
-
\end{array}
\] \& 3,809,605.0 3,809,605.0 \& 2,125,095.0 2,125,095.0 \& \[
\begin{array}{r}
296,693.0 \\
229,078.0 \\
3,610.0 \\
529,381.0 \\
(187,465.0) \\
-
\end{array}
\] \& \[
\begin{array}{r}
2,975,709.00 \\
6,474,867.00 \\
25,182,41.00 \\
34,632,9880.00 \\
11,099,298.00)
\end{array}
\] \& \(9,405,810\)
\(32,300,377\) 597,459
42303646 \(42,303,646\)
\((134,784)\) \& \[
\begin{gathered}
702,992 \\
6,145,221 \\
1,19,786 \\
8,042,999 \\
:
\end{gathered}
\] \& \begin{tabular}{l}
4,884,805 \\
4,884,805
\end{tabular} \& 961,556 961,556 \& \begin{tabular}{l}
\(10,108,802\)
\(38,445,598\) \\
7,638,606 \\
\(56,193,006\)
\((134,784)\)
\end{tabular} \&  \\
\hline Sub Total \& \& 30,042,153 \& 1,330,562 \& . \& 31,372,715 \& 18,956,519.00 \& 2,909,879.00 \& 5,390,676.00 \& 3,809,605.00 \& 2,125,095.00 \& 341,916.00 \& 33,533,690.00 \& 42,168,862 \& 8,042,999 \& 4,884,805 \& 961,556 \& 56,058,222 \& 120,964,627 \\
\hline \begin{tabular}{l}
ncome from investments \\
(a) Interest, dividends \& rent - gross \\
(b) Profit on sale/redemption of investments \\
c) (Loss on sale/redemption of investments) \\
(d) Transfer/gain on revaluation/change in fair value \\
(e) Amortisation of premium/discount on investments
\end{tabular} \& \& 9,020,428 \((302,063)\) \((216,969)\) \& 915,591 519,415
\((45,902)\) \((18,014)\) \&  \& 9,936,019 \(4,461,067\)
\((347,965)\) \((234,983)\) \& \[
\begin{array}{r}
2,470,804 \\
28,938 \\
(154) \\
22,690
\end{array}
\] \& 487,962 13,884 9,300 \& \[
\begin{array}{r}
974,699 \\
61,080 \\
(71) \\
1,403
\end{array}
\] \& \[
\begin{array}{r}
433,357 \\
7,885 \\
\vdots \\
10,013
\end{array}
\] \& \[
\begin{gathered}
643,279 \\
4,287 \\
(9) \\
(9,956) \\
(9)
\end{gathered}
\] \& \[
\begin{gathered}
19,571 \\
262 \\
\vdots \\
(456)
\end{gathered}
\] \& \[
\begin{array}{r}
5,029,672 \\
399,336 \\
(234) \\
32,994
\end{array}
\] \& \(10,767,789\)
\(20,230,395\) (1,770,159) \(3,206,999\) \& \(2,077,579\)
\(4,969.585\) \((642,116)\) 29,322 \& \(1,653,592\)
\(1,143,912\) \((68,362)\) 654,870
14,822 \& \[
\begin{array}{r}
399,822 \\
382,602 \\
(20,040) \\
85,849 \\
8,192
\end{array}
\] \& \(14,898,782\)
\(26,726,494\) \((2,501,077)\)
\(4,252,351\) 122,335 \& \(29,864,473\)
\(31,556,897\) (2,849,276) (79,654) \\
\hline Sub Total \& \& 12,443,048 \& 1,371,090 \& . \& 13,814,138 \& 2,775,278 \& 511,146 \& 1,037,111 \& 451,255 \& 637,601 \& 19,377 \& 5,431,768 \& 32,504,263 \& 6,739,763 \& 3,398,834 \& 856,025 \& 43,498,885 \& 62,744,791 \\
\hline \begin{tabular}{l}
Other income \\
(a) Contribution from the Shareholders' Account \\
(b) Income on Unclaimed amount of Policyholders \\
(c) Others
\end{tabular} \& \& \[
140,832
\] \& 5,149 \&  \& 145,981 \& \[
21,123
\] \& \[
\begin{array}{r}
10,336 \\
35
\end{array}
\] \& \[
2,811
\] \& 45,275 \& \({ }_{964}\) \& \[
\begin{array}{r}
108,506 \\
1,745 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
164,117 \\
26,678
\end{array}
\] \& 453,577
112,760 \& 62,048 \& 5 \& \(\vdots\) \& 453,577
174,813 \& 164,117
45377
347,472 \\
\hline Total (A) \& \& 42,626,033 \& 2,706,801 \& \& 45,332,834 \& 21,752,920 \& 3,431,396 \& 6,430.598 \& 4,306,135 \& 2,763,660 \& 471,544 \& 39,156,253 \& 75,239,462 \& 14,84, 810 \& 8,283,644 \& 1.817,581 \& 100,185,497 \& 184,974,584 \\
\hline Commission First year commission Renewal commission Single commission \& \& \(1,668,303\)
600,260 \& 21,315
12,721 \& : \& \(1,689,618\)
612,981 \& \(\begin{array}{r}\text { 256,385 } \\ 18.833 \\ 5.900 \\ \hline 290\end{array}\) \& \[
1,830
\] \& \begin{tabular}{l}
34,011 \\
16,295 \\
\hline
\end{tabular} \& \(:\) \& \[
17,108
\] \& \[
\begin{aligned}
\& 35,313 \\
\& 11,979 \\
\& 8
\end{aligned}
\] \& \[
\begin{aligned}
\& 325,709 \\
\& 47,207 \\
\& 24,846 \\
\& \hline
\end{aligned}
\] \&  \& \[
\begin{aligned}
\& 37,212 \\
\& 50,145 \\
\& 14,532 \\
\& \hline
\end{aligned}
\] \& 260 \& \(:\) \&  \& \(\begin{array}{r}3,589,294 \\ \hline 88,39 \\ 48,666 \\ \hline 1898\end{array}\) \\
\hline Sub Total \& L.5 \& 2,266,563 \& 34,036 \& . \& 2,302,599 \& 281,218 \& 1,830 \& 50,306 \& \& 17,108 \& 47,300 \& 397,762 \& 1,716,839 \& 101,889 \& 260 \& \& 1,818,983 \& 4.519,349 \\
\hline Operating expenses related to insurance business Provisions for doubtful debts Bad debts written off \& L-6 \& 5,867,379 \& 117,793. \& \& 5,985,172 \& 4,165,558. \& 6,960. \& 97,565. \& \& 86,765 \& \[
\begin{array}{r}
372,954 \\
-
\end{array}
\] \& 4,738,883 \& 4,834,412 \& 203,942 \& \& \& 5,052,302 \& 15,776,357 \\
\hline Provision for tax \& \& 38,060 \& - \& \& 38,060 \& 388,252 \& - \& - \& - \& 1,161 \& - \& 389,413 \& 10,471 \& - \& 10,824 \& - \& 21,295 \& 448,768 \\
\hline \begin{tabular}{l}
Provisions (other than taxation) \\
(a) For diminution in the value of investments (net) \\
(b) Others - Provision for standard and non standard assets \\
Service tax on linked charges
\end{tabular} \& \& \(\underset{(97801)}{(677)}\) \& \(\stackrel{(1)}{ }\) \& : \& \[
\left.\begin{array}{|c|c|c|c|}
(678)
\end{array} \right\rvert\,
\] \& (92) \& : \& 2 \& \(:\) \& (41) \& \(:\) \& (131) \& \[
\begin{gathered}
(672) \\
1,345,180
\end{gathered}
\] \& \[
\begin{gathered}
(79) \\
163,333
\end{gathered}
\] \& 35,332 \& \[
\begin{array}{r}
- \\
9,100
\end{array}
\] \& \[
{ }_{1,552,945)}^{(751)}
\] \& \[
\left.\begin{array}{r}
(97,801) \\
(1,56) \\
1,52,945
\end{array}\right)
\] \\
\hline Total (B) \& \& 8,075,524 \& 151,828 \& \& 8,277,352 \& 4,834,936 \& 8,790 \& 147, 873 \& 9,081 \& 104,993 \& 420,254 \& 5.525,927 \& 7,906,230 \& 469,085 \& 58,072 \& 11,392 \& 8,444,779 \& 22,198,058 \\
\hline Benefits paid (net) Interim bonuses paid Terminal bonuses paid \& L-7 \& \[
\begin{array}{r}
5,569,212 \\
88,543 \\
827,341
\end{array}
\] \& \[
\begin{array}{r}
452,869 \\
4,69 \\
41,125
\end{array}
\] \& : \& \[
\begin{array}{r}
6,022,081 \\
93,222 \\
88,466
\end{array}
\] \& 3,271,232 \& \[
2,079,308
\] \& \& \& \& \& 6,692,437 \& 44,098,672 \& 10,459,973 \& 2,411,814 \& \& 57,690,407 \& \[
\begin{array}{r}
70,404,925 \\
96,222, \\
86866
\end{array}
\] \\
\hline \begin{tabular}{l}
Change in valuation of liability against life policies in force \\
(a) Gross \\
(b) Amount ceded in reinsurance \\
(c) Amount accepted in reinsurance \\
(d) Unit Reserve \\
(e) Funds for discontinued policies
\end{tabular} \& \& \(27,467,768\)
22,388
. \& \[
1,745,841
\] \& \(:\) \& \[
\left.\begin{aligned}
\& 29,213,609 \\
\& 22,388
\end{aligned} \right\rvert\,
\] \& \begin{tabular}{l} 
15, 2727.756 \\
\((3,930,210)\) \\
\hline
\end{tabular} \& 1,343,298 \& 6,009,195 \& 3,504,406 \& 2,186,760 \& \[
\begin{array}{r}
1,202 \\
(17,649) \\
\vdots \\
\vdots
\end{array}
\] \& 28,317,617 \((3,947,859)\) \& \begin{tabular}{l}
418,498
20,835 \\
\(20,303,828\)
383,958 \\
383,958
\end{tabular} \& \begin{tabular}{l}
66,162 \\
1,756,202 \\
1,168,723
\end{tabular} \& \[
\begin{gathered}
42,360 \\
\vdots \\
\vdots, 648,462
\end{gathered}
\] \& \[
\begin{array}{r}
(4,719) \\
\vdots \\
1,055,113
\end{array}
\] \& \[
\begin{array}{r}
522,301 \\
20,835 \\
28,763,605 \\
1,552,681
\end{array}
\] \& \begin{tabular}{l}
58,053,527 \\
\((3,904,636)\) \\
28,763,605 \\
1,552,68
\end{tabular} \\
\hline Total (C) \& \& 33,975.252 \& 2244,514 \& \& 36,219,766 \& 14,613,778 \& 3,422,606 \& 6,025,687 \& 4,297,054 \& 2,651,780 \& 51,290 \& 31,062,195 \& 65,225,791 \& 13,451,060 \& 8,102,636 \& 1,770,342 \& 88,549,829 \& 155,831,790 \\
\hline SURPLUS /(DEFICIT) (D) =(A)-(B)-(C) \& \& 575,257 \& 310,459 \& \& \({ }^{885,716}\) \& 2,304,206 \& \& 257,038 \& \& \({ }_{6,887}\) \& \& 2.568,131 \& 2,107,441 \& 924,665 \& 122.936 \& 35.847 \& 3,190,889 \& 6.644,736 \\
\hline \begin{tabular}{l}
APPROPRIATIONS \\
Transfer to Shareholders' Account Transfer to other reserves Funds for Future Appropriation - Provision for lapsed policies unlikelv to be revived (Linked Individual) Balance being Funds for Future Appropriations (Participating - \\
Life \& Pension)
\end{tabular} \& \& 575,257 \& 310,459 \& \(\begin{array}{r}: \\ \hline\end{array}\) \& 885,716 \& 2,304,206 \& \(\begin{array}{r}\square \\ \hline\end{array}\) \& 257,038 \& \(:\) \& 6,887 \& \(:\) \& 2,568,131 \& 2,107,441 \& \(\stackrel{924,665}{ }\) \& 122,936 \& 35,847 \& 3,190,889 \& \begin{tabular}{|c|} 
5,759,020 \\
- \\
- \\
885,716
\end{tabular} \\
\hline Lie \& Pension) TOTAL (E) \& \& 575,257 \& 310,459 \& \& 885,716 \& 2,304,206 \& \& 257,038 \& \& 6,887 \& \& 2.568,131 \& 2,107,441 \& 924,665 \& 122.936 \& 35,847 \& 3,190,889 \& 6.644,736 \\
\hline \begin{tabular}{l}
The total surplus as mentioned below : \\
(a) Interim bonuses paid \\
(b) Terminal bonuses paid \\
(c) Allocation of bonus to Policyholders \\
(d) Surplus shown in the Revenue Account \\
(e) Total surplus :[(a)+(b)+(c)+(d)]
\end{tabular} \& \& \[
\begin{gathered}
88,543 \\
827,341 \\
575,257 \\
1,491,141
\end{gathered}
\] \& \[
\begin{array}{r}
4,679 \\
41,125 \\
310,459 \\
356,263 \\
\hline
\end{array}
\] \& \(\vdots\)
\(\vdots\) \& \[
\begin{array}{r}
93,222 \\
868,466 \\
885,716 \\
1,847,404
\end{array}
\] \& 2,304,206 2,304,206 \& \(\vdots\) \& \(\square\)

257,038

257,038 \& $\because$ \& \begin{tabular}{c}
$\vdots$ <br>
\hline 6887 <br>
6,887

 \& $:$ \& 2,568,131 2,568,131 \& 

2,107,441 <br>
2,107,441

 \& 924,665 924,665 \& 

122,936 <br>
122,936

 \& 

35,847 <br>
35,847

\end{tabular} \& \[

$$
\begin{aligned}
& 3,190,889 \\
& \mathbf{3 , 1 9 0 , 8 8 9} \\
& \hline
\end{aligned}
$$
\] \&  <br>

\hline
\end{tabular}

PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED DECEMBER 31, 2017
(₹ ${ }^{\prime} 000$ )

| Particulars | Schedule | For the quarter ended December 31. 2017 | $\begin{array}{r} \text { For the nine months } \\ \text { ended } \\ \text { December 31, } 2017 \\ \hline \end{array}$ | For the quarter ended December 31. 2016 | For the nine months ended December 31.2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amounts transferred from the Policyholders' Account (Technical account) |  | 1,498,884 | 6,056,871 | 1,563,835 | 5,759,020 |
| Income from investments |  |  |  |  |  |
| (a) Interest, dividends \& rent - gross |  | 580,259 | 1,634,024 | 465,280 | 1,364,791 |
| (b) Profit on sale/redemption of investments |  | 62,066 | 587,025 | 1,439 | 213,775 |
| (c) (Loss on sale/ redemption of investments) |  | $(3,077)$ | $(337,766)$ | (41) | $(120,315)$ |
| (d) Amortisation of (premium) / discount on investments |  | $(21,593)$ | $(54,163)$ | $(10,527)$ | $(19,760)$ |
| Other income |  | - | 130,180 | 1 | 3 |
| TOTAL (A) |  | 2,116,539 | 8,016,171 | 2,019,987 | 7,197,514 |
| Expenses other than those directly related to the insurance business | L-6A | 7,269 | 119,114 | 176,957 | 506,538 |
| Bad debts written off |  |  | - | - | - |
| Provisions (other than taxation) |  |  |  |  |  |
| (a) For diminution in the value of investments (net) |  | $(4,031)$ | $(6,692)$ |  | $(38,281)$ |
| (b) Provision for doubtful debts |  | - | - | (16) | - |
| (c) Others - Provision for standard and non standard assets |  | 52 | 137 | (16) | 10 |
| Contribution to the Policyholders' Account |  | $(48,511)$ | 25,698 | $(5,547)$ | 164,117 |
| TOTAL (B) |  | $(45,221)$ | 138,257 | 171,394 | 632,384 |
| Profit before tax |  | 2,161,760 | 7,877,914 | 1,848,593 | 6,565,130 |
| Provision for taxation |  | 88,599 | 256,311 | 42,307 | 114,150 |
| Profit after tax |  | 2,073,161 | 7,621,603 | 1,806,286 | 6,450,980 |
| APPROPRIATIONS |  |  |  |  |  |
| (a) Balance at the beginning of the period/year |  | 21,683,360 | 16,134,918 | 14,503,038 | 9,858,344 |
| (b) Interim dividends paid during the period/year |  | $(2,732,204)$ | $(2,732,204)$ | $(2,197,413)$ | $(2,197,413)$ |
| (c) Proposed final dividend |  |  |  |  |  |
| (d) Dividend distribution tax |  | $(556,222)$ | $(556,222)$ | $(447,349)$ | $(447,349)$ |
| Profit carried forward to the Balance Sheet |  | 20,468,095 | 20,468,095 | 13,664,562 | 13,664,562 |
| Earnings Per Share - Basic ( F ) |  | 1.04 | 3.81 | 0.90 | 3.23 |
| Earnings Per Share - Diluted ( F ) |  | 1.03 | 3.78 | 0.90 | 3.21 |
| Nominal value per equity share ( $₹$ ) |  | 10.00 | 10.00 | 10.00 | 10.00 |

Name of the Insurer: HDFC Standard Life Insurance Company Limited Registration Number and Date of Registration with the IRDAI : 101 dated 23rd October 2000

BALANCE SHEET AS AT DECEMBER 31, 2017

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | As at December 31, 2017 | As at December 31, 2016 |
| SOURCES OF FUNDS <br> SHAREHOLDERS' FUNDS: <br> Share capital <br> Share application money received pending allotment of shares <br> Reserves and surplus <br> Credit / (Debit) fair value change account | $\begin{gathered} \text { L-8, L-9 } \\ \text { L-10 } \end{gathered}$ | $\begin{array}{r} 20,089,732 \\ 130,641 \\ 23,372,526 \\ 1,134,548 \end{array}$ | $\begin{array}{r} 19,976,480 \\ - \\ 15,541,222 \\ (28,045) \end{array}$ |
| Sub-Total |  | 44,727,447 | 35,489,657 |
| BORROWINGS <br> POLICYHOLDERS' FUNDS: <br> Credit / (Debit) fair value change account <br> Policy liabilities <br> Provision for linked liabilities <br> Add: Fair value change <br> Provision for linked liabilities | L-11 | $8,366,123$ <br> $389,793,192$ <br> $448,218,366$ <br> $110,302,542$ <br> $558,520,908$ | $(985,279)$ <br> $298,155,325$ <br> $410,111,099$ <br> $46,190,701$ <br> $456,301,800$ |
| Funds for discontinued policies <br> i) Discontinued on account of non-payment of premium <br> ii) Others |  | $\begin{array}{r} 30,876,822 \\ 131,250 \\ \hline \end{array}$ | $\begin{array}{r} 31,109,370 \\ 175,271 \\ \hline \end{array}$ |
| Total provision for linked \& discontinued Policyholders' liabilities |  | 589,528,980 | 487,586,441 |
| Sub-Total |  | 987,688,295 | 784,756,487 |
| Funds for Future Appropriations |  | 9,589,607 | 7,940,482 |
| TOTAL |  | 1,042,005,349 | 828,186,626 |
| APPLICATION OF FUNDS |  |  |  |
| INVESTMENTS <br> - Shareholders' <br> - Policyholders' | $\begin{aligned} & \mathrm{L}-12 \\ & \mathrm{~L}-13 \end{aligned}$ | $\begin{array}{r} 36,248,422 \\ 418,498,809 \end{array}$ | $\begin{array}{r} 28,731,954 \\ 308,980,833 \end{array}$ |
| Assets held to cover linked liabilities | L-14 | 589,528,980 | 487,586,441 |
| LOANS | L-15 | 164,740 | 528,807 |
| FIXED ASSETS | L-16 | 3,443,473 | 3,436,789 |
| CURRENT ASSETS <br> Cash and bank balances Advances and other assets | $\begin{aligned} & \mathrm{L}-17 \\ & \mathrm{~L}-18 \end{aligned}$ | $\begin{array}{r} 5,223,181 \\ 24,115,790 \end{array}$ | $\begin{array}{r} 2,266,910 \\ 23,807,114 \end{array}$ |
| Sub-Total (A) |  | 29,338,971 | 26,074,024 |
| CURRENT LIABILITIES PROVISIONS | $\begin{aligned} & \text { L-19 } \\ & \text { L-20 } \end{aligned}$ | $\begin{array}{r} 34,823,090 \\ 394,956 \end{array}$ | $\begin{array}{r} 26,687,617 \\ 464,605 \end{array}$ |
| Sub-Total (B) |  | 35,218,046 | 27,152,222 |
| NET CURRENT ASSETS ( C$)=(\mathrm{A}-\mathrm{B})$ |  | $(5,879,075)$ | $(1,078,198)$ |
| MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted) DEBIT BALANCE IN PROFIT \& LOSS ACCOUNT (Shareholders' Account) | L-21 | - | - |
| TOTAL |  | 1,042,005,349 | 828,186,626 |

## CONTINGENT LIABILITIES

|  |  | (₹'000) |
| :---: | :---: | :---: |
| Particulars | As at December 31, 2017 | $\begin{array}{r} \text { As at } \\ \text { December 31, } 2016 \end{array}$ |
| 1) Partly paid-up investments | 8,025,000 |  |
| 2) Claims, other than against policies, not acknowledged as debts by the Company | 7,734 | 7,766 |
| 3) Underwriting commitments outstanding | - | - |
| 4) Guarantees given by or on behalf of the Company | 842,868 | 960 |
| 5) Statutory demands/ liabilities in dispute, not provided for | 956,414 | 997,270 |
| 6) Reinsurance obligations to the extent not provided for in accounts 7) Others | - | - |
| TOTAL | 9,832,016 | 1,005,996 |

## FORM L-4-PREMIUM SCHEDULE

(₹ '000)

|  | Particulars | For the quarter ended December 31, 2017 | For the nine months ended <br> December 31. 2017 | For the quarter ended December 31,2016 | For the nine months <br> ended <br> December 31. 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | First year premiums | 12,023,575 | 30,028,545 | 7,562,509 | 20,451,495 |
| 2 | Renewal premiums | 28,052,381 | 75,426,313 | 25,728,505 | 68,932,093 |
| 3 | Single premiums | 14,600,786 | 40,624,863 | 12,428,975 | 32,830,745 |
|  | Total Premiums | 54,676,742 | 146,079,721 | 45,719,989 | 122,214,333 |
|  | Premium income from business written: <br> In India <br> Outside India | 54,676,742 | 146,079,721 | 45,719,989 | 122,214,333 |
|  | Total Premiums | 54,676,742 | 146,079,721 | 45,719,989 | 122,214,333 |

## FORM L-5 - COMMISSION SCHEDULE

(₹ ${ }^{\prime} 000$ )

| Particulars | $\begin{array}{r} \text { For the quarter } \\ \text { ended } \\ \text { December 31, } 2017 \end{array}$ | For the nine months ended December 31. 2017 | For the quarter ended <br> December 31, 2016 | For the nine months ended December 31, 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Commission paid |  |  |  |  |
| Direct - First year premiums | 2,125,725 | 5,448,857 | 1,291,309 | 3,589,294 |
| - Renewal premiums | 361,293 | 961,503 | 331,763 | 881,389 |
| - Single premiums | 138,297 | 252,240 | 14,837 | 48,666 |
| Add : Commission on re-insurance accepted | - | - | - | - |
| Less: Commission on re-insurance ceded | - | - | - | - |
| Net Commission | 2,625,315 | 6,662,600 | 1,637,909 | 4,519,349 |
| Break up of the commission expenses (gross) incurred to procure business : |  |  |  |  |
| Agents | 315,627 | 885,118 | 294,852 | 850,002 |
| Brokers | 120,744 | 375,560 | 93,879 | 260,379 |
| Corporate agency | 2,184,989 | 5,394,355 | 1,248,143 | 3,406,813 |
| Others - Common Service Centres | 1 | 3 | 2 | 14 |
| - Insurance Marketing Firm | 849 | 2,606 | 1,033 | 2,141 |
| - Micro Finance | 3,105 | 4,958 | - | - |
| Total | 2,625,315 | 6,662,600 | 1,637,909 | 4,519,349 |

FORM L-6-OPERATING EXPENSES SCHEDULE
(₹ '000)

|  | Particulars | For the quarter ended December 31.2017 | For the nine months ended December 31. 2017 | $\begin{array}{r} \text { For the quarter } \\ \text { ended } \\ \text { December } 31.2016 \end{array}$ | For the nine months ended December 31. 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Employees' remuneration \& welfare benefits | 3,299,865 | 8,932,584 | 2,986,767 | 8,039,493 |
| 2 | Travel, conveyance and vehicle running expenses | 66,408 | 170,229 | 52,920 | 159,229 |
| 3 | Training expenses | 170,777 | 398,673 | 60,008 | 212,381 |
| 4 | Rents, rates \& taxes | 189,654 | 566,367 | 179,336 | 388,105 |
| 5 | Repairs | 10,216 | 31,262 | 12,721 | 39,734 |
| 6 | Printing \& stationery | 26,069 | 67,656 | 25,447 | 66,990 |
| 7 | Communication expenses | 62,489 | 176,175 | 56,952 | 162,123 |
| 8 | Legal \& professional charges | 302,288 | 823,539 | 383,625 | 759,814 |
| 9 | Medical fees | 47,465 | 140,068 | 43,039 | 122,484 |
| 10 | Auditors' fees, expenses etc <br> a) as auditor | 2,000 | 6,000 | 2,000 | 6,000 |
|  | b) as adviser or in any other capacity, in respect of <br> (i) Taxation matters | 121 | 363 | 110 | 330 |
|  | (ii) Insurance matters | - |  | - | 33 |
|  | (iii) Management services; and | - |  | - | - |
|  | c) in any other capacity | 1,687 | 4,924 | 120 | 4,099 |
| 11 | Advertisement and publicity | 1,794,069 | 4,566,181 | 911,905 | 2,433,384 |
| 12 | Interest \& bank charges | 24,800 | 68,336 | 20,082 | 59,052 |
| 13 | Others |  |  |  |  |
|  | (a) Information technology expenses | 230,922 | 599,742 | 170,224 | 462,635 |
|  | (b) General Office \& other expenses | 173,106 | 508,804 | 200,170 | 532,806 |
|  | (c) Stamp Duty | 211,784 | 558,703 | 126,829 | 359,573 |
|  | (d) Business development expenses | 1,046,731 | 2,595,130 | 619,987 | 1,600,181 |
| 14 | Depreciation on fixed assets |  |  |  |  |
|  | (i) Depreciation on fixed assets owned by Policyholders | 94,446 | 293,470 | 92,889 | 95,424 |
|  | (ii) Reimbursement of Depreciation for use of Shareholders' fixed assets | 11,830 | 34,543 | 11,607 | 203,486 |
| 15 | Goods and Services Tax/Service tax | 1,832 | 52,032 | 32,165 | 69,034 |
|  | TOTAL | 7,768,559 | 20,594,781 | 5,988,903 | 15,776,357 |

FORM L-GA-SHAREHOLDERS' EXPENSES SCHEDULE
(₹ '000)

|  | Particulars | For the quarter ended December 31, 2017 | For the nine months ended December 31, 2017 | $\begin{array}{r} \text { For the quarter } \\ \text { ended } \\ \text { December } 31,2016 \\ \hline \end{array}$ | For the nine months ended December 31, 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Employees' remuneration \& welfare benefits | 27,430 | 50,827 | 25,695 | 40,573 |
| 2 | Travel, conveyance and vehicle running expenses | - |  | - |  |
| 3 | Training expenses | - |  |  |  |
| 4 | Rents, rates \& taxes | - |  |  |  |
| 5 | Repairs | - |  | - |  |
| 6 | Printing \& stationery | - | - | - |  |
| 7 | Communication expenses | - |  | - |  |
| 8 | Legal \& professional charges | $(44,065)$ | $(19,566)$ | 118,322 | 215,022 |
| 9 | Medical fees | - |  | - |  |
| 10 | Auditors' fees, expenses etc |  |  |  |  |
|  | a) as auditor | - | - | - |  |
|  | b) as adviser or in any other capacity, in respect of | - | - | - |  |
|  | (i) Taxation matters | - | - | - |  |
|  | (ii) Insurance matters | - |  |  |  |
|  | (iii) Management services; and | (4,100) | (4,109) |  |  |
|  | c) in any other capacity | $(4,109)$ | $(4,109)$ | - |  |
| 11 | Advertisement and publicity | - |  | - |  |
| 12 | Interest \& bank charges | - | - | - |  |
| 13 | Others |  |  |  |  |
|  | (a) Corporate social responsibility expenses | 12,847 | 43,192 | 9,761 | 37,395 |
|  | (b) Directors' fees | 4,320 | 10,470 | 1,070 | 5,030 |
|  | (c) Directors' Commission | 1,500 | 4,500 | 1,500 | 6,500 |
|  | (d) Other general expenses | 9,346 | 33,800 | 20,609 | 202,018 |
| 14 | Depreciation on fixed assets |  |  |  |  |
|  | (a) Depreciation on fixed assets owned by Shareholders | 11,830 | 34,543 | 11,607 | 203,486 |
|  | (b) Reimbursement of depreciation by Policyholders for use of Shareholders' fixed assets | $(11,830)$ | $(34,543)$ | $(11,607)$ | $(203,486)$ |
| 15 | Goods and Services Tax/Service tax | - | - | - | - |
|  | TOTAL | 7,269 | 119,114 | 176,957 | 506,538 |

HDFC Standard Life Insurance Company Limited
FORM L-7- BENEFITS PAID [NET]
(₹ '000)

| Particulars | $\begin{array}{r} \text { For the quarter } \\ \text { ended } \\ \text { December } 31,2017 \end{array}$ | For the nine months ended December 31, 2017 | For the quarter ended December 31, 2016 | For the nine months ended December 31, 2016 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Insurance claims <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Money back payment <br> (ii) Vesting of pension policy <br> (iii) Surrenders <br> (iv) Health <br> (v) Discontinuance/ Lapse Termination <br> (vi) Withdrawals <br> (vii) Waiver of Premium <br> (viii) Interest on unclaimed amount of Policyholders | $2,588,630$ $4,360,855$ 190,698 314,593 589,673 $17,893,681$ 35,267 $2,778,432$ $2,452,486$ 37,851 67,613 | $\begin{array}{r} 6,998,089 \\ 12,249,851 \\ 539,891 \\ \\ 634,270 \\ 1,614,342 \\ 49,841,903 \\ 184,296 \\ 6,614,087 \\ 7,806,141 \\ 114,909 \\ 363,345 \end{array}$ | $\begin{array}{r} 1,807,347 \\ 3,468,428 \\ 143,014 \\ \\ 186,977 \\ 488,275 \\ 8,976,291 \\ 47,943 \\ 2,354,537 \\ 1,991,350 \\ 41,085 \\ 157,978 \end{array}$ | $\begin{array}{r} 4,867,798 \\ 7,077,974 \\ 407,306 \\ \\ 479,596 \\ 1,380,996 \\ 39,503,603 \\ 189,743 \\ 9,614,385 \\ 7,363,447 \\ 120,132 \\ 429,714 \end{array}$ |
| Sub Total (A) | 31,309,779 | 86,961,124 | 19,663,225 | 71,434,694 |
| 2. Amount ceded in reinsurance: <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Health | $(515,684)$ $(27,174)$ | $\begin{gathered} (1,209,235) \\ - \\ - \\ (128,881) \end{gathered}$ | $(449,724)$ $(50,234)$ | $\begin{gathered} (925,862) \\ - \\ - \\ (103,907) \end{gathered}$ |
| Sub Total (B) | $(542,858)$ | $(1,338,116)$ | $(499,958)$ | $(1,029,769)$ |
| 3. Amount accepted in reinsurance: <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Health |  |  | - | - |
| Sub Total (C) | - | - | - | - |
| TOTAL ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 30,766,921 | 85,623,008 | 19,163,267 | 70,404,925 |
| Benefits Paid to Claimants: <br> In India <br> Outside India | 30,766,921 | 85,623,008 | 19,163,267 | 70,404,925 |
| Total | 30,766,921 | 85,623,008 | 19,163,267 | 70,404,925 |

## Notes:

(a) Claims include specific claims settlement costs, wherever applicable.
(b) Legal, other fees and expenses also form part of the claims cost, wherever applicable.

FORM L-8-SHARE CAPITAL SCHEDULE


## Note:

Of the above, Share Capital amounting to ₹ $10,385,141$ thousands (Previous year : ₹ $12,297,601$ thousands) is held by Housing Development Finance Corporation Limited, the holding company.

HDFC Standard Life Insurance Company Limited
FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE
[As certified by the Management]

|  | As atDecember 31, 2017 |  | $\begin{gathered} \text { As at } \\ \text { December 31, } 2016 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of Holding | Number of Shares | \% of Holding |
| Promoters |  |  |  |  |
| - Indian / Holding company - Housing Development |  |  |  |  |
| Finance Corporation Limited (HDFC) | 1,038,514,075 | 51.69\% | 1,229,760,125 | 61.56\% |
| - Foreign - Standard Life (Mauritius Holdings) 2006 |  |  |  |  |
| Limited (Standard Life) | 589,626,265 | 29.35\% | 698,208,033 | 34.95\% |
| Others - Domestic | 380,832,882 | 18.96\% | 69,679,880 | 3.49\% |
| Total | 2,008,973,222 | 100.00\% | 1,997,648,038 | 100.00\% |

## HDFC Standard Life Insurance Company Limited

FORM L-10-RESERVES AND SURPLUS SCHEDULE


## HDFC Standard Life Insurance Company Limited

FORM L-11-BORROWINGS SCHEDULE
( ${ }^{\prime}{ }^{\prime} 000$ )

|  | Particulars | As at | As at |
| ---: | :--- | ---: | ---: |
| 1 | December 31, 2017 | December 31, 2016 |  |
| 2 | Debentures/ bonds | - |  |
| 2 | Banks | - |  |
| 3 | Financial institutions | - | - |
| 4 | Others | - | - |
|  |  | - | - |

(₹ ${ }^{\prime}$ 000)
Particulars

LONG TERM INVESTMENTS
1 Government Securities and Government guaranteed bonds including Treasury Bills
2 Other Approved Securities
3 Other Investments
(a) Shares
(aa) Equity
(bb) Preference
(b) Mutual Funds
(c) Derivative Instruments
(d) Debentures/Bonds
(e) Subsidiaries
(f) Fixed Deposit
(g) Investment Properties-Real Estate

4 Investments in Infrastructure and Social Sector
5 Other than Approved Investments
Sub Total (A)
December 31, 2017
December 31, 2016

|  | Sub Total (A) | 35,669,426 | 24,606,480 |
| :---: | :---: | :---: | :---: |
|  | SHORT TERM INVESTMENTS <br> Government Securities and Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments <br> (a) Shares <br> (aa) Equity <br> (bb) Preference <br> (b) Mutual Funds <br> (c) Derivative Instruments <br> (d) Debentures/ Bonds <br> (e) Other Securities <br> (aa) Commercial Paper <br> (bb) Certificate of Deposit <br> (cc) Fixed Deposit <br> (dd) CBLO/Repo Investments <br> (f) Subsidiaries <br> (g) Investment Properties-Real Estate <br> Investments in Infrastructure and Social Sector <br> Other than Approved Investments | $510,000$ 68,996 | $\begin{gathered} 1,477,777 \\ - \\ \\ - \\ - \\ - \\ - \\ 509,689 \\ \\ 487,086 \\ - \\ 810,000 \\ 780,794 \\ - \\ - \\ 60,128 \end{gathered}$ |
|  | Sub Total (B) | 578,996 | 4,125,474 |
|  | TOTAL (A+B) | 36,248,422 | 28,731,954 |

## Notes :

|  |  |  | (₹ ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. No. | Particulars | As at December 31, 2017 | $\begin{array}{r} \text { As at } \\ \text { December 31, } 2016 \end{array}$ |
| 1 | Aggregate amount of Company's investments and the market value: <br> a) Aggregate amount of Company's investment other than listed Equity Securities \& Mutual Funds | 28,456,920 | 23,184,951 |
|  | b) Market Value of above investment | 29,069,537 | 24,585,907 |
| 2 | Investment in holding company at cost | 250,000 | 310,578 |
| 3 | Investment in subsidiaries company at cost | 1,214,023 | 1,173,103 |
| 4 | Fixed Deposits towards margin requirement for equity trade settlement: <br> a) Deposited with National Securities Clearing Corporation Limited (NSCCL) | 450,000 | 730,000 |
|  | b) Deposited with Indian Clearing Corporation Limited (ICCL) | 60,000 | 80,000 |
| 5 | Equity shares includes shares transferred under securities lending and borrowing scheme (SLB) where the Company retains all the associated risk and rewards on these securities | 48,409 | NIL |
| 6 | Investment made out of catastrophe reserve | NIL | NIL |

FORM L-13-INVESTMENTS - POLICYHOLDERS' SCHEDULE
(
Particulars
As at
As at

Notes:


\begin{tabular}{|c|c|c|c|}
\hline \& Particulars \& December 31, 2017 \& As at
December 31, 2016 <br>
\hline 1
2
3

4

5 \& | LONG TERM INVESTMENTS |
| :--- |
| Government Securities and Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments |
| (a) Shares |
| (aa) Equity |
| (bb) Preference |
| (b) Mutual Funds |
| (c) Derivative Instruments |
| (d) Debentures/ Bonds |
| (e) Other Securities |
| (aa) Fixed Deposit |
| (bb) Deep Discount Bonds |
| (f) Subsidiaries |
| (g) Investment Properties-Real Estate | \& \[

$$
\begin{array}{r}
60,522,678 \\
2,138,720 \\
316,250,908 \\
34,320 \\
- \\
\text { - } \\
54,170,567 \\
681,903 \\
- \\
\hline 66,269,724 \\
39,652,874
\end{array}
$$

\] \& | $68,968,212$ |
| ---: |
| 381,162 |
| $238,997,520$ |
| 33,125 |
| - |
| - |
| $44,548,266$ |
| 561,410 |
| - | <br>

\hline \& Sub Total (A) \& 539,721,694 \& 425,585,536 <br>
\hline 1
2
3

4

5 \& | SHORT TERM INVESTMENTS |
| :--- |
| Government Securities and Government guaranteed bonds including Treasury Bills Other Approved Securities |
| Other Investments |
| (a) Shares |
| (aa) Equity |
| (bb) Preference |
| (b) Mutual Funds |
| (c) Derivative Instruments |
| (d) Debentures/ Bonds |
| (e) Other Securities |
| (aa) Fixed Deposit |
| (bb) Commercial Paper |
| (cc) Certificate of Deposit |
| (dd) Deep Discount Bonds |
| (ee) Repo Investments |
| (f) Subsidiaries |
| (g) Investment Properties-Real Estate | \& \[

$$
\begin{array}{r}
16,485,963 \\
- \\
- \\
- \\
- \\
2,131,740 \\
\\
1,959,021 \\
1,468,268 \\
145,455 \\
20,903,996 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
31,922,910 \\
- \\
- \\
- \\
- \\
4,454,242 \\
80,000 \\
974,554 \\
477,693 \\
47,386 \\
18,217,459 \\
- \\
461,364 \\
761,073
\end{array}
$$
\] <br>

\hline \& Sub Total (B) \& 45,078,017 \& 57,396,681 <br>

\hline 5 \& | OTHER ASSETS (NET) |
| :--- |
| Interest Accrued and Dividend Receivable |
| Others (Net) |
| Other - Receivable |
| Investment Sold Awaiting Settlement |
| Investment Purchased Awaiting Settlement | \& \[

$$
\begin{gathered}
4,475,321 \\
(65,551) \\
336,995 \\
514,700 \\
(532,196)
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
4,744,246 \\
(30,131) \\
117,505 \\
334,086 \\
(561,482)
\end{gathered}
$$
\] <br>

\hline \& Sub Total (C) \& 4,729,269 \& 4,604,224 <br>
\hline \& TOTAL ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) \& 589,528,980 \& 487,586,441 <br>
\hline
\end{tabular}

Notes:


HDFC Standard Life Insurance Company Limited
FORM L-15-LOANS SCHEDULE

|  |  |  | ( $\mathrm{F}^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
|  | Particulars | As at | As at |
| 1 | SECURITY-WISE CLASSIFICATION <br> Secured <br> (a) On mortgage of property <br> (aa) In India * <br> (bb) Outside India <br> (b) On shares, bonds, government securities, etc. <br> (c) Loans against policies <br> (d) Others <br> Unsecured <br> (a) HDFC Standard Life Employees' Stock Option Trust | $\begin{gathered} 24 \\ - \\ - \\ 150,276 \\ - \\ 14,440 \end{gathered}$ | $\begin{gathered} 52,326 \\ - \\ - \\ 105,871 \\ - \\ \\ 370,610 \end{gathered}$ |
|  | TOTAL | 164,740 | 528,807 |
| 2 | BORROWER-WISE CLASSIFICATION <br> (a) Central and state governments <br> (b) Banks and financial institutions <br> (c) Subsidiaries <br> (d) Companies <br> (e) Loans against policies <br> (f) Loans to employees <br> (g) Others - HDFC Standard Life Employees' Stock Option Trust | $\begin{gathered} - \\ - \\ - \\ - \\ 150,276 \\ 24 \\ 14,440 \end{gathered}$ | $\begin{array}{r} - \\ - \\ - \\ 52,291 \\ 105,870 \\ 36 \\ 370,610 \end{array}$ |
|  | TOTAL | 164,740 | 528,807 |
| 3 | PERFORMANCE-WISE CLASSIFICATION <br> (a) Loans classified as standard <br> (aa) In India <br> (bb) Outside India <br> (b) Non-standard loans less provisions <br> (aa) In India <br> (bb) Outside India | $164,740$ | $528,807$ |
|  | TOTAL | 164,740 | 528,807 |
| 4 | MATURITY-WISE CLASSIFICATION <br> (a) Short term <br> (b) Long term | $\begin{array}{r} 11,172 \\ 153,568 \end{array}$ | $\begin{array}{r} 56,981 \\ 471,826 \end{array}$ |
|  | TOTAL | 164,740 | 528,807 |

* Include loans regarded as investment as per section 27A of Insurance Act, 1938.

Note-

1) Principal receivable within 12 months from the Balance Sheet date is $₹ 11,172$ (Previous Year : $₹ 24,745$ )
2) Short-term loans include those which are repayable within 12 months from the date of Balance Sheet. Long term loans are the loans other than short-term loans.
3) Loans considered doubtful and the amount of provision created against such loans is ₹ Nil (Previous year ₹ Nil)

## HDFC Standard Life Insurance Company Limited

## FORM L-16-FIXED ASSETS SCHEDULE

|  | Particulars | Cost/ Gross Block |  |  |  | Depreciation |  |  |  | Net Block |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \hline \text { As at } \\ \text { April 01, } 2017 \\ \hline \end{array}$ | Additions | Deductions | As at <br> December 31, 2017 | $\begin{array}{r} \text { As at } \\ \text { April 01, } 2017 \\ \hline \end{array}$ | For the nine months ended | On Sales / Adjustments | As at December 31, 2017 | As at December 31, 2017 | As at December 31, 2016 |
| 9 | Goodwill | - - | - | - |  |  | - |  | - - | - - |  |
|  | Intangible Assets | 1,557,287 | 191,945 | - | 1,749,232 | 1,128,050 | 154,224 | - | 1,282,274 | 466,958 | 326,795 |
|  | (Computer Software)* |  |  |  |  |  |  |  |  |  |  |
|  | Land-Freehold | - ${ }^{-}$ | - | - | - ${ }^{-}$ | - | - | - | - | - | - |
|  | Leasehold Improvements | 15,252 | 195 | - | 15,447 | 10,962 | 1,197 | - | 12,159 | 3,288 | 4,214 |
|  | Buildings | 2,866,745 | - | - | 2,866,745 | 308,569 | 34,543 | - | 343,112 | 2,523,633 | 2,569,425 |
|  | Furniture \& Fittings | 700,411 | 4,461 | $(9,114)$ | 695,758 | 632,285 | 17,520 | $(9,113)$ | 640,692 | 55,066 | 66,567 |
|  | Information Technology Equipments | 923,111 | 59,019 | $(24,350)$ | 957,780 | 792,166 | 68,239 | $(24,307)$ | 836,098 | 121,682 | 133,789 |
|  | Vehicles | 129,278 | 12,298 | $(13,397)$ | 128,179 | 57,771 | 23,720 | $(7,621)$ | 73,870 | 54,309 | 71,898 |
|  | Office Equipments | 602,845 | 11,937 | $(10,929)$ | 603,853 | 496,873 | 28,568 | $(10,790)$ | 514,651 | 89,202 | 107,245 |
|  | TOTAL | 6,794,929 | 279,855 | $(57,790)$ | 7,016,994 | 3,426,676 | 328,011 | $(51,831)$ | 3,702,856 | 3,314,138 | 3,279,933 |
| 10 | Capital Work in progress | 160,905 | 248,285 | $(279,855)$ | 129,335 | - | - | - | - | 129,335 | 156,856 |
|  | Grand Total | 6,955,834 | 528,140 | $(337,645)$ | 7,146,329 | 3,426,676 | 328,011 | $(51,831)$ | 3,702,856 | 3,443,473 | 3,436,789 |
|  | Previous Year | 7,160,196 | 517,249 | $(854,678)$ | 6,822,767 | 3,196,451 | 298,911 | $(109,384)$ | 3,385,978 | 3,436,789 |  |

Notes :
All software are other than those generated internally.

## HDFC Standard Life Insurance Company Limited

FORM L-17-CASH AND BANK BALANCES SCHEDULE


Note :

* Cheques on hand amount to Rs. 729,721 thousands (Previous Year : Rs. 520,337 thousands)

HDFC Standard Life Insurance Company Limited
FORM L-18-ADVANCES AND OTHER ASSETS SCHEDULE


HDFC Standard Life Insurance Company Limited
FORM L-19-CURRENT LIABILITIES SCHEDULE
( ${ }^{\prime}{ }^{\prime} 000$ )

|  | Particulars | As at December 31, 2017 | As at December 31, 2016 |
| :---: | :---: | :---: | :---: |
| 1 | Agents' balances | 1,028,419 | 349,985 |
| 2 | Balances due to other insurance companies (including reinsurers) | 293,817 | 333,934 |
| 3 | Deposits held on reinsurance ceded | - | - |
| 4 | Premiums received in advance | 534,844 | 386,452 |
| 5 | Unallocated premium | 4,684,829 | 2,622,175 |
| 6 | Sundry creditors | 9,761,762 | 7,354,104 |
| 7 | Due to Subsidiaries/ Holding Company | 177,153 | - |
| 8 | Claims outstanding | 758,898 | 1,102,465 |
| 9 | Annuities due | - | - |
| 10 | Due to officers/ directors | - | - |
| 11 | Others |  |  |
|  | (a) Tax deducted to be remitted | 448,961 | 201,138 |
|  | (b) Goods and Services Tax/Service Tax Liability | 1,355,976 | 354,639 |
|  | (c) Investments purchased to be settled | 431,413 | 292,931 |
|  | (d) Others-payable (Payable to unit linked schemes) | 353,473 | 238,565 |
|  | (e) Payable to Policyholders | 9,317,883 | 2,410,946 |
|  | (f) Unclaimed dividend payable | 187 | 102 |
| 12 | Unclaimed amount of policyholders | 5,376,620 | 10,711,505 |
| 13 | Income on unclaimed fund | 298,855 | 328,676 |
|  | TOTAL | 34,823,090 | 26,687,617 |

HDFC Standard Life Insurance Company Limited
FORM L-20-PROVISIONS SCHEDULE

|  |  | ( ${ }^{\text {' }}$ '000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { December 31, } 2017 \\ \hline \end{array}$ | As at December 31, 2016 |
| 1 For taxation (less payments and taxes deducted at source) <br> 2 For proposed dividends <br> 3 For dividend distribution tax <br> 4 Others: <br> (a) Employee benefits | $\begin{array}{r} \text { 116,106 } \\ - \\ \text { 278,850 } \end{array}$ | $\begin{array}{r} 116,106 \\ - \\ - \\ 348,499 \end{array}$ |
| TOTAL | 394,956 | 464,605 |

## HDFC Standard Life Insurance Company Limited

FORM L-21-MISCELLANEOUS EXPENDITURE SCHEDULE
(To the extent not written off or adjusted)

|  |  | ( $\mathrm{F}^{\prime}$ '000) |  |
| :---: | :---: | :---: | :---: |
|  | Particulars | As at <br> December 31, 2017 | As at <br> December 31, 2016 |
| $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | Discount allowed in issue of shares/ debentures Others | - | - |
|  | TOTAL | - | - |



\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{FORM L-22-ANALYTICAL RATIOS} \\
\hline Sr.No. \& Particulars \& \[
\begin{array}{r}
\text { For the quarter } \\
\text { ended } \\
\text { December } 31,2017
\end{array}
\] \& For the nine months ended December 31, 2017 \& \[
\begin{array}{r}
\text { For the quarter } \\
\text { ended } \\
\text { December } 31,2016
\end{array}
\] \& \[
\begin{array}{r}
\text { For the nine months } \\
\text { ended } \\
\text { December } 31,2016 \\
\hline
\end{array}
\] \\
\hline 16 \& \begin{tabular}{l}
NPA Ratio \\
A. Gross NPA Ratio \\
Shareholder's Funds \\
Policyholder's Funds \\
Non Linked \\
Par \\
Non Par \\
Linked \\
Non Par \\
B. Net NPA Ratio \\
Shareholder's Funds \\
Policyholder's Funds \\
Non Linked \\
Par \\
Non Par \\
Linked \\
Non Par
\end{tabular} \& NIL
NIL
NIL
NIL
NIL

NIL
NIL
NIL \& NIL

$0.05 \%$
0.001
NIL
NIL

$0.02 \%$
0.000
NIL \& NIL
NIL
NIL
NIL
NIL

NIL
NIL
NIL \& NIL

$0.05 \%$
$0.10 \%$
NIL
NIL

$0.02 \%$
$0.04 \%$
NIL <br>
\hline \multicolumn{6}{|l|}{Equity Holding Pattern for Life Insurers} <br>

\hline \[
$$
\begin{aligned}
& 1 \\
& 2
\end{aligned}
$$

\] \& | (a) No. of shares |
| :--- |
| (b) Percentage of shareholding (Indian / Foreign) |
| Indian |
| Foreign | \& 2,008,973,222 ${ }^{\text {2 }}$ ( \&  \& 1,997,648,038 ${ }^{\text {r }}$ ( \& 1,997,648,038 <br>

\hline 3 \& (c) \%of Government holding (in case of public sector insurance companies) \& NA \& NA \& NA \& NA <br>
\hline 4 (a) \& (a) Basic EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& 1.04 \& 3.81 \& 0.90 \& 3.23 <br>
\hline 4 (b) \& (a) Diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& 1.03 \& 3.78 \& 0.90 \& 3.21 <br>
\hline 5 (a) \& (b) Basic EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& 1.04 \& 3.81 \& 0.90 \& 3.23 <br>

\hline 5 (b) \& (b) Diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& $$
1.03
$$ \& \[

3.78
\] \& 0.90 \& 3.21 <br>

\hline 6 \& (iv) Book value per share (₹) \& \& \& \& 17.77 <br>

\hline \multicolumn{6}{|l|}{| Note: 1. The persistency ratios are calculated in accordance with the IRDAI circular no. IRDA/ACT/CIR/MISC/035/01/2014 dated January 23 , 2014 and hence are with a lag of one month. |
| :--- |
| 2. The persistency ratios for the quarter ended December 31, 2017 have been calculated for the policies issued in the September to November period of the relevant years. E.g.: the 13th month persistency for the current year is calculated for the policies issued from September 2016 to November 2016. |
| Group business, where persistency is measurable, has been included in the calculations. Rural business is excluded in the calculation of the persistency ratios. |
| 3. The persistency ratios for the nine months ended December 31,2017 have been calculated for the policies issued in the December to November period of the relevant nine months. For eg: the 13th month persistency for current year is calculated for the policies issued from December 2015 to November 2016. |
| Group business, where persistency is measurable, has been included in the calculations. Rural business is excluded in the calculation of the persistency ratios. |
| 4. *No New business in current and previous nine months. |
| 5. Ratios for the previous year's quarter \& previous nine months have been reclassified / regrouped wherever necessary. |} <br>

\hline
\end{tabular}

## HDFC Standard Life Insurance Company Limited

## FORM L-23-RECEIPT AND PAYMENTS SCHEDULE

RECEIPTS AND PAYMENTS ACCOUNT FOR THE NINE MONTHS ENDED DECEMBER 31, 2017
( ${ }^{\prime}$ '000)

|  | Particulars | For the nine months ended December 31, 2017 | For the nine months ended December 31, 2016 |
| :---: | :---: | :---: | :---: |
| A | Cash Flows from the operating activities: |  |  |
| 1 | Premium received from policyholders, including advance receipts Other receipts: | 153,291,981 | 126,338,150 |
| 2 | Goods and Services Tax/Service tax shared by agents | 114,177 | 85,330 |
| 3 | Fees \& charges | 6,986 | 9,105 |
| 4 | Miscellaneous income | 643,199 | 259,950 |
| 5 | Payments to the re-insurers, net of commissions and claims/ benefits | $(363,904)$ | $(432,707)$ |
| 6 | Payments of claims/benefits | $(84,771,974)$ | $(68,559,056)$ |
| 7 | Payments of commission and brokerage | $(7,756,356)$ | $(5,180,979)$ |
| 8 | Payments of other operating expenses | $(22,547,345)$ | $(17,143,283)$ |
| 9 | Deposits, advances and staff loans | 112,758 | 149,724 |
| 10 | Income taxes paid (net) | $(1,921,818)$ | $(1,683,432)$ |
| 11 | Goods and Services tax/Service Tax paid | $(2,847,578)$ | $(2,106,154)$ |
| 12 | Cash flows before extraordinary items | 33,960,126 | 31,736,648 |
| 13 | Cash flow from extraordinary operations |  |  |
|  | Net cash flow from operating activities | 33,960,126 | 31,736,648 |
| B | Cash flows from investing activities: |  |  |
| 1 | Purchase of fixed assets | $(245,334)$ | $(286,160)$ |
| 2 | Proceeds from sale of fixed assets | 9,052 | 2,629 |
| 3 | Purchases of investments | $(473,278,235)$ | $(399,853,450)$ |
| 4 | Loans disbursed |  |  |
| 5 | Loan against policies | $(45,303)$ | $(2,077)$ |
| 6 | Sale of investments | 394,841,162 | 335,156,048 |
| 7 | Repayments received | 359,079 | 403,964 |
| 8 | Rents/Interests/ dividends received | 37,791,692 | 32,295,102 |
| 9 | Investments in money market instruments and in liquid mutual funds (Net) |  |  |
| 10 | Expenses related to investments | $(8,884)$ | $(26,986)$ |
|  | Net cash flow from investing activities | $(40,576,771)$ | $(32,310,930)$ |
| C | Cash flows from financing activities: |  |  |
| 1 | Proceeds from issuance of share capital | 104,979 | 23,599 |
| 2 | Share Application money pending allotment | 130,641 |  |
| 3 | Share premium money received | 960,373 | 189,645 |
| 4 | Interest/dividends paid | $(3,288,426)$ | $(2,644,762)$ |
|  | Net cash flow from financing activities | $(2,092,433)$ | $(2,431,518)$ |
| D | Net increase / (decrease) in cash and cash equivalents: | $(8,709,078)$ | $(3,005,800)$ |
| E | Cash and cash equivalents at the beginning of the nine months | 46,792,212 | 37,821,937 |
| F | Cash and cash equivalents at the end of the nine months | 38,083,134 | 34,816,137 |


|  | Components of Cash and cash equivalents at end of the nine months: | 729,721 | 520,337 |
| ---: | :--- | ---: | ---: |
| (i) | Cash and cheques in hand | $3,650,442$ | $1,745,571$ |
| (ii) | Bank balances* | $32,550,229$ |  |
| (iii) | Money market instruments | $33,702,971$ |  |
|  |  | $\mathbf{3 8 , 0 8 3 , 1 3 4}$ | $\mathbf{3 4 , 8 1 6 , 1 3 7}$ |

Reconciliation of cash \& cash equivalents with cash \& bank balance (Form L-17):

| (i) <br> (ii) <br> (iii) | Cash \& cash equivalents <br> Add: Deposit account - Others <br> Less: Money market instruments | $38,083,134$ | 843,018 | $34,816,137$ |
| ---: | :--- | ---: | ---: | ---: |
|  |  | $(33,702,971)$ | $(3,002$ |  |
|  | Cash \& Bank Balances as per Form L-17 | $\mathbf{5 , 2 2 3 , 1 8 1}$ |  |  |

*Note : Bank Balances includes unclaimed dividend ₹ 187 thousands ( previous year ₹102 thousands)
The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard 3, "Cash Flow Statements".

## FORM L-24- VALUATION OF NET LIABILITIES



| Sr.No. | State / Union Territory | Rural ( Individual) |  |  |  | Urban (Individual ) |  |  |  | Total Business (Individual) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | 400 | 400 | 1.29 | 46.52 | 2,408 | 2,411 | 13.81 | 374.49 | 2,808 | 2,811 | 15.10 | 421.01 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | 565 | 565 | 1.55 | 23.92 | 2,226 | 2,227 | 10.12 | 161.06 | 2,791 | 2,792 | 11.68 | 184.98 |
| 4 | Bihar | 939 | 939 | 4.16 | 55.71 | 1,785 | 1,785 | 9.88 | 158.05 | 2,724 | 2,724 | 14.04 | 213.76 |
| 5 | Chattisgarh | 766 | 766 | 3.04 | 51.72 | 1,505 | 1,507 | 8.94 | 167.24 | 2,271 | 2,273 | 11.98 | 218.96 |
| 6 | Goa | 176 | 176 | 1.96 | 12.14 | 695 | 699 | 8.31 | 69.52 | 871 | 875 | 10.27 | 81.66 |
| 7 | Gujarat | 2,088 | 2,089 | 8.57 | 147.67 | 10,523 | 10,529 | 69.40 | 1,248.96 | 12,611 | 12,618 | 77.97 | 1,396.63 |
| 8 | Haryana | 2,192 | 2,192 | 7.76 | 116.70 | 5,266 | 5,270 | 41.71 | 572.94 | 7,458 | 7,462 | 49.47 | 689.64 |
| 9 | Himachal Pradesh | 456 | 456 | 2.39 | 25.23 | 319 | 319 | 2.16 | 22.73 | 775 | 775 | 4.54 | 47.96 |
| 10 | Jammu \& Kashmir | 252 | 252 | 0.84 | 12.52 | 930 | 930 | 4.90 | 63.31 | 1,182 | 1,182 | 5.74 | 75.83 |
| 11 | Jharkhand | 520 | 520 | 2.03 | 35.53 | 1,650 | 1,650 | 9.66 | 125.13 | 2,170 | 2,170 | 11.69 | 160.66 |
| 12 | Karnataka | 819 | 820 | 3.54 | 78.02 | 5,454 | 5,464 | 68.35 | 959.71 | 6,273 | 6,284 | 71.89 | 1,037.73 |
| 13 | Kerala | 1,197 | 1,197 | 10.38 | 85.43 | 5,017 | 5,020 | 48.49 | 467.26 | 6,214 | 6,217 | 58.87 | 552.69 |
| 14 | Madhya Pradesh | 1,392 | 1,392 | 4.73 | 74.44 | 4,278 | 4,278 | 22.31 | 475.47 | 5,670 | 5,670 | 27.04 | 549.92 |
| 15 | Maharashtra | 27,011 | 27,013 | 65.65 | 1,984.91 | 100,888 | 100,955 | 521.98 | 24,267.19 | 127,899 | 127,968 | 587.63 | 26,252.10 |
| 16 | Manipur | 154 | 154 | 0.32 | 5.17 | 295 | 295 | 0.71 | 12.86 | 449 | 449 | 1.03 | 18.02 |
| 17 | Meghalaya | 73 | 73 | 0.30 | 4.47 | 220 | 220 | 1.08 | 11.80 | 293 | 293 | 1.38 | 16.26 |
| 18 | Mizoram | 8 | 8 | 0.03 | 0.26 | 104 | 104 | 0.46 | 6.94 | 112 | 112 | 0.49 | 7.20 |
| 19 | Nagaland | 18 | 18 | 0.05 | 0.43 | 72 | 72 | 0.16 | 4.17 | 90 | 90 | 0.20 | 4.61 |
| 20 | Orissa | 1,249 | 1,249 | 5.49 | 73.49 | 2,534 | 2,535 | 16.73 | 211.89 | 3,783 | 3,784 | 22.23 | 285.38 |
| 21 | Punjab | 4,009 | 4,009 | 16.31 | 163.19 | 5,090 | 5,090 | 27.61 | 380.53 | 9,099 | 9,099 | 43.91 | 543.72 |
| 22 | Rajasthan | 1,459 | 1,459 | 4.97 | 110.26 | 4,907 | 4,907 | 25.16 | 680.94 | 6,366 | 6,366 | 30.13 | 791.20 |
| 23 | Sikkim | 59 | 59 | 0.23 | 2.91 | 140 | 140 | 0.92 | 8.93 | 199 | 199 | 1.15 | 11.84 |
| 24 | Tamil Nadu | 863 | 863 | 3.02 | 65.61 | 9,769 | 9,780 | 73.48 | 1,139.88 | 10,632 | 10,643 | 76.51 | 1,205.49 |
| 25 | Telangana | 384 | 384 | 1.16 | 49.70 | 3,463 | 3,466 | 35.27 | 751.65 | 3,847 | 3,850 | 36.43 | 801.35 |
| 26 | Tripura | 41 | 41 | 0.12 | 3.25 | 121 | 121 | 0.43 | 9.62 | 162 | 162 | 0.55 | 12.86 |
| 27 | Uttar Pradesh | 3,494 | 3,494 | 13.65 | 223.71 | 8,617 | 8,624 | 51.66 | 948.76 | 12,111 | 12,118 | 65.32 | 1,172.47 |
| 28 | UttaraKhand | 310 | 310 | 1.14 | 23.64 | 888 | 891 | 5.62 | 101.68 | 1,198 | 1,201 | 6.76 | 125.31 |
| 29 | West Bengal | 2,189 | 2,189 | 7.24 | 102.80 | 7,653 | 7,662 | 48.22 | 683.69 | 9,842 | 9,851 | 55.46 | 786.49 |
| 30 | Andaman \& Nicobar Islands |  | - | - | - | - | , | - | - | - | , | - | - |
| 31 | Chandigarh | 579 | 579 | 2.47 | 37.48 | 2,123 | 2,124 | 13.22 | 190.08 | 2,702 | 2,703 | 15.69 | 227.56 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu | - | 5 | - |  | , | - | - | - | - | -- | - | - |
| 34 | Delhi | 1,555 | 1,555 | 5.57 | 82.21 | 15,444 | 15,455 | 109.21 | 1,660.87 | 16,999 | 17,010 | 114.78 | 1,743.08 |
| 35 | Lakshadweep |  |  | - | - | , | , | - | -- | - | , | - |  |
| 36 | Puducherry | 14 | 14 | 0.07 | 0.68 | 177 | 177 | 1.32 | 13.69 | 191 | 191 | 1.39 | 14.37 |
|  | TOTAL | 55,231 | 55,235 | 180.03 | 3,699.72 | 204,561 | 204,707 | 1,251.28 | 35,951.02 | 259,792 | 259,942 | 1,431.31 | 39,650.74 |


| Sr.No. | State / Union Territory | Rural ( Individual) |  |  |  | Urban (Individual ) |  |  |  | Total Business (Individual ) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Crores) } \end{aligned}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{array}{r} \text { Premium } \\ \text { (₹ Crores) } \end{array}$ | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | 1,270 | 1,270 | 4 | 239 | 6,294 | 6,300 | 33 | 958 | 7,564 | 7,570 | 37 | 1,197 |
| 2 | Arunachal Pradesh |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 | Assam | 1,417 | 1,417 | 4 | 58 | 5,773 | 5,776 | 25 | 393 | 7,190 | 7,193 | 29 | 451 |
| 4 | Bihar | 2,807 | 2,807 | 12 | 157 | 5,196 | 5,198 | 28 | 417 | 8,003 | 8,005 | 40 | 574 |
| 5 | Chattisgarh | 2,256 | 2,256 | 8 | 139 | 3,609 | 3,615 | 21 | 480 | 5,865 | 5,871 | 28 | 620 |
| 6 | Goa | 474 | 474 | 4 | 29 | 2,066 | 2,074 | 22 | 195 | 2,540 | 2,548 | 25 | 225 |
| 7 | Gujarat | 6,581 | 6,583 | 26 | 445 | 30,986 | 31,005 | 204 | 3,523 | 37,567 | 37,588 | 229 | 3,968 |
| 8 | Haryana | 6,641 | 6,641 | 22 | 320 | 13,642 | 13,651 | 94 | 1,640 | 20,283 | 20,292 | 116 | 1,960 |
| 9 | Himachal Pradesh | 1,117 | 1,117 | 5 | 53 | 876 | 876 | 5 | 59 | 1,993 | 1,993 | 10 | 113 |
| 10 | Jammu \& Kashmir | 814 | 814 | 3 | 37 | 2,951 | 2,951 | 14 | 192 | 3,765 | 3,765 | 17 | 228 |
| 11 | Jharkhand | 1,660 | 1,660 | 6 | 103 | 4,870 | 4,872 | 26 | 393 | 6,530 | 6,532 | 32 | 496 |
| 12 | Karnataka | 2,294 | 2,296 | 9 | 230 | 14,302 | 14,331 | 158 | 2,555 | 16,596 | 16,627 | 167 | 2,785 |
| 13 | Kerala | 2,977 | 2,977 | 19 | 194 | 13,174 | 13,182 | 122 | 1,171 | 16,151 | 16,159 | 141 | 1,365 |
| 14 | Madhya Pradesh | 3,927 | 3,927 | 12 | 189 | 11,530 | 11,532 | 54 | 1,370 | 15,457 | 15,459 | 66 | 1,559 |
| 15 | Maharashtra | 64,574 | 64,578 | 162 | 5,751 | 261,786 | 261,934 | 1,225 | 64,297 | 326,360 | 326,512 | 1,387 | 70,048 |
| 16 | Manipur | 429 | 429 | 1 | 15 | 903 | 903 | 2 | 42 | 1,332 | 1,332 | 3 | 57 |
| 17 | Meghalaya | 182 | 182 | 1 | 10 | 479 | 479 | 2 | 26 | 661 | 661 | 3 | 36 |
| 18 | Mizoram | 23 | 23 | 0 | 1 | 309 | 309 | 1 | 15 | 332 | 332 | 1 | 16 |
| 19 | Nagaland | 42 | 42 | 0 | 1 | 211 | 211 | 1 | 8 | 253 | 253 | 1 | 9 |
| 20 | Orissa | 3,706 | 3,707 | 17 | 219 | 7,009 | 7,014 | 43 | 591 | 10,715 | 10,721 | 60 | 810 |
| 21 | Punjab | 12,124 | 12,124 | 46 | 464 | 14,383 | 14,383 | 72 | 1,053 | 26,507 | 26,507 | 118 | 1,517 |
| 22 | Rajasthan | 3,781 | 3,781 | 13 | 314 | 12,255 | 12,255 | 57 | 1,799 | 16,036 | 16,036 | 70 | 2,113 |
| 23 | Sikkim | 178 | 178 | 1 | 8 | 457 | 457 | 3 | 31 | 635 | 635 | 3 | 39 |
| 24 | Tamil Nadu | 2,856 | 2,856 | 10 | 199 | 27,577 | 27,599 | 190 | 3,129 | 30,433 | 30,455 | 200 | 3,327 |
| 25 | Telangana | 1,127 | 1,127 | 3 | 131 | 9,871 | 9,882 | 76 | 1,752 | 10,998 | 11,009 | 79 | 1,883 |
| 26 | Tripura | 84 | 84 | 0 | 5 | 308 | 308 | 1 | 20 | 392 | 392 | 1 | 25 |
| 27 | Uttar Pradesh | 9,810 | 9,811 | 36 | 620 | 23,124 | 23,135 | 125 | 2,629 | 32,934 | 32,946 | 162 | 3,249 |
| 28 | UttaraKhand | 935 | 935 | 3 | 68 | 2,193 | 2,200 | 12 | 253 | 3,128 | 3,135 | 16 | 320 |
| 29 | West Bengal | 6,143 | 6,143 | 20 | 279 | 21,812 | 21,833 | 125 | 1,735 | 27,955 | 27,976 | 145 | 2,014 |
| 30 | Andaman \& Nicobar Islands |  |  | - | - |  |  |  | - |  | - | - | - |
| 31 | Chandigarh | 1,936 | 1,936 | 7 | 108 | 6,032 | 6,033 | 33 | 536 | 7,968 | 7,969 | 40 | 644 |
| 32 | Dadra \& Nagar haveli |  |  | - | - | - |  | - | - | - | - | - | - |
| 33 | Daman \& Diu |  |  | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | 4,245 | 4,245 | 16 | 221 | 39,035 | 39,057 | 243 | 4,427 | 43,280 | 43,302 | 259 | 4,648 |
| 35 | Lakshadweep |  |  | - | - |  | - | - | - | - | - | - | - |
| 36 | Puducherry | 33 | 33 | 0 | 2 | 407 | 407 | 3 | 36 | 440 | 440 | 3 | 38 |
|  | TOTAL | 146,443 | 146,453 | 469.01 | 10,608.61 | 543,420 | 543,762 | 3,021.06 | 95,725.39 | 689,863 | 690,215 | 3,490.07 | 106,334.00 |


| Sr.No. | State / Union Territory | $\begin{gathered} \text { Rural } \\ \text { ( Group) } \end{gathered}$ |  |  |  | Urban (Group) |  |  |  | Total Business (Group) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - | - | - | 2 | 326 | 22.79 | 98.26 | 2 | 326 | 22.79 | 98.26 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | 1 | 11,687 | 0.20 | 32.80 | 1 | 11,687 | 0.20 | 32.80 |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Goa | - | - | - | - | - | 1 | 0.65 | - | - | 1 | 0.65 | - |
| 7 | Gujarat | - | - | - | - | 13 | 8,491 | 29.24 | 367.70 | 13 | 8,491 | 29.24 | 367.70 |
| 8 | Haryana | - | - | - | - | 11 | 217,307 | 77.03 | 2,696.61 | 11 | 217,307 | 77.03 | 2,696.61 |
| 9 | Himachal Pradesh | - | - | - | - | 2 | 20 | 2.75 | 0.00 | 2 | 20 | 2.75 | 0.00 |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | - | - | 0.07 | 1.60 | - | - | 0.07 | 1.60 |
| 12 | Karnataka | - | - | - | - | 13 | 644,152 | 107.77 | 12,987.13 | 13 | 644,152 | 107.77 | 12,987.13 |
| 13 | Kerala | - | - | - | - | 4 | 25,962 | 2.92 | 396.27 | 4 | 25,962 | 2.92 | 396.27 |
| 14 | Madhya Pradesh | - | - | - | - | - | - | - | 0.10 | - | - | - | 0.10 |
| 15 | Maharashtra | - | - | - | - | 43 | 4,485,591 | 653.88 | 48,524.43 | 43 | 4,485,591 | 653.88 | 48,524.43 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mizoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 1 | 145,384 | 8.87 | 359.65 | 1 | 145,384 | 8.87 | 359.65 |
| 21 | Punjab | - | - | - | - | 2 | 7,834 | 5.60 | 29.51 | 2 | 7,834 | 5.60 | 29.51 |
| 22 | Rajasthan | - | - | - | - | 4 | 2,414 | 18.44 | 85.42 | 4 | 2,414 | 18.44 | 85.42 |
| 23 | Sikkim | - | - | - | - | - | - | 2.00 | - | - | - | 2.00 | - |
| 24 | Tamil Nadu | - | - | - | - | 9 | 851,482 | 190.18 | 5,427.07 | 9 | 851,482 | 190.18 | 5,427.07 |
| 25 | Telangana | - | - | - | - | 2 | 606,904 | 12.25 | 1,785.97 | 2 | 606,904 | 12.25 | 1,785.97 |
| 26 | Tripura | - | - | - | - | - | - | - | 4 | - | - | - | - |
| 27 | Uttar Pradesh | - | - | - | - | 6 | 125,863 | 6.39 | 478.80 | 6 | 125,863 | 6.39 | 478.80 |
| 28 | UttaraKhand | - | - | - | - | 1 | 61 | 0.67 | 8.64 | 1 | 61 | 0.67 | 8.64 |
| 29 | West Bengal | - | - | - | - | 4 | 1,230,047 | 35.38 | 7,192.37 | 4 | 1,230,047 | 35.38 | 7,192.37 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Chandigarh | - | - | - | - | - | - | - | 0.84 | - | - | - | 0.84 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 13 | 54,629 | 54.03 | 3,012.46 | 13 | 54,629 | 54.03 | 3,012.46 |
| 35 36 |  | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL | - | - | - | - | 131 | 8,418,155 | 1,231.13 | 83,485.63 | 131 | 8,418,155 | 1,231.13 | 83,485.63 |


| Sr.No. | State / Union Territory | $\begin{aligned} & \text { Rural } \\ & \text { (Group) } \end{aligned}$ |  |  |  | Urban (Group) |  |  |  | Total Business (Group) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { (₹ Crores) } \end{gathered}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { (₹ Crores) } \end{gathered}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{array}{r} \text { Premium } \\ \text { (₹ Crores) } \end{array}$ | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - | - | - | 8 | 3,079 | 29.31 | 239.97 | 8 | 3,079 | 29.31 | 239.97 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | 2 | 45,154 | 13.95 | 142.49 | 2 | 45,154 | 13.95 | 142.49 |
| 4 | Bihar | - | - | - | - | - | - | 1.00 | - | - | - | 1.00 | - |
| 5 | Chattisgarh | - | - | - | - | - | - | 37.45 | - | - | - | 37.45 | - |
| 6 | Goa | - | - | - | - | 1 | 563 | 4.70 | 13.27 | 1 | 563 | 4.70 | 13.27 |
| 7 | Gujarat | - | - | - | - | 23 | 16,844 | 43.82 | 1,045.23 | 23 | 16,844 | 43.82 | 1,045.23 |
| 8 | Haryana | - | - | - | - | 36 | 242,585 | 275.37 | 6,148.27 | 36 | 242,585 | 275.37 | 6,148.27 |
| 9 | Himachal Pradesh | - | - | - | - | 3 | 30 | 54.05 | 2.62 | 3 | 30 | 54.05 | 2.62 |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | 1 | 5,170 | 1.63 | 415.20 | 1 | 5,170 | 1.63 | 415.20 |
| 12 | Karnataka | - | - | - | - | 42 | 2,051,026 | 252.14 | 23,113.26 | 42 | 2,051,026 | 252.14 | 23,113.26 |
| 13 | Kerala | - | - | - | - | 6 | 80,281 | 10.36 | 835.59 | 6 | 80,281 | 10.36 | 835.59 |
| 14 | Madhya Pradesh | - | - | - | - | - | - | - | 15.63 | - | - | - | 15.63 |
| 15 | Maharashtra | - | - | - | - | 145 | 9,607,446 | 1,892.11 | 123,470.15 | 145 | 9,607,446 | 1,892.11 | 123,470.15 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mizoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 4 | 233,291 | 26.94 | 566.22 | 4 | 233,291 | 26.94 | 566.22 |
| 21 | Punjab | - | - | - | - | 2 | 7,834 | 5.71 | 26.68 | 2 | 7,834 | 5.71 | 26.68 |
| 22 | Rajasthan | - | - | - | - | 7 | 4,836 | 27.42 | 208.48 | 7 | 4,836 | 27.42 | 208.48 |
| 23 | Sikkim | - | - | - | - | 2 | 136 | 4.70 | 0.85 | 2 | 136 | 4.70 | 0.85 |
| 24 | Tamil Nadu | - | - | - | - | 35 | 1,904,918 | 341.16 | 13,603.36 | 35 | 1,904,918 | 341.16 | 13,603.36 |
| 25 | Telangana | - | - | - | - | 11 | 1,476,326 | 37.55 | 4,353.34 | 11 | 1,476,326 | 37.55 | 4,353.34 |
| 26 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 27 | Uttar Pradesh | - | - | - | - | 14 | 243,403 | 30.22 | 1,018.64 | 14 | 243,403 | 30.22 | 1,018.64 |
| 28 | UttaraKhand | - | - | - | - | 1 | 61 | 3.30 | 8.64 | 1 | 61 | 3.30 | 8.64 |
| 29 | West Bengal | - | - | - | - | 14 | 3,631,459 | 107.53 | 19,435.77 | 14 | 3,631,459 | 107.53 | 19,435.77 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Chandigarh | - | - | - | - | 1 | 164 | 0.04 | 21.53 | 1 | 164 | 0.04 | 21.53 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | 1 | 376 | 0.01 | 26.32 | 1 | 376 | 0.01 | 26.32 |
| 33 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 37 | 175,716 | 374.80 | 18,635.78 | 37 | 175,716 | 374.80 | 18,635.78 |
| 35 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
|  | TOTAL | - | - | - | - | 396 | 19,730,698 | 3,575.27 | 213,347.29 | 396 | 19,730,698 | 3,575.27 | 213,347.29 |

## FORM L-26- INVESTMENT ASSETS

FORM - 3A
(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017
Statement of Investment Assets (Life Insurers)
(Business within India)
Periodicity of Submission: Quarterly

## Section I



## ORM-3A

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017
Statement of Investment Assets (Life Insurers)
(Business within India)
Periodicity of Submission: Quarterly

Section II

| SH PH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. LIFE FUND |  |  | $\begin{gathered} \text { \% as per } \\ \text { Reg } \end{gathered}$ | Balance | FRSM+ | UL-Non Unit Res | PAR | NON PAR | $\begin{gathered} \text { Book Value } \\ (\mathrm{SH}+\mathrm{PH}) \\ (\mathrm{f})= \\ {[\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}+\mathrm{e}]} \end{gathered}$ | Actual \%$(\mathrm{g})=[(\mathrm{f})-$$\text { (a)] } \%$ | FVC Amount <br> (h) | Total Fund$(\mathrm{i})=(\mathrm{f}+\mathrm{h})$ | Market Value <br> (j) |
|  |  |  | (a) | (b) | (c) | (d) | (e) |  |  |  |  |  |
| 1 | Central Govt. Sec |  |  | Not Less than $25 \%$ | - | 1,845.01 | 368.43 | 11,892.83 | 1,882.62 | 15,988.88 | 53.60\% | - | 15,988.88 | 15,931.47 |
| 2 | Central Govt Sec, State Govt Sec or Other Approved Securities (incl (1) above) |  | $\begin{gathered} \hline \text { Not Less than } \\ 50 \% \\ \hline \end{gathered}$ | - | 1,845.01 | ${ }^{368.43}$ | 12,381.75 | 1,900.16 | 16,495.34 | 55.30\% | - | 16,495.34 | 16,443.74 |
| 3 | Investment subject to Exposure Norms |  |  |  |  |  |  |  |  |  |  |  | - |
|  | a. | Housing \& Infrastructure | $\begin{gathered} \text { Not Less than } \\ 15 \% \end{gathered}$ |  |  |  |  |  |  |  |  |  | - |
|  |  | 1. Approved Investments |  | - | 708.07 | 48.56 | 5,568.52 | 94.79 | 6,419.94 | 21.52\% | 51.30 | 6,471.24 | 6,464.15 |
|  |  | 2. Other Investments |  | - | 1.82 | - | 17.99 | - | 19.81 | 0.07\% | 0.12 | 19.93 | 20.17 |
|  | b. | i) Approved Investments | Not exceeding <br> 35\% | 121.40 | 765.19 | 202.62 | 4,622.97 | 612.96 | 6,325.14 | 20.80\% | 755.56 | 7,080.70 | 7,110.83 |
|  |  | ii) Other Investments |  | - | 69.90 | 10.00 | 609.00 | - | 688.90 | 2.31\% | (3.49) | 685.41 | 688.40 |
| TOTAL LIFE FUND |  |  | 100\% | 121.40 | 3,389.99 | 629.62 | 23,200.23 | 2,607.91 | 29,949.13 | 100.00\% | 803.49 | 30,752.63 | 30,727.28 |


| B. PENSION \& GENERAL ANNUITY AND GROUP BUSINESS |  | \% as per Reg | PH |  | Book Value | Actual \% | FVC Amount | Total Fund | Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PAR | NON PAR |  |  |  |  |  |
|  |  | (a) | (b) | (c) $=(\mathrm{a}+\mathrm{b}$ ) | (d) | (e) | (f) $=(\mathrm{c}+\mathrm{e}$ ) | (g) |  |
| 1 | Central Govt. Sec |  | Not Less than 20\% | 1,097.06 | 4,191.01 | 5,288.08 | 36.27\% | - | 5,288.08 | 5,345.16 |
| 2 | Central Govt Sec, State Govt See or Other Approved Securities (inc ( 1 a above) |  | Not Less than 40\% | 1,194.86 | 5,967.16 | 7,162.03 | 49.12\% | - | 7,162.03 | 7,222.98 |
| 3 | Balance in Approved investment | Not Exceeding 60\% | 996.53 | 6,421.86 | 7,418.39 | 50.88\% | 141.69 | 7,560.07 | 7,612.89 |
|  | TOTAL PENSION, GENERAL ANNUITY FUND | 100\% | 2,191.39 | 12,389.02 | 14,580.41 | 100.00\% | 141.69 | 14,722.10 | 14,835.87 |


| C. LINKED FUNDS |  |  | \% as per Reg | PH |  | Total Fund | Actual \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | PAR | NON PAR |  |  |
|  |  |  |  | (a) | (b) | (c) $=(\mathrm{a}+\mathrm{b})$ | (d) |
| 1 | Approved Investments |  | Not Less than 75\% |  | 54,987.61 | 54,987.61 | 93.27\% |
| 2 | Other Investments |  | Not More than 25\% |  | 3,965.29 | 3,965.29 | 6.73\% |
| TOTAL LINKED INSURANCE FUND |  |  | 100\% | - | 58,952.90 | 58,952.90 | 100.00\% |

Notes

1. (+) FRSM refers to 'Funds representing Solvency Margin
2. Funds beyond Solvency Margin shall have a separate Custody Account.
3. 'Other Investments' are as permitted under IRDAI (Investment) Regulations 2016
4. Pattern of Investment is applicable to both Shareholders funds representing solvency margin and policyholders funds
5. Exposure Norms shall apply to Funds held beyond Solvency Margin, held in a separate Custody Account
[^0]Read with Regulation 10 )
Unit Linked Insurance Business
Name of the Insurer: HDFC
Registration Number: 101
ink to t Ite 'C' of Form 3A (Part A)
Periodicty f S Sumbission: Quarterly



| INVESTMENT OF UNIT FUND | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual liv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aproved investments ( $=$ = $55 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 12.94 | 100.20\% | 3.78 | 23.14\% | 28.10 | 30.72\% | 67.68 | 27.55\% | 66.85 | 16.09\% | 78.38 | 100.98\% | 7.26 | 19.47\% | 2.52 | 95.15\% | 39.69 | ${ }^{30.68 \%}$ |
| State Goverement Securities |  |  | 4.58 | 28.03\% |  |  | 2.23 |  |  |  |  |  | 9.15 | 24.55\% |  |  |  |  |
| Other Approved Securities | . | 0.00\% |  | 0.00\% | 1.06 | 1.15\% |  | 0.00\% | 1.89 | 0.45\% | . | 0.00\% |  | 0.00\% | . | 0.00\% | 1.75 | 1.35\% |
| Corroorte Bonds | - | 0.00\% | 5.35 | ${ }^{32.75 \%}$ | ${ }^{31.62}$ | 34.57\% | ${ }^{69.45}$ | 28.28\% | ${ }^{82,28}$ | 19.80\% | . | 0.00\% | $\begin{array}{r}15.46 \\ \hline .39\end{array}$ | 41.47\% | . | ${ }^{0.00 \%}$ | $\stackrel{28.76}{5.79}$ | ${ }_{\substack{\text { 22.23\% }}}^{1328}$ |
| Infrastructure Bonds |  | 0.00\% | 1.41 | $8.61 \%$ | 26.80 | 29.30\% | 35.96 | 14.64\% | 33.12 | 7.97\% |  | 0.00\% | 3.92 | 10.53\% |  | 0.00\% | 55.79 | 43.12\% |
| Equity |  | 0.00\% |  | 0.00\% |  | 0.00\% | 63.89 | 26.01\% | 194.59 | 46.83\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Money Market tivestments | 0.01 | 0.04\% | 0.78 | 4.76\% | 1.38 | 1.51\% | 1.10 | 0.45\% | 0.91 | 0.22\% | 0.29 | 0.38\% | 0.46 | 1.23\% | 0.06 | 2.44\% | 0.20 | 0.15\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |  | ${ }^{0.00 \%}$ |  | 0.00\% |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 12.94 | 100.24\% | 15.89 | 97.29\% | 88.96 | 97.26\% | 240.32 | 97.84\% | 379.64 | 91.36\% | 78.67 | 101.35\% | 36.26 | 97.24\% | 2.59 | 97.59\% | 126.19 | 97.54\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued interest | 0.00 | 0.00\% | 0.43 | $2.66 \%$ | 2.67 | 2.92\% | 4.41 | 1.80\% | 4.40 | 1.06\% | 0.00 | 0.00\% | 1.18 | 3.17\% | 0.06 | 2.23\% | 3.78 | 2.92 |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.01 | ${ }^{0.08 \%}$ | 0.01 | 0.06\% | 0.01 | ${ }^{0.00 \%}$ | 0.01 | 0.00\% | 0.01 <br> 75 | 0.00\% | 0.01 | 0.01\% | 0.01 | ${ }^{0.03 \%}$ | 0.01 | 0.10\% | 0.01 | 0.01\% |
| $\frac{\text { Receivable for sale of Investments }}{\text { Other }}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.01 | 0.00\% | 7.52 | 1.81\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |
| Less: Current Lurent Liabilitest ffor investments) | - | 0.00\% | 0.00 | 0.00\% | : | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.15 | 0.19\% | 0.69 | 1.85\% | - | 0.00\% | 0.05 | 0.04\% |
| $\frac{\text { Less: Current Liabilites }}{\text { Payoble for Investments }}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% | 1.94 | 0.79\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% | 0.02 | 0.01\% | 0.03 | 0.01\% | 0.01 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% |
| Other Current Liabilites for investments, | 0.04 | ${ }^{0.31 \%}$ | 0.00 | ${ }^{0.00 \% \%}$ | ${ }^{0.18}$ | 0.19\% | ${ }^{0.07}$ | 0.03\% | 0.20 | 0.05\% | 1.20 | 1.55\% | 0.85 | 2.29\% | 0.00 | 0.00\% | ${ }^{0.66}$ |  |
| Sub Total (8) | (0.03) | -0.24\% | 0.44 | 2.71\% | 2.50 | 2.74\% | 2.40 | 0.98\% | ${ }_{11,71}$ | 2.82\% | (1.05) | 1.35\% | 1.03 | 276\% | 0.06 | 2.41\% | 3.18 | 2.46\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Corporate Bonds }}^{\text {In }}$ | - | ${ }^{0.00 \%}$ | . | 0.00\% | . | ${ }^{0.00 \%}$ | - | 0.00\% | 0.40 | 0.10\% | . | 0.00\% | . | ${ }^{0.00 \%}$ |  | 0.00\% | - |  |
| Infrastucture Bonds |  | -0.00\% |  | -0.00\% |  | ${ }^{0.00 \%} 0$ | 2.90 | - | 11.64 | $\xrightarrow{0.00 \%}$ |  | -0.00\% |  | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ |  | -0.00\% |
| Mutual funds | . | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | 12.16 | 2.93\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
|  |  | 0000\% |  | 0.00\% |  | 0.00\% | $\frac{2900}{24568}$ | 10.18\% | ${ }_{4}^{24.2156}$ | 5.82\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Fund Carried Forward (as per LB2) | 12.91 | 100.00\% | 16.33 | 100.00\% | 91.46 | 100.00\% | ${ }^{245.63}$ | 100.00\% | 415.56 | 100.00\% | 77.62 | 100.00\% | 37.28 | 100.00\% | 2.65 | 100.00\% | 129.37 | 100.00\% |

Link tol tem 'C of form 3 A (Part A)
Periodicty of Submission: Quarter

| Periodicty of Submission: Quarterly Statement as on: December 31, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ₹ Crores |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| [PARTICULARS | ULIFOO3020104 | elensiveF101 | ULIFO04020 | lancedMFi01 | ULIF00616010 |  | ULIF00502010 | whifudi01 | ULGFO2225C | quidifund101 | ULCFO2835 | ablemgratiot | ULGFo232502/ | ecuremgirio | ULGF0242502/ | erensive Fi01 | ULCF0252502/ | lancedMFi101 |
| Opening salance (Market Value) |  | 100.98 |  | 446.46 |  | ${ }^{725.86}$ |  | 3,058.51 |  | 27.01 |  | 64.59 |  | 426.98 |  | 950.83 |  | 215.94 |
| Add: Inflow during the Quatter |  | 9.75 |  | 17.29 |  | 22.67 |  | 64.49 |  | 0.65 |  | 1.16 |  | 14.94 |  | 37.74 |  |  |
| Increase /(Decrease) Value of inv [ N |  | 1.99 |  | 18.43 |  | 58.95 |  | 241.11 |  | 0.34 |  | 0.60 |  | -1.43 |  | 17.98 |  | 7.81 |
| Less: Outflow during the Quarter |  | 11.79 |  | 39.18 |  | 90.49 |  | ${ }^{361.63}$ |  |  |  | 11.50 |  | 20.28 |  | 12.75 |  |  |
| TOTAL INVESTIELE FUNDS (MKT VALUE) |  | 100.93 |  | 443.00 |  | 716.99 |  | 3002.48 |  | 25.82 |  | 54.85 |  | 120.20 |  | 993.81 |  | 27.15 |
| INVESTMENT OF UNIT FUND | ULIFO03020104 | elensiveri01 | ULIFO04020 | lancedMF/101 | ULIF00616010 | ulityMgFdiot | ULIF00502010 | whtheund101 | ULGFO22251 | quideundio1 | ULCFO2825] | ablemgrdiot | ULCFO232502/ | ecureMgIFio | ULGF0242502/1 | elensiveF101 | ULCFO252502/ | anceedmFiot |
|  | Actual liv. | \%Actual | Actual inv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual |
| oved Investments $(=75 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Govt securties | 29.38 | 29.11\% | 87.41 | 19.73\% | 14.64 | 2.04\% |  | 0.00\% | 25.56 | 99.0\% | ${ }_{8.14}$ | 14.84\% | 135.53 | 32.25\% | 234.20 | 23.5\% | 37.30 | 16.42\% |
| State Goveremener Securities | 1.07 | 1.06\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 14.19 | ${ }^{25.86 \%}$ |  | 0.00\% | ${ }^{8.87}$ | 0.8\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% | 1.99 | 0.45\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 4.90 | 1.17\% | 8.83 | 0.89\% | 0.16 | 0.07\% |
| Corporate Bonds | 28.42 | 28.6\% | 82.93 | 18.72\% | 17.22 | 2.40\% | , | 0.00\% | . | 0.00\% | 25.61 | 46.69\% | 98.88 | 23.53\% | 300.04 | 30.19\% | 35.67 | 15.70 |
| Infastututure Bonds | 10.68 | 10.58\% | 25.72 | $5.81 \%$ | 1.04 | $0.14 \%$ |  | 0.00\% | - | 0.00\% | 4.40 | 8.02\% | 159.42 | 37.94\% | 149.03 | 15.0\% | 31.75 | 13.98\% |
| Equity | 27.10 | 26.85\% | 20.76 | 46.90\% | 594.91 | ${ }^{82.97 \%}$ | 2,607.90 | 86.86\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | ${ }^{261.67}$ | 26.33\% | ${ }^{113.33}$ | ${ }^{49.89 \%}$ |
| Money Market tivestments | 2.01 | 1.9\% | 8.11 | 1.83\% | 0.90 | 0.13\% | 19.66 | 0.65\% | 0.25 | $0.97 \%$ | 0.93 | 1.70\% | 9.78 | 2.33\% | 1.30 | 0.13\% | 0.39 |  |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Current Assets: Sub Total (A) | ${ }^{98.66}$ | 97.75\% | 413.92 | 93.44\% | ${ }^{628.71}$ | ${ }^{87.69 \%}$ | 2,627.55 | 87.51\% | 25.81 | ${ }^{99.97 \%}$ | 53.27 | 97.12\% | ${ }^{408.53}$ | 97.22\% | ${ }^{963.93}$ | 96.99\% | 218.60 | 66.24\% |
|  |  |  |  |  |  |  | 0.01 | 0.00\% | 0.00 | 0.00\% | 1.69 | 3.09\% | ${ }^{1189}$ | 83\% | 18.60 | 1.87\% | 281 |  |
|  | 1.84 | (1.33\% | 3.93 | 0.00\% | 1.13 | 0.00\% | 0.01 | 0.00\% |  | 0.00\% | 1.6 | 0.00\% | 11.9 | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.04\% | 0.01 | 0.02\% | 0.02 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% |
| Receivoble for sole oflnvestments | 0.98 | 0.97\% |  | 0.00\% | 8.09 | 1.13\% | 0.03 | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 5.04 | 0.51\% | 0.09 | 0.04\% |
| Other Current Assets (for investments) | 0.26 | 0.25\% | 0.18 | 0.04\% | 0.28 | 0.04\% | 1.00 | 0.03\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% | 0.20 | 0.02\% | 0.00 | 0.00\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments | 1.94 | 1.92\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 5.86 | 0.5\% | 0.51 | 0.22\% |
| Fund Mgmt Charges Papable | 0.01 | 0.01\% | 0.03 | 0.01\% | 0.05 | 0.01\% | 0.20 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.03 | 0.01\% | 0.07 | 0.01\% | 0.01 | 0.01\% |
| Other Current Libibilites for r Ivestments) | 0.16 | ${ }^{0.10 \% \%}$ | ${ }^{0.70}$ | 0.1.6\% | ${ }^{3.24}$ | 0.45\% | ${ }^{23.161}$ | 0.77\% | ${ }^{0.00}$ | 0.00\% | ${ }^{0.12}$ | ${ }^{0.22 \%}$ | ${ }^{0.20}$ | ${ }^{\text {0.0.5\% }}$ | ${ }^{0.02}$ | 0.00\% | ${ }^{0.07}$ |  |
| Other Investments $\left\langle=255^{\circ}\right.$ Sub Total (8) | 0.98 | 0.97\% | 3.40 | 0.77\% | 6.22 | 0.87\% | -22.31 | 0.74\% | 0.01 | 0.03\% | 1.58 | 2.88\% | 11.68 | 2.78\% | 17.91 | 1.80\% | 2.32 | 1.02\% |
|  |  | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | 0.20 | 0.02\% | . | 0.00\% |
| Inffastucture Bonds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Equity | 1.29 | 1.28\% | 12.46 | 2.81\% | 35.69 | 4.98\% | ${ }^{178.61}$ | 5.95\% | . | 0.00\% | . | 0.00\% | - | 0.00\% | 11.76 | 1.18\% | 4.86 | ${ }^{2.14 \%}$ |
| Mutual funds |  | 0.00\% | 13.22 | 2.98\% | 46.37 | 6.47\% | 218.63 | 7.28\% | . | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% | ${ }^{1.36}$ | 0.60\% |
| Others Sub Total (C) |  |  |  | - ${ }^{\text {0.00\% }}$ |  |  |  |  |  |  |  |  |  | -0.00\% | 11.96 | 0.00\% | 6.22 | ${ }^{0.00 \% \%}$ |
| $\xrightarrow{\text { Total }(\mathrm{A}+\mathrm{B}+\mathrm{C})}$ | $\frac{100.93}{}$ | 100.0\%\% | ${ }^{443.00}$ | 100.00\% | $\frac{72.06}{} 716.9$ | 100.00\% | 3,002.48 | 100.00\% | 25.32 | 100.00\% | 54.85 | 100.00\% | 420.20 | 100.00\% | ${ }_{9}^{993.81}$ | 100.00\% | ${ }^{\text {227.15 }}$ | 100.00\% |

(Read with Regulation 10)
Unit Linked Insurance Busine
Unit inked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Name of the nsurer: : HDC
Registration Number 101
Link to tem 'C' of Form 3A (Part A)



| wnestment of unit fund | ULIFO080201094LiquidFundi1 |  | ULIFO142006607STAablemg ${ }^{\text {d }}$ d 101 |  | ULGF00152006607S Svereigh 101 |  | ULIF009020104SecureMgitiot |  | ULIF01002010404DefensiveF101 |  | ULIF001 10201098alancedMFi01 |  | ULIF013160106EquityMgFdio |  | ULIFO12020104Growhtund 101 |  | ULCF02918/02/12LIquidFund101 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 26.21 | 97.02\% | 5.37 | 27.35\% | 0.08 | 96.19\% | 23.42 | 29.14\% | 11.32 | 18.25\% | 64.49 | 19.80\% | 12.20 | 3.65\% | . | 0.00\% | 5 | 98.49\% |
| State Goverement Securities |  | 0.00\% | 6.87 | 34.97\% |  | 0.00\% |  | 0.00\% | 0.73 | 1.17\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Other Approved Securities | . | 0.00\% |  | 0.00\% | . | 0.00\% | 1.06 | 1.31\% |  | 0.00\% | 1.89 | 0.58\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |
| Corporate Bonds |  | 0.00\% | 5.84 | 29.75\% | . | 0.00\% | 19.69 | 24.5\% | 18.74 | 30.20\% | 57.19 | 17.56\% | 0.63 | 0.19\% |  | 0.00\% |  | 0.00\% |
| Infrastructure Bonds | . | 0.00\% | 0.30 | 1.54\% | . | 0.00\% | 33.80 | 42.06\% | 14.42 | 23.24\% | 17.84 | 5.48\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Equity |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 15.51 | 24.99\% | 172.94 | 53.09\% | 275.66 | 82.37\% | 1,388.70 | $86.61 \%$ |  | 0.00\% |
| Money Market Investments | 0.82 | 3.05\% | 0.81 | 4.13\% | 0.00 | 1.23\% | 0.21 | 0.26\% | 0.12 | 0.19\% | 0.41 | 0.13\% | 0.11 | 0.03\% | 5.76 | 0.38\% | 0.09 | 1.37\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 27.03 | 100.07\% | 19.19 | 97.74\% | 0.08 | 97.42\% | 78.18 | 97.27\% | 60.84 | 98.04\% | 314.75 | ${ }_{96,6 \%}$ | 88.60 | 6.24\% | 1,324.46 | 86.99\% | 6.74 | 99.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued Interest | 0.00 | 0.00\% | 0.49 | 2.48\% | 0.00 | 2.46\% | 2.32 | 2.88\% | 1.43 | 2.30\% | 3.07 | 0.99\% | 0.13 | 0.04\% | 0.00 | 00\% | 0.00 | 0.00\% |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Bank Balance | 0.01 | 0.04\% | 0.01 | 0.05\% | 0.00 | 0.13\% | 0.01 | 0.01\% | 0.01 | 0.02\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 |  |
| Receivalie for Sole of Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% | 0.02 | 0.01\% | 12.20 | 3.64\% | 0.03 | 0.00\% |  | 0.00\% |
| Other Curent Assets (for Investments) | 0.12 | 0.44\% | 0.01 | 0.04\% | 0.00 | 0.00\% | 0.03 | 0.04\% | 0.02 | 0.03\% | 0.05 | 0.01\% | 0.21 | 0.06\% | 0.70 | 0.05\% | . | 0.00\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payoble for Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.97 | 1.56\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% | 0.00 | 0.01\% | 0.02 | 0.01\% | 0.02 | 0.01\% | 0.10 | 0.01\% | 0.00 | 0.01\% |
| Other Current Liabilities for rivestments) | 0.15 | 0.54\% | 0.06 | 0.31\% | 0.00 | 0.00\% | 0.16 | 0.20\% | 0.06 | 0.10\% | 0.62 | 0.19\% | 1.61 | 0.48\% | 5.31 | 0.35\% | 0.00 | 0.00\% |
| Sub Total (B) | 0.02 | -0.07\% | 0.44 | 2.26\% | 0.00 | 2.58\% | 2.20 | 2.73\% | 0.43 | 0.69\% | 2.50 | 0.77\% | 10.92 | 3.26\% | 4.66 | 0.31\% | 0.01 | $0.14 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | . | 0.00\% | - | 0.00\% | . | 0.00\% | - | 0.00\% | - | 0.00\% | . | 0.00\% | 0.10 | 0.03\% | - | 0.00\% | - | 0.00\% |
| Infrastucture Bonds | . | 0.00\% | . | 0.00\% | - | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | - | 0.00\% |
| Equity | . | 0.00\% | . | 0.00\% | - | 0.00\% | . | 0.00\% | 0.79 | 1.27\% | 7.83 | 2.40\% | 16.50 | 4.93\% | 90.27 | 5.93\% | - | 0.00\% |
| Mutual funds | . | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | 0.66 | 0.20\% | 18.53 | 5.54\% | 112.53 | 7.39\% | . | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total ${ }_{\text {Total }}^{(C)}$ |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |  | 0.00\% | ${ }^{0.79}$ | 1.27\% | 8.49 | 2.61\% | ${ }_{354.13}$ | 10.50\% | ${ }_{1}^{202280}$ | 13.32\% |  | 0.00\% |
|  | 27.01 | 100.00\% | 19.63 | 100.00\% | 0.08 | 100.00\% | ${ }^{80.38}$ | 100.00\% | 62.05 | 100.0\%\% | ${ }^{325.75}$ | 100.00\% | ${ }^{334.65}$ | 100.00\% | $\stackrel{1}{1,522.60}$ | 100.00\% | 6.75 | 100.0\% |

## ORM L-27- ULIP LINKED BSNS

form 3 A
(Read with Regulation 10 )
Unit Linked Insurance Busine
Unit Linked Insurance Business
Name of the Insurer: HDFF
Registation Number: 101
Link to Item 'C' of Form 3A (Part A)
Periodicty of Submission: Quarterly
Statement as on: Deember 31, 2017


| INVESTMENT OF UNIT FUND |  |  | ULGF0301802/12Securemgirio |  | ULCF0311802/12DetensiveF 101 |  | ULCFO32181802128alancedMF101 |  | ULGF03311802/12Growhtrund10 |  | ULGF00988/0305SecureMgIFio1 |  | ULCFF00202030305Defensiver 101 |  | ULCFO11280380583ancedmF101 |  | ULIF001520020808Lquicrallior |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. |  | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \%Actual | Actual liv. | \%Actual | Actual Inv. | \% Actual |
| Approved Investments $(=75 \%)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 13.18 | 19.35\% | 32.90 | 32.5\% | 28.27 | 17.80\% | ${ }^{31.79}$ | 15.74\% | - | 0.00\% | 0.08 | 95.78\% | 1.10 | 25.03\% | 6.52 | 44.45\% | 48.80 | 100.18\% |
| State Goverement Securties | 15.56 | 22.84\% |  | 0.00\% | 1.49 | 0.94\% |  | 0.00\% | - | 0.00\% |  | 0.00\% | 0.16 | 3.58\% |  | 0.00\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% | 1.18 | 1.17\% |  | 0.00\% | 0.51 | 0.25\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% | . | 0.00\% |
| Corroorte Eonds | 24.64 | 36.17\% | 23.72 | 23.48\% | 46.09 | 29.02\% | 36.41 | 18.03\% |  | 0.00\% |  | 0.00\% | 52 | 11.81\% |  | 0.00\% |  | 00\% |
| Infrastucture Bonds | 11.85 | 17.39\% | 39.00 | 38.61\% | 35.58 | 22.40\% | ${ }^{23.57}$ | ${ }^{11.67 \%}$ |  | 0.00\% | - | 0.00\% | 1.02 | 23.09\% |  | 0.00\% |  | 0.00\% |
| Equity |  | 0.00\% |  | 0.00\% | 41.97 | 26.43\% | 101.15 | 50.08\% | 0.98 | 92.86\% |  | 0.00\% | 1.26 | 28.6\% | 6.99 | 47.66\% |  |  |
| Money Market Investments | 0.94 | 1.38\% | 1.34 | 1.33\% | 1.34 | 0.84\% | 1.05 | 0.5\% | 0.02 | 1.46\% | 0.00 | 1.12\% | 0.21 | 4.84\% | 0.14 | 0.97\% | 0.14 | 0.30\% |
| Mutual funds |  | 0\% |  | 00\% |  | 0.00\% |  |  |  |  |  |  |  |  |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 66.17 | 97.14\% | 98.14 | 97.15\% | 154.73 | 97.43\% | 194.48 | ${ }^{96.29 \%}$ | 1.00 | 94,32\% | 0.08 | 96.0\%\% | 4.27 | 97.01\% | 13.66 | 33.09\% | 48.95 | 00.47\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividend Recievable | 1.92 | 0.00\% | 2.88 | 2.00\% | 3.6 | ${ }^{2.1 .00 \%}$ | 2.02 | 0.00\% | 0.0 | 0.00\% | 0.00 | , | 0.06 | 0.00\% | 0.09 | 0.00\% | 0.00 |  |
| Bank Balance | 0.01 | 0.02\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.95\% | 0.00 | 0.62\% | 0.01 | 0.23\% | 0.01 | 0.07\% | 0.01 | 0.02\% |
| Receivable for Sole of flvestments |  | 0.00\% |  | 0.00\% | 1.99 | 1.25\% | 0.08 | 0.04\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |  |  |
| Other Curenent Assets (for Investments) | 0.03 | 0.04\% | . | 0.00\% | 0.00 | 0.00\% | 0.05 | 0.02\% | 0.00 | 0.00\% | . | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.09 | 0.18\% |
| Less: Current Liabilities |  |  | , |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payble for Investments |  | 0.00\% |  | 0.00\% | 3.10 | 1.95\% | 0.54 | 0.26\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | ${ }^{0.00}$ | ${ }^{0.01 \%}$ | 0.01 | 0.01\% | 0.01 | ${ }^{0.01 \%}$ | 0.01 | 0.01\% | ${ }^{0.00}$ | 0.01\% | ${ }^{0.00}$ | 0.01\% | ${ }^{0.00}$ | ${ }^{0.01 \%}$ | ${ }^{0.00}$ | 0.01\% | 0.01 | ${ }^{0.01 \%}$ |
| Other Current Liabilities ffor Investments, | ${ }^{0.00}$ | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.02\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.32 | 0.66\% |
| Sub Total (8) | 1.95 | 2.86\% | 2.88 | 2.85\% | 2.25 | 1.42\% | 1.60 | 0.79\% | 0.01 | 0.94\% | 0.00 | 3.10\% | 0.07 | 1.70\% | 0.09 | 0.64\% | 0.23 | 0.47\% |
| Other Investments $\langle=25 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Infrastructure Bonds | . | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Equity |  | 0.00\% |  | 0.00\% | 1.84 | 1.16\% | 4.63 | 2.29\% | 0.05 | 4.74\% | - | 0.00\% | 0.06 | 1.29\% | 0.41 | 2.80\% |  | 0.00\% |
| Mutual funds | . | 0.00\% | . | 0.00\% |  | 0.00\% | 1.21 | 0.60\% |  | 0.00\% | . | 0.00\% |  | 0.00\% | 0.51 | ${ }^{3.47 \%}$ |  | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total ( ${ }_{\text {( })}$ |  | 0.00\% |  | 0.00\% | 1.84 | 1.16\% | 5.89 | 2.91\% | 0.05 | 4.74\% |  | 0.00\% | 0.06 | 1.29\% | 0.92 | 6.27\% |  | 0.00\% |
|  | 68.12 | 100.0\% | 101.02 | 100.00\% | 158.82 | 100.00\% | 201.96 | 100.0\% | 1.06 | 100.0\% | 0.08 | 100.00\% | 4.40 | 100.00\% | 14.68 | 100.00\% | 48.72 | 100.00\% |
| Fund Carried Forward (as per LB2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Unit Linked Insurance Business
Name of the Insurer:: HDFC Standard Life Insurance Company Limite
Registration Number: 101
Link to Item 'C' of Form 3A (Part A)


| Opening Balance (Market Value) | 49.45 | 206.58 | 113.16 | 571.90 | 710.89 | ${ }^{3,326.37}$ | 65.17 | 19.86 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Add: Inflow during the Quarter | 5.73 | 2 | 5.17 | 23 | 18.40 | 66.00 | 18.23 | 1.57 |
| Increase / /Decrease) Value of Inv INet | 0.48 | 0.93 | 2.04 | 22.68 | 57.30 | 262.50 | . 68 | 0.21 |
| Less: $\frac{\text { Outfow during the Quarter }}{\text { TOTAL }}$ | ${ }_{6}^{69.42}$ | 20.54 196.83 |  |  |  |  |  | $\frac{1.29}{10.34}$ |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 49.23 | 196.83 | 11.50 | 577.61 | 749.49 | 3485.07 | 55.77 | 20.34 |


| INVESTMENT OF UNIT FUND | ULIF016200020 | ablemFII101 | ULIF01720020 | couremFIl101 | ULIF0182000208 | finsvFdil101 | ULIF00192000208 | IncdMFF\|1101 | ULIF020200200 | quityMFII101 | ULIF021200020 | whinndll101 | ULGFO362002 | LiquidFİlliot | ULCF0372002/1 | StablemFIIIO1 | ULCFO382002/1 | SecureMFllion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NUESTMENT OF UNT Fund | Actual liv. | \% Actual | Actual lnv . | \% Actual | Actual lv v. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual |
| roved Investments ( $=$ = $=5 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Govt Securities | 15.01 | 30.48\% | 60.86 | 30.92\% | 36.79 | 33.0\% | 107.63 | 18.63\% | ${ }_{8.46}$ | 1.13\% | . | 0.00\% | 55.72 | 99.92\% | 6.02 | 29.59\% | 259.28 | 30.18\% |
| State Govemement Securrities | . | 0.00\% | . | 0.00\% | 1.34 | 1.20\% | - | 0.00\% | - | 0.00\% | . | 0.00\% | . | 0.00\% | $\cdot$ | 0.00\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% | 2.34 | 1.19\% |  | 0.00\% | 3.21 | 0.56\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% | 7.25 |  |
| Corporate Bonds | 19.63 | 39.87\% | 55.93 | 28.42\% | 26.36 | 23.64\% | 117.39 | 20.32\% | 20.59 | 2.75\% |  | 0.00\% |  | 0.00\% | 6.96 | 34.24\% | 38.32 | 27.74\% |
| Infastructure Bonds | 11.74 | 23.84\% | 72.45 | 36.81\% | 11.63 | 10.43\% | 31.43 | 5.44\% | 13.79 | 1.84\% |  | 0.00\% |  | 0.00\% | 4.74 | 23.29\% | 315.54 | 36.73\% |
| Equity |  | 0.00\% |  | 0.00\% | 30.47 | 27.33\% | 27.21 | 46.95\% | 613.95 | 81.92\% | 2,979.59 | 8.50\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Money Market Investments | 1.27 | 2.58\% | 0.77 | 0.39\% | 1.58 | 1.22\% | 8.90 | 1.54\% | 7.02 | 0.94\% | 51.39 | 1.47\% | 0.04 | 0.07\% | 2.03 | 9.96\% | 13.59 | 1.58\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 47.64 | 96.77\% | 192.35 | 97.72\% | 108.17 | ${ }_{97.02 \%}$ | 539.78 | 93,45\% | ${ }^{663.81}$ | ${ }^{88.57 \%}$ | 3,030.98 | ${ }_{86,97 \%}$ | 55.76 | 99.99\% | 19.75 | 97.08\% | ${ }_{833.97}$ | 97.09\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acrued Interest | 1.58 | 3.20\% | 4.93 | 2.50\% | 1.83 | 1.64\% | 5.55 | 0.96\% | 1.98 | 0.26\% | 0.03 | 0.00\% | 0.00 | 0.00\% | 0.61 | 2.98\% | 24.14 |  |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.02\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.02 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.02\% | 0.01 | 0.06\% | 0.02 |  |
| Receivable for Sale of Investments |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |  | 0.00\% | 0.05 | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Other Current Assets for Investments) | 0.11 | 0.22\% | 0.13 | 0.07\% | 0.04 | 0.04\% | 0.15 | 0.03\% | 0.63 | 0.08\% | ${ }_{1.49}$ | 0.04\% | 0.00 | 0.01\% | 0.00 | 0.00\% | 0.95 |  |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payoble for investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.01 | 0.01\% | 0.02 | 0.01\% | 0.01 | 0.01\% | 0.06 | 0.01\% | 0.08 | 0.01\% | 0.36 | 0.01\% | 0.01 | 0.01\% | 0.00 | 0.01\% | 0.09 |  |
| Other Current Liabilities ffor Investments) | 0.10 | 0.20\% | 0.56 | 0.29\% | 0.13 | 0.12\% | 0.71 | 0.12\% | 0.59 | 0.08\% | 3.71 | 0.11\% | 0.00 | 0.00\% | 0.02 | 0.11\% | 0.02 | 0.00\% |
| Sub Total (8) | 1.59 | 3.23\% | 4.48 | 2.28\% | 1.74 | 1.56\% | 4.95 | 0.86\% | 1.95 | 0.26\% | -2.48 | -0.07\% | 0.01 | 0.01\% | 0.59 | 2.92\% | 25.00 | 2.91\% |
| Other Investments $\langle=25 \%)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds Infastucture Bonds |  | 0.00\% |  | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0 |  | 0.00\% | - | 0.00\% | - | 0.00\% | - |  |
| Infrastucture Bonds |  | 0.00\% | : | 0.00\% | 159 | 0.00\% | 16.23 | 0.00\% | 37.01 | 0.00\% | 20374 | 0.00\% | - | 0.00\% | - | 0.00\% | - |  |
| Mutual funds | . | 0.00\% | . | 0.00\% |  | 0.00\% | 16.66 | 2.88\% | 46.71 | 6.23\% | 252.84 | 7.25\% |  | 0.00\% | - | 0.00\% | - | 0.00 |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
|  |  | 0.00\% |  | 0.00\% | 1.59 | 1.42\% | 32.89 | 5.69\% | 83.72 | 11.17\% | ${ }^{456.58}$ | 13.10\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Fund Carried Forward (as per CB 2 ) | 49.23 | 100.00\% | ${ }^{196.83}$ | 100.00\% | 111.50 | 100.00\% | 577.61 | 100.00\% | 749.49 | 100.00\% | 3,485.07 | 100.00\% | 55.77 | 100.00\% | 20.34 | 100.00\% | ${ }^{85.97}$ | 100.00\% |

Read with Regulation 10 )
Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Name of the Insurer: HDFC
Registration Number: 101
Registration Number: 101
Link to tem 'C' of FoRM 3A (Part A)
Periodicty of submission: Quarterly



| TOTAL INVESTIELE FUNDS (MKT VALUE) |  |  | ${ }_{1}^{111.83}$ |  | 37.74 |  | 30.08 |  | 139.62 |  | 76.00 |  |  | $\stackrel{365.39}{ }$ |  | 466.57 |  | ${ }^{2064.94}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INVESTMENT OF UNIT FUND | ULGFo3920002/12DefnsvFdil101 |  | ULCFF04020002/12BalncodMFI1101 |  | ULIFo2208/10008LiquidFdill 1 |  | ULIFO2308/10/08StablemFl\|101 |  | ULIF02408/10088SecuremFIIO1 |  | ULIFO2508/1008Definvvrdillo |  | ULIF02608/1008BalncdMFII101 |  | ULIF02708/1008E EquityMFI1101 |  | ULIF02808/10008Grwh ${ }^{\text {andil101 }}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Seurities | ${ }^{150.01}$ | 21.91\% | 21.12 | 18.89\% | 37.62 | 99.69\% | 10.17 | 33.81\% | 43.59 | 31.2\% | 18.23 | 23.99\% | 70.14 | 19.20\% | 1.52 | 0.33\% | . |  |
| State Govemement Securrities | 9.99 | 1.46\% |  | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% | 0.93 | 1.22\% |  | 0.00\% |  | 0.00\% | . | 0.00\% |
| Other Approved Securties |  | 0.00\% | 0.30 | 0.27\% | - | 0.00\% | - | 0.00\% | 1.61 | 1.16\% |  | 0.00\% | 2.08 | 0.57\% | 0.31 | 0.07\% | . | 0.00 |
| Corporate Bonds | 21.138 | 30.87\% | 15.23 | 13.62\% | - | 0.00\% | 10.02 | 33.30\% | 38.34 | 27.46\% | 21.51 | 28.31\% | 63.28 | 17.32\% | 12.02 | 2.58\% |  |  |
| Infrastructure Bonds | 100.79 | 14.72\% | 8.44 | 7.55\% | - | 0.00\% | 6.18 | 20.56\% | 52.62 | 37.69\% | 14.08 | 18.53\% | 24.73 | 6.77\% | 6.06 | 1.30\% | - | 0.00 |
| Equity | 175.78 | 25.67\% | 54.72 | 48.93\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 20.39 | 26.83\% | 187.88 | 51.42\% | 384.15 | 82.33\% | 1,769.31 |  |
| Money Market Investments | 16.52 | $2.41 \%$ | 8.10 | 7.24\% | 0.31 | 0.82\% | 2.92 | 9.69\% | 0.51 | 0.36\% | 0.73 | 0.95\% | 5.82 | 1.59\% | 14.83 | 3.18\% | 24.86 | 1.20 |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00 |
| Sub Total (A) | 664.48 | 97.03\% | 107.92 | 96.50\% | 37.93 | 100.50\% | 29.28 | 97.36\% | 136.67 | 97.89\% | 75.87 | 99.83\% | 358.93 | 96.86\% | 418.90 | 89.78\% | 1,794.17 | 66.89\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acruved Interest | 13.36 | 1.95\% | 0.72 | 0.64\% | 0.00 | 0.00\% | 0.84 | 2.79\% | 3.55 | 2.54\% | 1.15 | 1.52\% | 3.04 | 0.83\% | 0.89 | 0.19\% | 0.01 | 0.00 |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.02 | 0.00\% | 0.01 | 0.01\% | 0.01 | 0.03\% | 0.01 | 0.04\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.02 | 0.00\% | 0.01 |  |
| Receivable for Sale of Investments | 2.05 | 0.30\% | 0.04 | 0.04\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ | 0.00 | 0.00\% | 0.02 | 0.01\% | ${ }^{0.00}$ | 0.00\% | ${ }^{0.03}$ |  |
| Other Current Assets (for Investments) | 0.15 | 0.02\% | 0.35 | 0.31\% | 0.14 | 0.36\% | 0.04 | 0.15\% | 0.04 | 0.03\% | 0.04 | 0.06\% | 0.26 | 0.07\% | 0.21 | 0.05\% | 1.33 | 0.06\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments | 3.01 | 0.44\% | 0.28 | 0.25\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 1.94 | 2.55\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.07 | 0.01\% | 0.01 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% | 0.01 | ${ }^{0.01 \%}$ | 0.04 | 0.01\% | ${ }_{0}^{0.05}$ | 0.01\% | ${ }^{0.21}$ |  |
| Other Current Liobilities ffor Investments) | 0.02 | 0.00\% | 0.00 | 0.00\% | 0.33 | 0.88\% | 0.10 | 0.32\% | 0.63 | 0.45\% | 0.08 | 0.11\% | 0.74 | 0.20\% | ${ }^{0.76}$ | 0.16\% | 1.78 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | . | 0.00\% |  | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.000}$ |
| Infrastructure Bonds |  | 0.00\% |  | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Equity | 7.84 | 1.15\% | 2.42 | 2.16\% | . | 0.00\% | . | 0.00\% | . | 0.00\% | 0.95 | 1.25\% | 8.12 | 2.2\% | 23.02 | 4.93\% | 121.02 | 5.86 |
| Mutual funds | $\cdot$ | 0.00\% | 0.67 | 0.59\% | . | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | 0.78 | 0.21\% | 24.34 | 5.2\% | 150.36 | 7.28 |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (c) | 7.84 | 1.15\% | 3.08 | 2.76\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.95 | 1.25\% | 8.90 | 2.43\% | 47.36 | 10.15\% | 271.38 | 13.14\% |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 684.81 | 100.00\% | 111.83 | 100.00\% | 37.74 | 100.00\% | 30.08 | 100.00\% | 139.62 | 100.00\% | 76.00 | 100.00\% | 365.39 | 100.00\% | 466.57 | 100.00\% | 2,064.94 | 100.00\% |

Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Periodicty of Submission: Quarterly


| Opening Balance (Market Value) | 9.38 | 25.68 | 127.85 | 221.74 | 10.73 | 13.79 | 33.03 | 60.23 | 72.08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Add: Inflow during the Quarter | 0.61 | 0.75 | 11.13 | 10.76 | 0.36 | 6.62 | 2.56 | 4.14 | 6.63 |
| Increase / (Decrease) Value of inv (Net | 0.11 | 0.23 | 0.57 | 3.92 | 0.39 | 0.08 | -0.19 | 4.47 | 8.28 |
|  |  |  | $\frac{1.70}{136.71}$ |  |  |  | ${ }_{4}^{4.89}$ |  | 10.00 76.98 |
| NVESTIBLE FUNDS (MKT VALUE) | 8.91 | 25.74 | ${ }_{1} 136.71$ | 229.49 | 9.96 | 12.90 | 30.51 | 62.82 | 76.98 |


| INVESTMENT OF UNIT FUND | ULCF04311/02/12LIquidFallio |  | ULCF04811/02/12StablemFl\|101 |  | ULCF0441102/12SecuremFII101 |  | ULGF0451102/12Definvirdilio |  | ULGF0461102/12BalncdMFII101 |  | ULIF02904/0808MoneyPlus $\mathrm{F}^{101}$ |  | ULIFO3004/08/08BondOprifdiot |  | ULIF03204088/8ELarge-CapF101 |  | ULIF03104/08/08MII--GapFndiot |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual | Actual Inv. | \%Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual |
| Approved Investments ( $=$ = $5 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 8.69 | 97.49\% | 8.87 | 34.88\% | 42.72 | 31.25\% | 52.18 | 22.74\% | 2.56 | 25.67\% | 12.04 | 93.27\% | 17.76 | 58.20\% | 0.00 | 0.00\% | . | $0.00 \%$ |
| State Goverrement Securrities | - | 0.00\% | - | 0.00\% | - | 0.00\% | 2.00 | 0.87\% |  | 0.00\% | . | 0.00\% | 0.41 | 1.35\% | 0.00 | 0.00\% | . | 0.00\% |
| Other Approved Securities | . | 0.00\% |  | 0.00\% | 0.95 | 0.70\% |  | 0.00\% | 0.04 | 0.41\% | . | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |
| Corporate Bonds | . | 0.00\% | 9.94 | 38.60\% | 34.98 | 25.59\% | 70.12 | 30.55\% | 0.61 | 6.17\% | - | 0.00\% | 5.34 | 17.50\% | 0.00 | 0.00\% | - | 0.00\% |
| Infrastructure Bonds | . | 0.00\% | 5.41 | 21.03\% | 50.05 | 36.61\% | 36.87 | 16.07\% | 0.92 | 9.25\% | - | 0.00\% | 1.55 | 5.10\% | 0.00 | 0.00\% |  | 0.00\% |
| Equity | - | 0.00\% |  | 0.00\% |  | 0.00\% | 60.63 | 26.42\% | 5.09 | 51.13\% |  | 0.00\% |  | 0.00\% | 60.10 | 95.67\% | 71.89 | 93.39\% |
| Money Market Investments | 0.19 | 2.18\% | 0.85 | 3.30\% | 3.50 |  | 1.64 | 0.71\% | 0.40 | 4.05\% | 0.40 |  | 2.71 | 8.89\% |  | 2.11\% | 0.12 |  |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  |  |
| Sub Total (A) | 8.89 | 99.67\% | 25.07 | 97.41\% | ${ }_{132.21}$ | $96.71 \%$ | 223.44 | 97.36\% | 9.63 | 96.68\% | 12.44 | 96.40\% | 27.77 | 91.04\% | 61.43 | 97.78\% | 72.02 | 93.55\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued interest | 0.00 | 0.00\% | 0.66 | 2.56\% | 3.71 | 2.72\% | 4.07 | 1.77\% | 0.05 | 0.50\% | 0.38 | 2.9\%\% | 0.61 | 1.99\% | 0.00 | 0.00\% | 0.00 | 0.00\% |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.11\% | 0.01 | 0.04\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.10\% | 0.01 | 0.08\% | 0.01 | 0.04\% | 0.01 | 0.02\% | 0.02 | 0.02\% |
| Receivable for sole of Investments |  | 0.00\% | - | 0.00\% |  | 0.00\% | 0.04 | 0.02\% | 0.00 | 0.02\% |  | 0.00\% |  | 0.00\% | 0.03 | 0.05\% | 0.23 | 0.30\% |
| Other Current Assets (for Investments) | 0.02 | 0.23\% | - | 0.00\% | 0.81 | 0.59\% | 0.01 | 0.00\% | 0.00 | 0.00\% | 0.07 | 0.57\% | 0.07 | 0.24\% |  | 0.05\% | 0.14 | 0.18\% |
| Less: Current Liabilities | $\cdots$ |  | - |  |  |  |  |  |  |  |  |  |  |  | 0.00 |  | - |  |
| Payable for Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.27 | 0.12\% | 0.02 | 0.21\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% | 0.02 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.01\% |
| Other current Liabilities for Ifvestments) | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.03 | 0.02\% | 0.46 | 0.20\% | 0.00 | 0.00\% | 0.00 | 0.01\% | 0.17 | 0.56\% | 0.26 | 0.42\% | 0.08 | 0.10\% |
| Sub Total (8) | 0.03 | 0.33\% | 0.67 | 2.59\% | 4.49 | 3.29\% | 3.38 | 1.47\% | 0.04 | 0.40\% | 0.46 | 3.60\% | 0.52 | 1.69\% | -0.20 | -0.32\% | 0.30 | 0.38\% |
| Other Investments $\ll=25 \%)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds |  | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% | 2.22 | 7.27\% | 0.00 | 0.00\% | . | 0.00\% |
| Infrastuuture Bonds | . | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |
| Equity | . | 0.00\% | - | 0.00\% | - | 0.00\% | 2.67 | 1.17\% | 0.23 | 2.33\% | - | 0.00\% | . | 0.00\% | 1.60 | 2.54\% | 4.67 | 6.06\% |
| Mutual funds | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% | 0.06 | 0.5\% | - | 0.00\% | . | 0.00\% | 0.00 | 0.00\% | $\cdot$ | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ | 0.00 | 0.00\% |  | ${ }^{0.00 \%}$ |
| Sub Total (C) |  | 0.00\% |  | 0.00\% |  | 0.00\% | 2.67 | 1.17\% | 0.29 | 2.92\% |  | 0.00\% | 2.22 | 7.27\% | 1.60 | 2.54\% | 4.67 | 6.06\% |
| Fund Carried Forward (as per LB2) | 8.91 | 100.00\% | 25.74 | 100.00\% | $\underline{136.71}$ | 100.00\% | 229.49 | 100.00\% | 9.96 | 100.00\% | 12.90 | 100.00\% | 30.51 | 100.00\% | 62.82 | 100.00\% | 76.98 | 100.00\% |

Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Link to tem 'C of FoRM 3 ( Part A)
Periodicty of sumbission: Quarterly



| INVESTMENT OF UNIT Fund | ULIF-04224001/1Pencuarnd 1101 |  | ULIF05110/03/11DiscontdPF101 |  | ULIF05201/10/13DiscontdPF101 |  | ULIF04818//06/12Pensurls 12101 |  | ULIF0530108/13EquaityPlus 101 |  | ULIF05601/08/138 ond Funds101 |  | ULIFO5501108//3Sivivequpd101 |  | ULIF05801/08//3Conservivdiou |  | ULIF06001/04/14PenEqPIISFd101 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual | Actual liv. | \% Actual |  |  | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \%Actual | Actual Inv. | \% Actual |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State Goverrement Securities |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | . | 0.00\% | 0.11 | 0.58\% |  | 0.00\% |  | 0.00\% |  |  |
| Other Approved Securtites | . | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% |
| Corrorate Bonds | 32.85 | 30.27\% | . | 0.00\% |  | 0.00\% | 302.19 | 10.32\% |  | 0.00\% | ${ }_{1.41}$ | 7.12\% |  | 0.00\% | 2.74 | 20.91\% |  |  |
| Infrastucture Bonds | 38.00 | 35.01\% | . | 0.00\% | . | 0.00\% | ${ }^{827.26}$ | 28.25\% | 0.00 | 0.00\% | 4.48 | 22.67\% |  | 0.00\% | 1.93 | 14.74\% |  | 0.00\% |
| Equity | 20.05 | 18.47\% |  | 0.00\% |  | 0.00\% | 1,617.68 | 55.25\% | 33.19 | 81.84\% |  | 0.00\% | 30.27 | 73.49\% |  | 0.00\% | 100.18 |  |
| Money Market Investments | 0.65 | 0.60\% | 531.62 | 20.39\% | 27.48 | 5.57\% | 25.84 | 0.88\% | 2.98 | 7.34\% | 2.80 | 14.16\% | 5.82 | 14.14\% | 1.13 | 8.60\% | 4.93 | 4.26 |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total (A) | 94.63 | 87.18\% | 2,603.02 | ${ }_{99.82 \%}$ | 498.36 | 101.07\% | 2,848.79 | 97.30\% | 36.17 | 89.18\% | 19.25 | 97.32\% | 36.10 | 87.62\% | 12.47 | 95.23\% | 105.11 | 0.80\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued Interest | 2.85 | 2.62\% | 29.58 | 1.13\% | 4.72 | 0.96\% | 28.84 | 0.98\% | 0.00 | 0.00\% | 0.33 | 1.65\% | 0.00 | 0.01\% | 0.32 | 2.43\% | 0.00 | 0.00\% |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.00\% |
| Receivable for sale of investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.02 | 0.04\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.05 |  |
| Other current Assets for Investments) | 0.00 | 0.00\% | . | 0.00\% | . | 0.00\% | 11.33 | 0.39\% | 1.14 | 2.81\% | 0.23 | 1.18\% | 0.76 | 1.85\% | 0.34 | 2.60\% | 6.55 | 5.66\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payoble for investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | $0.00 \%$ |
| Fund Mgmt Charges Payable | 0.01 | 0.01\% | 0.11 | 0.00\% | 0.02 | 0.00\% | 0.32 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.01 | 0.01\% |
| Other Curent Liabilities (for rivestments) | 0.04 | 0.03\% | 24.77 | 0.95\% | 9.99 | 2.03\% | 1.24 | 0.04\% | 0.16 | 0.39\% | 0.03 | 0.16\% | 0.03 | 0.07\% | 0.03 | 0.25\% | 6.17 |  |
| Sub Total (B) | 2.81 | 2.59\% | 4.71 | 0.18\% | -5.28 | 1.07\% | 38.61 | 1.32\% | 1.00 | 2.46\% | 0.53 | 2.68\% | 0.74 | 1.79\% | 0.63 | 4.77\% | 0.42 | 0.36\% |
| Other Investments $\langle=25 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds |  | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | 0.00\% |  | 0.00\% | - | 0.00\% | - | 0.00\% |
| Infrastructure Bonds | 10.66 | 9.82\% |  | 0.00\% |  | 0.00\% | 5.39 | 0.18\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | - | 0.00\% |
| Equity | 0.44 | 0.41\% | . | 0.00\% | . | 0.00\% | 35.19 | 1.20\% | 2.24 | 5.53\% | , | 0.00\% | 2.35 | 5.71\% | . | 0.00\% | 6.87 | 5.93\% |
| Mutual funds |  | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% | 1.15 | 2.83\% | . | 0.00\% | 2.01 | 4.88\% |  | ${ }^{0.00 \%}$ | ${ }^{3.36}$ | 2.90\% |
| Others Sub ${ }^{\text {a }}$ (C) |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
|  | 11.10 | 10.23\% |  | 0.00\% |  | 0.00\% | 40.58 | 1.39\% | 3.39 | 8.36\% |  | 0.00\% | 4.36 | 10.59\% |  | 0.00\% | 10.23 | 8.84\% |
|  | 108.54 | 100.0\% | 2,60773 | 100.00\% | 493.08 | 100.00\% | $\stackrel{\text { 2,927.98 }}{ }$ | 100.0\% | 40.56 | 100.0\%\% | ${ }^{19.78}$ | 100.00\% | 41.20 | 100.00\% | 13.10 | 100.00\% | $\stackrel{115.76}{ }$ | 100.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Link to Item 'c' of Form 3 A (Part A)
Periodicty of submission: Quarterly


| Opening Balance (Market Value) | 472.62 | 3,901.49 | 2,182.49 | 8,688.30 | 255.09 | 5,382.81 | ${ }^{13.13}$ | 164.04 | 8,226.37 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Add: Inflow during the Quarter | 4.36 | 310.58 | 239.13 | 1,199.37 | 1.84 | 462.39 |  | 16.00 | 34.67 |
| Increase / (Decrease) Value of inv (Net | 27.66 | 313.21 | -9.00 | 1,023.27 | 12.17 | 310.15 | 1.10 | 0.74 | 257.58 |
| Lester |  |  | ${ }_{2}^{2022.60}$ | $\frac{511.11}{10.399 .82}$ |  |  |  | ${ }_{160.62}^{160.15}$ |  |
| TOTAL INVESTIELE FUNDS (MKT VA | 481.67 | 4,276.14 | 2,210.02 | 10,399.82 | 254.73 | 5.842 .52 | 13.17 | 160.15 | 7,964.95 |


| INVESTMENT OF UNIT FUND | ULIFO3304/08/08ManagerFndio1 |  | ULIFO3501/01/10Bluechip Pdiot |  | ULIF03401/01/101ncome Fund101 |  | ULIF0360101/100pprthy-dio1 |  | ULIFO370107/1/iVantageFndio1 |  | ULIF0390109/108alancedFdiou |  | ULIF04126/10/10Capllicuardior |  | ULIF03801/09/10Shoritrm Fdiol |  | ULIF04001/09/10HighesiNAV101 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual |  |  | Actual inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual inv. | \% Actual |
| Approved Investments ( $=$ = $5 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 33.65 | 6.99\% | . | 0.00\% | 664.55 | 30.07\% | . | 0.00\% | 23.61 | 9.27\% | 60.18 | 10.43\% | 0.23 | 1.78\% | 7.98 | 4.98\% | 1,361.11 | 17.09\% |
| State Goverement Securities | 2.97 | 0.62\% | . | 0.00\% | 39.76 | 1.80\% | . | 0.00\% | 6.09 | 2.39\% |  | 0.00\% | - | 0.00\% | 10.17 | 6.35\% | $\cdots$ | 0.00\% |
| Other Approved Securities | 1.53 | 0.32\% | . | 0.00\% | 5.11 | 0.23\% | . | 0.00\% | 0.36 | 0.14\% | 21.95 | 0.38\% |  | 0.00\% |  | 0.00\% |  |  |
| Corrorate Bonds | 77.54 | 16.10\% | . | 0.00\% | 939.22 | 42.50\% | . | 0.00\% | 16.32 | 6.41\% | 63.55 | 10.95\% | . | 0.00\% | 83.15 | 51.92\% | 1,473.18 | 18.5\% |
| Infrastructure Bonds | 41.72 | 8.66\% |  | 0.00\% | 463.53 | 20.97\% |  | 0.00\% | 27.97 | 10.98\% | 27.03 | 4.72\% |  | 0.00\% | 49.34 | 30.81\% | 1,226.51 | 15.40\% |
| Equity | 302.79 | 62.86\% | 3,537.70 | 82.73\% |  | 0.00\% | 7,974.77 | 76.68\% | 165.22 | 64.86\% | 3,68.09 | 62.78\% | 11.74 | 89.14\% |  | 0.00\% | 3,701.44 | 46.47\% |
| Money Market Investments | 0.32 | 0.07\% | 308.10 | 7.21\% | 1.13 | 0.05\% | 1,318.01 | 12.67\% | 5.98 | 2.35\% | 43.39 | 0.74\% | 0.89 | 6.76\% | 1.04 | 0.65\% | 10.94 |  |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 460.53 | 95.61\% | 3,845.80 | 89.94\% | 2,113.31 | 95.62\% | 9,292.78 | 89,36\% | 245.55 | 96.40\% | 5,258.20 | 90.00\% | 12.87 | 97.68\% | 151.69 | 94.71\% | 7,773.17 | 97.59\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued interest | 5.78 | 1.2\% | 0.15 | 0.00\% | 52.13 | 2.36\% | 0.05 | 0.00\% | 2.43 | 0.95\% | 39.28 | 0.67\% | 0.00 | 0.03\% | 4.82 | 3.01\% | 119.21 | 1.50\% |
| Dividend Recievable | $\cdot$ | 0.00\% | 0.00 | 0.00\% | - | 0.00\% | $\cdot$ | 0.00\% |  | 0.00\% | $\cdot$ | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Bank Balance | 0.02 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.08\% | 0.01 | 0.01\% | 0.02 |  |
| Receivable for Sole of Investments | 3.93 | 0.82\% | 0.08 | 0.00\% | 7.79 | 0.35\% | 0.44 | 0.00\% | 0.02 | 0.01\% | 0.56 | 0.01\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Other Curent Assets for Investments) | 0.00 | 0.00\% | 17.50 | 0.41\% | 9.08 | 0.41\% | 74.31 | 0.71\% | 0.06 | 0.02\% | 29.75 | 0.51\% | 0.00 | 0.00\% | 0.70 | 0.44\% | 0.34 | 0.00\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  | $\cdot$ |  |  |  |  |  |
| Paybale for Investments |  | 0.00\% |  | 0.00\% | 7.76 | 0.35\% | 25.09 | 0.24\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | 0.07 | 0.01\% | 0.47 | 0.01\% | 0.24 | 0.01\% | 1.15 | 0.01\% | 0.03 | 0.01\% | 0.64 | 0.01\% | 0.00 | 0.01\% | 0.02 | 0.01\% | 0.89 | 0.01\% |
| Other Current Liabilities for If Ivestments) | 0.50 | 0.10\% | ${ }^{3.62}$ | 0.08\% | 1.94 | 0.09\% | ${ }^{11.87}$ | 0.11\% | ${ }^{0.66}$ | 0.26\% | 6.56 | 0.11\% | 0.00 | 0.02\% | ${ }^{0.42}$ | 0.26\% | 16.58 |  |
| Sub Total (B) | 9.16 | 1.90\% | 13.66 | 0.32\% | 59.07 | 2.67\% | 36.70 | 0.35\% | 1.83 | 0.72\% | 62.40 | 1.07\% | 0.01 | 0.08\% | 5.09 | 3.18\% | 102.10 | 1.28\% |
| Other Investments $\langle=25 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | . | 0.00\% | , | 0.00\% | 37.64 | 1.70\% | - | 0.00\% | - | ${ }^{0.00 \%}$ | 3.63 | ${ }^{0.06 \%}$ | - | 0.00\% | 3.38 | 2.11\% |  | 0.00\% |
| Infrastucture Bonds | - | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% | 10.59 |  |
| Equity | 11.98 | 2.49\% | 146.33 | 3.42\% |  | 0.00\% | 1,070.34 | 10.29\% | ${ }^{7} .34$ | 2.88\% | 227.49 | 3.89\% | 0.29 | 2.24\% |  | 0.00\% | 79.10 | 0.99\% |
| Mutual funds |  | 0.00\% | 270.36 | 6.32\% | - | 0.00\% |  | 0.00\% |  | 0.00\% | 290.81 | 4.98\% |  | 0.00\% | - | 0.00\% |  | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total ( ${ }^{\text {( })}$ | 11.98 | 2.49\% | ${ }^{416.68}$ | 9.74\% | 37.64 | 1.70\% | 1,070.34 | 10.29\% | 7.34 | 2.88\% | 521.92 | 8.93\% | 0.29 | 2.24\% | 3.38 | 2.11\% | 89.69 | 1.13\% |
| Fund Carried Forward (as (as per LB2) | 481.67 | 100.00\% | 4,276.14 | 100.00\% | 2,210.02 | 100.00\% | 10,399.82 | 100.00\% | ${ }^{254.73}$ | 100.00\% | 5.842.52 | 100.00\% | 13.17 | 100.00\% | 160.15 | 100.00\% | 7,964.95 | 100.00\% |
| Fund Carried Forward (as per LB2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Link to tem 'C of FoRM 3 ( Part A)
Periodicty of sumbission: Quarterly



| \|nvestment of unit fund | 422401/11PenGuaF Fnd101 |  | LIF05110/03/11DiscontdPF101 |  | LIF005201/10//3DiscontdPF10 |  | LIF004818/06/12PenSUPI 1210 |  | 00530108/13EquitivPlus 101 |  | JLIF05600108//3Bond Funds101 |  | JLIFO5501/08/13DivE EqtyFdiot |  | ULIF05801708//3Consertivediot |  | If0600104/14PenEqPIISFd101 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual liv. | \% Actual |
| Approved Investments $($ < $=55 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Gout Securities | 3.08 | 2.84\% | 2,071.40 | 79.43\% | ${ }^{470.88}$ | 95.50\% | 75.83 | 2.59\% |  | 0.00\% | 10.44 | 52.78\% |  | 0.00\% | 6.68 | 50.97\% | . | 0.00\% |
| State Governement Securities |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.11 | 0.58\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% | . | 0.00\% |
| Corrorate Bonds | 32.85 | 30.27\% |  | 0.00\% | . | 0.00\% | 302.19 | 10.32\% |  | 0.00\% | 1.41 | 7.12\% | . | 0.00\% | 2.74 | 20.91\% |  | 0.00\% |
| Inf fastructure Bonds | 38.00 | ${ }^{35.01 \%}$ | . | 0.00\% | . | 0.00\% | ${ }^{827.26}$ | 28.25\% | 0.00 | 0.00\% | 4.48 | 22.67\% | . | 0.00\% | 1.93 | 14.74\% | . | 0.00\% |
| Equity | 20.05 | 18.47\% |  | 0.00\% |  | 0.00\% | 1,617.68 | 55.25\% | 33.19 | ${ }^{81.84 \%}$ |  | 0.00\% | 30.27 | 73.49\% |  | 0.00\% | 100.18 | 86.54\% |
| Money Market Investments | 0.65 | 0.60\% | 531.62 | 20.39\% | 27.48 | 5.57\% | 25.84 | 0.88\% | 2.98 | 7.34\% | 2.80 | 14.16\% | 5.82 | 14.14\% | 1.13 | 8.60\% | 4.93 | 4.26\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total (A) | 94.63 | 87.18\% | 2,603.02 | 99.82\% | 498.36 | 101.07\% | 2,848.79 | 97.30\% | 36.17 | 89.18\% | 19.25 | 97.32\% | 36.10 | ${ }^{87.62 \%}$ | 12.47 | 95.23\% | 105.11 | 0.80\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acrued Interest | 2.85 | 2.62\% | 29.58 | 1.13\% | 4.72 | 0.96\% | 28.84 | 0.98\% | 0.00 | 0.00\% | 0.33 | 1.65\% | 0.00 | 0.01\% | 0.32 | 2.43\% | 0.00 | 0.00\% |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.00\% |
| Receivable for sole of Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.02 | 0.04\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.05 |  |
| Other Current Assets (for Investments) | 0.00 | 0.00\% | . | 0.00\% | - | 0.00\% | 11.33 | 0.39\% | 1.14 | 2.81\% | 0.23 | 1.18\% | 0.76 | 1.85\% | 0.34 | 2.60\% | 6.55 | 5.66\% |
| Less: Current Liabilities |  |  | . |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for investments | . | 0.00\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | - | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |
| Fund Mgmt Charges Payable | 0.01 | 0.01\% | 0.11 | 0.00\% | 0.02 | 0.00\% | 0.32 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | ${ }^{0.01}$ | 0.01\% |
| Other Current Liabilities (for Investments) | 0.04 | 0.03\% | 24.77 | 0.95\% | 9.99 | 2.03\% | 1.24 | 0.04\% | 0.16 | 0.39\% | 0.03 | 0.16\% | 0.03 | 0.07\% | 0.03 | 0.25\% | 6.17 | 5.33\% |
| Sub Total (B) | 2.81 | 2.59\% | 4.71 | 0.18\% | . 5.28 | . $1.07 \%$ | 38.61 | 1.32\% | 1.00 | 2.46\% | 0.53 | 2.68\% | 0.74 | 1.79\% | 0.63 | 4.77\% | 0.42 | 0.36\% |
| Other Investments $k=25 \%)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds |  | 0.00\% | . | 0.00\% | . | 0.00\% | - | 0.00\% | . | 0.00\% | - | 0.00\% | . | 0.00\% | . | 0.00\% | . | 0.00\% |
| Infrastructure Bonds | 10.66 | 9.82\% | . | 0.00\% | . | 0.00\% | 5.39 | 0.18\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Equity | 0.44 | 0.41\% | . | 0.00\% | . | 0.00\% | 35.19 | 1.20\% | 2.24 | 5.53\% |  | 0.00\% | 2.35 | 5.71\% | . | 0.00\% | ${ }^{6.87}$ | 5.93\% |
| $\frac{\text { Mutua funds }}{\text { Others }}$ |  | 0.00\% | - | 0.00\% | - | 0.00\% |  | 0.00\% | 1.15 | 2.83\% |  | 0.00\% | 2.01 | 4.88\% |  | 0.00\% | ${ }^{3.36}$ | 2.90\% |
|  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Fund Carried Forward (as per LB2) | 11.10 | 10.23\% |  | 0.00\% |  | 0.00\% | ${ }^{40.58}$ | 1.39\% | 3.39 | ${ }^{8.36 \%}$ |  | 0.00\% | 4.36 | 10.59\% |  | 0.00\% | 10.23 | 8.84\% |
|  | 108.54 | 100.00\% | 2.6077 .73 | 100.00\% | 493.08 | 100.00\% | $\underline{\text { 2,927.98 }}$ | 100.00\% | 40.56 | 100.00\% | 19.78 | 100.00\% | 41.20 | 100.00\% | 13.10 | 100.00\% | ${ }_{1} 115.76$ | 100.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## FORM L-27- ULIP LINKED BSNS

| FO |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Read with Regulation 10) |  |  |  |  |  |  |  |  |
| Unit Linked Insurance Business |  |  |  |  |  |  |  |  |
| Name of the Insurer: HDFC Standard Life Insurance Compan | ny Limited |  |  |  |  |  |  |  |
| Registration Number: 101 |  |  |  |  |  |  |  |  |
| Link to Item 'C' of FORM 3A (Part A) |  |  |  |  |  |  |  |  |
| Periodicty of Submission: Quarterly |  |  |  |  |  |  |  | ₹ Crores |
| Statement as on: December 31, 2017 |  |  |  |  |  |  |  |  |
| PARTICULARS | ULIF06101/04/14 | nincFund101 | ULIF06301/04/15 | wthFd101 | ULIF06401/04/15 | cFund101 | Total of | unds |
| Opening Balance (Market Value) |  | 228.99 |  | 21.90 |  | 18.15 |  | 56,130.89 |
| Add: Inflow during the Quarter |  | 771.55 |  | 74.37 |  | 64.26 |  | 4,704.80 |
| Increase / (Decrease) Value of Inv [Net] |  | -1.17 |  | 1.76 |  | -0.16 |  | 3,222.36 |
| Less: Outflow during the Quarter |  | 734.61 |  | 71.58 |  | 59.10 |  | 5,105.14 |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) |  | 264.76 |  | 26.45 |  | 23.15 |  | 58,952.90 |
|  |  |  |  |  |  |  |  |  |
| VESTMENT OF UNIT FUND | ULIF06101/04/14 | nIncFund101 | ULIF06301/04/15 | rwthFd101 | ULIF06401/04/15 | cFund101 | Total of | unds |
| ENT OF | Actual Inv. | \% Actual |  |  |  |  | Actual Inv. | \% Actual |
| Approved Investments (>=75\%) |  |  |  |  |  |  |  |  |
| Central Govt Securities | 108.00 | 40.79\% | - | 0.00\% | 15.51 | 66.99\% | 7,700.86 | 13.06\% |
| State Governement Securities | 0.90 | 0.34\% | - | 0.00\% | - | 0.00\% | 139.57 | 0.24\% |
| Other Approved Securities | 2.04 | 0.77\% | - | 0.00\% | - | 0.00\% | 74.31 | 0.13\% |
| Corporate Bonds | 107.64 | 40.66\% | - | 0.00\% | 4.07 | 17.58\% | 5,712.97 | 9.69\% |
| Infrastructure Bonds | 35.56 | 13.43\% | - | 0.00\% | 1.36 | 5.90\% | 4,479.18 | 7.60\% |
| Equity | - | 0.00\% | 21.12 | 79.85\% | - | 0.00\% | 33,875.74 | 57.46\% |
| Money Market Investments | 1.14 | 0.43\% | 2.12 | 8.00\% | 1.38 | 5.95\% | 2,532.06 | 4.30\% |
| Mutual funds | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Deposit with Banks | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Sub Total (A) | 255.29 | 96.42\% | 23.24 | 87.84\% | 22.32 | 96.42\% | 54,514.68 | 92.47\% |
| Current Assets: |  |  |  |  |  |  |  |  |
| Accrued Interest | 6.32 | 2.39\% | 0.00 | 0.00\% | 0.40 | 1.73\% | 447.53 | 0.76\% |
| Dividend Recievable | - | 0.00\% | - | 0.00\% | - | 0.00\% | 0.00 | 0.00\% |
| Bank Balance | 0.00 | 0.00\% | 0.00 | 0.01\% | 0.00 | 0.00\% | 0.87 | 0.00\% |
| Receivable for Sale of Investments | - | 0.00\% | - | 0.00\% | - | 0.00\% | 51.47 | 0.09\% |
| Other Current Assets (for Investments) | 17.44 | 6.59\% | 1.15 | 4.35\% | 1.27 | 5.50\% | 183.27 | 0.31\% |
| Less: Current Liabilities | - |  | - |  | - |  | - |  |
| Payable for Investments | - | 0.00\% | - | 0.00\% | - | 0.00\% | 53.22 | 0.09\% |
| Fund Mgmt Charges Payable | 0.03 | 0.01\% | 0.00 | 0.01\% | 0.00 | 0.01\% | 5.79 | 0.01\% |
| Other Current Liabilities (for Investments) | 14.26 | 5.39\% | 1.03 | 3.90\% | 0.84 | 3.64\% | 151.21 | 0.26\% |
| Sub Total (B) | 9.48 | 3.58\% | 0.12 | 0.45\% | 0.83 | 3.58\% | 472.93 | 0.80\% |
| Other Investments (<=25\%) |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | 0.00\% | - | 0.00\% | - | 0.00\% | 47.62 | 0.08\% |
| Infrastructure Bonds | - | 0.00\% | - | 0.00\% | - | 0.00\% | 26.64 | 0.05\% |
| Equity | - | 0.00\% | 1.70 | 6.44\% | - | 0.00\% | 2,404.35 | 4.08\% |
| Mutual funds | - | 0.00\% | 1.39 | 5.27\% | - | 0.00\% | 1,486.68 | 2.52\% |
| Others | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Sub Total (C) | - | 0.00\% | 3.10 | 11.71\% | - | 0.00\% | 3,965.29 | 6.73\% |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 264.76 | 100.00\% | 26.45 | 100.00\% | 23.15 | 100.00\% | 58,952.90 | 100.00\% |
| Fund Carried Forward (as per LB2) |  |  |  |  |  |  |  |  |

Notes:
1.'Other Investments' are as permitted under IRDAI (Investment) Regulations 2016.

FORM L-28- ULIP NAV
orm-3A
Read with Regulation 10)
Name of the Insurer: HDFFC
Registration Number: 101
Statement for the period: December 31, 2017
Periodicity of Submission: Quarterly
tatement of NAV of Segregated funds

| No | Fund Name | SFIN | Date of Launch | $\begin{aligned} & \text { Par Non } \\ & \text { Par } \end{aligned}$ | Assets Under Management on the above date | NAV as per LB 2 | NAV as on the above date | $\underbrace{\text { Previous atr }}_{\text {NAV }}$ | 2nd Previous art Nav | 3rd Previous Ctr NAV | $\begin{aligned} & \text { 4th Previous } \\ & \text { atr NAV } \end{aligned}$ | Return/Yield | $\begin{aligned} & 3 \text { Year } \\ & \text { Rolling } \\ & \text { CACR } \end{aligned}$ | $\begin{aligned} & \text { Highest } \\ & \text { NAV } \\ & \text { since } \\ & \text { inception } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Liquid Fund | ULIFF00102/01/04Liquidfund101 | January 2, 2004 | Non Par | 77.62 | 55.1999 | 55.1999 | 54.4946 | 53.7786 | 53.0908 | 52.3712 | 5.40\% | 6.66\% | 55.1999 |
|  | Secure Managed Fund | ULIFO0202/01/04SecureMgtr101 | January 2, 2004 | Non Par | 129.37 | 55.8844 | 55.8844 | 56.1063 | 55.3077 | 53.9059 | 53.7418 | 3.99\% | 8.41\% | 56.3294 |
| 3 | Defensive Managed fund | ULIF00302/01/04Defensive f101 | January 2, 2004 | Non Par | 100.93 | 78.7594 | 78.7594 | 77.2305 | 75.5072 | 73.0435 | 69.8933 | 12.69\% | 9.58\% | 78.7884 |
| 4 | Balanced Managed fund | ULIF00402/01/04BalancedMF101 | January 2, 2004 | Non Par | 443.00 | 108.8795 | 108.8795 | 104.4955 | 102.2131 | 98.7444 | 92.4240 | 17.80\% | 10.24\% | 108.9635 |
| 5 | Equity Managed Fund | ULIF00616/01/06EquityMg. ${ }^{\text {dal101 }}$ | January 17, 2006 | Non Par | 716.99 | 151.4356 | 151.4356 | 139.6849 | 135.4122 | 130.0835 | 115.4772 | 31.14\% | 11.68\% | 151.4413 |
| 6 | Growth fund | ULIF00502/01/04GrowthFund101 | January 2, 2004 | Non Par | 3,002.48 | 173.4809 | 173.4809 | 160.3848 | 155.4161 | 148.9546 | 131.6791 | 31.75\% | 11.39\% | 173.4893 |
| 7 | Liquid Fund | Ulff00802/01/04Liquidfund101 | January 2, 2004 | Non Par | 27.01 | 55.6344 | 55.6344 | 54.9256 | 54.2058 | 53.5134 | 52.7880 | 5.39\% | 6.64\% | 55.6344 |
| 8 | Secure Managed fund | ULIF00902/01/04SecureMgtF101 | January 2, 2004 | Non Par | 80.38 | 55.0371 | 55.0371 | 55.2272 | 54.4316 | 53.0285 | 52.8837 | 4.07\% | 8.44\% | 55.4511 |
| 9 | Defensive Managed fund | ULIF01002/01/04Defensivef 101 | January 2, 2004 | Non Par | 62.05 | 71.7159 | 71.7159 | 70.4276 | 68.8605 | 66.5412 | 63.5721 |  | 9.79\% | 71.7159 |
| 10 | Balanced Managed fund | ULIF01102/01/04BalancedMF101 | January 2, 2004 | Non Par | 325.75 | 107.7968 | 107.7968 | 103.6326 | 101.0333 | 96.9704 | 89.5516 | 20.37\% | 11.29\% | 107.8096 |
| 11 | Equity Managed Fund | ULIF01316/01/06EquityMg. ${ }^{\text {dad }}$ | January 17,2006 | Non Par | 334.65 | 145.0979 | 145.0979 | 133.9825 | 129.8796 | 124.7735 | 110.6513 | 31.13\% | 11.80\% | 145.1168 |
| 12 | Growth fund | ULIF01202/01/046rowthfund101 | January 2, 2004 | Non Par | 1,522.60 | 166.6523 | 166.6523 | 153.9867 | 149.3120 | 143.1101 | 126.5671 | 31.67\% | 11.39\% | 166.6605 |
| 13 | Liquid fund | ULGF00111/08/03Liquidf und101 | July 23, 2003 | Non Par | 12.91 | 56.2858 | 56.2858 | 55.5597 | 54.8235 | 54.1010 | 53.3556 | 5.49\% | 6.76\% | 56.2858 |
| 14 | Secure Managed Fund | ULGF00211/08/03SecureMgtr101 | July 23, 2003 | Non Par | 91.46 | 56.1102 | 56.1102 | 56.3096 | 55.5871 | 54.1726 | 53.9865 | 3.93\% | 8.36\% | 56.5162 |
| 15 | Defensive Managed fund | ULGF00311/08/03Defernsive 101 | July 23, 2003 | Non Par | 245.63 | 88.1830 | 88.1830 | 86.5638 | 84.7863 | 81.9936 | 78.5747 | 12.23\% | 9.60\% | 88.2435 |
| 16 | Balanced Managed fund | ULGF00411/08/038alancedMF101 | July 23, 2003 | Non Par | 415.56 | 136.2793 | 136.2793 | 130.7911 | 128.1104 | 123.9620 | 115.9969 | 17.49\% | 10.19\% | 136.3460 |
| 17 | Secure Managed Fund | ULGF00928/03/05SecureMgtF101 | March 28, 2005 | Non Par | 0.08 | 125.8446 | 125.8446 | 125.8205 | 124.3610 | 122.1512 | 122.2181 | 2.97\% | 12.18\% | 126.8321 |
| 18 | Defensive Managed fund | ULGF01028/03/05Defensivef 101 | March 28, 2005 | Non Par | 4.40 | 71.6319 | 71.6319 | 70.0787 | 68.5559 | 66.2568 | 63.6992 | 12.45\% | 9.62\% | 71.6541 |
| 19 | Balanced Managed fund | ULGF01128/03/05BalancedM 5101 | March 28, 2005 | Non Par | 14.68 | 97.3724 | 97.3724 | 93.5438 | 91.6692 | 88.6001 | 82.7697 | 17.64\% | 10.30\% | 97.4216 |
| 20 | Stable Managed Fund | ULIF00720/06/075tableMgFd101 | June 20, 2007 | Non Par | 37.28 | 54.3986 | 54.3986 | 53.8810 | 53.0813 | 52.3731 | 51.6514 | 5.32\% | 6.81\% | 54.3986 |
| 21 | Stable Managed Fund | ULIF01420/06/07Stablemg. ${ }^{\text {d }}$ (101 | June 20, 2007 | Non Par | 19.63 | 54.2596 | 54.2596 | 53.7712 | 52.9827 | 52.2908 | 51.5712 | 5.21\% | 6.72\% | 54.2738 |
|  | Stable Managed fund | ULGF00620/06/07StableMgFd101 | June 20, 2007 | Non Par | 16.33 | 52.6172 | 52.6172 | 52.1155 | 51.3502 | 50.6607 | 49.9869 | 5.26\% | 6.80\% | 52.6172 |
| 23 | Sovereign Fund | ULGF01620/06/075 Soverien F 101 | June 20, 2007 | Non Par | 2.65 | 47.2530 | 47.2530 | 48.1007 | 47.7104 | 46.0192 | 46.2972 | 2.06\% | 7.73\% | 48.3054 |
| 24 | Sovereign Fund | ULGF01520/06/075 Sovereigh 5101 | June 20, 2007 | Non Par | 0.08 | 47.5875 | 47.5875 | 48.4080 | 48.0249 | 46.1837 | 46.4638 | 2.42\% | 7.89\% |  |
| 25 | Liquid fund II | ULLF01520/02/08Liquidfdll101 | February 20, 2008 | Non Par | 48.72 | 20.5915 | 20.5915 | 20.3557 | 20.1156 | 19.8838 | 19.6389 | 4.85\% | 6.11\% | 20.5915 |
| 26 | Secure Managed fund II | ULIF01720/02/08SecuremFII101 | February 20,2008 | Non Par | 196.83 | 22.1187 | 22.1187 | 22.2231 | 21.9518 | 21.4090 | 21.3407 | 3.65\% | 7.99\% | 22.3003 |
| 27 | Defensive Managed fund III | ULIF01820/02/080effsvedll101 | February 20,2008 | Non Par | 111.50 | 23.2166 | 23.2166 | 22.8003 | 22.3451 | 21.6404 | 20.7334 | 11.98\% | 9.17\% | 23.2351 |
| 28 | Balanced Managed fund II | ULIF01920/02/088alncdMFII101 | February 20,2008 | Non Par | 577.61 | 21.9555 | 21.9555 | 21.1102 | 20.6761 | 19.9913 | 18.7477 | 17.11\% | 9.47\% | 21.9724 |
| 29 | Equity Managed fund II | ULIF02020/02/08EquityMF\|1101 | February 20, 2008 | Non Par | 749.49 | 22.6867 | 22.6867 | 20.9797 | 20.3672 | 19.5935 | 17.4496 | 30.01\% | 10.87\% | 22.6880 |
| 30 | Growth fund II | ULIF02120/02/086rwhthfdll101 | February 20,2008 | Non Par | 3,485.07 | 19.6877 | 19.6877 | 18.2317 | 17.7127 | 16.9996 | 15.0721 | 30.62\% | 10.77\% | 19.6892 |
| 31 | Stable Managed fund II | ULIF01620/02/085tableMF\|1101 | February 20,2008 | Non Par | 49.23 | 20.0559 | 20.0559 | 19.8607 | 19.5967 | 19.3560 | 19.1260 | 4.86\% | 6.18\% | 20.0559 |
| 32 | Money Plus fund | ULIF02904/08/88MoneyPlusf101 | August 4, 2008 | Non Par | 12.90 | 17.4554 | 17.4554 | 17.3533 | 17.1576 | 16.9584 | 16.7669 | 4.11\% | 5.56\% | 17.4676 |
| 33 | Bond Opportunities fund | ULIF03004/08/088ondOprttad101 | August 4, 2008 | Non Par | 30.51 | 19.1907 | 19.1907 | 19.3056 | 19.1185 | 18.7117 | 18.8069 | 2.04\% | 6.67\% | 19.3564 |
| 34 | Mid-cap fund | ULIF03104/08/08Mid-cap Fnd101 | August 4, 2008 | Non Par | 76.98 | 51.0410 | 51.0410 | 45.6794 | 42.9203 | 41.7607 | 36.0191 | 41.71\% | 18.80\% | 51.0467 |
| 35 | Large-cap fund | ULIF03204/08/08Large-CapF101 | August 4, 2008 | Non Par | 62.82 | 26.0813 | 26.0813 | 24.2744 | 23.6985 | 22.9067 | 20.3593 | 28.11\% | 8.52\% | 26.0841 |
| 36 | Manager's Fund | ULIF03304/08/88Managerfnd101 | August 4, 2008 | Non Par | 481.67 | 28.5281 | 28.5281 | 26.9297 | 26.2806 | 25.5353 | 23.6207 | 20.78\% | 10.62\% | 28.5281 |
| 37 | Balanced Managed fund II | ULIF02608/10/088alncdM ${ }^{\text {all101 }}$ | October 8, 2008 | Non Par | 365.39 | 30.4633 | 30.4633 | 29.3647 | 28.6727 | 27.5468 | 25.4789 | 19.56\% | 10.68\% | 30.4654 |
| 38 | Defensive Managed fund II | ULIF02508/10/08Defnsvedll1 | October 8, 2008 | Non Par | 76.00 | 25.4367 | 25.4367 | 24.9806 | 24.4705 | 23.6811 | 22.6583 | 12.26\% | 9.23\% | 25.4440 |
| 39 | Equity Managed fund II | ULIF02708/10/88EquityMFI1101 | October 8, 2008 | Non Par | 466.57 | 33.6374 | 33.6374 | 31.1098 | 30.1902 | 29.0425 | 25.8627 | 30.06\% | 10.91\% | 33.6393 |
| 40 | Growth fund II | ULIF02808/10/086rwhthndll101 | October 8, 2008 | Non Par | 2,064.94 | 37.4192 | 37.4192 | 34.6297 | 33.6479 | 32.2924 | 28.6238 | 30.73\% | 10.72\% |  |
| 41 | Liquid fund II | ULIF02208/10/08Liquidfdll101 | October 8, 2008 | Non Par | 37.74 | 19.5079 | 19.5079 | 19.2848 | 19.0579 | 18.8396 | 18.6076 | 4.84\% | 6.14\% | 19.5079 |
| 42 | Secure Managed fund II | ULIF02408/10/08SecureMFII101 | October 8, 2008 | Non Par | 139.62 | 21.8793 | 21.8793 | 21.9787 | 21.7172 | 21.1829 | 21.1183 | 3.60\% | 8.04\% | 22.0531 |
| 43 | Stable Managed fund II | ULIF02308/10/085tableMF\|1101 | October 8, 2008 | Non Par | 30.08 | 19.2095 | 19.2095 | 19.0097 | 18.7593 | 18.5231 | 18.3107 | 4.91\% | 6.21\% | 19.2095 |
| 44 | Income Fund | ULIF03401/01/101ncomefund101 | January 5, 2010 | Non Par | 2,210.02 | 18.8822 | 18.8822 | 18.9594 | 18.7228 | 18.2591 | 18.2464 | 3.48\% | 7.57\% | 19.0153 |
| 45 | Blue Chip fund | ULIF03501/01/1081ueChipfd101 | January 5, 2010 | Non Par | 4,276.14 | 21.6455 | 21.6455 | 20.0419 | 19.4249 | 18.5948 | 16.5574 | 30.73\% | 11.60\% | 21.6468 |
| 46 | Opportunities fund | ULIF03601/01/100.pprtnty Fd101 | January 5, 2010 | Non Par | 10,399.82 | 31.0011 | 31.0011 | 27.8226 | 26.8219 | 25.6749 | 21.9158 | 41.46\% | 18.73\% | 31.0225 |
| 47 | Vantage fund | ULIF03701/01/10Vantagefnd101 | January 5, 2010 | Non Par | 254.73 | 23.3744 | 23.3744 | 22.2915 | 21.6594 | 20.7230 | 18.7731 | 24.51\% | 11.46\% | ${ }^{23.3744}$ |
| 48 | Highest NAV Guarantee Fund | ULIF04001/09/10HighestNAV101 | September 8,2010 | Non Par | 7,964.95 | 15.2171 | 15.2171 | 14.7474 | 14.4984 | 14.1770 | 13.6795 | 11.24\% | 5.81\% | 15.2197 |
| 49 | Short Term Fund | ULIF03801/09/10ShortTrmFd101 | September 14, 2010 | Non Par | 160.15 | 16.8466 | 16.8466 | 16.7708 | 16.5355 | 16.3056 | 16.1390 | 4.38\% | 6.34\% | 16.8701 |
| 50 | Balanced fund | ULIF03901/09/10Balancedfd101 | September 8,2010 | Non Par | 5,842.52 | 20.0803 | 20.0803 | 18.9940 | 18.5580 | 17.9086 | 16.4539 | 22.04\% | 9.79\% | 20.0920 |
| 51 | Capital Guarantee fund | ULIFF04126/10/10CaptIGuafd101 | November 2, 2010 | Non Par | 13.17 | 18.0622 | 18.0622 | 16.6409 | 16.3706 | 15.8862 | 14.4775 | 24.76\% | 6.01\% | 18.0703 |
| 52 | Pension Guarantee fund 1 | ULIF04224/01/11PenGuafnd1101 | February 1, 2011 | Non Par | 108.54 | 16.9190 | 16.9190 | 16.6955 | 16.4195 | 16.0911 | 15.6989 | 7.77\% | 7.66\% |  |
| 53 | Liquid fund II | ULGF04311/02/12Liquidfdll101 | February 11,2012 | Non Par | 8.91 | 19.4093 | 19.4093 | 19.1876 | 18.9638 | 18.7460 | 18.5169 | 4.82\% | 6.00\% | 19.4093 |
| 54 | Stable Managed fund II | ULGF04811/02/12StableMFFI101 | February 11, 2012 | Non Par | 25.74 | 19.1139 | 19.1139 | 18.9414 | 18.6979 | 18.4719 | 18.2442 |  | 6.06\% |  |
| 55 | Secure Managed Fund II | ULGFF4411/02/125ecureMFII101 | February 11, 2012 | Non Par | 136.71 | 22.0214 | 22.0214 | 22.1107 | 21.8426 | 21.3098 | 21.2144 | 3.80\% | 8.04\% | 22.1869 |
| 56 | Defensive Managed fund II | ULGF04511/02/120efnsvFdll101 | February 11, 2012 | Non Par | 229.49 | 24.8935 | 24.8935 | 24.4646 | 24.0061 | 23.2912 | 22.4786 | 10.74\% | 8.82\% | 24.9261 |
| 57 | Balanced Managed fund II | ULGF04611/02/128alncdMFII101 | February 11, 2012 | Non Par | 9.96 | 29.4768 | 29.4768 | 28.4190 | 27.8512 | 26.8857 | 25.0681 | 17.59\% | 9.99\% | 29.5074 |
| 58 | Balanced Managed fund | ULGF03218/02/128alancedMF101 | February 18,2012 | Non Par | 201.96 | 104.3653 | 104.3653 | 100.6165 | 98.2569 | 94.7962 | 88.5967 | 17.80\% | 10.55\% | 104.4705 |
| 59 | Defensive Managed fund | ULGF03118/02/12Defensive 101 | February 18, 2012 | Non Par | 158.82 | 70.4712 | 70.4712 | 69.1756 | 67.7589 | 65.7292 | 63.2817 | 11.36\% | 9.37\% | 70.5208 |
| 60 | Growth fund | ULG603318/02/12Growthfund101 | February 18,2012 | Non Par | 1.06 | 167.2866 | 167.2866 | 153.7684 | 151.3917 | 146.2381 | 127.5660 | 31.14\% | 12.47\% | 167.2943 |
| 61 | Liquid fund | ULGF02918/02/12Liquuid Fund101 | February 18, 2012 | Non Par | 6.75 | 55.9103 | 55.9103 | 55.1985 | 54.4774 | 53.7839 | 53.0611 | 5.37\% | 6.72\% | 55.9103 |
| 62 | Secure Managed Fund | ULGF03018/02/125ecure Mgt ${ }^{\text {P101 }}$ | February 18, 2012 | Non Par | 101.02 | 55.5234 | 55.5234 | 55.7271 | 54.9616 | 53.5891 | 53.3322 |  | 8.34\% | 55.9466 |
| 63 | Stable managed fund | ULGF03518/02/12StableMgFd101 | February 18, 2012 | Non Par | 68.12 | 54.4289 | 54.4289 | 53.9232 | 53.1254 | 52.4350 | 51.7189 | 5.24\% | 6.78\% | 54.4289 |
| 64 | Balanced Managed fund II | ULGFF04202/02/128alncdMMFI1101 | February 20, 2012 | Non Par | 111.83 | 22.0460 | 22.0460 | 21.3260 | 20.8725 | 20.1579 | 18.9075 | 16.64\% | 10.14\% | 22.0659 |
| 65 | Defens ive Managed fund II | ULGF03920/02/120efnsvFdll101 | February 20,2012 | Non Par | 684.81 | 22.9824 | 22.9824 | 22.5956 | 22.1525 | 21.5187 | 20.7736 | 10.63\% | 8.89\% | 23.0033 |
| 66 | Liquid Fund II | UL6F03620/02/12LLquiddddl101 | February 20, 2012 | Non Par | 55.77 | 20.5681 | 20.5681 | 20.3328 | 20.0931 | 19.8640 | 19.6203 | 4.83\% | 6.10\% | 20.5681 |
| 67 | Secure Managed fund II | ULGF03820/02/12SecureMFII1101 | February 20,2012 | Non Par | 858.97 | 22.3181 | 22.3181 | 22.4187 | 22.1349 | 21.6128 | 21.5212 | 3.70\% | 8.05\% | 22.4929 |
| 68 | Stable Managed fund II | ULGF03720/02/12StableMFFI101 | February 20, 2012 | Non Par | 20.34 | 20.0620 | 20.0620 | 19.8603 | 19.5915 | 19.3581 | 19.1238 | 4.91\% | 6.20\% | 20.0620 |
| 69 | Balanced Managed fund | ULGF02525/02/128alancedM 5101 | February 25,2012 | Non Par | 227.15 | 109.6546 | 109.6546 | 105.8507 | 103.4778 | 99.7631 | 93.3659 | 17.45\% | 10.36\% | 109.7630 |
| 70 | Defensive Managed fund | ULGF02425/02/12Defensivef 101 | February 25,2012 | Non Par | 993.81 | 78.1044 | 78.1044 | 76.6620 | 75.1766 | 72.8811 | 70.2838 | 11.13\% | 9.39\% | 78.1634 |
| 71 | Liquid fund | ULGF02225/02/12Liquuidfund101 | February 25,2012 | Non Par | 25.82 | 55.6144 | 55.6144 | 54.9051 | 54.1597 | 53.4950 | 52.7642 | 5.40\% | 6.74\% | 55.6144 |
| 72 | Secure Managed Fund | ULGF02325/02/125ecure Mgt F101 | February 25,2012 | Non Par | 420.20 | 56.3893 | 56.3893 | 56.5785 | 55.8165 | 54.4036 | 54.1852 | 4.07\% | 8.34\% | 56.8049 |
| 73 | Stable Managed fund | ULGFO2825/02/12Stablemgrf101 | February 25,2012 | Non Par | 54.85 | 54.3685 | 54.3685 | 53.8477 | 53.0603 | 52.3693 | 51.6700 | 5.22\% | 6.75\% | 54.3685 |
| 74 | Discontinued Policy Fund | ULIFO55110/03/111iscontdP F 101 | March 10, 2011 | Non Par | 2,607.73 | 16.5269 | 16.5269 | 16.3198 | 16.0718 | 15.8539 | 15.6263 | 5.76\% | 6.89\% | 16.5269 |
| 75 | Pension Super Plus 2012 | ULIF04818/06/12PenSup 1 12101 | December 6,2012 | Non Par | 2,927.98 | 15.9827 | 15.9827 | 15.3839 | 15.1306 | 14.6857 | 13.8228 | 15.63\% | 7.27\% | 15.9997 |
| 76 | Discontinued Policy Fund Pension | ULIF05201/10/13DiscontdP F101 | October 1,2013 | Non Par | 493.08 | 13.5258 | 13.5258 | 13.3550 | 13.1586 | 12.9790 | 12.7920 | 5.74\% | 6.85\% | 13.5258 |
| 77 | Equity Plus fund | ULIF05301/88/13EquityPlus 101 | June 24, 2014 | Non Par | 40.56 | 13.8182 | 13.8182 | 12.8272 | 12.5344 | 12.1812 | 10.8503 | 27.35\% | 8.23\% | 13.8190 |
| 78 | Bond fund | ULIF05601/08/13Bond funds101 | June 23, 2014 | Non Par | 19.78 | 13.3639 | 13.3639 | 13.4408 | 13.2941 | 12.9420 | 12.9929 | 2.86\% | 6.91\% | 13.4774 |
| 79 | Diversified Equity fund | ULIF05501/08/130ivirEquy Fd101 | July 1,2014 | Non Par | 41.20 | 16.5420 | 16.5420 | 15.3677 | 14.6982 | 13.9313 | 12.1061 | 36.64\% | 14.56\% | 16.5427 |
| 80 | Conservative fund | ULIFF58801/08/13ConsertvFd101 | July 11, 2014 | Non Par | 13.10 | 12.9613 | 12.9613 | 12.8849 | 12.7242 | 12.5621 | 12.5084 | 3.62\% | 6.75\% | 12.9844 |
| 81 | Pension Equity Plus fund | ULIF06001/04/14PenEqPIISfd101 | October 6, 2015 | Non Par | 115.76 | 12.9606 | 12.9606 | 12.0358 | 11.7394 | 11.4182 | 10.2179 | 26.84\% | N.A. | 12.9619 |
| 82 | Pension Income fund | ULIF066101/04/14PenlincFund101 | October 6, 2015 | Non Par | 264.76 | 11.4041 | 11.4041 | 11.4546 | 11.3103 | 11.0567 | 11.0943 | 2.79\% | N.A. | ${ }_{1}^{11.4830}$ |
| 83 <br> 84 | Capital Growth fund | ULIF606301/04/15CapGrwhfrd101 UULF66401/04/15CapSecFund101 | October 21, 2016 | Non Par | 26.45 | 13.2639 | 13.2639 | 12.3208 | 11.8803 | 11.1967 | 9.7920 | 35.46\% | N.A. | 13.2651 |
| 84 | Capital Secure Fund | ULIF66401/04/15CapSecFund101 | October 21, 2016 | Non Par | 23.15 | 10.5190 | 10.5190 | 10.5972 | 10.5286 | 10.2345 | 10.1929 | 3.20\% | N.A. | 10.6410 |
|  | Total : |  |  |  | 58,952.90 |  |  |  |  |  |  |  |  |  |

Notes:

1. NAV'
. 'Date of launch' refers to date of the first units allotted under the funds as stated in the Guidance note on Investment returns issued by IRDA
' NA ' refers to Not Applicable for fund returns that have not completed the relevant period under consideration.
CERTIEICATION

## FORM L-29-Details regarding debt securities

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : December 31, 2017

Details regarding debt securities- Non-ULIP

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at December 31, 2017 | As \% of total for this class | As at December 31, 2016 | As \% of total for this class | As at December 31, 2017 | As \% of total for this class | As at December 31, 2016 | As \% of total for this class |
| Break down by credit rating AAA rated * | 3,668,265.89 | 95.93\% | 2,665,636.27 | 92.99\% | 3,674,610.66 | 95.95\% | 2,669,869.38 | 93.03\% |
| AA or better | 138,359.04 | 3.62\% | 160,338.75 | 5.59\% | 137,693.35 | 3.60\% | 159,559.40 | 5.56\% |
| Rated below AA but above A (A or better) | 12,306.39 | 0.32\% | 17,159.10 | 0.60\% | 12,304.63 | 0.32\% | 17,120.99 | 0.60\% |
| Rated below $A$ but above B | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Any other \$ | 5,100.00 | 0.13\% | 23,460.21 | 0.82\% | 5,100.00 | 0.13\% | 23,460.21 | 0.82\% |
| Total | 3,824,031.33 | 100.00\% | 2,866,594.33 | 100.00\% | 3,829,708.64 | 100.00\% | 2,870,009.98 | 100.00\% |
| BREAKDOWN BY RESIDUAL MATURITY <br> Up to 1 year | 353,985.66 | 9.26\% | 289,857.97 | 10.11\% | 352,892.67 | 9.21\% | 288,757.58 | 10.06\% |
| More than 1 year and upto 3 years | 446,910.49 | 11.69\% | 361,032.71 | 12.59\% | 446,515.92 | 11.66\% | 360,723.19 | 12.57\% |
| More than 3 years and up to 7 years | 925,388.44 | 24.20\% | 1,238,516.48 | 43.21\% | 930,566.36 | 24.30\% | 1,243,745.28 | 43.34\% |
| More than 7 years and up to 10 years | 622,163.73 | 16.27\% | 357,580.40 | 12.47\% | 623,037.89 | 16.27\% | 357,948.11 | 12.47\% |
| More than 10 years and up to 15 years | 858,975.50 | 22.46\% | 242,423.72 | 8.46\% | 859,202.22 | 22.44\% | 241,760.27 | 8.42\% |
| More than 15 years and up to 20 years | 181,794.42 | 4.75\% | 55,759.04 | 1.95\% | 182,036.34 | 4.75\% | 55,401.31 | 1.93\% |
| Above 20 years | 434,813.08 | 11.37\% | 321,424.00 | 11.21\% | 435,457.25 | 11.37\% | 321,674.23 | 11.21\% |
| Total | 3,824,031.33 | 100.00\% | 2,866,594.33 | 100.00\% | 3,829,708.64 | 100.00\% | 2,870,009.98 | 100.00\% |
| Breakdown by type of the issuer <br> a. Central Government @ | 2,262,766.53 | 59.17\% | 1,756,483.97 | 61.27\% | 2,268,171.63 | 59.23\% | 1,760,568.28 | 61.34\% |
| b. State Government | 171,681.53 | 4.49\% | 75,966.80 | 2.65\% | 172,316.34 | 4.50\% | 76,211.84 | 2.66\% |
| c. Corporate Securities | 1,389,583.26 | 36.34\% | 1,034,143.55 | 36.08\% | 1,389,220.67 | 36.27\% | 1,033,229.86 | 36.00\% |
| Total | 3,824,031.33 | 100.00\% | 2,866,594.33 | 100.00\% | 3,829,708.64 | 100.00\% | 2,870,009.98 | 100.00\% |

1.     * Includes Central and State Government Securities, Reverse Repo with underlying G-Sec \& Tbill, CBLO and AAA equivalent rated instruments
2. \$ Includes Fixed Deposit and Loan asse
3. @ Includes Reverse Repo investments with underlying G-Sec and Tbill and CBLO investments guaranteed by Clearing Corporation of India Ltd.
4. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification.
5. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.

## FORM L-29-Details regarding debt securities

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : December 31, 2017

Details regarding debt securities- ULIP

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at December 31, 2017 | As \% of total for this class | December 31, 2016 * | As \% of total for this class | As at December 31, 2017 | As \% of total for this class | As at <br> December 31, 2016 * | As \% of total for this class |
| Break down by credit rating AAA rated* | 2,008,637.03 | 96.97\% | 2,065,282.62 | 96.98\% | 2,011,444.80 | 97.03\% | 2,006,387.85 | 96.97\% |
| AA or better | 55,256.89 | 2.67\% | 46,622.05 | 2.19\% | 54,903.68 | 2.65\% | 45,588.94 | 2.20\% |
| Rated below AA but above A (A or better) | 7,426.03 | 0.36\% | 16,986.24 | 0.80\% | 6,740.07 | 0.33\% | 16,221.01 | 0.78\% |
| Rated below $A$ but above B | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Any other \$ | - | 0.00\% | 800.00 | 0.04\% | - | 0.00\% | 800.00 | 0.04\% |
| Total | 2,071,319.95 | 100.00\% | 2,129,690.91 | 100.00\% | 2,073,088.54 | 100.00\% | 2,068,997.80 | 100.00\% |
| BREAKDOWN BY RESIDUAL MATURITY Up to 1 year | 450,780.18 | 21.76\% | 573,966.80 | 26.95\% | 450,557.87 | 21.73\% | 572,443.45 | 27.67\% |
| More than 1 year and upto 3 years | 374,774.27 | 18.09\% | 137,607.83 | 6.46\% | 372,909.48 | 17.99\% | 134,826.24 | 6.52\% |
| More than 3 years and up to 7 years | 709,438.46 | 34.25\% | 761,821.43 | 35.77\% | 708,963.58 | 34.20\% | 730,213.70 | 35.29\% |
| More than 7 years and up to 10 years | 262,931.51 | 12.69\% | 280,286.46 | 13.16\% | 263,034.77 | 12.69\% | 267,924.84 | 12.95\% |
| More than 10 years and up to 15 years | 254,363.31 | 12.28\% | 246,435.09 | 11.57\% | 257,801.85 | 12.44\% | 241,586.96 | 11.68\% |
| More than 15 years and up to 20 years | 10,367.38 | 0.50\% | 59,670.49 | 2.80\% | 10,816.19 | 0.52\% | 55,128.90 | 2.66\% |
| Above 20 years | 8,664.84 | 0.42\% | 69,902.81 | 3.28\% | 9,004.79 | 0.43\% | 66,873.70 | 3.23\% |
| Total | 2,071,319.95 | 100.00\% | 2,129,690.91 | 100.00\% | 2,073,088.54 | 100.00\% | 2,068,997.80 | 100.00\% |
| Breakdown by type of the issuer <br> a. Central Government @ | 986,556.98 | 47.63\% | 1,194,512.36 | 56.09\% | 991,401.62 | 47.82\% | 1,165,185.50 | 56.32\% |
| b. State Government | 13,956.60 | 0.67\% | 385.06 | 0.02\% | 14,012.24 | 0.68\% | 361.20 | 0.02\% |
| c. Corporate Securities | 1,070,806.37 | 51.70\% | 934,793.49 | 43.89\% | 1,067,674.68 | 51.50\% | 903,451.09 | 43.67\% |
| Total | 2,071,319.95 | 100.00\% | 2,129,690.91 | 100.00\% | 2,073,088.54 | 100.00\% | 2,068,997.80 | 100.00\% |

## Note

1.     * Includes Central and State Government Securities, Reverse Repo with underlying G-Sec \& Tbill, CBLO and AAA equivalent rated instruments
2. \$ Includes Fixed Deposit and Loan asset.
3. @ Includes Reverse Repo investments with underlying G-Sec and Tbill and CBLO investments guaranteed by Clearing Corporation of India Ltd.
4. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification.
5. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.
6. \# Previous year figures have been regrouped/reclassified to conform to current year presentation.

# A. The transactions between the Company and its related parties are as given below: 

| Sr.No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | Consideration paid / (received)* |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | For the quarter ended December 31, 2017 | For the nine months ended December 31, 2017 | For the quarter ended December 31, 2016 | For the nine months ended December 31, 2016 |
| 1 <br>  <br>  | HDFC Limited | Holding Company | Investment income | $(188,797)$ | $(555,105)$ | $(179,788)$ | (454,723) |
|  |  |  | Commission expense | 120 | 430 | 145 | 509 |
|  |  |  | Sale of investments | $(150,000)$ | $(550,000)$ |  | $(867,632)$ |
|  |  |  | Charges for hiring training infrastructure facility | 707 | 1,579 |  | 736 |
|  |  |  | Dividend paid | 1,412,379 | 1,412,379 | 1,352,736 | 1,352,736 |
|  |  |  | Name Usage Fees | 164,030 | 438,239 | 137,160 | 366,643 |
| 2 | HDFC Pension Management Company Limited | Wholly Owned Subsidiary | Income from sharing of resources | $(1,479)$ | $(3,789)$ | $(1,081)$ | $(3,242)$ |
| 3 | HDFC International Life and Re Company | Wholly Owned Subsidiary | Capital infusion | - | - | 40,920 | 86,353 |
| 4 | HDFC Asset Management Company Limited | Fellow Subsidiary | Premium income | (23) | $(3,561)$ | (22) | $(2,616)$ |
| 5 | HDFC Ergo General Insurance Company | Fellow Subsidiary | Premium income |  | $(1,684)$ | 50 | (266) |
|  | Limited (HDFC General Insurance Company |  | Insurance claim received | $(1,299)$ | $(6,168)$ | (381) | (890) |
|  | Ltd has merged with HDFC ERGO General |  | Insurance premium expenses | 154 | 4,670 | 758 | 6,074 |
|  | Insurance Company Limited) |  | Purchase of investments | - | 101,343 | (110- | - |
|  |  |  | Sale of investments | - |  | $(110,944)$ | $(110,944)$ |
| 6 | HDFC Sales Private Limited | Fellow Subsidiary | Commission expense | 63,877 | 179,087 | 52,586 | 142,644 |
| 7 | HDFC Capital Advisors Ltd. | Fellow Subsidiary | Group Term Insurance Premium | - | (19) | - | - |
| 8 | Standard Life (Mauritius Holdings) 2006 Limited | Investing Party | Dividend paid | 801,892 | 801,892 | 768,029 | 768,029 |
| 9 | Key Management Personnel |  | Premium income | (98) | (421) | (98) | (421) |
|  |  |  | Managerial remuneration | 106,828 | 601,554 | 29,740 | 87,633 |
|  |  |  | Dividend paid | 6,567 | 6,567 | 2,633 | 2,633 |
| 10 | Relative of Key Management Personnel |  | Insurance Premium | - | (27) | - | (27) |

B. Other group companies with material transactions ${ }^{\#}$


* Transaction amounts are on accrual basis.
\# Not a related party as per Accounting Standard (AS) 18 on "Related Party Disclosures"


# FORM L-31 LNL-6: BOARD OF DIRECTORS \& KEY PERSONS 

Name of the Insurer: HDFC Standard Life Insurance Company Limited

| SI. No. | Name of person | Role/designation | Details of change in the period |
| :---: | :---: | :---: | :---: |
| 1 | Mr. Deepak S. Parekh | Chairman, Non Executive Director |  |
| 2 | Sir Gerry Grimstone | Non Executive Director |  |
| 3 | Mr. Keki M. Mistry | Non Executive Director |  |
| 4 | Mr. Norman K. Skeoch | Non Executive Director |  |
| 5 | Ms.Renu Sud Karnad | Non Executive Director |  |
| 6 | Dr. JJ Irani | Independent Director | Appointed wef August 11, 2017 |
| 7 | Mr. AKT Chari | Independent Director | Appointed wef August 4, 2017 |
| 8 | Mr. VK Viswanathan | Independent Director |  |
| 9 | Mr. Prasad Chandran | Independent Director |  |
| 10 | Mr. Sumit Bose | Independent Director |  |
| 11 | Mr. Ranjan Mathai | Independent Director |  |
| 12 | Mr. Ketan Dalal | Independent Director | Appointed wef July 17, 2017 |
| 13 | Mr. Ravi Narain | Independent Director | Vacated office on August 1, 2017 |
| 14 | Dr. SA Dave | Independent Director | Vacated office on August 10, 2017 |
| 15 | Mr. James Aird | Alternate to Norman Keith Skeoch | Vacated office on October 12, 2017 and reappointed wef October 25, 2017 |
| 16 | Mr. Luke Savage | Alternate to Sir Gerry Grimstone | Vacated office on October 12, 2017 |
| 17 | Mr. Amitabh Chaudhry | Managing Director \& Chief Executive Officer |  |
| 18 | Ms.Vibha Padalkar | Executive Director \& Chief Financial Officer |  |
| 19 | Mr. Suresh Badami | Chief Distribution Officer |  |
| 20 | Mr. Srinivasan Parthasarathy | Senior Executive Vice President, Chief \& Appointed Actuary |  |
| 21 | Mr. Prasun Gajri | Senior Executive Vice President \& Chief Investment Officer |  |
| 22 | Mr. Rajendra Ghag | Senior Executive Vice President \& Chief Human Resource Officer |  |
| 23 | Mr. Subrat Mohanty | Senior Executive Vice President \& Head - Strategy, Operations, Business System \& Technology and Health |  |
| 24 | Mr. Sanjeev Kapur | Senior Executive Vice President - Bancassurance and Group Sales |  |
| 25 | Mr. Sanjay Tripathi | Senior Executive Vice President - Marketing and Products | Vacated office on April 15, 2017 |
| 26 | Mr. Khushru Sidhwa | Executive Vice President - Audit \& Risk Management |  |
| 27 | Mr. Sanjay Vij | Executive Vice President - Bancassurance and Chief Values Officer |  |
| 28 | Mr. Narendra Gangan | Executive Vice President, Company Secretary \& Head - Compliance \& Legal | Appointed wef July 18, 2017 |
| 29 | Mr. Manish Ghiya | Executive Vice President, Company Secretary \& Head - Compliance \& Legal | Vacated office on July 17, 2017 |

## FORM L-32-SOLVENCY MARGIN - KT 3

(See Regulation 4)
Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2016
AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO
As on December 31, 2017

| As on December 31, 2017 |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Form Code: | K |
| Name of Insurer: | HDFC Standard Life Insurance Company Limited. | Registration Number: | 11-128245 |
| Classification: | Total Business |  |  |


| Item | Description | Adjusted Value (₹ lakhs) |
| :---: | :---: | :---: |
| (1) | (2) |  |
| 01 | Available assets in Policyholders' fund: Deduct: | 9,859,513 |
| 02 | Mathematical reserves | $(9,793,222)$ |
| 03 | Other liabilities | - |
| 04 | Excess in Policyholders' funds | 66,291 |
| 05 | Available assets in Shareholders' fund: Deduct: | 416,465 |
| 06 | Other liabilities of shareholders' fund | - |
| 07 | Excess in Shareholders' funds | 416,465 |
| 08 | Total ASM (04)+(07) | 482,756 |
| 09 | Total RSM | 253,414 |
| 10 | Solvency Ratio (ASM/RSM) | 191\% |

Certification:
I, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

| Place: | Mumbai |  |
| :--- | :--- | :--- |
| Date: | January 18, 2018 |  |
| Notes |  |  |
| 1. Item Nos. 01 and 05 are the amounts of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as |  |  |
| specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of |  |  |
| Insurers) Regulations, 2016. |  |  |
| 2. Item No. 02 is the amount of Mathematical Reserves as mentioned in Form H. |  |  |

## FORM L-33- NPAs

## FORM 7

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 10
Statement as on: December 31, 2017


## Notes:

1. Gross NPA is investments classified as NPA, before any provisions
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions'.
4. Net NPA is gross NPAs less provisions.
5. Write off as approved by the Board

## Certification

 amended from time to time.

## Prasun Gajri

Chief Investment Office

## FORM 7

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017

| NO | PARTICULARS | Bonds / Debentures |  | Loans |  | Other Debt instruments |  | All Other Assets |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD (As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) | YTD (As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) | YTD (As on 31 Dec 2017) | Prev. FY (As on <br> 31 Mar 2017) | $\begin{array}{\|c\|} \hline \text { YTD ( As on } 31 \\ \text { Dec 2017) } \\ \hline \end{array}$ | Prev. FY (As on <br> 31 Mar 2017) | YTD ( As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) |
| 1 | Investments Assets (As per Form 5) | 5,714.37 | 4,589.36 | - | - | 411.39 | 809.75 | 8,454.65 | 5,875.63 | 14,580.41 | 11,274.74 |
| 2 | Gross NPA | 0.00 | 0.00 | - | - | - | - | - | - | 0.00 | - |
| 3 | \% of Gross NPA on Investment Assets (2/1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4 | Provision made on NPA | 0.00 | 0.00 | - | - | - | - | - | - | 0.00 | - |
| 5 | Provision as a \% of NPA (4/2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6 | Provision on Standard Assets | - | - | - | - | - | - | - | - | - |  |
| 7 | Net Investment Assets (1-4) | 5,714.37 | 4,589.36 | - | - | 411.39 | 809.75 | 8,454.65 | 5,875.63 | 14,580.41 | 11,274.74 |
| 8 | Net NPA (2-4) | 0.00 | 0.00 | - | - | - | - | - | - | 0.00 | - |
| 9 | \% of Net NPA to Net Investment Assets (8/7) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 10 | Write off made during the period | - | - | - | - | - | - | - | - | - | - |

## Notes

1. Gross NPA is investments classified as NPA, before any provisions
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions'.
4. Net NPA is gross NPAs less provisions.
5. Write off as approved by the Board

## Certification

 time to time.

## FORM L-33- NPAs

## FORM 7

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017

|  |  | Bonds / Debentures |  | Loans |  | Other Debt instruments |  | All Other Assets |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NO | PARTICULARS | YTD (As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) | YTD (As on 31 Dec 2017) | Prev. FY ( As on 31 Mar 2017) | YTD ( As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) | YTD (As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) | YTD ( As on 31 Dec 2017) | Prev. FY (As on 31 Mar 2017) |
| 1 | Investments Assets (As per Form 5) | 10,266.40 | 9,896.95 | - | - | 2,532 | 2,062 | 46,154.43 | 41,841.55 | 58,952.90 | 53,800.48 |
| 2 | Gross NPA | - | - | - | - | - | - | - | - | - |  |
| 3 | \% of Gross NPA on Investment Assets (2/1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4 | Provision made on NPA | - | - | - | - | - | - | - | - | - |  |
| 5 | Provision as a \% of NPA (4/2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6 | Provision on Standard Assets | - | - | - | - | - |  |  | - | - |  |
| 7 | Net Investment Assets (1-4) | 10,266.40 | 9,896.95 | - | - | 2,532 | 2,062 | 46,154.43 | 41,841.55 | 58,952.90 | 53,800.48 |
| 8 | Net NPA (2-4) | - | - | - | - | - | - | - | - | - |  |
| 9 | \% of Net NPA to Net Investment Assets (8/7) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 10 | Write off made during the period |  | - |  | - |  |  |  |  | - |  |

## Notes

1. Gross NPA is investments classified as NPA, before any provisions.
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions
4. Net NPA is gross NPAs less provisions.
5. Write off as approved by the Board

## Certification

 to time.

Prasun Gajri

orm-1




| ${ }^{\text {No. }}$ | Category of livestment | cole |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ${ }^{\text {Invessm) }}$ |  |  | Net Yield | ${ }_{\text {(fise) }}$ |  | Gross Yield (\%) | Net Yield | (f8s) |  |  | ${ }_{\text {Nel Yeld }}^{\substack{\text { ces }}}$ |
|  | ceenral cour stevarits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A01 | Contal (overment bonds | ${ }_{\substack{\text { coss } \\ \text { coss }}}^{\text {cest }}$ | ${ }^{14,66097}$ | 298.12 | , | , | ${ }^{14,175,41}$ | ${ }^{1.07146}$ | (7.56\% | , | ${ }^{1.071 .106}$ | 67.65 |  | $\underbrace{\text { cos }}_{\substack{6.13 \% \\ 0.008}}$ |
| ${ }^{104}$ | Treasur Bils | ств | 1.1045 | 16.10 | ${ }^{1.46 \%}$ | ${ }_{1.468}$ | 62 | 44.09 | ${ }_{4}^{4.99 \%}$ | ${ }^{4.499}$ | 4.9 | 4.41 | 4.82\% | ${ }_{\text {828\% }}$ |
| - | CENTRAL GOVT. SEC, STATE GOVT OR OTHER APPROVED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 802 | Stae Covernent Eonds | 5668 | 16.54 | 0.36 | $2.18 \%$ | ${ }^{2.188}$ | 16.55 | 1.08 | ${ }_{6}^{6.53}$ | 6.33\% | 62.65 | 4.08 | 6.51\% | ${ }^{6.51 \%}$ |
| 804 | Other Apporoed Securites (exciduing htastucture Investments) | 560 A | ${ }^{488.59}$ | ${ }_{9.83}$ | 201\% | 201\% | 445.14 | 27.9 | ${ }^{\text {6.08\% }}$ | ${ }^{\text {6.08\% }}$ | 13.02 | ${ }_{25,48}$ | 6.17\% | 6.17\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| cos |  | нriN |  |  | 0.00\% | ${ }^{0.00 \%}$ |  |  | $0.00 \%$ | ${ }^{0.00 \%}$ | ${ }^{23.84}$ | 1.53 | 6.43\% | ${ }_{6.43 \%}^{6}$ |
| $0^{66}$ | - | норG | ${ }^{55563}$ | 1.37 | ${ }^{0.888 \%}$ | 0.88\% | ${ }_{8}^{1834}$ | 17.51 | ${ }^{0.54 \%}$ | ${ }^{0.54 \%}$ | 21122 | 4.09 | ${ }^{6.67 \%}$ | ${ }^{6.67 \%}$ |
| cos |  | нrow | 157.02 | 3.99 | ${ }^{222 \%}$ | ${ }^{222 \%}$ | 159.76 | 10.59 | ${ }^{\text {6.63\% }}$ | ${ }^{\text {6.63\% }}$ | 13 | 10.99 | 6.9\% | ${ }^{6.9 \%}$ |
|  | Tax Refe Emos |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{12}$ |  | Hfon | 54.78 | 1.21 | 221\% | ${ }^{21 \%}$ | 54.78 | 3.62 | 5.00\% | 500\% | 54.78 | 3.61 | 6.58\% | ${ }^{6.58 \%}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {c14 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Infasturuture- PSU Equity shares- Quoted | ITPE | ${ }_{95,35}$ | 1.09 | ${ }^{1.15 \%}$ | ${ }^{1.15 \%}$ | ${ }_{91,9}$ |  | ${ }^{\text {5.25\% }}$ | ${ }_{5}^{5.25 \%}$ | ${ }_{221}$ | 9.58 |  |  |
| ${ }^{2} 2$ |  | ITce | ${ }_{82} 82$ | 0.89 | 1.08\% | ${ }^{1.08 \%}$ | ${ }_{8021}$ | 4.74 | $5.97 \%$ | 5.95 | 6.60 | 1.54 | 232\% |  |
| 23 |  | ${ }^{10 p}$ |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | ${ }^{0.00 \%}$ |
| ${ }^{2} 6$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{2}^{127}$ | Infatstature. Psu - oebentures / Bonds | ${ }_{\text {Prop }}^{\text {Prop }}$ | ${ }_{5}^{5,25466}$ | 110.05 | ${ }_{\text {2.11\% }}^{200 \%}$ | ${ }_{\text {2.11\% }}^{2006}$ | ${ }^{3,36687}$ | 287.14 | ${ }_{\text {cose }}^{6.59 \%}$ | ${ }_{\text {cose }}^{6.59 \%}$ | ${ }^{3,0247}$ | 20160 | ${ }^{6.65 \%}$ | ${ }_{\text {che }}^{6.65 \%}$ |
| 88 | Infastucture Pepul Cos |  |  |  | ${ }^{0.000 \%}$ | ${ }^{0.00 \%}$ |  | 104 | - ${ }_{\text {0.00\% }}^{7.24 \%}$ | ${ }^{0.00 \%}$ |  |  | ${ }^{0.00 \%}$ | ${ }^{0.009 \%}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\mathrm{C}^{\text {C32 }}$ | mel |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3} 4$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| O5 |  | 1005 | 17.9 | 0.42 | 232\% | ${ }^{232 \%}$ | ${ }_{17,98}$ | 1.25 | 6.93\% | ${ }^{6.93 \%}$ | ${ }^{17,9}$ | 1.24 | 6.92\% | 6.928 |
|  | APPRove INvestmen s subict roexposune norms |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Eata | 27.01 | 8.33 | 3.00\% | $3.00 \%$ | 27.00 | 14.66 | 5.35\% | ${ }_{5}^{5.35 \%}$ | 27.59 |  | 17.01\% |  |
| 002 |  | EACE | 3,271.14 | 79.62 | 2.33\% | 2.436 | ${ }^{3,20040}$ | ${ }^{195888}$ | 6.12\% | ${ }^{6.12 \%}$ | 2,622.42 | 28.18 | 10.68\% | ${ }^{10.68 \%}$ |
| 004 |  | ${ }_{\text {EfP }}$ | 203.19 | 0.01 | 0.00\% | 0.00\% | 20.39 | 2.00 | 0.98\% | 0.98\% | 29.95 | ${ }_{5}^{53.15}$ | 17.0\%\% | ${ }^{17.80}$ |
| 090 | Corporate Securities - Debentures | ${ }_{\text {Ecos }}$ | ${ }^{1,2,77.96}$ | 39.18 | $227 \%$ | ${ }^{227 \%}$ | ${ }^{1.64450}$ | 11375 | ${ }^{6.92 \%}$ | ${ }^{6.92 \%}$ | ${ }^{1,1,64.85}$ | 8276 | 7.10\% | ${ }^{7.10 \%}$ |
|  |  | ${ }_{\text {cos }}$ | ${ }^{121.40}$ |  | ${ }^{0.000 \%}$ | ${ }^{\text {0.00\% }}$ | ${ }^{12240}$ |  | ${ }^{\text {0.00\% }}$ | ${ }^{0.00 \%}$ | ${ }^{11599}$ |  | ${ }^{0.00 \%}$ |  |
| 12 | Investment properties - Immovable <br> Loans - Secured Loans - Mortgage of Property in India (Term Loan) | ENP |  |  | ${ }^{0.00 \%}$ | ${ }^{0.00 \% \%}$ |  | 0.00 | ${ }^{0.000 \%}$ | ${ }^{0.000 \%}$ |  | 8.85 | ${ }^{0.00 \%}$ |  |
| 014 |  | EMM |  |  | 0.00\% | 0.00\% |  |  | 0.0\%\% | 0.0\%\% | 12.27 | 0.98 | 7.98\% | 7.98\% |
| 016 | Deposits - Deposit with Scheduled Banks, Fls (incl. Bank Balance awaiting Investmentl. CCIL. RB <br> Deposits - CDs with Scheduled Banks | Ecos | 51.0 | 0.84 | 1.64\% | 1.64\% | 69.98 | 3.85 | 5.50\% | ${ }^{5.50 \%}$ | 10.6 | ${ }_{5} 594$ | 5.57\% | $5.57 \%$ |
| 017 |  | E¢0 |  |  | 0.00\% | 0.00\% |  |  | $0.00 \%$ | $0.00 \%$ | 84.08 | 4.83 | 5.75\% | 5.75\% |
|  | 边 | ECMR | 2029 | 288 | ${ }^{1.41 \%}$ | ${ }^{1.41 \%}$ | ${ }^{26,03}$ | 11.53 |  | ${ }^{4.37 \%}$ |  | 1229 | 4.49\% |  |
| - | CCIL - CBL Commercial Papers |  |  |  |  |  | ${ }^{369,95}$ 2480 | ${ }_{1}^{14.17}$ | ${ }^{\frac{3}{1.57 \%}}$ |  | ${ }_{\substack{52,70 \\ 23,5}}$ | $\xrightarrow{2.00} 1$ | ${ }^{3.83 \%}$ | ${ }_{\text {cose }}^{\substack{3.83 \% \\ 45 \%}}$ |
| ${ }_{0}^{023}$ | Commercial Papers | Ecam |  |  | ${ }_{0}^{0.000 \%}$ |  |  |  | ${ }_{\text {a }}^{\text {L.0.0\% }}$ | $cL00000$ |  |  | ${ }^{\text {a }}$ | ${ }^{\text {a }}$ |
| ${ }^{2} 2$ |  | Eupo | 40.01 | 0.92 | 230\% | 230\% | 46.01 | 3.17 | 6.90\% | ${ }^{6.90 \%}$ | 66.00 | 4.56 | 5.91\% | 6.91\% |
| 025 |  | Epp |  |  | 0.00\% | 0.00\% | 2.50 | 0.02 | 0.82\% | ${ }^{0.82 \%}$ | ${ }_{\text {s2 }} 8$ | ${ }^{28}$ | 7.38\% | ${ }^{7.38 \%}$ |
| 029 |  | EsmF | ${ }_{438.80}$ | 5.43 | 1.24\% | ${ }^{1.24 \%}$ | ${ }_{38,62}$ | 15.99 | 4.12\% | ${ }^{\text {4.12\% }}$ | ${ }^{22246}$ | 5.85 | 2.63\% | 26.38\% |
| 830 | Mutual Funds - Gilt / G Sec / Liquid Schemes Mutual Funds - (under Insurer's Promoter Group) Additional Tier 1 (Basel III Compliant) Perpetual Bonds - [Private | Emp6 | ${ }^{320,71}$ | 1.41 | 0.44\% | $0.44 \%$ | 359.68 | 4.69 | ${ }^{1.30 \%}$ | ${ }^{1.30 \%}$ | 154.45 | 1.1 | 0.65\% | ${ }^{0.55 \%}$ |
| ${ }^{039}$ |  | ${ }_{\text {EAPB }}$ |  |  | 0.00\% | 0.00\% |  |  | 0.0\%\% | ${ }^{0.00 \%}$ |  |  | 0.00\% | 0.00\% |
| 041 | Additional Tier 1 (Basel III Compliant) Perpetual Bonds - [Private Banks <br> Units of Infrastructure Investment Trust | EII | 37.79 | 0.84 | 222\% | ${ }^{222 \%}$ | 35.66 | 1.24 | 3.47\% | ${ }^{3.97 \%}$ |  |  | 0.00\% | 0.00\% |
|  | OTHEER NVEsTMENS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{6} 0$ | Equity Shares (incl Co-op Societies) <br> Equity Shares (PSUs \& Unlisted) | oest | 3357 | 5.31 | ${ }^{-1.99 \%}$ | ${ }_{1.199 \%}$ | ${ }^{39,95}$ | 3256 | ${ }^{\text {8.2\%\% }}$ | ${ }^{8.26 \%}$ | 2922 | 21.43 | 7.33\% | ${ }^{7.33 \%}$ |
| ${ }^{6}$ |  | oppu | 1.11 | 0 | 0.01\% | $0.01 \%$ | 12 |  | 11.08\% | ${ }^{11.08 \%}$ |  |  | 25,3\% | 25,32\% |
| ${ }^{066}$ | Debentures | 0108 | 65.0 | 1.67 | 2.56\% | 2.56\% | ${ }^{10381}$ | 6.25 | 6.03\% | ${ }^{6.03 \%}$ | 20392 | 15.72 | 7.71\% |  |
| 1 |  | OAFA | 3.54 | 0.01 | 0.2\% | 0.21\% | 3.54 | 0.51 | ${ }^{14.30 \%}$ | ${ }^{14.30 \%}$ | 7.12 | 0.08 | 1.19\% | 1.19\% |
| ${ }_{12}$ |  | оafs | 6829 | 0.41 | 0.61\% | $0.61 \%$ | ${ }_{63.13}$ | 1.55 | 2.45\% | 245\% | 25.44 | 0.35 | 1.37\% | 1.37\% |
| ${ }^{\text {E14 }}$ | Term Loans (without Charge) Mutual Funds - Debt / Income / Serial Plans / Liquid Secemes | ortw |  |  | 0.00\% | 0.00\% | 4.48 | 0.11 | ${ }^{238 \%}$ | ${ }^{238 \%}$ |  |  | 0.00\% | ${ }^{0.00 \%}$ |
| [15 |  | ${ }_{\text {OMcs }}^{\text {Opsa }}$ |  |  |  |  |  |  |  |  | $\begin{array}{r}32,45 \\ \hline 205 \\ \hline\end{array}$ | $\xrightarrow{7.52}$ | ${ }^{2338 \%}$ |  |
| ${ }_{510}$ | Securitised Assets Preference Shares <br> Reclassified Appro Regulation 4 to 9) | ${ }_{\text {opsh }}^{\text {OPSH }}$ | ${ }^{13000}$ |  | ${ }^{4.0 .4 \% \%}$ | ${ }^{4.049 \%}$ | ${ }^{1.1700}$ | ${ }_{10}^{0.95}$ | ${ }^{\text {5,5,5\%\% }}$ |  | ${ }^{13000}$ | ${ }_{2,27}$ | ${ }^{23.75 \%}$ |  |
| ${ }_{525}$ |  | овад | 39.76 | 0.85 | 2.13\% | 2.13\% | 3595 | 1.26 | 3.50\% | 3.50\% |  |  | 0.00\% | 0.00\% |
| ${ }^{\text {E26 }}$ | Reclassified Approved Investments - Equity (Point 6 under Note for Regulation 4 to 9) | ORaE | 20.53 | 0.06 | 0.29\% | 0.29\% | 21.20 | 0.02 | 0.11\% | ${ }^{0.11 \%}$ |  |  | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Notes:

1. Calegory firvestment (COI) is as per Guididines, sa amended from time to time by RDPA.
2. Net reed discoscosed is neto to trax.

CEETIFCATION $\qquad$

| Periodicity of submission: Quarterly |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Category of Investment | Category Code | Investment (Rs.) | Income on Investment (Rs.) | $\underset{\substack{\text { Gross Yield } \\(\%)}}{ }$ | Net Yield $(\%)$ | Investment (Rs.) | Income on Investmen (Rs.) | $\begin{aligned} & \text { (Curreny year } \\ & \text { Giess } \\ & \text { Yield (\%) } \end{aligned}$ | Net Yield (\%) | Investment (Rs.) | Income on Investmen (Rs.) | $\begin{gathered} \text { Gross } \\ \text { Yield (\%) } \end{gathered}$ | $\begin{aligned} & \text { Net Yield } \\ & (\%) \end{aligned}$ |
| A | CENTRAL Govt. SECURTITES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A01 | Central Government Bonds | CGSB | 4,282.39 | 11.51 | 2.60\% | 2.60\% | 4,154.39 | 272.78 | 6.57\% | 6.57\% | 3,023.81 | 185.73 | 6.14\% | 6.14\% |
| ${ }^{\text {A }} 4$ | Treasury Bills | ствв | 67.61 | 10.81 | 1.59\% | 1.59\% | 503.31 | 22.63 | 4.50\% | 4.50\% | 133.78 | 6.04 | 4.51\% | 4.51\% |
| B | Central govt sec, state govt or other approved securites |  |  |  |  |  |  |  |  |  |  |  |  |  |
| B02 | State Govermment Bonds | 56GB | 1,524.96 | 29.79 | 1.95\% | 1.95\% | 1,264.22 | 75.28 | 5.95\% | 5.95\% | 699.23 | 39.42 | 6.47\% | 6.47\% |
| 804 | Other Approved Securities (excluding infrastucture Investments) | 560 A | 173.59 | 3.38 | 1.95\% | 1.95\% | 154.40 | 9.07 | 5.87\% | 5.87\% | 75.76 | 4.77 | 6.29\% | 6.29\% |
| $c$ | (a) HOUSIING \& LOANS TO STATE GOVT FOR HOUSING / FFE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| co4 | Commercial Papers - NHB/ / Istitutions acredited by NHB | HTLN | . |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| co6 | Bonds/Debentures/CPs/Loans - Promoter Group | HDPG | 219.57 | 4.28 | 1.95\% | 1.95\% | 208.96 | 15.10 | 7.23\% | 7.23\% | 117.58 | 7.80 | 6.63\% | 6.63\% |
|  | TAXABLIE BONDS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| cog | Bonds / Debenture isuled by NHB / Institution accredited by NHB | HTDN | 480.08 | 10.22 | 2.13\% | 2.13\% | 473.92 | 30.23 | 6.38\% | 6.38\% | 414.55 | 29.16 | 7.03\% | 7.03\% |
|  | (c) INFAASTRUCTUXE INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C19 | Infastructure-PSU-Equity shares - Quoted | ITPE | 11.83 | 0.00 | 0.00\% | 0.00\% | 11.83 | 0.18 | 1.53\% | 1.53\% | 8.77 | 1.55 | 17.65\% | 17.65\% |
| c20 | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | 11.17 |  | 0.00\% | 0.00\% | 11.17 | 0.05 | 0.42\% | 0.42\% | 8.28 | 0.09 | 1.12\% | 1.12\% |
| C 23 | Infrastructure - Debenture / Bonds / CPs / loans - (Promoter Group) | IDPG |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| C26 | Onshore Rupee Bonds issued by ADB and IFC (Infrastructure-approved) | 108B | 0.90 | 0.02 | 2.24\% | 2.24\% | 0.90 | 0.06 | 6.69\% | 6.69\% | 1.45 | 0.07 | 4.88\% | 4.88\% |
|  | TAXABLL Bonos |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C27 | Infrastucture - PSU - Debenture / Bonds | IPTD | 2,445.82 | 47.20 | 1.93\% | 1.93\% | 2,215.73 | 145.35 | 6.56\% | 6.56\% | 1,154.62 | 73.45 | 6.36\% | 6.36\% |
| c28 | Infrastructure - -SUU-CPS | IPCP |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| ${ }^{29}$ | 1 Infastructure - Other Corporate Securities - Debentures/ Bonds | ICTD | 87.45 | 1.94 | 2.2\% | 2.2\% | 74.19 | 5.00 | 6.74\% | 6.74\% | 69.98 | 4.77 | 6.82\% | 6.82\% |
|  | TAX FREE BONDS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C32 | Infrastructure - PSU - Debentures / Bonds | IPFD | . |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| D | APPROVED INVESTMENT SUBIECT TO EXPOSURE NORMS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{0} 01$ | PSU-Equity shares - Quoted | EAEQ | 32.16 | 0.09 | 0.27\% | 0.27\% | 32.16 | 0.27 | 0.83\% | 0.83\% | 29.10 | 5.43 | 18.65\% | 18.65\% |
| D02 | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | 378.68 | 2.96 | 0.78\% | 0.78\% | 379.84 | 8.49 | 2.24\% | 2.24\% | 350.10 | 38.98 | 11.13\% | 11.13\% |
| D04 | Equity Shares (incl. Equity related Instruments) - Promoter Group | EEPG | 31.92 | 0.00 | 0.00\% | 0.00\% | 31.92 | 0.31 | 0.98\% | 0.98\% | 41.71 | 6.18 | 14.82\% | 14.82\% |
| D09 | Corporate Securities - Debentures | Ecos | 2,144.64 | 46.23 | 2.16\% | 2.16\% | 2,101.28 | 1388.37 | 6.5\% | 6.58\% | 1,675.99 | 114.52 | 6.83\% | 6.83\% |
| D10 | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group) | EDPG | 35.00 | 0.91 | 2.61\% | 2.61\% | 35.00 | 2.73 | 7.80\% | 7.80\% | ${ }^{49.45}$ | - 3.86 | 7.81 | 7.81\% |
|  | Corporate Securities - Derivative Instruments |  |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  | 4.73 | 0.00\% | 0.00\% |
| 016 | Deposits - Deposit with Scheduled Banks, Fls (incl. Bank Balance awaiting Investment), CCIL, RB | ECDB | - |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 201.69 | 13.95 | 6.91\% | 6.91\% |
| 017 | Deposits - Cos with Scheduled Bank | EDCD |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 64.71 | 3.14 | 4.85\% | 4.85\% |
| 018 | Deposits- Repo / Reverse Repo | ECMR | 282.50 | 4.11 | 1.46\% | 1.46\% | 300.03 | 13.19 | 4.40\% | 4.40\% | 289.81 | 13.39 | 4.62\% | 4.62\% |
| 021 | CCIL-Cblo | ECBO | 327.86 | 4.31 | 1.32\% | 1.32\% | 297.52 | 7.47 | 2.51\% | 2.51\% | 214.63 | 5.25 | 2.44\% | 2.44\% |
| 022 | Commercial Papers | ECCP |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| 023 | Application Money | ECAM |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| D24 | Perpetual Debt Instruments of Tier $1 \& \\|$ Capital issued by PSU Banks | EUPD | 18.26 | 0.43 | 2.34\% | 2.34\% | 19.42 | 1.36 | 7.02\% | 7.02\% | 20.00 | 1.40 | 7.01\% | 7.01\% |
| 025 | Perpetual Debt Instruments of Tier 1 \& $\mid$ Capital issued by Non-PsU Banks | EPPD | $\cdot$ |  | 0.00\% | 0.00\% | 2.50 | 0.02 | 0.82\% | 0.82\% | 10.10 | 0.74 | 7.30\% | 7.30\% |
| 029 | Mutual funds - Git/ / Sec / Liquid Schemes | EGMF | 117.52 | 1.62 | 1.88\% | 1.38\% | 121.50 | 5.03 | 4.14\% | 4.14\% | 64.85 | 2.30 | 3.55\% | 3.55\% |
| D30 | Mutual Funds - (under Insurer's Promoter Group) | EMPG | 129.41 | 0.62 | 0.48\% | 0.48\% | 105.54 | 1.57 | 1.99\% | 1.99\% | 43.11 | 0.46 | 1.06\% | 1.06\% |
| D39 | Additional Tier 1 (asel III Compliant) Perpetual Bonds - [PSU Banks] | EAPS | 101.39 | 2.12 | 2.09\% | 2.09\% | 86.23 | 2.35 | 2.72\% | 2.72\% |  |  | 0.00\% | 0.00\% |
| D39 | Additional Tier 1 (Basellil Compliant) Perpetual Bonds - [Private Banks] | EAPB | 572.38 | 12.94 | 2.26\% | 2.26\% | 461.98 | 31.23 | 6.76\% | 6.76\% | 103.00 | 0.10 | 0.09\% | 0.09\% |
| D41 | Units of infrastructure Investment Trust | EIIT | 58.17 | 1.31 | 2.24\% | 2.24\% | 46.65 | 1.74 | 3.73\% | 3.73\% |  |  | 0.00\% | 0.00\% |
| E | OTHER INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| E03 | Equity Shares (incl Co-op Societies) | OESH |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| E06 | Debentures | OLDB |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 100.73 | 9.84 | 9.77\% | 9.77\% |
| E17 | Securitised Assets | OPSA |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| E25 | Reclassified Approved Investments - Debt (Point 6 under Note for Regulation 4to 9) | ORAD |  |  | 0.00\% | 0.00\% | 10.00 | 0.23 | 2.34\% | 2.34\% |  |  | 0.00\% | 0.00\% |
| E26 | Reclassified Approved Investments - Equity (Point 6 under Note for Regulation 4 to 9) | ORAE | - |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
|  | TOTAL |  | 14,145.24 | 296.80 | 2.10\% | 2.10\% | 13,104.58 | 790.09 | 6.03\% | 6.03\% | 8,876.78 | 577.11 | 6.50\% | 6.50\% |

Notes:

1. Category of investment (COI) is as per Guidelines, as amended from time to time by IRDA!
2. Gross $Y$.
3. Gross Yield is based on daily simple average of Investments.
4. Net Yield disclosed is net of tax.

CERTIFICATION
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and beilial

FORM-1
(Read with Regulation 10 )
Name of the Insurer: HofC Standard Life Insurance Company Limite
Registration Number: 101
Statement as on: eecember 31,2017
Statement of finvestment and Income on Investment
Periodicity of fubmission:

|  |  |  |  |  |  |  | Year to Date (current year) |  |  |  | Year to Date (rrevious year) ${ }^{\text {¢ Crores }}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Quarter |  |  |  |  |  |  |  |  |  |  |  |
| No. | Category of Investment | Category Code | Investment (Rs.) | Income on Investment (Rs.) | Yield (\%) | $\begin{gathered} \text { Net Yield } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { Investment } \\ \text { (Rs.) } \end{gathered}$ | Income on <br> Investment (Rs.) | $\begin{aligned} & \text { Gield ( } \% \text { ( }) \end{aligned}$ | Net Yield (\%) | $\begin{aligned} & \text { Investment } \\ & \text { (Rs.) } \end{aligned}$ | Income on Investment (Rs.) | Gross Yield (\%) | $\begin{gathered} \text { Net Yield } \\ (\%) \end{gathered}$ |
| A | Central govt. SECURITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A01 | Central Goverrment Bonds | CGSB | 6,633.47 | 1.50 | -0.02\% | -0.02\% | 7,36.08 | 288.71 | 3.92\% | 3.92\% | 9,683,78 | ${ }^{898.68}$ | 9.28\% | 9.28\% |
| A04 | Treasury Bills | ствв | 759.40 | 11.36 | 1.50\% | 1.50\% | 644.37 | 28.91 | 4.49\% | 4.49\% | 161.98 | 8.07 | 4.98\% | 4.98\% |
| B |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 802 | Central govt. SEC, STATE GOVT OR Other Approved Securities | 56GB | 154.98 | 0.07 | ${ }^{0.05 \%}$ | 0.05\% | 129.24 | 6.04 | 4.68\% | 4.68\% | 3.77 | 0.42 | 11.26\% | ${ }^{11.26 \%}$ |
| B04 | Other Approved Securities (excluding Infastructure Investments) | 560 A | ${ }^{80.76}$ | 0.06 | -0.07\% | 0.07\% | 88.49 | 3.89 | 4.39\% | 4.39\% | 12.54 | 1.62 | 12.88\% | 12.88\% |
| $c$ | (a) HOUSING \& LOANS TO STATE GOVT For Housing / FFE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 004 |  | HTLN |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 23.85 | 1.54 | 6.45\% | 6.45\% |
| 006 | Debentures / Bonds / CPs / Loans - (Promoter Group) | HDPG | 670.83 | 3.03 | 0.45\% | 0.45\% | 567.69 | 25.78 | 4.54\% | 4.54\% | 423.20 | 39.52 | 9.34\% | 9.34\% |
|  | TAXABLE BONDS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 009 | Bonds / Debentures issued by $\mathrm{NHB} / \mathrm{Institutions} \mathrm{accredited} \mathrm{by} \mathrm{NHB}$ | HTON | 1,239.27 | 5.04 | 0.41\% | 0.41\% | 1,144.33 | 55.51 | 4.85\% | 4.85\% | 973.91 | 88.82 | 9.12\% | 9.12\% |
|  | (c) INFAASTRUCCTUEE IVUESTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C19 |  | ITPE | 1,111.55 | 73.10 | 6.58\% | 6.58\% | 980.09 | 200.68 | 20.88\% | 20.48\% | 655.44 | 200.50 | 30.45\% | 30.45\% |
| C20 | Infrastucture - Corporate Securities - Equity shares-Quoted | ITCE | 997.05 | 140.01 | 14.04\% | 14.04\% | 928.42 | 233.77 | 25.18\% | 25.18\% | 641.18 | -1.66 | -0.26\% | -0.26\% |
| C26 | Onshore Rupee Bonds issued by ADB and IFC (Infrasturture-approved) | IORB | 11.08 | 0.09 | -0.78\% | -0.78\% | 11.19 | 0.43 | 3.85\% | 3.85\% | 37.37 | 4.71 | 12.60\% | 12.60\% |
|  | TAXABEE BoNDS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C27 | Infrastucture - PSU - Debenture / Bonds | IPTD | 3,786.04 | 0.56 | 0.01\% | 0.01\% | 3,18.51 | 160.16 | 4.43\% | 4.43\% | 2,999.11 | 299.16 | 9.97\% | 9.97\% |
| C28 | Infrastructure - PSU - CPS | IPCP | 88.00 | 1.36 | 1.55\% | 1.55\% | 51.95 | 1.96 | 3.78\% | 3.78\% | 36.84 | 1.61 | 4.38\% | 4.38\% |
| C29 | Infrastructure - Other Corporate Securities Debentures/ Bonds | Іст | 857.25 | 0.53 | -0.06\% | -0.06\% | 863.24 | 39.88 | 4.62\% | 4.62\% | 619.13 | 76.37 | 12.34\% | 12.34\% |
|  | (d) INFRASTRUCTURE - OTHER INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| C34 | Infrastructure - Equity and Equity related instruments (including unlisted) | 10EQ | 152.85 | 8.91 | 5.83\% | 5.83\% | 132.79 | 11.63 | 8.76\% | 8.76\% | 366.66 | -3.21 | ${ }^{-0.88 \%}$ | ${ }^{-0.88 \%}$ |
| C35 | Infrastructure - Debentures / Bonds / CPs / loans | 100s | 26.97 | 0.13 | 0.47\% | 0.47\% | 27.08 | 1.546 | 5.71\% | 5.71\% | 26.96 | 2.79 | 10.35\% | 10.35\% |
| D |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| D01 | APPROVED INVESTMENT SUBBECT TO EXPOSURE NORMS | EaEQ | 2,384,69 | 214.77 | 9.01\% | 9.01\% | 2,29,70 | 242.16 | 10.55\% | 10.55\% | 1,913.10 | 541.63 | 28.31\% | 28.31\% |
| D02 | Corporate Securities - Equity shares (Ordinary)- -uoted | EACE | 25,002.10 | 2,578.72 | 10.31\% | 10.31\% | 24,177.41 | 4,440.50 | 18.37\% | 18.37\% | 20,319.32 | 1,276.48 | 6.28\% | 6.28\% |
| D04 | Equity Shares Sincl. Equity related Instruments) - Promoter Group | EEPG | 2,922.87 | 106.16 | 3.63\% | 3.63\% | 2,75.08 | 719.34 | 25.92\% | 25.92\% | 2,231.12 | 271.60 | 12.17\% | 12.17\% |
| 007 | Corporate Securities - Preference Shares | EPNQ | 3.38 | 0.05 | 1.51\% | 1.51\% | 3.30 | 0.20 | 6.21\% | 6.21\% | 3.15 | 0.24 | 7.58\% | 7.58\% |
| D09 | Corporate Securities - Debentures | Ecos | 3,626.51 | 2.46 | 0.07\% | 0.07\% | 3,583.39 | 177.31 | 5.01\% | 5.01\% | 2,801.72 | 289.24 | 10.32\% | 10.32\% |
| 010 | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group) Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), | EDPG | 75.98 | 0.13 | 0.17\% | 0.17\% | 109.68 | 6.04 | 5.51\% | 5.51\% | 109.55 | 13.40 | 12.23\% | 12.23\% |
| D16 |  | ECDB | 3.00 | 0.02 | 0.82\% | 0.82\% | 3.00 | 0.14 | 4.59\% | 4.59\% | 9.58 | 0.69 | 7.17\% | 7.17\% |
| 017 |  | EDCD | 67.54 | 1.10 | 1.63\% | 1.63\% | 108.98 | 5.40 | 4.96\% | 4.96\% | 367.26 | 22.26 | 6.06\% | 6.06\% |
| 018 | Deposits - Cos with Scheduled Banks | ECMR | 850.39 | 12.50 | 1.47\% | 1.47\% | 823.83 | 36.67 | 4.45\% | 4.45\% | 719.69 | 34.18 | 4.75\% | 4.75\% |
| 021 | CcIL-cblo | EcBo | 1,809.22 | 26.13 | 1.44\% | 1.44\% | 1,417.12 | 61.65 | 4.35\% | 4.35\% | 687.03 | 31.83 | 4.63\% | 4.63\% |
| 022 | Commercial Papers <br> Application Money | ECCP | 239.64 | 4.04 | 1.68\% | 1.68\% | 193.73 | 9.90 | 5.11\% | 5.11\% | 74.70 | 4.67 | 6.25\% | 6.25\% |
| 023 | Application Money Perpetual Debt Instuments of f Tier I \& \|| Capital issued by PSU Banks | ECAM |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| 024 |  | EUPD | 49.77 | 0.58 | 1.16\% | 1.16\% | 51.17 | 2.62 | 5.11\% | 5.11\% | 52.17 | 4.49 | 8.60\% | 8.60\% |
| 025 | Perpetual Debt Instrument of Tier $1 \& \\|$ Capital issued by PSU Banks | EPPD |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 5.02 | 0.18 | 3.51\% | 3.51\% |
| D31 | Perpetuar Debt I Sstrument of fier 1 \& II Capital is sued by Non-PSU Banks | ENCA | 472.93 |  | 0.00\% | 0.00\% | ${ }^{472.93}$ |  | 0.00\% | 0.00\% | 460.42 |  | 0.00\% | 0.00\% |
| D41 | Units of Infrastructure Investment Trust | EIIT |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| E | OTHER INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| E03 | Equity Shares (incl Co-op Socieities) | OESH | 1,671.38 | 125.34 | 7.50\% | 7.5\% | 1,695.11 | 68.27 | 4.03\% | 4.33\% | 855.18 | 93.43 | 10.92\% | 10.92\% |
| E06 | Debentures | OLDB | 37.36 | 0.46 | 1.23\% | 1.23\% | 55.79 | 3.55 | 6.36\% | 6.36\% | 189.26 | 17.38 | 9.18\% | 9.18\% |
| E04 | Equity Shares (PSUS 8 Unlisted) | OEPU | 139.15 | 17.28 | 12.42\% | 12.42\% | 126.27 | 27.67 | 21.91\% | 21.91\% | 28.20 | 11.67 | 41.38\% | ${ }^{41.38 \%}$ |
| E17 | Securitised Assets ${ }_{\text {Passivel Managed Equity ETF ( (Non Promotor Group) }}$ | OPSA |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| E19 |  | OETF | 1,420.39 | 73.23 | 5.16\% | 5.16\% | 1,239.36 | 185.23 | 14.95\% | 14.95\% | ${ }^{610.36}$ | 60.13 | 9.85\% | 9.85\% |
| E25 | Reclassified Approved IIvestments - Debt (Point 6 under Note for Regulation 4 to 9) | ORAD | . 14 | 0.14 | 1.35\% | 1.35\% | 10.16 | 0.20 | 1.95\% | 1.95\% |  |  | 0.00\% | 0.00\% |
| E26 | Reclassified Approved Investments - Equity (Point 6 under Note for Regulation 4 to 9) | orae | 409.60 | 8.89 | 9.50\% | 9.50\% | ${ }^{416.60}$ | -8.03 | 1.93\% | ${ }^{-1.93 \%}$ |  |  | 0.00\% | 0.00\% |
|  | TOTAL |  | 57,765.52 | 3,443.25 | 5.96\% | 5.96\% | 56,064.08 | 7,037.71 | 12.55\% | 12.55\% | 48,10.54 | 4,292.42 | ${ }^{8.92 \%}$ | 8.92\% |

Notes:

1. Category of investment (COI) is as per Guidelines, as amended from time to time by IRDAL
2. Gross Yield is based on daily simple average of Investments.

5 Previous yeas year column, the figures of the corresponding Year to date of previous financial year is show.
ERTIFICATION have been regrouped/reclassified to conform to current year presentation.
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belie?

## FORM L-35- DOWNGRADING OF INVESTMENT

## FORM - 2

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

| No | Name of the Security | COI | Amount | Date of Purchase | Rating <br> Agency | Original Grade | Current Grade | Date of last Downgrade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | - | - | - | - | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2018 | IODS | 6.00 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2019 | IODS | 6.00 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2020 | IODS | 5.99 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 25-Apr-2022 | ECOS | 34.75 | Apr 27, 2012 | CRISIL Ltd | CRISIL AA+ | CRISIL AA | Aug 03, 2015 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 27-Jun-2022 | ECOS | 24.76 | Jul 17, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA | Aug 03, 2015 |  |
|  | 9.60\% Hindalco Industries Ltd NCD Mat 02-Aug-2022 | ECOS | 44.35 | Oct 01, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA | Aug 03, 2015 |  |
|  | 8.30\% Steel Authority of India Ltd (SAIL) NCD Mat 21-JAN-2020 | ORAD | 20.00 | Jan 23, 2015 | FITCH Ltd | FITCH AAA | FITCH AA- | Aug 03, 2017 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/2019 | ORAD | 20.08 | May 01, 2009 | FITCH Ltd | FITCH AAA | FITCH AA- | Aug 03, 2017 |  |

## Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing

## CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

## FORM L-35- DOWNGRADING OF INVESTMENT

FORM - 2
(Read with Regulation 10)
PART - A
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017
Name of Fund : Pension \& General Annuity and Group Business
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

| No | Name of the Security | COI | Amount | Date of Purchase | Rating <br> Agency | Original Grade | Current Grade | Date of last Downgrade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | - | - | - | - | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 9.15\% Punjab National Bank NCD Mat 18-Feb-2024 | ECOS | 10.00 | Feb 18, 2009 | CARE Ltd | CARE AAA | CARE AA | Jul 20, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |

Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing

## CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

## FORM L-35- DOWNGRADING OF INVESTMENT

## FORM - 2

Read with Regulation 10 )
PART - A
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: December 31, 2017
Name of Fund : Unit Linked Funds
Statement of Down Graded Investment
Periodicity of Submission: Quarterly

| No | Name of the Security | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of last Downgrade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | - | - | - | - | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 25-Apr-2022 | ECOS | 15.64 | Jul 19, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA | Aug 03, 2015 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 27-Jun-2022 | ECOS | 15.66 | Jul 19, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA | Aug 03, 2015 |  |
|  | 10.35\% Torrent Power Ltd Mat 25-Mar-2021 (Series 2A) | IODS | 10.59 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 10.35\% Torrent Power Ltd Mat 25-Mar-2022 (Series 2B) | IODS | 10.66 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 10.35\% Torrent Power Ltd Mat 25-Mar-2023 (Series 2C) | IODS | 5.39 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 8.15\% Tata Steel Ltd NCD Mat 01-Oct-2026 | ECOS | 24.28 | Oct 04, 2016 | Brickwork Ratings Ltd | BWR AA+ | BWR AA | Oct 28, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/2019 | ORAD | 10.08 | May 01, 2009 | FITCH Ltd | FITCH AAA | FITCH AA- | Aug 03, 2017 |  |
|  |  |  |  |  |  |  |  |  |  |

## Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing

## CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

|  | Particulars |  | For the quarter ended December 31, 2017 |  |  |  | For the nine months ended December 31, 2017 |  |  |  | For the quarter ended December 31, 2016 |  |  |  | For the nine months ended December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Premium (₹ Lakhs) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ Lakhs) | Premium (₹ Lakhs) | No. of Policies | No. of Lives | Sum Insured Wherever applicable (₹ Lakhs) | Premium (₹ Lakhs) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ Lakhs | Premium (₹ Lakhs) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ Lakhs) |
| 1 | First year Premum |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Individual Single Premium-(ISP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $\begin{array}{r} \text { From 0-10000 } \\ \hline \text { From 10,000-25,000 } \\ \hline \end{array}$ | 19.20 30.70 | 5,006 71 | 5,006 71 | 262.45 84.43 | 44.95 65.99 | 5,462 148 | $\begin{array}{r}5,462 \\ \hline 148\end{array}$ | 487.18 166.43 | 236.16 32.97 | 112,302 41 | 112,302 41 | $5,716.90$ 42.68 | 400.44 73.10 | 177,476 85 | 177,476 85 | $9,083.53$ <br> 141.34 |
|  |  | From 25,001-50,000 | 196.53 | 366 | 366 | 314.24 | 429.26 | 823 | 823 | 761.14 | 216.45 | 382 | 382 | 347.64 | 363.88 | 654 | 654 | 610.61 |
|  |  | From 50,001-75,000 | 56.88 | 82 | 82 | 368.60 | 120.47 | 173 | 173 | 795.43 | 73.93 | 98 | 98 | 200.64 | 118.20 | 160 | 160 | 297.00 |
|  |  | From 75,000-100,000 | 301.37 | 302 | 302 | 570.69 | 742.67 | 745 | 745 | 1,466.22 | 292.13 | 293 | 293 | 474.83 | 498.15 | 497 | 497 |  |
|  |  | From 1,00,001-1,25,000 | 44.36 | 37 | 37 | 418.61 | 93.11 |  | 80 | 1,070.65 | 26.79 | 23 |  | 374.59 | 46.36 | 40 | 40 | 692.58 |
|  |  | Above ₹ $1,25,000$ | 5,276.40 | 867 | 867 | 10,779.80 | 13,266.57 | 2,045 | 2,045 | 27,884.05 | 3,633.13 | 594 | 594 | 5,435.56 | 17,018.54 | 1,231 | 1,231 | 13,557.60 |
|  | iil Individual Single Premium (ISPA)- Annuity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-50,000 | 35.31 | 92 | 95 | 2.44 | 83.86 | 221 | 224 | 5.64 | 15.50 | 43 | 43 | 0.92 | 51.35 | 136 | 136 | 3.27 |
|  |  | From 50,001-100,000 | 181.46 | 243 | 248 | 12.45 | 471.65 | 630 | 638 | 31.78 | 81.75 | 106 | 107 | 5.06 | 274.72 | 357 | 365 | 18.13 |
|  |  | From 1,00,001-150,000 | 372.46 | 298 | 305 | 25.74 | 1,017.26 | 822 | 842 | 68.00 | 223.24 | 182 | 186 | 13.92 | 677.70 | 550 | 565 | 44.41 |
|  |  | From 150,001-2,00,000 | 665.33 | 375 | 390 | 45.52 | 1,720.44 | 982 | 1,028 | 115.07 | 300.98 | 173 | 182 | 18.63 | 946.38 | 545 | 571 | 61.88 |
|  |  | From 2,00,001-250,000 | 462.96 | 204 | 213 | 31.81 | 1,261.15 | 556 | 578 | 83.88 | 259.61 | 117 | 122 | 16.07 | 858.87 | 385 | 402 | 55.12 |
|  |  | From 2,50,001-3,00,000 | 544.08 | 197 | 206 | 37.88 | 1,263.08 | 457 | 480 | 86.01 | 218.45 | 81 | 87 | 14.29 | 741.88 | 273 | 288 | 50.05 |
|  |  | Above ₹ $3,00,000$ | 17,552.57 | 1,185 | 1,287 | 1,235.04 | 35,892.58 | 2,677 | 2,906 | 2,493.34 | 4,987.42 | 475 | 506 | 316.63 | 17,700.05 | 1,624 | 1,736 | 1,188.95 |
|  | iiil Group Single Premium (GSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | (130.59) | 1.00 | 858.00 | 4.008.00 | (418.00) | 4 | 3.869 | 30,446.04 | (1.02) | 2 | 118 |  |  | 2.00 | 1,950.00 | 11,118.77 |
|  |  | From 10,000-25,000 | 3.21 |  | 346.00 | 209.15 | 7.86 | 3 | 743 | 671.05 | 2.02 |  | 72 | 240.99 | 5.97 | 1.00 | 180.00 | 444.57 |
|  |  | From 25,001-50,000 | 12.67 | 1 | 657 | 1,053.69 | 36.31 | 5 | 2,269 | 2,814.24 | 10.03 | 3 | 371 | 193.89 | 28.27 | 5.00 | 1,292.00 | 1.089.50 |
|  |  | From 50,001-75,000 | 14.40 | - | 385 | 696.53 | 36.20 | - | 1,573 | 3,190.78 | 12.75 | 1 | 567 | 610.94 | 36.96 | 2.00 | 2,098.00 | 2.725.60 |
|  |  | From 75,000-100,000 | 16.34 | 1 | 1,066 | 1,737.47 | 45.82 | 1 | 2,533 | 4,072.64 | 16.51 | 1 | 728 | 1,342.08 | 39.50 | 2.00 | 1,731.00 | 2,374.28 |
|  |  | From 1,00,000 -1,25,000 | 9.42 | 1.00 | 155 | 520.29 | 52.34 | 4 | 784 | 2,771.05 | 19.52 |  | 1,771 | 838.96 | 46.42 |  | 2,840.00 | 1,865.08 |
|  |  | Above ₹ $1,25,000$ | 120,346.94 | 39.00 | 5,837,180 | 5,924,529.75 | 350,023.15 | 112 | 13,836,775 | 15,033,290.97 | 113,630.70 | 35 | 3,163,241 | 3,677,039.40 | 288,390.95 | 68.00 | 8,814,010.00 | 9,313,471.54 |
|  |  | Group Single Premium-Annuity- GSPA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-50,000 | - | - | - | - | - | - | - | - | - | - | - | - | - |  | - |  |
|  |  | From 50,001-100,000 | - | - | - | - |  | - | - |  |  | - |  |  |  |  | - |  |
|  |  | From 1,00,001-150,000 | - | - | - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 150,001-2,00,000 | - | - | - | - | - | - |  | - | - |  | - |  |  | - | - |  |
|  |  | From 2,50,001-3,00,000 | - | - | - | - |  |  |  |  |  |  |  |  |  |  | - |  |
|  |  | Above ₹ $3,00,000$ | - | - | - | - |  | - | - | - | - | - | - | - | - | - | - |  |
|  | $v$ Individual non Single Premium- INSP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | 1,537.29 | 46,544 | 46,544 | 806,768.01 | 4,556.17 | 140,514 | 140,515 | 2,412,121.33 | 1,252.02 | 38,034 | 38,450 | 644,914.53 | 3,797.72 | 121,396 | 124,000 | 1,736,804.71 |
|  |  | - From 10,000-25,000 | 12,956.84 | 69,176 | 69,176 | 1,398,038.19 | 35,620.27 | 189,584 | 189,584 | 3,864,747.27 | 9,571.47 | 50,369 | 52,974 | 774,853.01 | 29,299.79 | 153,679 | 165,227 | 2,115,715.62 |
|  |  | - From 25,001-50,000 |  | 32,585.62 | 80,052 | 80,052 13819 | 769,191.52 | 83,292.24 | 207, 101 | 207, 101 | 1,947,154.59 | $\frac{20,383.67}{19389}$ | 50,761 | 51,129 | 360,446.91 | 56,603.46 | 141,477 | 142,991 | $\begin{array}{r}\text { 997,906.96 } \\ \hline 27352884 \\ \hline\end{array}$ |
|  |  |  |  | 8,347.54 | 13,819 | ${ }_{2}^{13,819}$ | 213,038.53 | 20,989.12 | $\frac{35,710}{65,234}$ | ${ }_{65,710}^{65,234}$ | ${ }_{\text {599,369,67 }}^{691.261 .36}$ | 4,938.97 | 8,550 | 8,557 16,259 | 96,996.15 | $13,140.18$ $40,801.96$ | 22,173 | $\frac{22,188}{43,260}$ | $\frac{273,528.84}{417,666.01}$ |
|  |  From $75,000-100,000$ |  | 2,701.30 | 2.415 | 2,415 | 71,981.53 | 7,090.59 | 6,608 | 6,608 | 177,714.22 | 1,893.36 | 1,794 | 1,793 | 33,071.92 | 4,781.80 | 4,400 | 4,399 | 94,595.95 |
|  | Above ₹ $1,25,000$ |  | 33,911.36 | 12,165 | 12,165 | 409,474.11 | 78,748.56 | 29,291 | 29,291 | 985,517.04 | 20,230.19 | 7,285 | 7,285 | 228,477.71 | 51,227.38 | 19,097 | 19,097 | 611,092.29 |
|  | vil Individual non Single Premium- Annuity- $\frac{\text { ISPPA }}{\text { From } 0 \text { 0 } 50,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | - | - | - | - |  | - | - | - | - | - | - | - | - | - | - | - |
|  | - From 50,0001-100,000 |  | - | - | . | - | - | - | . | - | - | - | - | - | - | - | - | - |
|  |  |  | - | - | - | - |  |  |  |  |  | - | - | - | - | - | - | - |
|  | From $1,00,001-150,000$ <br> From $150,001-2,00,000$ |  | - |  | - | - |  | - | - |  |  | - | - | - |  |  | - |  |
|  |  | From 2,50,001-3,00,000 | - | - | - | - |  | - |  |  |  | . | - |  | - | - | - |  |
|  |  | Above ₹ $3,00,000$ | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Particulars |  | For the quarter ended December 31, 2017 |  |  |  | For the nine months ended December 31, 2017 |  |  |  | For the quarter ended December 31, 2016 |  |  |  | For the nine months ended December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Lakhs) } \end{aligned}$ | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ Lakhs) | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Lakhs) } \end{aligned}$ | No. of Policies | No. of Lives | Sum Insured,Whereverapplicable( Lakhs) | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Lakhs) } \end{aligned}$ | No. of Policies | No. of Lives | $\begin{array}{r} \text { Sum Insured, } \\ \text { Wherever } \\ \text { applicable } \\ \text { (₹ Lakhs) } \end{array}$ | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Lakhs) } \end{aligned}$ | $\begin{gathered} \text { No. of } \\ \text { Policies } \end{gathered}$ | No. of Lives | $\begin{array}{r} \text { Sum Insured, } \\ \text { Wherever } \\ \text { applicable } \\ \text { ( } \text { Lakhs) } \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | vii | Group Non Single Premium (GNSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | - | - | - | - |  | - | - | - | - | - | - | - | - | - | - |  |
|  |  | From 10,000-25,000 | - | - | - | - | - | - |  |  |  |  |  |  |  |  |  |  |
|  |  | From 25,001-50,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 50,001-75,000 |  |  | - | - |  | - |  |  | - | - |  |  |  |  |  |  |
|  |  | From 1,00,001-1,25,000 | - | - | $\cdots$ | $\cdots$ | - | - | - |  |  | - | - |  |  |  | - |  |
|  |  | Above ₹ $1,25,000$ | - | - | . | - | - | - | . | - | - | - | - | - | - | - |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | viii | Group Non Single Premium- Annuity- GNSPA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 |  | - |  |  |  |  |  |  |  |  | - |  |  |  | - |  |
|  |  | From 10,000-25,000 | - | - | - | - | - | - |  |  | - | - | - |  |  |  |  |  |
|  |  | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - |  | - |  |
|  |  | From 75,000-100,000 | - | - |  | - |  |  |  |  |  |  |  |  |  |  | - |  |
|  |  | From 1,00,001-1,25,000 | - | - | - | - |  | - |  |  | - | - |  |  |  |  |  |  |
|  |  | Above ₹ 1, 25,000 | . | - | - | - | - | - |  |  | - | - |  |  |  |  | - |  |
|  |  | Group Yearly Renewable Premium-- GYRP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | 0.90 | 9.00 | 4,155.00 | 88,391.02 | 3.13 | 23.00 | 6,908.00 | 262,988.66 | 1.16 | 10.00 | 2,797.00 | 168,456.86 | 0.63 | 11.00 | 3,531.00 | 495,213.84 |
|  |  | From 10,000-25,000 | 1.96 | 7.00 | 3,168.00 | 2,759.41 | 9.12 | 24.00 | 11,123.00 | 6,930.05 | 2.01 | 2.00 | 1,826.00 | 3,031.91 | 8.25 | 15.00 | 4,956.00 | 5,835.17 |
|  |  | From 25,001-50,000 | 10.83 | 10.00 | 6,342.00 | 5,979.02 | 25.57 | 28.00 | 16,008.00 | 17,003.19 | 3.93 | 5.00 | 1,538.00 | 1,778.90 | 15.76 | 18.00 | 9,703.00 | 7,432.92 |
|  |  | From 50,001-75,000 | 8.88 | 7.00 | 7,524.00 | 9,561.21 | 20.16 | 14.00 | 23,182.00 | 16,054.17 | 5.61 | 4.00 | 6,369.00 | 2,592.30 | 14.72 | 13.00 | 14,026.00 | 9,364.68 |
|  |  | From 75,000-100,000 | ${ }_{5}^{5.79} 6$ | 5.00 3.00 | $2,434.00$ $3,404.00$ | $4,316.11$ $3,899.36$ | ${ }^{17.43} 16.88$ | 9.00 9.00 | $11,783.00$ $7,484.00$ | $12,315.52$ $13,119.83$ | $\frac{5.61}{11.25}$ | 3.00 6.00 | $4,816.00$ $7,136.00$ | $3,166.23$ $8,449.20$ | ${ }_{26.03}^{16.83}$ | $\xrightarrow{11.00}$ | $11,440.00$ 15.462 .00 | $10,589.69$ 16.161 .75 |
|  |  | Above ₹ $1,25,000$ | 2,805.50 | 47.00 | 2,550,481.00 | 2,300,901.54 | 7,650.75 | 160.00 | 5,805,664.00 | 5,929,060.73 | 1,775.19 | 49.00 | 1,203,474.00 | 1,064,511.43 | 4,784.40 | 107.00 | 3,597,902.00 | 3,124,615.21 |
|  |  |  |  |  |  |  |  |  |  | 5,02,00.73 | 9,1\%.9 |  | 1,20,4 4.00 | 1,04, 51.43 |  |  | ,59,002.0 |  |
| 2 | Rene | wal Premium |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Individual |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | 72,260.44 | 31,229 | 31,230 | 950,635.58 | 187,594.36 | 71,624 | 71,626 | 2,176,542.58 | 7,262.77 | 208,122 | 213,758 | 2,143,740.46 | 19,582.51 | 449,729 | 460,982 | 5,431,720.12 |
|  |  | From 10,000-25,000 | 6,836.58 | 189,827 | 192,586 | 2,519,914.78 | 18,895.35 | 447,522 | 455,608 | 6,194,636.61 | 42,363.75 | 366,150 | 378,042 | 3,187,098.08 | 125,782.54 | 804,780 | 831,901 | 7,660,926.77 |
|  |  | From 25,001-50,000 | 48,015.29 | 371,987 | 382,464 | 3,991,980.44 | ${ }^{139,503.93}$ | $\begin{array}{r}847,251 \\ \hline 61781\end{array}$ | 875,942 566119 | 9,385,034.52 | $\frac{73,0091.63}{1527960}$ | 233,588 | 235,019 | 1,480,020.55 | ${ }^{192,856.66}$ | 515,123 | 518,599 | 3,338,555.96 |
|  |  | From 50,001-75,000 | $\begin{array}{r}75,450.08 \\ \hline 17,349.59\end{array}$ | $\frac{253,060}{51,404}$ | 254,770 | $\xrightarrow{1,754,659.30}$ | $201,788.16$ <br> 46.157 .00 | 561,781 90,698 | 566,119 90,767 | $\begin{array}{r}3,910,608.00 \\ 1059 \\ \hline\end{array}$ | 15,279.60 | 44,219 58,291 | 44, 25.295 | 425,097.95 | + ${ }_{\text {40,6771.21 }}$ | 77,677 | 77,738 | $\begin{array}{r}\text { 858,084.06 } \\ 133897760 \\ \hline\end{array}$ |
|  |  | From 1,00,001-1,25,000 | 53,003.88 | 65,675 | 65,678 | 642,316.83 | 137,442.40 | 155,418 | 155,428 | 1,511,966.23 | 5,673.97 | 9,310 | 9,311 | 148,828.33 | 15,430.18 | 15,811 | 15,813 | 292,472.26 |
|  |  | Above ₹ $1,25,000$ | 6,599.83 | 10,985 | 10,986 | 184,693.46 | 17,908.47 | 18,817 | 18,819 | 364,968.84 | 63,933.80 | 26,825 | 26,826 | 775,932.72 | 162,951.20 | 61,985 | 61,992 | 1,809,234.63 |
|  |  | Individual- Annuity |  |  |  |  |  | - | - |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | From 10,000-25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 25,001-50,000 | - | - | - | - |  | - |  |  | - | - |  |  |  |  |  |  |
|  |  | From 50,001-75,000 | - | - | - | - |  |  |  |  |  | - |  |  |  |  |  |  |
|  |  | From 1,00,000-1-1,25,000 | - | - | - | - | - | - | - | - | - | - | - |  |  | - | - |  |
|  |  | $\frac{1}{\text { Above ₹ }} 1.25,000$ | - | - | - | $\cdots$ | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Group From 0-10,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 10,000-25,000 | $(43.26)$ <br> 14.80 | 7.00 7.00 | $32,262.00$ <br> $7,547.00$ | $291,651.26$ $78,096.82$ | $(149.68)$ 45.48 | 9.00 23.00 | $89,408.00$ $46,841.00$ | $841,865.49$ $376,634.49$ | (52.45) 10.43 | 4.00 4.00 | $26,972.00$ $9,583.00$ | $222,140.98$ $56,162.70$ | ${ }_{\text {(96.06) }}{ }^{\text {a }}$ ( 65 | 5.00 17.00 | $77,927.00$ $19,371.00$ | $602,895.82$ <br> $166,509.94$ |
|  |  | From 25,001-50,000 | 23.29 | 12.00 | 9,954.00 | 100,995.36 | 56.43 | 32.00 | 22,833.00 | 247,688.19 | 17.52 | 18.00 | 5,532.00 | 99,995.63 | 47.23 | 34.00 | 26,902.00 | 207,943.85 |
|  |  | From 50,001-75,000 | 23.33 | 13.00 | 8,437.00 | 64,012.36 | 58.10 | 26.00 | 20,305.00 | 206,315.00 | 15.18 | 14.00 | 3,426.00 | 40,742.58 | 36.29 | 26.00 | 10,361.00 | 200,280.35 |
|  |  | From 75,000-100,000 | 13.91 | 8.00 | 4,697.00 | 80,925.89 | 43.71 | 25.00 | 11,137.00 | 159,235.48 | 17.57 | 5.00 | 4,056.00 | 54,387.49 | 42.85 | 18.00 | 23,296.00 | 192,449.17 |
|  |  | From 1,00,001-1,25,000 | 7.10 | 6.00 | 1,860.00 | 6,319.60 | 34.02 | 15.00 | 16,767.00 | 163,886.34 | 15.50 | 9.00 | $8,482.00$ | 145,698.68 | 40.24 | 20.00 | 22,103.00 | 379,902.40 |
|  |  | Above ₹ $1,25,000$ | 968.89 | 80.00 | 173,685.00 | 1,083,581.86 | 4,885.39 | 224.00 | 497,888.00 | 4,487,191.20 | 711.02 | 53.00 | 144,747.00 | 978,029.28 | 5,279.01 | 165.00 | 1,129,262.00 | 5,035,772.48 |
|  |  | Group- Annuity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10,000 | - | - | - | - |  | - |  |  | - | - | - |  |  | - | - | - |
|  |  | From 10,000-25,000 | - | - | - | - | - | $\cdots$ | - | - | - | $\cdots$ | - | - | - | - | - | $\cdots$ |
|  |  | From 50,001-75,000 | - | - | - | - |  | - |  |  | - | - | - | - | - | - | - | - |
|  |  | From 75,000-100,000 | - | - | - | - | - | - | - | - | - | $\cdots$ | $\cdots$ | - | - | - | - | - |
|  |  | From 1,00,001-1, ${ }^{\text {Above } ₹ 1,25,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Note:
Premium stands for premium amount.
2. No. of lives means no. of lives insured under the policies.
3. Premium collected for Annuity will be disclosed separately as stated above,

## FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : December 31, 2017

|  | Channels | For the quarter ended December 31, 2017 |  |  | For the nine months ended December 31, 2017 |  |  | For the quarter ended December 31, 2016 |  |  | For the nine months ended December 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies No. of Schemes | No. of Lives Covered | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Crores) } \end{aligned}$ | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) | No. of Policies/ No. of Schemes | No. of Lives Covered | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Crores) } \end{aligned}$ | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) |
|  | Individual agents | 3 | 1,230 | 0.35 | 6 | 1,563 | 0.68 | 3 | 1,046 | 0.13 | 4 | 1,106 | 0.34 |
| 2 | Corporate agents-Banks | 9 | 2,370,806 | 78.01 | 40 | 4,072,947 | 138.96 | 1 | 189,818 | 11.44 | 2 | 559,989 | 31.14 |
| 3 | Corporate agents -Others | 4 | 224,175 | 172.36 | 18 | 316,808 | 277.28 |  |  | (0.00) |  | 2 | 0.00 |
| 4 | Brokers | 42 | 106,522 | 13.29 | 118 | 320,934 | 48.83 | 41 | 51,129 | 24.46 | 74 | 346,737 | 38.29 |
| 5 | Micro agents | 1 | 123,681 | 3.03 | 2 | 250,546 | 6.14 | 1 | 40,220 | 0.88 | 1 | 40,220 | 0.88 |
| 6 | Direct business | 72 | 5,591,741 | 964.09 | 212 | 14,767,900 | 3,103.38 | 75 | 4,112,611 | 1,118.06 | 185 | 11,533,067 | 2,863.36 |
| 7 | Common Service Centres(CSC) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total(A) | 131 | 8,418,155 | 1,231.13 | 396 | 19,730,698 | 3,575.27 | 121 | 4,394,824 | 1,154.95 | 266 | 12,481,121 | 2,934.00 |
| 1 | Referral (B) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Grand Total (A+B) | 131 | 8,418,155 | 1,231.13 | 396 | 19,730,698 | 3,575.27 | 121 | 4,394,824 | 1,154.95 | 266 | 12,481,121 | 2,934.00 |

Note:

1. Premium means amount of premium received from business acquired by the source 2. No of Policies stand for no. of policies sold

FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : December 31, 2017

|  | Channels | For the quarter ended December 31, 2017 |  | For the nine months ended December 31, 2017 |  | For the quarter ended December 31, 2016 |  | For the nine months ended December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) |
| 1 | Individual agents | 37,245 | 190.91 | 89,801 | 462.77 | 140,436 | 127.57 | 258,818 | 418.11 |
| 2 | Corporate agents-Banks | 126,417 | 859.08 | 330,806 | 2,074.24 | 81,893 | 489.62 | 253,293 | 1,369.96 |
| 3 | Corporate agents -Others | 17,010 | 67.08 | 42,708 | 181.70 | 8,692 | 45.75 | 20,096 | 107.57 |
| 4 | Brokers | 9,831 | 46.21 | 32,095 | 144.40 | 9,364 | 45.69 | 25,862 | 116.33 |
| 5 | Micro agents | - | - | - | - | - | - | - | - |
| 6 | Direct business | 69,224 | 267.70 | 194,203 | 625.65 | 47,471 | 135.06 | 130,241 | 381.09 |
| 7 | Common Service Centres(CSC) | 2 | 0.00 | 27 | (0.01) | 18 | 0.01 | 946 | 0.04 |
| 8 | Insurance Marketing Firm | 63 | 0.31 | 223 | 1.28 | 88 | 0.51 | 237 | 1.09 |
|  | Total (A) | 259,792 | 1,431.29 | 689,863 | 3,490.04 | 287,962 | 844.20 | 689,493 | 2,394.19 |
| 1 | Referral (B) | - | 0.02 | - | 0.03 | 0 | - | 0 | 0.03 |
|  | Grand Total (A+B) | 259,792 | 1,431.31 | 689,863 | 3,490.07 | 287,962 | 844.20 | 689,493 | 2,394.22 |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

| Ageing of Claims |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. | Types of Claims | No. of claims paid |  |  |  |  |  | Total no. of claims paid | Total amount of claims paid (₹ Crores) |
|  |  | On or before maturity | 1 month | $\begin{array}{r} 1-3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3-6 \\ \text { months } \end{array}$ | 6 months 1 year | > 1 year |  |  |
| 1 | Maturity claims* | 558 | 81,005 | 3 | 1 | - | - | 81,567 | 416.47 |
| 2 | Survival benefit | 2,002 | 624 | 214 | 55 | 24 | 7 | 2,926 | 22.11 |
| 3 | For Annuities / pension | 18,434 | 1,169 | 253 | 137 | 148 | 71 | 20,212 | 67.29 |
| 4 | For surrender | - | 46,080 | 59 | 12 | 11 | 2 | 46,164 | 1,594.13 |
| 5 | Other benefits \# | - | 19,844 | 3,586 | 1,612 | 2,372 | 2,683 | 30,097 | 264.32 |
|  |  |  |  |  |  |  |  |  |  |
| 1 | Death claims \$ | - | 2,570 | 376 | 60 | - | - | 3,006 | 100.17 |
| 2 | Health claims ${ }^{\wedge}$ | - | 670 | 15 | 8 | - | - | 693 | 3.78 |

FORM L-39-DATA ON SETTLEMENT OF CLAIMS - GROUP FOR THE QUARTER ENDED DECEMBER 31, 2017

| Ageing of Claims |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. | Types of Claims | No. of claims paid |  |  |  |  |  | Total no. of claims paid | Total amount of claims paid (₹ Crores) |
|  |  | On or before maturity | 1 month | $1-3$ <br> months | 3-6 <br> months | 6 months - 1 year | > 1 year |  |  |
| 1 | Maturity claims | - | - | - | - | - | - | - | - |
| 2 | Survival benefit | - | - | - | - | - | - | - | - |
| 3 | For Annuities / pension | - | - | - | - | - | - | - | - |
| 4 | For surrender | - | 1,674 | - | - | - | - | 1,674 | 19.21 |
| 5 | Other benefits \#\# | - | 5,872 | - | 3 | - | - | 5,875 | 169.70 |
|  |  |  |  |  |  |  |  |  |  |
| 1 | Death claims \$ | - | 19,411 | - | - | - | - | 19,411 | 131.44 |
| 2 | Health claims | - | - | - | - | - | - | - | - |

The figures for individual and group insurance business are shown separately.

* Rural maturity claims are included in details of individual maturity claims
\# Other Benefits include partial withdrawal benefits, benefits payable on termination of paid up, lapsed and discontinued policies but does not include initial premium refund for withdrawn, declined \& postponed cases before issuance of policy and refund of excess premium. It also does not include refund of premium in case of look in cancellations after issuance of policy.
\$ Death Claim:
a) The ageing of claims, in case of the death claim is computed from last requirement date of the claim.
b) Rural death claims are included in details of individual death claims
c) Micro Insurance claims are included in details of individual death claims.
$\wedge$ Delay in claims beyond 1 month were due to review cases.
\# \# No. of claims of other benefits for group business are based on claims of individual members.

|  |  |  |  |  | Number of claims only |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No. | Claims Experience | For Death ${ }^{\text {\$ }}$ | For Health^ | For Maturity* | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits* |
| 1 | Claims O/S at the beginning of the period | 735 | 689 | 19,563 | 732 | 3,131 | 2,221 | 64,955 |
| 2 | Claims reported during the period ${ }^{\text {Note 1 a \& b }}$ | 22,880 | 1,376 | 167,058 | 3,683 | 21,130 | 49,699 | 44,630 |
| 3 | Claims settled during the period | $(22,417)$ | (693) | $(81,567)$ | $(2,926)$ | $(20,212)$ | $(47,838)$ | $(35,972)$ |
| 4 | Claims repudiated during the period | (109) | (55) | - | - | - | - | (2) |
|  | (a) Less than 2 years from the date of acceptance of risk | (93) | (55) | - | - | - | - | (2) |
|  | (b) Greater than 2 years from the date of acceptance of risk | (16) | - | - | - | - | - | - |
| 5 | Claims Rejected | (5) | (360) | - | - | - | - | (4) |
| 6 | Claims written back | - | (445) | - | - | - | - | - |
| 7 | Claims O/S at end of the period | 1,084 | 512 | 105,054 | 1,489 | 4,049 | 4,082 | 73,607 |
|  | Less than 3 months | 1,027 | 497 | 87,808 | 897 | 1,600 | 4,025 | 19,564 |
|  | 3 months to 6 months | 31 | 3 | 5,764 | 248 | 575 | 18 | 10,200 |
|  | 6 months to 1 year | 22 | 12 | 4,160 | 156 | 786 | 19 | 15,640 |
|  | 1 year and above | 4 | - | 7,322 | 188 | 1,088 | 20 | 28,203 |

1) ${ }^{\$}$ Death Claims:
a) Claims which are intimated during the quarter are shown here.
b) Claims for which all documentation have been completed are shown here.
c) Rural death claims are included in details of Individual death claims.
d) Micro Insurance claims are included in details of Individual death claims.
2)^ Health Claim:
a) Reason for claims repudiation in health is mainly due to existing medical condition not disclosed during the proposal. There were claims written off due to non receipt of required documents.
b) Claims reported during the period include 45 claims reopened during the quarter, out of which 16 claims have been settled, 5 claim have been closed, 12 claims have been rejected and 12 claims are under process.
3)* Rural maturity claims are included in details of individual maturity claims
2) ${ }^{\#}$ Other Benefits:
a) The other benefits for Individual business included above include partial withdrawal benefits, benefits payable on termination of paid up, lapsed and discontinued policies. The payouts are pending due to documents viz : NEFT mandate, KYC (Identity \& Residence proofs) and other requirements awaited from customers.
b) Number of claims for Group business included above are based on claims of individual members.

FORM L-41 GRIEVANCE DISPOSAL
Name of the Insurer: HDFC Standard Life Insurance Company Limited

## GRIEVANCE DISPOSAL FOR THE QUARTER ENDING DECEMBER 31, 2017

|  | Particulars* | Opening balance as on beginning of the quarter | Additions during the quarter | Complaints resolved/ settled during the quarter |  |  | Complaints pending at the end | Total complaints registered during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Complaints made by customers |  |  | Fully Accepted | Partial Accepted | Rejected |  |  |
| a) | Death claims | - | 39 | 22 | - | 15 | 2 | 167 |
| b) | Policy servicing | 1 | 58 | 45 | - | 8 | 6 | 228 |
| c) | Proposal processing | 4 | 55 | 45 | - | 12 | 1 | 322 |
| d) | Survival claims | 6 | 84 | 58 | - | 27 | 3 | 807 |
| e) | ULIP related | - | 10 | 7 | - | 4 | - | 67 |
| f) | Unfair business practices | 39 | 1,054 | 256 | - | 801 | 34 | 3,922 |
| g) | Others | 3 | 37 | 24 | - | 13 | 7 | 81 |
|  | Total Number of complaints: | 53 | 1,337 | 457 | - | 880 | 53 | 5,594 |

*Categorization shown under particulars are subject to change during resolution.

| 2 | Total number of policies upto corresponding period of <br> previous year | 689,866 |
| :---: | :--- | ---: |
| 3 | Total number of claims upto corresponding period of <br> previous year | 289,045 |
| 4 | Total number of policies upto current period | 690,259 |
| 5 | Total number of claims upto current period | 663,408 |
| 6 | Total number of policy complaints (current period) per <br> 10,000 policies (current year) | 81 |
| 7 | Total number of claim complaints (current Period) per <br> 10,000 claims registered (current year) | 15 |


| $\mathbf{8}$ | Duration wise pending status | Complaints made <br> by customers | Complaints made <br> by intermediaries | Total |
| :---: | :--- | ---: | ---: | ---: |
| (a) | Upto 7 days | 37 | - | 37 |
| (b) | $7-15$ days | 16 | - | -16 |
| (c) | $15-30$ days | - | - | - |
| (d) | $30-90$ days | - | - | - |
| (e) | 90 days $\&$ beyond | - | - | - |
|  | Total Number of complaints: | 53 | - | $\mathbf{-}$ |

## HDFC Standard Life Insurance Company Limited

L-42- Valuation Basis (Life Insurance) as at December 31, 2017
(a) How the policy data needed for valuation is accessed.

The key data fields required for valuation are provided by the IT team at an individual policy level. The data format is then modified by the actuarial team to make it compatible with the actuarial valuation software, "Prophet".
(b) How the valuation basis are supplied to the system

The valuation basis is supplied to the system through the various tables linked to the Prophet workspace.

## (1) Valuation Interest Rate Assumptions

## (a) Individual Business

Minimum
Maximum
(a.1) Life - Participating policies

| $5.8 \%$ | $5.8 \%$ |
| :---: | :---: |
| $5.2 \%$ | $5.8 \%$ |
| N/A | N/A |
| $7.2 \%$ | $6.5 \%$ |
| N/A | N/A |
| $5.2 \%$ | $5.2 \%$ |
| $5.8 \%$ | $5.8 \%$ |

(a.2) Life - Non-participating policie
(a.3) Annuities - Participating policies
(a.4) Annuities - Non-participating policies
(a.5) Annuities - Individual pension plan
(a.6) Unit Linked
5.8\%
(a.7) Health insurance
$5.8 \% \quad 5.8 \%$
policies)
$5.2 \% \quad 5.2 \%$
(2) Mortality Assumptions

Expressed as a \% of IALM 2006-08, unless otherwise stated

## (a) Individual Business

| Minimum | Maximum |  |
| :---: | :---: | :---: |
|  |  |  |
| $24 \%$ | $270 \%$ |  |
| $24 \%$ | $1200 \%$ |  |
| $50 \%$ | $50 \%$ | Expressed as a \% of LIC Annuitants (1996-98) |
| $30 \%$ | $115 \%$ |  |
| $72 \%$ | $120 \%$ |  |
| $120 \%$ | $120 \%$ |  |

(a.1) Participating policies

## (3) Expense Assumptions

The values of future expenses have been determined on prudent assumptions to allow for-

1) all future maintenance expenses on an on-going basis
2) the future expenses that are likely to be incurred if the company were to close to new business within 12 months of the valuation date.

The future maintenance expenses are provisioned using servicing costs per policy, claim expenses and investment expenses.
The per policy costs vary by premium frequency.
The claim expense assumption is specified as fixed amount per claim.
The per policy costs and claim expenses are increased at an inflation rate of $6.5 \%$ per annum.
In addition, investment expense of $0.036 \%$ of the fund is also reserved for.
The provision for future expenses likely to be incurred if the company were to close to new business is held as an aggregate reserve at a company level.

## (4) Persistency Assumptions

(a) Individual Business (Unit linked)

The lapse/surrender, paid up or partial withdrawal rates are based on best estimate assumptions with a 20\% Margin for Adverse Deviation
(b) Individual Business (Conventional)
(b.1) For the participating and non participating savings contracts, the valuation bases incorporates lapse assumptions till the policy acquires a Guaranteed Surrender Value. Once the policy acquires Guaranteed Surrender Value, no lapses/surrenders are assumed.
(b.2) For the non participating protection contracts, lapse assumptions are incorporated through out the policy term.

The lapse assumptions are based on best estimate assumptions with a 20\% Margin for Adverse Deviation

## (5) Bonus Rates

(a) Individual Business
(a.1) The future reversionary bonus rates vary between $1.75 \%$ and $5 \%$.
(a.2) Terminal bonuses are set at a policy level as the excess of projected asset share over guaranteed maturity benefits, subject to a minimum of zero.

## HDFC Standard Life Insurance Company Limited

L-42- Valuation Basis (Life Insurance) as at December 31, 2017
(6) Policyholder's Reasonable Expectations

The Policyholder's Reasonable Expectations (PRE) is allowed for in the mathematical reserves by considering
a) Benefit Illustrations provided to the customer at the time of sale
b) Sales literature provided
c) Terms and Conditions in the Policy document
d) The Company's past practice and bonus history
d) Practices followed by other players in the industry

Based on the above considerations, the mathematical reserves reflect PRE in the following manner:
a) Reversionary bonus rates are set at a level consistent with the valuation basis
b) The mathematical reserves are subject to a minimum of guaranteed surrender value at a policy level.
c) Asset shares are held as reserve for product lines where calculated gross premium reserve is less than the aggregate asset share.

## (7) Taxation and Shareholder Transfers

Taxation (where applicable) of surplus and shareholder transfers have been treated as additional cashflows in calculating the reserves.

## (8) Basis of provisions for Incurred But Not Reported (IBNR) claims

(a.1) An IBNR provision has been made to make an allowance for the claims that may have occurred but have not yet been reported.
(a.2) The reserve for IBNR claims is based on the expected benefit outgo net of reinsurance.
(9) Change in Valuation Methods or Bases
(9.a) Individuals Assurances

1. Interest No change
2. Expenses No change
3. Inflation

Change, please refer to notes below
(9.b) Annuities

| (9.b) Annulties | 1. Interest | Change, please refer to notes below |
| :---: | :---: | :---: |
|  | 1a. Annuity in payment | No change |
|  | 1b. Annuity during deferred period | N/A |
|  | 1c. Pension: All Plans | No change |
|  | 2. Expenses | No change |
|  | 3. Inflation | Change, please refer to notes below |
| (9.c) Unit Linked |  |  |
|  | 1. Interest | No change |
|  | 2. Expenses | No change |
|  | 3. Inflation | Change, please refer to notes below |
| (9.d) Health |  |  |
|  | 1. Interest | No change |
|  | 2. Expenses | No change |
|  | 3. Inflation | Change, please refer to notes below |
| (9.e) Group |  |  |
|  | 1. Interest | No change |
|  | 2. Expenses | No change |
|  | 3. Inflation | Change, please refer to notes below |

Notes
1 For Unit linked funds offering Investment guarantees, the accumulated guarantee charges are held as additional reserves, for policies projected to stay till maturity.

## 2 Maintenance expense assumptions

The table below shows the per policy maintenance expense assumptions in ₹ per annum as at 31st March 2017:

| Payment Mode | Annual | Half Yearly | Quarterly | Monthly | Single/ Paid Up |
| :--- | :---: | :---: | :---: | :---: | :---: |
| All | 638 | 710 | 851 | 968 | 5 |

For group business, renewal expense of ₹ 5 to Rs. 11 per member is assumed.
3 Claim expense assumptions

| Maturity / Surrender | ₹ 111 |
| :--- | :--- |
| Death | ₹ 2,191 |

[^1]
[^0]:    ERTIFICATION:
    Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

[^1]:    4 The inflation assumption has been changed from $7.5 \%$ p.a. to $6.5 \%$ p.a.
    5 Interest Rate for annuity has been changed to $7.20 \%$ p.a. in the first five years followed by $6.45 \%$ p.a., from $7.35 \%$ p.a. in the first five years followed by $6.70 \%$ p.a.

