# $\square{ }_{\text {Life }}^{\text {Hifc }}$ 

## Sar utha ke juy!

IRDA PUBLIC DISCLOSURES
FOR THE YEAR ENDED MARCH 31, 2016

Registration Number and Date of Registration with the IRDAI : 101 dated 23rd October 2000

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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{19}{|c|}{Name of the Insurer: HDFC Standard Life Insurance Company Ltd Registration No. and Date of Registration with the IRDAI: 101 dated 23rd October 2000} \\
\hline \multicolumn{19}{|c|}{SEGMENTAL REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2015} \\
\hline \multicolumn{6}{|c|}{Participating Funds} \& \multicolumn{7}{|c|}{Non Participating Funds} \& \multicolumn{5}{|c|}{Unit Linked Funds} \& \multirow[b]{2}{*}{Total Policyholder Fund ( \(\mathrm{A}+\mathrm{B}+\mathrm{C}\) )} \\
\hline Parriculars \& Schedule \& Individual \& Group Life \& \[
\begin{array}{r}
\text { Individual \& } \\
\text { Group Pension }
\end{array}
\] \& \[
\begin{gathered}
\text { Pension } \\
\text { Group Variable }
\end{gathered}
\] \& Total (A) \& Individual \& Group Life \& \[
\underset{\text { Group Variable }}{\frac{\text { Life }}{}}
\] \& Individual \& Group Pension \& \[
\begin{gathered}
\text { Pension } \\
\text { Group } \\
\text { Variable }
\end{gathered}
\] \& Annuity \& Healih \& Total (3) \& Individual Life \& Individual
Pension \& Group Life \& Pension \& Total ( \(C\) ) \& \\
\hline \begin{tabular}{l}
Premiums earned - net \\
(a) First year premium \\
(b) Renewal premium \\
(c) Single premium \\
Premium \\
(d) Reinsurance ceded \\
(e) Reinsurance accepted
\end{tabular} \& L-4 \& \[
\begin{array}{r}
5,797,318 \\
28,679,524 \\
194 \\
34,477,036 \\
(19,594)
\end{array}
\] \& \[
\begin{array}{r}
448,815 \\
1,924,676 \\
402 \\
2,373,893
\end{array}
\] \& \[
\begin{aligned}
\& 14,029 \\
\& 14,029
\end{aligned}
\] \& \[
\begin{array}{r}
6,246,133 \\
30,60,4200 \\
36,86,625 \\
36,898 \\
(19,594)
\end{array}
\] \& \[
\begin{array}{r}
3,756,848 \\
2,551,13 \\
8,654,660 \\
14,962,51 \\
(475,805)
\end{array}
\] \& \[
\begin{aligned}
\& 3,589,220 \\
\& 3,589,220
\end{aligned}
\] \& \[
\begin{array}{r}
518,931 \\
579,267 \\
2,359,124 \\
3,457,322 \\
- \\
-
\end{array}
\] \& \[
\begin{aligned}
\& 2,524,232 \\
\& 2,544,232
\end{aligned}
\] \& \begin{tabular}{l}
3,186,099 \\
3,186,099 \\
-
\end{tabular} \& \[
\begin{gathered}
303,520 \\
134,328 \\
47,180 \\
4450 \\
98,689
\end{gathered}
\] \& \(\begin{array}{r}4,579,299 \\ 3,264,608 \\ 20,320,515 \\ 28,164,422 \\ (574,424) \\ \hline\end{array}\) \& \[
\begin{array}{r}
15,544,490 \\
49,178,083 \\
306,741 \\
\mathbf{6 5 , 0 2 9 , 3 1 4} \\
(80,444)
\end{array}
\] \& \(2,909,077\)
\(10,331,122\) 296,367 13,536,566 \& \[
\begin{aligned}
\& 4,119,397 \\
\& 4,119,397
\end{aligned}
\] \& \[
584,320
\]
584,320
\[
\begin{aligned}
\& - \\
\& -
\end{aligned}
\] \& 18,453,567 59,509,205 \(5,306,825\)
\(83,269,597\) \((80,444)\) \& \(\begin{array}{r}29,278,999 \\ \\ \\ 93 \\ \hline 1870013\end{array}\) 25,641,965 \(148,298,977\)
\((674,462)\) \\
\hline Sub Total \& \& 34,457,442 \& 2,373,893 \& 14,029 \& 36,845,364 \& 14,486,716 \& 3,589,220 \& 3,457,322 \& 2,524,232 \& 3,186,099 \& 346,409 \& 27,589,998 \& 64,948,870 \& 13,536,566 \& 4,119,397 \& 584,320 \& 83,189,153 \& 147,624,515 \\
\hline \begin{tabular}{l}
Income from investments \\
(a) Interest, dividends \& rent - gross \\
(b) Profit on sale/redemption of investments \\
(c) (Loss on sale/redemption of investments) \\
(d) Transfer/gain on revaluation/change in fair value \\
(e) Amortisation of premium/discount on investments
\end{tabular} \& \& \begin{tabular}{l}
8,388,764 \\
5,690,528 \\
\((172,294)\) \\
130,841
\end{tabular} \& \[
\begin{array}{r}
1,059,468 \\
799,171 \\
(37,716) \\
(1,731)
\end{array}
\] \& \[
\left.\begin{array}{r}
3,023 \\
1,041 \\
(7) \\
(7)
\end{array} \right\rvert\,
\] \& 9,451,256 \(6,490,740\)
\((210,017)\) 129,103 \& \[
\begin{gathered}
1,963,630 \\
17,869 \\
(1,798) \\
77,268
\end{gathered}
\] \& \[
\begin{gathered}
380,127 \\
344 \\
(180) \\
15,424
\end{gathered}
\] \& \[
\begin{array}{r}
824,947 \\
24,204 \\
(831) \\
57,744
\end{array}
\] \& \[
\begin{array}{r}
103,601 \\
146 \\
(164) \\
5,749 \\
5,749
\end{array}
\] \& \[
\begin{array}{r}
411,468 \\
20,870 \\
(399) \\
- \\
(795)
\end{array}
\] \& \[
\begin{array}{r}
16,806 \\
1,291 \\
(181) \\
- \\
51
\end{array}
\] \& \[
\begin{array}{r}
3,700,579 \\
174,724 \\
(3,553) \\
155,441
\end{array}
\] \&  \& 2,552,561
\(8,658,476\) \((1,461,547)\) \(13,029,593\)
5,851 \& \[
\begin{array}{r}
1,413,022 \\
762,646 \\
(119,137) \\
1,565,988 \\
11,854
\end{array}
\] \& \[
\begin{array}{r}
472,185 \\
21,455 \\
(45,718) \\
648,315 \\
6,175
\end{array}
\] \&  \& 28,606,779
\(38,074,438\) (5,920,834) \(61,402,65\)
329,636 \\
\hline Sub Total \& \& 14,037,839 \& 1,819,192 \& 4,050 \& 15,861,082 \& 2,166,969 \& 395,715 \& 906,064 \& 109,332 \& 431,144 \& 17,967 \& 4,027,191 \& 74,888,681 \& 22,784,934 \& 3,634,373 \& 1,296,412 \& 102,604,400 \& 122,492,673 \\
\hline Other income - Transfer from Shareholders' Account Other income \& \& 214,388 \& 12,377 \& \({ }_{5}\) \& 226,770 \& 20,801 \& \[
\begin{array}{r}
74,448 \\
1,187
\end{array}
\] \& 2,583 \& \[
\begin{array}{r}
52,923 \\
831
\end{array}
\] \& \[
\begin{gathered}
290,714 \\
1,650
\end{gathered}
\] \& \[
\begin{aligned}
\& 48,850 \\
\& 933
\end{aligned}
\] \& \[
\begin{array}{r}
466,935 \\
27,985
\end{array}
\] \& 58,160 \& 7,599 \& \({ }_{1,356}\) \& 192 \& 67,307 \& \[
466,935
\]
322,062 \\
\hline Total (A) \& \& 48,70,669 \& 4,205,462 \& 18,084 \& 52,933,216 \& 16,674,486 \& 4,060,570 \& 4,365,969 \& 2,687,318 \& 3,909,607 \& 414,159 \& 32,112,109 \& 139,895,711 \& 36,329,099 \& 7,755,126 \& 1,880,924 \& 185,860,860 \& 270,906,185 \\
\hline \begin{tabular}{l}
Commission \\
First year commission Renewal commission Single commission
\end{tabular} \& \& \(1,331,824\)
765,761 \& 22,100
30,321 \& \(\div\) \& \(1,353,924\)
796,082 \& \[
\begin{array}{r}
634,601 \\
22,097 \\
5,002 \\
\hline, 002
\end{array}
\] \& 390 \& \[
\begin{aligned}
\& 35,487 \\
\& 10,045
\end{aligned}
\] \& \& \[
43,798
\] \& \[
\begin{array}{r}
38,003 \\
6,976 \\
\hline 129 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
708,091 \\
39,18 \\
49,319
\end{array}
\] \& \(\begin{array}{r}2,702,075 \\ 28964 \\ \hline, 6637\end{array}\) \& 210,211
77,093
5,546 \& \(\div\) \& \(\div\) \& \[
\begin{array}{r}
2,912,286 \\
366,739 \\
9,183 \\
\hline
\end{array}
\] \& \(\begin{array}{r}4,974,301 \\ 1,210,91 \\ 58.502 \\ \hline 9.97\end{array}\) \\
\hline Sub Total \& L-5 \& 2,097,585 \& 52,421 \& . \& 2,150,006 \& 661,700 \& 390 \& 45,532 \& \& 43,798 \& 45,108 \& 796.528 \& 2,995,358 \& 292,850 \& \& \& 3,288,208 \& 6,284,742 \\
\hline \begin{tabular}{l}
Operating expenses related to insurance business Provisions for doubtful debts \\
Bad debts written off
\end{tabular} \& L-6 \& 4,509,763 \& 293,335 \& \& 4,803,222 \& 2,816,727 \& 31,457. \& 197,563. \& 22,086
\(\vdots\) \& 103,088 \& 339,655 \& 3,510,576 \& 5,711,887 \& 779,849 \& 72,132 \& \begin{tabular}{|c|}
10,192 \\
- \\
-
\end{tabular} \& 6,574,060 \& 14,887,858 \\
\hline Provision for tax \& \& 1,002,693 \& - \& - \& 1,002,693 \& 249,175 \& - \& - \& - \& - \& - \& 249,175 \& \((49,825)\) \& - \& (8,662) \& - \& (58,487) \& 1,193,381 \\
\hline \begin{tabular}{l}
Provisions (other than taxation) \\
(a) For diminution in the value of investments (net) (b) Others - Provision for standard and non standard assets Service tax on linked charges
\end{tabular} \& \& \({ }_{(25,311)}^{23,121}\) \& \[
\begin{gathered}
(26,261) \\
54
\end{gathered}
\] \& - \& \[
\left.\begin{gathered}
(71,572) \\
23,175
\end{gathered} \right\rvert\,
\] \& 21,917 \& : \& 88 \& \(\vdots\) \& 34 \& 106 \& 22,145 \& \[
\begin{array}{r}
1,027 \\
1,290,165
\end{array}
\] \& \& \[
\begin{array}{r}
21 \\
23,398
\end{array}
\] \& \[
\begin{array}{r}
5 \\
8,345
\end{array}
\] \& \[
\begin{array}{r}
1,149 \\
1,531,765
\end{array}
\] \& \[
\begin{array}{r}
(71,572) \\
46,469 \\
1,531,765
\end{array}
\] \\
\hline TOTAL (B) \& \& 7,587,851 \& 319,550 \& 123 \& 7,907,524 \& 3,749,519 \& 31,847 \& 243,183 \& 22,086 \& 146,920 \& 384,869 \& 4,578,424 \& 9,948,612 \& 1,282,652 \& 86,888 \& 18,542 \& 11,336,695 \& 23,822,643 \\
\hline Benefits paid (net) Interim bonuses paid Terminal bonuses paid \& L-7 \& \[
\begin{array}{r}
7,501,285 \\
87,182 \\
51,088
\end{array}
\] \& \[
\begin{array}{r}
1,116,581 \\
11,184 \\
63,106
\end{array}
\] \& \[
\begin{array}{r}
63,220 \\
1,391
\end{array}
\] \& \[
\begin{array}{r}
8,681,086 \\
98,466 \\
615,585
\end{array}
\] \& \& 862,824 \& 1,797,476 \& \& \& \& 8,057,320 \& 39,872,175 \& 22,226,930 \& \& \[
441,207
\] \& 64,885,521 \& \[
\begin{array}{r}
81,623,927 \\
98,466 \\
615,585
\end{array}
\] \\
\hline \begin{tabular}{l}
Change in valuation of liability against life policies in force \\
(a) Gross \\
(b) Amount ceded in reinsurance
\end{tabular} \& \& \[
\begin{array}{r}
30,973,416 \\
45,333
\end{array}
\] \& 2,164,279 \& (47,997) \& \[
\begin{aligned}
\& 33,089,698 \\
\& 45,333
\end{aligned}
\] \& \[
\begin{array}{r}
8,381,632 \\
(1,742,697)
\end{array}
\] \& 3,165,899 \& \[
\begin{array}{r}
1,767,902 \\
(7,627)
\end{array}
\] \& 2,303,191 \& 3,502,706 \& \[
\begin{array}{r}
97,583 \\
(67,793)
\end{array}
\] \& \[
\begin{aligned}
\& 19,218,913 \\
\& (1,818,117)
\end{aligned}
\] \& \[
\left.\begin{array}{c}
(771,998) \\
(23,330)
\end{array}\right)
\] \& \((364,098)\) \& 30,888 \& \((12,005)\) \& \[
\begin{aligned}
\& (1,117,213) \\
\& (23,330)
\end{aligned}
\] \& \[
\begin{aligned}
\& 51,191,398 \\
\& (1,796,114)
\end{aligned}
\] \\
\hline \begin{tabular}{l}
(c) Amount accepted in reinsurance \\
(d) Unit Reserve \\
(e) Funds for discontinued policies
\end{tabular} \& \& - \& - \&  \& \(\vdots\) \& - \&  \& - \&  \&  \& - \& - \& \begin{tabular}{l}
\(76,084,706\)
12,162436 \\
12,162,436
\end{tabular} \& \[
\begin{array}{r}
11,294,996 \\
922,749
\end{array}
\] \& \& 1,387,639 \& \(94,044,527\)
\(13,085,185\) \& \[
\begin{aligned}
\& 94,004,55,57 \\
\& 135
\end{aligned}
\] \\
\hline TOTAL (C) \& \& 39,158,404 \& 3,355,150 \& 16,614 \& 42,530,168 \& 11,414,433 \& 4,028,723 \& 3,557,751 \& 2,665,232 \& 3,762,687 \& 20,290 \& 25,458,116 \& 127,323,990 \& 34,080,577 \& 7,653,283 \& 1,816,841 \& 170,874,690 \& 238,862,974 \\
\hline SUBPLUS /(DEFICTI) (D) = (A).(B)-(C) \& \& 1,963,414 \& 580,763 \& 1,347 \& \(2.495,523\) \& 1,510,584 \& \& 565,035 \& \& \& 0 \& 2.076,570 \& 2,623,109 \& 965,871 \& 14,955 \& 45.541 \& 3,649,475 \& 8,220,568 \\
\hline APPROPRIATIİN \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Transfer to Shareholders' Account \\
Transfer to other reserves \\
Funds for Future Appropriation - Provision for lapsed policies unlikelv to be revived (Linked Individual) Balance being Funds for Future Appropriations (Participating Life \& Pension)
\end{tabular} \& \& 551,934
-
-
\(1,411,479\) \& 47,292
-
-
483,471 \& 290
-
-
1,057 \& \begin{tabular}{r|r|} 
599,516 \\
- \\
- \\
\(1,896,008\)
\end{tabular} \& 1,510,534 \& - \& 565,035. \& - \& - \& \begin{tabular}{l}
- \\
- \\
\hline
\end{tabular} \& 2,075,569 \& 2,773,042

$(149,933)$ \& \[
$$
\begin{aligned}
& 1,199,995 \\
& (234,124)
\end{aligned}
$$

\] \& 14,955. \& 45,541 \& \[

$$
\begin{gathered}
4,033,532 \\
- \\
(384,057)
\end{gathered}
$$
\] \&  <br>

\hline TOTAL (E) \& \& 1,963,414 \& 530,763 \& 1,347 \& 2,495,523 \& 1,510,584 \& \& 565,035 \& \& \& \& 2,075,569 \& 2,623,109 \& 965,871 \& 14,955 \& 45.541 \& 3,649,475 \& 8,220,568 <br>

\hline | The total surplus as mentioned below : |
| :--- |
| (a) Interim bonuses paid |
| (b) Terminal bonuses paid |
| (c) Allocation of bonus to Policyholders |
| (d) Surplus shown in the Revenue Account |
| (e) Total surplus :[(a)+(b)+(c)+(d)] | \& \&  \& \[

$$
\begin{array}{r}
11,184 \\
63,106 \\
651,37 \\
530,763 \\
\hline 556,390 \\
\hline
\end{array}
$$
\] \& -

1,391
1,215
1,347
3,953 \&  \& $\bar{\square}$
1,510.534
$1,510,534$ \& $\vdots$ \& 565,035
565,035 \& $\square$
$\vdots$ \& $\vdots$ \& $:$ \& $2,075,569$
$2,075,569$ \& $2,623,109$
$2,623,109$ \& 965,887
965,871 \& 14,955
14,955 \& 45,541
45,541 \& 3,649,475
$3,649,475$ \&  <br>
\hline
\end{tabular}

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2016

|  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| Amounts transferred from the Policyholders' Account (Technical account) |  | 1,984,679 | 7,182,475 | 1,836,293 | 6,708,617 |
| Income from investments |  |  |  |  |  |
| (a) Interest, dividends \& rent - gross |  | 409,809 | 1,639,411 | 401,002 | 1,486,338 |
| (b) Profit on sale/redemption of investments |  | 39,245 | 136,260 | 202,599 | 545,697 |
| (c) (Loss on sale/redemption of investments) |  | $(39,153)$ | $(85,198)$ | $(16,463)$ | $(29,345)$ |
| (d) Transfer / gain on revaluation / change in fair value |  | - | - | - | - |
| (e) Amortisation of (premium) / discount on investments |  | $(1,421)$ | $(2,162)$ | 761 | 6,553 |
| Other income |  | 105,514 | 105,516 | 3 | 4 |
| TOTAL (A) |  | 2,498,673 | 8,976,302 | 2,424,195 | 8,717,864 |
| Expenses other than those directly related to the insurance business | L-6A | 95,775 | 213,586 | 126,649 | 206,215 |
| Bad debts written off |  |  | - | - |  |
| Provisions (other than taxation) |  |  |  |  |  |
| (a) For diminution in the value of investments (net) |  | 43,422 | 32,633 | 2,596 | (466) |
| (b) Provision for doubtful debts (c) Others - Provision for standard and non standard assets |  | (35) | 81 | - | - |
| (c) Others - Provision for standard and non standard assets |  | (35) | 81 | - | (533) |
| Contribution to the Policyholders' Fund |  | 14,519 | 380,041 | 135,064 | 466,935 |
| TOTAL (B) |  | 153,681 | 626,341 | 264,309 | 672,151 |
| Profit before tax |  | 2,344,992 | 8,349,961 | 2,159,886 | 8,045,713 |
| Provision for taxation |  | 52,138 | 165,928 | 50,851 | 190,660 |
| Profit after tax |  | 2,292,854 | 8,184,033 | 2,109,035 | 7,855,053 |
| APPROPRIATIONS |  |  |  |  |  |
| (a) Balance at the beginning of the quarter / year |  | 7,565,490 | 3,835,258 | 1,726,223 | $(2,344,178)$ |
| (b) Interim dividends paid during the quarter / year |  | - | $(1,795,403)$ | - | $(1,396,416)$ |
| (c) Proposed final dividend |  | - |  | - |  |
| (d) Dividend distribution tax |  | - | $(365,544)$ | - | $(279,201)$ |
| Profit carried forward to the Balance Sheet |  | 9,858,344 | 9,858,344 | 3,835,258 | 3,835,258 |
|  |  |  |  |  |  |
| Earnings Per Share - Basic ( F ) |  | 1.15 | 4.10 | 1.06 | 3.94 |
| Earnings Per Share - Diluted ( F ) |  | 1.15 | 4.10 | 1.05 | 3.93 |
| Nominal value per equity share ( Y ) |  | 10.00 | 10.00 | 10.00 | 10.00 |

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number and Date of Registration with the IRDAI : 101 dated 23rd October 2000
BALANCE SHEET AS AT MARCH 31, 2016

|  |  |  | (₹ ${ }^{\prime} 000$ ) |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2015 \\ \hline \end{array}$ |
| SOURCES OF FUNDS |  |  |  |
| SHAREHOLDERS' FUNDS: <br> Share capital <br> Reserves and surplus <br> Credit / (Debit) fair value change account | $\underset{\mathrm{L}-8, \mathrm{~L}-9}{\mathrm{~L}-10}$ | $\begin{array}{r} 19,952,881 \\ 12,045,851 \\ (412,372) \end{array}$ | $\begin{gathered} 19,948,801 \\ 5,990,122 \\ (20,048) \end{gathered}$ |
| Sub-Total |  | 31,586,360 | 25,918,875 |
| BORROWINGS | L-11 | - |  |
| POLICYHOLDERS' FUNDS: |  |  |  |
| Credit / (Debit) fair value change account |  | 536,093 | 612,610 |
| Policy liabilities |  | 244,006,434 | 192,791,956 |
| Insurance reserves |  | - | - |
| Provision for linked liabilities |  | 385,599,845 | 334,744,129 |
| Add: Fair value change |  | 41,938,350 | 86,657,481 |
| Provision for linked liabilities |  | 427,538,195 | 421,401,610 |
| Funds for discontinued policies |  |  |  |
| i) Discontinued on account of non-payment of premium <br> ii) Others |  | $\begin{array}{r} 29,528,368 \\ 203,592 \\ \hline \end{array}$ | $\begin{array}{r} 27,525,648 \\ 276,151 \\ \hline \end{array}$ |
| Total provision for linked \& discontinued Policyholders' liabilities |  | 457,270,155 | 449,203,409 |
| Sub-Total |  | 701,812,682 | 642,607,975 |
| Funds for Future Appropriations (Participating - Life \& Pension) Funds for Future Appropriation - Provision for lapsed policies unlikely to be revived (Linked Individual) |  | 7,054,766 | 4,154,639 |
|  |  | - | 486,811 |
| TOTAL |  | 740,453,808 | 673,168,300 |
| APPLICATION OF FUNDS |  |  |  |
| INVESTMENTS |  |  |  |
| - Shareholders' | L-12 | 26,401,505 | 21,962,064 |
| - Policyholders' | L-13 | 258,628,745 | 199,084,811 |
| Assets held to cover linked liabilities | L-14 | 457,270,155 | 449,203,409 |
| LOANS | L-15 | 930,694 | 1,256,327 |
| FIXED ASSETS | L-16 | 3,963,745 | 4,019,633 |
| CURRENT ASSETS |  |  |  |
| Cash and bank balances | L-17 | 6,466,032 | 5,723,708 |
| Advances and other assets | L-18 | 12,804,066 | 12,599,252 |
| Sub-Total (A) |  | 19,270,098 | 18,322,960 |
| CURRENT LIABILITIES | L-19 | 25,597,006 | 20,349,895 |
| PROVISIONS | L-20 | 414,128 | 331,009 |
| Sub-Total (B) |  | 26,011,134 | 20,680,904 |
| NET CURRENT ASSETS ( $C$ ) = ( $\mathrm{A}-\mathrm{B}$ ) |  | $(6,741,036)$ | $(2,357,944)$ |
| MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted) DEBIT BALANCE IN PROFIT \& LOSS ACCOUNT (Shareholders' Account) | L-21 | - | - |
| TOTAL |  | 740,453,808 | 673,168,300 |

## CONTINGENT LIABILITIES



## HDFC Standard Life Insurance Company Limited

FORM L-4-PREMIUM SCHEDULE
(₹ ${ }^{\circ} 000$ )

|  | Particulars | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | First year premiums | 12,594,289 | 32,964,943 | 10,795,242 | 29,278,999 |
| 2 | Renewal premiums | 35,439,367 | 98,257,560 | 32,890,135 | 93,378,013 |
| 3 | Single premiums | 13,389,843 | 31,907,273 | 9,743,364 | 25,641,965 |
|  | Total Premiums | 61,423,499 | 163,129,776 | 53,428,741 | 148,298,977 |
|  | Premium income from business written: In India Outside India | 61,423,499 | 163,129,776 | 53,428,741 | 148,298,977 |
|  | Total Premiums | 61,423,499 | 163,129,776 | 53,428,741 | 148,298,977 |

## HDFC Standard Life Insurance Company Limited

FORM L-5 - COMMISSION SCHEDULE


|  | Particulars | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Employees' remuneration \& welfare benefits | 2,338,623 | 8,463,969 | 2,596,272 | 7,628,967 |
| 2 | Travel, conveyance and vehicle running expenses | 60,560 | 212,761 | 53,436 | 187,580 |
| 3 | Training expenses | 236,827 | 560,635 | 278,971 | 590,502 |
| 4 | Rents, rates \& taxes | 187,648 | 727,591 | 173,693 | 606,359 |
| 5 | Repairs | 18,657 | 64,336 | 25,025 | 70,452 |
| 6 | Printing \& stationery | 29,447 | 101,441 | 42,531 | 110,747 |
| 7 | Communication expenses | 63,898 | 245,145 | 84,602 | 257,072 |
| 8 | Legal \& professional charges | 229,345 | 748,754 | 224,417 | 824,069 |
| 9 | Medical fees | 94,735 | 234,040 | 78,991 | 197,270 |
| 10 | Auditors' fees, expenses etc <br> a) as auditor | 4,600 | 9,400 | 4,550 | 9,350 |
|  | b) as adviser or in any other capacity, in respect of <br> (i) Taxation matters | 360 | 360 | 360 | 360 |
|  | (ii) Insurance matters | - |  | - | 0 |
|  | (iii) Management services; and | - |  | - | - |
|  | c) in any other capacity | 596 | 2,522 | 645 | 1,243 |
| 11 | Advertisement and publicity | 366,984 | 664,362 | 353,815 | 577,547 |
| 12 | Interest \& bank charges | 22,331 | 81,012 | 26,929 | $(140,991)$ |
| 13 | Others |  |  |  |  |
|  | (a) Computer expenses | 176,460 | 542,137 | 157,029 | 495,932 |
|  | (b) General Office \& other expenses | 662,097 | 1,206,825 | 135,395 | 682,452 |
|  | (c) Stamp Duty | 144,717 | 443,588 | 109,355 | 307,037 |
|  | (d) Business development expenses | 2,173,120 | 3,940,276 | 362,650 | 2,046,701 |
| 14 | Depreciation on fixed assets |  |  |  |  |
|  | (i) Depreciation on fixed assets owned by Policyholders | 103,443 | 426,172 | 116,325 | 425,286 |
|  | (ii) Reimbursement of Depreciation for use of Shareholders' fixed assets | 5,727 | 22,908 | (838) | 1,862 |
| 15 | Service tax | 7,763 | 20,073 | 7,608 | 8,061 |
|  | TOTAL | 6,927,938 | 18,718,307 | 4,831,761 | 14,887,858 |

## FORM L-6A-SHAREHOLDERS' EXPENSES SCHEDULE

(₹ '000)

|  | Particulars | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Employees' remuneration \& welfare benefits | 40,732 | 80,136 | 36,074 | 61,675 |
| 2 | Travel, conveyance and vehicle running expenses | - | - | - |  |
| 3 | Training expenses | - |  | - |  |
| 4 | Rents, rates \& taxes | - |  | - |  |
| 5 | Repairs | - |  | - |  |
| 6 | Printing \& stationery | - |  | - |  |
| 7 | Communication expenses | - |  | - |  |
| 8 | Legal \& professional charges | - | - | - |  |
| 9 | Medical fees | - |  | - |  |
| 10 | Auditors' fees, expenses etc | - |  | - |  |
|  | a) as auditor | - |  | - |  |
|  | b) as adviser or in any other capacity, in respect of | - |  | - |  |
|  | c) in any other capacity | - |  | - |  |
| 11 | Advertisement and publicity | - | - | - |  |
| 12 | Interest \& bank charges | - | - | - |  |
| 13 | Others |  |  |  |  |
|  | (a) Corporate social responsibility expenses | 41,812 | 48,033 | 44,888 | 44,888 |
|  | (a) Directors' fees | 1,500 | 4,250 | 1,480 | 3,773 |
|  | (b) Directors' Commission | 1,000 | 4,000 | 2,125 | 4,000 |
|  | (c) Wealth tax | - | - | (158) | 120 |
|  | (d) Other general expenses | 10,731 | 77,167 | 42,240 | 91,759 |
| 14 | Depreciation on fixed assets |  |  |  |  |
|  | (a) Depreciation on fixed assets owned by Shareholders | 5,727 | 22,908 | (838) | 1,862 |
|  | (b) Reimbursement of depreciation by Policyholders for use of Shareholders' fixed assets | $(5,727)$ | $(22,908)$ | 838 | $(1,862)$ |
|  | TOTAL | 95,775 | 213,586 | 126,649 | 206,215 |

HDFC Standard Life Insurance Company Limited
FORM L-7- BENEFITS PAID [NET]

| Particulars | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended <br> March 31, 2015 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Insurance claims <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Money back payment <br> (ii) Vesting of pension policy <br> (iii) Surrenders / lapsation <br> (iv) Health <br> (iv) Discontinued Termination <br> (v) Withdrawals <br> (vi) Interest on unclaimed amount of Policyholders <br> (e) Waiver of premium | $\begin{array}{r} 1,098,806 \\ 2,073,797 \\ 169,103 \\ 186,120 \\ 789,097 \\ 12,838,665 \\ 43,689 \\ 5,882,682 \\ 2,086,192 \\ 55,408 \\ 56,372 \end{array}$ | $3,972,259$ $7,839,757$ 450,527 443,626 $1,552,061$ $49,504,281$ 163,458 $10,014,996$ $8,356,660$ 85,481 174,516 | $\begin{array}{r} 733,643 \\ 2,664,172 \\ 107,334 \\ 130,823 \\ 654,121 \\ 17,416,764 \\ 9,785 \\ - \\ 2,375,710 \\ - \\ 49,050 \end{array}$ | $3,514,959$ $6,786,797$ 234,501 690,825 $1,085,329$ $62,897,748$ 84,109 - $7,098,063$ - 155,044 |
| Sub Total (A) | 25,279,931 | 82,557,622 | 24,141,402 | 82,547,375 |
| 2. (Amount ceded in reinsurance): <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Health | $(108,532)$ $(25,005)$ | $(739,273)$ $(49,288)$ | $\begin{gathered} (110,670) \\ - \\ - \\ (22,091) \end{gathered}$ | $\begin{gathered} (846,783) \\ - \\ - \\ (76,665) \end{gathered}$ |
| Sub Total (B) | $(133,537)$ | $(788,561)$ | $(132,761)$ | $(923,448)$ |
| 3. Amount accepted in reinsurance: <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / pensions payment <br> (d) Other benefits <br> (i) Health |  |  |  | - - - |
| Sub Total (C) | - | - | - | - |
| TOTAL ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 25,146,394 | 81,769,061 | 24,008,641 | 81,623,927 |
| Benefits Paid to Claimants: In India Outside India | 25,146,394 | $81,769,061$ <br> - | 24,008,641 | 81,623,927 |
| Total | 25,146,394 | 81,769,061 | 24,008,641 | 81,623,927 |

Notes:
(a) Claims include specific claims settlement costs, wherever applicable.
(b) Legal, other fees and expenses also form part of the claims cost, wherever applicable.

## HDFC Standard Life Insurance Company Limited

FORM L-8-SHARE CAPITAL SCHEDULE
( ${ }^{\prime}$ '000)

|  | Particulars | As at March 31, 2016 | As at March 31, 2015 |
| :---: | :---: | :---: | :---: |
|  | Authorised capital <br> Equity Shares of ₹ 10 each | 30,000,000 | 30,000,000 |
| 2 | Issued capital <br> Equity Shares of ₹ 10 each | 19,952,881 | 19,948,801 |
| 3 | Subscribed capital <br> Equity Shares of ₹ 10 each | 19,952,881 | 19,948,801 |
| 4 | Called-up capital <br> Equity Shares of ₹ 10 each | 19,952,881 | 19,948,801 |
|  | Less: Calls unpaid | - | - |
|  | Add : Shares forfeited (Amount originally paid up) | - | - |
|  | Less: Par value of equity shares bought back <br> Less: Preliminary expenses <br> Expenses including commission or brokerage on underwriting or subscription of shares | - | - |
|  | TOTAL | 19,952,881 | 19,948,801 |

## Note:

Of the above, Share Capital amounting to ₹ $12,297,601$ thousands (Previous year : ₹ $14,092,993$ thousands) is held by Housing Development Finance Corporation Limited, the holding company.

FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE
[As certified by the Management]

|  | $\begin{gathered} \text { As at } \\ \text { March 31, } 2016 \end{gathered}$ |  | $\begin{gathered} \text { As at } \\ \text { March 31, } 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of Holding | Number of Shares | \% of Holding |
| Promoters |  |  |  |  |
| - Indian / Holding company - Housing Development |  |  |  |  |
| Finance Corporation Limited (HDFC) | 1,229,760,125 | 61.63\% | 1,409,299,334 | 70.65\% |
| - Escrow Account \# | 179,539,209 | 9.00\% | - - | - |
| - Foreign - Standard Life (Mauritius Holdings) 2006 |  |  |  |  |
| Limited (Standard Life) | 518,668,824 | 26.00\% | 518,668,824 | 26.00\% |
| Others - Domestic | 67,319,980 | 3.37\% | 66,911,938 | 3.35\% |
| Total | 1,995,288,138 | 100.00\% | 1,994,880,096 | 100.00\% |

## Note:

\# On August 14, 2015, Housing Development Finance Corporation Limited (HDFC) had entered into a Share Sale and Purchase Agreement with Standard Life (Mauritius Holdings) 2006 Limited (Standard Life) to sell a 9.00\% stake in HDFC Standard Life Insurance Company Limited. The captioned shares have been transferred by HDFC into Escrow Account for facilitating transfer to Standard Life pursuant to receipt of regulatory approvals for the completion of the transaction and pending receipt of funds into the completion cash escrow account from Standard Life.

## HDFC Standard Life Insurance Company Limited

FORM L-10-RESERVES AND SURPLUS SCHEDULE


HDFC Standard Life Insurance Company Limited
FORM L-11-BORROWINGS SCHEDULE
(₹ ${ }^{\prime} 000$ )

|  | Particulars | As at | As at |
| ---: | :--- | ---: | ---: |
| 1 | March 31, 2016 | March 31, 2015 |  |
| 2 | Debentures/ bonds | - |  |
| 2 | Banks | - |  |
| 3 | Financial institutions | - | - |
| 4 | Others | - | - |
|  |  | - | - |

\begin{tabular}{|c|c|c|c|}
\hline \& Particulars \& \[
\begin{array}{r}
\text { As at } \\
\text { March 31, } 2016 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
\text { As at } \\
\text { March 31, } 2015 \\
\hline
\end{array}
\] \\
\hline \& \begin{tabular}{l}
LONG TERM INVESTMENTS \\
Government securities and government guaranteed bonds including treasury bills Other approved securities Other investments \\
(a) Shares \\
(aa) Equity \\
(bb) Preference \\
(b) Mutual funds \\
(c) Derivative instruments \\
(d) Debentures/ bonds \\
(e) Subsidiaries \\
(f) Fixed deposit \\
(g) Investment properties-Real estate \\
Investments in infrastructure and social sector \\
Other than approved investments
\end{tabular} \& \(8,943,063\)
-
4,321,050
-
-
-
\(1,598,394\)
\(1,127,670\)
-
-
\(2,731,242\)
676,054 \& \[
\begin{gathered}
8,429,953 \\
- \\
3,126,770 \\
- \\
- \\
- \\
1,600,320 \\
280,000 \\
- \\
- \\
3,883,379 \\
529,717
\end{gathered}
\] \\
\hline \& Sub Total (A) \& 19,397,473 \& 17,850,139 \\
\hline \& \begin{tabular}{l}
SHORT TERM INVESTMENTS \\
Government securities and government guaranteed bonds including treasury bills Other approved securities Other investments \\
(a) Shares \\
(aa) Equity \\
(bb) Preference \\
(b) Mutual funds \\
(c) Derivative instruments \\
(d) Debentures/ bonds \\
(e) Other securities \\
(aa) Commercial Paper \\
(bb) Certificate of deposit \\
(cc) Fixed deposit \\
(dd) CBLO/ Repo investments \\
(f) Subsidiaries \\
(g) Investment properties-Real estate Investments in infrastructure and social sector Other than approved investments
\end{tabular} \& \(2,053,337\)
-
-
-
-
-
-
230,719
972,550
\(1,510,000\)
\(2,137,001\)
-
-
100,425 \& \[
\begin{gathered}
1,924,693 \\
- \\
- \\
- \\
- \\
- \\
250,198 \\
- \\
246,303 \\
810,000 \\
770,369 \\
- \\
- \\
88,515 \\
21,847
\end{gathered}
\] \\
\hline \& Sub Total (B) \& 7,004,032 \& 4,111,925 \\
\hline \& TOTAL (A+B) \& 26,401,505 \& 21,962,064 \\
\hline \multicolumn{4}{|l|}{Notes:} \\
\hline Sr. No. \& Particulars \& As at
March 31, 2016 \& As at
March 31, 2015 \\
\hline 1

2
3

4 \& | Aggregate amount of Company's investments and the market value: |
| :--- |
| a) Aggregate amount of Company's investment other than listing equity securities |
| b) Market Value of above investment |
| Investment in holding company at cost |
| Investment in subsidiaries company at cost |
| Fixed Deposits towards margin requirement for equity trade settlement: |
| a) Deposited with National Securities Clearing Corporation Limited (NSCCL) |
| b) Deposited with Indian Clearing Corporation Limited (ICCL) |
| Investment made out of catastrophe reserve | \& \[

$$
\begin{array}{r}
21,551,687 \\
22,146,072 \\
51,722 \\
1,127,670 \\
730,000 \\
80,000 \\
\text { Nil }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
18,345,569 \\
19,002,453 \\
51,722 \\
280,000 \\
\\
700,000 \\
110,000 \\
\text { Nil }
\end{array}
$$
\] <br>

\hline
\end{tabular}

## HDFC Standard Life Insurance Company Limited

FORM L-13-INVESTMENTS - POLICYHOLDERS' SCHEDULE
( ${ }^{\prime}$ '000)

|  | Particulars | As at <br> March 31, 2016 | As at <br> March 31, 2015 |
| :---: | :---: | :---: | :---: |
|  | LONG TERM INVESTMENTS <br> Government securities and government guaranteed bonds including treasury bills Other approved securities <br> Other investments <br> (a) Shares <br> (aa) Equity <br> (bb) Preference <br> (b) Mutual funds <br> (c) Derivative instruments <br> (d) Debentures/ bonds <br> (e) Other securities <br> (aa) Fixed deposit <br> (bb) Deep discount bonds <br> (f) Subsidiaries <br> (g) Investment properties-Real estate | $\begin{array}{r} 115,114,693 \\ 10,992,614 \\ 27,713,496 \\ - \\ - \\ - \\ 24,651,905 \\ - \\ 576,789 \\ - \\ - \\ 39,348,771 \\ 6,790,267 \end{array}$ | $\begin{array}{r} 85,598,648 \\ 8,918,984 \\ 25,189,369 \\ - \\ - \\ - \\ 27,318,568 \\ 400,000 \\ 1,586,619 \\ - \\ - \\ 34,220,299 \\ 3,191,332 \end{array}$ |
|  | Sub Total (A) | 225,188,535 | 186,423,819 |
|  | SHORT TERM INVESTMENTS <br> Government securities and government guaranteed bonds including treasury bills Other approved securities <br> Other investments <br> (a) Shares <br> (aa) Equity <br> (bb) Preference <br> (b) Mutual funds <br> (c) Derivative instruments <br> (d) Debentures/ bonds <br> (e) Other securities <br> (aa) Commercial paper <br> (bb) Certificate of deposit <br> (cc) Fixed deposit <br> (dd) Deep discount bonds <br> (ee) CBLO/Repo investments <br> (f) Subsidiaries <br> (g) Investment properties-Real estate <br> Investments in infrastructure and social sector <br> Other than approved investments | $\begin{array}{r} 6,974,128 \\ - \\ - \\ - \\ 1,500,000 \\ - \\ 5,727,159 \\ - \\ 241,815 \\ 2,469,500 \\ 558,569 \\ 11,521,210 \\ - \\ - \\ 50,297 \\ 4,397,532 \end{array}$ | $2,668,274$ - - - - - $1,788,828$ 24,792 656,328 $1,220,000$ 52,089 $5,664,521$ - - 500,000 86,160 |
|  | Sub Total (B) | 33,440,210 | 12,660,992 |
|  | TOTAL | 258,628,745 | 199,084,811 |

Notes:


|  | Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March } 31,2015 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1 <br> 2 <br> 3 <br>  <br>  <br>  <br>  <br> 4 <br> 5 | LONG TERM INVESTMENTS <br> Government securities and government guaranteed bonds including treasury bills Other approved securities Other investments <br> (a) Shares <br> (aa) Equity <br> (bb) Preference <br> (b) Mutual funds <br> (c) Derivative instruments <br> (d) Debentures/ bonds <br> (e) Other securities <br> (aa) Fixed deposit <br> (bb) Deep discount bonds <br> (f) Subsidiaries <br> (g) Investment properties-Real estate <br> Investments in infrastructure and social sector <br> Other than approved investments | $87,096,085$ <br> 45,499 <br>  <br> $219,436,886$ <br> 30,735 <br> - <br>  <br> $33,218,422$ <br> - <br> 44,283 <br> - <br> $40,430,782$ <br> $23,655,137$ | $71,469,059$ <br> 9,006 <br> $249,190,994$ <br> 27,320 <br> - <br> - <br> $23,645,690$ <br> 50,000 <br> $1,527,709$ <br> - |
|  | Sub Total (A) | 403,957,829 | 406,526,534 |
|  | SHORT TERM INVESTMENTS <br> Government securities and government guaranteed bonds including treasury bills Other approved securities Other investments <br> (a) Shares <br> (aa) Equity <br> (bb) Preference <br> (b) Mutual funds <br> (c) Derivative instruments <br> (d) Debentures/ bonds <br> (e) Other securities <br> (aa) Fixed deposit <br> (bb) Commercial paper <br> (cc) Certificate of deposit <br> (dd) Deep discount bonds <br> (ee) Repo investments <br> (f) Subsidiaries <br> (g) Investment Properties-Real Estate <br> Investments in infrastructure and social sector <br> Other than approved investments | $\begin{array}{r} 15,632,724 \\ - \\ - \\ - \\ - \\ 3,568,776 \\ 100,500 \\ 704,887 \\ 8,455,237 \\ 1,359,695 \\ 11,578,660 \\ - \\ 472,081 \\ 312,892 \end{array}$ | 11,288,244 $\begin{array}{r} 2,424,781 \\ 290,000 \\ 808,618 \\ 7,069,407 \\ 470,846 \\ 11,338,697 \end{array}$ $730,762$ $312,080$ |
|  | Sub Total (B) | 42,185,452 | 34,733,435 |
|  | OTHER ASSETS (NET) <br> Interest accrued and dividend receivable <br> Others (Net) <br> Other - receivable <br> Investment sold awaiting settlement <br> Investment purchased awaiting settlement | $\begin{gathered} 5,429,681 \\ 786,984 \\ 2,108,032 \\ 6,445,125 \\ (3,642,948) \end{gathered}$ | $\begin{array}{r} 3,920,591 \\ 171,133 \\ 2,699,454 \\ 3,229,967 \\ (2,077,705) \end{array}$ |
|  | Sub Total (C) | 11,126,874 | 7,943,440 |
|  | TOTAL ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 457,270,155 | 449,203,409 |

Notes:

| Sr. | Particulars | As at <br> No. | '000) |
| :---: | :--- | ---: | ---: |
| 1 | Aggregate amount of Company's investments and the market value: | March 31, 2016 | March 31, 2015 |
|  | a) Aggregate amount of Company's investment other than listing equity securities |  |  |
|  | b) Market Value of above investment | $192,675,399$ | $149,763,353$ |
| 2 | Investment in holding company at cost | $195,638,794$ | $153,467,649$ |
| 3 | Investment in subsidiaries company at cost | $4,693,141$ | $4,965,375$ |
| 4 | Fixed Deposits towards margin requirement for equity trade settlement: | Nil | Nil |
|  | a) Deposited with National Securities Clearing | Nil | Nil |
|  | b) Deposited with Indian Clearing Corporation Limited | Nil | Nil |
| 5 | Investment made out of catastrophe reserve | Nil | Nil |

HDFC Standard Life Insurance Company Limited
FORM L-15-LOANS SCHEDULE

|  |  |  | '000) |
| :---: | :---: | :---: | :---: |
|  | Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2016 \\ \hline \end{array}$ | As at March 31, 2015 |
| 1 | SECURITY-WISE CLASSIFICATION <br> Secured <br> (a) On mortgage of property <br> (aa) In India * <br> (bb) Outside India <br> (b) On shares, bonds, government securities, etc. <br> (c) Loans against policies <br> (d) Others <br> Unsecured <br> (a) HDFC Standard Life Employees' Stock Option Trust | $\begin{gathered} 171,285 \\ - \\ - \\ 103,794 \\ - \\ \\ 655,615 \end{gathered}$ | $\begin{gathered} 215,895 \\ - \\ - \\ 69,510 \\ - \\ 970,922 \end{gathered}$ |
|  | TOTAL | 930,694 | 1,256,327 |
| 2 | BORROWER-WISE CLASSIFICATION <br> (a) Central and state governments <br> (b) Banks and financial institutions <br> (c) Subsidiaries <br> (d) Companies <br> (e) Loans against policies <br> (f) Loans to employees <br> (g) Others | $\begin{array}{r} 171,242 \\ 103,794 \\ 43 \\ 655,615 \end{array}$ | - - - 215,841 69,510 54 970,922 |
|  | TOTAL | 930,694 | 1,256,327 |
| 3 | PERFORMANCE-WISE CLASSIFICATION <br> (a) Loans classified as standard (aa) In India <br> (bb) Outside India <br> (b) Non-standard loans less provisions (aa) In India <br> (bb) Outside India | $930,694$ | $1,256,327$ |
|  | TOTAL | 930,694 | 1,256,327 |
| 4 | MATURITY-WISE CLASSIFICATION <br> (a) Short term <br> (b) Long term | $\begin{aligned} & 110,039 \\ & 820,655 \end{aligned}$ | $\begin{array}{r} 4,507 \\ 1,251,820 \end{array}$ |
|  | TOTAL | 930,694 | 1,256,327 |

Note-

1)     * Include loans regarded as investment as per section 27A of Insurance Act, 1938.
2) Principal receivable within 12 months from the Balance Sheet date is $₹ 128,280$ thousands (Previous year ₹ 16,516 thousands)
3) Short-term loans include those which are repayable within 12 months from the date of Balance Sheet. Long term loans are the loans other than short-term loans.
4) Amount of provision created against loans considered doubtful is ₹ Nil (Previous year ₹ Nil)

## HDFC Standard Life Insurance Company Limited

## FORM L-16-FIXED ASSETS SCHEDULE

|  | Particulars | Cost/ Gross Block |  |  |  | Depreciation |  |  |  | Net Block |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { As at } \\ \text { April 01, } 2015 \\ \hline \end{array}$ | Additions | Deductions | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2016 \end{array}$ | As at <br> April 01, 2015 | For the year ended | On Sales / Adjustments | As at March 31, 2016 | As at <br> March 31, 2016 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2015 \end{array}$ |
| 1 | Goodwill | - | - | - | - | - | - | - | - | - | - |
| 2 | Intangible assets | 1,174,421 | 74,175 | - | 1,248,596 | 817,622 | 141,662 | - | 959,284 | 289,312 | 356,799 |
| 3 | Land-Freehold | - | - | - | - | - | - | - | - | - | - |
| 4 | Leasehold improvements | 10,344 | 5,021 | (449) | 14,916 | 9,875 | 1,018 | (449) | 10,444 | 4,472 | 469 |
| 5 | Buildings | 3,423,709 | - | - | 3,423,709 | 282,025 | 55,155 | - | 337,180 | 3,086,529 | 3,141,684 |
| 6 | Furniture \& fittings | 677,108 | 57,647 | $(48,685)$ | 686,070 | 638,860 | 32,700 | $(48,606)$ | 622,954 | 63,116 | 38,248 |
| 7 | Information technology equipments | 919,068 | 63,660 | $(27,134)$ | 955,594 | 614,461 | 160,931 | $(26,972)$ | 748,420 | 207,174 | 304,607 |
| 8 | Vehicles | 59,370 | 55,391 | $(3,149)$ | 111,612 | 11,657 | 21,547 | (971) | 32,233 | 79,379 | 47,713 |
| 9 | Office equipments | 587,996 | 82,745 | $(72,651)$ | 598,090 | 522,277 | 36,067 | $(72,408)$ | 485,936 | 112,154 | 65,719 |
|  | TOTAL | 6,852,016 | 338,639 | $(152,068)$ | 7,038,587 | 2,896,777 | 449,080 | $(149,406)$ | 3,196,451 | 3,842,136 | 3,955,239 |
| 10 | Capital work in progress | 64,394 | 395,856 | $(338,641)$ | 121,609 | - | - | - | - | 121,609 | 64,394 |
|  | Grand Total | 6,916,410 | 734,495 | $(490,709)$ | 7,160,196 | 2,896,777 | 449,080 | $(149,406)$ | 3,196,451 | 3,963,745 | 4,019,633 |
|  | Previous Year | 6,004,534 | 1,544,171 | $(632,295)$ | 6,916,410 | 2,617,157 | 427,149 | $(147,529)$ | 2,896,777 | 4,019,633 |  |

## HDFC Standard Life Insurance Company Limited

FORM L-17-CASH AND BANK BALANCES SCHEDULE


Note :

* Cheques on hand amount to ₹ $1,795,394$ thousands (Previous period : ₹ $1,864,188$ thousands)

FORM L-18-ADVANCES AND OTHER ASSETS SCHEDULE


|  | Particulars | $\begin{array}{r} \text { As at } \\ \text { March } 31,2016 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2015 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1 | Agents' balances | 737,153 | 312,441 |
| 2 | Balances due to other insurance companies (including reinsurers) | 184,643 | 82,127 |
| 3 | Deposits held on reinsurance ceded | - | - |
| 4 | Premiums received in advance | 124,755 | 96,506 |
| 5 | Unallocated premium | 1,875,807 | 2,224,077 |
| 6 | Sundry creditors | 7,061,309 | 6,201,928 |
| 7 | Due to Subsidiaries/ Holding Company | 80,450 | 93 |
| 8 | Claims outstanding | 361,782 | 635,627 |
| 9 | Annuities due | - | - |
| 10 | Due to officers/ directors | - | - |
| 11 | Others |  |  |
|  | (a) Tax deducted to be remitted | 290,175 | 110,978 |
|  | (b) Service tax liability | - | 546 |
|  | (c) Investments purchased to be settled | 2,410,315 | 3,535,638 |
|  | (d) Others-payable (Payable to unit linked schemes) | 2,108,032 | 2,699,454 |
|  | (e) Payable to Policyholders (Withdrawals, surrender, lookin, proposal declined.) | 3,250,212 | 1,677,210 |
|  | (f) Unclaimed dividend payable | 25 | 44 |
| 12 | Unclaimed amount of policyholders | 7,112,348 | 2,773,226 |
|  | TOTAL | 25,597,006 | 20,349,895 |

HDFC Standard Life Insurance Company Limited
FORM L-20-PROVISIONS SCHEDULE


## HDFC Standard Life Insurance Company Limited

FORM L-21-MISCELLANEOUS EXPENDITURE SCHEDULE
(To the extent not written off or adjusted)


| FORM L-22-ANALYTICAL RATIOS <br> Name of the Insurer: HDFC Standard Life Insurance Company Limited |  |  |  |  |  | ate : March 31, 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. | Particulars |  | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |  |
|  | Participating - Individual \& Group Life |  | 146.29\% | 58.11\% | -34.96\% | -30.44\% |
|  | Participating - Individual \& Group Pension |  | 71.92\% | 37.89\% | -16.95\% | 48.84\% |
|  | Participating - Group Pension Variable |  | -94.25\% | 21.11\% | -98.79\% | -92.29\% |
|  | Non Participating - Individual \& Group Life |  | 75.94\% | 22.47\% | 28.18\% | 46.58\% |
|  | Non Participating - Group Life Variable |  | 3.65\% | -51.11\% | -41.87\% | 44.99\% |
|  | Non Participating-Individual \& Group Pension |  | 459.36\% | 5.15\% | -57.63\% | 2.45\% |
|  | Non Participating - Group Pension Variable |  | -45.24\% | 35.38\% | 334.16\% | 235.37\% |
|  | Annuity |  | -23.38\% | -15.98\% | 53.18\% | 96.71\% |
|  | Health |  | 71.70\% | 100.78\% | 17.08\% | 35.89\% |
|  | Unit Linked - Individual Life |  | -8.13\% | 8.39\% | 73.78\% | 53.91\% |
|  | Unit Linked - Individual Pension |  | -51.77\% | -22.77\% | 60.50\% | 62.04\% |
|  | Unit Linked - Group Life |  | 23.55\% | 85.57\% | 157.81\% | 74.73\% |
|  | Unit Linked - Group Pension |  | 59.15\% | 82.83\% | 25.83\% | 0.33\% |
| 2 | Net Retention Ratio |  | 99.45\% | 99.18\% | 99.43\% | 99.55\% |
| 3 | Expense of Management to Gross Direct Premium Ratio |  | 15.79\% | 15.78\% | 13.31\% | 14.24\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) |  | 4.51\% | 4.30\% | 4.27\% | 4.20\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds |  | 2244.22\% | 2244.22\% | 2497.21\% | 2497.21\% |
| 6 | Growth rate of shareholders' fund |  | 21.87\% | 21.87\% | 30.99\% | 30.99\% |
| 7 | Ratio of surplus to policyholders' liability |  | 0.42\% | 1.35\% | 0.43\% | 1.27\% |
| 8 | Change in net worth ( ₹ Lakhs) |  | 56,675 | 56,675 | 61,321 | 61,321 |
| 9 | Profit after tax/Total Income |  | 3.53\% | 4.49\% | 2.89\% | 2.88\% |
| 10 | (Total real estate + loans)/(Cash \& invested assets) |  | 0.54\% | 0.54\% | 0.65\% | 0.65\% |
| 11 | Total investments/(Capital + Surplus) |  | 2322.69\% | 2322.69\% | 2588.80\% | 2588.80\% |
| 12 | Total affiliated investments/(Capital+ Surplus) |  | 28.09\% | 28.09\% | 35.56\% | 35.56\% |
| 13 | Investment Yield (Gross and Net) A. Without Unrealised Gains/Losses |  |  |  |  |  |
|  | Shareholders' Funds |  | 1.57\% | 6.99\% | 2.62\% | 10.59\% |
|  | Policyholders' Funds |  |  |  |  |  |
|  | Non Linked |  |  |  |  |  |
|  | Participating |  | 1.77\% | 6.05\% | 4.44\% | 13.22\% |
|  | Non Participating |  | 2.14\% | 8.88\% | 2.36\% | 9.66\% |
|  | Linked |  |  |  |  |  |
|  | Non Participating |  | 1.65\% | 11.23\% | 2.92\% | 11.12\% |
|  | B. With Unrealised Gains/Losses |  |  |  |  |  |
|  | Shareholders' Funds |  | 1.54\% | 4.91\% | 2.44\% | 15.54\% |
|  | Policyholders' Funds |  |  |  |  |  |
|  | Non Linked |  |  |  |  |  |
|  | Participating |  | 2.15\% | 6.12\% | 2.96\% | 19.80\% |
|  | Non Participating |  | 2.97\% | 8.34\% | 2.90\% | 14.87\% |
|  | Linked |  |  |  |  |  |
|  | Non Participating |  | -0.69\% | -0.85\% | 2.37\% | 28.31\% |
| 14 | Conservation Ratio |  |  |  |  |  |
|  | Participating - Individual \& Group Life |  | 96.48\% | 91.87\% | 87.55\% | 89.45\% |
|  | Participating - Individual \& Group Pension |  | 95.12\% | 92.00\% | 88.98\% | 92.38\% |
|  | Participating - Group Variable - Pension |  | NA | NA | NA | NA |
|  | Non Participating - Individual \& Group Life |  | 87.89\% | 86.23\% | 84.12\% | 84.32\% |
|  | Non Participating - Group Variable - Life |  | NA | NA | NA | NA |
|  | Non Participating - Individual \& Group Pension |  | 90.59\% | 88.63\% | 73.45\% | 81.74\% |
|  | Non Participating - Group Variable - Pension |  | NA | NA | NA | NA |
|  | Annuity |  | NA | NA | NA | NA |
|  | Health |  | 65.77\% | 62.57\% | 64.15\% | 59.01\% |
|  | Unit Linked - Individual Life |  | 72.57\% | 75.26\% | 88.32\% | 90.14\% |
|  | Unit Linked - Individual Pension |  | 78.88\% | 68.00\% | 82.49\% | 92.83\% |
|  | Unit Linked - Group Life |  | NA | NA | NA | NA |
|  | Unit Linked - Group Pension |  | NA | NA | NA | NA |
| 15 (a) | Premium Persistency Ratio (Original Premium Basis)* (Refer note 3 \& 4) |  |  |  |  |  |
|  |  | 13th month | 77.43\% | 78.88\% | 72.16\% | 73.26\% |
|  |  | 25th month | 66.10\% | 67.39\% | 61.49\% | 64.01\% |
|  |  | 37th month | 57.48\% | 60.08\% | 59.62\% | 65.12\% |
|  |  | 49th month | 57.72\% | 63.36\% | 68.15\% | 64.18\% |
|  |  | 61st month | 58.48\% | 47.43\% | 34.99\% | 37.35\% |
| 15 (b) | Premium Persistency Ratio (Reducing Balance Basis)* (Refer note 3 \& 4) |  |  |  |  |  |
|  |  | 13th month | 77.43\% | 78.88\% | 72.16\% | 73.26\% |
|  |  | 25th month | 85.25\% | 88.14\% | 85.37\% | 88.15\% |
|  |  | 37th month | 85.96\% | 89.38\% | 85.82\% | 89.80\% |
|  |  | 49th month | 88.60\% | 92.96\% | 92.48\% | 93.43\% |
|  |  | 61st month | 85.30\% | 74.36\% | 64.28\% | 68.23\% |
| 15 (c) | Policv Persistencv Ratio (Oriqinal Premium Basis) ${ }^{\text {( }}$ (Refer note 3 \& 4) |  |  |  |  |  |
|  |  | 13th month | 67.94\% | 71.33\% | 66.52\% | 68.19\% |
|  |  | 25th month | 58.56\% | 61.28\% | 56.95\% | 59.33\% |
|  |  | 37th month | 52.69\% | 55.17\% | 55.07\% | 58.44\% |
|  |  | 49th month | 52.94\% | 56.43\% | 57.47\% | 56.23\% |
|  |  | 61st month | 48.02\% | 41.36\% | 32.24\% | 31.78\% |
| 15 (d) | Policy Persistency Ratio (Reducing Balance Basis)* (Refer note 3 \& 4) |  |  |  |  |  |
|  |  | 13th month | 67.94\% | 71.33\% | 66.52\% | 68.19\% |
|  |  | 25th month | 79.33\% | 85.23\% | 84.08\% | 87.02\% |
|  |  | 37th month | 85.18\% | 88.75\% | 85.61\% | 88.59\% |
|  |  | 49th month | 88.20\% | 92.00\% | 89.82\% | 91.66\% |
|  |  | 61st month | 78.91\% | 71.33\% | 62.14\% | 64.84\% |

\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{FORM L-22-ANALYTICAL RATIOS} \\
\hline Sr.No. \& Particulars \& For the quarter ended March 31, 2016 \& For the year ended March 31, 2016 \& For the quarter ended March 31, 2015 \& For the year ended March 31, 2015 \\
\hline 15 \& \begin{tabular}{l}
NPA Ratio \\
A. Gross NPA Ratio \\
Shareholder's Funds \\
Policyholder's Funds \\
Non Linked \\
Par \\
Non Par \\
Linked \\
Non Par \\
B. Net NPA Ratio \\
Shareholder's Funds \\
Policyholder's Funds \\
Non Linked \\
Par \\
Non Par \\
Linked \\
Non Par
\end{tabular} \& NIL

$0.06 \%$
$0.14 \%$
NIL

NIL

$0.02 \%$
$0.06 \%$
NIL \& NIL

$0.06 \%$
$0.14 \%$
NIL
NIL

$0.02 \%$
$0.06 \%$
NIL \& NIL

$0.07 \%$
$0.19 \%$
NIL
NIL

$0.05 \%$
$0.13 \%$
NIL \& NIL

$0.07 \%$
$0.19 \%$
NIL

NIL

$0.05 \%$
$0.13 \%$
NIL <br>
\hline \multicolumn{6}{|l|}{Equity Holding Pattern for Life Insurers} <br>
\hline 1 \& (a) No. of shares \& 1,995,288,138 \& 1,995,288,138 \& 1,994,880,096 \& 1,994,880,096 <br>
\hline 2 \& (b) Percentage of shareholding (Indian / Foreign) \& \& \& \& <br>
\hline \& Indian \& 65\% \& 65\% \& 74\% \& 74\% <br>
\hline \& Escrow Account \# \& 9\% \& 9\% \& \& <br>
\hline \& Foreign \& 26\% \& 26\% \& 26\% \& 26\% <br>
\hline \& (c) \%of Government holding (in case of public sector insurance companies) \& NA \& NA \& NA \& NA <br>

\hline 4 (a) \& (a) Basic EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& 1.15 \& $$
4.10
$$ \& 1.06 \& 3.94 <br>

\hline 4 (b) \& (a) Diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& 1.15 \& 4.10 \& 1.05 \& 3.93 <br>

\hline 5 (a) \& (b) Basic EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& $$
1.15
$$ \& \[

4.10
\] \& 1.06 \& 3.94 <br>

\hline 5 (b) \& (b) Diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹) \& $$
1.15
$$ \& \[

4.10
\] \& 1.05 \& 3.93 <br>

\hline \& (iv) Book value per share (₹) \& \& \& \& 12.99 <br>

\hline \multicolumn{6}{|l|}{\multirow[t]{3}{*}{| Note : 1. * The persistency ratios are calculated in accordance with the IRDAI circular no. IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014 and hence are with a lag of one month. |
| :--- |
| 2. \# On August 14, 2015, Housing Development Finance Corporation Limited (HDFC) had entered into a Share Sale and Purchase Agreement with Standard Life (Mauritius Holdings) 2006 Limited (Standard Life) to sell a $9.00 \%$ stake in HDFC Standard Life Insurance Company Limited. The captioned shares have been transferred by HDFC into Escrow Account for facilitating transfer to Standard Life pursuant to receipt of regulatory approvals for the completion of the transaction and pending receipt of funds into the completion cash escrow account from Standard Life. |
| 3. Persistency ratios for the quarter ended March 31, 2016 have been calculated for the policies issued in the January to March period of the relevant years. E.g.: the 13th month persistency for the current year is calculated for the policies issued from January 2015 to March 2015. |
| Group policies and policies under rural segment are excluded in the calculation of the persistency ratios. |
| 4. Persistency ratios for the year ended March 31, 2016 have been calculated for the policies issued in the April to March period of the relevant years. For eg: the 13th month persistency for current year is calculated for the policies issued from April 2014 to March 2015. Group policies and policies under rural segment are excluded in the calculation of the persistency ratios. |
| 5. Ratios for the previous quarter \& year have been reclassified / regrouped wherever necessary. |}} <br>

\hline \& \& \& \& \& <br>
\hline \& \& \& \& \& <br>
\hline
\end{tabular}

RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2016

|  | Particulars | For the year ended March 31, 2016 | For the year ended March 31, 2015 |
| :---: | :---: | :---: | :---: |
| A | Cash Flows from the operating activities: |  |  |
| 1 | Premium received from policyholders, including advance receipts Other receipts: | 165,500,425 | 150,844,988 |
| 2 | Service tax shared by agents | 91,051 | 85,491 |
| 3 | Fees \& charges | 19,617 | 16,714 |
| 4 | Miscellaneous income | 585,186 | 230,757 |
| 5 | Payments to the re-insurers, net of commissions and claims/ benefits | $(434,018)$ | $(260,434)$ |
| 6 | Payments of claims/benefits | $(77,547,552)$ | $(80,883,982)$ |
| 7 | Payments of commission and brokerage | $(7,449,138)$ | $(7,103,268)$ |
| 8 | Payments of other operating expenses | $(18,691,676)$ | $(14,337,927)$ |
| 9 | Deposits, advances and staff loans | $(232,232)$ | $(480,596)$ |
| 10 | Income taxes paid (net) | $(2,165,975)$ | $(1,540,358)$ |
| 11 | Service tax paid | $(2,772,205)$ | $(1,957,934)$ |
| 12 | Cash flows before extraordinary items | 56,903,483 | 44,613,451 |
| 13 | Cash flow from extraordinary operations |  |  |
|  | Net cash flow from operating activities | 56,903,483 | 44,613,451 |
| B | Cash flows from investing activities: |  |  |
| 1 | Purchase of fixed assets | $(334,836)$ | $(1,080,264)$ |
| 2 | Proceeds from sale of fixed assets | 7,642 | 4,853 |
| 3 | Purchases of investments | $(459,159,866)$ | $(412,863,150)$ |
| 4 | Loans disbursed |  | $(990,921)$ |
| 5 | Loan against policies | $(34,284)$ | $(23,284)$ |
| 6 | Sale of investments | 384,410,202 | 350,952,488 |
| 7 | Repayments received | 359,917 | 234,622 |
| 8 | Rents/Interests/ dividends received | 34,329,327 | 28,640,324 |
| 9 | Investments in money market instruments and in liquid mutual funds (Net) |  |  |
| 10 | Expenses related to investments | $(31,690)$ | $(39,528)$ |
|  | Net cash flow from investing activities | $(40,453,588)$ | $(35,164,860)$ |
| C | Cash flows from financing activities: |  |  |
| 1 | Proceeds from issuance of share capital | 4,080 |  |
| 2 | Share application money received | 32,643 |  |
| 3 | Share premium money received | - |  |
| 4 | Proceeds from borrowing |  |  |
| 5 | Repayments of borrowing |  |  |
| 6 | Interest/dividends paid | $(2,160,947)$ | $(1,675,617)$ |
|  | Net cash flow from financing activities | $(2,124,224)$ | $(1,675,617)$ |
| D | Net increase / (decrease) in cash and cash equivalents: | 14,325,671 | 7,772,974 |
| E | Cash and cash equivalents at the beginning of the year | 23,496,266 | 15,723,292 |
| F | Cash and cash equivalents at the end of the year | 37,821,937 | 23,496,266 |


|  | Components of Cash and cash equivalents at end of the year: |  |  |
| :--- | :--- | ---: | ---: |
| (i) | Cash and cheques in hand | $1,889,724$ | $1,951,223$ |
| (ii) | Bank balances | $4,575,342$ | $3,771,455$ |
| (iii) | Deposit account - Others | 820,000 | - |
| (iii) | Money market instruments | $30,536,871$ | $17,773,588$ |
|  | Total cash and cash equivalents | $\mathbf{3 7 , 8 2 1 , 9 3 7}$ | $\mathbf{2 3 , 4 9 6 , 2 6 6}$ |

Reconciliation of cash \& cash equivalents with cash \& bank balance (Form L-17):

| (i) | Cash \& cash equivalents | $37,821,937$ | 966 |
| :--- | :--- | ---: | ---: |
| (ii) | Add: Deposit account - Others | $(820,000)$ | $23,496,266$ |
| (iii) | Less: Fixed deposits (less than 3 months) | 1,030 |  |
| (iii) | Less: Money market instruments | $(30,536,871)$ | - |
|  |  |  | $(17,773,588)$ |
|  | Cash \& Bank Balances as per Form L-17 | $6,466,032$ | $5,723,708$ |

The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard 3, "Cash Flow Statements".

## FORM L-24- VALUATION OF NET LIABILTIIES

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : March 31, 2016
(₹ Lakhs)

| Sr.No. | Particulars | As at | As at |
| :---: | :--- | ---: | ---: |
| 1 | Linked | March 31, 2016 | March 31, 2015 |
| a | Life |  |  |
| b | General annuity | $3,748,210$ | $3,582,309$ |
| c | Pension | - | - |
| d | Health | 856,094 | 939,026 |
| 2 | Non-Linked | - | - |
| a | Life |  |  |
| b | General annuity | $1,959,354$ | $1,562,201$ |
| c | Pension | 91,504 | 64,635 |
| d | Health | 354,751 | 270,147 |
|  | TOTAL | 2,854 | 1,636 |


| Sr.No. | State / Union Territory | Rural ( Individual) |  |  |  | Urban (Individual) |  |  |  | Total Business (Individual ) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - | - | - | 7,048 | 7,392 | 27.56 | 515.28 | 7,048 | 7,392 | 27.56 | 515.28 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam |  | - | - | - | 4,046 | 4,224 | 14.55 | 161.13 | 4,046 | 4,224 | 14.55 | 161.13 |
| 4 | Bihar | - | - | - | - | 4,414 | 4,543 | 16.65 | 189.42 | 4,414 | 4,543 | 16.65 | 189.42 |
| 5 | Chattisgarh |  | - | - | - | 2,641 | 2,762 | 9.35 | 218.42 | 2,641 | 2,762 | 9.35 | 218.42 |
| 6 | Goa | - | - | - | - | 1,623 | 1,632 | 9.98 | 108.98 | 1,623 | 1,632 | 9.98 | 108.98 |
| 7 | Gujarat | - | - | - | - | 16,496 | 16,912 | 82.56 | 1,454.86 | 16,496 | 16,912 | 82.56 | 1,454.86 |
| 8 | Haryana | - | - | - | - | 13,087 | 13,384 | 61.80 | 908.05 | 13,087 | 13,384 | 61.80 | 908.05 |
| 9 | Himachal Pradesh | - | - | - | - | 975 | 1,003 | 3.63 | 51.32 | 975 | 1,003 | 3.63 | 51.32 |
| 10 | Jammu \& Kashmir | - | - | - | - | 2,691 | 2,762 | 10.79 | 92.02 | 2,691 | 2,762 | 10.79 | 92.02 |
| 11 | Jharkhand | - | - | - | - | 2,997 | 3,067 | 12.34 | 175.97 | 2,997 | 3,067 | 12.34 | 175.97 |
| 12 | Karnataka | - | - | - | - | 12,750 | 13,144 | 87.03 | 1,295.34 | 12,750 | 13,144 | 87.03 | 1,295.34 |
| 13 | Kerala | - | - | - | - | 9,656 | 9,996 | 49.87 | 708.03 | 9,656 | 9,996 | 49.87 | 708.03 |
| 14 | Madhya Pradesh | - | - | - | - | 8,215 | 8,489 | 30.63 | 600.20 | 8,215 | 8,489 | 30.63 | 600.20 |
| 15 | Maharashtra | 109,094 | 109,094 | 2.18 | 54.55 | 91,841 | 97,017 | 329.81 | 19,939.52 | 200,935 | 206,111 | 332.00 | 19,994.06 |
| 16 | Manipur | - | - | - | - | 838 | 894 | 2.43 | 19.07 | 838 | 894 | 2.43 | 19.07 |
| 17 | Meghalaya | - | - | - | - | 450 | 457 | 2.04 | 12.15 | 450 | 457 | 2.04 | 12.15 |
| 18 | Mizoram | - | - | - | - | 258 | 263 | 1.08 | 8.06 | 258 | 263 | 1.08 | 8.06 |
| 19 | Nagaland | - | - | - | - | 190 | 190 | 0.78 | 6.25 | 190 | 190 | 0.78 | 6.25 |
| 20 | Orissa | - | - | - | - | 7,150 | 7,450 | 27.24 | 334.24 | 7,150 | 7,450 | 27.24 | 334.24 |
| 21 | Punjab | - | - | - | - | 14,565 | 14,756 | 61.09 | 698.99 | 14,565 | 14,756 | 61.09 | 698.99 |
| 22 | Rajasthan | - | - | - | - | 8,823 | 9,082 | 34.27 | 822.50 | 8,823 | 9,082 | 34.27 | 822.50 |
| 23 | Sikkim | - | - | - | - | 389 | 402 | 1.48 | 14.99 | 389 | 402 | 1.48 | 14.99 |
| 24 | Tamil Nadu | - | - | - | - | 16,963 | 17,427 | 111.09 | 1,406.67 | 16,963 | 17,427 | 111.09 | 1,406.67 |
| 25 | Telangana | - | - | - | - | 10,239 | 10,737 | 62.03 | 1,002.16 | 10,239 | 10,737 | 62.03 | 1,002.16 |
| 26 | Tripura | - | - | - | - | 227 | 244 | 0.74 | 11.11 | 227 | 244 | 0.74 | 11.11 |
| 27 | Uttar Pradesh | - | - | - | - | 22,487 | 23,231 | 94.85 | 1,393.45 | 22,487 | 23,231 | 94.85 | 1,393.45 |
| 28 | UttaraKhand | - | - | - | - | 1,994 | 2,096 | 7.02 | 155.77 | 1,994 | 2,096 | 7.02 | 155.77 |
| 29 | West Bengal | - | - | - | - | 13,682 | 14,082 | 67.78 | 743.49 | 13,682 | 14,082 | 67.78 | 743.49 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - |  |  | - | - |  | - | - | - |
| 31 | Chandigarh | - | - | - | - | 4,342 | 4,402 | 19.08 | 259.98 | 4,342 | 4,402 | 19.08 | 259.98 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 24,909 | 25,459 | 143.92 | 1,962.39 | 24,909 | 25,459 | 143.92 | 1,962.39 |
| 35 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Puducherry | - | - | - | - | 356 | 361 | 2.33 | 21.80 | 356 | 361 | 2.33 | 21.80 |
|  | TOTAL | 109,094 | 109,094 | 2.18 | 54.55 | 306,342 | 317,860 | 1,385.81 | 35,291.59 | 415,436 | 426,954 | 1,388.00 | 35,346.14 |


| Sr.No. | State / Union Territory | Rural ( Individual) |  |  |  | Urban (Individual) |  |  |  | Total Business (Individual) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | $\begin{array}{r} \text { Premium } \\ \text { (₹ Crores) } \end{array}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{array}{r} \text { Premium } \\ \text { (₹ Crores) } \end{array}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{array}{r} \text { Premium } \\ \text { (₹ Crores) } \end{array}$ | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - |  | - | 16,964 | 17,777 | 64.46 | 1,323.17 | 16,964 | 17,777 | 64.46 | 1,323.17 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam |  | - | - | - | 11,425 | 11,919 | 36.35 | 483.09 | 11,425 | 11,919 | 36.35 | 483.09 |
| 4 | Bihar |  | - | - | - | 13,565 | 13,991 | 44.58 | 598.46 | 13,565 | 13,991 | 44.58 | 598.46 |
| 5 | Chattisgarh |  | - | - | - | 7,834 | 8,114 | 26.20 | 640.79 | 7,834 | 8,114 | 26.20 | 640.79 |
| 6 | Goa |  | - | - | - | 4,683 | 4,724 | 27.39 | 309.82 | 4,683 | 4,724 | 27.39 | 309.82 |
| 7 | Gujarat |  | - | - | - | 56,958 | 58,051 | 269.04 | 4,792.14 | 56,958 | 58,051 | 269.04 | 4,792.14 |
| 8 | Haryana |  | - | - | - | 35,356 | 36,412 | 160.30 | 2,714.42 | 35,356 | 36,412 | 160.30 | 2,714.42 |
| 9 | Himachal Pradesh |  | - | - | - | 3,406 | 3,471 | 12.93 | 160.12 | 3,406 | 3,471 | 12.93 | 160.12 |
| 10 | Jammu \& Kashmir |  | - | - | - | 8,209 | 8,459 | 32.70 | 311.75 | 8,209 | 8,459 | 32.70 | 311.75 |
| 11 | Jharkhand |  | - | - | - | 9,073 | 9,260 | 34.54 | 518.93 | 9,073 | 9,260 | 34.54 | 518.93 |
| 12 | Karnataka | - | - | - | - | 31,669 | 32,734 | 230.68 | 3,513.02 | 31,669 | 32,734 | 230.68 | 3,513.02 |
| 13 | Kerala |  | - | - | - | 25,546 | 26,395 | 122.82 | 1,996.23 | 25,546 | 26,395 | 122.82 | 1,996.23 |
| 14 | Madhya Pradesh | - ${ }^{-}$ | - | - | -- | 21,930 | 22,631 | 74.49 | 1,678.84 | 21,930 | 22,631 | 74.49 | 1,678.84 |
| 15 | Maharashtra | 280,065 | 280,065 | 5.60 | 140.03 | 280,811 | 294,509 | 953.72 | 61,933.54 | 560,876 | 574,574 | 959.31 | 62,073.57 |
| 16 | Manipur |  | - | - | - | 2,686 | 2,885 | 7.48 | 80.13 | 2,686 | 2,885 | 7.48 | 80.13 |
| 17 | Meghalaya |  | - | - | - | 1,265 | 1,305 | 4.57 | 47.84 | 1,265 | 1,305 | 4.57 | 47.84 |
| 18 | Mizoram |  | - | - | - | 670 | 681 | 2.49 | 20.02 | 670 | 681 | 2.49 | 20.02 |
| 19 | Nagaland | - | - | - | - | 502 | 520 | 1.54 | 12.48 | 502 | 520 | 1.54 | 12.48 |
| 20 | Orissa | - | - | - | - | 20,614 | 21,442 | 69.98 | 961.42 | 20,614 | 21,442 | 69.98 | 961.42 |
| 21 | Punjab | - | - | - | - | 45,475 | 46,279 | 175.12 | 2,159.77 | 45,475 | 46,279 | 175.12 | 2,159.77 |
| 22 | Rajasthan | - | - | - | - | 21,949 | 22,631 | 79.54 | 2,194.13 | 21,949 | 22,631 | 79.54 | 2,194.13 |
| 23 | Sikkim |  | - | - | - | 1,027 | 1,067 | 3.73 | 40.94 | 1,027 | 1,067 | 3.73 | 40.94 |
| 24 | Tamil Nadu | - | - | - | - | 42,665 | 43,650 | 259.90 | 3,780.18 | 42,665 | 43,650 | 259.90 | 3,780.18 |
| 25 | Telangana |  | - | - | - | 24,352 | 25,700 | 136.29 | 2,595.46 | 24,352 | 25,700 | 136.29 | 2,595.46 |
| 26 | Tripura | - | - | - | - | 631 | 659 | 1.91 | 27.88 | 631 | 659 | 1.91 | 27.88 |
| 27 | Uttar Pradesh | - | - | - | - | 61,940 | 64,197 | 240.88 | 4,091.01 | 61,940 | 64,197 | 240.88 | 4,091.01 |
| 28 | UttaraKhand | - | - | - | - | 5,236 | 5,497 | 18.00 | 412.84 | 5,236 | 5,497 | 18.00 | 412.84 |
| 29 | West Bengal | - | - | - | - | 40,989 | 42,210 | 179.45 | 2,288.55 | 40,989 | 42,210 | 179.45 | 2,288.55 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Chandigarh |  | - | - | - | 11,980 | 12,201 | 48.23 | 763.93 | 11,980 | 12,201 | 48.23 | 763.93 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu |  | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 59,900 | 61,237 | 326.73 | 5,179.38 | 59,900 | 61,237 | 326.73 | 5,179.38 |
| 35 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Puducherry | - | - | - | - | 915 | 924 | 5.75 | 60.24 | 915 | 924 | 5.75 | 60.24 |
|  | TOTAL | 280,065 | 280,065 | 5.60 | 140.03 | 870,225 | 901,532 | 3,651.80 | 105,690.49 | 1,150,290 | 1,181,597 | 3,657.39 | 105,830.53 |


| Sr.No. | State / Union Territory | $\begin{aligned} & \text { Rural } \\ & \text { ( Group) } \end{aligned}$ |  |  |  | Urban (Group) |  |  |  | Total Business (Group) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Crores) } \end{aligned}$ | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - | - | - | 15 | 6,586 | 2.50 | 1,044.38 | 15 | 6,586 | 2.50 | 1,044.38 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | 18,895 | 2.29 | 42.61 | - | 18,895 | 2.29 | 42.61 |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | 0.34 | 10.70 | - | - | 0.34 | 10.70 |
| 6 | Goa | - | - | - | - | 2 | 354 | 0.15 | 11.18 | 2 | 354 | 0.15 | 11.18 |
| 7 | Gujarat | - | - | - | - | 4 | 3,744 | 10.25 | 377.61 | 4 | 3,744 | 10.25 | 377.61 |
| 8 | Haryana | - | - | - | - | 17 | 24,180 | 125.46 | 2,447.77 | 17 | 24,180 | 125.46 | 2,447.77 |
| 9 | Himachal Pradesh | - | - | - | - | 1 | 18,456 | 27.00 | 4.61 | 1 | 18,456 | 27.00 | 4.61 |
| 10 | Jammu \& Kashmir | - | - | - | - | , | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | 1 | 1,235 | 1.15 | 54.30 | 1 | 1,235 | 1.15 | 54.30 |
| 12 | Karnataka | - | - | - | - | 34 | 1,022,832 | 171.53 | 5,756.52 | 34 | 1,022,832 | 171.53 | 5,756.52 |
| 13 | Kerala | - | - | - | - | 4 | 219,122 | 12.98 | 565.79 | 4 | 219,122 | 12.98 | 565.79 |
| 14 | Madhya Pradesh | - | - | - | - | 1 | 270 | 0.01 | 36.70 | 1 | 270 | 0.01 | 36.70 |
| 15 | Maharashtra | - | - | - | - | 65 | 3,602,687 | 529.17 | 42,374.50 | 65 | 3,602,687 | 529.17 | 42,374.50 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | (2.44) | - | - | - | (2.44) |
| 18 | Mizoram | - | - | - | - | - | 2 | - | - | - | 2 | - |  |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 9 | 77,894 | 13.80 | 496.89 | 9 | 77,894 | 13.80 | 496.89 |
| 21 | Punjab | - | - | - | - | 3 | 1,062 | 4.06 | 0.41 | 3 | 1,062 | 4.06 | 0.41 |
| 22 | Rajasthan | - | - | - | - | 2 | 39,472 | 60.87 | 418.66 | 2 | 39,472 | 60.87 | 418.66 |
| 23 | Sikkim | - | - | - | - | 1 | 323 | 1.00 | 0.04 | 1 | 323 | 1.00 | 0.04 |
| 24 | Tamil Nadu | - | - | - | - | 17 | 48,062 | 96.31 | 1,316.91 | 17 | 48,062 | 96.31 | 1,316.91 |
| 25 | Telangana | - | - | - | - | - | 32,822 | 0.69 | 75.18 | - | 32,822 | 0.69 | 75.18 |
| 26 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 27 | Uttar Pradesh | - | - | - | - | 5 | 83,270 | 7.71 | 276.11 | 5 | 83,270 | 7.71 | 276.11 |
| 28 | UttaraKhand | - | - | - | - |  | - | - | - | - | - |  | - |
| 29 | West Bengal | - | - | - | - | 10 | 446,658 | 66.26 | 2,079.78 | 10 | 446,658 | 66.26 | 2,079.78 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - | - | - | , | - | - | - | - | 2 |
| 31 | Chandigarh | - | - | - | - | - | 14 | 2.00 | 2.90 | - | 14 | 2.00 | 2.90 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 12 | 12,352 | 74.89 | 1,742.21 | 12 | 12,352 | 74.89 | 1,742.21 |
| 35 | Lakshadweep | - | - | - | - | - |  | - | - | - | - | - | - |
| 36 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
|  | TOTAL | - | - | - | - | 203 | 5,660,292 | 1,210.42 | 59,133.32 | 203 | 5,660,292 | 1,210.42 | 59,133.32 |


| Sr.No. | State / Union Territory | $\begin{gathered} \text { Rural } \\ \text { (Group) } \end{gathered}$ |  |  |  | Urban (Group) |  |  |  | Total Business (Group) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) | No. of Policies | No. of Lives | Premium (₹ Crores) | Sum Assured (₹ Crores) |
| 1 | Andhra Pradesh | - | - | - | - | 27 | 26,641 | 7.51 | 1,992.65 | 27 | 26,641 | 7.51 | 1,992.65 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | 4 | 20,846 | 11.82 | 51.97 | 4 | 20,846 | 11.82 | 51.97 |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | 1,467 | 0.62 | 23.90 | - | 1,467 | 0.62 | 23.90 |
| 6 | Goa | - | - | - | - | 6 | 1,774 | 3.45 | 34.36 | 6 | 1,774 | 3.45 | 34.36 |
| 7 | Gujarat | - | - | - | - | 25 | 51,905 | 106.24 | 2,479.10 | 25 | 51,905 | 106.24 | 2,479.10 |
| 8 | Haryana | - | - | - | - | 57 | 122,893 | 220.83 | 9,475.32 | 57 | 122,893 | 220.83 | 9,475.32 |
| 9 | Himachal Pradesh | - | - | - | - | 1 | 18,468 | 27.00 | 6.82 | 1 | 18,468 | 27.00 | 6.82 |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | 4 | 3,974 | 1.62 | 92.67 | 4 | 3,974 | 1.62 | 92.67 |
| 12 | Karnataka | - | - | - | - | 102 | 3,010,308 | 388.59 | 15,792.56 | 102 | 3,010,308 | 388.59 | 15,792.56 |
| 13 | Kerala | - | - | - | - | 11 | 416,403 | 18.75 | 1,308.28 | 11 | 416,403 | 18.75 | 1,308.28 |
| 14 | Madhya Pradesh | - | - | - | - | 8 | 2,950 | 0.44 | 421.30 | 8 | 2,950 | 0.44 | 421.30 |
| 15 | Maharashtra | - | - | - | - | 199 | 9,557,746 | 1,421.53 | 112,627.58 | 199 | 9,557,746 | 1,421.53 | 112,627.58 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | (2.22) | - | - | - | (2.22) |
| 18 | Mizoram | - | - | - | - | - | 6 | 0.68 | - | - | 6 | 0.68 | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 14 | 80,636 | 23.49 | 598.58 | 14 | 80,636 | 23.49 | 598.58 |
| 21 | Punjab | - | - | - | - | 5 | 1,412 | 6.74 | 70.93 | 5 | 1,412 | 6.74 | 70.93 |
| 22 | Rajasthan | - | - | - | - | 8 | 52,064 | 66.94 | 1,752.26 | 8 | 52,064 | 66.94 | 1,752.26 |
| 23 | Sikkim | - | - | - | - | 2 | 516 | 1.00 | 0.90 | 2 | 516 | 1.00 | 0.90 |
| 24 | Tamil Nadu | - | - | - | - | 52 | 118,754 | 156.43 | 5,968.68 | 52 | 118,754 | 156.43 | 5,968.68 |
| 25 | Telangana | - | - | - | - | 3 | 93,638 | 1.74 | 346.93 | 3 | 93,638 | 1.74 | 346.93 |
| 26 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 27 | Uttar Pradesh | - | - | - | - | 31 | 114,638 | 25.69 | 3,515.79 | 31 | 114,638 | 25.69 | 3,515.79 |
| 28 | UttaraKhand | - | - | - | - | - | - | - | - | - | - | - | - |
| 29 | West Bengal | - | - | - | - | 21 | 479,104 | 119.96 | 3,757.17 | 21 | 479,104 | 119.96 | 3,757.17 |
| 30 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Chandigarh | - | - | - | - | 1 | 257 | 2.02 | 64.84 | 1 | 257 | 2.02 | 64.84 |
| 32 | Dadra \& Nagar haveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | Delhi | - | - | - | - | 53 | 50,337 | 216.74 | 5,275.05 | 53 | 50,337 | 216.74 | 5,275.05 |
| 35 | Lakshadweep | - | - | - | - | - |  | - | - | - | - | - | - |
| 36 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
|  | TOTAL | - | - | - | - | 634 | 14,226,737 | 2,829.83 | 165,655.42 | 634 | 14,226,737 | 2,829.83 | 165,655.42 |

## FORM L-26- INVESTMENT ASSETS

FORM - 3A
(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
PART - A
Statement as on: March 31, 2016
Statement of Investment Assets (Life Insurers)
(Business within India)
Periodicity of Submission: Quarterly

## Section I

| Particulars | Schedule | Amount | Particulars | Amount | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Application as per Balance Sheet (A) |  | 74,045.38 | Reconciliation of Investment Assets |  |  |
| Add (B) |  |  | Total Investment Assets (as per Balance Sheet) |  | 74,230.04 |
| Provisions | L-20 | 41.41 | Balance Sheet Value of: |  |  |
| Current Liabilities | L-19 | 2,559.70 | A. Life Fund | 21,098.56 |  |
| Sub-total (B) |  | 2,601.11 | Less: Investment Loan as per Sch-09 | 17.19 | 21,081.37 |
| Less (C) |  |  | B. Pension \& General Annuity and Group Business |  | 7,421.65 |
| Debit Balance in P\& L A/c |  | - | C. Unit Linked Funds |  | 45,727.02 |
| Deferred tax asset |  | - |  |  |  |
| Loans | L-15 | 93.07 |  |  |  |
| Advances \& Other Assets | L-18 | 1,280.41 |  |  |  |
| Cash \& Bank Balance | L-17 | 646.60 |  |  |  |
| Fixed Assets | L-16 | 396.37 |  |  |  |
| Miscellaneous expenditure not written off | L-21 | - |  |  |  |
| Sub-total (C) |  | 2,416.45 |  |  |  |
| Funds available for Investments |  | 74,230.04 | $(A+B+C)$ |  | 74,230.04 |

FORM L-26- INVESTMENT ASSETS
FORM - 3A
(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016
Statement of Investment Assets (Life Insurers)
(Business within India)
Periodicity of Submission: Quarterly
Section II


LINKED BUSINESS

| C. LINKED FUNDS | \% as per Reg | PH |  | Total Fund | Actual \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PAR | NON PAR |  |  |
|  |  | (a) | (b) | (c) $=(\mathrm{a}+\mathrm{b})$ | (d) |
| 1 Approved Investments | Not Less than 75\% | - | 43,330.21 | 43,330.21 | 94.76\% |
| 2 Other Investments | Not More than 25\% | - | 2,396.80 | 2,396.80 | 5.24\% |
| TOTAL LINKED INSURANCE FUND | 100\% | - | 45,727.02 | 45,727.02 | 100.00\% |

Notes:

1. FRSM refers to 'Funds representing Solvency Margin'
2. Funds beyond Solvency Margin are held in a separate Custody Account.
3. Other Investments' are as permitted under Section 27A(2) of Insurance Act, 1938
4. Pattern of Investment is applicable to both Shareholders funds representing solvency margin and policyholders funds.
5. Exposure Norms shall apply to Funds held beyond Solvency Margin, held in a separate Custody Account.

EERTIFICATION:
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Name of the Insurare: HDFC Stand Sard Life Insurance Company Limited
Menk to lime 'C' of FORM 3 A (Part A)
Lint


| TOTAL INVESTIELE FUNDS (MKT VALUE) | 14.21 | 30.06 | 82.85 |
| :---: | :---: | :---: | :---: |


| INVESTMENT OF UNIT FUND | ULCFO00111080 | quidFund 101 | ULCFFOO62006\% | tableMgFdiot | ULCFO0211081/ | ecuremgItiol | ULCFO0311/08/C | etensiveri01 | ULCFOOA11/0\%/4. | \%ancedmF101 |  | GrowthFund101 | ULFFO01020010 | \% quidfund101 |  | ablemgrdiot | ULGF016200060 Actual liv. | overeignri01 \% Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Approved Investments ( $2=75 \%$ ) | Actual Inv. | \% Actual | Actual liv. | \% Actual | Actual inv. | \% Actual | Actual Inv. | \% Actual | Actual lv . | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual Inv. | \% Actual | Actual inv. | \% Actual |
| Central Govt Securrities | . | 0.00\% | 14.48 | 48.17\% | 44.36 | 53.55\% | 75.85 | 38.89\% | 75.77 | 29.51\% |  | 0.00\% |  | 0.00\% | 18.50 | 40.26\% | 2.21 | 96.25\% |
| State Goverrement Securrities | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0.00\% |  |  |
| Other Approved Securrities | - | ${ }^{0.00 \%}$ | 9.48 | 0.00\% | 18.60 | 0.00\% 22.45 | 44.38 | ${ }^{0.020 \%}$ | 33.94 | ${ }^{0.00 \%} 13.22 \%$ | : | $\xrightarrow{0.00 \%}$ | : | 0.0.0\%\% | 16.05 | ${ }^{0.00 \% \%}$ | - | 年0.00\% |
| Corporate Bonds | : | ${ }^{0.000 \%}$ | ${ }^{9.48}$ | - ${ }^{31.53 \%}$ 4.84\% | 18.74 | ${ }^{216.58 \%}$ | ${ }_{16.19}^{44}$ | 22.730\% | 33.94 <br> 13.40 | $\frac{13.22 \%}{5.22 \%}$ |  | 0.00\% | : | ${ }^{0.000 \%}$ | ${ }_{5.83}^{16.05}$ | ${ }^{34.92 \%}{ }^{31.68 \%}$ | - | ${ }^{0.000 \%}$ |
| Equity |  | 0.00\% |  | 0.00\% |  | 0.00\% | 39.76 | 20.39\% | ${ }^{111.96}$ | 43.60\% | 0.01 | 93.89\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Money Market Investments | 14.20 | 99.93\% | 1.05 | 3.50\% | 2.24 | $2.71 \%$ | 5.75 |  | 3.44 |  |  |  | 72.32 | 99.95\% | 3.69 |  | 0.05 |  |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |
| Deposit with Banks Sub Tolal (A) | ${ }^{14.20}$ | 09.09\%\% | 26.47 | ${ }^{\text {88,0.05\% }}$ | 78.94 | 0.0.29\% | 181.92 | ${ }^{03.00 \% \%}$ | ${ }^{238.52}$ | ${ }^{0.0200 \%}$ | 0.01 | ${ }^{03.800 \%}$ | 72.32 | ${ }^{\text {090.95\% }}$ | 44.07 | ${ }_{\text {O }}^{\text {05.00\% }}$ | 2.26 | ${ }^{\text {98.3.3\%\% }}$ |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued Interest | 0.00 | ${ }_{\text {0, }}^{0.00 \%}$ | 0.83 |  | 2.17 |  | 3.97 0.00 | 2.03\% | 2.96 0.00 | (1.15\% | 0.00 | ${ }_{\text {0, }}^{0.00 \%}$ | 0.00 | 0.00\% | 1.91 | 4.1.16\% | 0.03 | $1.37 \%$ $0.00 \%$ |
| Bank Balance | 0.01 | 0.07\% | 0.01 | 0.03\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.00 | 3.01\% | 0.01 | 0.01\% | 0.01 | 0.02\% | 0.01 | ${ }^{0.22 \%}$ |
| Receivable for Sale of Ifvestments |  | ${ }^{0.000 \%}$ | 2.75 | ${ }^{0.0 .15 \%}$ | 1.49 0.23 |  | 6.18 2.80 | ${ }^{3.17 \%} 1.43 \%$ | 4.59 0.28 |  |  | 0.0.00\% | 0.03 | ${ }^{0.000 \%} 0$ |  | 0.0.0\%\% | 0.00 | 0.0.00\% 0 |
| Less: Current Liabilities | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% | (4.98) | -2.55\% | ${ }^{(0.03)}$ | -0.01\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Fund Mgmt Charges Payable | (0.00) | 0.00\% | (0.00) | 0.00\% | (0.00) | 0.00\% | (0.00) | 0.00\% | (0.01) | 0.00\% | (0.00) | 0.00\% | (0.00) | 0.00\% | (0.00) | 0.00\% | (0.00) | 0.00\% |
| Other Current Liabilities (for Investment Sub Total | $\stackrel{(0.00)}{0.01}$ | ${ }^{0.000 \%}$ | $\stackrel{(0.00)}{3.59}$ | ${ }^{0.000 \%}$ | ${ }_{3}^{0.001}$ | ${ }^{0.000 \%} 4.71 \%$ | $\xrightarrow{(0.00}$ | -0.00\% | ${ }_{\text {7 }}^{\substack{0.00}}$ | $\xrightarrow{0.000 \%}$ 3.03\% | ${ }_{0}^{0.00}$ | ${ }^{0.000 \%}$ 3.03\% | ${ }_{0}^{(0.00)}$ | 0.0.05\% | ${ }_{1}^{0.039}$ | -0.00\% $4.12 \%$ | $\xrightarrow{0.004}$ | ${ }^{0.00 \%}$ 1.67\% |
| ther Investments (<<25\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds |  | $\xrightarrow{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | 2.12 | 1.09\% | 0.51 | - ${ }_{\text {0.20\% }}^{0.00 \%}$ |  | ${ }^{0.000 \%}$ |  | 0.0.0\%\% |  | ${ }^{0.00 \%}$ |  |  |
| Equity | . | 0.00\% | - | 0.00\% |  | 0.00\% | 2.99 | 1.53\% | ${ }^{9.64}$ | 3.75\% | 0.00 | 3.08\% | . | 0.00\% |  | 0.00\% | - | 0.00\% |
| Mutual tunds |  | ${ }_{0}^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }_{0}^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | 0.30 | ${ }_{\text {0, }}^{0.00 \%}$ |  | ${ }_{0}^{0.000 \%}$ |  | ${ }^{0.00 \%}$ |  | ${ }^{0.000 \%}$ |  |  |
| lers |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| ${ }_{\text {Sub Total }}^{\text {Total }}(\mathbf{A}+\mathbf{B + C )}$ | 14.21 | ${ }_{\text {100,00\% }}^{0.00 \%}$ | 30.06 | ${ }_{\text {100.00\% }}^{0.00 \%}$ | 85 | ${ }_{\text {10.00\%\% }}^{0.00 \%}$ | 5.11 | ${ }_{\text {20, }}^{\text {202\% }}$ | ${ }^{10.45}$ | ${ }_{\text {40, }}^{4.07 \%}$ | ${ }_{0}^{0.00}$ | 3.08\% | 2.36 | ${ }^{0.000 \%}$ | 5.96 | ${ }^{0.000 \%}$ | 229 | ${ }^{0.00 \%}$ |
| Fund Carried Forward (as per LB2) | 14.21 |  | 30.06 |  | 82.85 |  | ${ }^{195.01}$ |  | ${ }_{256.76}$ |  | 0.01 |  | ${ }_{72,36}$ |  | 45.96 |  | 2.29 |  |

## FORM L-27. ULIP LINKED BSNS

Unad Line Rensurance Business
Unit inke of hin Insure: HFCC Standard Life Insurance Company Limited
Name
Registration Number: 101
Link to tom (item 'C' of FORM 3 A (Part A)
Link to Item 'C' of FORM 3A (Part A)
Periodicty of Sumission: Quartery
Statement as on: March 31, 2016


| \|NVESTMENT OF UNIT FUND | ULIF002020104Securemgiriol |  | ULIFO03020104Detensive Fio |  | ULIF-040200104BalancedMF101 |  | ULIF00616/0106EquityMgrdiot |  | JLIF005020104GGrowhFund 101 |  | ULGF0222502/12LIquidF-undio1 |  | ULGF02825/02/2STablemgFdio1 |  | 1 ULGFo2325/02/12Securemgition |  | LGFo242502/12 | Tensiver |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual lnv . | \% Actual | Actual $\mathrm{l} v$. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual | Actual liv. | \% Actual |
| Aproved Investments ( $\left(>755^{\circ}\right)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Govt Securitios | 85.59 | 53.04\% | 32.89 | ${ }_{\text {31.44\% }}^{0.00 \%}$ | 138.24 | ${ }^{29.08 \%}$ | 52.10 | 5.97\% |  | 0.0.0\%\% |  | ${ }^{0.000 \%}$ | ${ }^{30.57}$ | ${ }_{\text {48.40\% }}^{\text {0.00\% }}$ | 80.67 | ${ }_{\text {4.9.99\% }}^{\text {0.00\% }}$ | 236.15 | ${ }_{\text {31.55\% }}^{0.00 \%}$ |
| Other Approved Securities |  | 0.00\% |  | 0.00\% | 0.27 | 0.06\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.28 | 0.04\% |
| Corporate Bonds | 33.11 <br> 3.54 | ${ }^{20.52 \%}$ | ${ }^{20.15}$ | 19.27\% | 57.25 18.13 | ${ }^{12.04 \%}$ | 4.93 | ${ }^{0.57 \%}$ |  | ${ }^{0.00 \%}$ |  |  | $\begin{array}{r}21.94 \\ \hline 2.36\end{array}$ | ${ }^{34.73 \%}$ | 74.33 5469 | 20.57\% | $\begin{array}{r}13.07 \\ \hline 1597 \\ \hline 1\end{array}$ | 28.46\% |
| Infrastructure Bonds | 30.54 | 18.93\% | 17.74 | 16.96\% | 18.13 | 3.81\% | 0.72 | 0.08\% |  | 0.00\% |  |  | 3.26 |  | 54.69 | 15.13\% |  |  |
| Equity | 455 | 0.00\% | $\stackrel{24.14}{470}$ | 23.07\% | ${ }^{220.73}$ | 46.42\% | ${ }^{7} 709.16$ | 81.26\% | ${ }^{2,862.58}$ | 87.89\% | ${ }^{81,00}$ | 0.00\% | 1.02 | ${ }_{\text {0, }}$ | 875 | 0.00\% |  | $22.19 \%$ $4.72 \%$ |
| Muntual Iunds |  | ${ }^{2.802 \%}$ | 4.0 | 0.00\% | ${ }^{6.73}$ | 1.020\% |  | ${ }^{2.000 \%}$ | 92.34 | ${ }^{2.003 \%}$ | 81.00 | 04.00\% | 1.02 | ${ }^{1.0100 \%}$ | 8.75 | ${ }^{2.4 .02 \%}$ | 35.33 | 0.00\% |
| Deposit with Bant |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total (A) | 153.80 | 95.31\% | 99.63 | 95.23\% | 441.35 | 92.83\% | ${ }_{784.39}$ | 89.88\% | 2,954.92 | ${ }^{90.52 \%}$ | 81.00 | 94.11\% | 56.78 | 89.88\% | 318.45 | 88.11\% | 706.92 | 94.43\% |
| Current Assets: | 3.95 | 2.45\% | 1.85 | 1.77\% | 5.14 | 1.08\% | 1.32 | 0.15\% | 0.02 | 0.00\% | 0.00 | 0.00\% | 1.89 | 2.99\% | 7.86 | 2.17\% | 13.51 | 1.80\% |
| Recievable |  | 0.00\% | 0.00 | 0.00\% | 0.01 | 0.00\% | 0.03 |  | 0.04 |  |  |  |  |  |  |  |  |  |
| Bank Balance | ${ }_{0}^{0.01}$ |  |  |  |  |  |  | ${ }^{0.00 \%}$ | 0.02 | 0.00\% | 0.01 | 0.01\% | 0.01 | ${ }^{0.02 \%}$ | 0.01 | 0.00\% | 0.02 |  |
| Receivabie for Sale off fivestments |  | ${ }^{2.440 \%}$ | 0.00 | 0.00\% | $\stackrel{5}{0.12}$ | 0.00\% | 0.01 | . $0.04 \%$ | 6.91 | ${ }^{1.53 \%}$ | 5.05 | ${ }^{0.087 \%}$ | 4.49 | ${ }^{7.11 \%}$ | $\stackrel{213.75}{ }$ | ${ }^{5.81 \%}$ | 10.00 | ${ }^{0.304 \%}$ |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for InvestmentsFund Mgmt Charges Payable |  | 0.00\% |  | 0.00\% |  | 0.00\% | -0.23 | -0.03\% | -35.29 | -1.08\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
|  | -0.00 | 0.00\% | -0.00 | 0.00\% | -0.011 | 0.00\% | --.02 | 0.00\% | -0.07 -818 | 0.00\% | ${ }_{0}^{0.00}$ | 0.00\% | -0.00 | ${ }^{0.000 \%}$ | -0.01 | 0.00\% | ${ }_{0}^{0.02}$ |  |
| Other Current Lisibilities firo Investmen | -0.32 <br> 7.57 | -0.0.6\% ${ }_{\text {4.69\% }}$ | -0.03 1.97 | $\stackrel{-0.03 \%}{1.88 \%}$ | -2.11 8.17 | $\stackrel{-0.44 \%}{1.726}$ | $\begin{array}{r}-2.13 \\ 8.05 \\ \hline\end{array}$ | $\stackrel{\text { - }}{\substack{0.24 \% \\ 0.92 \%}}$ | -8.18 <br> 13.35 | -0.2.41\% | -0.00 5.07 | 0.00\% $5.89 \%$ | $\stackrel{-0.00}{6.39}$ | ${ }^{0.000 \%}{ }^{0.12 \%}$ | -0.00 42.98 | ${ }_{\text {11.8.89\% }}^{0.00 \%}$ | $\xrightarrow{-0.01}$ |  |
| Other Investments ( $<=25 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | . | 0.00\% | 1.21 | 1.16\% | 5.66 | 1.19\% | . | 0.00\% | . | 0.00\% |  | 0.00\% | , | 0.00\% |  | 0.00\% | 12.41 |  |
| Infrastructure Bonds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| $\frac{\text { Equity }}{\text { Mutual funds }}$ |  | ${ }^{0.00 \%}$ | 1.81 | - | $\stackrel{19.66}{0.62}$ | 4.14\% | 62.68 17.59 | $7.18 \%$ $2.02 \%$ | ${ }^{1960.05}$ | ${ }^{6.01 \%}$ 3.06\% |  | 0.0.00\% |  | ${ }^{0.000 \%}$ |  | -0.00\% | 5.76 0.00 | - |
| $\frac{\text { Verture funds }}{\text { Oothers }}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
|  |  | 0.0.0\%\% |  |  |  |  | ${ }_{80.28}$ | ${ }^{0.0 .20 \% \%}$ |  | ${ }_{9}^{0.000 \%}$ |  | 0.0.0\% |  | ${ }^{0.000 \%}$ |  | 0.0.00\% | 18.18 | ${ }_{\text {20, }}^{\text {200\%\% }}$ |
|  | ${ }^{161.37}$ | 100.00\% | ${ }^{104.61}$ | 100.00\% | ${ }_{\text {475.46 }}$ | 100.00\% | ${ }^{872.72}$ | 00.00\% | ${ }_{3,264,36}$ | 100.00\% | ${ }^{86.06}$ | 000.00\% | ${ }^{63.17}$ | 100.00\% | ${ }^{361.42}$ | 100.00\% | 748.61 | 100.00\% |
|  | 161.37 |  | 104.61 |  |  |  | ${ }^{872.72}$ |  | 3,264,36 |  | 86.06 |  | 63.17 |  | 361.42 |  | 748.61 |  |

(Read with Regulation 10)
(Read with Regulation 10)
Unit Linked Insurance Busine
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101 (Part A)
Link to tem C' of FORM 3 (
Periodicty of Submission: Quarterly


| Investment of unit fund | ULGF0252502/12 | BalancedMF10 | ULIFF080220104 | IquidFundio1 | ULIF00142006607 | tiablemgFdiot | ULGF01520060 | SovereignF101 | ULIF00902010 | ecuremgitiot | ULIF00002010 | eiensiver101 | ULIFF01102/0104 | \% Actual | ULIFO1316/0100 | \% Actual | ULIFOT120201104 Actual liv. | \% Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Approved Investments ( $(=75 \%)$ | Actual live. | \% Actual | Actual lnv . | \% Actual | Actual Inv. | \%Actual | Actual lv , | \%Actual | Actual liv. | \%Actual | Actual inv. | \% Actual | Actual linv. | \%Actual | Actual linv. | \%Actual | Actual inv. | \% Actual |
| Central Govt Securities | 37.02 | 30.38\% |  | 0.00\% | 12.82 | 52.73\% | 0.08 | 95.53\% | 51.78 | 51.72\% | 24.65 | 34.19\% | 90.14 | 26.71\% | 18.75 | 4.88\% |  | 0.00\% |
| State Governement Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{0.00 \%}$ |
| Other Approved Securities |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Corporate Bonds | 20.90 | 17.14\% |  | 0.00\% | 6.09 | ${ }^{25.06 \%}$ |  | 0.00\% | 19.59 | 19.57\% | 15.04 <br> 1031 <br> 1 | $\xrightarrow{20.85 \%}$ | 37.00 1203 |  | ${ }_{6.41}^{6.47}$ | 1.60\% |  | 0.0.0\% |
| Infrastructure Bonds | 8.99 44.55 | 7.38\% |  | 0.00\% | 3.29 | - ${ }_{\text {13.51\% }}^{0.00 \%}$ |  | $\xrightarrow{0.000 \%}$ | 19.65 | +19.63\% ${ }_{\text {0,00\% }}$ | 10.31 16.03 | ${ }_{\text {22, }}$ 14.33\% | 12.43 169.08 |  |  | ${ }^{0.079 \%}$ | 1.422 .86 | -0.00\% |
| Equity ${ }_{\text {Monev }}$ | 44.55 2.46 | - ${ }_{\text {26.5.01\% }}$ | 33.45 | 10.0.16\% | 1.44 | ${ }^{5.933 \%}$ | 0.00 | 3.41\% | 4.29 | 4.29\% | 1.82 | ${ }^{22.53 \%}$ | 4.75 | 1.41\% | 4.32 | 1.08\% | 13.92 | - |
| Mutual funds |  |  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |  |  |
| Deposit with Banks |  | \%0\% |  | 0.00\% |  | \% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Sub Total (A) | 113.91 | 93.46\% | 33.4 | 00.16\% | 23.64 | 97.23\% | 0.08 | 38.94\% | 95.32 | ${ }_{95.21 \%}$ | 67.85 | 94.09\% | 313.40 | 92.85\% | 361.35 | 90.22\% | 1,436.78 | 0.18\% |
| Currenct Assets: ${ }_{\text {Acrued Ifterest }}$ | 191 | 56\% | 0.00 | 0.00\% | 0.66 | 2.71\% | 0.00 | 0.92\% | 2.30 | 2.29\% | 2.05 | $284 \%$ | 3.26 | 0.97\% | 0.74 | 0.19\% | 0.00 | 0.00\% |
| Dividend Recievable | 0.00 | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% | 0.02 | 0.01\% | 0.02 | 0.00\% | 0.02 | 0.00\% |
| Bank Balance | 0.01 | 0.01\% | 0.01 | 0.03\% | 0.01 | 0.04\% | 0.00 | 0.14\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.00\% |
| Receivable for Sale of Investments | 1.44 | 1.18\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 2.48 | 2.48\% | 0.19 | 0.27\% | 5.79 | 1.72\% | 4.07 |  | 24.93 | 1.56\% |
| Other Current Assets flor Investment | 0.00 | 0.00\% |  | 0.00\% | 0.00 | 0.02\% |  | 0.00\% | 0.02 | 0.02\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 0.00 | 0.00\% | 3.45 | 0.22\% |
| $\frac{\text { Less: Current Liabilities }}{\text { Payable oro Investments }}$ |  |  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | -0.07 | 0.02\% | ${ }_{-17.60}$ |  |
| Payable for ITvestments | -0.00 | 0.00\% | -0.00 | 0.00\% | ${ }^{-0.00}$ | 0.00\% | -0.00 | 0.00\% | -0.00 | 0.00\% | -0.00 | 0.00\% | ${ }^{-0.01}$ | 0.00\% | -0.01 | 0.00\% | ${ }^{-0.03}$ | 0.00\% |
| Other Current Liabilities flor Investron | ${ }^{-0.00}$ | 0.00\% | ${ }^{-0.06}$ | ${ }^{0.19 \%}$ | ${ }^{-0.00}$ | ${ }^{0.000 \%}$ | -0.00 | 0.00\% | 0.00 | 0.00\% | ${ }^{-0.05}$ | ${ }^{-0.07 \%}$ | ${ }^{-0.58}$ | -0.17\% |  | -0.51\% | ${ }^{3.35}$ | 0.21\% |
| $\text { Other Investments }(<=25 \%) \text { Sub Total }$ | 3.35 | 2.75\% | -0.05 | -0.16\% | 0.67 | 2.77\% | 0.00 | 1.06\% | 4.80 | 4.79\% | 2.20 | 3.05\% | 8.49 | 2.52\% | 2.74 | 0.68\% | 7.43 | 0.47\% |
| Corporate Bonds | 0.61 | 0.50\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.81 | 1.12\% | 2.73 | 0.81\% | - | 0.00\% | . | 0.00\% |
| Infrastucture Bonds | 4.01 | ${ }^{0.000 \%} 3.29 \%$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | 1.25 | -0.00\% | 12.91 | ${ }_{3}^{0.0 .82 \%}$ | 28.16 | - ${ }^{0.00 \% \%}$ | 98.82 | ${ }^{0.00 \%}$ 6.20\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 8.27 | 2.07\% | 50.28 | ${ }^{3.16 \%}$ |
| $\frac{\text { Venture funds }}{\text { Others }}$ | - | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | - | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | - | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | ${ }^{0.00 \%}$ |
| Sub Total (C) |  | ${ }^{\text {3 }}$.7.79\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 2.06 | 2.86\% | 15.64 | 4.63\% | 36.43 | 9.10\% | 149.10 | 9.36\% |
|  | ${ }_{\text {l }}^{\text {121.88 }}$ | 100.00\% | 33,40 33,40 | 100.0\% | ${ }_{2}^{24.32}$ | 100.00\% | ${ }_{0}^{0.08}$ | 100.0\% | ${ }^{100.12}$ | 100.00\% | ${ }_{72.11}^{72.11}$ | 100.00\% | ${ }_{3}^{337.54}$ | 100.00\% | ${ }_{400.52}^{400}$ | 100.00\% | ${ }_{\text {1,5993.31 }}^{1.598 .31}$ | 00.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

FRRM 3A
(Read with Regulation 10 )
Unit Linked Insurance Bus
Name of the Insuraree HDFF Standard Life Insurance Company Limited
Registration Number: 101

Periodictem of of obmission: Ouarterly
Statement as on: March 31, 2016



| INVESTMENT OF UNIT FUND | ULCFO291802/12 | quidFund101 \% Actual | ULGFo3518/02/12 | tableMgFd101 \% Actual | ULGF03018/02/ Actual Inv. | $\begin{aligned} & \text { SecureMgIF101 } \\ & \text { \%Agtual } \end{aligned}$ | ULGF03118/02/ Actual Inv. | efensiveF101 \% Actual | ULGF03218021/ Actual Inv. | alancedMF101 <br> \% Actual | ULGF0331802/12 | FrowthFund101 \% Actual | ULGF00928/03 | SecureMgtrio1 | ULGFO1028/03/ Actual Inv. | DefensiveF101 \% Actual | ULGF01128/03/ | $\begin{gathered} \text { BalancedMF101 } \\ \text { \% Actual } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Approved Investments ( $>=75 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Govt Securities | . | 0.00\% | 23.71 | 39.44\% | 42.26 | ${ }^{48.811 \%}$ | 51.59 | ${ }^{34.54 \%}$ (000\% | 48.50 | 年$31.07 \%$ <br> $0.00 \%$ |  | 0.00\% | 0.07 | ${ }^{95.71 \%}$ | 3.77 | 32.08\% | 11.17 | 隹3.27\% |
| State Goverrement Securties |  | -0.00\% |  | 0.0.0\%\% |  | ${ }^{0.000 \%}$ |  | 0.0.00\% |  | 0.0.00\% |  | ${ }^{0.000 \%}$ |  | $\xrightarrow{0.000 \%}$ |  | 0.00\% |  | 0.00\% |
| Corroorat Bonds |  | 0.00\% | 25.12 | 41.79\% | 18.06 | 20.86\% | 44.24 | 29.62\% | 32.13 | 20.58\% |  | 0.00\% |  | 0.00\% | 2.67 | 22.67\% | 4.27 |  |
| Infrastucture Bonds | . | 0.00\% | 6.69 | 11.14\% | 16.50 | 19.05\% | 9.54 | 6.39\% | ${ }^{6.56}$ | 4.25\% |  | 0.00\% |  | 0.00\% |  | 14.19\% |  | 0.99\% |
| Equity | 923 | 0.00\% | - ${ }^{\text {82 }}$ | - | $\dot{2}$ | - $2.00 \%$ | 32.04 <br> 3.16 | 21.45\% | 57.03 <br> 03 | 36.54\% | ${ }^{1.21}$ | 95.18\% | 00 | $\underset{\substack{0.00 \% \\ 260 \%}}{ }$ | 2.50 | ${ }^{21.25 \%}$ |  |  |
| Money Market Irvestments | 9.23 | 99.89\% | 1.82 | ${ }^{3.03 \%}$ | 2.18 | ${ }^{2.52 \%}$ | 3.16 | 2.11\% | 2.33 |  | 0.01 |  | 0.00 |  |  |  |  |  |
| Mutual tunds ${ }_{\text {Deposit with Banks }}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ |  | ${ }^{0.00 \% \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ |  | $\xrightarrow{0.000 \%}$ |
| Sub Total (A) | 0.23 | 99.89\% | 57.34 | ${ }^{95.39 \%}$ | 79.00 | 91.24\% | 140.57 | 94.12\% | 146.55 | 93.89\% | 1.22 | ${ }^{95.84 \%}$ | 0.07 | ${ }^{98.31 \%}$ | 10.84 | 32.10\% | 31.37 | 83.46\% |
| ${ }_{\text {Current }}^{\text {Acssets: }}$ Acrued lntest | 0.00 |  | 2.72 | 4.52\% | 1.97 |  | 2.93 | 1.96\% | 2.09 | 1.34\% |  | 0.00\% | 0.00 |  |  |  |  |  |
| Acruee interest |  | ${ }^{0.000 \%}$ |  | ${ }^{4.502 \%}$ |  | 0.00\% |  | 0.00\% | ${ }_{0}$ | 0.00\% | 0.00 | ${ }_{0}^{0.02 \%}$ |  | 0.00\% | 0.02 | 0.00\% | ${ }_{0}^{0.60}$ |  |
| ${ }_{\text {Bank Balance }}$ | 0.01 | 0.11\% | 0.01 | 0.02\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.79\% | 0.00 | ${ }^{0.72 \%}$ | 0.01 |  |  |  |
| Receivable for Sale of Investments | . | ${ }^{0.000 \%}$ | 0.04 | ${ }^{0.00 \% \%}$ | ${ }^{5.51} 0$ | ${ }^{6.36 \%} 0.12 \%$ | 0.34 | ${ }^{0.23 \%} 0$ | 1.96 | 1.26\% $0.00 \%$ | . | ${ }^{0.000 \%}$ | . | ${ }^{0.000 \%}$ |  | ${ }^{0.25 \%} 0$ | 0.49 0.00 | $\xrightarrow{1.47 \%} 0$ |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% | -1.00 | ${ }^{0.677 \%}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.018 |
| Fund Mgmt Charges Payable | -0.00 0 0.00 | ${ }^{0.000 \%}$ | -0.00 0 0.00 | ${ }^{0.00 \%}$ | -0.00 -0.00 | 0.0.0\%\% | -0.00 <br> -0.05 | ${ }_{\text {- }}^{0.000 \%}$ | -0.00 -0.09 |  | -.00 0.00 | ${ }^{0.000 \%}$ | -0.00 | $\xrightarrow{0.000 \%}$ | -0.00 0.00 | ${ }^{0.00 \%}$ |  |  |
| Sub Total (B) | 0.01 | 0.11\% | 2.77 | 4.61\% | 7.59 | 8.76\% | 2.23 | 1.49\% | 3.97 | 2.54\% | 0.01 | 0.81\% | 0.00 | 1.69\% | 0.26 | 2.23\% | 0.86 | 2.56\% |
| $\frac{\text { Other Investments }(<=25 \%)}{\text { Corporate Bonds }}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% | 4.33 | 2.90\% | 0.61 | 0.39\% | - | 0.00\% |  | 0.00\% | 0.50 | 4.28\% |  | 0.00\% |
| Intrastucture Bonds | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00 |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| $\frac{\text { Equity }}{\text { Mutual funds }}$ | - | ${ }^{0.00 \%}$ | , | 0.00\% | , | 0.00\% | 2.22 | ${ }^{1.49 \%}$ | 4.96 | 3.18\% | 0.04 | ${ }^{3.355 \%}$ |  | ${ }^{0.000 \%}$ | 0.16 | 1.39\% | 1.29 |  |
| Venture tunds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |
| ${ }_{\text {Sub Toral }}^{\text {Total }}(\mathbf{A}+\mathrm{B}+\mathrm{C})$ | 9.24 | -0.00\% | 60.11 | -0.00\% | 86.59 | 100.00\% | ${ }_{149.56}^{6.56}$ | - ${ }_{\text {10.0.00\% }}$ | ${ }_{\text {F }}^{156.08}$ | 30.57\% | ${ }_{1}^{0.04}$ | ${ }_{\text {3,35\% }}^{\text {30.00\% }}$ | 0.07 | 10.00\%\% | ${ }_{0}^{0.67}$ | ${ }_{\text {5 }}^{\text {5.67\% }}$ (00\% | ${ }_{\text {¢ }}^{\text {1.33 }}$ | 30.98\% |
| Fund Carried Forward (as per LB2) | 0.24 |  | 60.11 |  | 86.59 |  | ${ }_{199.35}$ |  | ${ }^{156.08}$ |  | 1.27 |  | 0.07 |  | ${ }_{11.77}$ |  | 33.57 |  |


| Periodicty of Submission: Quarterly Statement as on: March 31, 2016 |  |  |  |  |  |  |  |  | ₹ Crores |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | ULIF0152000208LIquidFall101 | ULIF016200208SStablemFII101 | ULIF0072000208SecureMFII1101 | ULIF01820020208DefinsvFdl101 | ULIF01920002028BalncdMFII101 | ULIF020200208Equily MF\|1101 | ULIF0212000208GIrwhFrndll101 | ULCF02105504/11CapGuaFd5A10 | ULGFo3620002/12LiquidFdilio1 |



| INVESTMENT OF UNIT Fund | ULIF01520/0208LiquidFadilio |  | ULIF0162000208StablemFII101 |  | ULIF01720020208SecuremFil101 |  | ULIF0182000208Definsvicillio |  | ULIF019200202883alncdMFII101 |  | ULIF0202000208Equity MFII101 |  | ULIF02120020208Grwhthndllio1 |  | ULGF0210504/11 CapGuaFd5A10 |  | ULCFO3620002/12LiquidFdillio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual | Actual lv . | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual inv. | \% Actual | Actual liv. | \% Actual | Actual Inv. | \% Actual | Actual inv. | \% Actual |
|  |  | 0.00\% | 7.26 | 13.41\% | 114.54 | 53.10\% | 39.39 | 37.18\% | 143.34 | 26.42\% | 40.83 | 6.32\% |  | 0.00\% | 9.51 | 62.72\% |  | 0.00\% |
| State Governement Securit | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  |  |  |  |
| Other Approved Securities |  | $0.00 \%$ |  |  |  |  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Corporate Bonds |  | 0.00\% | 23.34 | 43.13\% | 42.06 | 19.50\% | 20.40 | 19.26\% | 63.47 | 11.70\% | 13.21 | 2.04\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Infrastructure Bonds | - | 0.00\% | 11.48 | 21.22\% | 39.42 | 18.28\% | ${ }^{5.82}$ | ${ }^{5.50 \%}$ | ${ }^{27.51}$ | 54.07\% | ${ }^{0.957}$ | 0.09\% |  | 0.00\% | 0.00 485 | 0.03\% | - | 0.00\% |
| Equity |  | 0.00\% |  | 0.00\% |  | 0.00\% | 23.72 | 22.38\% | ${ }^{242.23}$ | 44.65\% | 519.39 | 80.38\% | 2,714.98 | 87.00\% | 4.85 | 31.94\% |  | 0.00\% |
| Money Market Investments | 60.14 | 100.08\% | 9.79 | 18.09\% | 7.88 | ${ }^{3.655}$ | 8.61 | ${ }^{8.13 \%}$ | 7.41 | ${ }^{1.37 \%}$ | 5.49 | ${ }^{0.85 \%}$ | 94.21 | ${ }^{3.02 \%}$ | 0.35 |  | 71.35 | 109.01\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  |  |  |  |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  |  |  | 0.00\% |
| Current Assets: Sub Total (A) | 60.14 | 100.08\% | 51.87 | 95.86\% | 203.90 | 94.53\% | 97.94 | 92.44\% | 483.96 | $89.21 \%$ | 579.50 | 89.68\% | 2,809.19 | 90.02\% | 14.72 | 97.02\% | 71.35 | 109.01\% |
| Accrued Interest | 0.00 | 0.00\% | 2.07 | 3.83\% | 6.04 | 2.80\% | 2.33 | 2.20\% | 6.70 | 1.24\% | 1.55 | 0.24\% | -0.00 | 0.00\% | 0.34 | 2.24\% | 0.00 | 0.00\% |
| Dividend Recievable |  | 0.00\% |  | 0.00\% |  |  | 0.00 |  | ${ }_{0}^{0.01}$ |  | ${ }_{0}^{0.03}$ |  |  |  |  |  |  |  |
| Bank Balance | 0.01 | 0.02\% | 0.01 | 0.02\% | ${ }^{0.01}$ | 0.00\% | 0.01 | 0.01\% | -0.01 | 0.00\% | ${ }^{0.01}$ | 0.00\% | 0.01 | 0.00\% | 0.00 | 0.01\% | 0.01 |  |
| Receivabie for Sale of flvestments | - | 0.00\% | 0.16 | 0.0.29\% | 5.52 | ${ }^{2.43 \%} 0$ | ${ }^{0.28}$ | 0.2.2\% 0 | 13.78 <br> 1.01 | 2.54\% | 5.97 0.95 | 0.92\% $0.15 \%$ | ${ }^{47.59}$ | ${ }^{1.52 \%} 0.41 \%$ |  | 0.0.00\% |  | -0.00\% |
| Less: Current Liabilities | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | -0.06 | -0.01\% | -0.23 | -0.04\% | ${ }^{-33.43}$ | -1.07\% |  | 0.00\% |  | 0.00\% |
| Fund Mgmt Charges Payable | -0.00 | 0.00\% | -0.00 | 0.00\% | -0.01 | 0.00\% | -0.00 | 0.00\% | -0.02 | 0.00\% | -0.02 | 0.00\% | -0.11 | 0.00\% | -0.00 | 0.00\% | 0.00 |  |
| Other Current Liabilities for Investments |  | -0.09\% |  | 0.00\% | $\stackrel{-0.00}{170}$ | $\xrightarrow{0.000 \%}$ |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% | 0.02 | 0.00\% |  | 0.00\% |  |  |
| Sub total (B) | -0.05 | -0.08\% | 2.24 | 4.14\% | 11.79 | 5.47\% | 2.91 | 2.75\% | 21.44 | 3.95\% | 8.26 | 1.28\% | 26.81 | 0.86\% | 0.34 | 2.24\% | -5.90 | 9.01\% |
| Corporate Bonds | . | 0.00\% |  | 0.00\% |  | 0.00\% | 3.53 | 3.33\% | 4.64 | 2.70\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Infrastructure Bonds | - | 0.00\% | - | 0.00\% |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | . | ${ }^{0.00 \% \%}$ |
| Equity |  | 0.00\% |  | 0.00\% |  | ${ }^{0.000 \%}$ | 1.56 | ${ }^{1.47 \%}$ | ${ }^{21.80}$ | 4.02\% | 45.59 1284 | 7.06\% | 191.88 | 6.15\% | 0.11 | 0.74\% |  | ${ }^{0.00 \%}$ |
| Mutual finds |  | 0.00\% |  | 0.0.0\%\% |  | ${ }^{0.000 \%}$ |  | 0.0.0\%\% | 0.66 | $\xrightarrow{0.12 \%}$ 0.00\% | 12.84 |  | 92.88 | 2.98\% |  | 0.00\% | : | 0.0.0\%\% |
| Venture tunds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Sub Total ( ${ }^{\text {(C) }}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% | 5.09 | 4.81\% | 37.10 | 6.84\% | 58.43 | 9.04\% | 284.76 | 9.12\% | 0.11 | 0.74\% |  | 0.00\% |
| Fund Carried Forward ( A ( +B per +C 2 ) | 60.09 60.09 | 100.00\% | ${ }_{54.11}^{54.11}$ | 100.00\% | $\begin{array}{r} \hline 215.69 \\ \hline 215.69 \end{array}$ | 100.00\% | 105.95 105.95 | 100.00\% | ${ }_{542.50}^{54.50}$ | 100.00\% | 646.19 646.19 | 100.00\% | $3,120.76$ | 100.00\% | ${ }_{15.17}^{15.17}$ | 100.00\% | 65.45 65.45 | 100.00\% |

Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited

Link to Item 'C' of FORM 3A (Part A)
Periodicty of Submission: Quarterly
Statement as on: March 31, 2016


| HVESTMENT OF UNIT FUND | ULGF03720/02/1 | tableMFII101 |  | \% Actual | ULGF0392002 | DefnsvFdII101 <br> \% Actual | ULGF0402002/1 | IncdMFII101 \% Actual | ULIF02208/1000 Actual Inv. | quidFdII101 \% Actual | ULIF02308/1000 | ableMFII101 \% Actual |  | \% Actual | ULIF02508/1008 | \% Actual | ULIF02608/1000 | IncdMFII101 \% Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Approved Investments ( $>=75 \%$ ) |  |  |  |  |  |  |  | \% Actual |  |  |  |  | Actual Inv. | \% Actual | Actual inv. | \% Actual | Actual inv. |  |
| Central Govt Securrities | 5.26 | 11.64\% | 243.19 | 50.01\% | 118.35 | 31.65\% | 12.17 | 30.83\% |  | 0.00\% | 12.19 | 27.24\% | 85.36 | 53.95\% | 26.52 | 34.81\% | 95.78 | 27.30\% |
| State Govermement Securities |  | 0.00\% |  | 0.00\% | 3.65 |  |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% |  | 0.00\% |  | 0.00\% 2306 |  | 0.00\% |  |  |  |  |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | 0.00\% |
| Corroorate Bonds | 20.31 5.42 | 44.94\% $12.00 \%$ | 106.97 87.67 | ${ }_{\text {22.00\% }}^{18.03 \%}$ | 87.28 37.46 | 23.34\% | 7.85 <br> 3.44 | $\frac{19.90 \%}{8.71 \%}$ |  | ${ }^{0.000 \%}$ | 15.55 5.85 | $34.75 \%$ $13.06 \%$ | 30.59 29.00 | 19.34\% $18.33 \%$ | $\begin{array}{r}15.92 \\ 3.28 \\ \hline\end{array}$ | $\frac{20.89 \%}{4.31 \%}$ | 33.02 12.74 | ${ }_{\substack{9.41 \% \\ 3.63 \%}}$ |
| Equity |  | 0.00\% |  | 0.00\% | 71.47 | 19.11\% | 11.17 | 28.32\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | $\stackrel{16.96}{ }$ | 22.26\% | 169.81 | 48.40\% |
| Money Market Investments | 12.54 | 27.75\% | 11.81 | 2.43\% | 31.62 | 8.46\% | 2.92 | 7.40\% | 46.8 | 00.02\% | 9.70 | 21.68\% | 4.82 | 3.05\% | 7.47 | 9.80\% | 4.82 | 1.37\% |
| Mutual funds |  |  |  | 0.00\% |  | 00\% |  | 0.00\% |  |  |  |  |  |  |  |  |  |  |
| Deposit with Banks |  | 0.00\% |  |  |  |  |  | 0.00\% |  |  |  | 0.0 |  |  |  | 0.00\% |  |  |
| Sub Total (A) | 43.53 | 96.33\% | 449.63 | 92.46\% | 349.83 | ${ }_{98.54 \%}$ | 37.55 | 95.16\% | 46.86 | 100.02\% | 43.29 | 96.73\% | 149.77 | 94.67\% | 70.16 | 92.07\% | 316.17 | 90.11\% |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accrued Interest | 1.47 | 3.26\% | 11.44 | 2.35\% | ${ }^{7} .95$ | ${ }^{2.13 \%}$ | 0.63 | - $1.60 \%$ | 0.00 | ${ }^{0.00 \%}$ | 1.53 | ${ }^{3.42 \%}$ | 4.37 | ${ }^{2.76 \%}$ | ${ }^{1.47}$ | ${ }^{1.93 \%}$ | ${ }^{3.49}$ | ${ }^{0.99 \%}$ |
|  | 0.01 | ${ }^{0.03 \%}$ | 0.01 | 0.00\% | ${ }_{0} 0.01$ | ${ }^{0.000 \%}$ | ${ }_{0}^{0.01}$ | 0.03\% | 0.01 | 0.02\% | 0.01 | 0.03\% | 0.01 | 0.01\% | 0.01 | 0.01\% | ${ }_{0} 0.01$ | 0.00\% |
| Receivable for Sale of Investments |  | 0.00\% | 17.71 | 3.64\% | ${ }^{0.65}$ | ${ }^{0.177 \%}$ | 0.19 | 0.47\% |  | 0.00\% |  | 0.00\% | ${ }^{3.90}$ | ${ }^{2.46 \%}$ | 0.22 | 0.28\% | 5.60 | 1.60\% |
| Lesther Current Assets (for Investments) | 0.18 | 0.39\% | 7.52 | 1.55\% | 7.38 | 1.97\% | 0.09 | 0.23\% |  | 0.00\% |  | 0.00\% | 0.17 | 0.10\% | 0.08 | 0.10\% | 0.68 | 0.19\% |
| Less: Current Liabilities |  |  |  |  | -100 |  |  | 0.00\% |  |  |  |  |  |  |  |  |  |  |
| Fund Mgmt Charges Payable | -0.00 | 0.00\% | -0.02 | 0.00\% | -0.01 | 0.00\% | -0.00 |  |  |  |  |  |  |  | 0.00 |  | 0.01 |  |
| Other Current Liabilities flor Investmen | -0.00 | 0.00\% | -0.01 | 0.00\% | -0.00 | 0.00\% | ${ }^{-0.00}$ | 0.00\% | ${ }_{0}^{0.02}$ | -0.04\% | ${ }^{0.08}$ | -0.17\% | ${ }_{0} 0.00$ | 0.00\% | ${ }_{0}^{0.00}$ | 0.00\% | ${ }_{0} 0.00$ | 0.00\% |
| Sub total (B) | 1.66 | 3.67\% | 36.66 | 7.54\% | 14.99 | 4.01\% | 0.92 | 2.33\% | -0.01 | 0.02\% | 1.46 | 3.27\% | 8.44 | 5.33\% | 1.77 | 2.32\% | 9.79 | 2.79\% |
| $\frac{\text { her investments }(<=25 \%)}{\text { Corporate }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Infrastructure Bonds | - | ${ }_{0}^{0.000 \%}$ | - | ${ }^{0.000 \%}$ | 6.15 | ${ }^{1.0 .00 \%}$ | 0.10 | 0.200\% |  | ${ }_{0}^{0.000 \%}$ |  | 0.00\% |  | 0.000\% | 3.03 | ${ }^{3.900 \%}$ | $\underline{12.12}$ | ${ }^{3.020 \%}$ |
| Equity | - | 0.00\% |  | 0.00\% | 3.02 | 0.81\% | 0.89 | 2.25\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 1.24 | 1.63\% | 12.20 | 3.48\% |
| Mutual funds | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Venture funds | - | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Others |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| $\mathrm{Sub}_{\text {Total }}^{\text {Total }}(\mathrm{A}+\mathrm{B}+\mathrm{C})$ | 45.19 | 10.00\%\% | 486.29 | 0.00\% 100.00\% | ${ }^{374.00}$ | 10.0.50\% | O.996 | 100.00\% | 46.85 | 10.00\%\% | 44.76 | - ${ }_{\text {0.0.00\% }}$ | 158.21 | 100.00\% | ${ }^{4.2720}$ | $\xrightarrow{\text { 100.00\% }}$ | ${ }_{350.87}^{24.92}$ | 100.00\% |
| Fund Carried Forward (as per LB2) | 45.19 |  | 486.29 |  | 374.00 |  | 39.46 |  | 46.85 |  | 44.76 |  | 158.21 |  | 76.20 |  | 350.87 |  |

Read with Regulation 10)
Unit Linked Insurance Business

Link to tiem 'C' of FORM 3 A (Part A A)
Periodicty of Submission: Quarter
Statement as on: March 31 . 2016



| INVESTMENT OF UNIT FUND | ULIF02708/1008EquuityMFII101 |  | ULIF02808/10088Grwthrndll 101 |  | ULGF04311/02/12LiquidFdII101 |  | ULGF04811/02/12StableMFII101 <br> Actual Inv. $\quad$ \%Actual |  | ULGF04411/02/12SecureMFII101 |  | ULCF00451102/12DetnsvFdill 1 |  | ULGF04611/02/12BalncdMFIU101 |  | ULIF02904/08/88MoneyPlusF101 |  | ULIF0300408808BondOpriFdiot |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual liv. |  | Actual Inv. | \% Actual |  |  | Actual Inv. | \% Actual | Actual Inv. | \% Actual | Actual lnv. | \% Actual | Actual livv. | \% Actual | Actual Inv. | \% Actual |
| Central Govt Securities | 20.66 | 4.90\% |  | 0.00\% |  | 0.00\% | 3.84 | 16.88\% | 37.79 | 50.54\% | 44.85 | 33.60\% | 3.73 | 25.42\% | 16.74 | 86.63\% | 21.46 | 59.21\% |
| State Governement Securities |  | 0.00\% |  | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  |  |
| Other Approved Securities |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |
| Corrorate Bonds | ${ }^{3.94}$ | 0.93\% | . | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | 7.78 | 33.78\% | 16.87 128 | ${ }^{22.56 \%}$ | ${ }^{25.86}$ | 19.37\% | ${ }^{2.62}$ | 17.86\% | 0.00 | 0.00\% | ${ }^{9.51}$ | 26.23\% |
| Infrastructure Bonds | 1.05 | 0.25\% |  | 0.00\% |  | ${ }^{0.000 \%}$ | 4.24 | 18.42\% | 12.84 | 17.18\% |  | 14.13\% |  | 12.02\% | 0.00 | ${ }^{0.000 \%}$ | 0.66 | ${ }^{1.81 \%}$ |
| Equity | ${ }^{340.26}$ | 80.72\% | 1,752.14 | 88.77\% |  | 0.00\% |  | 0.00\% |  |  | 25.97 | 19.45\% | 5.49 | $37.37 \%$ | 0.00 | 0.00\% |  | 0.00\% |
| Money Market Investments | 12.96 | 3.07\% | 28.56 | 1.45\% | 16.36 | 99.91\% | 6.22 | 27.00\% | 2.53 | 3.38\% | 8.81 | 6.60\% | 0.25 | 1.67\% | 2.24 | 11.60\% | 0.26 | ${ }^{0.73 \%}$ |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% |  | 0.00\% |
| Deposit with Banks |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% | 3.03 | ${ }^{8.36 \%}$ |
| Susts: Sub Total (A) | 378.87 | 89,88\% | 1,780.70 | 90.22\% | 16.36 | 99.91\% | 22.09 | 95.89\% | 70.03 | 93.67\% | ${ }_{124.35}$ | 93.15\% | 13.85 | 94,34\% | 18.98 | 98.23\% | 34.92 | 96.34\% |
| Accrued Interest | 0.58 | 0.14\% | -0.00 | 0.00\% | 0.00 | 0.01\% | 0.93 | 4.05\% | 1.77 | 2.37\% | 3.41 | 2.56\% | 0.26 | 1.75\% | 0.33 | 1.69\% | 1.19 | 3.29\% |
| Dividend Recievable | 0.02 | 0.00\% | 0.02 | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 |  | 0.00 | 0.00\% | 0.00 | 0.00\% |  |  |
| Bank Balance | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.07\% | 0.01 | 0.05\% | 0.01 | 0.01\% | 0.01 | 0.01\% |  | 0.07\% | 0.01 |  | 0.01 |  |
| Receivable for Sale of Investments | ${ }^{3.96}$ | 0.94\% | 30.80 | 1.56\% |  | 0.00\% |  |  | 2.95 |  | 1.10 |  | 0.11 | 0.78\% | 0.00 |  |  |  |
| Other Current Assets (for investments) | 0.53 | 0.13\% | 6.20 | 0.31\% | 0.00 | 0.02\% | 0.01 | 0.02\% | 0.01 | 0.01\% | 2.94 | 2.20\% | 0.00 | 0.01\% | 0.01 | 0.03\% | 0.13 | .35\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payabie tor tivestiments | -0.12 -0.01 | ${ }^{-0.03 \%}$ | -21.50 -0.07 | -1.09\% | -0.00 | 0.000\% | -0.00 | ${ }^{0.000 \%}$ | -0.00 | ${ }^{0.00 \%}$ | -2.99 -0.00 | - ${ }^{-2.24 \%}$ | -0.00 | ${ }^{0.000 \%} 0$ | 0.00 0.00 |  | -0.00 | ${ }^{0.00 \%} 0$ |
| Other Current L Liabilities for Investmen | -0.00 | 0.00\% | -0.01 | 0.00\% | -0.00 | 0.00\% | -0.00 | 0.00\% | -0.00 | 0.00\% | -0.00 | 0.00\% |  | 0.00\% | 0.00 | 0.00\% | ${ }^{-0.00}$ |  |
| ( 25\%) Sub Total (8) | 4.96 | 1.18\% | 15.46 | 0.78\% | 0.02 | 0.09\% | 0.95 | 4.11\% | 4.74 | 6.33\% | 4.47 | 3.35\% | 0.38 | 2.60\% | 0.34 | 1.77\% | 1.33 | 3.66\% |
| Investments (<<25\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | ${ }^{0.00 \%}$ |  | ${ }^{0.00 \%}$ | - | 0.00\% |  | $\xrightarrow{0.00 \%} 0$ |  | $0.00 \%$ $0.00 \%$ | 3.13 | 2.35\% | - | ${ }^{0.00 \%}$ | ${ }_{0}^{0.00}$ | ${ }^{0.000 \%}$ | - | 0.0.0\% |
| Enfastriturure Bonds | 29.13 | 6.91\% | ${ }^{120.06}$ | ${ }^{0.008 \%}$ |  | 0.00\% |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ | ${ }^{1.55}$ | 1.16\% | 0.45 | ${ }^{0.006 \%}$ | 0.00 | ${ }^{0.000 \%}$ |  | 0.00\% |
| Mutual funds | 8.58 | 2.04\% | 57.49 | 2.91\% | - | 0.00\% |  | 0.00\% | . | 0.00\% |  | 0.00\% |  | 0.00\% | 0.00 | 0.00\% | . | 0.00\% |
| Venture funds |  | 0.00\% |  | 0.00\% | - | 0.00\% | - | ${ }^{0.00 \%}$ | . | 0.00\% | - | 0.00\% | - | ${ }^{0.000 \%}$ | 0.00 | ${ }^{0.000 \%}$ | . |  |
| Others Sub Total (c) | 37.71 | ${ }^{0.00 \% \%}$ |  | ${ }^{0.000 \%}$ |  | 0.000\% |  | 0.000\% |  | 0.00\% | 4.68 | 3.0.0\% | 0.45 | ${ }^{0.006 \%}$ | 0.00 | 0.0.00\% |  | 0.0.00\% |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | ${ }^{421.54}$ | 100.00\% | 1.973 .71 | 100.00\% | 16.37 | 100.00\% | 23.03 | 100.00\% | 74.76 | 100.00\% | ${ }_{133.50}$ | 100.0\%\% | 14.69 | 100.00\% | 19.32 | 100.00\% | 36.24 | 100.00\% |
| Fund Carried Forward (as per LB2) | 421.54 |  | 1,973.71 |  | 16.37 |  | 23.03 |  | 74.76 |  | 133.50 |  | 14.69 |  | 1931.94\% |  | 36.24 |  |


|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | ULIF03204/08/0ELarge-Cap 101 | ULIF03104408/08MIT-CapFndi01 | ULIFO3304/08/08ManagerFnd101 | ULIFO3501/01/10BIUeChip Fdio1 | ULIFO340101/101mcome Fund101 | ULIF03601/07/100pprtity ${ }^{\text {d }}$ d101 | ULIF03701101/10VantageFnd101 | ULIF03901/09/108alancedFdi01 | ULIF04126/10/10Caplicuardiou |
| Add: Opening Balance (Market Value) | ${ }^{65.89}$ | 64.17 | 527.58 | ${ }^{2,472.46}$ | 1,198.55 | 4,4199.95 | ${ }^{297.78}$ | 2,707.13 | 6.81 |
| Add: Inflow during the Quater $\quad$ Increase / (Decrease) value of Inv ( ${ }^{\text {Net] }}$ | -6.27 <br> -1.08 | ${ }^{8.47}$-1.77 | $\begin{array}{r}\text { 6.21 } \\ -2.81 \\ \hline\end{array}$ | 364.37 -37.60 | ${ }_{31.53}^{275}$ | - ${ }^{684.54}$ | 3.01 -2.80 | ${ }_{-15.73}^{551.91}$ | 0.5 |
| Less: Outtiow during the Quarter | 775 | 910 | 25.53 | 16692 | 120.00 |  | 18.19 | 14525 | $1.7{ }^{1.7}$ |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 63.33 | 61.76 | 505.45 | 2632.31 | 1385.34 | 4614.34 | 279.81 | 3100.06 |  |


| INVESTMENT OF UNIT FUND | ULIF032040808 | arge-CapF101 | ULIF03104/08/C | id-capFnd101 | ULIF03304/08/0 | anagerFnd101 | ULIF03501/01/10 | uechipFd101 |  | meFund101 | ULIF03601/01/1 | pprtntyFd101 | ULIF03701/01/1 | antageFnd101 | ULIF0390109/10 | alancedFd101 | ULIF04126/10/10 | tIGuaFd101 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| proved Investments ( $(>=75 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Central Govt Securtitis | . | 0.00\% |  | 0.00\% | 104.24 | 20.62\% | . | 0.00\% | 762.37 | 55.03\% | . | 0.00\% | 50.87 | 18.18\% | 605.8 | 19.54\% | 1.53 | 10.53\% |
| State Governement Securite |  | 0.00\% ${ }^{0.00 \%}$ |  | 0.00\% |  | 0.0.0\% |  | 0.00\% ${ }_{\text {0.00\% }}^{0.00 \%}$ |  | ${ }^{0.000 \%}$ |  | 0.00\% | 0.35 | -0.00\% |  | 0.00\% |  | 0.00\% |
| Corororate Boods |  | ${ }^{0.000 \%}$ |  | 0.00\% | 34.58 | 6.0.84\% | - | 0.00\% | 194.24 | 14.02\% |  | 0.00\% | ${ }_{11.89}$ | ${ }^{4.25 \%}$ | 194.06 | 6.26\% |  | 0.00\% |
| Infrastucture Bonds |  | 0.00\% |  | 0.00\% |  | 0.10\% |  | 0.00\% | 168.29 | 12.15\% |  | 0.00\% |  | 3.29\% |  | 2.31\% |  |  |
| Equity | 60.58 | 95.67\% | 54.34 | 87.98\% | 303.90 | 60.13\% | 2,208.66 | 83.91\% |  | 0.00\% | 3,715.89 | 80.53\% | 166.19 | 59.40\% | 1,878.86 | 60.61\% | 12.10 | 83.40\% |
| Money Market Investments | 0.74 |  | 1.37 | 2.22\% | 41.42 | 8.19\% | 214.32 |  | 154.59 | 11.16\% | 354.52 |  | 24.02 | ${ }^{8.59 \%}$ | 30.45 | 0.98\% | 0.37 | ${ }^{2.53 \%}$ |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |  | ${ }^{0.00 \%}$ |
| Deposit with B |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | .00\% |
| Current Assets: Sub Total (A) | 61.32 | 96.83\% | 55.71 | 90.20\% | 484.67 | 95.89\% | 2.422 .98 | 92.05\% | 79.5 | 92,36\% | 0.41 | 88.21\% | 2.54 | 93.33\% | 2,78 | 39.70\% | 13.99 | .46\% |
| Accrued Interest | 0.00 | 0.00\% | 0.00 | 0.00\% | 3.81 | 0.75\% | -0.00 | 0.00\% | 31.68 | 2.29\% | -0.00 | 0.00\% | 1.71 | 0.61\% | 17.79 | 0.57\% | 0.02 | 0.14\% |
| Dividend Recieval | 0.01 | 0.01\% | 0.01 | 0.01\% | 0.01 | 0.00\% | 0.14 | 0.01\% |  | 0.00\% | 0.56 | 0.01\% | 0.01 | 0.00\% | 0.02 | 0.00\% | 0.00 | 0.00\% |
| Bank Balance | 0.01 | 0.02\% | 0.02 | 0.04\% | 0.03 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.64 | 0.01\% | 0.01 | 0.00\% | 0.01 | 0.00\% | 0.01 | 0.07\% |
| Receivabl for Sale of Investments | $\xrightarrow{0.47} 0$ | -0.74\% | 0.12 0.05 | ${ }^{0.19 \%} 0$ | 1.46 0.86 | ${ }_{0}^{0.29 \%}$ | -0.75 | $\xrightarrow{0.03 \%}$ | 7.87 25.28 | ${ }_{\text {c }}^{0.57 \%}$ | 189.24 101.20 | 4.19\% | 0.83 0.02 | $\xrightarrow{0.30 \%} 0$ | 48,45 75.42 | 1.56\% |  | $\xrightarrow{0.000 \%}$ |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments Fund Mamt Charges Payable | -0.00 | ${ }^{0.000 \%}$ | -0.10 -0.00 | ${ }^{-0.16 \%}$ | -7.92 -0.02 | - ${ }^{-1.57 \%} 0$ | - $\begin{aligned} & -20.44 \\ & -0.10\end{aligned}$ | $\xrightarrow{-0.78 \%}$ | -0.05 | ${ }^{0.000 \%}$ | -179.29 | - ${ }^{-3.89 \%}$ | -0.01 | ${ }^{0.000 \%}$ |  | $\xrightarrow{-1.20 \%} 0$ | $\stackrel{-}{0.00}$ | ${ }^{0.000 \%}$ |
| Other Current Liabilities fior Investmen | ${ }^{-0.00}$ | 0.00\% | ${ }_{-0.26}$ | ${ }^{-0.42 \%}$ | ${ }^{-0.16}$ | -0.03\% | -0.02 | 0.00\% | -0.02 | 0.00\% | ${ }_{-0.03}$ | 0.00\% | ${ }^{-0.00}$ | 0.00\% | -0.02 | 0.00\% | ${ }^{-0.00}$ | -0.01\% |
| Sub Total (B) | 0.56 | 0.88\% | -0.16 | -0.25\% | -1.92 | -0.38\% | 27.51 | 1.05\% | 64.77 | 4.68\% | 112.15 | 2.43\% | 2.57 | 0.92\% | 104.45 | 3.37\% | 0.03 | 0.20\% |
| er Investments ( $<=25 \%$ ) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Corporate Bonds }}$ Infrastucture Bonds | $\cdots$ | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ | 3.13 | ${ }^{0.62 \%}$ |  | 0.00\% $0.00 \%$ | 41.08 | ${ }^{2.97 \%}$ |  | 0.00\% | 1.01 | ${ }^{0.36 \%}$ | 11.91 | $0.38 \%$ $0.00 \%$ |  | ${ }^{0.000 \%}$ |
| Equity | 1.45 | 2.29\% | 6.21 | 10.05\% | 19.58 | 3.87\% | 90.48 | 3.44\% |  | 0.00\% | 431.78 | 9.36\% | 13.69 | 4.89\% | 163.93 | 5.29\% | 0.48 | 3.34\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% | 91.34 | 3.47\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 39.01 | 1.26\% |  |  |
| Venture funds | . | ${ }^{0.00 \%}$ | - | ${ }^{0.00 \%}$ |  | 0.00\% ${ }^{0.00 \%}$ |  | ${ }^{0.000 \%}$ |  | ${ }^{0.00 \%}$ 0.00\% |  | 0.0.0\% 0 | - | ${ }^{0.00 \%}$ 0.00\% |  | $\xrightarrow{0.000 \%}$ |  | 0.0.0\% |
| Sub Total ${ }_{\text {Total }}(\mathbf{A}+\mathrm{B}+\mathrm{C})$ | 1.45 63.33 | 20,29\% | ${ }_{61.21}^{6.76}$ | 10.05\% | 22.70 50545 | 4.49\% | ${ }^{181,82}$ | 6.9.9\% |  | 2097\% | ${ }^{431.78}$ | ${ }^{9.396 \%}$ | 14.70 | 5.25\% | 214.85 | 6.93\% | 48 | 3.34\% |
| Fund Carried Forward ( O ( A per $\mathrm{B}+\mathrm{C}$ ) ) | ${ }_{6}^{63.33} 6$ | 100.00\% | 61.76 61.76 | 100.00\% | ${ }_{505.45}^{505}$ | 100.00\% | ${ }_{2}^{2,6323231}$ | 100.00\% | ${ }_{\text {1,385.34 }}^{1,3654}$ | 100.00\% | 4,614.34 4,614.34 | 100.00\% | ${ }^{279.81}$ | 100.0\% | $3,100.06$ $3,100.06$ | 100.00\% | 14.50 14.50 |  |

Unit Linked Insurance Busin
aeme of the Insurer: HDFC Standard Life Insurance Company Limited

Lint to tem C' of FRRM 3 AA Part A)
Periodicty of Submission: Quarterly
Statement


| INVESTMENT OF UNIT FUND | ULIFO380109/10Shoritrmpdiot |  | ULIF04001/09/10HighestNAV101 |  | ULIF04224/01/11PenGuaFnd1101 |  | ULIF05110/03/11DiscontdPF101 |  | ULIF $05201 / 10 / 13 \mathrm{DiscontdPF101}$ |  | ULIF04818/06/12PenSuPIS12101 |  | ULIF05301708/13EquityPlus101 |  | ULIFO5601/08/13Bond Fundsio1 |  | ULIFO5501010//13Divequty-d101 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% Actual | Actual Inv. |  |  | \% Actual |  | \% Actual | Actual liv. | \% Actual | Actual Inv. | \% Actual | Actual liv. | \% Actual | Actual Inv. | \% Actual | Actual Inv. |  |
| Central Govt Securities | 0.20 | 0.12\% | 3,184.18 | 36.12\% |  | 0.00\% | 2,496.77 | 90.93\% | 199.47 | 87.71\% | 344.31 | 19.83\% |  | 0.00\% | 2.19 | 54.92\% |  | 0.00\% |
| State Govermement Securities |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | 0.00\% |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | 0.00\% | - | 0.00\% |  | 0.00\% |  | 0.00\% |
| Other Approved Securities |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ 35.18\% |  | 0.0.00\% |  | ${ }^{0.000 \%}$ | 491.04 | 0.00\% $28.28 \%$ |  | 0.00\% | - | $0.00 \%$ $0.00 \%$ |  | -0.00\% |
| ${ }_{\text {Corporate Bonds }}^{\text {Infrastucture Bonds }}$ | 67.80 50.72 | 41.89\% | $1,449.53$ <br> $1,858.44$ | 16.44\% | 49.72 61.89 | 35.18\% $43.79 \%$ |  | -0.00\% |  | ${ }^{0.000 \%}$ | 491.04 2869 | ${ }^{28.28 \%} 1$ | 0.00 | 0.0.0\% |  | ${ }^{0.000 \%}$ |  | $\xrightarrow{0.000 \%}$ |
| Intrastructure Bonds |  | 0.00\% | 1,847.10 | 20.96\% | 12.97 | 9.18\% |  | 0.00\% |  | 0.00\% | ${ }_{462.62}$ | 26.65\% | ${ }^{6.36}$ | 75.91\% |  | 0.00\% | 5.03 | ${ }_{75.86 \%}$ |
| Money Market | 30.29 | 18.71\% | 0.82 | 0.01\% | 0.05 | 0.03\% | 281.62 | 10.26\% | 6.19 | 11.52\% | 11.72 | 0.67\% | 1.54 | 18.37\% | 1.68 | 42.02\% | 1.30 | 19.63\% |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Deposit with Banks | 7.02 | 4.34\% |  | 0.00\% |  | 0.00\% |  |  |  | 0.00\% |  |  |  |  |  |  |  |  |
| Sub Total (A) | 156.04 | 96.39\% | 8,340.07 | 94.62\% | 124.62 | $88.17 \%$ | 2,778.39 | 101.19\% | 225.66 | 99.22\% | 1,596.38 | 91.95\% | 7.90 | 94.30\% | 3.86 | 96.94\% | 6.34 | 95.50\% |
| Accrued Interest | 4.80 | 2.97\% | 256.47 | 2.91\% | 6.31 | 4.46\% | 43.84 | 1.60\% | 2.29 | 1.01\% | 44.15 | 2.54\% | 0.00 | 0.00\% | 0.04 | 0.97\% | 0.00 | 0.00\% |
| Dividend Recievab | 0.01 | 0.00\% | 0.11 | 0.0.00\% | 0.00 0.01 | ${ }^{0.001 \%}$ | 0.01 | ${ }^{0.000 \%}$ | 0.01 | ${ }_{0}^{0.000 \%}$ | ${ }_{0}^{0.05}$ | ${ }^{0.000 \%}$ | $\xrightarrow{0.00} 0$ | ${ }^{0.00 \%}$ | 0.00 | ${ }^{0.00 \%}$ | 0.00 | ${ }^{0.000 \%}$ |
| Receivable tor Sale of Investments |  | 0.00\% | 104.88 | 1.19\% |  | 0.00\% | 1.33 | 0.05\% |  | 0.00\% |  | 0.00\% | 0.04 | 0.46\% |  | 0.00\% |  | 0.00\% |
| Other Current Assets (for Investments) | 1.03 | 0.64\% | 29.51 | 0.33\% | - | 0.00\% |  | 0.00\% |  | 0.00\% | 15.8 | 0.91\% | 0.23 | 2.70\% | 0.0 | 2.07\% | 0.14 | 2.06\% |
| Less: Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable for Investments Fund Mgmt Charges Payable | -0.01 | ${ }^{0.000 \%}$ | -0.32 | 0.00\% | -0.01 | 0.00\% | -0.04 | $\xrightarrow{0.00 \%}$ | -0.00 | ${ }^{0.000 \%}$ | -0.06 | 0.0.0\%\% | -0.00 | 0.0.00\% | -0.00 | ${ }^{0.00 \%}$ | -0.00 | ${ }^{0.00 \%}$ |
| Other Current Liabilities fior Investmen | -0.00 | 0.00\% | -0.19 | 0.00\% | -0.52 | -0.37\% | ${ }^{-77.77}$ | -2.83\% | -0.53 | -0.23\% | ${ }^{-0.03}$ | 0.00\% | -0.00 | 0.00\% | ${ }^{-0.00}$ | 0.00\% | -0.00 | 0.00\% |
| er Investments (<=25\%) Sub Total (B) | 5.84 | 3.61\% | ${ }^{390.46}$ | 4.43\% | 5.79 | 4.10\% | -32.62 | -1.19\% | 1.77 | 0.78\% | 59.93 | 3.45\% | 0.27 | 3.18\% | 0.12 | 3.06\% | 0.14 | 2.07\% |
| Corporate Bonds | . | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% | 55.82 | 3.21\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Infrastructure Bonds |  | 0.00\% | 10.55 | 0.12\% | 10.59 | 7.49\% |  | 0.00\% |  | 0.00\% | 5.32 | 0.31\% |  | 0.00\% |  | 0.00\% |  |  |
| Equity | - | 0.00\% | 73.46 | 0.83\% | 0.34 | ${ }^{0.24 \%}$ |  | 0.00\% | - | ${ }^{0.00 \%}$ | 18.74 | 1.08\% | 0.21 | 2.53\% | - | 0.00\% | 0.16 | ${ }^{2.43 \%}$ |
| Mutual funds |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.00 \%}$ |  | 0.00\% |  | 0.00\% |  | 0.00\% |  |  |
| Oethers | - | 0.00\% |  | 0.00\% |  | 0.00\% |  | ${ }^{0.000 \%}$ |  | ${ }^{0.000 \%}$ |  | 0.00\% |  | 0.00\% | - | 0.00\% |  |  |
| Sub Total |  |  |  |  |  |  |  |  |  |  |  | 4.60\% |  | 2.53\% |  | 0.00\% | 0.16 | 2.43\% |
| Fund Carried Forwatd ( T ( A per $\mathrm{B}+\mathrm{C}$ ( 2 ) | ${ }^{161.88}$ | 100.00\% | ${ }^{8,814.54}$ | 100.00\% | ${ }^{1414.33}$ | 100.00\% | ${ }^{2,745.76}$ | 100.00\% | ${ }^{22743}$ | 100.00\% | ${ }_{\text {1,736.18 }}^{1.736 .18}$ | 100.00\% | ${ }_{8}^{8.38}$ | 100.00\% | $\begin{array}{r}3.99 \\ \hline\end{array}$ | 100.00\% | ${ }_{6}^{6.64}$ | 100.00\% |
| Fund Carried Forward (as per LB2) | 161.88 |  | 8.814.54 |  |  |  |  |  |  |  |  |  |  |  |  |  | 6. 64 |  |

## FORM L-27- ULIP LINKED BSNS

Read with Regulation 10)
Unit Linked Insurance Business
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Link to Item 'C' of FORM 3A (Part A)

| Periodicty of Submission: Quarterly Statement as on: March 31, 2016 |  |  |  | ₹ Crores |
| :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | ULIF05801/08/13ConsertvFd101 | ULIF06001/04/14PenEqPIsFd101 | ULIF06101/04/14PenincFund101 | Total of All Funds |
| Opening Balance (Market Value) | 0.99 | 0.1 | 0.24 | 45,190.97 |
| Add: Inflow during the Quarter | 2.23 | 15.21 | 30.70 | 4,256.92 |
| Increase / (Decrease) Value of Inv [Net] | 0.03 | 0.32 | 0.24 | -314.25 |
| Less: Outflow during the Quarter | 1.33 | 4.91 | 9.46 | 3,406.63 |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 1.93 | 10.79 | 21.72 | 45,727.02 |


| INVESTMENT OF UNIT FUND | ULIF05801/08/13ConsertvFd101 |  | ULIF06001/04/14PenEqPIsFd101 |  | ULIF06101/04/14PenlncFund101 |  | Total of All Funds |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Inv. | \% Actual |  |  | Actual Inv. | \% Actual | Actual Inv. | \% Actual |
| Approved Investments (>-75\%) |  |  |  |  |  |  |  |  |
| Central Govt Securities | 0.87 | 45.18\% | 0.00\% | 0.00\% | 13.59 | 62.55\% | 10,272.88 | 22.47\% |
| State Governement Securities | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | 3.65 | 0.01\% |
| Other Approved Securities | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | 0.90 | 0.00\% |
| Corporate Bonds | 0.10 | 5.27\% | 0.00\% | 0.00\% | 0.83 | 3.83\% | 3,819.12 | 8.35\% |
| Infrastructure Bonds | 0.10 | 5.39\% | 0.00\% | 0.00\% |  | 0.00\% | 3,144.42 | 6.88\% |
| Equity | - | 0.00\% | 791.51\% | 73.38\% | - | 0.00\% | 22,867.85 | 50.01\% |
| Money Market Investments | 0.67 | 34.60\% | 172.87\% | 16.03\% | 3.16 | 14.55\% | 2,098.66 | 4.59\% |
| Mutual funds | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | - | 0.00\% |
| Deposit with Banks | - | 0.00\% | 0.00\% | 0.00\% |  | 0.00\% | 10.05 | 0.02\% |
| Sub Total (A) | 1.75 | 90.43\% | 964.38\% | 89.41\% | 17.58 | 80.94\% | 42,217.53 | 92.33\% |
| Current Assets: |  |  |  |  |  |  |  |  |
| Accrued Interest | 0.03 | 1.79\% | 0.04\% | 0.00\% | 0.29 | 1.36\% | 541.73 | 1.18\% |
| Dividend Recievable | - | 0.00\% | 0.01\% | 0.00\% |  | 0.00\% | 1.23 | 0.00\% |
| Bank Balance | 0.00 | 0.06\% | 0.12\% | 0.01\% | 0.00 | 0.01\% | 1.45 | 0.00\% |
| Receivable for Sale of Investments | - | 0.00\% | 1.34\% | 0.12\% | - | 0.00\% | 644.51 | 1.41\% |
| Other Current Assets (for Investments) | 0.15 | 7.72\% | 181.40\% | 16.82\% | 3.85 | 17.71\% | 394.20 | 0.86\% |
| Less: Current Liabilities | - |  | 0.00\% |  |  |  |  |  |
| Payable for Investments | - | 0.00\% | -92.10\% | -8.54\% | - | 0.00\% | -364.29 | -0.80\% |
| Fund Mgmt Charges Payable | -0.00 | 0.00\% | -0.03\% | 0.00\% | -0.00 | 0.00\% | -1.44 | 0.00\% |
| Other Current Liabilities (for Investments) | -0.00 | 0.00\% | -0.02\% | 0.00\% | -0.00 | 0.00\% | -104.70 | -0.23\% |
| Sub Total (B) | 0.18 | 9.57\% | 90.76\% | 8.41\% | 4.14 | 19.06\% | 1,112.69 | 2.43\% |
| Other Investments (<=25\%) |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | 187.75 | 0.41\% |
| Infrastructure Bonds | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | 26.46 | 0.06\% |
| Equity | - | 0.00\% | 23.52\% | 2.18\% | - | 0.00\% | 1,702.65 | 3.72\% |
| Mutual funds | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | 479.95 | 1.05\% |
| Venture funds | - | 0.00\% | 0.00\% | 0.00\% | - | 0.00\% | - | 0.00\% |
| Others | - | 0.00\% | 0.00\% | 0.00\% |  | 0.00\% | - | 0.00\% |
| Sub Total (C) | - | 0.00\% | 23.52\% | 2.18\% | - | 0.00\% | 2,396.80 | 5.24\% |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 1.93 | 100.00\% | 1078.66\% | 100.00\% | 21.72 | 100.00\% | 45,727.02 | 100.00\% |
| Fund Carried Forward (as per LB2) | 1.93 |  | 1078.66\% |  | 21.72 |  | 45,727.02 |  |

Notes:

1. Other Investments' are as permitted under $\operatorname{Sec} 27 \mathrm{~A}(2)$ of Insurance Act.

| No | Fund Name | SFIN | Date of Launch | Par / Non Par | Assets Under Management on the above date | NAV as per LB 2 | NAV as on the above date | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV | 4th Previous Qtr NAV | Return / Yield | 3 Year Rolling CAGR | $\begin{array}{\|c} \text { Highest NAV } \\ \text { since } \\ \text { inception } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Liquid Fund | ULIF00102/01/04LiquidFund101 | January 2, 2004 | Non Par | 72.36 | 49.7790 | 49.7790 | 48.9534 | 48.1076 | 47.2467 | 46.3658 | 7.36\% | 8.06\% | 49.7790 |
| 2 | Secure Managed Fund | ULIF00202/01/04SecureMgtF101 | January 2, 2004 | Non Par | 161.37 | 48.1193 | 48.1193 | 46.9268 | 46.8852 | 44.9254 | 45.1247 | 6.64\% | 8.70\% | 48.1193 |
| 3 | Defensive Managed Fund | ULIF00302/01/04DefensiveF101 | January 2, 2004 | Non Par | 104.61 | 63.5141 | 63.5141 | 62.6662 | 62.5599 | 61.0680 | 61.1783 | 3.82\% | 10.20\% | 63.5141 |
| 4 | Balanced Managed Fund | ULIF00402/01/04BalancedMF101 | January 2, 2004 | Non Par | 475.46 | 83.2978 | 83.2978 | 83.2456 | 83.4070 | 83.2532 | 83.8025 | -0.60\% | 11.94\% | 85.8903 |
| 5 | Equity Managed Fund | ULIF00616/01/06EquityMgFd101 | January 17, 2006 | Non Par | 872.72 | 105.7573 | 105.7573 | 108.0246 | 108.2976 | 111.6060 | 112.4344 | -5.94\% | 14.09\% | 117.4072 |
| 6 | Growth Fund | ULIF00502/01/04GrowthFund101 | January 2, 2004 | Non Par | 3,264.36 | 122.2574 | 122.2574 | 125.0499 | 125.7167 | 127.6396 | 127.7475 | -4.30\% | 15.37\% | 134.0072 |
| 7 | Liquid Fund | ULIF00802/01/04LiquidFund101 | January 2, 2004 | Non Par | 33.40 | 50.1652 | 50.1652 | 49.3367 | 48.4883 | 47.6266 | 46.7509 | 7.30\% | 8.05\% | 50.1652 |
| 8 | Secure Managed Fund | ULIF00902/01/04SecureMgtF101 | January 2, 2004 | Non Par | 100.12 | 47.3470 | 47.3470 | 46.1827 | 46.1518 | 44.2158 | 44.4159 | 6.60\% | 8.67\% | 47.3470 |
| 9 | Defensive Managed Fund | ULIF01002/01/04DefensiveF101 | January 2, 2004 | Non Par | 72.11 | 57.7269 | 57.7269 | 56.7644 | 56.6495 | 55.3348 | 55.3088 | 4.37\% | 10.35\% | 57.7269 |
| 10 | Balanced Managed Fund | ULIF01102/01/04BalancedMF101 | January 2, 2004 | Non Par | 337.54 | 81.5452 | 81.5452 | 81.5360 | 80.9614 | 80.5622 | 80.6358 | 1.13\% | 12.61\% | 83.2814 |
| 11 | Equity Managed Fund | ULIF01316/01/06EquityMgFd101 | January 17, 2006 | Non Par | 400.52 | 101.2080 | 101.2080 | 103.2390 | 103.5452 | 106.6397 | 107.3636 | -5.73\% | 14.21\% | 112.1674 |
| 12 | Growth Fund | ULIF01202/01/04GrowthFund101 | January 2, 2004 | Non Par | 1,593.31 | 117.4214 | 117.4214 | 120.0804 | 120.6968 | 122.5473 | 122.6766 | -4.28\% | 15.38\% | 128.7418 |
| 13 | Liquid Fund | ULGF00111/08/03LiquidFund101 | July 23, 2003 | Non Par | 14.21 | 50.6865 | 50.6865 | 49.8446 | 48.9767 | 48.0488 | 47.1521 | 7.50\% | 8.16\% | 50.6865 |
| 14 | Secure Managed Fund | ULGF00211/08/03SecureMgtF 101 | July 23, 2003 | Non Par | 82.85 | 48.4825 | 48.4825 | 47.3909 | 47.3494 | 45.3318 | 45.4945 | 6.57\% | 9.22\% | 48.4825 |
| 15 | Defensive Managed Fund | ULGF00311/08/03DefensiveF101 | July 23, 2003 | Non Par | 195.01 | 71.2962 | 71.2962 | 70.2315 | 70.1225 | 68.3916 | 68.3933 | 4.24\% | 10.21\% | 71.2962 |
| 16 | Balanced Managed Fund | ULGF00411/08/03BalancedMF10 | July 23, 2003 | Non Par | 256.76 | 104.6218 | 104.6218 | 104.5242 | 104.7197 | 104.4349 | 105.0467 | -0.40\% | 11.81\% | 107.6016 |
| 17 | Growth Fund | ULGF00511/08/03GrowthFund101 | July 23, 2003 | Non Par | 0.01 | 286.1798 | 286.1798 | 294.0946 | 299.2952 | 303.9944 | 307.7604 | -7.01\% | 14.43\% | 321.8760 |
| 18 | Secure Managed Fund | ULGF00928/03/05SecureMgtF101 | March 28, 2005 | Non Par | 0.07 | 109.4560 | 109.4560 | 105.9729 | 106.4618 | 101.5515 | 91.4686 | 19.67\% | 12.52\% | 109.4560 |
| 19 | Defensive Managed Fund | ULGF01028/03/05DefensiveF101 | March 28, 2005 | Non Par | 11.77 | 58.1355 | 58.1355 | 57.3356 | 56.7734 | 55.6488 | 55.6042 | 4.55\% | 10.19\% | 58.1355 |
| 20 | Balanced Managed Fund | ULGF01128/03/05BalancedMF101 | March 28, 2005 | Non Par | 33.57 | 74.5056 | 74.5056 | 74.3981 | 74.5978 | 74.2914 | 74.8542 | -0.47\% | 11.95\% | 76.6775 |
| 21 | Stable Managed Fund | ULIF00720/06/07StableMgFd101 | June 20, 2007 | Non Par | 45.96 | 48.9420 | 48.9420 | 48.0771 | 47.3272 | 46.3131 | 45.5040 | 7.56\% | 8.00\% | 48.9420 |
| 22 | Stable Managed Fund | ULIF01420/06/07StableMgFd101 | June 20, 2007 | Non Par | 24.32 | 48.9225 | 48.9225 | 48.0753 | 47.3221 | 46.3101 | 45.5041 | 7.51\% | 7.95\% | 48.9225 |
| 23 | Stable Managed Fund | ULGF00620/06/07StableMgFd101 | June 20, 2007 | Non Par | 30.06 | 47.3856 | 47.3856 | 46.5367 | 45.7938 | 44.8187 | 44.0230 | 7.64\% | 8.00\% | 47.3856 |
| 24 | Sovereign Fund | ULGF01620/06/07SovereignF101 | June 20, 2007 | Non Par | 2.29 | 41.3351 | 41.3351 | 40.0089 | 40.2320 | 38.4224 | 38.9145 | 6.22\% | 8.75\% | 41.3351 |
| 25 | Sovereign Fund | ULGF01520/06/07SovereignF101 | June 20, 2007 | Non Par | 0.08 | 41.4211 | 41.4211 | 40.1148 | 40.3049 | 38.4981 | 39.0011 | 6.20\% | 8.98\% | 41.4211 |
| 26 | Liquid Fund II | ULIF01520/02/08LiquidFdill01 | February 20, 2008 | Non Par | 60.09 | 18.7455 | 18.7455 | 18.4594 | 18.1623 | 17.8563 | 17.5457 | 6.84\% | 7.53\% | 18.7455 |
| 27 | Secure Managed Fund II | ULIF01720/02/08SecureMFII101 | February 20, 2008 | Non Par | 215.69 | 19.1710 | 19.1710 | 18.6968 | 18.7012 | 17.9384 | 18.0444 | 6.24\% | 8.36\% | 19.1710 |
| 28 | Defensive Managed Fund II | ULIF01820/02/08DefnsvFdll101 | February 20, 2008 | Non Par | 105.95 | 18.8698 | 18.8698 | 18.6077 | 18.5794 | 18.1933 | 18.2095 | 3.63\% | 9.77\% | 18.8698 |
| 29 | Balanced Managed Fund II | ULIF01920/02/08BalncdMFII101 | February 20, 2008 | Non Par | 542.50 | 17.0601 | 17.0601 | 17.0706 | 17.1281 | 17.1367 | 17.2490 | -1.10\% | 11.46\% | 17.6860 |
| 30 | Equity Managed Fund II | ULIF02020/02/08EquityMFII101 | February 20, 2008 | Non Par | 646.19 | 16.0715 | 16.0715 | 16.4472 | 16.5182 | 17.0345 | 17.1917 | -6.52\% | 13.33\% | 17.9793 |
| 31 | Growth Fund II | ULIF02120/02/08GrwthFndll101 | February 20, 2008 | Non Par | 3,120.76 | 14.0372 | 14.0372 | 14.3939 | 14.4891 | 14.7155 | 14.7469 | -4.81\% | 14.80\% | 15.4814 |
| 32 | Stable Managed Fund II | ULIF01620/02/08StableMFII101 | February 20, 2008 | Non Par | 54.11 | 18.2637 | 18.2637 | 17.9572 | 17.7029 | 17.3492 | 17.0661 | 7.02\% | 7.65\% | 18.2637 |
| 33 | Money Plus Fund | ULIF02904/08/08MoneyPlusF101 | August 4, 2008 | Non Par | 19.32 | 16.0249 | 16.0249 | 15.7896 | 15.5706 | 15.2701 | 15.0463 | 6.50\% | 6.31\% | 16.0333 |
| 34 | Bond Opportunities Fund | ULIF03004/08/08BondOprtFd101 | August 4, 2008 | Non Par | 36.24 | 17.0465 | 17.0465 | 16.5917 | 16.6438 | 16.0227 | 16.1363 | 5.64\% | 6.99\% | 17.0465 |
| 35 | Mid-cap Fund | ULIF03104/08/08Mid-capFnd101 | August 4, 2008 | Non Par | 61.76 | 31.5452 | 31.5452 | 32.4402 | 32.1527 | 31.7173 | 31.0776 | 1.50\% | 22.00\% | 34.5931 |
| 36 | Large-cap Fund | ULIF03204/08/08Large-CapF101 | August 4, 2008 | Non Par | 63.33 | 18.9476 | 18.9476 | 19.2507 | 19.3996 | 20.6427 | 21.0221 | -9.87\% | 11.04\% | 22.1661 |
| 37 | Manager's Fund | ULIF03304/08/08ManagerFnd101 | August 4, 2008 | Non Par | 505.45 | 21.2505 | 21.2505 | 21.3367 | 21.3578 | 21.4076 | 21.4912 | -1.12\% | 11.66\% | 22.2486 |
| 38 | Balanced Managed Fund II | ULIF02608/10/08BalncdMFII101 | October 8, 2008 | Non Par | 350.87 | 23.2341 | 23.2341 | 23.2428 | 23.1189 | 23.0890 | 23.1560 | 0.34\% | 12.03\% | 23.8342 |
| 39 | Defensive Managed Fund II | ULIF02508/10/08DefnsvFdIl101 | October 8, 2008 | Non Par | 76.20 | 20.5976 | 20.5976 | 20.3106 | 20.3148 | 19.8681 | 19.9076 | 3.47\% | 9.74\% | 20.5976 |
| 40 | Equity Managed Fund II | ULIF02708/10/08EquityMFII101 | October 8, 2008 | Non Par | 421.54 | 23.7954 | 23.7954 | 24.3119 | 24.4311 | 25.2461 | 25.4733 | -6.59\% | 13.46\% | 26.6392 |
| 41 | Growth Fund II | ULIF02808/10/08GrwthFndll101 | October 8, 2008 | Non Par | 1,973.71 | 26.6775 | 26.6775 | 27.3704 | 27.5706 | 28.0124 | 28.0735 | -4.97\% | 14.74\% | 29.4742 |
| 42 | Liquid Fund II | ULIF02208/10/08LiquidFdil101 | October 8, 2008 | Non Par | 46.85 | 17.7498 | 17.7498 | 17.4786 | 17.1944 | 16.9012 | 16.6062 | 6.89\% | 7.56\% | 17.7498 |
| 43 | Secure Managed Fund II | ULIF02408/10/08SecureMFII101 | October 8, 2008 | Non Par | 158.21 | 18.9448 | 18.9448 | 18.4755 | 18.4772 | 17.7191 | 17.8261 | 6.28\% | 8.37\% | 18.9448 |
| 44 | Stable Managed Fund II | ULIF02308/10/08StableMFII101 | October 8, 2008 | Non Par | 44.76 | 17.4697 | 17.4697 | 17.1790 | 16.9288 | 16.6069 | 16.3308 | 6.97\% | 7.67\% | 17.4697 |
| 45 | Income Fund | ULIF03401/01/10IncomeFund101 | January 5, 2010 | Non Par | 1,385.34 | 16.4960 | 16.4960 | 16.1064 | 16.1494 | 15.4744 | 15.5885 | 5.82\% | 8.05\% | 16.4960 |
| 46 | Blue Chip Fund | ULIF03501/01/10BlueChipFd101 | January 5, 2010 | Non Par | 2,632.31 | 15.4438 | 15.4438 | 15.7312 | 15.7423 | 16.0954 | 16.1031 | -4.09\% | 14.81\% | 16.8610 |
| 47 | Opportunities Fund | ULIF03601/01/10OpprtntyFd101 | January 5, 2010 | Non Par | 4,614.34 | 19.2257 | 19.2257 | 19.8810 | 19.8671 | 19.7404 | 19.1776 | 0.25\% | 21.10\% | 21.3878 |
| 48 | Vantage Fund | ULIF03701/01/10VantageFnd101 | January 5, 2010 | Non Par | 279.81 | 17.2572 | 17.2572 | 17.3906 | 17.3044 | 17.3291 | 17.2335 | 0.14\% | 13.69\% | 18.0042 |
| 49 | Highest NAV Guarantee Fund | ULIF04001/09/10HighestNAV101 | September 8, 2010 | Non Par | 8,814.54 | 12.9444 | 12.9444 | 12.9360 | 12.9050 | 12.9644 | 13.0808 | -1.04\% | 7.36\% | 13.4481 |
| 50 | Short Term Fund | ULIF03801/09/10ShortTrmFd101 | September 14, 2010 | Non Par | 161.88 | 15.2924 | 15.2924 | 15.0071 | 14.7971 | 14.5025 | 14.2782 | 7.10\% | 7.86\% | 15.2924 |
| 51 | Balanced Fund | ULIF03901/09/10BalancedFd101 | September 8, 2010 | Non Par | 3,100.06 | 15.0645 | 15.0645 | 15.2266 | 15.3077 | 15.4811 | 15.6344 | -3.65\% | 11.66\% | 16.1578 |
| 52 | Capital Guarantee Fund | ULIF04126/10/10CaptIGuaFd101 | November 2, 2010 | Non Par | 14.50 | 13.8095 | 13.8095 | 14.2740 | 14.3740 | 15.0724 | 15.3193 | -9.86\% | 10.32\% | 16.2461 |
| 53 | Pension Guarantee Fund 1 | ULIF04224/01/11PenGuaFnd1101 | February 1, 2011 | Non Par | 141.33 | 14.5655 | 14.5655 | 14.3209 | 14.2225 | 13.8896 | 13.9008 | 4.78\% | 7.62\% | 14.5655 |
| 54 | Capital Guarantee Fund 5A | ULGF02105/04/11CapGuaFd5A10 | April 6, 2011 | Non Par | 15.17 | 13.7557 | 13.7557 | 13.7518 | 13.6681 | 13.7118 | 13.6768 | 0.58\% | 7.31\% | 13.9399 |
| 55 | Liquid Fund II | ULGF04311/02/12LiquidFdIl101 | February 11, 2012 | Non Par | 16.37 | 17.6936 | 17.6936 | 17.4306 | 17.1579 | 16.8746 | 16.5859 | 6.68\% | 7.44\% | 17.6936 |
| 56 | Stable Managed Fund II | ULGF04811/02/12StableMFII101 | February 11, 2012 | Non Par | 23.03 | 17.4476 | 17.4476 | 17.1582 | 16.9092 | 16.5840 | 16.3129 | 6.96\% | 7.63\% | 17.4476 |
| 57 | Secure Managed Fund II | ULGF04411/02/12SecureMFII101 | February 11, 2012 | Non Par | 74.76 | 19.0669 | 19.0669 | 18.6276 | 18.6246 | 17.8774 | 17.9812 | 6.04\% | 8.67\% | 19.0669 |
| 58 | Defensive Managed Fund II | ULGF04511/02/12DefnsvFdII101 | February 11, 2012 | Non Par | 133.50 | 20.4459 | 20.4459 | 20.1153 | 20.2437 | 19.7303 | 19.7563 | 3.49\% | 9.77\% | 20.4459 |
| 59 | Balanced Managed Fund II | ULGF04611/02/12BalncdMFII101 | February 11, 2012 | Non Par | 14.69 | 22.8417 | 22.8417 | 22.8022 | 23.0290 | 22.7836 | 22.9178 | -0.33\% | 11.39\% | 23.4507 |
| 60 | Balanced Managed Fund | ULGF03218/02/12BalancedMF101 | February 18, 2012 | Non Par | 156.08 | 80.3970 | 80.3970 | 80.0015 | 80.5255 | 79.4587 | 79.8659 | 0.66\% | 12.02\% | 81.9813 |
| 61 | Defensive Managed Fund | ULGF03118/02/12DefensiveF101 | February 18, 2012 | Non Par | 149.35 | 57.3658 | 57.3658 | 56.3202 | 56.6100 | 55.2911 | 55.2030 | 3.92\% | 10.32\% | 57.3658 |
| 62 | Growth Fund | ULGF03318/02/12GrowthFund101 | February 18, 2012 | Non Par | 1.27 | 110.6927 | 110.6927 | 114.1852 | 114.4094 | 115.8806 | 115.2451 | -3.95\% | 13.23\% | 122.5475 |
| 63 | Liquid Fund | ULGF02918/02/12LiquidFund101 | February 18, 2012 | Non Par | 9.24 | 50.4634 | 50.4634 | 49.6339 | 48.7819 | 47.8845 | 46.8900 | 7.62\% | 8.18\% | 50.4634 |
| 64 | Secure Managed Fund | ULGF03018/02/12SecureMgtF 101 | February 18, 2012 | Non Par | 86.59 | 47.8880 | 47.8880 | 46.7475 | 46.7020 | 44.7637 | 44.9766 | 6.47\% | 9.08\% | 47.8880 |
| 65 | Stable managed Fund | ULGF03518/02/12StableMgFd101 | February 18, 2012 | Non Par | 60.11 | 49.0135 | 49.0135 | 48.1411 | 47.3755 | 46.3701 | 45.5750 | 7.54\% | 8.03\% | 49.0135 |
| 66 | Balanced Managed Fund II | ULGF04020/02/12BalncdMFII101 | February 20, 2012 | Non Par | 39.46 | 17.1998 | 17.1998 | 17.1320 | 17.2516 | 17.0771 | 17.1259 | 0.43\% | 12.10\% | 17.5746 |
| 67 | Defensive Managed Fund II | ULGF03920/02/12DefnsvFdll101 | February 20, 2012 | Non Par | 374.00 | 18.8955 | 18.8955 | 18.6264 | 18.7140 | 18.2142 | 18.2149 | 3.74\% | 9.94\% | 18.8955 |
| 68 | Liquid Fund II | ULGF03620/02/12LiquidFdIl101 | February 20, 2012 | Non Par | 65.45 | 18.7269 | 18.7269 | 18.4403 | 18.1446 | 17.8414 | 17.5340 | 6.80\% | 7.49\% | 18.7269 |
| 69 | Secure Managed Fund II | ULGF03820/02/12SecureMFII101 | February 20, 2012 | Non Par | 486.29 | 19.3208 | 19.3208 | 18.8823 | 18.8851 | 18.1426 | 18.2220 | 6.03\% | 8.68\% | 19.3208 |
| 70 | Stable Managed Fund II | ULGF03720/02/12StableMFII101 | February 20, 2012 | Non Par | 45.19 | 18.2612 | 18.2612 | 17.9589 | 17.6905 | 17.3457 | 17.0588 | 7.05\% | 7.67\% | 18.2612 |
| 71 | Balanced Managed Fund | ULGF02525/02/12BalancedMF101 | February 25, 2012 | Non Par | 121.88 | 84.4359 | 84.4359 | 84.2835 | 84.8772 | 83.9951 | 84.5068 | -0.08\% | 12.23\% | 86.5226 |
| 72 | Defensive Managed Fund | ULGF02425/02/12DefensiveF101 | February 25, 2012 | Non Par | 748.61 | 63.7988 | 63.7988 | 62.8172 | 62.9279 | 61.1777 | 61.1114 | 4.40\% | 10.55\% | 63.7988 |
| 73 | Liquid Fund | ULGF02225/02/12LiquidFund101 | February 25, 2012 | Non Par | 86.06 | 50.0953 | 50.0953 | 49.2668 | 48.4139 | 47.5337 | 46.6098 | 7.48\% | 8.16\% | 50.0953 |
| 74 | Secure Managed Fund | ULGF02325/02/12SecureMgtF 101 | February 25, 2012 | Non Par | 361.42 | 48.6357 | 48.6357 | 47.4472 | 47.4112 | 45.4434 | 45.6341 | 6.58\% | 9.11\% | 48.6357 |
| 75 | Stable Managed Fund | ULGF02825/02/12StableMgFd101 | February 25, 2012 | Non Par | 63.17 | 49.0278 | 49.0278 | 48.1773 | 47.4113 | 46.3850 | 45.5589 | 7.61\% | 8.04\% | 49.0278 |
| 76 | Discontinued Policy Fund | ULIF05110/03/11DiscontdPF101 | March 10, 2011 | Non Par | 2,745.76 | 14.8723 | 14.8723 | 14.6000 | 14.3559 | 14.0602 | 13.7978 | 7.79\% | 8.20\% | 14.8723 |
| 77 | Pension Super Plus 2012 | ULIF04818/06/12PenSuPIs12101 | December 6, 2012 | Non Par | 1,736.18 | 13.1461 | 13.1461 | 13.0935 | 13.0786 | 13.1255 | 13.2350 | -0.67\% | 9.76\% | 13.5971 |
| 78 | Discontinued Policy Fund Pens | ULIF05201/10/13DiscontdPF101 | October 1, 2013 | Non Par | 227.43 | 12.1742 | 12.1742 | 11.9600 | 11.7668 | 11.5266 | 11.3056 | 7.68\% | N.A. | 12.1742 |
| 79 | Equity Plus Fund | ULIF05301/08/13EquityPlus 101 | June 24, 2014 | Non Par | 8.38 | 10.0308 | 10.0308 | 10.3521 | 10.4551 | 10.8873 | 11.1256 | -9.84\% | N.A. | 11.6854 |
| 80 | Bond Fund | ULIF05601/08/13Bond Funds101 | June 23, 2014 | Non Par | 3.99 | 11.7834 | 11.7834 | 11.5156 | 11.6051 | 11.0998 | 11.2577 | 4.67\% | N.A. | 11.7834 |
| 81 | Diversified Equity Fund | ULIF05501/08/13DiviEqtyFd101 | July 1, 2014 | Non Par | 6.64 | 11.3236 | 11.3236 | 11.5110 | 11.3166 | 11.0670 | 11.1614 | 1.45\% | N.A. | 11.6604 |
| 82 | Conservative Fund | ULIF05801/08/13ConsertvFd101 | July 11, 2014 | Non Par | 1.93 | 11.6374 | 11.6374 | 11.3701 | 11.2222 | 10.9430 | 10.8887 | 6.88\% | N.A. | 11.6374 |
| 83 | Pension Equity Plus Fund | ULIF06001/04/14PenEqPIsFd101 | October 6, 2015 | Non Par | 10.79 | 9.3826 | 9.3826 | 9.7856 | N.A. | N.A. | N.A. | N.A. | N.A. | 10.1437 |
| 84 | Pension Income Fund | ULIF06101/04/14PenIncFund101 | October 6, 2015 | Non Par | 21.72 | 9.9972 | 9.9972 | 9.8644 | N.A. | N.A. | N.A. | N.A. | N.A. | 10.0161 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total : |  |  |  | 45,727.02 |  |  |  |  |  |  |  |  |  |

Notes:
2. 'Date of launch' refers to date of the first units allotted under the funds as stated in the Guidance note on Investment returns issued by IRDAI
3. 'NA' refers to Not Applicable for fund returns that have not completed the relevant period under consideration.

## CERTIFICATION

Certified that the performance of all segregated funds have been placed and reviewed by the Board. All information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief

| Details regarding debt securities- Non-ULIP (₹ Lakhs) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
|  | As at March 31, 2016 | As \% of total for this class | As at March 31, 2015 | As \% of total for this class | As at March 31, 2016 | As \% of total for this class | As at March 31, 2015 | As \% of total for this class |
| Break down by credit rating AAA rated * | 2,225,571.47 | 92.31\% | 1,727,202.79 | 91.89\% | 2,227,699.61 | 92.34\% | 1,727,348.95 | 91.90\% |
| AA or better | 108,094.21 | 4.48\% | 113,383.39 | 6.03\% | 107,522.35 | 4.46\% | 113,205.45 | 6.02\% |
| Rated below AA but above A (A or better) | 34,847.70 | 1.45\% | 11,207.79 | 0.60\% | 34,862.35 | 1.45\% | 11,231.09 | 0.60\% |
| Rated below $A$ but above B | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Any other \$ | 42,348.86 | 1.76\% | 27,839.03 | 1.48\% | 42,348.86 | 1.76\% | 27,839.03 | 1.48\% |
| Total | 2,410,862.23 | 100.00\% | 1,879,632.99 | 100.00\% | 2,412,433.17 | 100.00\% | 1,879,624.52 | 100.00\% |
| BREAKDOWN BY RESIDUAL MATURITY Up to 1 year | 351,517.10 | 14.58\% | 166,649.10 | 8.87\% | 350,848.95 | 14.54\% | 166,012.80 | 8.83\% |
| More than 1 year and upto 3 years | 187,672.71 | 7.78\% | 140,724.86 | 7.49\% | 187,574.31 | 7.78\% | 141,280.51 | 7.52\% |
| More than 3 years and up to 7 years | 709,290.56 | 29.42\% | 509,317.58 | 27.10\% | 711,013.49 | 29.47\% | 509,917.22 | 27.13\% |
| More than 7 years and up to 10 years | 633,715.56 | 26.29\% | 679,103.45 | 36.13\% | 634,932.15 | 26.32\% | 678,979.51 | 36.12\% |
| More than 10 years and up to 15 years | 197,218.84 | 8.18\% | 152,110.37 | 8.09\% | 196,797.55 | 8.16\% | 151,829.62 | 8.08\% |
| More than 15 years and up to 20 years | 59,871.23 | 2.48\% | 66,954.60 | 3.56\% | 59,621.56 | 2.47\% | 66,846.08 | 3.56\% |
| Above 20 years | 271,576.22 | 11.26\% | 164,773.03 | 8.77\% | 271,645.16 | 11.26\% | 164,758.78 | 8.77\% |
| Total | 2,410,862.23 | 100.00\% | 1,879,632.99 | 100.00\% | 2,412,433.17 | 100.00\% | 1,879,624.52 | 100.00\% |
| Breakdown by type of the issuer <br> a. Central Government @ | 1,516,160.13 | 62.89\% | 1,081,042.98 | 57.51\% | 1,518,545.75 | 62.95\% | 1,081,321.79 | 57.53\% |
| b. State Government | 61,200.32 | 2.54\% | 58,711.46 | 3.12\% | 61,372.54 | 2.54\% | 58,826.32 | 3.13\% |
| c. Corporate Securities | 833,501.78 | 34.57\% | 739,878.56 | 39.36\% | 832,514.87 | 34.51\% | 739,476.40 | 39.34\% |
| Total | 2,410,862.23 | 100.00\% | 1,879,632.99 | 100.00\% | 2,412,433.17 | 100.00\% | 1,879,624.52 | 100.00\% |

1.     * Includes Central and State Government Securities, Reverse Repo with underlying G-Sec \& Tbill, CBLO and AAA equivalent rated instruments. 2. \$ Includes Fixed Deposit and Loan asset.
2. @ Includes Reverse Repo investments with underlying G-Sec and Tbill and CBLO investments guaranteed by Clearing Corporation of India Ltd.
3. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification.
4. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.

| Details regarding debt securities- ULIP |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
|  | As at March 31, 2016 | As \% of total for this class | As at March 31, 2015 | As \% of total for this class | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2016 \\ \hline \end{array}$ | As \% of total for this class | As at <br> March 31, <br> 2015 | As \% of total for this class |
| Break down by credit rating AAA rated* | 1,896,814.36 | 96.95\% | 1,479,381.49 | 96.40\% | 1,865,473.43 | 96.95\% | 1,441,268.33 | 96.39\% |
| AA or better | 37,148.42 | 1.90\% | 51,895.00 | 3.38\% | 36,406.75 | 1.89\% | 50,586.90 | 3.38\% |
| Rated below AA but above A (A or better) | 21,420.16 | 1.09\% | - | 0.00\% | 21,318.53 | 1.11\% | - | 0.00\% |
| Rated below A but above B | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Any other \$ | 1,005.00 | 0.05\% | 3,400.00 | 0.22\% | 1,005.00 | 0.05\% | 3,400.00 | 0.23\% |
| Total | 1,956,387.94 | 100.00\% | 1,534,676.49 | 100.00\% | 1,924,203.71 | 100.00\% | 1,495,255.23 | 100.00\% |
| BREAKDOWN BY RESIDUAL MATURITY |  |  |  |  |  |  |  |  |
| Up to 1 year | 421,854.52 | 21.56\% | 347,334.36 | 22.63\% | 418,227.84 | 21.74\% | 343,922.69 | 23.00\% |
| More than 1 year and upto 3 years | 215,080.68 | 10.99\% | 248,940.53 | 16.22\% | 213,169.46 | 11.08\% | 243,881.82 | 16.31\% |
| More than 3 years and up to 7 years | 813,681.31 | 41.59\% | 491,539.48 | 32.03\% | 796,660.31 | 41.40\% | 477,947.34 | 31.96\% |
| More than 7 years and up to 10 years | 221,807.75 | 11.34\% | 126,552.27 | 8.25\% | 219,152.36 | 11.39\% | 123,348.37 | 8.25\% |
| More than 10 years and up to 15 years | 111,341.62 | 5.69\% | 54,728.06 | 3.57\% | 108,632.92 | 5.65\% | 52,343.41 | 3.50\% |
| More than 15 years and up to 20 years | 36,619.03 | 1.87\% | 84,635.02 | 5.51\% | 33,800.35 | 1.76\% | 77,966.05 | 5.21\% |
| Above 20 years | 136,003.04 | 6.95\% | 180,946.77 | 11.79\% | 134,560.48 | 6.99\% | 175,845.55 | 11.76\% |
| Total | 1,956,387.94 | 100.00\% | 1,534,676.49 | 100.00\% | 1,924,203.71 | 100.00\% | 1,495,255.23 | 100.00\% |
| Breakdown by type of the issuer |  |  | 941050.06 |  |  |  | 919,031 91 |  |
| a. Central Government @ | 1,143,164.63 |  | 941,050.06 |  | 1,125,061.30 | 58.47\% | 919,031.91 | 61.46\% |
| b. State Government | 365.05 | 0.02\% | - | 0.00\% | 361.20 | 0.02\% | - | 0.00\% |
| c. Corporate Securities | 812,858.27 | 41.55\% | 593,626.43 | 38.68\% | 798,781.21 | 41.51\% | 576,223.32 | 38.54\% |
| Total | 1,956,387.94 | 100.00\% | 1,534,676.49 | 100.00\% | 1,924,203.71 | 100.00\% | 1,495,255.23 | 100.00\% |

1.     * Includes Central and State Government Securities, Reverse Repo with underlying G-Sec \& Tbill, CBLO and AAA equivalent rated instruments
2. \$ Includes Fixed Deposit and Loan asset.
3. @ Includes Reverse Repo investments with underlying G-Sec and Tbill and CBLO investments guaranteed by Clearing Corporation of India Ltd.
4. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification
5. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.
A. The transactions between the Company and its related parties are as given below:

| Sr.No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | Consideration paid / (received)* |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | For the quarter ended March 31, 2016 | For the year ended March 31, 2016 | For the quarter ended March 31, 2015 | For the year ended March 31, 2015 |
| 1 | HDFC Limited | Holding Company | Investment income Commission expense Sale of investments Conference charges Dividend paid Name Usage Fees | $\begin{array}{r} (135,647) \\ 178 \\ (50,000) \\ 318 \\ - \\ 89,389 \end{array}$ | $\begin{array}{r} (556,802) \\ 570 \\ (200,000) \\ 318 \\ 1,268,369 \\ 489,389 \end{array}$ | $\begin{gathered} (140,099) \\ 225 \\ - \\ - \\ - \end{gathered}$ | $\begin{gathered} (559,849) \\ 777 \\ (250,000) \\ 1,010,614 \end{gathered}$ |
| 2 | Standard Life (Mauritius Holdings) 2006 Limited | Investing Party | Dividend paid | - | 466,802 | - | 363,068 |
| 3 | HDFC Pension Management Company Limited | Wholly Owned Subsidiary | Sale of fixed assets |  |  |  | (48) |
|  |  | Wholly Owned Subsidiary | Income from sharing of resources | $(1,043)$ | $(3,868)$ | $(1,446)$ | $(4,998)$ |
| 4 | HDFC Asset Management Company Limited | Fellow Subsidiary | Premium income | - | $(2,471)$ | 9 | $(1,633)$ |
| 5 | HDFC Realty | Fellow Subsidiary | Brokerage fees | 488 | 488 |  |  |
|  |  |  | Valuation of a property |  | 50 | - |  |
| 6 | HDFC Ergo General Insurance Company Limited | Fellow Subsidiary | Premium income Insurance claim received Insurance premium paid | $\begin{array}{r} (7,975) \\ (226) \\ 2,337 \\ \hline \end{array}$ | $\begin{aligned} & (8,001) \\ & (1,010) \\ & 4,281 \\ & \hline \end{aligned}$ | $\begin{gathered} (7,065) \\ (1,943) \\ 1,571 \\ \hline \end{gathered}$ | $\begin{array}{r}(7,471) \\ (4,162) \\ 2,364 \\ \hline\end{array}$ |
| 7 | HDFC Sales Private Limited | Fellow Subsidiary | Commission expense | 40,873 | 112,411 | 30,754 | 81,374 |
| 8 | HDFC International Life and Re Company Ltd | Fellow Subsidiary | Investment | 847,670 | 847,670 | - | - |
| 9 | Key Management Personnel |  | Premium income <br> Managerial remuneration Dividend paid | $\begin{array}{r} (168) \\ 34,090 \\ - \\ \hline \end{array}$ | $\begin{array}{r} (350) \\ 117,373 \\ 1,686 \\ \hline \end{array}$ | 33,190) | $\begin{array}{r} (272) \\ 116,693 \\ 1,146 \\ \hline \end{array}$ |
| 10 | Relative of Key Management Personnel |  | Insurance Premium | (59) | (59) | (59) | (59) |

## B. Other group companies with material transactions \#

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Sr.No.} \& \multirow[b]{2}{*}{Name of the Company} \& \multirow[b]{2}{*}{Nature of Relationship with the Company} \& \multirow[b]{2}{*}{Description of Transactions / Categories} \& \multicolumn{4}{|c|}{Consideration paid / (received)*} <br>
\hline \& \& \& \& For the quarter ended March 31, 2016 \& For the year ended March 31, 2016 \& For the quarter ended March 31, 2015 \& For the year ended March 31, 2015 <br>
\hline 1 \& HDFC Bank Limited \& Associate of holding Company \& Premium income Investment income Commission expense Custodian fees paid Bank charges paid Insurance claim paid Purchase of investments Sale of investments Premium Collection Drop Box Facility The Bank provides space at its branches and ATMs for displaying publicity materials of HDFC Life Insurance's products such as pamphlets, standees, posters, Wall Branding/ window glazing at an agreed fees per branch/ATM \& $(126,971)$
$(36,083)$
$2,069,618$
6,982
26,126
438
$2,101,348$
$(599,759$
355,969

$1,299,843$ \& $(157,380)$
$(313,965)$
$5,289,786$
29,139
80,397
2,904
$7,160,105$
$(4,284,689)$
355,969

$1,299,843$ \& \[
$$
\begin{array}{r}
(60,621) \\
(38,172) \\
1,653,429 \\
7,670 \\
23,161 \\
273 \\
940,453 \\
(299,520)
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
(68,679) \\
(239,140) \\
4,540,255 \\
38,482 \\
82,690 \\
4,409 \\
5,087,192 \\
(2,210,520)
\end{array}
$$
\] <br>

\hline
\end{tabular}

* Transaction amounts are on accrual basis.
\#Not a related party as per Accounting Standard (AS) 18 on "Related Party Disclosures"

FORM L-31 LNL - 6 : BOARD OF DIRECTORS \& KEY PERSONS
Name of the Insurer: HDFC Standard Life Insurance Company Limited

| SI. No. | Name of person |  |
| :---: | :--- | :--- | :--- |
| 1 | Mr. Deepak S. Parekh | Details of change in the period |
| 2 | Sir Gerry Grimstone | Chairman |
| 3 | Mr. Keki M. Mistry | Director |
| 4 | Mr. Norman K. Skeoch | Director |
| 5 | Ms. Renu Sud Karnad | Director |
| 6 | Mr. Ravi Narain | Independent Director |
| 7 | Dr. S A Dave | Independent Director |
| 8 | Mr. VK Viswanathan | Independent Director |
| 9 | Mr Prasad Chandran | Independent Director |
| 10 | Mr. Amitabh Chaudhry | Managing Director \& Chief Executive Officer |
| 11 | Ms.Vibha Padalkar | Executive Director \& Chief Financial Officer |
| 12 | Mr. Luke Savage | Alternate to Sir Gerry Grimstone |
| 13 | Mr. James Aird | Alternate to Norman Keith Skeoch |
| 14 | Mr. Suresh Badami | Chief Distribution Officer |
| 15 | Mr. Srinivasan Parthasarathy | Senior Executive Vice President, Chief \& Appointed Actuary |
| 16 | Mr. Prasun Gajri | Senior Executive Vice President \& Chief Investment Officer |
| 17 | Mr. Rajendra Ghag | Senior Executive Vice President \& Chief Human Resource Officer |
| 18 | Mr. Sanjay Tripathy | Senior Executive Vice President - Marketing and Products |
| 19 | Mr. Subrat Mohanty | Senior Executive Vice President \& Head - Strategy, Customer Relation, Business System \& Technology and Health |
| 20 | Mr. Khushru Sidhwa | Executive Vice President - Audit \& Risk Management |
| 21 | Mr. Manish Ghiya | Company Secretary \& Head - Compliance \& Legal |

## FORM L-32-SOLVENCY MARGIN - KT 3

(See Regulation 4)
Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000
AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO
As on March 31, 2016

| As on March 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Form Code: | K |
| Name of Insurer: | HDFC Standard Life Insurance Company Limited. | Registration Number: | 11-128245 |
| Classification: | Total Business |  |  |


| Item | Description | Adjusted Value <br> (₹ lakhs) |
| :---: | :---: | :---: |
| (1) | (2) |  |
| 01 | Available assets in Policyholders' fund: Deduct: | 7,059,036 |
| 02 | Mathematical reserves | 7,012,766 |
| 03 | Other liabilities | - |
| 04 | Excess in Policyholders' funds | 46,270 |
| 05 | Available assets in Shareholders' fund: Deduct: | 296,419 |
| 06 | Other liabilities of shareholders' fund | - |
| 07 | Excess in Shareholders' funds | 296,419 |
| 08 | Total ASM (04)+(07) | 342,689 |
| 09 | Total RSM | 172,761 |
| 10 | Solvency Ratio (ASM/RSM) | 198\% |

Certification:
I, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

| Place: | Mumbai |  |
| :--- | :--- | :--- |
| Date: | April 18, 2016 |  |
| Notes |  |  |
| 1. Item Nos. 01 and 05 are the amounts of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as |  |  |
| specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of |  |  |
| Insurers) Regulations, 2000 . |  |  |
| 2. Item No. 02 is the amount of Mathematical Reserves as mentioned in Form H. |  |  |

## FORM 7

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016

| NO | PARTICULARS | Bonds / Debentures |  | Loans |  | Other Debt instruments |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD (As on 31 Mar 2016) | Prev. FY (As on <br> 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY ( As on <br> 31 Mar 2015) | $\begin{gathered} \text { YTD ( As on } 31 \text { Mar } \\ 2016 \text { ) } \end{gathered}$ | Prev. FY ( As on <br> 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY (As on <br> 31 Mar 2015) |
| 1 | Investments Assets (As per Form 3A / 3B - Total Fund) | 4,773.29 | 4,564.40 | 17.19 | 21.67 | 1,227.80 | 539.15 | 21,098.56 | 16,358.41 |
| 2 | Gross NPA | 10.00 | 10.00 | - | - | - | - | 10.00 | 10.00 |
| 3 | \% of Gross NPA on Investment Assets (2/1) | 0.21\% | 0.22\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.05\% | 0.06\% |
| 4 | Provision made on NPA | 5.82 | 3.14 | - | - | - | - | 5.82 | 3.14 |
| 5 | Provision as a \% of NPA (4/2) | 58.24\% | 31.40\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 58.24\% | 31.40\% |
| 6 | Provision on Standard Assets | - | - | 0.07 | 0.09 | - | - | 0.07 | 0.09 |
| 7 | Net Investment Assets (1-4) | 4,767.46 | 4,561.26 | 17.19 | 21.67 | 1,227.80 | 539.15 | 21,092.74 | 16,355.27 |
| 8 | Net NPA (2-4) | 4.18 | 6.86 | - | - | - | - | 4.18 | 6.86 |
| 9 | \% of Net NPA to Net Investment Assets (8/7) | 0.09\% | 0.15\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.04\% |
| 10 | Write off made during the period | - | - | - | - | - | - | - |  |

## Notes:

1. Gross NPA is investments classified as NPA, before any provisions.
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions'
4. Net NPA is gross NPAs less provisions.
5. Write off as approved by the Board.

## Certification

 provided in Investment Guidelines as amended from time to time.

## FORM L-33- NPAs

## FORM 7

(Read with Regulation 10 )
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016 Name of Fund: Pension \& General Annuity and Group Business

| NO | PARTICULARS | Bonds / Debentures |  | Loans |  | Other Debt instruments |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { YTD ( As on } 31 \\ \text { Mar 2016) } \\ \hline \end{gathered}$ | Prev. FY (As on <br> 31 Mar 2015) | YTD (As on 31 Mar 2016) | Prev. FY ( As on 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY (As on 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY (As on <br> 31 Mar 2015) |
| 1 | Investments Assets (As per Form 3A / 3B - Total Fund) | 3,002.09 | 2,476.98 | - | - | 680.48 | 440.08 | 7,421.65 | 5,767.94 |
| 2 | Gross NPA | 10.00 | 10.00 | - | - | - | - | 10.00 | 10 |
| 3 | \% of Gross NPA on Investment Assets (2/1) | 0.33\% | 0.40\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.13\% | 0.17\% |
| 4 | Provision made on NPA | 5.82 | 3.14 | - | - | - | - | 5.82 | 3 |
| 5 | Provision as a \% of NPA (4/2) | 58.24\% | 31.40\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 58.24\% | 31.40\% |
| 6 | Provision on Standard Assets | - | - | - | - | - | - | - | - |
| 7 | Net Investment Assets (1-4) | 2,996.26 | 2,473.84 | - | - | 680.48 | 440.08 | 7,415.83 | 5,764.80 |
| 8 | Net NPA (2-4) | 4.18 | 6.86 | - | - | - | - | 4.18 | 7 |
| 9 | \% of Net NPA to Net Investment Assets (8/7) | 0.14\% | 0.28\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.06\% | 0.12\% |
| 10 | Write off made during the period | - | - | - | - | - | - | - | - |

## Notes

1. Gross NPA is investments classified as NPA, before any provisions
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions'.
4. Net NPA is gross NPAs less provisions
5. Write off as approved by the Board.

Certification


## Date: May 09, 2016

Prasun Gajri
Chief Investment Officer

## FORM 7

(Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016 Name of Fund: Unit Linked Funds

|  |  | Bonds / Debentures |  | Loans |  | Other Debt instruments |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NO | PARTICULARS | $\begin{gathered} \text { YTD ( As on } 31 \\ \text { Mar 2016) } \\ \hline \end{gathered}$ | Prev. FY ( As on <br> 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY (As on 31 Mar 2015) | YTD ( As on <br> 31 Mar 2016) | Prev. FY (As on 31 Mar 2015) | YTD ( As on 31 Mar 2016) | Prev. FY ( As on 31 Mar 2015) |
| 1 | Investments Assets (As per Form 3A / 3B - Total Fund) | 7,177.74 | 5,083.25 | - | - | 2,108.71 | 1,986.88 | 45,727.02 | 44,920.34 |
| 2 | Gross NPA | - | - | - |  | - | - | - |  |
| 3 | \% of Gross NPA on Investment Assets (2/1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4 | Provision made on NPA | - | - | - | - | - | - | - |  |
| 5 | Provision as a \% of NPA (4/2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6 | Provision on Standard Assets | - | - | - | - | - | - | - |  |
| 7 | Net Investment Assets (1-4) | 7,177.74 | 5,083.25 | - | - | 2,108.71 | 1,986.88 | 45,727.02 | 44,920.34 |
| 8 | Net NPA (2-4) | - | - | - | - | - | - | - |  |
| 9 | \% of Net NPA to Net Investment Assets (8/7) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 10 | Write off made during the period | - | - | - | - | - | - | - |  |

## Notes:

1. Gross NPA is investments classified as NPA, before any provisions.
2. Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F\&A/Circulars/169/Jan/2006-07 as amended from time to time
3. Net Investment assets is net of 'provisions'.
4. Net NPA is gross NPAs less provisions.
5. Write off as approved by the Board.

Certification
Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are within the exhaustive categories

## Prasun Gajri

Chief Investment Officer

FORM-1
Read with Regulation 10 )
lame of the Insurer: HDFC Standard Life Insurance Company Limited
Name of the Insurer: HDFC ${ }^{\text {Registration Number: }} 101$
Statement as on: March 31, 2016
Statement of Investment and Inco
Periodicity of Submission: Quartemy on Investmen
Name of the Fund Life Fund


Notes:

1. Category of investment (COI) is as per Guidelines, as amended from time to time by IRDAI.
2. Gross Yield is based on daily simple average of Investments.
3. Net Yield disclosed is net of tax.
4. In the previous year column, the figures of the corresponding Year to date of previous financial year is shown.
$\frac{\text { CERTIFICATION }}{\text { Certified that the in }}$
information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

| No. | Category of Investment | Category Code | Current Quarter |  |  |  | Year to Date (current year) |  |  |  | Year to Date (previous year) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Investment | Income on Investment | $\begin{aligned} & \text { Gross Yield } \\ & (\%) \end{aligned}$ | Net Yield <br> (\%) | Investment | Income on Investment | $\begin{gathered} \text { Gross } \\ \text { Yield (\%) } \end{gathered}$ | Net Yield (\%) | Investment | Income on Investment | $\begin{gathered} \text { Gross } \\ \text { Yield (\%) } \end{gathered}$ | Net Yield (\%) |
| A01 | Central Government Bonds | CGSB | 2,597.37 | 52.48 | 2.02\% | 2.02\% | 2,293.43 | 186.86 | 8.15\% | 8.15\% | 1,256.76 | 131.29 | 10.45\% | 10.45\% |
| A04 | Treasury Bills | CTRB | 38.92 | 0.59 | 1.52\% | 1.52\% | 37.17 | 2.56 | 6.88\% | 6.88\% | 207.77 | 17.41 | 8.38\% | 8.38\% |
| B02 | State Government Bonds | SGGB | 549.41 | 12.06 | 2.19\% | 2.19\% | 535.85 | 47.13 | 8.80\% | 8.80\% | 551.77 | 49.26 | 8.93\% | 8.93\% |
| B04 | Other Approved Securities (excluding Infrastructure Investments) | SGOA | 75.11 | 1.58 | 2.11\% | 2.11\% | 74.94 | 6.34 | 8.46\% | 8.46\% | 92.00 | 8.54 | 9.28\% | 9.28\% |
| C04 | Commercial Papers - NHB / Institutions accredited by NHB | HTLN | - |  | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% |
| C06 | Bonds/Debentures/CPs/Loans - Promoter Group | HDPG | 106.28 | 2.34 | 2.20\% | 2.20\% | 137.10 | 12.47 | 9.09\% | 9.09\% | 127.82 | 12.37 | 9.68\% | 9.68\% |
| C08 | Bonds / Debentures issued by NHB / Institution accredited by NHB | HTDN | 325.31 | 7.70 | 2.37\% | 2.37\% | 318.37 | 31.10 | 9.77\% | 9.77\% | 241.26 | 24.06 | 9.97\% | 9.97\% |
| D02 | Infrastructure - PSU - Equity shares - Quoted | ITPE | 11.31 | -2.36 | -20.85\% | -20.85\% | 16.17 | -3.81 | -23.59\% | -23.59\% | 12.18 | 4.11 | 33.75\% | 33.75\% |
| D03 | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | 5.49 | 0.28 | 5.10\% | 5.10\% | 7.75 | 0.09 | 1.22\% | 1.22\% | 3.48 | 0.58 | 16.77\% | 16.77\% |
| D06 | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter Group) | IDPG |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |
| D08 | Infrastructure - PSU - Debentures / Bonds | IPTD | 921.54 | 19.59 | 2.13\% | 2.13\% | 826.36 | 72.13 | 8.73\% | 8.73\% | 544.90 | 60.41 | 11.09\% | 11.09\% |
| D09 | Infrastructure - PSU-CPs | IPCP | - |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 82.47 | 0.06 | 0.08\% | 0.08\% |
| D10 | Infrastructure - Other Corporate Securities - Debentures/ Bonds | ICTD | 69.62 | 1.58 | 2.27\% | 2.27\% | 89.60 | 8.67 | 9.67\% | 9.67\% | 92.88 | 11.27 | 12.13\% | 12.13\% |
| D1 | Infrastructure - PSU - Debentures / Bonds | IPFD | - |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% |
|  | Onshore Rupee Bonds issued by ADB and IFC (Infrastructure-approved) | IORB | 5.77 | 0.49 | 8.43\% | 8.43\% | 6.17 | 0.91 | 14.71\% | 14.71\% | 6.30 | 0.29 | 4.60\% | 4.60\% |
| E01 | PSU - Equity shares - Quoted | EAEQ | 32.46 | 0.67 | 2.07\% | 2.07\% | 36.13 | -7.34 | -20.31\% | -20.31\% | 29.39 | 8.81 | 29.98\% | 29.98\% |
| E02 | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | 371.43 | 1.44 | 0.39\% | 0.39\% | 362.25 | -9.46 | -2.61\% | -2.61\% | 154.08 | 36.65 | 23.78\% | 23.78\% |
| E04 | Equity Shares (incl. Equity related Instruments) - Promoter Group | EEPG | 53.18 | 0.29 | 0.54\% | 0.54\% | 45.74 | 1.29 | 2.83\% | 2.83\% | 10.36 | 2.44 | 23.52\% | 23.52\% |
| E09 | Corporate Securities - Debentures | ECOS | 1,251.92 | 29.61 | 2.36\% | 2.36\% | 1,196.46 | 115.62 | 9.66\% | 9.66\% | 1,084.59 | 108.66 | 10.02\% | 10.02\% |
| E10 | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group) | EDPG | 50.00 | 1.28 | 2.55\% | 2.55\% | 50.00 | 5.14 | 10.28\% | 10.28\% | 50.00 | 5.13 | 10.26\% | 10.26\% |
| E17 | Deposits - Deposit with Scheduled Banks, Fls (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | 148.65 | 3.88 | 2.61\% | 2.61\% | 119.85 | 13.44 | 11.22\% | 11.22\% | 210.88 | 23.60 | 11.19\% | 11.19\% |
| E18 | Deposits - CDs with Scheduled Banks | EDCD | 23.96 | 0.45 | 1.87\% | 1.87\% | 46.85 | 3.96 | 8.46\% | 8.46\% | 33.30 | 1.95 | 5.86\% | 5.86\% |
| E19 | Deposits - Repo / Reverse Repo | ECMR | 214.60 | 3.49 | 1.63\% | 1.63\% | 160.11 | 10.91 | 6.82\% | 6.82\% | 152.47 | 12.15 | 7.97\% | 7.97\% |
| E22 | CCIL - CBLO | ECBO | 206.76 | 1.78 | 0.86\% | 0.86\% | 142.10 | 3.13 | 2.20\% | 2.20\% | 61.02 | 1.92 | 3.15\% | 3.15\% |
| E23 | Commercial Papers | ECCP | - |  | 0.00\% | 0.00\% | 2.49 | 0.02 | 0.84\% | 0.84\% | 31.31 | 2.96 | 9.45\% | 9.45\% |
| E24 | Application Money | ECAM | - |  | 0.00\% | 0.00\% | 0.50 | 0.00 | 0.27\% | 0.27\% |  |  | 0.00\% | 0.00\% |
| E25 | Perpetual Debt Instruments of Tier I \& \\| Capital issued by PSU Banks | EUPD | 21.66 | 0.50 | 2.32\% | 2.32\% | 22.59 | 2.11 | 9.35\% | 9.35\% | 22.90 | 2.14 | 9.34\% | 9.34\% |
| E26 | Perpetual Debt Instruments of Tier I \& II Capital issued by Non-PSU Banks | EPPD | 15.32 | 0.38 | 2.46\% | 2.46\% | 15.32 | 1.52 | 9.94\% | 9.94\% | 15.33 | 1.52 | 9.94\% | 9.94\% |
| E30 | Mutual Funds - Git / G Sec / Liquid Schemes | EGMF | 20.83 | 0.27 | 1.31\% | 1.31\% | 20.65 | 0.56 | 2.69\% | 2.69\% | 61.12 | 2.01 | 3.28\% | 3.28\% |
| E31 | Mutual Funds - (under Insurer's Promoter Group) | EMPG | 21.29 | 0.05 | 0.25\% | 0.25\% | 21.29 | 0.05 | 0.25\% | 0.25\% | 69.84 | 0.51 | 0.74\% | 0.74\% |
| F03 | Equity Shares (incl Co-op Societies) Note 1 | OESH | - |  | 000\% | 000\% |  | - | 0.00\% | 0.00\% |  | - | 0.00\% | 0.00\% |
| F06 | Debentures Note 1 | OLDB | 74.40 | 1.67 | 2.24\% | 2.24\% | 22.56 | -1.01 | -4.49\% | -4.49\% | 8.50 | -2.14 | -25.18\% | -25.18\% |
| F17 | Securitised Assets Note 1 | OPSA | - |  | 0.00\% | 0.00\% |  | - | 0.00\% | 0.00\% | 39.02 | 0.53 | 1.36\% | 1.36\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Notes:
. Category of investment (COI) is as per Guidelines, as amended from time to time by IRDAI.
2. Gross Yield is based on daily simple average of Investments.
3. Net Yield disclosed is net of tax.
. In the previous year column, the figures of the corresponding Year to date of previous financial year is shown.

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief

FORM - 1
Read with Regulation 10)
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016 Name of the Fund Unit Linked Fund

| Statement of Investment and Income on Investment Periodicity of Submission: Quarterly |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Category of Investment | Category Code | Current Quarter |  |  |  | Year to Date (current year) |  |  |  | Year to Date (previous year) |  |  |  |
| No. |  |  | Investment | Income on Investment | $\begin{gathered} \text { Gross } \\ \text { Yield (\%) } \end{gathered}$ | Net Yield <br> (\%) | Investment | Income on Investment | $\begin{gathered} \text { Gross } \\ \text { Yield (\%) } \end{gathered}$ | Net Yield (\%) | Investment | Income on Investment | $\begin{aligned} & \text { Gross } \\ & \text { Yield (\%) } \end{aligned}$ | Net Yield <br> (\%) |
| A01 | Central Government Bonds | CGSB | 10,422.99 | 271.49 | 2.60\% | 2.60\% | 9,687.07 | 745.49 | 7.70\% | 7.70\% | 6,168.02 | 906.32 | 14.69\% | 14.69\% |
| A04 | Treasury Bills | CTRB | 206.43 | 3.70 | 1.79\% | 1.79\% | 301.48 | 22.65 | 7.51\% | 7.51\% | 218.17 | 19.03 | 8.72\% | 8.72\% |
| B02 | State Government Bonds | SGGB | 3.61 | 0.10 | 2.69\% | 2.69\% | 5.22 | 0.44 | 8.36\% | 8.36\% |  | - | 0.00\% | 0.00\% |
| B04 | Other Approved Securities (excluding Infrastructure Investments) | SGOA | 0.89 | 0.02 | 2.63\% | 2.63\% | 0.89 | 0.06 | 6.98\% | 6.98\% | 65.53 | 6.33 | 9.65\% | 9.65\% |
| C04 | Commercial Papers - NHB / Institutions accredited by NHB | HTLN | 23.03 | 0.09 | 0.39\% | 0.39\% | 23.03 | 0.09 | 0.39\% | 0.39\% |  | - | 0.00\% | 0.00\% |
| C06 | Debentures / Bonds / CPs / Loans - (Promoter Group) | HDPG | 474.86 | 11.43 | 2.41\% | 2.41\% | 495.11 | 42.07 | 8.50\% | 8.50\% | 510.71 | 66.13 | 12.95\% | 12.95\% |
| C08 | Bonds / Debentures issued by NHB / Institutions accredited by NHB | HTDN | 768.60 | 25.33 | 3.30\% | 3.30\% | 615.27 | 62.65 | 10.18\% | 10.18\% | 538.92 | 72.60 | 13.47\% | 13.47\% |
| D02 | Infrastructure - PSU - Equity shares - Quoted | ITPE | 557.91 | -60.66 | -10.87\% | -10.87\% | 907.47 | -243.24 | -26.80\% | -26.80\% | 1,359.63 | 462.08 | 33.99\% | 33.99\% |
| D03 | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | 383.22 | -13.95 | -3.64\% | -3.64\% | 413.00 | -57.60 | -13.95\% | -13.95\% | 546.33 | 262.35 | 48.02\% | 48.02\% |
| D08 | Infrastructure - PSU - Debentures / Bonds | IPTD | 2,299.89 | 61.78 | 2.69\% | 2.69\% | 1,988.24 | 177.49 | 8.93\% | 8.93\% | 1,822.35 | 257.62 | 14.14\% | 14.14\% |
| D09 | Infrastructure - PSU - CPs | IPCP | 24.82 | 0.43 | 1.72\% | 1.72\% | 39.65 | 2.48 | 6.25\% | 6.25\% |  |  | 0.00\% | 0.00\% |
| D10 | Infrastructure - Other Corporate Securities - Debentures/ Bonds | ICTD | 428.41 | 11.48 | 2.68\% | 2.68\% | 543.31 | 52.20 | 9.61\% | 9.61\% | 467.41 | 76.28 | 16.32\% | 16.32\% |
| D15 | Infrastructure - Equity and Equity related instruments (including unlisted) | IOEQ | 576.91 | -8.10 | -1.40\% | -1.40\% | 573.03 | -25.86 | -4.51\% | -4.51\% | 770.71 | 239.30 | 31.05\% | 31.05\% |
| D16 | Infrastructure - Debentures / Bonds / CPs / loans | IODS | 26.23 | 1.01 | 3.86\% | 3.86\% | 26.20 | 0.76 | 2.89\% | 2.89\% |  |  | 0.00\% | 0.00\% |
|  | Onshore Rupee Bonds issued by ADB and IFC (Infrastructure-approved) | IORB | 89.60 | 5.58 | 6.23\% | 6.23\% | 29.44 | 6.04 | 20.51\% | 20.51\% | 9.39 | 1.06 | 11.24\% | 11.24\% |
| E01 | PSU - Equity shares - Quoted | EAEQ | 1,849.84 | -165.68 | -8.96\% | -8.96\% | 2,283.33 | -264.14 | -11.57\% | -11.57\% | 3,735.45 | 1,012.65 | 27.11\% | 27.11\% |
| E02 | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | 17,464.34 | -359.60 | -2.06\% | -2.06\% | 19,184.60 | -562.29 | -2.93\% | -2.93\% | 18,053.64 | 5,465.31 | 30.27\% | 30.27\% |
| E04 | Equity Shares (incl. Equity related Instruments) - Promoter Group | EEPG | 1,909.14 | -23.43 | -1.23\% | -1.23\% | 1,911.37 | 98.83 | 5.17\% | 5.17\% | 1,137.46 | 335.83 | 29.52\% | 29.52\% |
| E07 | Corporate Securities - Preference Shares | EPNQ | 3.08 | 0.03 | 1.11\% | 1.11\% | 2.92 | 0.55 | 18.69\% | 18.69\% | 2.76 | 0.55 | 19.83\% | 19.83\% |
| E09 | Corporate Securities - Debentures | ECOS | 2,105.14 | 60.21 | 2.86\% | 2.86\% | 1,781.26 | 164.83 | 9.25\% | 9.25\% | 1,532.62 | 205.78 | 13.43\% | 13.43\% |
| E10 | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group) | EDPG | 101.47 | 2.35 | 2.31\% | 2.31\% | 115.35 | 10.18 | 8.83\% | 8.83\% | 125.90 | 16.27 | 12.92\% | 12.92\% |
| E17 | Deposits - Deposit with Scheduled Banks, Fls (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | 30.60 | 0.99 | 3.23\% | 3.23\% | 34.02 | 4.43 | 13.01\% | 13.01\% | 155.98 | 16.46 | 10.55\% | 10.55\% |
| E18 | Deposits - CDs with Scheduled Banks | EDCD | 544.42 | 10.31 | 1.89\% | 1.89\% | 582.75 | 46.63 | 8.00\% | 8.00\% | 736.13 | 66.06 | 8.97\% | 8.97\% |
| E19 | Deposits - Repo / Reverse Repo | ECMR | 775.52 | 13.28 | 1.71\% | 1.71\% | 655.01 | 46.43 | 7.09\% | 7.09\% | 533.48 | 42.90 | 8.04\% | 8.04\% |
| E22 | CCIL - CBLO | ECBO | 533.34 | 8.89 | 1.67\% | 1.67\% | 413.42 | 25.68 | 6.21\% | 6.21\% | 251.00 | 3.86 | 1.54\% | 1.54\% |
| E23 | Commercial Papers | ECCP | 79.67 | 1.51 | 1.89\% | 1.89\% | 75.87 | 6.15 | 8.10\% | 8.10\% | 108.38 | 10.10 | 9.32\% | 9.32\% |
| E24 | Application Money | ECAM | 59.98 | 0.10 | 0.16\% | 0.16\% | 132.15 | 0.96 | 0.73\% | 0.73\% |  | - | 0.00\% | 0.00\% |
| E25 | Perpetual Debt Instruments of Tier I \& II Capital issued by PSU Banks | EUPD | 51.36 | 1.26 | 2.44\% | 2.44\% | 51.45 | 4.47 | 8.68\% | 8.68\% | 50.67 | 6.97 | 13.75\% | 13.75\% |
| E26 | Perpetual Debt Instruments of Tier I \& II Capital issued by Non-PSU Banks | EPPD | 5.05 | 0.10 | 1.99\% | 1.99\% | 5.09 | 0.41 | 8.12\% | 8.12\% | 5.11 | 0.54 | 10.58\% | 10.58\% |
| E32 | Net Current Assets (Only in respect of ULIP Business) | ENCA | 1,112.69 | - | 0.00\% | 0.00\% | 1,112.69 |  | 0.00\% | 0.00\% | 794.34 | - | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| F03 | Equity Shares (incl Co-op Societies) | OESH | 886.55 | 17.43 | 1.97\% | 1.97\% | 998.47 | -36.29 | -3.63\% | -3.63\% | 1,148.30 | 626.91 | 54.59\% | 54.59\% |
| F06 | Debentures | OLDB | 154.92 | 4.15 | 2.68\% | 2.68\% | 93.13 | 5.46 | 5.86\% | 5.86\% |  | - | 0.00\% | 0.00\% |
| F04 | Equity Shares (PSUs \& Unlisted) | OEPU | 36.31 | -5.58 | -15.37\% | -15.37\% | 56.79 | -29.91 | -52.68\% | -52.68\% | 109.12 | 36.97 | 33.88\% | 33.88\% |
| F17 | Securitised Assets | OPSA | - | - | 0.00\% | 0.00\% | 31.90 | 1.39 | 4.37\% | 4.37\% | 29.82 | 2.83 | 9.48\% | 9.48\% |
|  | Passively Managed Equity ETF (Non Promotor Group) | OETF | 479.93 | -32.35 | -6.74\% | -6.74\% | 370.66 | -55.89 | -15.08\% | -15.08\% | 145.25 | -13.85 | -9.53\% | -9.53\% |
|  | TOTAL |  | 44,470.72 | -156.30 |  |  | 45,540.66 | 253.58 |  |  | 41,132.58 | 10,205.20 |  |  |

Notes
Category of investment (COI) is as per Guidelines, as amended from time to time by IRDAI.
2. Gross Yield is based on daily simple average of Investments.
3. Net Yield disclosed is net of tax.
. In the previous year column, the figures of the corresponding Year to date of previous financial year is shown.
CERTIFICATION
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief

Prasun Gajri Chief Investment Office

FORM L-35- DOWNGRADING OF INVESTMENT

FORM - 2
(Read with Regulation 10)
PART - A
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, $2016 \quad$ Name of Fund : Life Fund
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

| No | Name of the Security | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | 9.40\% OBC Perpetual Bond Mat 7-Dec-2036 | OLDB | 7.10 | Dec 11, 2006 | ICRA Ltd | ICRA AA+ | ICRA AA- | Feb 22, 2016 |  |
|  | 8.30\% Steel Authority of India Ltd (SAIL) NCD Mat 21-JAN-20́ | ECOS | 20.00 | Jan 23, 2015 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/2019 | ECOS | 10.01 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 10.40\% PNB NCD Perpetual Bond Mat 20-Jul-2017 | EUPD | 15.18 | Jan 30, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 28, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 14\% ARCH Pharmalabs NCD Mat 16-Feb-2019 | OLDB | 10.00 | Jun 13, 2012 | ICRA Ltd | ICRA A | ICRA D | Apr 12, 2013 |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2018 | IODS | 5.99 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2019 | IODS | 5.99 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.15\% Tata Power NCD mat 17-Sep-2020 | IODS | 5.99 | Sep 23, 2010 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Oct 18, 2013 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 25-Apr-2022 | OLDB | 34.65 | Apr 27, 2012 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Aug 03, 2015 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 27-Jun-2022 | OLDB | 24.67 | Jul 17, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Aug 03, 2015 |  |
|  | 9.60\% Hindalco Industries Ltd NCD Mat 02-Aug-2022 | OLDB | 44.11 | Oct 01, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Aug 03, 2015 |  |
|  | 9.40\% OBC Perpetual Bond Mat 7-Dec-2036 | OLDB | 7.10 | Dec 11, 2006 | ICRA Ltd | ICRA AA+ | ICRA AA- | Feb 22, 2016 |  |
|  | 8.30\% Steel Authority of India Ltd (SAIL) NCD Mat 21-JAN-20\% | ECOS | 20.00 | Jan 23, 2015 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/2019 | ECOS | 10.01 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 10.40\% PNB NCD Perpetual Bond Mat 20-Jul-2017 | EUPD | 15.18 | Jan 30, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 28, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |

Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief

[^0]FORM L-35- DOWNGRADING OF INVESTMENT
FORM - 2
(Read with Regulation 10)
PART - A
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

## Name of Fund : Pension \& General Annuity and Group Business

| No | Name of the Security | COI | Amount | Date of Purchase | Rating <br> Agency | Original Grade | Current Grade | Date of Downarade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | 9.10\% Vedanta Ltd Mat 05-Apr-2023 | OLDB | 73.52 | Apr 03, 2014 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.17\% Vedanta Ltd Mat 05-Jul-2023 | OLDB | 24.58 | May 20, 2014 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.40\% OBC Perpetual Bond Mat 7-Dec-2036 | OLDB | 2.90 | Dec 11, 2006 | ICRA Ltd | ICRA AA+ | ICRA AA- | Feb 22, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/2015 | ECOS | 10.00 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 9.15\% Punjab National Bank NCD Mat 18-Feb-2024 | ECOS | 10.00 | Feb 18, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 28, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 14\% ARCH Pharmalabs NCD Mat 16-Feb-2019 | OLDB | 10.00 | Jun 13, 2012 | ICRA Ltd | ICRA A | ICRA D | Apr 12, 2013 |  |
|  | 9.10\% Vedanta Ltd Mat 05-Apr-2023 | OLDB | 73.52 | Apr 03, 2014 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.17\% Vedanta Ltd Mat 05-Jul-2023 | OLDB | 24.58 | May 20, 2014 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.40\% OBC Perpetual Bond Mat 7-Dec-2036 | OLDB | 2.90 | Dec 11, 2006 | ICRA Ltd | ICRA AA+ | ICRA AA- | Feb 22, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/201c | ECOS | 10.00 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  | 9.15\% Punjab National Bank NCD Mat 18-Feb-2024 | ECOS | 10.00 | Feb 18, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 28, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |

## Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing.

## CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

FORM L-35- DOWNGRADING OF INVESTMENT
FORM - 2
(Read with Regulation 10)
PART - A
Name of the Insurer: HDFC Standard Life Insurance Company Limited
Registration Number: 101
Statement as on: March 31, 2016
Name of Fund: Unit Linked Funds
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

| No | Name of the Security | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downarade | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | During the Quarter |  |  |  |  |  |  |  |  |
|  | 9.40\% Vedanta Ltd Mat 25-Oct-2022 | OLDB | 50.42 | Oct 29, 2012 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.24\% Vedanta Ltd Mat 20-Dec-2022 | OLDB | 25.18 | Mar 18, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.10\% Vedanta Ltd Mat 05-Apr-2023 | OLDB | 25.17 | Jul 18, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/201¢ | ECOS | 10.18 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |
| B. | As on Date |  |  |  |  |  |  |  |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 25-Apr-2022 | OLDB | 15.19 | Jul 19, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Aug 03, 2015 |  |
|  | 9.55\% Hindalco Industries Ltd NCD Mat 27-Jun-2022 | OLDB | 40.50 | Jul 19, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Aug 03, 2015 |  |
|  | 10.10\% Torrent Power Ltd Mat 25-Mar-2021 (Series 2A) | IODS | 10.55 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 10.10\% Torrent Power Ltd Mat 25-Mar-2022 (Series 2B) | IODS | 10.59 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 10.10\% Torrent Power Ltd Mat 25-Mar-2023 (Series 2C) | IODS | 5.32 | Mar 26, 2013 | CRISIL Ltd | CRISIL AA | CRISIL AA- | Dec 14, 2015 |  |
|  | 9.40\% Vedanta Ltd Mat 25-Oct-2022 | OLDB | 50.42 | Oct 29, 2012 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.24\% Vedanta Ltd Mat 20-Dec-2022 | OLDB | 25.18 | Mar 18, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 9.10\% Vedanta Ltd Mat 05-Apr-2023 | OLDB | 25.17 | Jul 18, 2013 | CRISIL Ltd | CRISIL AA+ | CRISIL AA- | Jan 28, 2016 |  |
|  | 8.90\% Steel Authority of India Ltd (SAIL) NCD Mat 01/05/201c | ECOS | 10.18 | May 01, 2009 | CARE Ltd | CARE AAA | CARE AA+ | Mar 17, 2016 |  |
|  |  |  |  |  |  |  |  |  |  |

Notes:

1. Investments currently upgraded, listed as Down Graded during earlier Quarter have been deleted from the Cumulative listing.

CERTIFICATION
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Prasun Gajri Chief Investment Officer


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars |  | For the quarter ended March 31, 2016 |  |  |  | For the year ended March 31, 2016 |  |  |  | For the quarter ended March 31, 2015 |  |  |  | For the year ended March 31, 2015 |  |  |  |
|  |  |  | Premium ( $₹$ Lakhs) | No. of Policies | No. of Lives | $\begin{array}{r} \text { Sum Insured, } \\ \text { Wherever } \\ \text { applicable } \\ \text { (₹ Lakhs) } \end{array}$ | $\begin{aligned} & \text { Premium } \\ & \text { (₹ Lakhs) } \end{aligned}$ | No. of Policies | No. of Lives | $\begin{array}{r} \text { Sum Insured, } \\ \text { Wherever } \\ \text { applicable } \\ \text { (₹ Lakhs) } \end{array}$ | $\begin{aligned} & \begin{array}{l} \text { Premium } \\ \text { ( } F \text { Lakhs) } \end{array} \end{aligned}$ | $\begin{gathered} \text { No. of } \\ \text { Policies } \end{gathered}$ | No. of Lives | Sum Insured, Wherever applicable (₹ Lakhs) | $\begin{aligned} & \text { Premium } \\ & \text { ( } \mathbf{F} \text { Lakhs) } \end{aligned}$ | $\begin{gathered} \text { No. of } \\ \text { Policies } \end{gathered}$ | No. of Lives | $\begin{array}{r}\text { Sum Insured, } \\ \text { Wherever } \\ \text { applicable } \\ \text { (₹ Lakhs) } \\ \hline\end{array}$ |
|  | vii | Group Non Single Premium (GNSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | From 10,000-25,000 | - | - | - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 25001-50,000 | - |  | - |  | - |  |  | - |  |  |  |  |  |  |  |  |
|  |  | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | From 75,000-100,000 | - | - | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
|  |  | From 1,00,001-1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | Above ₹ $1,25,000$ | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | viii | Group Non Single Premium- Annuity- GNSPA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 10,000-25,000 | - | - | - | - | - | - | - | - | - | - | - | - |  | - | - |  |
|  |  | From 25001-50,000 | - | - | - | - | - |  | - | - | - | - |  |  |  |  | - |  |
|  |  | From 50,001-75,000 | - | - | - | . | - | - | - | - | - | - | - | - |  |  | - |  |
|  |  | From 75,000-100,000 | - | - | - | - | - | - | - | - | - | - | - | - |  |  | - |  |
|  |  | From 1,00,001-1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | Above ₹ 1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Renewal Premium |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | 10,318.78 | 199,726 | 204,839 | 1,906,705.32 | 28,278.56 | 459,298 | 470,718 | 5,374,096.53 | 10,000.70 | 174,895 | 187,992 | 1,346,002.89 | 28,804.68 | 177,850 | 192,128 | 1,356,184.89 |
|  |  | From 10,000-25,000 | 64,951.99 | 452,533 | 465,696 | 3,088,158.35 | 183,511.67 | 1,039,034 | 1,070,710 | 8,055,003.96 | 61,489.50 | 395,003 | 507,473 | 2,502,497.78 | 178,954.59 | 398,500 | 516,814 | 2,516,737.78 |
|  |  | From 25001-50,000 | 100,945.45 | 295,832 | 297,416 | 1,512,580.24 | 284,118.48 | 692,289 | 696,201 | 3,743,484.89 | 98,346.52 | 265,406 | 339,145 | 1,627,125.45 | 273,118.20 | 265,804 | 340,555 | 1,630,472.45 |
|  |  | From 50,001-75,000 | 19,705.12 | 50,402 | 50,432 | 399,478.85 | 55,635.82 | 94,435 | 94,494 | 888,606.57 | 17,774.66 | 45,677 | 81,406 | 555,294.98 | 50,299.20 | 45,680 | 81,419 | 555,319.98 |
|  |  | From 75,000-100,000 | 65,887.15 | 75,286 | 75,291 | 642,797.89 | 181,949.61 | 187,178 | 187,193 | 1,637,828.76 | 62,227.55 | 66,391 | 72,962 | 689,326.98 | 174,380.36 | 66,391 | 72,962 | 689,326.98 |
|  |  | From 1,00,001-1,25,000 | 7,040.47 | 10,317 | 10,318 | 153,404.85 | 20,317.11 | 18,459 | 18,461 | $3090,772.63$ | 6,168.78 | 9,304 | 17,938 | 213,915.83 | 17,725.19 | 9,304 | 17,938 | 213,915.83 |
|  |  | Above ₹ 1, 25,000 | 85,502.01 | 34,152 | 34,154 | 879,790.72 | 228,720.31 | 81,362 | 81,366 | 2,141,052.16 | 72,850.47 | 27,808 | 33,062 | 851,136.28 | 210,453.41 | 27,808 | 33,062 | 851,136.28 |
|  |  | Individual- Annuity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | From 10,000-25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 25001-50,000 | - | - | - | - | - | - | - | - | - | - | - | - |  |  | - |  |
|  |  | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 75,000-100,000 | - | - | - | - | - | - | - | - | . |  | - | - |  |  | - |  |
|  |  | From 1,00,001-1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | Above ₹ 1,25,000 | - | - | - |  | - | . | - | - | - | - | - | - |  | - | - |  |
|  |  | Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | 4.61 | 62 | 62 | 24.30 | 4.61 | 62 | 62 | 24.30 | 4.57 | 71 | 71 | 40.46 | 4.47 | 71 | 71 | 39.96 |
|  |  | From 10,000-25,000 | 20.89 | 112 | 112 | 103.85 | 21.27 | 114 | 114 | 105.76 | 21.62 | 116 | 116 | 107.53 | 23.07 | 123 | 123 | 114.72 |
|  |  | From 25001-50,000 | 7.36 | 20 | 20 | 36.69 | 7.36 | 20 | 20 | 36.69 | 8.10 | 20 | 20 | 38.41 | 8.10 | 20 | 20 | 38.41 |
|  |  | From 50,001-75,000 | 5.92 | 11 | 11 | 29.59 | 5.92 | 11 | 11 | 29.59 | 5.92 | 11 | 11 | 29.59 | 5.92 | 11 | 11 | 29.59 |
|  |  | From 75,000-100,000 | 3.92 | 4 | 4 | 19.43 | 4.88 | 5 | 5 | 24.32 | 2.95 | 3 | 3 | 10.63 | 2.95 | 3 | 3 | 10.63 |
|  |  | From 1,00,001-1,25,000 | - |  |  |  | - | - | - | $\cdots$ | $\cdots$ |  |  | $\cdots$ |  | - |  | - |
|  |  |  | $\cdots$ |  | $\cdots$ | - | $\cdot$ |  |  | $\cdots$ | $\cdots$ | - | - | - | - | - |  |  |
|  |  | Group- Annuity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | From 0-10000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 10,000-25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 25001-50,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | From 50,001-75,000 |  |  | - |  | - |  |  | - | - | - | - | - | - | - | - | - |
|  |  | From 1,00,001-1,25,000 | - | - | $\cdots$ | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  |  | Above ₹ 1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

Note:

1. Premium stands for premium amount.
2. No. of lives means no. of lives insured under the policies

Premium collected for Annuity will be disclosed separately as stated above.

## FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : March 31, 2016

|  | Channels | For the quarter ended March 31, 2016 |  |  | For the year ended March 31, 2016 |  |  | For the quarter ended March 31, 2015 |  |  | For the year ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium (₹ Crores) |
| 1 | Individual agents | 5 | 889 | 0.94 | 13 | 1,867 | 1.03 | 2 | 160 | 0.06 | 8 | 2,385 | 0.87 |
| 2 | Corporate agents-Banks | 5 | 252,373 | 7.44 | 24 | 854,635 | 22.24 | 2 | 536,097 | 17.80 | 12 | 2,088,952 | 151.11 |
| 3 | Corporate agents -Others |  | $(1,006)$ | (0.01) |  | $(2,488)$ | 0.41 |  | 5,162 | 9.07 | 1 | 45,945 | 46.10 |
| 4 | Brokers | 50 | 374,383 | 8.81 | 160 | 507,494 | 17.82 | 53 | 31,585 | 3.75 | 138 | 74,126 | 13.43 |
| 5 | Micro agents |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | Direct business | 143 | 5,033,653 | 1,193.23 | 437 | 12,865,229 | 2,788.33 | 187 | 1,441,728 | 776.37 | 478 | 2,649,651 | 1,967.79 |
| 7 | Common Service Centres(CSC) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total(A) | 203 | 5,660,292 | 1,210.42 | 634 | 14,226,737 | 2,829.83 | 244 | 2,014,732 | 807.05 | 637 | 4,861,059 | 2,179.30 |
| 1 | Referral (B) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Grand Total ( $\mathrm{A}+\mathrm{B}$ ) | 203 | 5,660,292 | 1,210.42 | 634 | 14,226,737 | 2,829.83 | 244 | 2,014,732 | 807.05 | 637 | 4,861,059 | 2,179.30 |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

## FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)

Name of the Insurer: HDFC Standard Life Insurance Company Limited
Date : March 31, 2016

|  | Channels | For the quarter ended March 31, 2016 |  | For the year ended March 31, 2016 |  | For the quarter ended March 31, 2015 |  | For the year ended March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) | No. of Policies | Premium (₹ Crores) |
| 1 | Individual agents | 155,666 | 178.20 | 411,769 | 492.21 | 139,005 | 231.89 | 314,878 | 546.89 |
| 2 | Corporate agents-Banks | 188,528 | 960.79 | 512,662 | 2,490.66 | 146,390 | 806.57 | 411,252 | 2,218.79 |
| 3 | Corporate agents -Others | 9,193 | 41.88 | 22,046 | 98.56 | 7,366 | 30.46 | 18,769 | 71.94 |
| 4 | Brokers | 11,979 | 52.67 | 34,127 | 136.18 | 13,506 | 56.95 | 39,082 | 145.18 |
| 5 | Micro agents | - | - | - | - | - | - | - | - |
| 6 | Direct business | 49,863 | 154.43 | 169,162 | 439.70 | 36,432 | 120.94 | 92,151 | 329.98 |
| 7 | Common Service Centres(CSC) | 207 | 0.01 | 524 | 0.02 | - | - | - | - |
|  | Total (A) | 415,436 | 1,387.98 | 1,150,290 | 3,657.34 | 342,699 | 1,246.81 | 876,132 | 3,312.78 |
| 1 | Referral (B) | - | 0.02 | - | 0.05 | - | - | 12 | 0.02 |
|  | Grand Total (A+B) | 415,436 | 1,388.00 | 1,150,290 | 3,657.39 | 342,699 | 1,246.81 | 876,144 | 3,312.80 |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

| Sr.No. | Types of Claims | No. of claims paid |  |  |  |  |  | Total no. of claims paid | Total amount of claims paid (₹ Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | On or before maturity | 1 month | $\begin{array}{r} 1-3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3-6 \\ \text { months } \\ \hline \end{array}$ | 6 months 1 year | > 1 year |  |  |
| 1 | Maturity claims* | 2,806 | 5,773 | 598 | 375 | 298 | 232 | 10,082 | 212.70 |
| 2 | Survival benefit | 2,402 | 401 | 77 | 19 | 5 | - | 2,904 | 17.76 |
| 3 | For Annuities / pension | 14,264 | 1,086 | 234 | 62 | 72 | 66 | 15,784 | 87.70 |
| 4 | For surrender | 19 | 41,803 | 749 | 30 | 3 | - | 42,604 | 1,062.10 |
| 5 | Other benefits \#\# | - | 15,788 | 7,109 | 1,125 | 6 | 15 | 24,043 | 290.40 |
|  |  |  |  |  |  |  |  |  |  |
| 1 | Death claims \$ | - | 3,871 | 182 | 66 | - | - | 4,119 | 100.50 |
| 2 | Health claims ^ | - | 468 | 5 | - | - | - | 473 | 1.97 |

FORM L-39-DATA ON SETTLEMENT OF CLAIMS - GROUP FOR THE QUARTER ENDED MARCH 31, 2016

| Ageing of Claims |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. | Types of Claims | No. of claims paid |  |  |  |  |  | Total no. of claims paid | Total amount of claims paid (₹ Crores) |
|  |  | On or before maturity | 1 month | $1-3$ <br> months | 3-6 <br> months | 6 months - 1 year | > 1 year |  |  |
| 1 | Maturity claims | - | - | - | - | - | - | - | - |
| 2 | Survival benefit | - | - | - | - | - | - | - | - |
| 3 | For Annuities / pension | - | - | - | - | - | - | - | - |
| 4 | For surrender | - | 9,535 | - | - | - | - | 9,535 | 76.93 |
| 5 | Other benefits \# | - | 5,961 | - | - | - | - | 5,961 | 327.98 |
|  |  |  |  |  |  |  |  |  |  |
| 1 | Death claims \$ | - | 6,122 | - | - | - | - | 6,122 | 49.67 |
| 2 | Health claims | - | - | - | - | - | - | - | - |

The figures for individual and group insurance business are shown separately.

* Rural maturity claims are included in details of individual maturity claims
\#\# Other Benefits include partial withdrawal benefits, benefits payable on termination of paid up, lapsed and discontinued policies but does not include initial premium refund for withdrawn, declined \& postponed cases before issuance of policy and refund of excess premium. It also does not include refund of premium in case of look in cancellations after issuance of policy.
\$ Death Claim:
a) The ageing of claims, in case of the death claim is computed from the date of completion of all the documentation.
b) Rural death claims are included in details of individual death claims.
c) 248 cases settled beyond 1 month as they required investigation.
d) Micro Insurance claims are included in details of individual death claims
^ Delay in cashless claims beyond 1 month were due to delay in receipt of NEFT details.
\# No. of claims of other benefits for group business are based on claims of individual members

| SI. No. | Claims Experience | For Death \$ | For Health^ | For Maturity* | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits\# |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Claims O/S at the beginning of the period | 571 | 409 | 6,767 | 62 | 1,506 | 4,297 | 22,278 |
| 2 | Claims reported during the period | 3,684 | 918 | 10,606 | 3,031 | 16,175 | 41,813 | 60,410 |
| 3 | Claims settled during the period | $(4,119)$ | (473) | $(10,082)$ | $(2,904)$ | $(15,784)$ | $(42,604)$ | $(24,043)$ |
| 4 | Claims repudiated during the period | (57) | (34) | - | - | - | - | (1) |
|  | (a) Less than 2 years from the date of acceptance of risk | (51) | (34) | - | - | - | - | (1) |
|  | (b) Greater than 2 years from the date of acceptance of risk | (6) | - | - | - | - | - | - |
| 5 | Claims Rejected | - | (176) | - | - | - | - | (7) |
| 6 | Claims written back | - | (248) | - | - | - | - | - |
| 7 | Claims O/S at end of the period | 79 | 396 | 7,291 | 189 | 1,897 | 3,506 | 58,637 |
|  | Less than 3 months | 72 | 352 | 1,998 | 171 | 754 | 3,473 | 44,322 |
|  | 3 months to 6 months | 7 | 24 | 860 | 11 | 93 | 28 | 13,990 |
|  | 6 months to 1 year | - | 16 | 1,007 | 7 | 96 | 1 | 106 |
|  | 1 year and above | - | 4 | 3,426 | - | 954 | 4 | 219 |

FOR L-40- : CLAIMS DATA FOR LIFE - GROUP FOR THE QUARTER ENDED MARCH 31, 2016

| Number of claims only |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No. | Claims Experience | For Death \$ | For Health | For Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims O/S at the beginning of the period | 221 | - | - | - | - | - |  |
| 2 | Claims reported during the period | 5,937 | - | - | - | - | 9,535 | 5,961 |
| 3 | Claims settled during the period | $(6,122)$ | - | - | - | - | $(9,535)$ | $(5,961)$ |
| 4 | Claims repudiated during the period | (36) | - | - | - | - | - | - |
|  | (a) Less than 2 years from the date of acceptance of risk | (36) | . | - | - | . | - | - |
|  | (b) Greater than 2 years from the date of acceptance of risk | - | - | - | - | - | - | - |
| 5 | Claims Rejected | - | - | - | - | - | - | - |
| 6 | Claims written back | - | - | - | - | - | - | - |
| 7 | Claims O/S at end of the period | - | - | - | - | - | - | - |
|  | Less than 3 months | - | - | - | - | - | - | - |
|  | 3 months to 6 months | - | - | - | - | - | - | - |
|  | 6 months to 1 year | - | - | - | - | - | - | - |
|  | 1 year and above |  |  |  |  |  |  |  |

## \$ Death Claims

a) In case of death- the claims for which all the documentations have been completed needs to be shown here
b) Rural death claims are included in details of Individual death claims.
c) Individual death claims: Out of 57 repudiated claims, $29 \%$ were repudiated due to non disclosure of existing health conditions, $29 \%$ were repudiated due to income misrepresentation, $12 \%$ were repudiated due to misrepresentation of age, $12 \%$ were repudiated due to non-disclosure of insurance applied with other insurance companies prior to our policy, $12 \%$ due to misrepresentation of occupation and $6 \%$ other misrepresentation.
d) Group do she
d) Group death claims. Out of 36 repudiated claims, $100 \%$ were repudiated

Health Claim:
a) Reason for claims repudiation in health is mainly due to existing medical condition not disclosed during the proposal. There were claims written off due to non receipt of required documents.
b) Claims reported during the period include 14 claims reopened during the quarter, out of which 4 claims have been settled, 7 claims have been closed 3 claims have been rejected
Rural maturity claims are included in details of individual maturity claims.
\# Other Benefits:
The other benefits include partial withdrawal benefits, benefits payable on termination of paid up, lapsed and discontinued policies. The payouts are pending due to documents viz : NEFT mandate, KYC (Identity \& Residence proofs) and other requirements awaited from customers. Group
Number of claims are based on claims of individual members.

FORM L-41 GRIEVANCE DISPOSAL
Name of the Insurer: HDFC Standard Life Insurance Company Limited

## GRIEVANCE DISPOSAL FOR THE QUARTER ENDING MARCH 31, 2016

|  | Particulars | Opening balance as on beginning of the quarter | Additions during the quarter | Complaints resolved/ settled during the quarter |  |  | Complaints pending at the end | Total complaints registered during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Complaints made by customers |  |  | Fully Accepted | Partial Accepted | Rejected |  |  |
| a) | Death claims | 1 | 45 | 1 | - | 44 | 1 | 118 |
| b) | Policy servicing | 1 | 128 | 22 | - | 104 | 3 | 445 |
| c) | Proposal processing | 8 | 229 | 39 | - | 196 | 2 | 917 |
| d) | Survival claims | 5 | 183 | 25 | - | 159 | 4 | 583 |
| e) | ULIP related | 1 | 14 | 1 | - | 13 | 1 | 58 |
| f) | Unfair business practices | 75 | 1,921 | 222 | - | 1,694 | 80 | 9,896 |
| g) | Others | 7 | 116 | 27 | - | 89 | 7 | 288 |
|  | Total Number of complaints: | 98 | 2,636 | 337 | - | 2,299 | 98 | 12,305 |


| 2 | Total number of policies upto corresponding period of <br> previous year | 876,781 |
| :---: | :--- | ---: |
| 3 | Total number of claims upto corresponding period of <br> previous year | 919,220 |
| 4 | Total number of policies upto current period | $1,150,924$ |
| 5 | Total number of claims upto current period | 475,702 |
| 6 | Total number of policy complaints (current period) per <br> 10,000 policies (current year) | 107 |
| 7 | Total number of claim complaints (current Period) per <br> 10,000 claims registered (current year) | 15 |


| $\mathbf{8}$ | Duration wise pending status | Complaints made <br> by customers | Complaints made <br> by intermediaries | Total |
| :---: | :--- | ---: | ---: | ---: |
| (a) | Upto 7 days | 44 | - | 44 |
| (b) | $7-15$ days | - | - | - |
| (.c) | $15-30$ days | - | - | - |
| (d) | $30-90$ days | 10 | - | 10 |
| (e) | 90 days $\&$ beyond | 44 | - | 44 |
|  | Total Number of complaints: | 98 | - | 98 |

## HDFC Standard Life Insurance Company Limited

L-42- Valuation Basis (Life Insurance) as at March 31, 2016
(a) How the policy data needed for valuation is accessed.

The key data fields required for valuation are provided by the IT team at an individual policy level. The data format is then modified by the actuarial team to make it compatible with the actuarial valuation software, "Prophet".
(b) How the valuation basis are supplied to the system

The valuation basis is supplied to the system through the various tables linked to the Prophet workspace

## (1) Valuation Interest Rate Assumptions

(a) Individual Business

Minimum
Maximum
(a.1) Life - Participating policies

| $5.8 \%$ | $5.8 \%$ |
| :---: | :---: |
| $5.2 \%$ | $5.8 \%$ |
| N/A | N/A |
| $7.0 \%$ | $7.0 \%$ |
| N/A | N/A |
| $5.2 \%$ | $5.2 \%$ |
| $5.8 \%$ | $5.8 \%$ |

(a.2) Life - Non-participating policies
(a.3) Annuities - Participating policies
(a.4) Annuities - Non-participating policies
(a.5) Annuities - Individual pension plan
(a.6) Unit Linked
$5.2 \%$
$5.8 \%$
a.7) Health insurance

| $5.8 \%$ | $5.8 \%$ |
| :--- | :--- |
| $5.2 \%$ | $5.2 \%$ |

(b.1) L
$5.2 \%$ 5.2\%
(2) Mortality Assumptions

Expressed as a \% of IALM 2006-08, unless otherwise stated
a) Individual Business

| Minimum | Maximum |  |
| :---: | :---: | :---: |
|  |  |  |
| $24 \%$ | $240 \%$ |  |
| $24 \%$ | $1200 \%$ |  |
| $48 \%$ | $48 \%$ | Expressed as a \% of LIC Annuitants (1996-98) |
| $36 \%$ | $132 \%$ |  |
| $72 \%$ | $120 \%$ |  |
| $120 \%$ | $120 \%$ |  |

(a.1) Participating policies

## 3) Expense Assumptions

The values of future expenses have been determined on prudent assumptions to allow for-

1) all future maintenance expenses on an on-going basis
2) the future expenses that are likely to be incurred if the company were to close to new business within 12 months of the valuation date

The future maintenance expenses are provisioned using servicing costs per policy, claim expenses and investment expenses
The per policy costs vary by premium frequency
The claim expense assumption is specified as fixed amount per claim
The per policy costs and claim expenses are increased at an inflation rate of $7.5 \%$ per annum
In addition, investment expense of $0.036 \%$ of the fund is also reserved for
The provision for future expenses likely to be incurred if the company were to close to new business is held as an aggregate reserve at a company level.

## (4) Persistency Assumptions

(a) Individual Business (Unit linked)

The lapse/surrender, paid up or partial withdrawal rates are based on best estimate assumptions with a 20\% Margin for Adverse Deviation
(b) Individual Business (Conventional)
(b.1) For the participating and non participating savings contracts, the valuation bases incorporates lapse assumptions till the policy acquires a Guaranteed Surrender Value Once the policy acquires Guaranteed Surrender Value, no lapses/surrenders are assumed.
(b.2) For the non participating protection contracts, lapse assumptions are incorporated through out the policy term.

The lapse assumptions are based on best estimate assumptions with a 20\% Margin for Adverse Deviation

## (5) Bonus Rates

(a) Individual Business
(a.1) The future reversionary bonus rates vary between $1.75 \%$ and $5 \%$.
(a.2) Terminal bonuses are set at a policy level as the excess of projected asset share over guaranteed maturity benefits, subject to a minimum of zero.

## HDFC Standard Life Insurance Company Limited

## L-42- Valuation Basis (Life Insurance) as at March 31, 2016

## 6) Policyholder's Reasonable Expectations

The Policyholder's Reasonable Expectations (PRE) is allowed for in the mathematical reserves by considering
a) Benefit Illustrations provided to the customer at the time of sale
b) Sales literature provided
c) Terms and Conditions in the Policy document
d) The Company's past practice and bonus history
d) Practices followed by other players in the industry

Based on the above considerations, the mathematical reserves reflect PRE in the following manner:
a) Reversionary bonus rates are set at a level consistent with the valuation basis
b) The mathematical reserves are subject to a minimum of guaranteed surrender value at a policy level.
c) Asset shares are held as reserve for product lines where calculated gross premium reserve < aggregate asset share.

## (7) Taxation and Shareholder Transfers

Taxation (where applicable) of surplus and shareholder transfers have been treated as additional cashflows in calculating the reserves.

## (8) Basis of provisions for Incurred But Not Reported (IBNR) claims

(a.1) An IBNR provision has been made to make an allowance for the claims that may have occurred but have not yet been reported
(a.2) The reserve for IBNR claims is based on the expected benefit outgo net of reinsurance.

## (9) Change in Valuation Methods or Bases

(9.a) Individuals Assurances

\[\)|  1. Interest  |
| :--- |
|  |
|  |
|  2. Expenses  |
|  3. Inflation  |

\]

Changed, please refer to the notes below
2. Expenses 3. Inflation Changed, please refer to the notes below No change
(9.b) Annuities

|  | 1. Interest <br> 1a. Annuity in payment <br> 1b. Annuity during deferred period <br> 1c. Pension : All Plans <br> 2. Expenses <br> 3. Inflation |
| :--- | :--- |
| (9.c) Unit Linked | No change |
| N/A |  |$\quad$| No change |
| :--- |
| Changed, please refer to the notes below |

Notes

1 For Unit linked funds offering Investment guarantees, the accumulated guarantee charges are held as additional reserves, for policies projected to stay till maturity.

## Maintenance expense assumptions

The table below shows the per policy maintenance expense assumptions in ₹ per annum as at 31st March 2016:

| Payment Mode | Annual | Half Yearly | Quarterly | Monthly | Single/ Paid Up |
| :--- | :---: | :---: | :---: | :---: | :---: |
| All | 593 | 660 | 792 | 900 | 480 |

For group business, renewal expense of ₹ 5 to Rs. 10 per member is assumed
3 Claim expense assumptions

| Maturity / Surrender | ₹ 103 |
| :--- | :--- |
| Death | ₹ 2,038 |

[^1]
[^0]:    Prasun Gajri Chief Investment Officer

[^1]:    4 Interest Rate for Non Par Protection, Health and Group Protection changed to 5.8\%, from 5.2\%

