<u>Disclosures - LIFE INSURANCE COMPANIES- WEBSITE</u>

| Form NO. | Description |
|---|--|
| L-1-A-RA | Revenue Account |
| L-2-A-PL | Profit & Loss Account |
| L-3-A-BS | Balance Sheet |
| L-4-PREMIUM SCHEDULE | Premium |
| L-5-COMMISSION SCHEDULE | Commission Expenses |
| L-6-OPERATING EXPENSES SCHEDULE | Operating Expenses |
| L-7-BENEFITS PAID SCHEDULE | Benefits Paid |
| L-8-SHARE CAPITAL SCHEDULE | Share Capital |
| L-9-PATTERN OF SHAREHOLDING SCHEDULE | Pattern of Shareholding |
| L-10-RESERVE AND SURPLUS SCHEDULE | Reserves and Surplus |
| L-11-BORROWINGS SCHEDULE | Borrowings |
| L-12-INVESTMENT SHAREHOLDERS SCHEDULE | Investment-Shareholders |
| L-13-INVESTMENT POLICYHOLDERS SCHEDULE | Investment-Policyholders |
| L-14-INVESTMENT-ASSETS HELD TO COVER LINKED | Investment-Assets Held to Cover Linked Liabilities |
| LIABILITIES SCHEDULE | Investment / lose to Field to Gover Elinked Elabilities |
| L-15-LOANS SCHEDULE | Loans |
| L-16-FIXED ASSETS SCHEDULE | Fixed Assets |
| L-17-CASH AND BANK BALANCE SCHEDULE | Cash and Bank Balance |
| L-18-ADVANCES AND OTHER ASSETS SCHEDULE | Advances & Other Assets |
| L-19-CURRENT LIABILITIES SCHEDULE | Current Liabilities |
| L-20-PROVISIONS SCHEDULE | Provisions |
| L-21-MISC EXPENDITURE SCHEDULE | Misc Expenditure |
| L-22-ANALYTICAL RATIOS | Analytical Ratios |
| L-23-RECEIPTS AND PAYMENTS SCHEDULE | Receipts & Payment Statement |
| L-24-VALUATION OF NET LIABILITIES | Valuation of Net Liablities |
| L-25-GEOGRAPHICAL DISTN OF BSNS- Group & | Geographical Distribution of Business (Rural / Urban & |
| Individuals | Statewise) |
| L-26-INVESTMENT ASSETS | Asset Class |
| L-27-ULIP LINKED BSNS | ULIP Fund |
| L-28-ULIP NAV | ULIP NAV |
| L-29-DEBT SECURITIES | Debt Securities |
| L-30-RELATED PARTY TRANSACTIONS | Related Party Transanctions |
| L-31-BOD | Board of Directors & Key Persons |
| L-32-SOLVENCY MARGIN | Solvency |
| L-33-NPAs | NPAs |
| L-34-YIELD ON INVESTMENT | Investment break down by class and Yield on Investment |
| L-35-DOWNGRADING OF INVESTMENT | Downgrading of Investment |
| L-36-BSNS NUMBERS | Premium and number of lives covered by policy type |
| L-37-BSNS ACQUSITION (GROUP) | Detail of the business procured -Distribution Channel wise |
| L-38-BSNS ACQUSITION (INDIVIUDAL) | Detail of the business procured -Distribution Channel wise |
| L-39-CLAIMS AGEING | Ageing of Claims |
| L-40-CLAIMS DATA | Claims Data |
| L-41-GRIEVANCES (LIFE) | Grievance Disposal |
| L-42- Valuation Basis (Life) | Main Parameters of Valuation |
| L-42- valuation dasis (Lite) | IVIAII I F ALAITIELEIS UL VALUALIUTI |

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd. Registration No. and Date of Registration with the IRDA: 101 23 23rd October 2000

REVENUE ACCOUNT FOR THE NINE MONTHS PERIOD ENDED 31st DECEMBER, 2012

Policyholders' Account (Technical Account)

| Particulars | Schedule | | Upto the Nine Months | | Upto the Nine Months |
|--|----------|---|-----------------------------|--|------------------------------|
| | | For the Quarter ended 31st December, 2012 | ended 31st December,2012 | For the Quarter ended 31st December,2011 | ended 31st December,2011 |
| Premiums earned - net | | JISC December, 2012 | December,2012 | 313t December,2011 | December,201 |
| (a) Premium | | 26,544,392 | 70,296,670 | 24,264,613 | 65,919,370 |
| (b) Reinsurance ceded | L-4 | (151,977) | (420,491) | (131,827) | (350,782) |
| (c) Reinsurance accepted | | (151,977) | (420,491) | (131,627) | (330,782) |
| (c) Reinsurance accepted | | - | - | - | - |
| Income from Investments | | | | | |
| (a) Interest, Dividends & Rent – Gross | | 4,092,242 | 13,120,915 | 2,827,199 | 9,098,565 |
| (b) Profit on sale/redemption of investments | | 3,971,505 | 8,742,723 | 1,642,915 | 9,391,458 |
| (c) (Loss on sale/redemption of Investments) | | (1,405,779) | (5,283,551) | (1,868,272) | (3,580,163 |
| , , , | | . , , , | | * ' ' | |
| (d) Transfer/Gain on revaluation/change in fair value* | | 8,050,129 | 18,563,625 | (13,072,385) | (39,636,252 |
| (e) Appropriation/Expropriation Adjustment Account | | | | | (111,535 |
| (f) Amortisation of (premium)/discount on investments | | 52,549 | 163,691 | 54,768 | 137,288 |
| Other Income | | | | | |
| (a) Contribution from the Shareholders' Account | ĺ | (26,786) | 14,286 | 17,444 | 20,672 |
| (b) Others | | 58,301 | 206,634 | 47,303 | |
| TOTAL (A) | | 41,184,576 | 105,404,502 | 13,781,758 | 131,142 41,019,763 |
| TOTAL (A) | | 41,164,370 | 103,404,302 | 13,761,736 | 41,019,703 |
| Commission | L-5 | 1,624,179 | 3,949,327 | 1,284,512 | 3,547,897 |
| Operating Expenses related to Insurance Business | L-6 | 3,109,809 | 9,461,793 | 3,517,418 | 8,916,610 |
| Provision for doubtful debts | L-0 | 3,109,009 | 9,401,793 | 3,517,410 | 0,910,010 |
| Bad debts written off | | - I | - | - | - |
| | | 40.000 | 470 744 | - | - |
| Provision for Tax | | 48,686 | 179,711 | - | - |
| Provisions (other than taxation) | | | | | |
| (a) For diminution in the value of investments (Net) | | - | - | - | - |
| (b) Others | | 4.782.674 | 13.590.831 | 4.801.930 | 12.464.507 |
| TOTAL (B) Benefits Paid (Net) | L-7 | 11,655,600 | 28,093,376 | 5,621,956 | 20,213,722 |
| | L-/ | | | , , | , , |
| Interim Bonuses Paid | | 4,811 | 10,970 | 6,859 | 11,725 |
| Terminal Bonuses Paid | | 35,721 | 87,630 | 13,624 | 20,984 |
| Change in valuation of liability in respect of life policies | | | | | |
| (a) Gross** | | 25,332,159 | 62,455,825 | 2,643,004 | 6,378,167 |
| (b) Amount ceded in Reinsurance | | (1,348,134) | (3,213,155) | (37,779) | (127,932) |
| (c) Amount accepted in Reinsurance | | - | - | - | - |
| TOTAL (C) | | 35,680,157 | 87,434,646 | 8,247,664 | 26,496,666 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) | | 721,745 | 4,379,025 | 732,164 | 2,058,590 |
| APPROPRIATIONS | | | 0.005.400 | | |
| Transfer to Shareholders' Account | | 1,043,401 | 2,965,180 | - | - |
| Transfer to Other Reserves | | - | - | - | - |
| Funds for future appropriation - Provision for lapsed policies | 1 | | | | |
| unlikely to be revived | 1 | (227,800) | (103,101) | 155,681 | 956,185 |
| Balance being Funds For Future Appropriations | 1 | (93,856) | 915,643 | (272,008) | (771,354) |
| Surplus in Revenue Account transferred to Balance Sheet | 1 | - | 601,303 | 172,375 | 172,375 |
| adjusted against "Deficit in Revenue Account (Policyholders | | | | | |
| Account)" | 1 | | | | |
| Surplus in Revenue Account transferred to Balance Sheet | 1 | - | - | 640,428 | 1,701,384 |
| pending recommendation for allocation from Appointed | | | | , - | , , |
| Acturary till year end | 1 | | | | |
| Transfer to Balance Sheet being "Deficit in the Revenue | 1 | _ | _ | 35,688 | _ |
| Account (Policyholders' Account)" | | | | 33,000 | |
| | 1 | 721,745 | 4,379,025 | 732,164 | 2,058,590 |

| The total our plac as inclinioned below. | | | | |
|---|---------|-----------|---------|-----------|
| (a) Interim Bonuses Paid: | 4,811 | 10,970 | 6,859 | 11,725 |
| (b) Terminal Bonuses Paid: | 35,721 | 87,630 | 13,624 | 20,984 |
| (c) Allocation of Bonus to policyholders: | - | - | - | - |
| (d) Surplus / (Deficit) shown in the Revenue Account: | 721,745 | 4,379,025 | 732,164 | 2,058,590 |
| (e) Total Surplus / (Deficit) : [(a)+(b)+(c)+(d)] | 762,277 | 4,477,625 | 752,647 | 2,091,299 |

^{*} Represents the deemed realised gain as per norms specified by the Authority
** Represents change in the mathematical reserves after allocation of bonus
The total surplus as mentioned below:

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.

Registration No. and Date of Registration with the IRDA: 101 23rd October 2000

PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS PERIOD ENDED 31st DECEMBER, 2012

Shareholders' Account (Non-technical Account)

| Particulars | Schedule | For the Quarter ended 31st December, 2012 | Upto the Nine Months ended 31st December,2012 | For the Quarter ended 31st December,2011 | Upto the Nine Months ended 31st December,2011 |
|---|----------|---|---|--|--|
| Amounts transferred from the Policyholders' Account (Technical Account) | | 1,043,401 | 2,965,180 | - | - |
| Income From Investments (a) Interest, Dividends & Rent – Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/ redemption of investments) | | 112,039 47,499 - | 362,839 141,099 - | 98,717 20,861 (75) | 298,606 41,453 (122) |
| (d) Transfer / gain on revaluation / change in fair value (e) Amortisation of (premium)/discount on investments Other Income | | - (795) - | - (2,097) 2 | - (465) 1 | (1,400) 6 |
| TOTAL (A) | | 1,202,144 | 3,467,023 | 119,039 | 338,543 |
| Expenses other than those directly related to the insurance business Bad debts written off | | 10,201 | 61,461 | (1,209) | 1,443 |
| Provisions (Other than taxation) (a) For diminution in the value of investments (Net) (b) Provision for doubtful debts | | - | - | - | _ |
| (c) Others Contribution to the Policyholders Fund TOTAL (B) | | (26,786) (16,585) | 14,286 75,747 | 17,444 16,235 | 20,672 22,115 |
| TOTAL (B) | | (10,505) | 15,141 | 10,235 | 22,115 |
| Profit/ (Loss) before tax Provision for Taxation Profit / (Loss) after tax | | 1,218,729 13,393 1,205,336 | 3,391,276 22,875 3,368,401 | 102,804 - 102,804 | 316,428 - 316,428 |
| APPROPRIATIONS (a) Balance at the beginning of the period (b) Interim dividends paid during the period | | (10,781,768) | (12,944,833) | (15,441,364) | (15,654,988) |
| (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves/ other accounts | | - - - | - | - - - | |
| Profit / (Loss) carried forward to the Balance Sheet | | (9,576,432) | (9,576,432) | (15,338,560) | (15,338,560) |

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd. Registration No. and Date of Registration with the IRDA: 101 23rd October 2000

BALANCE SHEET AS AT 31st DECEMBER 2012

| Particulars SOURCES OF FUNDS SHAREHOLDERS' FUNDS: Share Capital Reserve and Surplus Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-8, L-9 L-10 | As at 31st December, 2012 19,948,801 2,198,127 21,050 22,167,978 - 434,952 89,774,140 | As at 31st December, 2011 19,948,801 2,202,459 (122,537) 22,028,723 | As at 31st March, 2012 19,948,801 2,201,376 (52,160) 22,098,017 |
|---|------------------|--|---|---|
| SHAREHOLDERS' FUNDS: Share Capital Reserve and Surplus Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-10 | 19,948,801 2,198,127 21,050 22,167,978 - 434,952 | 19,948,801 2,202,459 (122,537) 22,028,723 | 19,948,801 2,201,376 (52,160) |
| Share Capital Reserve and Surplus Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-10 | 2,198,127 21,050 22,167,978 - 434,952 | 2,202,459 (122,537) 22,028,723 | 2,201,376 (52,160) |
| Share Capital Reserve and Surplus Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-10 | 2,198,127 21,050 22,167,978 - 434,952 | 2,202,459 (122,537) 22,028,723 | 2,201,376 (52,160) |
| Reserve and Surplus Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-10 | 2,198,127 21,050 22,167,978 - 434,952 | 2,202,459 (122,537) 22,028,723 | 2,201,376 (52,160) |
| Credit/[Debit] Fair Value Change Account Sub-Total BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | | 21,050 22,167,978 - 434,952 | (122,537) 22,028,723 - | (52,160) |
| BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-11 | 434,952 | - | 22,098,017 |
| BORROWINGS POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-11 | 434,952 | - | 22,098,017 |
| POLICYHOLDERS' FUNDS: Credit/[Debit] Fair Value Change Account | L-11 | | - | - |
| Credit/[Debit] Fair Value Change Account | | | | |
| . , | | | | |
| | | 89,774,140 | (999,789) | (340,785) |
| Policy Liabilities | | | 65,851,845 | 73,865,111 |
| Insurance Reserves | | - 255,373,999 | - 214,770,888 | 230,603,983 |
| Provision For Linked Liabilities Add: Fair Value change | | 23,004,399 | (17,907,837) | 4,440,774 |
| Provision For Linked Liabilities | | 278,378,398 | 196,863,051 | 235,044,757 |
| | | | | |
| Funds for discontinued policies | | | | |
| i) Discontinued on account of non-payment of premium | | 3,887,182 | 262,943 | 1,042,027 |
| ii) Others | | 40,901 | 5,609 | 11,221 |
| Sub-Total | | 372,515,573 | 261,983,659 | 309,622,331 |
| Funds for Future Appropriations | | 2,166,648 | 1,145,793 | 1,251,005 |
| Funds for future appropriation - Provision for lapsed | | 3,249,367 | 3,511,290 | 3,352,468 |
| policies unlikely to be revived | | | | |
| Surplus in Revenue Account pending recommendation for allocation from Appointed | | - | 1,701,384 | - |
| Acturary till year end | | | | |
| , , | | | | |
| TOTAL | | 400,099,566 | 290,370,849 | 336,323,821 |
| APPLICATION OF FUNDS | | | | |
| INVESTMENTS | | | | |
| - Shareholders' | L-12 | 8,903,026 | 5,737,859 | 5,894,173 |
| - Policyholders' | L-13 | 99,141,456 | 72,515,752 | 79,902,644 |
| Assets held to cover Linked Liabilities | L-14 | 282,306,481 | 196,863,051 | 236,098,005 |
| LOANS | L-15 | 296,917 | 322,118 | 317,628 |
| FIXED ASSETS | L-16 | 2,799,035 | 2,174,510 | 2,795,451 |
| FIXED ASSETS | L-10 | 2,799,033 | 2,174,510 | 2,793,431 |
| CURRENT ASSETS | | | | |
| Cash and Bank Balances | L-17 | 3,723,702 | 2,501,234 | 5,475,639 |
| Advances and Other Assets Sub-Total (A) | L-18 | 6,271,970 9,995,672 | 6,530,246 9,031,480 | 7,433,556 12,909,195 |
| Sub-Total (A) | | 9,993,012 | 9,031,400 | 12,303,133 |
| CURRENT LIABILITIES | L-19 | 12,709,407 | 12,993,445 | 15,002,656 |
| PROVISIONS | L-20 | 210,046 | 140,588 | 136,754 |
| Sub-Total (B) | | 12,919,453 | 13,134,033 | 15,139,410 |
| NET CURRENT ASSETS (C) = (A – B) | | (2,923,781) | (4,102,553) | (2,230,215) |
| | | , | , , , , | |
| MISCELLANEOUS EXPENDITURE | | - | - | - |
| (to the extent not written off or adjusted) | L-21 | 0.570.400 | 45.000.500 | 40.044.000 |
| DEBIT BALANCE IN PROFIT & LOSS ACCOUNT (Shareholders' Account) | | 9,576,432 | 15,338,560 | 12,944,833 |
| DEBIT BALANCE IN REVENUE ACCOUNT | | - | 1,521,552 | 601,302 |
| (Policyholders' Account) | | | , , | · |
| TOTAL | | 400,099,566 | 290,370,849 | 336,323,821 |
| CONTINGENT LIABILITIES | | | | /第1000 |
| Particulars | | As at | As at | (₹¹000) As at |
| | | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| Partly paid-up investments Claims, other than against policies, not | | - 5,775 | - 10,990 | - 8,883 |
| acknowledged as debts by the company | | , | , | , |
| 3) Underwriting commitments outstanding | | - | - | - |
| (in respect of shares and securities) 4) Guarantees given by or on behalf of the Company | | _ | _ | - |
| | | | | |
| 5) Statutory demands/ liabilities in dispute, not | | 2,656,029 | 3,409,751 | 2,163,295 |
| provided for 6) Reinsurance obligations to the extent not provided | | _ | _ | = |
| for in the accounts | | - | - | _ |
| 7) Others | | <u>-</u> | - | |
| TOTAL | | 2,661,804 | 3,420,741 | 2,172,178 |

For the Quarter ended 31st December, 2012 (₹'000)

| | Participat | ing Funds | | | | | | | | | |
|--------------------------|----------------------------|----------------------------|----------------------------|---------------|---------|---------|-----------------|-----------------------|------------|------------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Premiums earned - net | | | | | | | | | | | |
| (a) First Year Premium | 2,628,242 | (5,384) | 153,822 | - | - | 964 | 4,569,839 | 488,033 | - | - | 7,835,516 |
| (b) Renewal Premium | 3,957,803 | 665,816 | 110,980 | - | - | 5,266 | 10,019,634 | 1,800,987 | - | - | 16,560,486 |
| (c) Single Premium | 3,471 | 4,100 | 1,092,163 | 55,211 | 151,783 | 1 | 207,013 | 22,124 | 478,725 | 133,801 | 2,148,390 |
| Sub Total | 6,589,516 | 664,532 | 1,356,964 | 55,211 | 151,783 | 6,231 | 14,796,485 | 2,311,144 | 478,725 | 133,801 | 26,544,392 |
| (d) Reinsurance ceded | (7,793) | - | (80,751) | - | - | (1,119) | (62,314) | - | - | | (151,977) |
| (e) Reinsurance accepted | - | - | - | - | - | 1 | - | - | - | - | - |
| Total | 6,581,723 | 664,532 | 1,276,213 | 55,211 | 151,783 | 5,112 | 14,734,171 | 2,311,144 | 478,725 | 133,801 | 26,392,415 |

For the Quarter ended 31st December,2011

(₹'000)

| | Participati | ng Funds | | Non Participating | g Funds | | | Unit Linke | d Funds | | |
|--------------------------|----------------------------|-------------------------------|----------------------------|-------------------|---------|---------|-----------------|-----------------------|------------|------------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Premiums earned - net | | | | | | | | | | | |
| (a) First Year Premium | 1,978,069 | 559,405 | 33,687 | - | - | 810 | 3,855,438 | (14,758) | - | - | 6,412,650 |
| (b) Renewal Premium | 2,681,984 | 211,419 | 102,878 | - | - | 5,991 | 9,785,127 | 2,283,100 | - | - | 15,070,501 |
| (c) Single Premium | 8,177 | 13,747 | 344,616 | 1,751,000 | 21,751 | - | 273,558 | 42,596 | 228,068 | 97,949 | 2,781,462 |
| Sub Total | 4,668,231 | 784,571 | 481,181 | 1,751,000 | 21,751 | 6,800 | 13,914,124 | 2,310,938 | 228,068 | 97,949 | 24,264,613 |
| (d) Reinsurance ceded | (8,580) | - | (53,080) | | | (1,179) | (68,988) | - | - | | (131,827) |
| (e) Reinsurance accepted | - | - | Ī | - | | - | - | - | - | - | - |
| Total | 4,659,651 | 784,571 | 428,101 | 1,751,000 | 21,751 | 5,621 | 13,845,136 | 2,310,938 | 228,068 | 97,949 | 24,132,786 |

Upto the Nine Months ended 31st December,2012

(₹'000)

| | Participati | ng Funds | | Non Participating | g Funds | | | Unit Linke | d Funds | | |
|--------------------------|----------------------------|-------------------------------|----------------------------|-------------------|---------|---------|-----------------|-----------------------|------------|------------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Premiums earned - net | | | | | | | | | | | |
| (a) First Year Premium | 7,226,710 | 7,540 | 388,210 | - | - | 2,646 | 11,147,474 | 436,881 | - | - | 19,209,461 |
| (b) Renewal Premium | 10,142,935 | 1,499,832 | 320,669 | - | - | 12,025 | 24,605,253 | 8,033,335 | - | - | 44,614,049 |
| (c) Single Premium | 39,911 | 5,299 | 2,500,601 | 1,298,844 | 275,613 | - | 497,832 | 27,559 | 1,323,610 | 503,892 | 6,473,160 |
| Sub Total | 17,409,556 | 1,512,671 | 3,209,479 | 1,298,844 | 275,613 | 14,672 | 36,250,558 | 8,497,775 | 1,323,610 | 503,892 | 70,296,670 |
| (d) Reinsurance ceded | (23,015) | - | (236,149) | | - | (2,497) | (158,830) | | - | | (420,491) |
| (e) Reinsurance accepted | - | - | - | - | - | - | - | - | - | - | - |
| Total | 17,386,541 | 1,512,671 | 2,973,330 | 1,298,844 | 275,613 | 12,175 | 36,091,728 | 8,497,775 | 1,323,610 | 503,892 | 69,876,179 |

Upto the Nine Months ended 31st December,2011

| | Participati | ng Funds | | Non Participating | g Funds | | | Unit Linke | d Funds | | |
|--------------------------|----------------------------|-------------------------------|----------------------------|-------------------|---------|---------|-----------------|-----------------------|------------|------------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Premiums earned - net | | | | | | | | | | | |
| (a) First Year Premium | 4,550,577 | 1,384,358 | 95,362 | - | - | 2,483 | 10,629,381 | 5,235 | - | - | 16,667,397 |
| (b) Renewal Premium | 7,501,470 | 478,678 | 308,456 | - | - | 13,645 | 23,762,456 | 9,902,045 | - | - | 41,966,751 |
| (c) Single Premium | 11,779 | 27,075 | 1,991,993 | 2,017,925 | 57,475 | - | 1,186,158 | 136,936 | 1,207,336 | 648,544 | 7,285,221 |
| Sub Total | 12,063,827 | 1,890,112 | 2,395,812 | 2,017,925 | 57,475 | 16,128 | 35,577,995 | 10,044,216 | 1,207,336 | 648,544 | 65,919,370 |
| (d) Reinsurance ceded | (25,099) | - | (155,035) | - | - | (2,679) | (167,969) | | - | - | (350,782) |
| (e) Reinsurance accepted | - | - | - | - | - | - | - | - | - | - | - |
| Total | 12,038,728 | 1,890,112 | 2,240,777 | 2,017,925 | 57,475 | 13,449 | 35,410,026 | 10,044,216 | 1,207,336 | 648,544 | 65,568,588 |

FORM L-5 - COMMISSION SCHEDULE

COMMISSION EXPENSES

For the Quarter ended 31st December, 2012

Participating Funds Non Participating Funds Unit Linked Funds Individual & Individual & Group Individual & Group Individual Total Particulars **Group Pension** Annuity Health Individual Life Group Life **Group Pension** Group Life Pension Pension Policyholders Commission paid Direct - First year premiums 642,780 2,835 24,742 145 673,017 35,863 1,379,382 - Renewal premiums 124,717 12,126 4,526 156 79,221 13,636 234,382 5,607 1,546 405 10,415 - Single premiums 2,803 Sub Total 767,551 14,961 34,875 1,546 301 755,041 49,904 1,624,179 Add: Commission on Re-insurance Accepted Less: Commission on Re-insurance Ceded 14,961 34,875 1,546 755,041 49,904 1,624,179 Net Commission 767,551

For the Quarter ended 31st December,2011

(₹'000)

| | | | | | | | | | | | (, |
|--|--------------|--------------------|--------------------|---------------|-------------|--------|-----------------|------------|------------|---------------|---------------|
| | Participa | ating Funds | | Non Particip | ating Funds | | | Unit Link | ed Funds | | |
| Particulars | Individual & | Individual & Group | Individual & Group | Group Pension | Annuity | Health | Individual Life | Individual | Group Life | Craum Danaian | Total |
| raticulars | Group Life | Pension | Life | Group Pension | Annuity | пеанн | individual Life | Pension | Group Life | Group Pension | Policyholders |
| Commission paid | | | | | | | | | | | |
| Direct - First year premiums | 598,212 | 36,491 | 5,195 | - | - | (647) | 376,036 | 3,697 | - | - | 1,018,984 |
| - Renewal premiums | 104,131 | 3,231 | 4,480 | - | - | 232 | 119,810 | 25,022 | - | - | 256,906 |
| - Single premiums | 149 | 110 | 2,399 | - | 202 | - | 5,033 | 729 | - | - | 8,622 |
| Sub Total | 702,492 | 39,832 | 12,074 | | 202 | (415) | 500,879 | 29,448 | | | 1,284,512 |
| Add: Commission on Re-insurance Accepted | - | - | - | - | - | | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | - | • | = | - | - | - | • | - | - |
| Net Commission | 702,492 | 39,832 | 12,074 | | 202 | (415) | 500,879 | 29,448 | | - | 1,284,512 |

Upto the Nine Months ended 31st December,2012

(₹'000)

| | Participa | ating Funds | | Non Particip | ating Funds | | | | | | |
|--|----------------------------|-------------------------------|----------------------------|---------------|-------------|--------|-----------------|-----------------------|------------|---------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Commission paid | | | | | | | | | | | |
| Direct - First year premiums | 1,697,584 | (4,369) | 64,385 | - | - | 378 | 1,591,784 | 34,859 | - | - | 3,384,621 |
| - Renewal premiums | 344,180 | 20,548 | 17,600 | - | - | 395 | 176,458 | 62,712 | - | - | 621,893 |
| - Single premiums | 160 | - | 9,419 | - | 2,399 | - | 8,950 | 437 | - | - | 21,365 |
| Sub Total | 2,041,924 | 16,179 | 91,404 | | 2,399 | 773 | 1,777,192 | 98,008 | | - | 4,027,879 |
| Add: Commission on Re-insurance Accepted | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | - | - | - | - | (78,552) | - | - | - | (78,552) |
| Net Commission | 2,041,924 | 16,179 | 91,404 | | 2,399 | 773 | 1,698,640 | 98,008 | | | 3,949,327 |

Upto the Nine Months ended 31st December,2011

(₹'000)

| | Participa | ting Funds | | Non Particip | ating Funds | | | Unit Link | ed Funds | | |
|--|----------------------------|-------------------------------|----------------------------|---------------|-------------|---------|-----------------|-----------------------|------------|---------------|------------------------|
| Particulars | Individual & Group Life | Individual & Group Pension | Individual & Group Life | Group Pension | Annuity | Health | Individual Life | Individual Pension | Group Life | Group Pension | Total Policyholders |
| Commission paid | | | | | | | | | | | |
| Direct - First year premiums | 1,438,333 | 98,493 | 16,868 | - | - | (2,193) | 1,255,955 | (6,957) | - | - | 2,800,499 |
| - Renewal premiums | 294,345 | 10,129 | 11,364 | - | - | 563 | 280,747 | 122,114 | - | - | 719,262 |
| - Single premiums | 260 | 203 | 4,805 | • | 313 | - | 20,284 | 2,321 | (50) | - | 28,136 |
| Sub Total | 1,732,938 | 108,825 | 33,037 | • | 313 | (1,630) | 1,556,986 | 117,478 | (50) | | 3,547,897 |
| Add: Commission on Re-insurance Accepted | - | - | | - | - | - | | | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | - | - | - | - | - | - | - | - | - |
| Net Commission | 1,732,938 | 108,825 | 33,037 | | 313 | (1,630) | 1,556,986 | 117,478 | (50) | | 3,547,897 |

| Break-up of the expenses (Gross) incurred to pro | cure business : | |
|--|-----------------|--|
| | | |

(₹'000)

| Particulars | For the Quarter ended 31st December, 2012 | 31st December.2011 | Upto the Nine Months ended 31st December,2012 | |
|------------------|---|--------------------|---|-----------|
| Agents | 305,183 | 454,352 | 937,133 | 871,392 |
| Brokers | 114,632 | 55,538 | 284,446 | 95,527 |
| Corporate Agency | 1,204,364 | 774,622 | 2,806,300 | 2,580,978 |
| Referral | - | - | - | - |
| Others | - | - | - | - |
| Total | 1,624,179 | 1,284,512 | 4,027,879 | 3,547,897 |

FORM L-6-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| | | | | | (₹ 000) |
|----|---|-----------------|-------------------|-----------------|-------------------|
| | | For the Quarter | Upto the Nine | For the Quarter | Upto the Nine |
| | Particulars | ended 31st | Months ended 31st | ended 31st | Months ended 31st |
| | | December, 2012 | December,2012 | December,2011 | December,2011 |
| | | | | | |
| 1 | Employees' remuneration & welfare benefits | 1,311,436 | 4,365,910 | 1,437,750 | 3,993,061 |
| 2 | Travel, conveyance and vehicle running expenses | 34,714 | 123,774 | 45,416 | 126,664 |
| 3 | Training expenses | 108,707 | 274,578 | 125,420 | 293,064 |
| 4 | Rents, rates & taxes | 157,053 | 498,995 | 185,914 | 572,223 |
| 5 | Repairs | (9,355) | 13,593 | 21,327 | 61,121 |
| 6 | Printing & stationery | 14,649 | 72,641 | 26,340 | 76,143 |
| 7 | Communication expenses | 51,451 | 160,805 | 57,013 | 156,072 |
| 8 | Legal & professional charges | 201,499 | 670,153 | 182,420 | 590,928 |
| 9 | Medical fees | 24,651 | 77,349 | 10,836 | 30,267 |
| 10 | Auditors' fees, expenses etc | | | | |
| | a) as auditor | 2,000 | 6,033 | 1,445 | 3,219 |
| | b) as adviser or in any other capacity, in respect of | | | | |
| | (i) Taxation matters | - | - | - | - |
| | (ii) Insurance matters | - | - | - | - |
| | (iii) Management services; and | - | - | - | - |
| | c) in any other capacity | - | - | 51 | 189 |
| 11 | Advertisement and publicity | 58,435 | 250,220 | 100,080 | 170,289 |
| 12 | Interest & Bank Charges | 88,355 | 117,659 | 10,694 | 29,529 |
| 13 | Others | | | | |
| | (a) Computer Expenses | 63,462 | 218,352 | 67,120 | 181,657 |
| | (b) General Office & Other Expenses | 204,991 | 558,220 | 613,888 | 1,074,639 |
| | (c) Business Development Expenses | 392,092 | 875,596 | 281,873 | 542,653 |
| | (d) Loss on Sale of Fixed Assets | (700) | (4,152) | 1,324 | 15,756 |
| | (e) Depreciation | | | | |
| | Depreciation on assets owned by policyholders | 87,483 | 260,647 | 93,239 | 279,921 |
| | Reimbursement of depreciation of assets for | 400 | 1,202 | 133 | 935 |
| | use of Shareholders' Assets | | · | | |
| 14 | Service Tax | 318,486 | 920,218 | 255,135 | 718,280 |
| | | | | | |
| | TOTAL | 3,109,809 | 9,461,793 | 3,517,418 | 8,916,610 |

FORM L-7-BENEFITS PAID SCHEDULE BENEFITS PAID [NET]

(₹'000)

| Particulars | For the Quarter ended 31st December, 2012 | Upto the Nine Months ended 31st December,2012 | | Upto the Nine Months ended 31st December,2011 |
|--|---|---|---------------|---|
| | December, 2012 | December,2012 | December,2011 | December,2011 |
| 1. Insurance Claims | | | | |
| (a) Claims by Death, | 541,083 | 1,415,782 | 279,502 | 860,030 |
| (b) Claims by Maturity, | 153,996 | 492,157 | 108,628 | 190,942 |
| (c) Money back payment | 50,508 | 143,342 | 48,376 | 120,177 |
| (d) Annuities / Pensions in payment | 10,355 | 28,095 | 6,154 | 17,891 |
| (e) Vesting of Pension policy | 105,140 | 206,504 | 20,014 | 55,315 |
| (f) Surrenders / Lapsation | 9,611,936 | 23,274,228 | 4,502,308 | 15,830,486 |
| (g) Critical Illness | 9,194 | 25,967 | 10,436 | 28,232 |
| (h) Withdrawals | 1,237,829 | 2,699,618 | 665,441 | 3,206,879 |
| Sub Total (A) | 11,720,041 | 28,285,693 | 5,640,859 | 20,309,952 |
| | | | | |
| 2. (Amount ceded in reinsurance): | | | | |
| (a) Claims by Death, | (62,829) | (178,244) | (14,533) | (83,836) |
| (b) Claims by Maturity, | - | - | - | - |
| (c) Annuities/Pension payment, | = | = | - | - |
| (d) Surrenders | = | = | - | - |
| (e) Critical Illness | (1,612) | (14,073) | (4,370) | (12,394) |
| Sub Total (B) | (64,441) | (192,317) | (18,903) | (96,230) |
| 3. Amount accepted in reinsurance: | | | | |
| (a) Claims by Death, | _ | _ | _ | _ |
| (a) Claims by Death, (b) Claims by Maturity, | | _ | _ | _ |
| (c) Annuities/Pension payment, | | | _ | |
| (d) Surrenders | - | - I | • | _ |
| (e) Critical Illness | _ | <u> </u> | - | _ |
| (e) Critical Illiness | | - | <u>-</u> | _ |
| Sub Total (C) | - | - | - | - |
| TOTAL | 11,655,600 | 28,093,376 | 5,621,956 | 20,213,722 |

Notes:

⁽a) Claims include specific claims settlement costs, wherever applicable.

⁽b) Legal, other fees and expenses also form part of the claims cost, wherever applicable.

FORM L-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

(₹'000)

| Particulars | As at | As at | As at |
|--|---------------------|---------------------|------------------|
| r ai ticulai s | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| | | | |
| 1 Authorised Capital | | | |
| Equity Shares of ₹ 10 each | 30,000,000 | 30,000,000 | 30,000,000 |
| 2 Issued Capital | | | |
| Equity Shares of ₹ 10 each | 19,948,801 | 19,948,801 | 19,948,801 |
| 3 Subscribed Capital | | | |
| Equity Shares of ₹ 10 each | 19,948,801 | 19,948,801 | 19,948,801 |
| 4 Called-up Capital | | | |
| Equity Shares of ₹ 10 each | 19,948,801 | 19,948,801 | 19,948,801 |
| Less : Calls unpaid | - | - | - |
| Add : Shares forfeited | - | - | - |
| (Amount originally paid up) | | | |
| Less : Par value of Equity Shares bought | - | - | - |
| back | | | |
| Less : Preliminary Expenses | - | - | - |
| Expenses including commission or | - | - | - |
| brokerage on underwriting or subscription of | | | |
| shares | | | |
| TOTAL | 19,948,801 | 19,948,801 | 19,948,801 |

Share Capital amounting to ₹ 14,437,338 thousand (Previous year : ₹ 14,437,338 thousand) is held by Housing Development Finance Corporation Limited, the holding company.

FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE PATTERN OF SHAREHOLDING [As certified by the Management]

| Shareholder | 31 | As at st December, 2012 | | As at st December, 2011 | | As at 31st March, 2012 |
|---------------------------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|-----------------------------|------------------------|
| | Number of Shares | % of Holding | Number of Shares | % of Holding | Number of Shares | % of Holding |
| Promoters Indian / Holding Company | 1,443,733,842 | | , -,,- | 72.37% | 1,443,733,842 | |
| Foreign | 518,668,824 | | ,,- | 26.00% | ,,- | |
| Others - Domestic Total | 32,477,430 1,994,880,096 | | 32,477,430 1,994,880,096 | 1.63% 100.00% | 32,477,430 1,994,880,096 | |

FORM L-10-RESERVES AND SURPLUS SCHEDULE

RESERVES AND SURPLUS

| Particulars | | As at | | As at | | As at |
|---|-----------|----------------|---------------------|-----------|------------------|-----------|
| i articulars | 31st | December, 2012 | 31st December, 2011 | | 31st March, 2012 | |
| 1 Capital Reserve | | - | | - | | - |
| 2 Capital Redemption Reserve | | - | | - | | - |
| 3 Share Premium | | | | | | |
| Opening Balance | 1,654,372 | | 1,654,372 | | 1,654,372 | |
| Add: Additions during the peiord | - | | - | | - | |
| Less: Adjustments during the period | - | 1,654,372 | - | 1,654,372 | - | 1,654,372 |
| 4 Revaluation Reserve | | | | | | |
| Opening Balance | 547,004 | | 552,418 | | 552,418 | |
| Add: Additions during the peiord | - | | - | | - | |
| Less: Adjustments during the period | (3,249) | 543,755 | (4,331) | 548,087 | (5,414) | 547,004 |
| 5 General Reserves | | - | | - | | |
| Less: Debit balance in Profit and Loss Account, | | - | | - | | - |
| if any | | | | | | |
| Less: Amount utilized for Buy-back | | - | | - | | - |
| 6 Catastrophe Reserve | | - | | - | | - |
| 7 Other Reserves | | - | | - | | - |
| 8 Balance of profit in Profit and Loss Account | | - | | - | | - |
| TOTAL | | 2,198,127 | | 2,202,459 | | 2,201,376 |

FORM L-11-BORROWINGS SCHEDULE

BORROWINGS

| | Particulars | As at | As at | As at |
|---|------------------------|---------------------|---------------------|------------------|
| | T di tiodidi 3 | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| | | | | |
| 1 | Debentures/ Bonds | - | - | - |
| 2 | Banks | - | - | - |
| 3 | Financial Institutions | - | - | - |
| 4 | Others | - | - | - |
| | TOTAL | - | - | - |

FORM L-12-INVESTMENTS SHAREHOLDERS SCHEDULE

INVESTMENTS-SHAREHOLDERS

| | - 1 | - 1 | (₹.000 |
|--|---------------------|---------------------|------------------|
| Particulars | As at | As at | As a |
| | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| LONG TERM INVESTMENTS | | | |
| | 2,331,903 | 2,084,209 | 2,083,956 |
| 1 Government securities and Government guaranteed bonds including Treasury Bills | 2,331,903 | 2,064,209 | 2,003,930 |
| 2 Other Approved Securities | 149,355 | 149,058 | 149,132 |
| 3 Other Investments | 149,333 | 149,038 | 149,132 |
| (a) Shares | | | |
| ` ' | 636,145 | 475,390 | 428,473 |
| (aa) Equity | 636,145 | 475,390 | 420,47 |
| (bb) Preference | - | - | = |
| (b) Mutual Funds | - | - | - |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures/ Bonds | 306,780 | 558,085 | 557,725 |
| (e) Other Securities | - | - | - |
| (f) Subsidiaries | 4,000 | - | 500 |
| (g) Investment Properties-Real Estate | 413,721 | 413,721 | 413,721 |
| 4 Investments in Infrastructure and Social Sector | 597,293 | 558,761 | 578,636 |
| 5 Other than Approved Investments | 417,538 | 310,044 | 319,268 |
| Sub Total (A) | 4,856,735 | 4,549,268 | 4,531,411 |
| Sub Total (A) | 4,830,733 | 4,549,200 | 4,331,411 |
| SHORT TERM INVESTMENTS | | | |
| | 242 404 | | |
| 1 Government securities and Government guaranteed bonds including Treasury | 240,401 | - | - |
| Bills | | | |
| 2 Other Approved Securities | - | - | - |
| 3 Other Investments | | | |
| (a) Shares | | | |
| (aa) Equity | - | - | = |
| (bb) Preference | · - - | - | = |
| (b) Mutual Funds | 2,004,635 | - | = |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures/ Bonds | 250,000 | 248,156 | 249,80 |
| (e) Other Securities | | | |
| - Commercial Paper | - | 48,695 | - |
| - Certificate of Deposit | 962,690 | - | 486,998 |
| - Repo Investments | 537,947 | 291,294 | 25,675 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties-Real Estate | - | - | - |
| 4 Investments in Infrastructure and Social Sector | - | 600,446 | 600,28 |
| Other than Approved Investments | 50,618 | - | - |
| Sub Total (B) | 4,046,291 | 1,188,591 | 1,362,762 |
| TOTAL (A+B) | 8,903,026 | 5,737,859 | 5,894,173 |

FORM L-13-INVESTMENTS POLICYHOLDERS SCHEDULE

INVESTMENTS-POLICYHOLDERS

| | | | (₹,000 |
|--|---------------------|---------------------|------------------|
| Particulars | As at | As at | As a |
| | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| LONG TERM INVESTMENTS | | | |
| LONG TERM INVESTMENTS | | | |
| 1 Government securities and Government guaranteed bonds including Treasury | 32,973,631 | 25,774,360 | 26,860,417 |
| Bills | 0.040.500 | 0.040.704 | 0.040.000 |
| 2 Other Approved Securities | 9,249,596 | 6,049,764 | 6,812,868 |
| 3 Other Investments | | | |
| (a) Shares | | | |
| (aa) Equity | 6,973,542 | 5,339,746 | 4,217,368 |
| (bb) Preference | - | - | - |
| (b) Mutual Funds | - | - | - |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures/ Bonds | 11,024,324 | 6,604,539 | 7,335,452 |
| (e) Other Securities | | | |
| - Deep Discount Bonds | 177,599 | 255,123 | 261,404 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties-Real Estate | - | 653,533 | - |
| 4 Investments in Infrastructure and Social Sector | 20,232,953 | 15,885,598 | 18,110,090 |
| 5 Other than Approved Investments | 2,296,135 | 1,009,632 | 1,283,745 |
| | | | |
| Sub Total (A) | 82,927,780 | 61,572,295 | 64,881,344 |
| | | | |
| SHORT TERM INVESTMENTS | | | |
| 1 Government securities and Government guaranteed bonds including Treasury | 8,825,631 | 4,309,265 | 7,040,632 |
| Bills | | | |
| 2 Other Approved Securities | - | 1,193,693 | 496,787 |
| 3 Other Investments | | | |
| (a) Shares | | | |
| (aa) Equity | - | - | - |
| (bb) Preference | - | - | - |
| (b) Mutual Funds | 1,202,778 | - | 2,202,058 |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures/ Bonds | 1,084,938 | 350,749 | 247,320 |
| (e) Other Securities | | | |
| - Commercial Paper | - | - | - |
| - Certificate of Deposit | 567,371 | 323,010 | 634,139 |
| - Deep Discount Bonds | 281,379 | - | 239,155 |
| - Repo Investments | 3,402,077 | 3,520,917 | 3,459,819 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties-Real Estate | - | - | - |
| | | | |
| 4 Investments in Infrastructure and Social Sector | 552,636 | 1,245,823 | 701,390 |
| 5 Other than Approved Investments | 296,866 | - | - |
| Sub Total (B) | 16,213,676 | 10,943,457 | 15,021,300 |
| TOTAL | 99,141,456 | 72,515,752 | 79,902,644 |

FORM L-14-ASSETS HELD TO COVER LINKED LIABILITIES SCHEDULE

| , | ETS HELD TO COVER LINKED LIABILITIES | | | (₹'000) |
|---|---|---------------------|---------------------|-----------------------|
| | Portionless | As at | As at | As at |
| | Particulars | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| | | | | |
| | LONG TERM INVESTMENTS | | | |
| 1 | Government securities and Government guaranteed bonds including | 28,636,369 | 17,293,558 | 14,904,980 |
| | Treasury Bills | | | |
| | Other Approved Securities | 879,367 | 994,070 | 1,202,285 |
| 3 | Other Investments | | | |
| | (a) Shares | | | |
| | (aa) Equity | 161,807,230 | 116,290,764 | 137,065,734 |
| | (bb) Preference | - | - | - |
| | (b) Mutual Funds | - | - | - |
| | (c) Derivative Instruments | - | - | - |
| | (d) Debentures/ Bonds | 8,567,963 | 7,171,182 | 7,632,285 |
| | (e) Other Securities | | | |
| | - Deep Discount Bonds | 522,645 | 491,297 | 501,843 |
| | - Fixed Deposit | 250,000 | 510,000 | 250,000 |
| | (f) Subsidiaries | - | - | - |
| | (g) Investment Properties-Real Estate | - | - | - |
| 4 | Investments in Infrastructure and Social Sector | 45,799,122 | 33,175,434 | 39,944,800 |
| 5 | Other than Approved Investments | 13,173,343 | 4,238,944 | 7,306,598 |
| | | | | |
| | Sub Total (A) | 259,636,039 | 180,165,249 | 208,808,525 |
| | CHORT TERM INVESTMENTS | | | |
| _ | SHORT TERM INVESTMENTS | 450,404 | | 4 447 000 |
| ' | Government securities and Government guaranteed bonds including | 458,421 | - | 4,117,986 |
| _ | Treasury Bills | | | |
| | Other Approved Securities | - | - | - |
| 3 | Other Investments | | | |
| | (a) Shares | | | |
| | (aa) Equity | - | - | - |
| | (bb) Preference | - | - | - |
| | (b) Mutual Funds | - | - | - |
| | (c) Derivative Instruments | 0.707.470 | 4 504 040 | 1 600 447 |
| | (d) Debentures/ Bonds | 2,727,470 | 1,581,840 | 1,690,447 |
| | (e) Other Securities | 4 000 000 | 4 700 000 | 4 000 000 |
| | - Fixed Deposit | 1,020,000 | 1,720,000 | 1,620,000 |
| | - Commercial Paper | 147,920 | - 0.47.040 | 136,695 10,059,926 |
| | - Certificate of Deposit | 8,439,894 | 6,347,649 | 10,059,926 |
| | - Deep Discount Bonds | 243,202 | 238,428 | 2 000 570 |
| | - Repo Investments | 2,815,020 | 3,991,311 | 3,982,579 |
| | (f) Subsidiaries | - | - | - |
| | (g) Investment Properties-Real Estate | | 4 50 4 00 4 | 4 50 4 000 |
| | Investments in Infrastructure and Social Sector | 2,805,496 | 1,584,624 | 1,534,280 |
| | Other than Approved Investments | 318,421 | - | |
| - | Sub Total (B) | 18,975,844 | 15,463,852 | 23,141,913 |
| | OTHER ASSETS | | | |
| 1 | Interest Accrued and Dividend Receivable | 2,998,966 | 1,752,331 | 2,332,112 |
| | Other Liabilities (net) | (208,424) | (195,093) | (208,563) |
| | Other - Receivable | 917,752 | 214,048 | 2,238,964 |
| | Investment Sold Awaiting Settlement | 530,923 | 7,001 | 1,064,535 |
| | Investment Purchased Awaiting Settlement | (544,619) | (544,337) | (1,279,481) |
| | Sub Total (C) | 3,694,598 | 1,233,950 | 4,147,567 |
| | TOTAL (A+B+C) | 282,306,481 | 196,863,051 | 236,098,005 |

FORM L-15-LOANS SCHEDULE LOANS

| | (3.000 | | | |
|---|---------------------------|---------------------------|----------------------|--|
| Particulars | As at 31st December, 2012 | As at 31st December, 2011 | As 31st March, 20 | |
| | | · | - | |
| SECURITY-WISE CLASSIFICATION | | | | |
| Secured | | | | |
| (a) On mortgage of property | | | | |
| (aa) In India | 77 | 88 | | |
| (bb) Outside India | - | - | | |
| (b) On Shares, Bonds, Government Securities, etc. | - | - | | |
| (c) Loans against policies | 42,489 | 47,235 | 48,6 | |
| (d) Others | - | - | | |
| Unsecured | 254,351 | 274,795 | 268,8 | |
| TOTAL | 296,917 | 322,118 | 317,6 | |
| | | | | |
| BORROWER-WISE CLASSIFICATION | | | | |
| (a) Central and State Governments | - | - | | |
| (b) Banks and Financial Institutions | - | - | | |
| (c) Subsidiaries | - | - | | |
| (d) Companies | - 100 | - | 40.4 | |
| (e) Loans against policies | 42,489 | 47,934 | 49,3 | |
| (f) Loans to employees | 75 | 116 | 200 | |
| (g) Others | 254,353 | 274,068 | 268,1 | |
| TOTAL | 296,917 | 322,118 | 317,6 | |
| PERFORMANCE-WISE CLASSIFICATION | | | | |
| (a) Loans classified as standard | | | | |
| (aa) In India | 296,917 | 322,118 | 317,6 | |
| (bb) Outside India | 290,917 | 322,116 | 317,0 | |
| (bb) Outside India (b) Non-standard loans less provisions | - I | - | | |
| (aa) In India | | | | |
| ` ' | - I | - | | |
| (bb) Outside India TOTAL | 296,917 | 322,118 | 217 (| |
| IUIAL | 290,917 | 322,110 | 317,6 | |
| MATURITY-WISE CLASSIFICATION | | | | |
| (a) Short Term | 5,216 | 16,052 | 8,4 | |
| (a) Short remi | 291,701 | 306,066 | 309, | |
| (b) Long renn | 291,701 | 300,000 | 309, | |
| TOTAL | 206 017 | 322 110 | 317,6 | |
| TOTAL | 296,917 | 322,118 | 3 | |

FORM L-16-FIXED ASSETS SCHEDULE

(₹'000)

| | Cost/ Gross Block | | | | | Depred | ciation | | | Net Block | ((333) |
|--------------------------|-------------------|-----------|------------|------------------|------------------|----------------|---------------------------|------------------|---------------------------|---------------------------|------------------------|
| Particulars | As at 01/04/2012 | Additions | Deductions | As at 31/12/2012 | As at 01/04/2012 | For The Period | On Sales / Adjustments | As at 31/12/2012 | As at 31st December, 2012 | As at 31st December, 2011 | As at 31st March, 2012 |
| Goodwill | - | - | - | - | - | - | - | - | - | - | - |
| Intangible Assets | 517,377 | 112,136 | - | 629,513 | 393,839 | 67,682 | - | 461,521 | 167,992 | 137,447 | 123,538 |
| (Computer Software) | | | | | | | | | | | |
| Land-Freehold | - | - | - | - | - | - | - | - | - | - | - |
| Leasehold Improvements | 8,520 | 1,477 | - | 9,997 | 3,573 | 1,440 | - | 5,013 | 4,984 | 4,650 | 4,947 |
| Buildings * | 2,405,014 | - | - | 2,405,014 | 80,420 | 29,401 | - | 109,821 | 2,295,193 | 1,678,198 | 2,324,594 |
| Furniture & Fittings | 771,834 | 26,305 | (37,968) | 760,171 | 678,292 | 52,874 | (35,185) | 695,981 | 64,190 | 115,098 | 93,542 |
| Information Technology | 902,955 | 61,052 | (100,686) | 863,321 | 807,629 | 57,068 | (100,253) | 764,444 | 98,877 | 95,614 | 95,326 |
| Equipment | | | | | | | | | | | |
| Vehicles | 5,250 | - | - | 5,250 | 2,306 | 1,220 | - | 3,526 | 1,724 | 3,351 | 2,944 |
| Office Equipment | 665,446 | 25,257 | (33,937) | 656,766 | 561,160 | 55,411 | (32,557) | 584,014 | 72,752 | 114,736 | 104,286 |
| Others | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 5,276,396 | 226,227 | (172,591) | 5,330,032 | 2,527,219 | 265,096 | (167,995) | 2,624,320 | 2,705,712 | 2,149,094 | 2,749,177 |
| Capital Work in progress | 46,274 | 401,090 | (354,040) | 93,323 | | - | - | | 93,323 | 25,416 | 46,274 |
| Grand Total | 5,322,670 | 627,317 | (526,631) | 5,423,355 | 2,527,219 | 265,096 | (167,995) | 2,624,320 | 2,799,035 | 2,174,510 | 2,795,451 |
| PREVIOUS YEAR | 4,754,817 | 207,270 | (251,593) | 4,710,494 | 2,359,087 | 285,187 | (108,292) | 2,535,983 | 2,174,510 | | |

Note

^{*} Depreciation for the Nine months of ₹3,249 thousand(Previous year ₹4,331 thousand) on Building, corresponding to revalued amount has been adjusted against the opening balance of revaluation reserve in schedule 6 as required by Accounting Standard 10 on Fixed Assets accounting.

FORM L-17-CASH AND BANK BALANCE SCHEDULE

CASH AND BANK BALANCES

(₹'000)

| | | | | (, , , , , |
|---|---|---------------------|---------------------|------------------|
| | Particulars | As at | As at | As at |
| | l di ticulai s | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| | | | | |
| | Cash (including cheques on hand, drafts and stamps) | 661,922 | 403,057 | 1,170,039 |
| 2 | Bank Balances | | | |
| | (a) Deposit Accounts | | | |
| | (aa) Short-term (due within 12 months of | 1,980,916 | 690,000 | 1,830,000 |
| | Balance Sheet) | | | |
| | (bb) Others | 1,050,744 | 900,800 | 1,051,506 |
| | (b) Current Accounts | 30,120 | 507,377 | 1,424,094 |
| | (c) Others | - | - | - |
| 3 | Money at Call and Short Notice | | | |
| | (a) With Banks | - | - | - |
| | (b) With other Institutions | - | - | - |
| 4 | Others | - | - | - |
| | TOTAL | 3.723.702 | 2.501.234 | 5.475.639 |

Balances with non-scheduled banks included in 2 and 3 above

CASH & BANK BALANCES

| 1 In | n India | 3,723,702 | 2,501,234 | 5,475,639 |
|------|---------------|-----------|-----------|-----------|
| 20 | Outside India | - | - | - |
| | TOTAL | 3,723,702 | 2,501,234 | 5,475,639 |

Note: Cheques on hand amounting to ₹ 602,184 thousands (Previous Year ₹ 358,150 thousands.)

FORM L-18-ADVANCE AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

| | | (₹ 000) |
|---------------------|---------------------|---------------------|
| As at | As at | As at |
| 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| | | |
| | | |
| - | - | - |
| - | - | 31,000 |
| 206,508 | 158,384 | 157,566 |
| - | - | - |
| 1,462,149 | 866,804 | 1,298,389 |
| | | |
| | | |
| 325,583 | 468,154 | 454,422 |
| 9,882 | 15,794 | 16,508 |
| 49,773 | - | 31,896 |
| ′ | 174.732 | 91,733 |
| 2,362,331 | , | 2,081,514 |
| | | |
| | | |
| 2,860,357 | 1,963,071 | 2,277,336 |
| 387,594 | 1,750,672 | 2,161,441 |
| 111,735 | 275,194 | 271,819 |
| · - | , - | , - |
| 169.445 | 73.594 | 58,402 |
| · | , | , |
| - | 810 | - |
| - | - | - |
| | | |
| | | |
| 327.922 | 224.040 | 255,741 |
| 33 | 33 | |
| 52.553 | 558.964 | 327,303 |
| - / | , | 5,352,042 |
| 2,22,22 | , , , , , , | , , . |
| 6,271,970 | 6,530.246 | 7,433,556 |
| | 31st December, 2012 | 31st December, 2012 |

FORM L-19-CURRENT LIABILITIES SCHEDULE

CURRENT LIABILITIES

| | | (000 Ap at Ap at Ap at | | | | | | |
|----|---|-----------------------------|---------------------|------------------|--|--|--|--|
| | Particulars | As at | As at | 1 10 011 | | | | |
| | | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 | | | | |
| | ! | | | | | | | |
| | Agents' Balances | 373,173 | 313,488 | 768,786 | | | | |
| 2 | Balances due to other insurance companies | 297,368 | 241,402 | 169,885 | | | | |
| | (including Reinsurers) | | | | | | | |
| 3 | Deposits held on reinsurance ceded | - | - | - | | | | |
| 4 | Premiums received in advance | 244,211 | 226,666 | 183,302 | | | | |
| 5 | Unallocated premium | 890,006 | 723,690 | 667,509 | | | | |
| 6 | Sundry creditors | 5,053,280 | 5,961,433 | 6,010,260 | | | | |
| 7 | Due to subsidiaries/ holding company | - | 810 | - | | | | |
| 8 | Claims Outstanding | 688,717 | 203,787 | 247,217 | | | | |
| 9 | Annuities Due | - | - | - | | | | |
| 10 | Due to Officers/ Directors | - | - | - | | | | |
| 11 | Others | | | | | | | |
| | (a) Tax deducted to be remitted | 115,741 | 99,924 | 82,574 | | | | |
| | (b) Service Tax Liability | 122,211 | 56,949 | 11 | | | | |
| | (c) Security Deposits | - | 21,441 | 21,441 | | | | |
| | (d) Investments purchased - to be settled | 52,883 | 553,348 | 525,971 | | | | |
| | (e) Due to Investing Company | - | - | 9,027 | | | | |
| | (f) Others - Payable | 917,752 | 214,048 | 2,238,964 | | | | |
| | (g) Cheques issued but not presented for | 3,925 | 261,372 | - | | | | |
| | payments net of bank balances | ŕ | · | | | | | |
| | (h) Refunds due (Withdrawals, surrender, | 164,638 | 392,964 | 561,155 | | | | |
| | lookin, proposal declined) | , | , | , | | | | |
| 12 | Unclaimed amount of policyholders | 3,785,502 | 3,722,123 | 3,516,554 | | | | |
| | TOTAL | 12,709,407 | 12,993,445 | 15,002,656 | | | | |

FORM L-20-PROVISIONS SCHEDULE

PROVISIONS

| Particulars | As at | As at | As at |
|--|---------------------|---------------------|------------------|
| T at tioular 3 | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| For Taxation (less payments and taxes deducted at source) For proposed dividends | - | - | - |
| For dividend distribution tax | - | - | - |
| Others: | | | |
| (a) Wealth Tax | 117 | 79 | 151 |
| (b) Standard Loans | - | 3 | 3 |
| (c) Employee Benefits | 209,929 | 140,506 | 136,600 |
| TOTAL | 210,046 | 140,588 | 136,754 |

FORM L-21-MISC EXPENDITURE SCHEDULE

MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

| Particulars | As at | As at | As at |
|--|---------------------|---------------------|------------------|
| 1 di ficulai 3 | 31st December, 2012 | 31st December, 2011 | 31st March, 2012 |
| Discount allowed in issue of shares/ debentures Others | - | - 1 | - |
| TOTAL | - | | |

Date:

31/12/2012

| CLNa | Pasticular | For the Quarter | Upto the Nine | For the Quarter | |
|----------|---|------------------------------|------------------------------------|-----------------------------|-----------------------------|
| SI.No. | Particular | ended 31st December, 2012 | Months ended 31st December,2012 | ended 31st December,2011 | ended 31st December,2011 |
| 1 | New business premium income growth rate - segment wise | | | | · |
| | Participating - Individual & Group Life | 32.50% | 59.27% | 206.67% | 125.54% |
| | Participating - Individual & Group Pension Non Participating - Individual & Group Life | -100.22% 229.36% | -99.09% 38.40% | 385.80% 243.25% | 734.26% 542.83% |
| | Non Participating - Group Pension | -96.85% | -35.63% | New Business | New Business |
| | Annuity | 597.82% | 379.54% | 45.29% | 76.23% |
| | Health | 19.14% | 6.57% | -76.73% | -82.52% |
| | Unit Linked - Individual Life | 15.69% 1732.59% | -1.44% 226.68% | -44.67% | -16.83% |
| | Unit Linked - Individual Pension Unit Linked - Group Life | 1732.59% | 9.63% | -83.39% -59.82% | -97.74% -19.75% |
| | Unit Linked - Group Pension | 36.60% | -22.30% | -59.12% | -48.39% |
| 2 | Net Retention Ratio | 99.43% | 99.40% | 99.46% | 99.47% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 17.83% | 19.08% | 19.79% | 18.91% |
| 4 5 | Commission Ratio (Gross commission paid to Gross Premium) Ratio of policy holder's liabilities to shareholder's funds | 6.12% 3001.47% | 5.73% 3001.47% | 5.29% 3988.25% | 5.38% 3988.25% |
| 6 | Growth rate of shareholders' fund \$ | 88.21% | 88.21% | 2.42% | 2.42% |
| 7 | Ratio of surplus to policyholders' liability | 0.19% | 1.16% | 0.27% | 0.77% |
| 8 | Change in net worth (Rs. in Lakhs) \$ | 59,014 | 59,014 | 1,580 | 1,580 |
| 9 | Profit after tax/Total Income | 2.91% | 3.18% | 0.74% | 0.77% |
| 10 | (Total real estate + loans)/(Cash & invested assets) | 0.76% | 0.76% | 1.10% | 1.10% |
| 11 12 | Total investments/(Capital + Surplus) | 21.69 0.86 | 21.69 0.86 | 23.62 | 23.62 |
| 13 | Total affiliated investments/(Capital+ Surplus) Investment Yield (Gross and Net) | 0.86 | 0.86 | 0.76 | 0.76 |
| | A. with realised gains | | | | |
| | Shareholders' Funds | 2.11% | 6.25% | -0.40% | 3.46% |
| | Policyholders' Funds | | | | |
| | Non Linked | | | | |
| | Participating | 2.15% | 5.64% | 2.91% | 8.60% |
| | Non Participating | 2.43% | 6.99% | 2.13% | 5.31% |
| | Linked | 4.000/ | 2 000/ | 0.939/ | 5 170/ |
| | Non Participating B. with unrealised gains | 1.68% | 3.98% | 0.82% | 5.17% |
| | Shareholders' Funds | 0.000/ | 8.50% | -1.40% | 0.50% |
| | Policyholders' Funds | 3.02% | 0.50 % | -1.40 /6 | 0.30% |
| | Non Linked | | | | |
| | Participating | 2.220/ | 10.16% | 1.89% | 4.23% |
| | Non Participating | 3.32% 2.91% | 9.70% | 2.34% | 5.70% |
| | Linked | 2.9176 | 0.7070 | 2.0470 | 3.7070 |
| | Non Participating | 4.71% | 11.55% | -5.30% | -11.96% |
| 14 | Conservation Ratio | 4.7176 | | | 111,5070 |
| | Participating - Individual & Group Life | 84.93% | 84.16% | 88.38% | 90.98% |
| | Participating - Individual & Group Pension | 86.38% | 80.50% | 81.29% | 90.16% |
| | Non Participating - Individual & Group Life | 81.26% | 79.41% | 82.96% | 87.63% |
| | Non Participating - Group Pension | NA NA | NA | NA NA | NA NA |
| | Annuity Health | NA 77.45% | NA 74.56% | 64.29% | NA 53.69% |
| | Unit Linked - Individual Life | 73.45% | 71.54% | 80.10% | 79.81% |
| | Unit Linked - Individual Pension | 79.40% | 81.09% | 79.01% | 76.55% |
| | Unit Linked - Group Life | NA | NA | NA | NA |
| 15 (0) | Unit Linked - Group Pension | NA | NA | NA | NA |
| 15 (a) | Premium Persistency Ratio* 13th mc | nth 75.46% | 78.37% | 77.17% | 81.70% |
| | 25th mo | | 78.53% | 73.94% | 74.01% |
| | 37th mc | | 47.36% | 24.88% | 27.73% |
| | 49th mo | | 21.46% | 17.15% | 19.53% |
| 1 F /-> | 61st mc | nth 18.96% | 21.98% | 19.56% | 20.61% |
| 15 (b) | Premium Persistency Ratio*# 13th mc | nth 75.46% | 78.37% | 77.17% | 81.70% |
| | 25th mo | | 90.77% | 86.38% | 88.82% |
| | 37th mo | | 67.31% | 53.74% | 54.06% |
| | 49th mc | | 67.96% | 59.02% | 60.28% |
| 4E (c) | 61st mc | nth 71.52% | 68.91% | 74.39% | 76.15% |
| 15 (c) | Policy Persistency Ratio* 13th mc | nth 69.91% | 73.64% | 70.36% | 74.46% |
| | 25th mo | | 68.86% | 62.89% | 63.26% |
| | 37th mo | | 44.20% | 34.42% | 36.01% |
| | 49th mc | | 32.43% | 24.82% | 26.60% |
| 4= *** | 61st mo | nth 27.68% | 33.35% | 28.35% | 29.78% |
| 15 (d) | Policy Persistency Ratio*# | nth 60.0464 | 70.040/ | 70.000/ | 74.400/ |
| | 13th mc 25th mc | | 73.64% 88.74% | 70.36% 83.70% | 74.46% 86.39% |
| | 37th mc | | 70.15% | 59.99% | 58.85% |
| | 49th mo | | 68.99% | 63.78% | 66.37% |
| | | nth 70.79% | 74.89% | 76.45% | 78.84% |

| SI.No. | Particular | For the Quarter ended 31st December, 2012 | Upto the Nine Months ended 31st December,2012 | For the Quarter ended 31st December,2011 | Upto the Nine Months ended 31st December,2011 |
|-----------|---|---|---|--|---|
| 16 | NPA Ratio | | | | |
| | Gross NPA Ratio | NIL | NIL | NIL | NIL |
| | Net NPA Ratio | NIL | NIL | NIL | NIL |
| Equity Ho | Iding Pattern for Life Insurers | | | | |
| 1 | (a) No. of shares | 1,994,880,096 | 1,994,880,096 | 1,994,880,096 | 1,994,880,096 |
| 2 | (b) Percentage of shareholding (Indian / Foreign) | | | | |
| | Indian | 74% | 74% | 74% | 74% |
| | Foreign | 26% | 26% | 26% | 26% |
| 3 | (c) %of Government holding (in case of public sector insurance companies) | NA | NA | NA | NA |
| 4 (a) | (a) Basic EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | 0.60 | 1.69 | 0.05 | 0.16 |
| 4 (b) | (a) Diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | 0.60 | 1.69 | 0.05 | 0.16 |
| 5 (a) | (b) Basic EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | 0.60 | 1.69 | 0.05 | 0.16 |
| 5 (b) | (b) Diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | 0.60 | 1.69 | 0.05 | 0.16 |
| 6 | (iv) Book value per share (Rs) | 6.31 | 6.31 | 3.35 | 3.35 |

Note:1) Single premium and group policies are excluded in the calculation of the persistency ratios.

- 2) The premium persistency ratios and the policy persistency ratios allow for lapses, surrenders, paid ups.
- 3) There has been a change in the methodology as compared to the previous year. The change is being done to arrive at more meaningful ratios.
 - (a) The persistency ratios in the column "upto the nine month ended December 2012" have been calculated for a 12 month period for the policies issued in the October-September period of the relevant years. For eg: the 37th month persistency is calculated for the policies issued from October 2008 to September 2009.
 - (b) The persistency ratios in the column "upto the nine month ended December 2011" have been calculated for the policies issued in the April-November period of the relevant years. For eg: the 13th month persistency is calculated for the policies issued from April 2010 to November 2010.
 - (c) The persistency ratios in the column "For the Quarter ended 31st December, 2012" have been calculated for the policies issued in the July-September quarter of the relevant years. For eg: the 37th month persistency is calculated for the policies issued from July 2009 to September 2009.
 - (d) The persistency ratios in the column "For the Quarter ended 31st December, 2011" have been calculated for the policies issued in the September-November quarter of the relevant years. For eg: the 13th month persistency is calculated for the policies issued from September 2010 to November 2010
- 4) # Persistency ratios are calculated on reducing balance basis.
- 5) \$ The change and ratio are in comparison with smillar amount for the previous period.

| Receipts and Payments Account for the period ended | April 2012 to 31st | April 2011 to 31st | (₹¹000 April 2011 to 31s |
|---|---------------------------------|---------------------------------|---------------------------------|
| Particulars | December, 2012 | December, 2011 | March, 2012 |
| Cash Flows from the operating activities: | 20001112011 | 2000111201112011 | maron, 2011 |
| Premium received from policyholders, including advance receipts | 72,353,924 | 66,058,630 | 101,652,967 |
| Other receipts: | | | |
| Service tax recovery | 129,192 | 69,764 | 23,661 |
| Fees & Charges | 25,230 | 27,875 | 34,865 |
| Misc income | 52,212 | 33,507 | 49,126 |
| Payments to the re-insurers, net of commissions and claims/ Benefits | (211,734) | (181,194) | (355,012 |
| Payments to co-insurers, net of claims / benefit recovery | | - | - |
| Payments of claims/benefits | (25,195,524) | (20,371,706) | (29,018,266 |
| Payments of commission and brokerage | (4,184,857) | (3,687,502) | (5,457,326 |
| Payments of other operating expenses | (9,137,974) | (6,267,592) | (8,945,264 |
| Preliminary and pre-operative expenses | 440,000 | - | - (454.404 |
| Deposits, advances and staff loans | 110,962 | 228,768 | (454,184 |
| Income taxes paid (Net) | (333,213) | (443) | (449,307 |
| Service tax paid Other payments | (920,218) | (718,281) | (1,012,730 |
| Cook flows before outressellings, its see | 22 000 000 | 25 404 026 | 50,000,500 |
| Cash flows before extraordinary items Cash flow from extraordinary operations | 32,688,000 | 35,191,826 - | 56,068,530 - |
| Net cash flow from operating activities | 32,688,000 | 35,191,826 | 56,068,530 |
| Cash flows from investing activities: | | | |
| Purchase of fixed assets | (285,382) | (95,076) | (155,885 |
| Proceeds from sale of fixed assets | 8,749 | 15,255 [°] | 19,330 |
| Purchases of investments | (146,881,802) | (136,193,954) | (948,821,734 |
| Loans disbursed | 20,711 | 9,121 | 13,611 |
| Sales of investments | 109,771,978 | 80,574,045 | 890,417,167 |
| Repayments received | 40.005.470 | 0.700.04.4 | - |
| Rents/Interests/ Dividends received | 12,395,472 | 8,796,314 | 11,564,132 |
| Investments in money market instruments and in liquid mutual funds (Net) | (11,385,001) | 5,502,412 | (4,463,146 |
| Expenses related to investments Net cash flow from investing activities | (21,861) (36,377,136) | (18,962) (41,410,845) | (22,437 (51,448,962 |
| Net cash now from investing activities | (30,377,130) | (41,410,043) | (31,440,902 |
| Cash flows from financing activities: | | | |
| Proceeds from issuance of share capital | - | - | - |
| Share Application Money received | - | - | - |
| Share Premium Money Received | - | - | - |
| Proceeds from borrowing | - | - | - |
| Repayments of borrowing | - | - | = |
| Interest/dividends paid | - | - | - |
| Net cash flow from financing activities | - | - | - |
| Effect of foreign exchange rates on cash and cash equivalents, net | | | |
| Net increase in cash and cash equivalents: | (3,689,136) | (6,219,019) | 4,619,568 |
| Cash and cash equivalents at the beginning of the period | 30,581,164 | 25,961,595 19,742,576 | 25,961,595 30,581,164 |
| Cash and cash equivalents at the end of the period | 26,892,028 | 19,742,576 | 30,581,164 |
| Components of Cash and cash equivalents at end of the period: | | T | |
| Cash and cheques in hand | 661,922 | 403,057 | 1,170,039 |
| Bank Balances | 30,120 | 507,377 | 1,424,094 |
| Fixed Deposit (less than 3 months) | 350,000 | - | 1,424,004 |
| Money Market Instruments | 25,849,986 | 18,832,142 | 27,987,031 |
| Total Cash and cash equivalents | 26,892,028 | 19,742,576 | 30,581,164 |
| | • | | |
| Reconciliation of Cash & Cash Equivalents with Cash & Bank Balance (Schagash & Cash Equivalents | 11): 26,892,028 | 19,742,576 | 30,581,164 |
| Cash & Cash Equivalents Add: FDs more than 3 months - Shareholders & Policyholders | 26,892,028 | 1,590,800 | 2,881,506 |
| Add: FDs flore than 3 months from Sch 8B - Unit Linked policyholders | 2,001,000 | 1,580,600 | 2,001,300 |
| Less: Money market instruments | (25,849,986) | (18,832,142) | (27,987,031 |
| | 1 (23.049.900) | (10,032,142) | 120,108,121 |

FORM L-24- VALUATION OF NET LIABILTIES HDFC STANDARD LIFE INSURANCE

(₹ in Lakhs)

| Sr.No. | Particular | As at 31st December, 2012 | As at 31st December, 2011 |
|--------|-----------------|------------------------------|------------------------------|
| 1 | Linked | | |
| а | Life | 2,049,302 | 1,404,666 |
| b | General Annuity | - | - |
| С | Pension | 765,317 | 614,814 |
| d | Health | - | - |
| 2 | Non-Linked | | |
| а | Life | 707,684 | 486,484 |
| b | General Annuity | 7,346 | 4,077 |
| С | Pension | 151,732 | 116,975 |
| d | Health | 144 | 133 |

FORM L-2!: Geographical Distribution Channel - Individuals for the quarter ended 31st December, 2012

| | | Rural | | | | Urban | | | | Total Business | | | |
|---------|---------------------|----------------|--------------|-----------|-------------|--------------------|----------------|------------------------|-------------------------|-----------------|--------------|------------------------|-------------------------|
| Sr.No. | State / Union | | (Indi | ividual) | | | (Indi | vidual) | | | (Indivi | dual) | |
| 31.140. | Territory | No. of | No. of Lives | Premium | Sum Assured | No. of | No. of Lives | Premium | Sum Assured | No. of Policies | No. of Lives | Premium | Sum Assured |
| 1 | Andhra Pradesh | Policies 52 | 52 | (₹ crore) | (₹ crore) | Policies 12,447 | 11,652 | (₹ crore) 47 | (₹ crore) 815 | 12,499 | 11,704 | (₹ crore) 47 | (₹ crore) 819 |
| 2 | Arunachal Pradesh | 52 | 52 | 0 | 4 | 26 | 28 | 0 | 1 | 12,499 | 28 | 0 | 019 |
| 3 | Assam | 9 | 9 | 0 | 0 | 2,899 | 2,652 | 9 | 98 | 2,908 | 2,661 | 9 | 98 |
| 3 4 | Bihar | 9 | 9 | 0 | 1 | 2,699 | 2,652 1,976 | 8 | 96 | 2,906 | 1,985 | 8 | 96 |
| 5 | Chattisgarh | 15 | 15 | 0 | | 1,998 | 1,500 | 5 | 103 | 2,412 | 1,515 | 5 | 104 |
| 6 | Goa | 1 | 13 | 0 | 0 | 1,194 | 983 | 5 | 56 | 1,195 | 984 | 5 | 56 |
| 7 | Gujarat | 44 | 44 | 0 | 6 | 15,216 | 14,261 | 5 59 | 955 | 15,260 | 14,305 | 5 59 | 961 |
| , 8 | Haryana | 38 | 38 | 0 | 3 | 14,873 | 16,531 | 70 | 1,068 | 14,911 | 16,569 | 70 | 1,071 |
| | | 38 | 38 | 0 | 3 | | | | | | | | |
| 9 | Himachal Pradesh | | - | - 0 | - | 590 | 475 | 2 | 26 | 590 | 475 | 2 | 26 |
| 10 | Jammu & Kashmir | 1 | 1 | 0 | 0 | 1,640 | 1,559 | 7 | 80 | 1,641 | 1,560 | 7 | 80 |
| 11 | Jharkhand | 10 | 10 | 0 | 1 | 1,927 | 1,805 | 7 | 97 | 1,937 | 1,815 | 7 | 97 |
| 12 | Karnataka | 9,874 | 9,874 | 0 | 8 | 11,139 | 10,570 | 57 | 894 | 21,013 | 20,444 | 57 | 902 |
| 13 | Kerala | 21 | 21 | 0 | 1 | 8,910 | 8,343 | 33 | 368 | 8,931 | 8,364 | 33 | 369 |
| 14 | Madhya Pradesh | 45 | 45 | 1 | 5 | 6,573 | 6,267 | 20 | 379 | 6,618 | 6,312 | 20 | 385 |
| 15 | Maharashtra | 49,891 | 49,891 | 2 | 37 | 36,380 | 34,135 | 175 | 6,806 | 86,271 | 84,026 | 177 | 6,843 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | 1 | 1 | 0 | 0 | 226 | 140 | 0 | 8 | 227 | 141 | 0 | 8 |
| 18 | Mirzoram | - | - | - | - | 133 | 115 | 1 | 6 | 133 | 115 | 1 | 6 |
| 19 | Nagaland | - | - | - | - | 22 | 23 | 0 | 1 | 22 | 23 | 0 | 1 |
| 20 | Orissa | 10 | 10 | 0 | 0 | 4,863 | 4,178 | 14 | 177 | 4,873 | 4,188 | 14 | 178 |
| 21 | Punjab | 3 | 3 | 0 | 0 | 10,041 | 9,735 | 48 | 524 | 10,044 | 9,738 | 48 | 524 |
| 22 | Rajasthan | 38 | 38 | 0 | 2 | 6,968 | 6,283 | 18 | 402 | 7,006 | 6,321 | 19 | 404 |
| 23 | Sikkim | - | - | - | - | 304 | 480 | 2 | 15 | 304 | 480 | 2 | 15 |
| 24 | Tamil Nadu | 21 | 21 | 0 | 1 | 14,434 | 13,815 | 61 | 906 | 14,455 | 13,836 | 61 | 907 |
| 25 | Tripura | 1 | 1 | 0 | 0 | 930 | 1,020 | 3 | 28 | 931 | 1,021 | 3 | 28 |
| 26 | Uttar Pradesh | 64 | 64 | 1 | 6 | 16,586 | 15,110 | 57 | 922 | 16,650 | 15,174 | 57 | 928 |
| 27 | UttraKhand | 1 | 1 | 0 | 0 | 1,050 | 837 | 3 | 50 | 1,051 | 838 | 3 | 50 |
| 28 | West Bengal | 15 | 15 | 0 | 1 | 10,959 | 10,215 | 42 | 441 | 10,974 | 10,230 | 43 | 442 |
| 29 | Andaman & Nicobar | | | | | | | | | | | | |
| 29 | Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | 3,073 | 2,957 | 16 | 202 | 3,073 | 2,957 | 16 | 202 |
| 31 | Dadra & Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman & Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | 14 | 14 | 0 | 2 | 6,834 | 9,214 | 50 | 665 | 6,848 | 9,228 | 50 | 666 |
| 34 | Lakshadweep | | | _ | | -, | | - | - | - | -, | - | - |
| 35 | Puducherry | - | - | - | - | 396 | 412 | 1 | 18 | 396 | 412 | 1 | 18 |
| | TOTAL | 60.178 | 60,178 | 5 | 79 | 195.034 | 187,271 | 821 | 16,204 | 255,212 | 247,449 | 826 | 16,283 |

FORM L-25- (ii) : Geographical Distribution Channel - GROUP for the quarter ended 31st December, 2012

| Sr.No. | State / Union Territory | | | ural roup) | | | | Irban iroup) | | | | usiness oup) | |
|--------|-------------------------|--------------------|--------------|----------------------|--------------------------|--------------------|--------------|----------------------|--------------------------|-----------------|--------------|----------------------|--------------------------|
| Orași. | State / Smon Territory | No. of Policies | No. of Lives | Premium (₹ crore) | Sum Assured (₹ crore) | No. of Policies | No. of Lives | Premium (₹ crore) | Sum Assured (₹ crore) | No. of Policies | No. of Lives | Premium (₹ crore) | Sum Assured (₹ crore) |
| 1 | Andhra Pradesh | - | - | - | - | 2 | 13,968 | 1 | 679 | 2 | 13,968 | 1 | 679 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Goa | - | - | - | - | - | - | 0 | - | - | - | 0 | - |
| 7 | Gujarat | - | - | - | - | 2 | 826 | 1 | 116 | 2 | 826 | 1 | 116 |
| 8 | Haryana | - | - | - | - | 8 | 14,343 | 16 | 706 | 8 | 14,343 | 16 | 706 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | Jammu & Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | 2 | 1,093 | 3 | 33 | 2 | 1,093 | 3 | 33 |
| 12 | Karnataka | - | - | - | - | 13 | 22,342 | 7 | 663 | 13 | 22,342 | 7 | 663 |
| 13 | Kerala | - | - | - | - | - | - | - | - | - | - | - | - |
| 14 | Madhya Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 15 | Maharashtra | - | - | - | - | 32 | 236,402 | 119 | 3,149 | 32 | 236,402 | 119 | 3,149 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 1 | 7,999 | 0 | 1 | 1 | 7,999 | 0 | 1 |
| 21 | Punjab | - | - | - | - | 3 | 764 | 1 | 50 | 3 | 764 | 1 | 50 |
| 22 | Rajasthan | - | - | - | - | - | - | 0 | (0) | - | - | 0 | (0) |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | 14 | 28,406 | 0 | 463 | 14 | 28,406 | 0 | 463 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 7 | 19,907 | 7 | 6,062 | 7 | 19,907 | 7 | 6,062 |
| 27 | UttraKhand | - | - | - | - | 1 | 1,019 | 0 | 4 | 1 | 1,019 | 0 | 4 |
| 28 | West Bengal | - | - | - | - | 3 | 2,983 | 5 | 56 | 3 | 2,983 | 5 | 56 |
| 29 | Andaman & Nicobar | | | | | | | | | | | | |
| | Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Dadra & Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman & Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | - | - | - | - | 12 | 15,164 | 11 | 794 | 12 | 15,164 | 11 | 794 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| | TOTAL | | | | | 100 | 365,216 | 172 | 12,777 | 100 | 365,216 | 172 | 12,777 |

* Reconciliation of Funds for Investments & Investment Assets

FORM - 3/

Company Name & Code :- HDFC Standard Life Insurance Company Ltd - 101 Statement as on :- 31st December, 2012 Statement of Investment Assets Life Insurers (Business within India)

Periodicity of Submission: - Quarterly

| | Particulars | Sch No. | Amount |
|-------|--|----------|-----------|
| Add: | Total Application as per Balance Sheet (A) | | 4,000,996 |
| Auu. | Current Liabilities | Sch - 13 | 127,094 |
| | Provisions | Sch - 14 | 2,100 |
| | Sub Total (B) | | 129,195 |
| Less: | | | |
| | Debit balances in P&L & Revenue Account | | 95,764 |
| | Loans | Sch - 9 | 2,969 |
| | Advances & Other Assets | Sch - 12 | 62,720 |
| | Cash & Bank Balances | Sch - 11 | 37,237 |
| | Fixed Assets | Sch - 10 | 27,990 |
| | Misc Expenses not written off | Sch - 15 | 0 |
| | Sub Total (C) | | 226,681 |
| | | | |
| | Funds available for Investments (A+B-C) | | 3,903,510 |
| | | | |

| | Funds Available for Investments (E) | 3,903,510 |
|-------|--|-----------|
| Add: | Fixed Deposits of Conv Funds SCH - 11 | 30,309 |
| | Sub Total (F) | 30,309 |
| Less: | | |
| | Other - Receivable Net units (Creation/Redemption of Units) in Unit Administration System i.e Life Asia on 31st December 2012 * NAV of Respective Fund | 9,178 |
| | Sub Total (G) | 9,178 |
| | Value of Investments as per Form 3A (E + F - G) | 3,924,641 |

Amount

0.00

Part - A

(₹ in Lakhs)

| Rec | onciliation of Investment Assets | Amount |
|------|--|-----------|
| Tota | I Investment Assets As per Balance Sheet | 3,903,510 |
| Bala | ance Sheet Value of: | |
| A: | Life Fund | 950,990 |
| B: | Pension & General Annuity Fund | 159,764 |
| C: | Unit Linked Fund | 2,813,887 |
| | | |
| | | 3,924,641 |

For HDFC Standard Life Insurance Company Limited

PART - A

FORM - 3A

PART - A

Company Name & Code : Statement as on : Statement of Investment assets (Business within India)
Periodicity of Submission

HDFC Standard Life Insurance Company Limited - 101 31st December, 2012

Ouarterly

NON - LINKED BUSINESS

(₹in Lakhs)

| Investment Assets | Percentage as per | SH | | | PH | | Book Value | Actual % | FVC | Total Fund | Mkt./Realisable Value* |
|--|--------------------|---------|--------|-------------------|---------|---------|-----------------|--------------|--------|-------------------|------------------------|
| A. LIFE FUND | Reg. | Balance | FRSM | UL - Non Unit Res | PAR | Non-PAR | (SH+PH) | 7 tottaar 70 | Amount | . otar i una | |
| A: LIFE FOND | | (a) | (b) | (c) | (d) | (e) | (f) = (b+c+d+e) | (g) | (h) | (i) = (a+b+c+d+e) | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 1. Government Securities | Not less than 25% | | 25,723 | 92,003 | 263,719 | 18,013 | 399,459 | 43.66% | 81 | 399,459 | 399,540 |
| 2. Government Securities or other approved Securities (incl 1 above) | Not less than 50% | | 27,217 | 96,450 | 308,076 | 38,865 | 470,608 | 51.43% | (140) | 470,608 | 470,468 |
| 3. Approved Investments | | | | | | | | | | | |
| a) Housing & Infrastructure | Not less than 15% | 1,000 | 4,973 | 5,526 | 149,745 | 13,889 | 174,133 | 19.03% | 1,347 | 175,133 | 175,287 |
| b) (i) Approved Investments | Not exceeding 35% | 31,847 | 19,313 | 35,673 | 150,070 | 37,735 | 242,791 | 26.53% | 5,294 | 274,637 | 243,797 |
| (ii) "Other Investments" not to exceed 15% | Not exceeding 55 % | 3,132 | 1,549 | - | 16,978 | 8,952 | 27,479 | 3.00% | 956 | 30,612 | 29,042 |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Total Life Fund | 100% | 35,979 | 53,051 | 137,650 | 624,869 | 99,441 | 915,011 | 100.00% | 7,458 | 950,990 | 918,594 |

100,000,000

| , | | | | | | | | | |
|--|------------------------|---------|---------|---------|----------|------------|------------|-----------------------|--|
| B. PENSION AND GENERAL ANNUITY FUND | Percentage as per Reg. | PH | | Total | Actual % | FVC Amount | Total Fund | Mkt./Realisable Value | |
| | | PAR | Non-PAR | | | | | | |
| | | | | | | | | | |
| Government Securities | Not less than 20% | 36,912 | 7,345 | 44,257 | 27.70% | 434 | 44,257 | 44,691 | |
| 2. Government Securities or other approved Securities (incl 1 above) | Not less than 40% | 46,091 | 21,007 | 67,097 | 42.00% | 827 | 67,097 | 67,924 | |
| Balance Inv to be in approved Investments | Not exceeding 60% | 65,085 | 27,582 | 92,667 | 58.00% | 1,753 | 92,667 | 93,781 | |
| | | | | | | | | | |
| Total Pension And General Annuity Fund | 100% | 111,175 | 48,589 | 159,764 | 100.00% | 2,580 | 159,764 | 161,705 | |

LINKED BUSINESS

| C. LINKED LIFE, PENSION & GROUP INSURANCE FUNDS | Percentage as per Reg. | | PH | Total | Actual % | |
|---|------------------------|-----|-----------|-----------|----------|--|
| | | PAR | Non-PAR | | | |
| | | | • | | | |
| Approved Investments | Not less than 75% | | 2,678,970 | 2,678,970 | 95.21% | |
| 2. Other than Approved Investment | Not exceeding 25% | | 134,918 | 134,918 | 4.79% | |
| | · | | | | | |
| Total Linked Life Insurance Fund | 100% | - | 2,813,887 | 2,813,887 | 100.00% | |

| , | Note: Market | Value of | Investments | in Life Funds |
|---|--------------|----------|-------------|---------------|
| | | | | |

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Prasun Gajri Chief Investment Officer FORM - 3A L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012 (₹in Lakhs)

| | Life - Individual |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Balanced Fund | Equity Fund | Growth Fund |
| | ULIF00102/01/04LiquidFund101 | ULIF00720/06/07StableMgFd101 | ULIF00202/01/04SecureMgtF101 | ULIF00302/01/04DefensiveF101 | ULIF00402/01/04BalancedMF101 | ULIF00616/01/06EquityMgFd101 | ULIF00502/01/04GrowthFund101 |
| | | | | | | | |
| Opening Balance (Market Value) | 7,179 | 4,998 | 20,361 | 20,620 | 60,219 | 94,065 | 401,225 |
| | | | | | | | |
| Add : Inflow during the Quarter | 2,799 | 6,492 | 4,839 | 8,496 | 2,861 | 3,191 | 41,641 |
| Increase/(Decrease) Value of Investment | 250 | 118 | 249 | 999 | 2,854 | 5,453 | 21,576 |
| | | | | | | | |
| Less : Outflow During the Quarter | 2,622 | 3,961 | 5,575 | 16,257 | 4,960 | 8,058 | 62,457 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 7,605 | 7,647 | 19,873 | 13,858 | 60,975 | 94,651 | 401,985 |

PART-B

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012 (₹ in Lakhs)

| | Life - Group | Life - Group | Life - Group Life - Group | | Life - Group | Life - Group | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Sovereign Fund | Balanced Fund | |
| | ULGF02225/02/12LiquidFund101 | ULGF02825/02/12StableMgFd101 | ULGF02325/02/12SecureMgtF101 | ULGF02425/02/12DefensiveF101 | ULGF01620/06/07SovereignF101 | ULGF02525/02/12BalancedMF101 | |
| | | | | | | | |
| Opening Balance (Market Value) | 11,276 | 10,883 | 17,178 | 42,724 | 153 | 10,635 | |
| Add : Inflow during the Quarter | 209 | 763 | 2,641 | 3,861 | - | 229 | |
| Increase/(Decrease) Value of Investment | 359 | 447 | 661 | 1,352 | 7 | 799 | |
| Less : Outflow During the Quarter | 4,797 | 774 | 326 | 1,866 | 0 | 616 | |
| Less . Outflow During the Quarter | 7,771 | 774 | 320 | 1,000 | v | 010 | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 7,046 | 11,319 | 20,154 | 46,072 | 160 | 11,047 | |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Pension - Individual | Pension - Individual | Pension - Individual | Pension - Individual | Pension - Individual | Pension - Individual | Pension - Individual |
|---|------------------------------|------------------------------|------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | e Fund Secured Fund Defensive Fund | | Balanced Fund | Equity Fund | Growth Fund |
| | ULIF00802/01/04LiquidFund101 | ULIF01420/06/07StableMgFd101 | ULIF00902/01/04SecureMgtF101 | ULIF01002/01/04DefensiveF101 | ULIF01102/01/04BalancedMF101 | ULIF01316/01/06EquityMgFd101 | ULIF01202/01/04GrowthFund101 |
| | | | | | | | |
| Opening Balance (Market Value) | 3,718 | 4,061 | 17,273 | 9,720 | 44,432 | 45,710 | 220,412 |
| | | | | | | | |
| Add : Inflow during the Quarter | 1,992 | 1,245 | 3,938 | 883 | 1,685 | 1,610 | 8,565 |
| Increase/(Decrease) Value of Investment | 62 | 154 | 337 | 383 | 2,086 | 2,623 | 11,827 |
| | | | | | | | |
| Less : Outflow During the Quarter | 2,139 | 1,550 | 4,760 | 1,245 | 3,217 | 4,313 | 26,418 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 3,633 | 3,911 | 16,788 | 9,741 | 44,987 | 45,631 | 214,386 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012 (₹ in Lakhs)

| | Pension - Group |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Balanced Fund | Sovereign Fund | Growth Fund |
| | ULGF02918/02/12LiquidFund101 | ULGF03518/02/12StableMgFd101 | ULGF03018/02/12SecureMgtF101 | ULGF03118/02/12DefensiveF101 | ULGF03218/02/12BalancedMF101 | ULGF01520/06/07SovereignF101 | ULGF03318/02/12GrowthFund101 |
| | | | | | | | |
| Opening Balance (Market Value) | 5,035 | 3,818 | 3,212 | 8,919 | 9,515 | 7 | 154 |
| | | | | | | | |
| Add : Inflow during the Quarter | 76 | 2,721 | 777 | 345 | 364 | 1 | 2 |
| Increase/(Decrease) Value of Investment | 177 | 84 | 94 | 298 | 592 | 0 | 8 |
| | | | | | | | |
| Less : Outflow During the Quarter | 3,283 | 117 | 98 | 188 | 863 | 0 | 10 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 2,005 | 6,506 | 3,985 | 9,375 | 9,608 | 8 | 153 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012 (Fin Lakhs)

| | Group |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Sovereign Fund | Secured Fund | Defensive Fund | Balanced Fund | Growth Fund |
| | ULGF00111/08/03LiquidFund101 | ULGF00620/06/07StableMgFd101 | ULGF00720/06/07SovereignF101 | ULGF00211/08/03SecureMgtF101 | ULGF00311/08/03DefensiveF101 | ULGF00411/08/03BalancedMF101 | ULGF00511/08/03GrowthFund101 |
| | | | | | | | |
| Opening Balance (Market Value) | 2,365 | 1,230 | 324 | 3,700 | 11,468 | 8,701 | 1 |
| | | | | | | | |
| Add : Inflow during the Quarter | 51 | 29 | - | 119 | 135 | 87 | - |
| Increase/(Decrease) Value of Investment | 16 | 41 | 16 | 35 | 391 | 442 | 0 |
| | | | | | | | |
| Less : Outflow During the Quarter | 155 | 114 | - | 142 | 256 | 90 | 0 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 2,277 | 1,185 | 340 | 3,713 | 11,738 | 9,140 | 1 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Defined Benefit Pension |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Sovereign Fund | Secured Fund | Defensive Fund | Balanced Fund |
| | ULGF00828/03/05LiquidFund101 | ULGF01420/06/07SovereignF101 | ULGF00928/03/05SecureMgtF101 | ULGF01028/03/05DefensiveF101 | ULGF01128/03/05BalancedMF101 |
| | | | | | |
| Opening Balance (Market Value) | 0.03 | 583 | 1,187 | 3,969 | 2,278 |
| Add - Inflant during the Overter | | | 0 | 0 | 7 |
| Add : Inflow during the Quarter | - | - | U | 9 | / |
| Increase/(Decrease) Value of Investment | 0.00 | 11 | 43 | 185 | 82 |
| | | | | | |
| Less : Outflow During the Quarter | 0.01 | - | 0 | 35 | 0 |
| | | · | | · | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 0.02 | 595 | 1,230 | 4,128 | 2,366 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Life-II - Individual |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Balanced Fund | Equity Fund | Growth Fund |
| | ULIF01520/02/08LiquidFdll101 | ULIF01620/02/08StableMFII101 | ULIF01720/02/08SecureMFil101 | ULIF01820/02/08DefnsvFdll101 | ULIF01920/02/08BalncdMFII101 | ULIF02020/02/08EquityMFII101 | ULIF02120/02/08GrwthFndll101 |
| | | | | | | | |
| Opening Balance (Market Value) | 2,793 | 5,136 | 21,895 | 9,848 | 47,369 | 57,127 | 317,599 |
| | | | | | | | |
| Add: Inflow during the Quarter | 2,595 | 1,411 | 4,012 | 1,337 | 3,638 | 4,020 | 23,779 |
| Increase/(Decrease) Value of Investment | 40 | 192 | 100 | 293 | 2,080 | 2,472 | 17,770 |
| | | | | | | | |
| Less : Outflow During the Quarter | 2,304 | 1,338 | 3,210 | 1,012 | 2,121 | 2,722 | 16,493 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 3,124 | 5,402 | 22,798 | 10,466 | 50,967 | 60,898 | 342,655 |

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012 (₹in Lakhs)

| | Life-II | Life-II | Life-II | Life-II - Group |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Capital Guarantee 5 years | CG3AL | CG5AL | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Balanced Fund |
| | ULGF01805/04/10CapGuaFnd2101 | ULGF02005/04/11CapGuaFd3A101 | ULGF02105/04/11CapGuaFd5A101 | ULGF03620/02/12LiquidFdll101 | ULGF03720/02/12StableMFII101 | ULGF03820/02/12SecureMFII101 | ULGF03920/02/12DefnsvFdII101 | ULGF04020/02/12BalncdMFII101 |
| | | | | | | | | |
| Opening Balance (Market Value) | 289 | 136 | 1,451 | 6,775 | 2,600 | 10,395 | 12,815 | 1,026 |
| | | | | | | | | |
| Add : Inflow during the Quarter | = | = | = | 55 | 401 | 63 | 802 | 4 |
| Increase/(Decrease) Value of Investment | 2 | 0 | 53 | 150 | 86 | (3) | 343 | 38 |
| | | | | | | | | |
| Less : Outflow During the Quarter | - | - | - | 680 | 31 | 3 | 2,401 | 41 |
| | | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 292 | 137 | 1,504 | 6,300 | 3,056 | 10,452 | 11,559 | 1,028 |

PART-B

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Pension-II - Individual |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Balanced Fund | Equity Fund | Growth Fund |
| | ULIF02208/10/08LiquidFdll101 | ULIF02308/10/08StableMFII101 | ULIF02408/10/08SecureMFII101 | ULIF02508/10/08DefnsvFdll101 | ULIF02608/10/08BalncdMFII101 | ULIF02708/10/08EquityMFII101 | ULIF02808/10/08GrwthFndll101 |
| | | | | | | | |
| Opening Balance (Market Value) | 2,476 | 5,013 | 20,164 | 8,473 | 34,464 | 40,366 | 201,082 |
| | | | | | | | |
| Add : Inflow during the Quarter | 1,258 | 1,135 | 4,705 | 841 | 2,909 | 2,926 | 17,804 |
| Increase/(Decrease) Value of Investment | 54 | 228 | 289 | 303 | 1,588 | 2,011 | 11,420 |
| | | | | | | | |
| Less : Outflow During the Quarter | 1,008 | 1,203 | 3,306 | 512 | 1,679 | 1,817 | 10,251 |
| | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 2,780 | 5,173 | 21,852 | 9,104 | 37,282 | 43,486 | 220,054 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Pension-II - Group |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Liquid Fund | Stable Fund | Secured Fund | Defensive Fund | Capital Guarantee 5 years | Balanced Fund |
| | ULGF04311/02/12LiquidFdll101 | ULGF04811/02/12StableMFII101 | ULGF04411/02/12SecureMFII101 | ULGF04511/02/12DefnsvFdII101 | ULGF01905/04/10CapGuaFnd2101 | ULGF04611/02/12BalncdMFII101 |
| | | | | | | |
| Opening Balance (Market Value) | 293 | 1,336 | 5,415 | 9,396 | 29 | 860 |
| | | | | | | |
| Add : Inflow during the Quarter | 7 | 81 | 58 | 190 | - | 107 |
| Increase/(Decrease) Value of Investment | 6 | 59 | 36 | 313 | 0 | 46 |
| | | | | | | |
| Less : Outflow During the Quarter | 1 | 11 | 1 | 96 | - | 30 |
| | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 306 | 1,465 | 5,508 | 9,804 | 29 | 982 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Wealth Maximiser |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Money Plus | Bond Oppurtunities | Large Cap | Mid Cap | Managers |
| | ULIF02904/08/08MoneyPlusF101 | ULIF03004/08/08BondOprtFd101 | ULIF03204/08/08Large-CapF101 | ULIF03104/08/08Mid-capFnd101 | ULIF03304/08/08ManagerFnd101 |
| | | | | | |
| Opening Balance (Market Value) | 1,644 | 5,213 | 7,448 | 6,125 | 76,909 |
| | | | | | |
| Add : Inflow during the Quarter | 729 | 1,276 | 899 | 1,092 | 1,536 |
| Increase/(Decrease) Value of Investment | 37 | 175 | 449 | 305 | 2,370 |
| | | | | | |
| Less : Outflow During the Quarter | 642 | 867 | 1,013 | 1,142 | 2,325 |
| | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 1,768 | 5,796 | 7,784 | 6,380 | 78,491 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Wealth Builder | Wealth Builder | Wealth Builder | Wealth Builder |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
| PARTICULARS | Blue chip | Income | Opportunities | Vantage |
| | ULIF03501/01/10BlueChipFd101 | ULIF03401/01/10IncomeFund101 | ULIF03601/01/10OpprtntyFd101 | ULIF03701/01/10VantageFnd101 |
| | | | | |
| Opening Balance (Market Value) | 56,545 | 9,539 | 102,203 | 29,178 |
| | | | | |
| Add: Inflow during the Quarter | 12,085 | 7,763 | 23,128 | 1,937 |
| Increase/(Decrease) Value of Investment | 3,604 | 345 | 11,082 | 1,621 |
| | | | | |
| <u>Less</u> : Outflow During the Quarter | 2,961 | 4,359 | 9,148 | 839 |
| TOTAL INVESTIBLE FUNDS (Market Value) | 69,273 | 13,289 | 127,264 | 31,898 |

Unit Linked Insurance Business

Company Name & Code :- HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

| | Life Super-II | Life Super-II | Life Super-II | Life Super-II | PEGMAX | Policy Discontinued | Pension Super 12 | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------------------------------|--------------------|
| PARTICULARS | Balanced Fund | Capital Guarantee | Short Term | Highest NAV | Pension Maximus | Policy Discontinued Fund | Pension Super Plus Fund - 2012 | Total of All Funds |
| | ULIF03901/09/10BalancedFd101 | ULIF04126/10/10CaptlGuaFd101 | ULIF03801/09/10ShortTrmFd101 | ULIF04001/09/10HighestNAV101 | ULIF04224/01/11PenGuaFnd1101 | ULIF05110/03/11DiscontdPF101 | ULIF04818/06/12PenSuPls12101 | |
| | | | | | | | | |
| Opening Balance (Market Value) | 25,620 | 1,238 | 3,073 | 293,190 | 11,457 | 26,056 | - | 2,595,368 |
| | | | | | | | | |
| Add : Inflow during the Quarter | 10,532 | 17 | 1,176 | 61,491 | 54 | 15,502 | 3,222 | 319,239 |
| Increase/(Decrease) Value of Investment | 1,273 | 41 | 37 | 8,237 | 245 | 221 | 483 | 125,610 |
| | | | | | | | | |
| Less : Outflow During the Quarter | 1,538 | 4 | 400 | 12,187 | 11 | 3,125 | 8 | 254,098 |
| | | | | | | | | |
| TOTAL INVESTIBLE FUNDS (Market Value) | 35,888 | 1,292 | 3,885 | 350,731 | 11,745 | 38,655 | 3,698 | 2,786,119 |

For HDFC Standard Life Insurance Co. Ltd.

(₹in Lakhs)

Prasun Gajri Chief Investment Officer

Date: 13th August, 2012

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Life - Indi | vidual | Life - Indi | vidual | Life - Indi | /idual | Life - Indiv | /idual | Life - Indivi | idual | Life - Indi | vidual | Life - Indi | vidual |
|---|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|--------------------|-------------|------------------|--------------|------------------|--------------|
| INDESTRUCTOR UNIT FUND | Liquid F | und | Stable F | und | Secured | Fund | Defensive | Fund | Balanced F | und | Equity F | und | Growth | Fund |
| INVESTMENT OF UNIT FUND | ULIF00102/01/04L | iquidFund101 | ULIF00720/06/07S | tableMgFd101 | ULIF00202/01/04S | ecureMgtF101 | ULIF00302/01/04D | efensiveF101 | ULIF00402/01/04Bal | lancedMF101 | ULIF00616/01/06E | quityMgFd101 | ULIF00502/01/04G | rowthFund101 |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | | - | 799 | 10.11 | 7,433 | 36.50 | 3,893 | 27.82 | 11,355 | 18.31 | 4,655 | 4.86 | - | - |
| Corporate Bonds | | - | 2,126 | 26.91 | 2,260 | 11.09 | 1,442 | 10.31 | 4,261 | 6.87 | 2,316 | 2.42 | - | - |
| Infrastucture Bonds | | - | 4,464 | 56.51 | 9,101 | 44.68 | 3,525 | 25.20 | 14,732 | 23.75 | 9,366 | 9.78 | - | - |
| Equity | | - | - | | - | - | 3,032 | 21.67 | 26,523 | 42.76 | 69,608 | 72.66 | 374,815 | 92.9 |
| Money Market | 7,605 | 96.53 | 259 | 3.28 | 79 | 0.39 | 282 | 2.02 | 23 | 0.04 | 2,819 | 2.94 | 3,435 | 0.8 |
| Mutual Funds | | - | - | | - | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | | 1,000 | 4.91 | 1,000 | 7.15 | 1,600 | 2.58 | 1,650 | 1.72 | - | - |
| Sub Total (A) | 7,605 | 96.53 | 7,647 | 96.81 | 19,873 | 97.57 | 13,175 | 94.17 | 58,493 | 94.31 | 90,414 | 94.38 | 378,250 | 93.8 |
| II. Current Assets: | | | | | | | | | | | | | | |
| Accrued Intrest | 278 | 3.53 | 255 | 3.23 | 584 | 2.86 | 411 | 2.94 | 1.089 | 1.76 | 1,020 | 1.07 | 3 | 0.0 |
| Dividend Recievable | - | - | - | - | - | - | 1 | 0.01 | 11 | 0.02 | 31 | 0.03 | 162 | 0.0 |
| Bank Balance | 1 | 0.01 | 1 | 0.01 | 1 | 0.01 | 1 | 0.01 | 1 | 0.00 | 2 | 0.00 | 2 | 0.0 |
| Receivable for Sale of Investments | | - | - | - | - | | (0) | (0.00) | 6 | 0.01 | 192 | 0.20 | 1,219 | 0.3 |
| Other Current Assets (for Investments) | | - | - | - | 0 | 0.00 | - | - | - | | - | - | (0) | (0.0) |
| Less: Current Liabilities | | - | | | | | | | | | | | , , | - |
| Payable for Investments | | - | - | - | (74) | (0.36) | (269) | (1.92) | (11) | (0.02) | (28) | (0.03) | 0 | 0.0 |
| Fund Mgmt Charges Payable | (5) | (0.07) | (4) | (0.05) | (14) | (0.07) | (9) | (0.07) | (42) | (0.07) | (65) | (0.07) | (275) | (0.0) |
| Other Current Liabilities (for Investments) | (1) | (0.01) | (0) | (0.01) | (2) | (0.01) | (1) | (0.01) | (5) | (0.01) | (8) | (0.01) | (34) | (0.0 |
| Sub Total (B) | 273 | 3,47 | 252 | 3,19 | 495 | 2.43 | 134 | 0.96 | 1,049 | 1.69 | 1,143 | 1,19 | 1,077 | 0,2 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | | - | - | - | - | - | 441 | 3.15 | 890 | 1.44 | - | - | - | - |
| Infrastructure Bonds | | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 241 | 1.72 | 1,591 | 2.57 | 4,237 | 4.42 | 23,735 | 5.8 |
| Money Market | - | - | - | - | - | | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | | - | - |
| Sub Total (C) | | | | | | | 683 | 4.88 | 2,481 | 4.00 | 4,237 | 4.42 | 23,735 | 5.8 |
| Total (A + B + C) | 7,878 | 100.00 | 7,899 | 100.00 | 20,368 | 100.00 | 13,992 | 100.00 | 62,024 | 100.00 | 95,795 | 100.00 | 403,063 | 100.0 |
| Funds Carried Forward (as per LB 2) | ĺ | | | | | | | | | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Life - G | roup | Life - Gr | oup | Life - Gr | oup | Life - Gr | oup | Life - Gr | oup | Life - Gr | oup |
|---|------------------|----------|------------------|---------------|------------------|----------|-----------------|----------|------------------|----------|------------------|----------|
| INVESTMENT OF UNIT FUND | Liquid F | | Stable F | | Secured F | | Defensive | | Sovereign | | Balanced | |
| INVESTMENT OF UNIT FUND | ULGF02225/02/12L | | ULGF02825/02/12S | | ULGF02325/02/12S | | ULGF02425/02/12 | | ULGF01620/06/07S | | ULGF02525/02/12B | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%) | | | | | | | | | | | | |
| Govt. bonds | - | - | 1,559 | 13.40 | 7,476 | 36.35 | 11,724 | 24.73 | 160 | 97.76 | 2,308 | 21.07 |
| Corporate Bonds | - | - | 3,100 | 26.64 | 4,193 | 20.39 | 4,628 | 9.76 | - | - | 1,076 | 9.83 |
| Infrastucture Bonds | - | - | 6,652 | 57.16 | 8,381 | 40.76 | 14,970 | 31.58 | - | - | 2,331 | 21.29 |
| Equity | - | - | - | - | - | - | 11,211 | 23.65 | - | - | 4,509 | 41.18 |
| Money Market | 7,046 | 95.08 | 8 | 0.07 | 104 | 0.50 | 69 | 0.15 | - | - | 289 | 2.64 |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | - | - | | 1,800 | 3.80 | - | - | 94 | 0.86 |
| Sub Total (A) | 7.046 | 95.08 | 11.319 | 97.27 | 20.154 | 98.00 | 44,403 | 93.68 | 160 | 97.76 | 10.607 | 96.87 |
| OUD TOTAL (A) | 7,040 | 75,00 | | 77,27 | 20,134 | 70.00 | 44,405 | 73.00 | 100 | 77,70 | 10,007 | 70.07 |
| II. Current Assets: | | | | | | | | | | | | |
| Accrued Intrest | 370 | 4.99 | 326 | 2.80 | 532 | 2.59 | 1,382 | 2.91 | 3 | 1.67 | 204 | 1.86 |
| Dividend Recievable | = | - | - | - | = | - | 3 | 0.01 | = | = | 2 | 0.02 |
| Bank Balance | 1 | 0.01 | 1 | 0.01 | 1 | 0.01 | 1 | 0.00 | 1 | 0.65 | 1 | 0.01 |
| Receivable for Sale of Investments | (0) | (0.00) | - | - | = | - | 0 | 0.00 | = | - | 11 | 0.10 |
| Other Current Assets (for Investments) | - | - | - | - | 0 | 0.00 | - | - | = | - | = | = |
| Less: Current Liabilities | | - | | - | | - | | - | | = | | = |
| Payable for Investments | = | - | - | - | (106) | (0.52) | (21) | (0.05) | = | = | (308) | (2.81) |
| Fund Mgmt Charges Payable | (5) | (0.07) | (8) | (0.07) | (14) | (0.07) | (31) | (0.07) | (0) | (0.07) | (7) | (0.07) |
| Other Current Liabilities (for Investments) | (1) | (0.01) | (1) | (0.01) | (2) | (0.01) | (4) | (0.01) | (0) | (0.01) | (1) | (0.01) |
| Sub Total (B) | 365 | 4.92 | 318 | 2,73 | 411 | 2,00 | 1,329 | 2.80 | 4 | 2,24 | (98) | (0.89) |
| III. Other Investments (<=25%) | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | = . | - | 859 | 1.81 | = . | = | 142 | 1.30 |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 810 | 1.71 | - | - | 298 | 2.72 |
| Money Market | - | - | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | _ | | _ | | _ | | 1,668 | 3.52 | _ | | 440 | 4.02 |
| <u> </u> | | | | · | | | 1,000 | <u></u> | | | | |
| Total (A + B + C) | 7,411 | 100.00 | 11,637 | 100,00 | 20,565 | 100,00 | 47,401 | 100.00 | 164 | 100.00 | 10,950 | 100,00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Pension - In | dividual | Pension - In | dividual | Pension - Ir | ndividual | Pension - Inc | dividual | Pension - In | dividual | Pension - Ir | ndividual | Pension - In | ndividual |
|---|------------------|----------|------------------|----------|------------------|-----------|------------------|----------|------------------|----------|------------------|-----------|------------------|-----------|
| | Liquid F | | Stable F | | Secured | | Defensive | | Balanced Fund | | Equity Fund | | Growth Fund | |
| INVESTMENT OF UNIT FUND | ULIF00802/01/04L | | ULIF01420/06/07S | | ULIF00902/01/04S | | ULIF01002/01/04D | | ULIF01102/01/04B | | ULIF01316/01/06E | | ULIF01202/01/04G | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | - | - | 661 | 16.33 | 6,268 | 36.67 | 2,420 | 24.22 | 8,478 | 18.49 | 2,551 | 5.53 | - | - |
| Corporate Bonds | - | | 613 | 15.14 | 1,710 | 10.01 | 1,595 | 15.96 | 2,754 | 6.01 | 550 | 1.19 | - | - |
| Infrastucture Bonds | - | | 2,614 | 64.60 | 7,634 | 44.67 | 3,052 | 30.55 | 11,924 | 26.00 | 4,578 | 9.92 | - | - |
| Equity | - | | - | - | | - | 2,484 | 24.86 | 19,428 | 42.36 | 34,106 | 73.94 | 200,256 | 93.15 |
| Money Market | 3,633 | 95.72 | 23 | 0.56 | 176 | 1.03 | 14 | 0.14 | 17 | 0.04 | 1,180 | 2.56 | 1,180 | 0.55 |
| Mutual Funds | - | | - | - | | - | - | - | - | | | - | - | - |
| Deposit with Banks | - | | - | - | 1,000 | 5.85 | - | | 1,200 | 2.62 | 400 | 0.87 | - | - |
| Sub Total (A) | 3,633 | 95.72 | 3,911 | 96.63 | 16,788 | 98.23 | 9,564 | 95,74 | 43,802 | 95,51 | 43,365 | 94.01 | 201,436 | 93,70 |
| II. Current Assets: | | | | | | | | | | | | | | |
| Accrued Intrest | 164 | 4.33 | 138 | 3.42 | 495 | 2.89 | 255 | 2.55 | 836 | 1.82 | 391 | 0.85 | 0 | 0.00 |
| Dividend Recievable | | | | - | | - | 1 | 0.01 | 7 | 0.02 | 15 | 0.03 | 86 | 0.04 |
| Bank Balance | 1 | 0.03 | 1 | 0.02 | 1 | 0.01 | 1 | 0.01 | 1 | 0.00 | 1 | 0.00 | 1 | 0.00 |
| Receivable for Sale of Investments | - | | | - | | - | 0 | 0.00 | 65 | 0.14 | 146 | 0.32 | 663 | 0.31 |
| Other Current Assets (for Investments) | - | - | - | - | (0) | (0.00) | - | - | - | | - | - | (0) | (0.00) |
| Less: Current Liabilities | | - | | - | | - | | - | | - | | - | | |
| Payable for Investments | - | | - | - | (180) | (1.05) | 0 | 0.00 | (0) | (0.00) | (18) | (0.04) | (0) | (0.00) |
| Fund Mgmt Charges Payable | (3) | (0.07) | (3) | (0.07) | (12) | (0.07) | (7) | (0.07) | (31) | (0.07) | (31) | (0.07) | (146) | (0.07) |
| Other Current Liabilities (for Investments) | (0) | (0.01) | (0) | (0.01) | (1) | (0.01) | (1) | (0.01) | (4) | (0.01) | (4) | (0.01) | (18) | (0.01) |
| Sub Total (B) | 162 | 4.28 | 136 | 3.37 | 302 | 1.77 | 249 | 2.49 | <u>874</u> | 1.91 | 499 | 1.08 | 587 | 0.27 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | - | | - | - | | - | - | - | - | | | - | - | - |
| Infrastructure Bonds | - | | - | - | | - | - | - | - | | | - | - | - |
| Equity | - | - | - | - | | - | 177 | 1.78 | 1,185 | 2.58 | 2,266 | 4.91 | 12,950 | 6.02 |
| Money Market | - | | - | - | - | - | - | - | - | | | - | - | - |
| Mutual Funds | - | | - | - | - | - | - | • | - | • | - | - | - | |
| Sub Total (C) | | | | | <u> </u> | | 177 | 1.78 | 1,185 | 2.58 | 2,266 | 4.91 | 12,950 | 6.02 |
| Total (A + B + C) | 3,795 | 100.00 | 4,047 | 100.00 | 17,090 | 100.00 | 9,990 | 100.00 | 45,861 | 100.00 | 46,130 | 100.00 | 214,973 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Pension - | Group | Pension - | Group | Pension - | Group | Pension - Group | | Pension - Group | | Pension - | Group | Pension - | Group |
|---|-----------------|----------|------------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|------------------|---------------|
| INVESTMENT OF UNIT FUND | Liquid F | | Stable F | | Secured | | Defensive | | Balanced | | Sovereign | | Growth | |
| INVESTMENT OF UNIT FUND | ULGF02918/02/12 | | ULGF03518/02/129 | StableMgFd101 | ULGF03018/02/12 | SecureMgtF101 | ULGF03118/02/12 | DefensiveF101 | ULGF03218/02/12 | BalancedMF101 | ULGF01520/06/07 | SovereignF101 | ULGF03318/02/120 | GrowthFund101 |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | | - | 1,040 | 15.47 | 1,513 | 36.92 | 2,312 | 24.04 | 1,912 | 19.84 | 8 | 96.47 | - | - |
| Corporate Bonds | | - | 1,588 | 23.60 | 793 | 19.36 | 1,415 | 14.71 | 1,040 | 10.79 | | - | - | - |
| Infrastucture Bonds | - | - | 3,875 | 57.61 | 1,671 | 40.78 | 3,309 | 34.40 | 2,108 | 21.87 | - | - | - | - |
| Equity | - | - | - | - | - | - | 2,090 | 21.73 | 4,105 | 42.59 | - | - | 136 | 88.38 |
| Money Market | 2,005 | 94.72 | 3 | 0.04 | 8 | 0.19 | 6 | 0.06 | 159 | 1.65 | | - | 6 | 4.03 |
| Mutual Funds | - | - | - | - | - | - | - | - | | - | | - | - | - |
| Deposit with Banks | - | - | - | - | - | - | 100 | 1.04 | 25 | 0.26 | - | | - | - |
| Sub Total (A) | 2,005 | 94.72 | 6,506 | 96.73 | 3,985 | 97,26 | 9,231 | 95.98 | 9,350 | 97.00 | 8 | 96,47 | 142 | 92,42 |
| II. Current Assets: | | | | | | | | | | | | | | |
| Accrued Intrest | 112 | 5.27 | 224 | 3.33 | 120 | 2.93 | 249 | 2.59 | 177 | 1.84 | 0 | 1.60 | 0 | 0.00 |
| Dividend Recievable | 112 | | | 3.33 | 120 | 2.75 | 1 | 0.01 | 2 | 0.02 | | - | 0 | 0.02 |
| Bank Balance | 2 | 0.09 | 1 | 0.01 | 1 | 0.02 | 1 | 0.01 | 1 | 0.01 | 0 | 2.01 | 1 | 0.65 |
| Receivable for Sale of Investments | - | - | - | - | - | | | - | 27 | 0.28 | - | - | - | |
| Other Current Assets (for Investments) | | - | - | | | _ | - | | | | - | - | | _ |
| Less: Current Liabilities | | - | | | | _ | | | | _ | | - | | - |
| Payable for Investments | | - | - | | (5) | (0.13) | | | (170) | (1.76) | | | | - |
| Fund Mgmt Charges Payable | (1) | (0.07) | (5) | (0.07) | (3) | | (6) | (0.07) | (6) | · · · · | (0) | (0.06) | (0) | (0.07 |
| Other Current Liabilities (for Investments) | (0) | (0.01) | (1) | (0.01) | (0) | 1 / | (1) | (0.01) | (1) | | (0) | , , | (0) | (0.01 |
| , | , , | ` ' | ` ' | | 1.7 | , , , | 1.7 | , , | `` | ` ` | , , | ` ' | , , | , |
| Sub Total (B) | 112 | 5,28 | 220 | 3,27 | 112 | 2.74 | 243 | 2,53 | 30 | 0.31 | 0 | 3,53 | 1 | 0.59 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 143 | 1.49 | 259 | 2.68 | - | - | 11 | 6.99 |
| Money Market | | - | - | - | | - | - | | | - | | - | - | - |
| Mutual Funds | - | - | - | | - | - | - | | - | - | - | - | - | - |
| Sub Total (C) | | | | | | | 143 | 1.49 | 259 | 2,68 | | <u>-</u> | 11 | 6.99 |
| Total (A + B + C) | 2,117 | 100.00 | 6.726 | 100.00 | 4,097 | 100.00 | 9.618 | 100.00 | 9,638 | 100.00 | 9 | 100.00 | 154 | 100.00 |
| Funds Carried Forward (as per LB 2) | 2, | | 0,720 | 100,00 | .,077 | | ,,,,, | .00,00 | ,,000 | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Grou | ın | Grou | n | Grou | ın | Grou | ın | Grou | JD . | Grou | n | Gro | un |
|--|-----------------|----------|------------------|----------|-----------------|----------|-----------------|----------|-----------------|--------------|------------------|--------------|-----------------|----------|
| | Liquid I | | Stable F | | Sovereigi | | Secured | | Defensive | | Balanced | | Growth | |
| INVESTMENT OF UNIT FUND | ULGF00111/08/03 | | ULGF00620/06/075 | | ULGF00720/06/07 | | ULGF00211/08/03 | | ULGF00311/08/03 | | ULGF00411/08/03B | | ULGF00511/08/03 | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | - | - | 415 | 34.02 | 340 | 98.54 | 2,140 | 55.85 | 3,812 | 31.94 | 2,120 | 23.08 | - | - |
| Corporate Bonds | - | - | 237 | 19.44 | • | - | 772 | 20.14 | 1,060 | 8.88 | 615 | 6.69 | | - |
| Infrastucture Bonds | | - | 532 | 43.67 | ٠ | | 755 | 19.70 | 3,632 | 30.43 | 2,046 | 22.27 | | - |
| Equity | - | - | - | - | | - | - | - | 2,877 | 24.10 | 3,750 | 40.82 | 1 | 94.86 |
| Money Market | 2,277 | 95.15 | 1 | 0.10 | • | - | 46 | 1.19 | 163 | 1.36 | 131 | 1.43 | | - |
| Mutual Funds | | - | - | - | | - | - | - | | - | - | | - | - |
| Deposit with Banks | - | - | - | | - | - | - | - | - | - | - | | - | - |
| Sub Total (A) | 2,277 | 95.15 | 1,185 | 97.23 | 340 | 98.54 | 3,713 | 96.89 | 11,544 | 96,71 | 8,662 | 94.28 | 1 | 94.86 |
| | | | | | | | | | | | | | | |
| II. Current Assets: | 117 | 4.00 | 24 | 2.7/ | | 4.40 | | 274 | 242 | 2.42 | 45.4 | 1.00 | (0) | (0.00) |
| Accrued Intrest Dividend Recievable | 117 | 4.88 | 34 | 2.76 | 4 | 1.19 | 142 | 3.71 | 312 | 2.62 0.01 | 154 | 1.68 0.02 | (0) | (0.00) |
| | - | 0.04 | - | 0.08 | | 0.34 | - | 0.03 | 1 | 0.01 | 1 | 0.02 | 0 | |
| Bank Balance | 1 | | 1 | | 1 | | 1 | | | | 1 | | 0 | |
| Receivable for Sale of Investments | - | - | - | - | • | - | • | - | 0 | 0.00 | 3 | 0.04 | - | - |
| Other Current Assets (for Investments) Less: Current Liabilities | | - | - | | - | | - | - | | - | - | · · | - | - |
| Payable for Investments | | - | | | | - | (21) | (0.55) | (107) | (0.90) | (106) | (1.15) | | - |
| Fund Mgmt Charges Payable | (2) | | (1) | (0.06) | (0) | | | , , | (8) | , , | (6) | (0.06) | (0) | |
| Other Current Liabilities (for Investments) | (2) | (0.01) | (0) | (0.01) | (0) | | (2) | | (1) | | (1) | (0.01) | (0) | |
| Other Current Liabilities (for investments) | (0) | (0.01) | (0) | (0.01) | (0) | (0.01) | (0) | (0.01) | (1) | (0.01) | (1) | (0.01) | (0) | (0.01) |
| Sub Total (B) | 116 | 4.85 | 34 | 2.77 | 5 | 1,46 | 119 | 3.11 | 198 | 1.66 | 48 | 0.52 | 0 | 0.81 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | - | | - | | | | - | | - | | 236 | 2.57 | | |
| Infrastructure Bonds | - | | - | | | | - | | | | - | | | |
| Equity | - | | - | | | | - | | 194 | 1.63 | 241 | 2.63 | 0 | 4.32 |
| Money Market | - | | - | | ٠ | | - | | • | | - | | | |
| Mutual Funds | - | | - | | - | | - | | - | | - | | | |
| Sub Total (C) | | | | | | | | | 194 | 1.63 | 478 | 5,20 | 0 | 4.32 |
| | | 100.00 | 1 212 | 100.00 | 2.45 | 400.00 | 2 000 | 100.00 | 44.004 | 100.00 | 0.400 | 100.00 | | 100.00 |
| Total (A + B + C) | 2,393 | 100.00 | 1,219 | 100.00 | 345 | 100.00 | 3,832 | 100.00 | 11,936 | 100.00 | 9,188 | 100.00 | 1 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | | | | | 1 |

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Defined Benef | it Pension | Defined Benef | fit Pension | Defined Benefi | t Pension | Defined Benef | it Pension | Defined Benefi | t Pension |
|---|------------------|------------|-----------------|-------------|------------------|-----------|------------------|------------|------------------|-----------|
| INVESTMENT OF UNIT FUND | Liquid F | | Sovereign | | Secured F | | Defensive | | Balanced | |
| INVESTMENT OF UNIT FUND | ULGF00828/03/05L | | ULGF01420/06/07 | | ULGF00928/03/05S | | ULGF01028/03/05[| | ULGF01128/03/05B | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | |
| Govt. bonds | - | - | 595 | 97.83 | 529 | 42.08 | 1,281 | 30.85 | 628 | 25.99 |
| Corporate Bonds | - | - | - | - | 153 | 12.20 | 181 | 4.36 | 51 | 2.11 |
| Infrastucture Bonds | - | - | - | - | 515 | 41.00 | 1,529 | 36.81 | 616 | 25.51 |
| Equity | - | - | - | - | - | - | 957 | 23.04 | 998 | 41.32 |
| Money Market | 0.02 | 93.02 | | - | 33 | 2.60 | 119 | 2.87 | 12 | 0.49 |
| Mutual Funds | - | - | • | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | - | - | - | - | - | - | - |
| Sub Total (A) | 0.02 | 93.02 | 595 | 97.83 | 1,230 | 97.89 | 4,067 | 97.93 | 2,304 | 95.41 |
| II. Current Assets: | | | | | | | | | | |
| Accrued Intrest | (0.00) | (0.02) | 13 | 2.08 | 42 | 3.37 | 102 | 2.46 | 48 | 1.97 |
| Dividend Recievable | - | - | | - | - | - | 0 | 0.01 | 0 | 0.02 |
| Bank Balance | 0.00 | 2.63 | 1 | 0.16 | 1 | 0.08 | 1 | 0.03 | 1 | 0.04 |
| Receivable for Sale of Investments | - | - | | - | - | - | - | - | 2 | 0.07 |
| Other Current Assets (for Investments) | - | - | | - | - | - | - | - | - | - |
| Less: Current Liabilities | | - | | - | | - | | - | | - |
| Payable for Investments | - | - | | - | (16) | (1.27) | (75) | (1.81) | - | - |
| Fund Mgmt Charges Payable | (0.00) | (0.07) | (0) | (0.06) | (1) | (0.06) | (3) | (0.06) | (2) | (0.06 |
| Other Current Liabilities (for Investments) | 0.00 | 4.44 | (0) | (0.01) | (0) | (0.01) | (0) | (0.01) | (0) | (0.01 |
| Sub Total (B) | 0.00 | 6.98 | 13 | 2.17 | <u> 26</u> | 2.11 | 25 | 0.61 | 49 | 2,02 |
| III. Other Investments (<=25%) | | | | | | | | | | |
| Corporate Bonds | - | - | • | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | - | | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 61 | 1.47 | 62 | 2.56 |
| Money Market | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | | | | | | | 61 | 1.47 | 62 | 2.56 |
| Total (A + B + C) | 0.02 | 100.00 | 608 | 100.00 | 1,256 | 100.00 | 4,153 | 100.00 | 2,415 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly
Statement as on:- 31st December, 2012

(₹in Lakhs)

| INVESTMENT OF UNIT FUND | Life-II - Ind Liquid F | | Life-II - Indi Stable F | | Life-II - Ind Secured | Fund | Life-II - Indi Defensive | | Life-II - Ind Balanced | | Life-II - Ind Equity F | | Life-II - Indiv Growth Fu | und |
|---|---------------------------|----------|----------------------------|----------|--------------------------|----------|-----------------------------|----------|---------------------------|----------|---------------------------|----------|------------------------------|----------|
| INVESTMENT OF UNIT FUND | ULIF01520/02/08 | | ULIF01620/02/08S | | ULIF01720/02/085 | | ULIF01820/02/08D | | ULIF01920/02/08E | | ULIF02020/02/08I | | ULIF02120/02/08Gr | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | - | - | - | - | 8,672 | 36.97 | 2,782 | 25.91 | 9,879 | 19.07 | 3,085 | 4.99 | - | - |
| Corporate Bonds | | - | 1,932 | 34.79 | 4,621 | 19.70 | 2,182 | 20.32 | 5,253 | 10.14 | 3,097 | 5.01 | - | - |
| Infrastucture Bonds | - | - | 3,426 | 61.70 | 9,482 | 40.42 | 3,189 | 29.70 | 13,416 | 25.90 | 6,196 | 10.03 | - | - |
| Equity | - | - | - | - | • | - | 2,118 | 19.73 | 21,085 | 40.70 | 44,154 | 71.46 | 314,717 | 91.6 |
| Money Market | 3,124 | 96.34 | 44 | 0.79 | 23 | 0.10 | 48 | 0.45 | 10 | 0.02 | 597 | 0.97 | 5,384 | 1.5 |
| Mutual Funds | - | - | - | | | | - | - | | | | - | - | - |
| Deposit with Banks | - | - | - | | - | | - | - | - | | 1,000 | 1.62 | - | - |
| Sub Total (A) | 3,124 | 96.34 | 5,402 | 97.28 | 22.798 | 97.19 | 10.317 | 96.12 | 49,643 | 95.82 | 58,128 | 94.08 | 320,101 | 93.2 |
| | | | | | , | | | | | | | | | |
| II. Current Assets: | | | | | | | | | | | | | | |
| Accrued Intrest | 121 | 3.74 | 157 | 2.82 | 707 | 3.02 | 279 | 2.60 | 938 | 1.81 | 790 | 1.28 | 34 | 0.0 |
| Dividend Recievable | - | - | - | | | | 1 | 0.00 | 8 | 0.02 | 19 | 0.03 | 135 | 0.0 |
| Bank Balance | 1 | 0.03 | 1 | 0.02 | 1 | 0.00 | 1 | 0.01 | 1 | 0.00 | 1 | 0.00 | 2 | 0.0 |
| Receivable for Sale of Investments | - | - | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 51 | 0.10 | 153 | 0.25 | 1,168 | 0.3 |
| Other Current Assets (for Investments) | - | - | - | - | 0 | 0.00 | | - | | - | | - | 140 | 0.0 |
| Less: Current Liabilities | | - | | - | | - | | - | | - | | - | | |
| Payable for Investments | - | - | - | - | (21) | (0.09) | | - | (95) | (0.18) | | - | (280) | (0.0) |
| Fund Mgmt Charges Payable | (3) | (0.11) | (6) | (0.11) | (25) | (0.10) | (11) | (0.10) | (54) | (0.10) | (65) | (0.10) | (359) | (0.1 |
| Other Current Liabilities (for Investments) | (0) | (0.01) | (1) | (0.01) | (3) | (0.01) | (1) | (0.01) | (7) | (0.01) | (8) | (0.01) | (44) | (0.0) |
| Sub Total (B) | 119 | 3,66 | 151 | 2.72 | 660 | 2.81 | 268 | 2.50 | 842 | 1,62 | 890 | 1.44 | 796 | 0.2 |
| <u></u> | | | | | | | | | | | | | | |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | - | - | | - | | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | | - | - | - | |
| Equity | - | - | - | - | | - | 149 | 1.39 | 1,324 | 2.55 | 2,770 | 4.48 | 22,554 | 6.5 |
| Money Market | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | | - | | - | - | - | | - | - | - | |
| Sub Total (C) | | _ | | | | | 149 | 1.39 | 1,324 | 2.55 | 2,770 | 4.48 | 22,554 | 6.5 |
| | | | | | | | | | | | | | | |
| Total (A + B + C) | 3,242 | 100.00 | 5,553 | 100.00 | 23,457 | 100.00 | 10,734 | 100.00 | 51,809 | 100.00 | 61,788 | 100.00 | 343,450 | 100.0 |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly
Statement as on:- 31st December, 201

| | Life-l | ı | Life- | I | Life- | | Life-II - C | Froun | Life-II - G | Group | Life-II - G | roun | Life-II - G | roun | Life-II - G | roun |
|---|------------------|----------|-------------|----------|-------------|----------|-------------|----------|-----------------|----------|-----------------|----------|------------------|----------|------------------|----------|
| | Capital Guaran | | CG3A | | CG5A | | Liquid F | | Stable F | | Secured | | Defensive | | Balanced | |
| INVESTMENT OF UNIT FUND | ULGF01805/04/10C | | | | | | | | ULGF03720/02/12 | | ULGF03820/02/12 | | ULGF03920/02/12[| | ULGF04020/02/12E | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%) | | | | | | | | | | | | | | | | |
| Govt. bonds | 197 | 66.69 | 111 | 79.76 | 1,126 | 74.04 | - | - | - | - | 3,734 | 34.67 | 3,044 | 25.64 | 253 | 24.14 |
| Corporate Bonds | - | - | - | - | - | - | | - | 838 | 26.71 | 3,113 | 28.90 | 2,400 | 20.22 | 63 | 5.98 |
| Infrastucture Bonds | - | - | - | - | - | - | - | - | 2,190 | 69.80 | 3,546 | 32.92 | 3,269 | 27.54 | 227 | 21.66 |
| Equity | 78 | 26.28 | 19 | 13.35 | 291 | 19.10 | - | - | | - | - | - | 2,656 | 22.37 | 455 | 43.43 |
| Money Market | 15 | 5.20 | 7 | 4.67 | 79 | 5.17 | 6,300 | 95.19 | 28 | 0.90 | 59 | 0.55 | 14 | 0.12 | 4 | 0.42 |
| Mutual Funds | - | - | | - | - | - | - | - | | - | - | - | - | , | | - |
| Deposit with Banks | - | - | - | - | - | - | - | - | - | - | - | - | - | | - | - |
| Sub Total (A) | 290 | 98.17 | 136 | 97.78 | 1,495 | 98.30 | 6,300 | 95.19 | 3,056 | 97.41 | 10,452 | 97.03 | 11,383 | 95.89 | 1,001 | 95.64 |
| II. Current Assets: | | | | | | | | | | | | | | | | |
| Accrued Intrest | 4 | 1,40 | 3 | 1.92 | 19 | 1,25 | 325 | 4,91 | 84 | 2.68 | 384 | 3.57 | 325 | 2.74 | 17 | 1.62 |
| Dividend Recievable | 0 | 0.00 | 0 | 0.01 | 19 | 0.01 | 323 | 4.91 | 04 | 2.00 | 304 | 3.37 | 323 | 0.01 | 0 | |
| Bank Balance | 0 | 0.00 | 0 | 0.00 | 0 | 0.01 | - 1 | 0.02 | 1 | 0.03 | - | 0.01 | 1 | 0.01 | 1 | 0.02 |
| Receivable for Sale of Investments | U | 0.00 | U | - 0.00 | U | 0.01 | ' | 0.02 | 0 | | 0 | | ' | 0.01 | 1 | 0.10 |
| Other Current Assets (for Investments) | - | - | | - | - | - | | | | 0.00 | 0 | | | - | | 0.21 |
| Less: Current Liabilities | - | - | _ | - | _ | - | | - | | - | | 0.00 | - | | | - |
| Payable for Investments | | | _ | | _ | - | | | (0) | | (53) | | _ | | | - |
| Fund Mgmt Charges Payable | (0) | | (0) | | (2) | | (7) | (0.11) | (3) | , , | (11) | , , | (12) | (0.10) | (1) | |
| Other Current Liabilities (for Investments) | (0) | () | (0) | (0.02) | (0) | 1 / | (1) | (0.01) | (0) | | (2) | | (2) | (0.02) | (0) | |
| Other Current Liabilities (101 Investments) | (0) | (0.02) | (0) | (0.02) | (0) | (0.02) | (1) | (0.01) | (0) | (0.01) | (2) | (0.01) | (2) | (0.02) | (0) | (0.01 |
| Sub Total (B) | 4 | 1.27 | 3 | 1,80 | 17 | 1.13 | 318 | 4.81 | 81 | 2,59 | 319 | 2.97 | 312 | 2.63 | 19 | 1.82 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | | - | - | - | - | - | - | | | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - | - | - | - | | - | - |
| Equity | 2 | 0.56 | 1 | 0.42 | 9 | 0.56 | | - | - | - | - | - | 176 | 1.48 | 27 | 2.54 |
| Money Market | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| Sub Total (C) | 2 | 0.56 | 1 | 0.42 | 9 | 0.56 | | | | | | | 176 | 1,48 | 27 | 2.54 |
| Total (A + B + C) | 296 | 100.00 | 139 | 100.00 | 1,521 | 100.00 | 6,618 | 100,00 | 3,137 | 100.00 | 10,771 | 100.00 | 11,871 | 100.00 | 1,047 | 100.00 |
| Funds Carried Forward (as per LB 2) | 270 | | .57 | 100,00 | .,52. | 100,00 | 0,0.0 | | 5,.57 | | .0, | | , | .00,00 | 1,017 | .00,00 |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

(₹in Lakhs)

| | Pension-II - I | Individual | Pension-II - I | ndividual | Pension-II - I | ndividual | Pension-II - I | ndividual | Pension-II - Ir | ndividual | Pension-II - I | ndividual | Pension-II - Ir | ndividual |
|---|-----------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|--------------|------------------|---------------|------------------|--------------|
| INVESTMENT OF UNIT FUND | Liquid F | Fund | Stable F | und | Secured | Fund | Defensive | Fund | Balanced | Fund | Equity F | und | Growth F | und |
| INVESTMENT OF UNIT FUND | ULIF02208/10/08 | LiquidFdII101 | ULIF02308/10/085 | StableMFII101 | ULIF02408/10/08S | SecureMFII101 | ULIF02508/10/08E | DefnsvFdII101 | ULIF02608/10/08B | alncdMFII101 | ULIF02708/10/08I | EquityMFII101 | ULIF02808/10/08G | rwthFndll101 |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | | | |
| Govt. bonds | - | | - | - | 8,320 | 37.35 | 2,544 | 27.35 | 7,258 | 19.19 | 1,509 | 3.45 | - | - |
| Corporate Bonds | | - | 1,864 | 35.28 | 4,260 | 19.12 | 2,023 | 21.75 | 4,085 | 10.80 | 1,493 | 3.41 | - | - |
| Infrastucture Bonds | | - | 3,275 | 61.98 | 9,080 | 40.76 | 2,510 | 26.99 | 9,556 | 25.27 | 5,731 | 13.09 | - | - |
| Equity | - | - | - | - | | - | 1,844 | 19.83 | 15,374 | 40.66 | 31,696 | 72.41 | 203,005 | 92.08 |
| Money Market | 2,780 | 96.53 | 34 | 0.65 | 192 | 0.86 | 62 | 0.67 | 51 | 0.14 | 1,090 | 2.49 | 2,218 | 1.01 |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | | - | | | | | | - | | | | - | |
| Sub Total (A) | 2,780 | 96.53 | 5,173 | 97,91 | 21,852 | 98.09 | 8,982 | 96.58 | 36,324 | 96.06 | 41,519 | 94.85 | 205,222 | 93.08 |
| | | | | | | | | | | | | | | |
| II. Current Assets: | 400 | 2.52 | | 0.40 | 454 | | | 0.11 | | | 400 | 0.00 | | |
| Accrued Intrest | 102 | 3.53 | 116 | 2.19 | 651 | 2.92 | 227 | 2.44 | 697 | 1.84 | 403 | 0.92 | 12 | 0.01 |
| Dividend Recievable | | | - | - | - | | 1 | 0.01 | 6 | 0.02 | 14 | 0.03 | 86 | 0.04 |
| Bank Balance | 2 | 0.05 | 1 | 0.02 | 1 | 0.00 | 1 | 0.01 | 1 | 0.00 | 1 | 0.00 | 1 | 0.00 |
| Receivable for Sale of Investments | | - | - | - | | - | | - | 21 | 0.06 | 60 | 0.14 | 667 | 0.30 |
| Other Current Assets (for Investments) | | - | - | - | (0) | (0.00) | | - | - | - | | - | 90 | 0.04 |
| Less: Current Liabilities | | - | | - | | - | | - | | - | | - | | - |
| Payable for Investments | - | - (0.40) | - | - | (201) | (0.90) | (21) | (0.23) | (148) | (0.39) | (138) | (0.32) | (180) | (0.08) |
| Fund Mgmt Charges Payable | (3) | (0.10) | (6) | (0.10) | (23) | (0.10) | (10) | | (40) | (0.10) | (46) | (0.10) | (230) | (0.10) |
| Other Current Liabilities (for Investments) | (0) | (0.01) | (1) | (0.01) | (3) | (0.01) | (1) | (0.01) | (5) | (0.01) | (6) | (0.01) | (28) | (0.01) |
| Sub Total (B) | 100 | 3.47 | 110 | 2.09 | 425 | 1.91 | 196 | 2,11 | 532 | 1.41 | 288 | 0.66 | 418 | 0.19 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | | - | | | - | - | | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 122 | 1.31 | 958 | 2.53 | 1,966 | 4.49 | 14,832 | 6.73 |
| Money Market | - | - | - | - | - | - | - | | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | | | | | | | 122 | 1.31 | 958 | 2.53 | 1,966 | 4.49 | 14,832 | 6.73 |
| Total (A + B + C) | 2,880 | 100.00 | 5,283 | 100.00 | 22,276 | 100.00 | 9,301 | 100.00 | 37,814 | 100.00 | 43,774 | 100.00 | 220,473 | 100,00 |
| Funds Carried Forward (as per LB 2) | 2,000 | 100.00 | 3,283 | 100.00 | 22,270 | 100,00 | 7,301 | 100.00 | 31,014 | 100,00 | 43,774 | 100.00 | 220,473 | 100.00 |
| runus Carrieu Forward (as per LB 2) | | | | | | | | | | | | | | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Pension-II | - Group | Pension-II - | Group | Pension-II - | Group | Pension-II - | Groun | Pension-II - | Group | Pension-II - | Group |
|---|-----------------|----------|------------------|----------|------------------|----------|------------------|----------|------------------|----------|------------------|----------|
| | Liquid F | | Stable F | | Secured I | | Defensive I | | Capital Guaran | | Balanced | |
| INVESTMENT OF UNIT FUND | ULGF04311/02/12 | | ULGF04811/02/128 | | ULGF04411/02/129 | | ULGF04511/02/12D | | ULGF01905/04/10C | | ULGF04611/02/12E | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | |
| Govt. bonds | = | - | - | - | 1,942 | 34.42 | 2,593 | 25.91 | 21 | 70.22 | 260 | 26.24 |
| Corporate Bonds | - | - | 504 | 33.76 | 1,521 | 26.97 | 1,911 | 19.09 | - | - | 51 | 5.14 |
| Infrastucture Bonds | - | - | 944 | 63.22 | 1,975 | 35.02 | 2,885 | 28.82 | - | - | 226 | 22.89 |
| Equity | = = | - | - | - | - | - | 2,174 | 21.72 | 7 | 22.52 | 394 | 39.85 |
| Money Market | 306 | 96.50 | 16 | 1.07 | 69 | 1.23 | 96 | 0.96 | 2 | 5.39 | 25 | 2.57 |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | - | - | - | - | - | - | - | - | - |
| Sub Total (A) | 306 | 96.50 | 1,465 | 98.05 | 5,508 | 97.64 | 9,659 | 96.50 | 29 | 98.13 | 956 | 96.68 |
| | | | | | | | | | | | | |
| II. Current Assets: | | | | | | | | | | | | |
| Accrued Intrest | 10 | 3.30 | 30 | 2.00 | 202 | 3.59 | 259 | 2.58 | 0 | 1.47 | 17 | 1.67 |
| Dividend Recievable | = | = | - | = | - | = | 1 | 0.01 | 0 | 0.00 | 0 | 0.02 |
| Bank Balance | 1 | 0.32 | 1 | 0.07 | 1 | 0.02 | 1 | 0.01 | 0 | 0.02 | 1 | 0.10 |
| Receivable for Sale of Investments | = | - | - | - | - | - | = | - | - | = | 1 | 0.06 |
| Other Current Assets (for Investments) | - | - | - | - | - | - | - | - | - | - | - | - |
| Less: Current Liabilities | | - | | = | | = | | - | | = | | - |
| Payable for Investments | = | = | - | - | (64) | (1.13) | (43) | (0.43) | - | = | (11) | (1.07) |
| Fund Mgmt Charges Payable | (0) | (0.11) | (2) | (0.11) | (6) | (0.10) | (11) | (0.11) | (0) | (0.11) | (1) | (0.10) |
| Other Current Liabilities (for Investments) | (0) | (0.01) | (0) | (0.01) | (1) | (0.01) | (1) | (0.01) | (0) | (0.02) | (0) | (0.01) |
| Sub Total (B) | 11 | 3,50 | 29 | 1.95 | 133 | 2.36 | 205 | 2.05 | 0 | 1.36 | 7 | 0.66 |
| III. Other Investments (<=25%) | | | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | - | - | 145 | 1.45 | 0 | 0.51 | 26 | 2.65 |
| Money Market | - | - | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | | | | | | | 145 | 1.45 | 0 | 0.51 | 26 | 2.65 |
| Total (A + B + C) | 317 | 100.00 | 1,494 | 100.00 | 5,641 | 100.00 | 10,009 | 100.00 | 29 | 100.00 | 989 | 100.00 |
| Total (A + B + C) | 317 | 100,00 | 1,494 | 100,00 | 3,041 | 100,00 | 10,009 | 100,00 | 29 | 100,00 | 989 | 100,00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | | | |

(₹in Lakhs)

L-27-Invt Unit Linked-3A-B

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

Statement as on :- 31st December, 2012

| | Wealth Max | kimiser | Wealth Ma | ximiser | Wealth Max | cimiser | Wealth Ma | ximiser | Wealth Max | cimiser |
|---|------------------|----------|------------------|----------|------------------|----------|------------------|----------|------------------|----------|
| INVESTMENT OF UNIT FUND | Money | | Bond Oppu | | Large (| | Mid C | | Manag | |
| INVESTMENT OF UNIT FUND | ULIF02904/08/08M | | ULIF03004/08/08B | | ULIF03204/08/08L | | ULIF03104/08/08N | | ULIF03304/08/08M | |
| | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | |
| Govt. bonds | 1,490 | 82.65 | 3,490 | 58.58 | - | - | - | - | 11,246 | 14.09 |
| Corporate Bonds | - | - | 162 | 2.71 | - | - | - | - | 2,113 | 2.65 |
| Infrastucture Bonds | 151 | 8.39 | 1,331 | 22.33 | - | - | - | - | 18,520 | 23.21 |
| Equity | - | - | - | - | 7,206 | 93.07 | 5,352 | 83.60 | 41,131 | 51.55 |
| Money Market | 127 | 7.05 | 282 | 4.74 | 251 | 3.24 | 232 | 3.62 | 1,572 | 1.97 |
| Mutual Funds | - | - | - | = | - | - | - | - | - | - |
| Deposit with Banks | - | - | 531 | 8.91 | - | - | - | - | 500 | 0.63 |
| Sub Total (A) | 1,768 | 98.09 | 5,796 | 97.28 | 7,457 | 96.31 | 5,584 | 87.22 | 75,082 | 94.09 |
| II. Current Assets: | | | | | | | | | | |
| Accrued Intrest | 36 | 2.02 | 171 | 2.87 | 0 | 0.00 | 0 | 0.00 | 1,197 | 1.50 |
| Dividend Recievable | - | - | - | - | 6 | 0.08 | 1 | 0.01 | 18 | 0.02 |
| Bank Balance | 1 | 0.06 | 1 | 0.02 | 1 | 0.01 | 1 | 0.02 | 2 | 0.00 |
| Receivable for Sale of Investments | - | - | - | - | - | - | 145 | 2.26 | 497 | 0.62 |
| Other Current Assets (for Investments) | - | - | - | - | 35 | 0.45 | 114 | 1.78 | - | - |
| Less: Current Liabilities | | - | | - | | - | | - | | - |
| Payable for Investments | - | - | (0) | (0.00) | (70) | (0.91) | (228) | (3.57) | (277) | (0.35 |
| Fund Mgmt Charges Payable | (3) | (0.15) | (9) | (0.15) | (11) | (0.15) | (9) | (0.15) | (118) | (0.15 |
| Other Current Liabilities (for Investments) | (0) | (0.02) | (1) | (0.02) | (1) | (0.02) | (1) | (0.02) | (15) | (0.02 |
| Sub Total (B) | 34 | 1.91 | 162 | 2.72 | (41) | (0.53) | 22 | 0.34 | 1,305 | 1,63 |
| III. Other Investments (<=25%) | | | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - |
| Equity | - | - | - | - | 327 | 4.22 | 796 | 12.44 | 3,409 | 4.27 |
| Money Market | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | | | | | 327 | 4.22 | 796 | 12.44 | 3,409 | 4.27 |
| Total (A + B + C) | 1,802 | 100.00 | 5,958 | 100.00 | 7,743 | 100.00 | 6,402 | 100.00 | 79,795 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | • | |

Unit Linked Insurance Business

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly

| | Wealth Bu | uilder | Wealth B | uilder | Wealth B | uilder | Wealth Bu | uilder |
|---|------------------|----------|-------------------|----------|------------------|----------|------------------|----------|
| INVESTMENT OF UNIT FUND | Blue ch | | Incon | | Opportui | | Vanta | |
| INVESTMENT OF UNIT FUND | ULIF03501/01/10B | | ULIF03401/01/10In | | ULIF03601/01/100 | | ULIF03701/01/10V | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | |
| Govt. bonds | - | - | 5,370 | 40.59 | - | - | 4,695 | 14.58 |
| Corporate Bonds | - | - | 2,470 | 18.67 | - | - | 826 | 2.57 |
| Infrastucture Bonds | - | - | 5,010 | 37.87 | - | - | 5,882 | 18.27 |
| Equity | 62,849 | 90.82 | - | - | 101,289 | 79.85 | 17,953 | 55.77 |
| Money Market | 2,002 | 2.89 | 439 | 3.32 | 5,747 | 4.53 | 18 | 0.06 |
| Mutual Funds | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | - | - | - | - | - |
| Sub Total (A) | 64,851 | 93.71 | 13,289 | 100.45 | 107,035 | 84.38 | 29,374 | 91.25 |
| II. Current Assets: | | | | | | | | |
| Accrued Intrest | 0 | 0.00 | 401 | 3.03 | 1 | 0.00 | 379 | 1.18 |
| Dividend Recievable | 26 | 0.04 | - | - | 2 | 0.00 | 1 | 0.00 |
| Bank Balance | 2 | 0.00 | 1 | 0.01 | 3 | 0.00 | 1 | 0.00 |
| Receivable for Sale of Investments | 209 | 0.30 | - | - | 1 | 0.00 | - | - |
| Other Current Assets (for Investments) | 222 | 0.32 | (0) | (0.00) | 261 | 0.21 | 49 | 0.15 |
| Less: Current Liabilities | | - | | - | | - | | - |
| Payable for Investments | (445) | (0.64) | (445) | (3.37) | (522) | (0.41) | (98) | (0.30) |
| Fund Mgmt Charges Payable | (77) | (0.11) | (14) | (0.11) | (140) | (0.11) | (36) | (0.11) |
| Other Current Liabilities (for Investments) | (10) | (0.01) | (2) | (0.01) | (17) | (0.01) | (5) | (0.01) |
| Sub Total (B) | (70) | (0.10) | (60) | (0.45) | (412) | (0.32) | 291 | 0.90 |
| III. Other Investments (<=25%) | | | | | | | | |
| Corporate Bonds | - | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - |
| Equity | 4,422 | 6.39 | - | - | 20,228 | 15.95 | 2,524 | 7.84 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - |
| Sub Total (C) | 4,422 | 6.39 | | <u>-</u> | 20,228 | 15.95 | 2,524 | 7.84 |
| Total (A + B + C) | 69,202 | 100.00 | 13,229 | 100.00 | 126,852 | 100.00 | 32,189 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | |

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Periodicity of Submission: Quarterly
Statement as on:- 31st December, 2012

(₹in Lakhs)

PART-B

| | Life Su | per-II | Life Su | per-II | Life Sur | er-II | Life Sur | per-II | PEGN | IAX | Policy Disc | ontinued | Pension S | uper 12 | | |
|---|------------------|---------------|-----------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|---------------|------------------|--------------|--------------|----------|
| BULESTMENT OF UNIT FUND | Balanced | d Fund | Capital Gu | iarantee | Short T | | Highest | | Pension N | laximus | Policy Discont | | Pension Super PI | | TOTAL UNIT L | INKED |
| INVESTMENT OF UNIT FUND | ULIF03901/09/10E | BalancedFd101 | ULIF04126/10/10 | CaptlGuaFd101 | ULIF03801/09/10S | hortTrmFd101 | ULIF04001/09/10H | ighestNAV101 | ULIF04224/01/11P | enGuaFnd1101 | ULIF05110/03/11I | DiscontdPF101 | ULIF04818/06/12P | enSuPls12101 | | |
| | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| I. Approved Investments (>=75%) | | | | | | | | | | | | | | | | |
| Govt. bonds | 6,529 | 17.97 | | | - | | 113,350 | 31.68 | - | - | 3,928 | 9.98 | 1,932 | 59.87 | 299,742 | 10.6 |
| Corporate Bonds | 3,508 | 9.66 | | | 1,324 | 32.85 | 20,265 | 5.66 | 3,424 | 28.14 | 4,781 | 12.14 | | - | 120,613 | 4.29 |
| Infrastucture Bonds | 7,302 | 20.10 | | | 2,205 | 54.69 | 93,605 | 26.16 | 7,382 | 60.65 | 2,841 | 7.22 | | - | 349,264 | 12.4 |
| Equity | 17,427 | 47.97 | 1,240 | 96.05 | - | | 97,422 | 27.22 | 852 | 7.00 | | - | 1,182 | 36.64 | 1,754,855 | 62.3 |
| Money Market | 71 | 0.19 | 15 | 1.19 | 356 | 8.82 | 23,298 | 6.51 | 61 | 0.50 | 23,121 | 58.73 | 550 | 17.04 | 114,028 | 4.0 |
| Mutual Funds | - | - | | | - | | - | - | - | - | | - | | - | - | |
| Deposit with Banks | - | - | | | - | | - | - | - | - | 800 | 2.03 | - | - | 12,700 | 0.4 |
| Sub Total (A) | 34,836 | 95.89 | 1,256 | 97.24 | 3,885 | 96.36 | 347,941 | 97.23 | 11,718 | 96.28 | 35,471 | 90.10 | 3,664 | 113.55 | 2,651,201 | 94.22 |
| II. Current Assets: | | | | | | | | | | | | | | | | |
| Accrued Intrest | 563 | 1.55 | 0 | 0.00 | 151 | 3.74 | 7,681 | 2.15 | 446 | 3.67 | 729 | 1.85 | 33 | 1.03 | 29,287 | 1.0- |
| Dividend Recievable | 8 | 0.02 | 1 | 0.05 | - | - | 47 | 0.01 | 0 | 0.00 | - | - | 0 | 0.01 | 706 | 0.0 |
| Bank Balance | 1 | 0.00 | 1 | 0.08 | 1 | 0.02 | 1 | 0.00 | 1 | 0.01 | 1 | 0.00 | 1 | 0.04 | 87 | 0.0 |
| Receivable for Sale of Investments | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 5,309 | 0.19 |
| Other Current Assets (for Investments) | - | - | - | | - | - | - | | - | - | - | - | | - | 911 | 0.0 |
| Less: Current Liabilities | | - | | | | | | - | | - | | - | | - | - | |
| Payable for Investments | (85) | (0.23) | | | - | | (0) | (0.00) | | - | | - | (504) | (15.63) | (5,446) | (0.19 |
| Fund Mgmt Charges Payable | (39) | | (1) | (0.11) | (4) | (0.11) | (399) | (0.11) | (14) | | (16) | (0.04) | (1) | | (2,588) | (0.09 |
| Other Current Liabilities (for Investments) | (5) | (0.01) | (1) | (0.04) | (1) | (0.01) | (217) | (0.06) | (8) | (0.06) | (2) | (0.01) | (1) | (0.02) | (499) | (0.02 |
| Sub Total (B) | 443 | 1.22 | (0) | (0.03) | 147 | 3.64 | 7,114 | 1.99 | 426 | 3.50 | 712 | 1.81 | (471) | (14.60) | 27,768 | 0.99 |
| III. Other Investments (<=25%) | | | | | | | | | | | | | | | - | |
| Corporate Bonds | - | - | - | | - | - | - | - | - | - | 3,184 | 8.09 | - | - | 5,753 | 0.20 |
| Infrastructure Bonds | | - | - | | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity | 1,052 | 2.89 | 36 | 2.79 | - | - | 2,790 | 0.78 | 27 | 0.22 | - | - | 34 | 1.05 | 129,165 | 4.59 |
| Money Market | - | - | - | | - | - | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | | - | - | - | - | - | - | - | - | - | - | - | - |
| Sub Total (C) | 1,052 | 2.89 | 36 | 2.79 | | | 2,790 | 0.78 | 27 | 0,22 | 3,184 | 8.09 | 34 | 1.05 | 134,918 | 4.79 |
| Total (A + B + C) | 36,330 | 100.00 | 1,292 | 100.00 | 4,032 | 100.00 | 357,844 | 100.00 | 12,171 | 100.00 | 39,368 | 100.00 | 3,227 | 100.00 | 2,813,887 | 100.00 |
| Funds Carried Forward (as per LB 2) | | | | | | | | | | | | | | | | |

For HDFC Standard Life Insurance Co. Ltd.

Part - C Form - 3A FORM L-28-ULIP-NAV-3A

Company Name & Code:

HDFC Standard Life Insurance Company Limited - 101 31st December 2012

ount in 🔻) 3rd 2nd 3 Year Assets Held on the NAV as on the NAV as Previous Previous Quarter NAV 37.0705 Name of the Scheme SFIN Code Rolling Quarter NAV NAV 38.695 38.6956 37.889 8.25 ULIF00102/01/04LiquidFund101 Liquid Fund Investment - Life 2 Secured Managed Investment - Life ULIF00202/01/04SecureMgtF101 2,036,811,466 36.6415 36.6415 35.7391 34.5581 33.7482 10.02 8.59 7.67 Defensive Managed Investment - Life ULIF00302/01/04Defensive 12.81 1, 399, 162, 355 47.4297 47.4297 45.9458 43.8825 43.2009 60.9257 58.6404 55.1049 6,202,365,779 60.9257 55.3650 Balanced Managed Investment - Life ULIF00402/01/04BalancedMF101 5 Equity Managed Investment - Life Growth Fund Investment - Life ULIF00616/01/06EquityMgFd101 9,579,463,364 75.5351 71.9671 66.8526 67.5758 19.67 6.98 5.78 76.4304 36.5346 40,306,280,235 86.286 86.2860 81.7310 74.8931 22.11 39.000 39.0002 8.40 38.1912 Liquid Fund Investment - Pension ULIF00802/01/04LiquidFund101 8.57 7.63 7.26 8 ULIF00902/01/04SecureMgtF101 36.0679 43.0921 34.0185 39.7077 33.2117 39.1628 52.9513 10.07 13.48 Secured Managed Investment - Pension 1,709,005,685 999,008,887 36.0679 43.0921 35.1748 41.6760 Defensive Managed Investment - Pension ULIF01002/01/04DefensiveF101 4,586,105,514 58.5621 58.5621 53.2053 10 Balanced Managed Investment - Pension ULIF01102/01/04BalancedMF101 56.3575 15.52 72.2046 82.8160 72.2046 82.8160 63.5018 71.8459 64.1590 73.3498 Equity Managed Investment - Pension ULIF01316/01/06EquityMgFd101 4,612,950,935 21,497,295,553 68.5566 78.4073 21.11 ULIF01202/01/04GrowthFund101 12 Growth Fund Investment - Pension 13 Liquid Fund Investment - Group ULGF00111/08/03LiquidFund101 239,307,692 39.2643 39.2643 38.4430 37.5750 36.7413 8.08 14 Secured Managed Investment - Group ULGF00211/08/03SecureMgtF101 383,197,533 36,4186 36,4186 35,6149 34,6620 33.8339 8.95 7.28 1,193,613,267 53.4510 53.4510 49.6260 49.0417 12.85 15 Defensive Managed Investment - Group ULGF00311/08/03DefensiveF101 Balanced Managed Investment - Group Growth Fund Investment - Group 16 ULGF00411/08/03BalancedMF101 918,793,896 76,676 76,6764 73,7991 69,6035 69.5912 15.47 17 ULGF00511/08/03GrowthFund101 92,393 200.6174 200,6174 188,1433 174,9102 171,9967 26.30 18 07 35.4379 18 Liquid Fund Investment - DB Pension ULGF00828/03/05LiquidFund101 2,484 37.2992 37.2992 36.6784 36.0605 6.72 8.65 125,637,439 19 red Managed Investment - DB Pension ULGF00928/03/05SecureMatF101 75.2072 75,2072 71.3146 69,4782 9.02 37.38 Defensive Managed Investment - DB Pension ULGF01028/03/05DefensiveF101 415,280,855 43.5622 43 5622 42 2507 40.5537 39,9993 12.32 7 12 20 21 Balanced Managed Investment - DB Pension ULGF01128/03/05BalancedMF101 241,492,852 54.5066 54.5066 52.5089 49.7612 49.4017 15.09 7.61 22 7.62 ULIF00720/06/07StableMgFd101 789 920 962 38,1402 38 1402 37 4214 36,4269 35,6320 7 51 38.1735 38.1735 Stable Managed Pension ULIF01420/06/07StableMgFd101 24 Stable Managed - Group ULGF00620/06/07StableMgFd101 121,919,088 36.9273 36.9273 36.2619 35.3884 34.6112 7.28 6.92 31.4893 31.3955 31.4893 31.3955 29.5513 29.5983 28.9867 13.55 12.58 6.81 7.23 30,4495 Sovereign Fund Life 16,415,030 870,026 30.4307 26 Sovereign Fund Pension ULGF01520/06/07SovereignF101 Sovereign Fund - Group Sovereign Fund - DB Pe ULGF00720/06/07SovereignF101 ULGF01420/06/07SovereignF101 34,523,066 31.0673 31.0673 30.0117 29.1101 28.6481 13.95 6.73 31.0722 14.8037 29.2864 28.5413 13.9180 28 29 Liquid Fund Investment - Life - I ULIF01520/02/08LiquidFdll101 9.65 12.11 14.57 30 31 14.7377 14.2455 14.7377 14.2455 13.5959 13.0437 Secured Managed Investment - Life - II UI IF01720/02/08SecureMFII101 2,345,707,098 14.3876 13.8235 13.9160 13.2181 8.91 7.39 ULIF01820/02/08DefnsvFdll101 1.073.439.191 Defensive Managed Investment - Life - II 7.37 12.6462 32 Balanced Managed Investment - Life - II ULIF01920/02/08BalncdMFII101 5,180,878,208 12.6462 12.1982 11.5320 11.4451 10.3977 8.7765 10.5194 ULIF02020/02/08EquityMFII101 ULIF02120/02/08GrwthFndII10 6,178,833,426 34,345,037,482 555,293,357 11.7120 10.0626 11.7120 10.0626 11.1829 9.5426 18.77 21.62 6.31 5.51 7.35 33 34 Equity Managed Investment - Life - II Growth Fund Investment - Life - II 35 Stable Managed Life - II Money Plus Niche Life Fund ULIF01620/02/08StableMFII101 14.3900 14.3900 14.1224 13.7433 13.4496 7.52 36 37 180,238,755 595,837,438 13.1339 13.7301 13.1339 13.7301 12.9675 13.4248 12.7811 13.1102 12.5128 12.8551 5.09 9.02 5.15 6.00 ULIF03004/08/08BondOprtFd101 Bond Opportunity Niche Life Fund 38 39 Mid Cap Niche Life Fund Large Cap Niche Life Fund ULIF03104/08/08Mid-capFnd101 640,163,924 20.2205 20,2205 19, 1960 17.6767 18.3887 21,17 10.53 ULIF03204/08/08Large-CapF101 13.0503 14.7190 17.70 774,287,518 14.5471 14.5471 13.1447 4.30 6.78 16.0906 16.0906 40 Manager Niche Life Fund ULIF03304/08/08ManagerFnd101 15.550 14.8093 41 42 ULIF02608/10/08BalncdMFII101 ULIF02508/10/08DefnsvFdII101 3,781,375,633 Balanced Managed Investment - Pension - II

Defensive Managed Investment - Pension - II 16.9667 16.9667 16.3633 15.4774 15.3834 14.63 7.04 15.5484 15.5484 17.2885 930,080,946 4,377,357,668 14.4256 14.2351 12.10 16.5034 15.6300 43 Equity Managed Investment - Pension - II ULIF02708/10/08EquitvMFII101 15.3867 6.43 44 rth Fund Investment - Pens ULIF02808/10/08GrwthFndll10 22 047 257 094 19 1639 19 1639 18 1756 16 7266 17 0764 5 35 288,024,368 13.1778 7.56 45 Liquid Fund Investment - Pension - II ULIF02208/10/08LiquidFdll101 14.5590 9.63 46 Secured Managed Investment - Pension - II ULIF02408/10/08SecureMFII101 2,227,613,196 14.5590 14.2141 13.7488 13.4286 8.92 47 528,338,246 13.7537 13 5007 13 1366 12.8556 11.7786 7.43 9.49 7.36 12.7705 12.7705 1,322,932,607 12.4723 N/A 48 Income Wealth Builder Fund # ULIF03401/01/10IncomeFund10 12.0411 49 50 Blue Chip Wealth Builder Fund # Oppurtunity Wealth Builder Fund ULIF03501/01/10BlueChipFd101 ULIF03601/01/10OpprtntyFd101 6,920,234,064 11.0805 11.0805 10.5219 9.6738 9.8853 21.06 N/A 12,685,181,990 12 4236 12.4236 10 7196 11.4934 26.67 N/A 12.5624 3,218,881,873 51 Vantage Wealth Builder Fund # ULIF03701/01/10VantageFnd10 52 53 Capital Guarantee 5 Year Life Fund - II #
Capital Guarantee 5 Year Pension Fund - II # ULGF01805/04/10CapGuaFnd2101 ULGF01905/04/10CapGuaFnd2101 11.2045 11.1771 N/A N/A 29,557,639 11.6715 11.6715 11.4289 11.2303 8.42 11.7019 11.7019 11.2509 9.7744 35,784,418,508 54 HDFC SL Highest NAV Guarantee Fund Life Super - II / ULIF04001/09/10HighestNAV101 10.1677 9.6431 8.83 N/A 11.9774 11.2398 10.7077 403,185,457 3,633,029,645 11.9774 11.7512 10.7748 11.4609 10.1612 7.64 17.12 N/A N/A 55 56 HDFC SL Short Term Fund Life Super - II ^
HDFC SL Balanced Fund Life Super - II ^ ULIF03801/09/10ShortTrmFd101 ULIF03901/09/10BalancedFd101 57 HDFC SL Capital Guarantee Fund Life Super- II
HDFC Life Pension Guarantee Maximus Fund @ ULIF04126/10/10CaptlGuaFd101 ULIF04224/01/11PenGuaFnd110 129,153,114 10.7077 10.3712 9.6220 9.6599 12.87 N/A 58 59 1,217,106,405 13,919,855 11.5173 11.0729 11.5173 11.0729 11.3045 10.8861 10.8397 10.6301 10.6080 7.47 6.81 N/A HDFC Life Capital Guarantee 3A Life Fund - II \$\$ ULGF02005/04/11CapGuaFd3A101 HDFC Life Capital Guarantee 5A Life Fund - II \$\$ Pension-Liquid Group Fund II % ULGF02105/04/11CapGuaFd5A101 ULGF04311/02/12LiquidFdll101 60 152,112,678 11.0790 11.0790 10.8487 10.5377 10.2844 8,42 N/A 14.0085 13.7543 14.0085 13.7543 13.1780 12.8541 13.7433 13.4523 13.1337 13.4976 62 Pension-Stable Managed Group Fund II % ULGF04811/02/12StableMFII101 63 64 Pension-Secure Managed Group Fund II %
Pension-Defensive Managed Group Fund II % ULGF04411/02/12SecureMFII101 ULGF04511/02/12DefnsvFdII101 564,074,465 14.5483 14,5483 14,2132 13,7201 13.4016 8.89 15.4956 14.1618 1,000,904,681 14.3578 65 Pension-Balanced Managed Group Fund II % ULGF04611/02/12BalncdMFII101 98,900,391 16.8926 16,8926 16,2988 15,4220 15.3511 6.89

HDFC Standard Life Insurance Company Limited - 101 31st December 2012

Company Name & Code: Statement as on:

| | | | | | | | | | (# | Amount in ₹) |
|-----|---|------------------------------|-------------------------------|--------------------------|--------------------|-------------------------|-----------------------------------|-----------------------------------|----------------------------------|---------------------------|
| No. | Name of the Scheme | SFIN Code | Assets Held on the above date | NAV as on the above date | NAV as per LB 2 | Previous Quarter NAV | 2nd Previous Quarter NAV | 3rd Previous Quarter NAV | Annualised Return/Yield \$ | 3 Year Rolling CAGR |
| 66 | Pension - Balanced ManagedGroup Fund % | ULGF03218/02/12BalancedMF101 | 963,849,747 | 58.5554 | 58.5554 | 56.3610 | 53.1572 | 52.9342 | 15.45 | 7.26 |
| 67 | Pension - Defensive ManagedGroup Fund % | ULGF03118/02/12DefensiveF101 | 961,770,678 | 42.8472 | 42.8472 | 41.4928 | 39.5589 | 38.9954 | 12.95 | 7.42 |
| 68 | Pension - GrowthGroup Fund % | ULGF03318/02/12GrowthFund101 | 15,416,357 | 82.2955 | 82.2955 | 78.1473 | 71.9449 | 73.0936 | 21.06 | 5.55 |
| 69 | Pension - LiquidGroup Fund % | ULGF02918/02/12LiquidFund101 | 211,660,577 | 39.0892 | 39.0892 | 38.1466 | 37.3004 | 36.4668 | 9.80 | 8.28 |
| 70 | Pension - Secure ManagedGroup Fund % | ULGF03018/02/12SecureMgtF101 | 409,706,653 | 36.0931 | 36.0931 | 35.2205 | 33.9931 | 33.1891 | 9.83 | 8.60 |
| 71 | Pension - Stable ManagedGroup Fund % | ULGF03518/02/12StableMgFd101 | 672,595,922 | 38.1526 | 38.1526 | 37.4369 | 36.4606 | 35.6746 | 7.58 | 7.45 |
| 72 | Life-Balanced Managed Group Fund II % | ULGF04020/02/12BalncdMFII101 | 104,680,794 | 12.5622 | 12.5622 | 12.1238 | 11.4743 | 11.4155 | 14.35 | 7.13 |
| 73 | Life-Defensive Managed Group Fund II % | ULGF03920/02/12DefnsvFdll101 | 1,187,128,966 | 14.2540 | 14.2540 | 13.8188 | 13.1890 | 12.9962 | 12.49 | 7.41 |
| 74 | Life-Liquid Group Fund II % | ULGF03620/02/12LiquidFdll101 | 661,814,622 | 14.8058 | 14.8058 | 14.5116 | 14.2118 | 13.9234 | 8.04 | 7.71 |
| 75 | Life-Secure Managed Group Fund II % | ULGF03820/02/12SecureMFII101 | 1,077,149,078 | 14.7381 | 14.7381 | 14.3982 | 13.8970 | 13.5665 | 9.37 | 8.91 |
| 76 | Life-Stable Managed Group Fund II % | ULGF03720/02/12StableMFII101 | 313,710,172 | 14.3766 | 14.3766 | 14.1102 | 13.7377 | 13.4480 | 7.49 | 7.32 |
| 77 | Life - Balanced ManagedGroup Fund % | ULGF02525/02/12BalancedMF101 | 1,094,960,557 | 61.2020 | 61.2020 | 59.0130 | 55.6881 | 55.0716 | 14.72 | 7.49 |
| 78 | Life - Defensive ManagedGroup Fund % | ULGF02425/02/12DefensiveF101 | 4,740,093,389 | 47.3318 | 47.3318 | 45.8348 | 43.7300 | 43.1816 | 12.96 | 7.59 |
| 79 | Life - LiquidGroup Fund % | ULGF02225/02/12LiquidFund101 | 741,094,008 | 38.7931 | 38.7931 | 37.9291 | 37.0949 | 36.2579 | 9.04 | 8.34 |
| 80 | Life - Secure ManagedGroup Fund % | ULGF02325/02/12SecureMgtF101 | 2,056,474,120 | 36.6262 | 36.6262 | 35.7508 | 34.5205 | 33.7167 | 9.71 | 8.58 |
| 81 | Life - Stable ManagedGroup Fund % | ULGF02825/02/12StableMgFd101 | 1,163,735,016 | 38.1591 | 38.1591 | 37.4421 | 36.4372 | 35.6428 | 7.60 | 7.53 |
| 82 | Life - Policy Discontinued Fund ** | ULIF05110/03/11DiscontdPF101 | 3,936,760,397 | 11.5145 | 11.5145 | 11.2873 | 11.0575 | 10.8416 | 7.99 | N/A |
| 83 | Life Pension Super Plus Fund - 2012 && | ULIF04818/06/12PenSuPls12101 | 322,665,915 | 10.0400 | 10.0400 | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | |
| | Total : | | 281,388,730,854 | | | | | | | |

NOTE

- Annualised return for the quarter ended 31st December, 2012.

 Wealth Builder Funds & Capital Guarantee Funds were launched on 4th Jan 2010 and 06th April 2010 respectively. Hence, 3 Year CAGR are not applicable.

 Highest NAV Guarantee Life Super Fund III, Short Super III and Balanced Fund Life Super III were launched on 1st September 2010. Hence, 3 year CAGR is not applicable.

 HIDPC St. Capital Guarantee Fund Life Super III was launched on 26th October 2010. Hence, 3 year CAGR is not applicable.

 Pension Guarantee Maximus Fund and Group Liquid Fund were launched on 24th January 2011 and 08th March 2011 respectively. Hence, 3 year CAGR is not applicable.

 Pension Guarantee Maximus Fund and Group Liquid Fund were launched on 5th April 2011. Hence, 3 year CAGR is not applicable.

 HIDPC St. Policy Discontinued Fund was launched on 10th March 2011. Hence, 3 year CAGR is not applicable.

 The funds were split into Group funds from the common fund. Pre Split NAVs of the common Funds are used for Annualised Return calculation and 3 Year Rolling CAGR.

 && Pension Super Plus Fund 2012 was launched on 03rd December 2012. Hence, Annulized Return/Yield and 3 year CAGR are not applicable.

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

FORM L-29

Detail regarding Debt securities

Insurer: HDFC STANDARD LIFE INSURANCE COMPANY LTD - 101

(₹ in Lakhs)

Date: 31/12/2012

| | | | etail Regarding D | ebt securit | ies | | | (|
|--|------------------|------------------------------|-------------------|------------------------------------|------------------|------------------------------------|------------------|------------------------------|
| | | MARKET \ | /ALUE | | | ВООК | VALUE | |
| Particulars | As at 31/12/2012 | As % of total for this class | As at 31/12/2011 | As % of total for this class | As at 31/12/2012 | As % of total for this class | As at 31/12/2011 | As % of total for this class |
| Break down by credit rating | | | | | | | | |
| AAA rated | 847,238 | 47.79% | 582,865 | 47.68% | 839,630 | 47.76% | 582,090 | 47.69% |
| AA or better | 75,941 | 4.28% | 58,998 | 4.83% | 74,859 | 4.26% | 58,453 | 4.79% |
| Rated below AA but above A | 12,340 | 0.70% | 2,000 | 0.16% | 12,336 | 0.70% | 2,000 | 0.16% |
| Rated below A but above B | - | 0.00% | - | 0.00% | - | 0.00% | - | 0.00% |
| Any other (Sovereign) | 837,447 | 47.23% | 578,480 | 47.33% | 831,198 | 47.28% | 578,049 | 47.36% |
| Total | 1,772,965 | 100% | 1,222,344 | 100% | 1,758,023 | 100% | 1,220,592 | 100% |
| BREAKDOWN BY RESIDUALMATURITY | | | | | | | | |
| Up to 1 year | 282,534 | 15.94% | 180,737 | 14.79% | 281,989 | 16.04% | 179,926 | 14.74% |
| More than 1 year and upto 3years | 201,054 | 11.34% | 131,040 | 10.72% | 199,463 | 11.35% | 130,798 | 10.72% |
| More than 3years and up to 7years | 319,853 | 18.04% | 188,667 | 15.43% | 315,731 | 17.96% | 189,244 | 15.50% |
| More than 7 years and up to 10 years | 531,533 | 29.98% | 446,894 | 36.56% | 526,261 | 29.93% | 446,081 | 36.55% |
| More than 10 years and up to 15 years More than 15 years and up to | 182,504 | 10.29% | 105,635 | 8.64% | 181,008 | 10.30% | 105,427 | 8.64% |
| 20 years | 111,290 | 6.28% | 75,245 | 6.16% | 110,368 | | 75,165 | 6.16% |
| Above 20 years | 144,198 | 8.13% | 94,126 | | 143,204 | 8.15% | 93,952 | 7.70% |
| Total | 1,772,965 | 100% | 1,222,344 | 100% | 1,758,023 | 100% | 1,220,592 | 100% |
| Breakdown by type of the | | | | | | | | |
| issurer a. Central Government | 803,275 | 45.31% | 572,480 | 46.83% | 797,016 | 45.34% | 572,049 | 46.87% |
| b. State Government | 34,172 | 1.93% | 6,000 | 0.49% | 34,182 | | 6,000 | 0.49% |
| c.Corporate Securities | 935,518 | 52.77% | 643,864 | 52.67% | 926,824 | | 642,543 | 52.64% |
| Total | 1,772,965 | 100% | 1,222,344 | 100% | 1,758,023 | | 1,220,592 | 100% |

Note

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
- 2. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

| | | | | | Considerati | asid / /vassive | (₹ '000) |
|--------|---|---|---|---|--|---|---|
| SI.No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | For the Quarter ended 31st December, 2012 | Consideration p Upto the Nine Months ended 31st December,2012 | paid / (received)* For the Quarter ended 31st December,2011 | Upto the Nine Months ended 31st December,2011 |
| 2 | HDFC Limited | Holding Company | Capital (including Share Application Money) | - | - | - 200 | - 004 |
| 3 | HDFC Limited HDFC Limited | Holding Company | Insurance Commission Expenses | 205 (95,438) | 700 (466,687) | 300 (12.900) | 881 (96,375) |
| 4 | HDFC Limited | Holding Company Holding Company | Interest accrued / received on Deposit Reimbursements of Expenses | (95,436) | (400,007) | (12,900) | (96,375) |
| 5 | HDFC Limited | Holding Company | Purchase of Investment (NCD,Equity Shares) | 159,487 | 921,090 | 220 | 1,500,000 |
| 6 | HDFC Limited | Holding Company | Sale/Redemption of Investment (CP,NCD) | (122,137) | (593,535) | - | (850,000) |
| 7 | Standard Life (Mauritius Holdings) 2006 Limited | Investing Party | Capital (including Share Application Money) | - | - | - | - |
| 8 | HDFC Asset Management Company Limited | Fellow Subsidiary | Insurance Premium Income / Claims | 8 | (841) | (1) | (740) |
| 9 | HDFC Ergo General Insurance Company Limited | Fellow Subsidiary | Insurance premium Expenses | - | 113 | 1,242 | 3,166 |
| 10 | HDFC Ergo General Insurance Company Limited | Fellow Subsidiary | Insurance claim received | (1,883) | (2,079) | 63 | (982) |
| 11 | HDFC Ergo General Insurance Company Limited | Fellow Subsidiary | Insurance Premium Income / Claims | 965 | 509 | (24) | (166) |
| 12 | HDFC Sales Private Limited | Fellow Subsidiary | Insurance Commission Expenses | 9,302 | 35,519 | 9,490 | 22,397 |
| 13 | Mr. Amitabh Chaudhry | Key Management Personal | Managerial Remuneration | 8,525 | 34,593 | 5,101 | 24,904 |
| 14 | Mr. Amitabh Chaudhry | Key Management Personal | Reimbursements of Expenses | 46 | 75 | 32 | 46 |
| 15 | Mr. Amitabh Chaudhry | Key Management Personal | Insurance Premium Income | - | (67) | - | - |
| 16 | Mr. Srinivasan Parthasarathy | Key Management Personal | Managerial remuneration | 3,288 | 9,464 | - | - |
| 17 | Mr. Srinivasan Parthasarathy | Key Management Personal | Reimbursements of Expenses | 55 | 107 | - | - |
| 18 | Mrs. Vibha Padalkar | Key Management Personal | Managerial remuneration # | 3,779 | 5,553 | - | - |
| 19 | Mrs. Vibha Padalkar | Key Management Personal | Reimbursements of Expenses # | 27 | 27 | - | - |
| 20 | Mrs. Vibha Padalkar | Key Management Personal | Insurance Premium Income # | (96) | (168) | - | - |
| 21 | Mr. Paresh Parasnis | Key Management Personal | Managerial Remuneration | - | 10,037 | 3,154 | 13,710 |
| 22 | Mr. Paresh Parasnis | Key Management Personal | Reimbursements of Expenses | - | - | 1 | 26 |
| 23 | Mr. Paresh Parasnis | Key Management Personal | Insurance Premium Income | - | (24) | - | (177) |
| 24 | Ashutosh Parasnis (Relative of Mr.Paresh Parasnis) | Relative of Key Management Person | Insurance Premium Income | - | (120) | (60) | (180) |
| 25 | HDFC Bank Limited | Associate of holding Company | Insurance Commission Expenses | 1,139,930 | 2,832,943 | 1,044,537 | 2,352,193 |
| 26 | HDFC Bank Limited | Associate of holding Company | Custodian Fees Expense | 7,070 | 19,424 | 5,629 | 16,981 |
| 27 | HDFC Bank Limited | Associate of holding Company | Reimbursements of Expenses | - | - | - | |
| 28 | HDFC Bank Limited | Associate of holding Company | Bank Charges | 13,024 | 33,928 | 4,763 | 12,323 |
| 29 | HDFC Bank Limited | Associate of holding Company | Superannuation contribution (received) / paid | (40,372) | (107,562) | 20,993 | (164,103 |
| 30 | HDFC Bank Limited | Associate of holding Company | Gratuity contribution (received) / paid | 3,488 | (189,421) | 62 | (75,614) |
| 31 | HDFC Bank Limited | Associate of holding Company | Group Term Insurance Premium | (59,748) | (145,325) | (5,937) | (15,775) |
| 32 | HDFC Bank Limited | Associate of holding Company | Interest on FD / TD accrued | (3,339) | (4,968) | - | (4,919) |
| 33 | HDFC Bank Limited | Associate of holding Company | Dividend on equity Shares | - | (43,289) | - | - |
| 34 | HDFC Bank Limited | Associate of holding Company | Purchase of Investment (FD,Equity shares) | 2,126,790 | 5,665,931 | 800 | 498,491 |
| 35 | HDFC Bank Limited | Associate of holding Company | Sale/Redemption of Investment (FD,CD,Equity Shares) | (1,089,661) | (2,530,329) | - | (1,157,291) |
| 36 | HDFC Life Pension Fund Management Company Limited | Wholly Owned Subsidiary | Reimbursements | _ | (7) | - | - |

^{*} Transaction amounts are on accrual basis. # Appointed Executive Director w.e.f August 14,2012

FORM L-31 LNL - 6 : BOARD OF DIRECTORS & KEY PERSONS

Insurer: HDFC Standard Life Insurance Company Ltd.

| SI. No. | Name of person | Role/designation | Details of change in the quarter |
|---------|------------------------------|---|-----------------------------------|
| 1 | Mr. Deepak S. Parekh | Chaiman & Director | |
| 2 | Mr. Keki M. Mistry | Director | |
| 3 | Ms. Renu Sud Karnad | Director | |
| 4 | Mr. Norman K. Skeoch | Director | |
| 5 | Mr. Gautam R. Divan | Independent Director | |
| 6 | Mr. Ranjan K. Pant | Independent Director | |
| 7 | Mr. Ravi Narain | Independent Director | |
| 8 | Mr. Nathan Parnaby | Director | |
| 9 | Mr. David Nish | Director | |
| 10 | Mr. A K T Chari | Independent Director | |
| 11 | Dr SA Dave | Independent Director | |
| 12 | Mr. Michael G. Connarty | Alternate to Norman K. Skeoch | |
| 13 | Mr. Gerald E. Grimstone | Alternate to David Nish | |
| 14 | Mr. Amitabh Chaudhry | Managing Director & CEO | |
| 15 | Mr. Paresh S. Parasnis | Executive Director and Chief Operating Officer | Relieved from 31st July 2012 |
| 16 | Ms.Vibha Padalkar | Executive Director & Chief Financial Officer | Appointed w.e.f 14th August' 2012 |
| 17 | Mr. Prasun Gajri | Senior Executive Vice President & Chief Investment Officer | |
| 18 | Mr. Rajendra Ghag | Senior Executive Vice President - HR, L&D & Administration | |
| 19 | Mr. Khushru Sidhwa | Senior Vice President - Audit, Risk Management & Compliance | |
| 20 | Mr. Srinivasan Parthasarathy | Appointed Actuary | |
| 21 | Mr. Manish Ghiya | Company Secretary & Head-Legal | |
| 22 | Mr. Sanjay Tripathy | Executive Vice President - Marketing and Direct Channels | |
| 23 | Mr. Subrat Mohanty | Executive Vice President - Head of Strategy and Products | |

Date: 31/12/2012

FORM L-32-SOLVENCY MARGIN - KT 3

(See Regulation 4)

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.

AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO. As on 31st December 2012

Form Code:

Registration

Name of Insure HDFC Standard Life Insurance Company Limited.

Number:

11-128245

K

Classification: Total Business

| Item | Description | Adjusted Value [Amount (in ₹ lakhs)] |
|------|--|---|
| (1) | (2) | |
| 01 | Available Assets in Policyholders' Fund: | 3,760,186 |
| | Deduct: | |
| 02 | Mathematical Reserves | 3,681,525 |
| 03 | Other Liabilities | 39,281 |
| 04 | Excess in Policyholders' funds | 39,380 |
| 05 | Available Assets in Shareholders Fund: Deduct: | 125,222 |
| 06 | Other Liabilities of shareholders' fund | - |
| 07 | Excess in Shareholders' funds | 125,222 |
| 08 | Total ASM (04)+(07) | 164,602 |
| 09 | Total RSM | 75,045 |
| 10 | Solvency Ratio (ASM/RSM) | 219% |

Certification:

I, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

| Place: | Mumbai | Srinivasan Parthasarathy |
|--------|-------------|--------------------------|
| Date: | 17-Jan-2013 | |
| | | |

Notes

- 1. Item Nos. 01 and 05 are the amounts of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000.
- 2. Item No. 02 is the amount of Mathematical Reserves as mentioned in Form H.
- 3. Item No. 3 (Other Liabilities in Policyholders' Fund) is the amount in the discontinued fund, held for policies that are discontinued due to non-payment of premiums/surrendered within the lock-in period, for Unit linked contracts issued from 1-Sep-2010 onwards.
- 4. Item Nos. 01 to 09 are in Rupees Lakhs.

| FORM | I - 7A | | |
|------|--------|----|--|
| T 22 | ATTS A | TO | |

L- 33 NPAs - Form 7A Shareholder Non Solvency Fund

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st December, 2012

Details of Investment Portfolio

Periodicity of Submissio Quarterly

(₹In Lakhs)

| COI | Company Name | Instrument | In | terest Rate | | Default Principal | | Principal Due | | | Deferred | Rolled | | nere been any ipal Waiver? | Classification | Provision (%) | Provision |
|-----|--------------|------------|----|----------------------------|--------|-------------------|--------------|---------------|------|-----------|----------|--------|--------|-------------------------------|----------------|---------------|-----------|
| COI | Company Name | Туре | % | Has there % been Revision? | Value) | (Book Value) | (Book Value) | From | From | Principal | Interest | Over? | Amount | Board Approval Ref | Classification | | TOVISION |
| | | | | | | N/A | | | | | | | | > | | | |

CERTIFICATION

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

For HDFC Standard Life Insurance Co. Ltd.

Date:

| FORM - 7A |
|----------------------|
| L- 33 NPAs - Form 7A |

Name of the Fund Life Funds

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st December, 2012

Details of Investment Portfolio

Periodicity of Submissio Quarterly

(₹ In Lakhs)

| COI | COI Company Name Instru | | Inte | erest Rate | | Default Principal | | Principal Due | | | Deferred | Rolled | | nere been any ipal Waiver? | Classification | Provision (%) | Provision |
|-----|-------------------------|------|------|--------------------------|--------|-------------------|--------------|---------------|------|-----------|----------|--------|--------|-------------------------------|----------------|-------------------|-----------|
| COI | Company Name | Type | % | Has there been Revision? | Value) | (Book Value) | (Book Value) | From | From | Principal | Interest | Over? | Amount | Board Approval Ref | | 1 10 13 10 11 (79 | Trovision |
| | | | | | | N/A | | | | | | | | ^ | | | |

CERTIFICATION

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

For HDFC Standard Life Insurance Co. Ltd.

Date:

FORM - 7A

Name of the Fund Pension & Annuity Funds

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st December, 2012

Details of Investment Portfolio

Periodicity of Submission Quarterly

(₹In Lakhs)

| COI | Company Name | Instrument | Interest Rate | | Default Principal | | Principal Due | | | Deferred | Rolled | Has there been any Principal Waiver? | Classification | Provision (%) | Provision |
|-----|-----------------|------------|--------------------------|--------|-------------------|--------------|---------------|------|-----------|----------|--------|---|----------------|---------------|-----------|
| 331 | OI Company Name | Туре | Has there been Revision? | Value) | (Book Value) | (Book Value) | From | From | Principal | Interest | Over? | Amount Board Approval Ref | | 7.03.3611 (79 | Trovision |
| | — | | | | N/A | | | | | | | → | | | |

| CERTI | | |
|-------|--|--|
| | | |

| | st of my knowledge and belief and nothing has | |
|--|---|--|
| | | |
| | | |

For HDFC Standard Life Insurance Co. Ltd.

Date:

| FORM - 7A | |
|----------------------|---|
| L- 33 NPAs - Form 7A | ĺ |

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st December, 2012

Details of Investment Portfolio

Periodicity of Submissio Quarterly

| | | | | | | | | | | | | | | | | | | (₹ In Lakhs) | | |
|-----|---------|--------------|------------|---|--------------------------|--------|--------------|---------------|-------------------|------|---------------|----------|-------|----------|-----------------------|--|--------------------------------|------------------|---------------|-----------|
| COL | COI | Company Name | Instrument | | Instrument Type | In | terest Rate | | Default Principal | | Principal Due | | | Deferred | Rolled | | nere been any cipal Waiver? | - Classification | Provision (%) | Provision |
| | Company | Company Name | Type | % | Has there been Revision? | Value) | (Book Value) | (Book Value) | From | From | Principal | Interest | Over? | Amount | Board Approval Ref | | | 7 70 7101011 | | |
| ĺ | | + | | | | | | | | | | | | | | | | | | |
| | | | | | | | N | /A | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | → | | | | | |
| | | | | | | | | | | | | | | | | | | | | |

CERTIFICATION

Date:

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

For HDFC Standard Life Insurance Co. Ltd.

Name of the Fund

Unit Linked Fund

FORM - 1

FORM L-34-YIELD ON INVESTMENTS-1

Company Name & Code : HDFC Standard Life Insurance Company Ltd - 101

Statement date as on: 31 st December, 2012

Statement of Investment and Income on Investment

Periodicity of Submission : Quarterly

Name of the Fund :- Shareholders Non Solvency Margin Fund

| | | | | Current Qua | arter | | | Year to d | ate | | | Previous Ye | ar | |
|-----|--|------------------|------------|-------------------------|--------------------|---------------|------------|-------------------------|--------------------|---------------|------------|-------------------------|--|--------------|
| No. | Category of Investment | Category Code | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (% |
| | COVERNMENT CECURITIES | | | | | | | | | | | | | |
| 1 | GOVERNMENT SECURITIES | gggp | | | | | | | | | | | | |
| | Central Government Bonds | CGSB | | | | | | | | | | | | |
| | Treasury Bills | CTRB | | | | | | | | | | | | |
| 2 | GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES | | | | | | | | | | | | | |
| | Other Approved Securities (excluding Infrastructure Investments) | SGOA | | | | | | | | | | | | |
| | | | | | | | | | | | | | | - |
| 3) | Investment subject to Exposure Norms | | | | | | | | | | | | | |
| (a) | HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT | | | | | | | | | | | | | |
| (b) |) INFRASTRUCTURE INVESTMENTS | | | | | | | | | | | | | + |
| () | Infrastructure - PSU - Debentures / Bonds | IPTD | 1,000 | 25 | 2.48% | 2.48% | 1,000 | 74 | 7.42% | 7.42% | 1,000 | 117 | 5.23% | 5.23% |
| | | | | | | | | | | | | | | |
| (c) |) Approved Investments | | | | | | | | | | | | | |
| | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | | | | | | | | | 5 | | | |
| | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | | | | | - | 12 | 0.61% | 0.61% | 2,000 | 216 | 10.08% | 10.08 |
| | Commercial Papers | ECCP | | | | | | | | | | 102 | 4.45% | 4.45 |
| | Deposits - CDs with Scheduled Banks | EDCD | 7,238 | 166 | 2.32% | 2.32% | 7,238 | 426 | 6.72% | 6.72% | 487 | 73 | 1.16% | 1.16 |
| | Corporate Securities - Debentures | ECOS | 2,500 | 60 | 2.40% | 2.40% | 2,500 | 187 | 7.46% | 7.46% | 4,998 | 275 | 8.84% | 8.84 |
| | Deposits - Repo / Reverse Repo | ECMR | 2,022 | 29 | 2.20% | 2.20% | 2,022 | 93 | 6.04% | 6.04% | 170 | 156 | 7.49% | 7.49 |
| | Mutual Funds - Gilt / G Sec / Liquid Schemes | EGMF | 15,736 | 337 | 2.10% | 2.10% | 15,736 | 897 | | | - | 65 | | |
| | CCIL - CBLO | ECBO | - | 7 | 0.48% | 0.48% | - | 18 | | | | | | |
| | Corporate Securities - Investment in Subsidiaries | ECIS | 40 | - | 0.00% | 0.00% | 40 | - | 0.00% | | | | | † |
| | Mutual Funds - (under Insurer's Promoter Group) | EMPG | 4,310 | 91 | 2.30% | 2.30% | 4,310 | 206 | | | | | | |
| (d) | OTHER INVESTMENTS | | | | | | | | | | | | | |
| | Securitised Assets | OPSA | 427 | - | 0.00% | 0.00% | 427 | - | 0.00% | 0.00% | 428 | | | |
| | Equity Shares (incl Co-op Societies) | OESH | 2,705 | - | 0.00% | 0.00% | 2,705 | 336 | | | 2,255 | | | |
| | | | | | | | | | | | | | | |
| | | | 35,979 | 713 | | | 35,979 | 2,249 | | | 11,342 | 1,005 | 1 | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

For HDFC Standard Life Insurance Company Limited

Company Name & Code: HDFC Standard Life Insurance Company Ltd - 101 Statement date as on: 31 st December, 2012

Statement of Investment and Income on Investment

Periodicity of Submission : Quarterly

(₹in Lakhs)

Name of the Fund :- Life Fund

| | | ſ | | Current Quar | ter | | | Year to date | 1 | | | Previous Yea | ır | (₹in Lakhs |
|--|--|------------------|------------------|-------------------------|--------------------|---------------|------------------|-------------------------|--------------------|----------------|------------|-------------------------|--------------------|--------------|
| No. | Category of Investment | Category Code | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (% |
| 1) | GOVERNMENT SECURITIES | | | | | | | | | | | | | |
| -'' | Central Government Bonds | CGSB | 314,581 | 6,211 | 2.01% | 2.01% | 314,581 | 17,095 | 5.97% | 5.97% | 245,128 | 17,807 | 8.11% | 8.119 |
| <u> </u> | Treasury Bills | CTRB | 83,637 | 1,803 | 2.01% | 2.01% | 83,637 | 4,668 | 6.23% | 6.23% | 65,579 | 3,027 | 7.83% | |
| | Deposit under Section 7 of Insurance Act, 1938 | CDSS | 1,241 | 24 | 1.90% | 1.90% | 1,241 | 71 | 5.69% | 5.69% | 1,259 | 78 | 7.36% | |
| ├ | GOVERNMENT SECURITIES / OTHER APPROVED | CDSS | 1,241 | 24 | 1.90/6 | 1.90/6 | 1,241 | /1 | 3.09/0 | 3.09/6 | 1,239 | 76 | 7.30% | 7.36/ |
| 2) | SECURITIES | | | | | | | | | | | | | |
| | Other Approved Securities (excluding Infrastructure Investments) | SGOA | | | | | | | | | | | | |
| - | State Government Bonds | SGGB | 50,397 20,752 | 987 438 | 2.08% | 2.08% | 50,397 20,752 | 3,119 989 | 6.35% 6.32% | 6.35% 6.32% | 59,453 | 4,619 | 9.19% | 9.199 |
| | State Government Bolius | зоов | 20,732 | 430 | 2.10/0 | 2.10% | 20,732 | ,0, | 0.32/0 | 0.32% | | | | |
| 3) | Investment subject to Exposure Norms | | | | | | | | | | | | | |
| | Harrison Control Investments | | | | | | | | | | | | | |
| (a | Housing Sector Investments | HTDN | | | | | | | | | | | | |
| | Bonds / Debentures issued by NHB / Institutions accredited by NHB | HIDN | | | | | - | 158 | 2.87% | 2.87% | | | | |
| (h | Infrastructure Investment | | | | | | | | | | | | | |
| (2) | Infrastructure - PSU - Debentures / Bonds | IPTD | 150,881 | 3,245 | 2.19% | 2.19% | 150,881 | 9,424 | 6.65% | 6.65% | 156,184 | 12,205 | 9.07% | 9.079 |
| | Infrastructure - Other Approved Securities | ISAS | 130,001 | 5,2.15 | 2.17/0 | 2.17/0 | 130,001 | 7,121 | 0.05/0 | 0.03/0 | 6,487 | (102) | -2.50% | |
| - | Infrastructure - PSU - Equity shares - Quoted | ITPE | 5,222 | 105 | 2.05% | 2.05% | 5,222 | 446 | 9.19% | 9.19% | 0,107 | (102) | 2.50% | 2.507 |
| - | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter | IDPG | 3,222 | 103 | 2.03% | 2.03% | 5,222 | 410 | 7.17/0 | 7.17/0 | | | | + |
| L | Group) | | 9,208 | 246 | 2.50% | 2.50% | 9,208 | 744 | 7.40% | 7.40% | | | | |
| ĺ | Infrastructure - Other Corporate Securities - Debentures/ Bonds | ICTD | 8,821 | 171 | 2.33% | 2.33% | 8,821 | 535 | 6.89% | 6.89% | | | | |
| | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | 5,027 | | | | - | (187) | | -8.80% | | | | |
| | Ad bdurate | | | | | | | | | | | | | |
| (C | Approved Investments | EACE | 44,520 | 2,327 | 5.58% | 5.58% | 44,520 | 8,528 | 21.55% | 21.55% | 37,927 | 1,317 | 5.29% | 5.299 |
| ├─ | Corporate Securities - Equity shares (Ordinary)- Quoted PSU - Equity shares - Quoted | EACE | 19,355 | 1,542 | 9.21% | 9.21% | 19,355 | 1,624 | 11.65% | 11.65% | 37,927 | 1,31/ | 5.29% | 5.297 |
| <u> </u> | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance | ECDB | 19,333 | 1,342 | 9.21/0 | 9.21/6 | 19,333 | 1,024 | 11.03/6 | 11.03/6 | | | | + |
| ĺ | awaiting Investment), CCIL, RBI | ECDB | 26,309 | 642 | 2.68% | 2.68% | 26,309 | 1,876 | 8.09% | 8.09% | 23,808 | 1,232 | 10.59% | 10.599 |
| | Commercial Papers | ECCP | | | | | · | | | | | 28 | 3.22% | 3.229 |
| | Deposits - CDs with Scheduled Banks | EDCD | 3,115 | 72 | 2.32% | 2.32% | 3,115 | 139 | 7.53% | 7.53% | 5,201 | 673 | 5.85% | 5.859 |
| | Corporate Securities - Debentures | ECOS | 90,343 | 2,028 | 2.30% | 2.30% | 90,343 | 5,220 | 6.90% | 6.90% | 64,164 | 4,304 | 9.76% | |
| | Investment properties - Immovable | EINP | 4,137 | | 0.00% | 0.00% | 4,137 | | 0.00% | 0.00% | 4,137 | | | |
| | Deposits - Repo / Reverse Repo | ECMR | 31,784 | 316 | 2.01% | 2.01% | 31,784 | 1,030 | 7.66% | 7.66% | 27,963 | 2,335 | 10.39% | 10.399 |
| | Deep Discount Bonds | ECOS | | | | | | | | | 2,392 | | | |
| | Perpetual Debt Instruments of Tier I & II Capital issued by PSU | EUPD | _ | | _ | | _ | | | | | | | |
| <u> </u> | Banks | | 7,978 | 185 | 2.32% | 2.32% | 7,978 | 553 | 6.93% | 6.93% | | | | |
| 1 | Perpetual Debt Instruments of Tier I & II Capital issued by Non- | EPPD | 832 | 21 | 2.51% | 2.51% | 832 | 63 | 7.52% | 7.52% | | | | |
| ├ | PSU Banks Mutual Funds - Gilt / G Sec / Liquid Schemes | EGMF | 10,424 | 212 | 2.07% | 2.07% | 10,424 | 531 | 4.56% | 4.56% | 18,517 | 392 | 3.62% | 3.629 |
| \vdash | Mutual Funds - (under Insurer's Promoter Group) | EMPG | 1,604 | 37 | 2.07% | 2.07% | 1,604 | 94 | | 3.94% | 3,504 | 54 | 3.02% | |
| - | CCIL - CBLO | ECBO | 2,389 | 383 | 2.07% | 2.07% | 2,389 | 926 | 4.89% | 4.89% | 3,304 | 34 | J. 1Z/0 | 3.12/ |
| | | | _,507 | 303 | 2.17% | 2 | _,507 | 720 | | 37/0 | | | | |
| (d | Other than Approved Investments | | | | | | | | | | | | | |
| | Venture Funds | OVNF | 1,575 | - | 0.00% | 0.00% | 1,575 | 10 | | 0.60% | 1,695 | | | |
| | Securitised Assets | OPSA | 8,243 | 225 | 2.72% | 2.72% | 8,243 | 625 | 7.85% | 7.85% | 5,624 | 491 | 8.73% | |
| | Equity Shares (incl Co-op Societies) | OESH | 4,439 | 551 | 12.80% | 12.80% | 4,439 | 413 | 14.48% | 14.48% | 1,528 | 780 | 57.61% | 57.619 |
| | Equity Shares (PSUs & Unlisted) | OEPU | 883 | 206 | 18.71% | 18.71% | 883 | 253 | 30.63% | 30.63% | | | | |
| | Debentures | OLDB | 12,340 | 348 | 3.12% | 3.12% | 12,340 | 721 | 9.16% | 9.16% | 4,500 | 223 | 10.42% | 10.429 |
| | | | | | | | | | | | | | | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

For HDFC Standard Life Insurance Company Limited

FORM L-34-YIELD ON INVESTMENTS-1

Company Name & Code: HDFC Standard Life Insurance Company Ltd - 101 Statement date as on: 31 st December, 2012

Statement of Investment and Income on Investment

Periodicity of Submission: Quarterly

(₹in Lakhs)

Name of the Fund :- Pension, General Annuity Fund

| | | | | Current Quart | | | | Year to dat | | | | Previous | | |
|-----|---|------------------|------------|-------------------------|--------------------|---------------|------------|-------------------------|--------------------|---------------|------------|-------------------------|--------------------|---------------|
| No. | Category of Investment | Category Code | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) |
| 1) | GOVERNMENT SECURITIES | | | | | | | | | | | | | |
| ٠, | Central Government Bonds | CGSB | 42.051 | 860 | 2.06% | 2.06% | 42,051 | 2,638 | 6.30% | 6.30% | 43,056 | 3,078 | 7.91% | 7.91% |
| | Treasury Bills | CTRB | 2,206 | 43 | 2.24% | 2.00% | 2,206 | 136 | 5.87% | 5.87% | 4,827 | 148 | 3.06% | 3.06% |
| | Treasury Bins | CIKB | 2,200 | 43 | 2.24/0 | 2.24/0 | 2,200 | 130 | 3.07/6 | 3.07 /6 | 4,027 | 140 | 3.00% | 3.00% |
| 2) | GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES | | | | | | | | | | | | | |
| | Other Approved Securities (excluding Infrastructure | SGOA | 9,421 | 203 | 2.16% | 2.16% | 9,421 | 613 | 6.47% | 6.47% | 15,135 | 1,050 | 8.53% | 8.53% |
| | Investments) State Government Bonds | SGGB | 13,419 | 294 | 2.22% | 2.22% | 13,419 | 704 | 6.37% | 6.37% | 13,133 | 1,030 | 0.55% | 0.55% |
| | State Government Bonds | ЗООВ | 13,417 | 274 | L.LL/0 | 2.22% | 13,417 | 704 | 0.57% | 0.57% | | | | |
| 3) | Investment subject to Exposure Norms | | | | | | | | | | | | | |
| (a |) Housing Sector Investments | | | | | | | | | | | | | |
| (b) | Infrastructure Investment | | | | | | | | | | | | | |
| | Infrastructure - PSU - Debentures / Bonds | IPTD | 35,482 | 789 | 2.29% | 2.29% | 35,482 | 2,339 | 7.06% | 7.06% | 34,531 | 2,508 | 11.20% | 11.20% |
| | Infrastructure - Other Approved Securities | ISAS | | | | | | | | | 1,702 | (8) | -0.48% | -0.48% |
| | Infrastructure - PSU - Equity shares - Quoted | ITPE | 1,113 | 38 | 3.54% | 3.54% | 1,113 | 99 | 9.27% | 9.27% | | | | |
| | Infrastructure - Debentures / Bonds / CPs / loans - | | 2 000 | | 2 500 | 2 500 | 2 222 | | 7 570 | 7 570 | | | | |
| | (Promoter Group) Infrastructure - Other Corporate Securities - Debentures/ | IDPG ICTD | 2,000 | 50 | 2.50% | 2.50% | 2,000 | 148 | 7.57% | 7.57% | | | | |
| | Bonds | ICID | 101 | 3 | 2.56% | 2.56% | 101 | 23 | 8.61% | 8.61% | | | | ı P |
| | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | | | | | _ | (45) | -10.56% | -10.56% | | | | |
| | | | | | | | | (43) | 10.30% | 10.30% | | | | |
| | | | | | | | | | | | | | | |
| (c) | Approved Investments | | | | | | | | | | | | | ļ |
| | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | 8,664 | 419 | 5.09% | 5.09% | 8,664 | 1,539 | 19.08% | 19.08% | 8,531 | 282 | 4.98% | 4.98% |
| | PSU - Equity shares - Quoted | EAEQ | 3,558 | 288 | 9.28% | 9.28% | 3,558 | 274 | 10.35% | 10.35% | - | - | 0.00% | 0.00% |
| | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | 4,000 | 115 | 2.87% | 2.87% | 4,000 | 332 | 8.30% | 8.30% | 3,000 | 20 | 1.37% | 1.37% |
| | Commercial Papers | ECCP | | | | | | | | | | | | |
| | Deposits - CDs with Scheduled Banks | EDCD | 4,947 | 121 | 2.51% | 2.51% | 4,947 | 393 | 7.64% | 7.64% | 5,524 | 111 | 3.81% | 3.81% |
| | Corporate Securities - Debentures | ECOS | 26,835 | 655 | 2.44% | 2.44% | 26,835 | 1,710 | 7.08% | 7.08% | 14,741 | 1,145 | 10.28% | 10.28% |
| | Deposits - Repo / Reverse Repo | ECMR | 3,205 | 29 | 1.63% | 1.63% | 3,205 | 129 | 7.32% | 7.32% | 6,722 | 562 | 8.07% | 8.07% |
| | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks | EUPD | 2,090 | 49 | 2.34% | 2.34% | 2,090 | 146 | 6.99% | 6.99% | | | | |
| | Perpetual Debt Instruments of Tier I & II Capital issued by N | EPPD | 672 | 17 | 2.51% | 2.51% | 672 | 51 | 7.52% | 7.52% | | | | |
| | Deep Discount Bonds | ECOS | | | | | | | | | 2,614 | 114 | 9.12% | 9.12% |
| | CCIL - CBLO | ECBO | - | 13 | 1.79% | 1.79% | | 46 | 4.61% | 4.61% | | | | |
| | Mutual Funds - Gilt / G Sec / Liquid Schemes | EGMF | | | | | | | | | | 5 | 0.34% | 0.34% |
| | | | | | | | | | | | | | | |
| | TOTAL | | 159,764 | 3,986 | | | 159,764 | 11,273 | | | 140,383 | 9,015 | | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

For HDFC Standard Life Insurance Company Limited

FORM L-34-YIELD ON INVESTMENTS-1

Company Name & Code : HDFC Standard Life Insurance Company Ltd - 101 Statement date as on: 31 st December, 2012

Statement of Investment and Income on Investment

Periodicity of Submission : Quarterly

(₹in Lakhs)

Name of the Fund :- Unit Linked Fund

| | | | | Current Quarter | | | | Year to date | | | | Previous Year | r | |
|-----|---|------------------|------------|-------------------------|--------------------|------------------|------------|-------------------------|--------------------|------------------|------------|-------------------------|--------------------|------------------|
| No. | Category of Investment | Category Code | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) | Investment | Income on Investment | Gross Yield (%) | Net Yield (%) |
| 1) | GOVERNMENT SECURITIES | | | | | | | | | | | | | + |
| | Central Government Bonds | CGSB | 287,020 | 8,212 | 3.14% | 3.14% | 287,020 | 19,302 | 9.16% | 9.16% | 179,012 | 8,793 | 6.95% | 6.95 |
| | Treasury Bills | CTRB | 3,928 | 149 | 2.34% | 2.34% | 3,928 | 586 | 6.55% | 6.55% | 11,217 | 106 | 1.91% | 1.919 |
| 2) | GOVERNMENT SECURITIES / OTHER APPROVED | | | | | | | | | | | | | |
| | SECURITIES IS A SECOND OF THE PROPERTY OF T | 8601 | | | | | | | | | | | | |
| | Other Approved Securities (excluding Infrastructure Investments) | SGOA | 8,794 | 327 | 2.79% | 2.79% | 8,794 | 965 | 7.71% | 7.71% | 12,023 | 1,138 | 6.77% | 6.77 |
| 3) | Investment subject to Exposure Norms | | | | | | | | | | | | | |
| (2 |) Housing Sector Investments | | | | | | | | | | | | | + |
| ,, | Bonds / Debentures issued by NHB / Institutions accredited by NHB | HTDN | 9,372 | 232 | 2.10% | 2.10% | 9,372 | 815 | 7.44% | 7.44% | | | | |
| (b |) Infrastructure Investment | | | | | | | | | | | | | |
| · | Infrastructure - PSU - Debentures / Bonds | IPTD | 248,936 | 5,516 | 2.25% | 2.25% | 248,936 | 18,511 | 8.87% | 8.87% | 235,898 | 20,101 | 10.14% | 10.149 |
| | Infrastructure - Other Approved Securities | ISAS | - 7, | -, | | | ., | - /- | | | 178,893 | (18,720) | -9.79% | -9.799 |
| | Infrastructure - PSU - Equity shares - Quoted | ITPE | 104,540 | 3,057 | 2.85% | 2.85% | 104,540 | 9,502 | 8.79% | 8.79% | · | , , , | | 1 |
| | Infrastructure - Corporate Securities - Equity shares-Quoted | ITCE | 25,154 | 1,574 | 7.08% | 7.08% | 25,154 | (1,503) | -4.77% | -4.77% | | | | |
| | Infrastructure - Equity and Equity Related Instruments (Promoter Group) | IEPG | 7,089 | 379 | 5.86% | 5.86% | 7,089 | 947 | 19.64% | 19.64% | | | | |
| | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter | IDPG | 48,312 | 1,143 | 2.38% | 2.38% | 48,312 | 4,328 | 9.28% | 9.28% | | | | |
| | Group) Infrastructure - Other Corporate Securities - Debentures/ Bonds | ICTD | 42,644 | 1,096 | 2.43% | 2.43% | 42,644 | 3,239 | 8.34% | 8.34% | | | | |
| | | | , | .,,,,, | | | , | -, | | | | | | |
| (с | Approved Investments | | | | | | | | | | | | | |
| | Corporate Securities - Equity shares (Ordinary)- Quoted | EACE | 1,249,437 | 62,064 | 5.07% | 5.07% | 1,249,437 | 188,913 | 16.70% | 16.70% | 1,370,657 | (62,969) | -4.81% | -4.819 |
| | PSU - Equity shares - Quoted | EAEQ ECDB | 368,635 | 22,333 | 6.86% | 6.86% | 368,635 | 15,801 | 5.44% | 5.44% | | | | |
| | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | 12,700 | 382 | 3.00% | 3.00% | 12,700 | 1,376 | 8.44% | 8,44% | 18,700 | 5,503 | 10.25% | 10.259 |
| | Net Current Assets (Only in respect of ULIP Business) | ENCA | 27,768 | | 0.00% | 0.00% | 27,768 | - | 0.00% | 0.00% | 19,086 | ., | | |
| | Deposits - Repo / Reverse Repo | ECMR | 28,150 | 780 | 2.20% | 2.20% | 28,150 | 2,340 | 6.50% | 6.50% | 39,826 | 3,129 | 9.45% | 9.459 |
| | Commercial Papers | ECCP | 1,479 | 37 | 2.63% | 2.63% | 1,479 | 114 | 8.15% | 8.15% | 1,367 | 59 | 5.26% | 5.269 |
| | Deposits - CDs with Scheduled Banks | EDCD | 84,399 | 2,287 | 2.49% | 2.49% | 84,399 | 8,199 | 7.64% | 7.64% | 100,599 | 6,106 | 5.55% | |
| | Deep Discount Bonds | | | | | | | | | | 5,018 | 701 | 12.73% | 12.739 |
| | CCIL - CBLO | ECBO | - | 38 | 0.42% | 0.42% | - | 307 | 2.21% | 2.21% | | | | |
| | Corporate Securities - Debentures | ECOS | 115,000 | 2,566 | 2.29% | 2.29% | 115,000 | 9,868 | 9.16% | 9.16% | 93,227 | 7,577 | 9.06% | 9.069 |
| | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks | EUPD | 5,095 | 122 | 2.41% | 2.41% | 5,095 | 523 | 10.39% | 10.39% | | | | |
| | Perpetual Debt Instruments of Tier I & II Capital issued by Non-PSU Banks | EPPD | 518 | 12 | 2.34% | 2.34% | 518 | 27 | 5.26% | 5.26% | | | | |
| (d | I) Other than Approved Investments | | | | | | | | | | | | | |
| | Securitised Assets | OPSA | 5,753 | 126 | 2.21% | 2.21% | 5,753 | 282 | 5.00% | 5.00% | | | | |
| | Equity Shares (PSUs & Unlisted) | OEPU | 28,732 | 4,538 | 15.86% | 15.86% | 28,732 | 1,006 | 3.02% | 3.02% | | | | |
| | Equity Shares (incl Co-op Societies) | OESH | 100,433 | 9,649 | 10.40% | 10.40% | 100,433 | 7,945 | 11.76% | 11.76% | 73,066 | (4,943) | -8.32% | -8.32 |
| | | | 2.042.007 | 126.617 | | | 2 042 007 | 202.222 | | | 2 220 500 | (22.440) | | |
| | | | 2,813,887 | 126,617 | l | | 2,813,887 | 293,390 | I | | 2,338,590 | (33,418) | 1 | |

CERTIFICATION
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

For HDFC Standard Life Insurance Company Limited

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

31st Dec, 2012 Statement as on:

Statement of Down Graded Investments Periodicity of Submission: Quarterly

 $\underline{\textbf{Name of the Fund}}: \textbf{-Shareholders Non Solvency Margin Fund}$

| | | | | | | | | | (₹in Lakhs |
|-----|---|-----|--------|---------------------|------------------|-------------------|------------------|----------------------|------------|
| NO. | NAME OF THE SECURITY | COI | AMOUNT | DATE Of PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE Of DOWNGRADE | REMARKS |
| A. | DURING THE QUARTER | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| В. | AS ON DATE | | | | NA | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | | | | | | ` | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | 7 | |
| | | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| | | | | | | | | | |
| 1 | | | | 1 | | | | | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Prasun Gajri Chief Investment Officer

Date:

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement as on: 31st Dec, 2012 Name of the Fund :- Life Fund

Statement of Down Graded Investments Periodicity of Submission: Quarterly

| | | | | | | | | | (₹in Lakhs) |
|-----|---|----------------------|--------------------------------|-------------------------------------|--|--|--|-------------------------------------|-------------|
| NO. | NAME OF THE SECURITY | соі | AMOUNT | DATE Of PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE Of DOWNGRADE | REMARKS |
| A. | DURING THE QUARTER | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| | 5.95 % REL NCD Mat 28/07/2013 6.35% Rel. Energy Mat 28/07/13 5.60% Rel Energy Mat. 28/07/13 | OLDB OLDB OLDB | 1,487.45 988.87 1,011.75 | 28-Jul-06 28-Jul-06 28-Jul-06 | CRISIL Ltd CRISIL Ltd CRISIL Ltd | CRISIL AAA CRISIL AAA CRISIL AAA | CRISIL AA- CRISIL AA- CRISIL AA- | 01-Oct-12 01-Oct-12 01-Oct-12 | |
| В. | AS ON DATE | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | 10.20% Tata Steel NCD mat 07/05/2015. 9.40% OBC Perpetual Bond Mat 7-Dec-2036 | ECOS EUPD | 1,000 710 | 07-May-08 11-Dec-06 | CRISIL Ltd ICRA Ltd | CRISIL AAA ICRA AA+ | CRISIL AA ICRA AA | 24-Dec-08 02-Apr-12 | |
| | Other than Approved Investments | | | | | | | | |
| | 5.95 % REL NCD Mat 28/07/2013 6.35% Rel. Energy Mat 28/07/13 5.60% Rel Energy Mat. 28/07/13 | OLDB OLDB OLDB | 1,487.45 988.87 998.52 | 28-Jul-06 28-Jul-06 28-Jul-06 | CRISIL Ltd CRISIL Ltd CRISIL Ltd | CRISIL AAA CRISIL AAA CRISIL AAA | CRISIL AA- CRISIL AA- CRISIL AA- | 01-Oct-12 01-Oct-12 01-Oct-12 | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Prasun Gajri Chief Investment Officer

Date:

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement as on: 31st Dec, 2012 Name of the Fund :- Pension and General Annuity

Statement of Down Graded Investments Periodicity of Submission: Quarterly

| | | | | | | | | | (₹in Lakhs) |
|-----|---|------|--------|---------------------|------------------|-------------------|------------------|----------------------|-------------|
| NO. | NAME OF THE SECURITY | COI | AMOUNT | DATE Of PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE Of DOWNGRADE | REMARKS |
| Α. | DURING THE QUARTER | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| В. | AS ON DATE | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | Laurence and and a famous Name | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | 9.40% OBC Perpetual Bond Mat 7-Dec-2036 | EUPD | 290 | 11-Dec-06 | ICRA Ltd | ICRA AA+ | ICRA AA | 02-Apr-12 | |
| | Other than Approved Investments | | | | | | | | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Prasun Gajri Chief Investment Officer

Date :

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement as on: 31st Dec, 2012 Name of the Fund :- Unit Linked Fund

Statement of Down Graded Investments Periodicity of Submission: Quarterly

| | | | | | | | | | (₹in Lakhs) |
|-----|---|-----|--------|---------------------|------------------|-------------------|------------------|----------------------|-------------|
| NO. | NAME OF THE SECURITY | COI | AMOUNT | DATE Of PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE Of DOWNGRADE | REMARKS |
| A. | DURING THE QUARTER | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | _ | | | | | | | |
| | Housing Sector Investments | ` | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | | | | | | | | | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| | | | | | NXA | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| В. | AS ON DATE | | | | | | | | |
| | Central Government Securities | | | | | | | | |
| | State Government/ Other Approved Securities/Other guaranteed securities | | | | | | | | |
| | Housing Sector Investments | | | | | | | | |
| | Infrastructure / Social Sector Security | | | | | | | | |
| | | | | | | | | 1 | |
| | Investment subject to Exposure Norms | | | | | | | | |
| | | | | | | | | | |
| | Other than Approved Investments | | | | | | | | |
| | | | | | | | | | |

CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Prasun Gajri Chief Investment Officer

Date :

| Perfective Per | FORM L-36-: P | REMIUN | AND NUMBER OF LIVES COVERED BY POLICY | TYPE | | | | | | | | | | | | | | | |
|---|---------------|-------------|---|--------------|-----------------|--|--------------|---------|---------------|----------------|--------------|------------|-------------|---------------|--------------|--|------------------|--------------|--|
| No. Provision | Incurer: | HDEC | Standard Life Insurance Co. Ltd | | | | | | | | | | | | | | | Date: | 31/12/2012 |
| Process Proc | msurer. | 1 | S Standard Elle Misdrance Go. Etc. | For the | Quarter ended | 31st Dacamba | ar 2012 | For th | he Ouarter en | ded 31st Decem | her 2011 | Unto the I | line Months | anded 31st Da | cember 2012 | Unto th | e Nine Months er | | |
| March Processor Processo | | | | 1 Of the | Quarter ended | Tat Decembe | 1,2012 | 1011 | le Quarter en | I | Je1,2011 | opto the i | I | I | - | орто п | I | I | Sum Insured. |
| PRINCE PRINCES Market Prince Market Prin | SI. No | Partic | culars | | | | Sum Insured, | Premium | | | Sum Insured, | Premium | | | , | | | | Wherever |
| 1 | | | | | | | | | | | | | | | | | | | applicable |
| Institute Stand From Conference 500 | 1 | First | vear Premiim | (Tin Crores) | No. of Policies | No. of Lives | applicable | Crores) | Policies | No. of Lives | applicable | Crores) | Policies | No. of Lives | (Tin Crores) | (₹ in Crores) | No. of Policies | No. of Lives | (₹ in Crores) |
| Team 1,000 | | i | Individual Single Premium- (ISP) | | | | | | | | | | | | | | | | |
| Francisco 150 221 220 220 242 780 4450 1441 1500 1271 1262 1510 1402 1402 1411 1 | | - | From 0-10000 | | | | | | | | | | | | | | | | 55.74 131.56 |
| The State Principle 1,000 | | | | | | | | | | | | | | | | | | | 176.46 |
| Print 150001 1,02000 | | | From 50,001-75,000 | 0.25 | 34 | 34 | 1.51 | | 257 | | 27.50 | | 279 | 278 | | | 1,006 | 996 | 61.20 |
| March Marc | | 1 | | | | | | | | | | | | | | | | | 51.33 11.92 |
| Deciding State Personal DECK - March 122 112 112 113 1 | | | | | | | | | - | | 1.00 | 0.0 | | | | 1.02 | | | 125.56 |
| Page 1990 | | | | | | | | | | | | | | | | | | | |
| Fine 10001-100000 | | +-" | | 0.36 | 119 | 112 | 0.02 | 0.13 | 39 | 38 | 0.01 | 0.98 | 305 | 295 | 0.05 | 0.33 | 98 | 96 | 0.02 |
| Frant 1997 1,200 20 20 10 10 20 2 2 2 20 20 | | | From 50,001-100,000 | 2.42 | 274 | 276 | 0.16 | | | | | | | 859 | 0.53 | | 78 | | 0.04 |
| ### Paid 2010 250000 056 24 25 044 000 1 1 4 000 044 00 20 040 033 44 11 10 11 10 10 10 10 10 10 10 10 10 10 | —— | 1- | | | | | | | | | | | | | | | | | 0.02 0.02 |
| Print Prin | | 1 | | | | | | | | | | | | | | | | | 0.02 |
| A Gross Single Proteins (GSP) | | | | | | | | | 5 | | | | | | | | | | 0.02 |
| Print 1,000,000 0,37 3 2,237 008,71 3,85 8 (961 2,221 20,05 27 12,712 1,115 3,86 24 4,680 12,15 12,15 13,000 14,00 | — | 1- | Above ₹ 3,00,000 | 9.86 | 59 | 58 | 0.77 | 1.35 | 11 | 11 | 0.13 | 12.41 | 93 | 90 | 0.98 | 3.55 | 37 | 38 | 0.29 |
| Figure 10,0001-25,000 | | iii | | | | | | | | | | | | | | | | | |
| ### From \$10,001 - 10,000 378 7 2,005 11,000 11 | 1 | 1- | | | 3 | | | | 8 | | | | | | | | | | (1,212.04) 175.87 |
| From 0.001-15.000 0.33 9 9 971 222-31 0.38 13 2-271 188.08 2-203 25 4.912 556.08 10.15 22 7.989 27 7.898 27 7.998 27 7.9 | | 1 | | | 7 | | | | 6 | | | | | | | | | | 1/5.8/ 323.17 |
| First 10,0021-12,0000 | | | From 50,001-75,000 | 0.33 | | 971 | 232.31 | 0.38 | 13 | 2,971 | 188.85 | 2.03 | 25 | 4,912 | 566.38 | 10.15 | 22 | 7,495 | 267.09 |
| Above 71 (2,5000) 160.16 70 286.825 1276.46 228.65 43 314.344 3,984.52 516.15 190 885.877 29.48.282 533.15 133 693.987 110.0 | | 1 | | | | | | | 7 | | 55.18 | | | | | | | | 285.27 139.07 |
| From 500010 | | | | | | | | | | | 3,984.52 | | | | | | | | 11,000.62 |
| From 500010 | | | Occurs Clouds Describes Accusts CODA | | | | | | | | | | | | | | | | |
| From 150,001-100,000 | | IV | | - | _ | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Fron 150.01-2.00.000 | | | From 50,001-100,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Figure 2000 01 300000 | | | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 2,50,001 -3,00,000 | | 1 | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Vindividual non Single Premium: INSP Vindividual non Single Premium (INSP) Vindividual non Vindividual non Single Premium (INSP) Vindividual non | | | From 2,50,001 -3,00,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Final Final 10,000 11,000 11,000 14, | | + | Above ₹ 3,00,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 10,0001-25,000 | | V | | | | | | | | | | | | | | | | | |
| From 25001-150000 | - | - | | | | | | | | | | | | | | | | 33,114 | 1,147.03 3.845.13 |
| From 75000-100,000 159.88 17,717 163.12 1,816.92 12.261 13.34 12,472 1,282.64 385.02 43,873 39.455 4,507.39 343.01 38,257 34,396 3.66 | | | | | | 59,126 | | | 52,684 | | | | | 146,943 | | | | 129,727 | 6,402.45 |
| From 1,00,001:1,25,000 13.88 1.433 1.370 252.38 8.14 799 755 126.70 32.54 3.229 3.026 579.56 21.24 2.041 1.922 3.04 Above 1,125,000 178.60 6.740 6.143 1.751.81 147.85 5.689 5.228 1.509.44 386.64 14.971 13.224 4.380.78 385.14 15.245 13.729 3.87 | | | | | | | | | 5,079 | | | | | | | | | | 903.43 |
| Above ₹ 1.25.000 | | + | | | | | | | | | | | | | | | | | 3,665.37 300.40 |
| From 0.50000 | | | | | | | | | | | 1,509.44 | | 14,971 | | | | | | 3,877.93 |
| From 0-500000 | 1 | \rightarrow | Individual non Single Premium- Annuity- INSPA | | | | | | | | | | - | | | | | | |
| From 10,0001-15,000 | | , · | From 0-50000 | - | - | - | - | - | - | - | - | - | - | - | | - | - | - | - |
| From 150,001-250,000 | | 1- | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| From 2,00,001-250,000 | | 1 | | - | - | - | | - | | - | - | | - | | - | - | - | - | |
| Above ₹ 3,00,000 | | | From 2,00,,001-250,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Visit Group Non Single Premium (GNSP) Visit Group Non Single Premium (GNSP) Visit Group Non Single Premium (GNSP) Visit Group Non Single Premium Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group - Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group Non Single Premium - Annuity - GNSPA Visit Group - Visit GNSPA Visit CNSPA Visit CNSP | - | + | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 0.000 | | | | | | | | | | | | | | | | | | | |
| From 10,000,25,000 | | vii | | | | | | | | | | (0.04) | | 2 | (0.10) | 0.02 | - | 44 | 0.20 |
| From 50,001-75,000 | | ᆂ | From 10,000-25,000 | | | | | | | | | 0.02 | | | 0.11 | - | | - | - |
| From 75,000-100,000 | | | | - | - | | - | - | - | - | - | | | - | | | - | - | - |
| From 1,00,001 1,25,000 | <u> </u> | + | | - | | | - | - | - | - | - | - | - | - | - | | - | - | |
| Viii Group Non Single Premium- Annuity- GNSPA | | | From 1,00,001 -1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 10,000 | <u> </u> | - | Above ₹ 1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 10,002-25,000 | | viii | | | | | | | | | | | | | | | | | |
| From 25001-50,000 | | | From 0-10000 | - | - | - | - | - | - | - | | - | - | - | - | - | - | - | |
| From 50,001-75,000 | - | 1 | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| From 1,00,001 -1,25,000 | | | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | | | | | - | - | - | | - | - | - | - | - | - | - | | - | - |
| 710010 (1/20,000) | | | From 1,00,001 -1,25,000 Above ₹ 1,25,000 | | | | | | | | | | | | | | | | |

| | | | For the | Quarter ended | 31st Decemb | er, 2012 | For th | ne Quarter en | ded 31st Decem | ber,2011 | Upto the I | line Months | ended 31st De | cember,2012 | Upto th | e Nine Months er | nded 31st Decem | ber,2011 |
|--------|------|-------------------------|-------------------------|-----------------|--------------|--|-----------------------------|--------------------|----------------|--|----------------------------|--------------------|---------------|---|--------------------------|------------------|-----------------|---|
| SI. No | Part | iculars | Premium (₹in Crores) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium (₹ in Crores) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium (₹in Crores) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ in Crores) | Premium (₹ in Crores) | No. of Policies | No. of Lives | Sum Insured, Wherever applicable (₹ in Crores) |
| | | 1 | | | | | | | | | | | | | | | | |
| 2 | Ren | ewal Premium | | | | | | | | | | | | | | | | |
| | _ | i Individual | | | | | | | | | | | | | | | | |
| | | From 0-10000 | 65.90 | 144,604 | 146,273 | 2,617.57 | 72.28 | 159,171 | 174,242 | 2,784.69 | 179.80 | 419,096 | 423,992 | 7,350.89 | 206.87 | 343,136 | 514,641 | 7,971.12 |
| | _ | From 10,000-25,000 | 330.63 | 267,956 | 268,698 | 5,992.13 | 320.69 | 285,846 | 429,549 | 8,848.59 | 933.28 | 782,750 | 784,939 | 17,083.34 | 963.45 | 625,390 | 1,308,036 | 26,124.36 |
| | | From 25001-50,000 | 475.18 | 137,245 | 137,332 | 5,980.65 | 366.17 | 115,864 | 179,743 | 6,580.23 | 1,157.26 | 357,453 | 357,714 | 14,558.10 | 900.78 | 230,459 | 508,560 | 16,919.62 |
| | | From 50,001-75,000 | 78.36 | | 23,785 | 1,503.59 | 65.36 | 23,838 | 50,836 | 2,826.05 | 216.29 | 68,643 | 68,678 | 4,258.92 | 193.57 | 38,808 | 151,237 | |
| | | From 75,000-100,000 | 292.00 | 32,702 | 32,703 | 2,915.13 | 236.37 | 25,574 | 29,273 | 2,448.31 | 740.22 | 84,736 | 84,744 | 6,879.00 | 601.24 | 61,753 | 81,110 | 5,683.63 |
| | | From 1,00,001 -1,25,000 | 26.19 | | 4,733 | 569.88 | 22.54 | 4,727 | 10,766 | 1,067.35 | 75.11 | 13,905 | 13,911 | 1,560.55 | 68.26 | 7,375 | 32,364 | 3,122.42 |
| | | Above ₹ 1,25,000 | 387.78 | 15,998 | 16,000 | 3,860.34 | 423.64 | 17,129 | 21,136 | 4,546.14 | 1,159.45 | 48,239 | 48,243 | 9,969.13 | 1,262.50 | 44,986 | 64,400 | 12,233.17 |
| | | | | | | | | | | | | | | | | | | |
| | | ii Individual- Annuity | | | | | | | | | | | | | | | | |
| | | From 0-10000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 10,000-25,000 | - | - | - | - | - | | - | - | - | - | - | - | - | - | - | - |
| | | From 25001-50,000 | - | - | - | - | - | | - | - | - | - | - | - | - | - | - | - |
| | | From 50,001- 75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 75,000-100,000 | 1 | - | - | - | - | - | | - | - | - | - | | - | | | |
| | | From 1,00,001 -1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Above ₹ 1,25,000 | , | | | - | , | - | | - | - | - | | , | - | - | | - |
| | | | | | | | | | | | | | | | | | | |
| | i | ii Group | | | | | | | | | | | | | | | | |
| | | From 0-10000 | | - | - | - | , | - | , | | - | - | - | • | - | | , | - |
| | | From 10,000-25,000 | 1 | - | - | - | - | - | | - | - | - | - | | - | | | - |
| | | From 25001-50,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 50,001-75,000 | | - | = | - | - | - | - | = | - | - | - | ı | - | - | - | - |
| | | From 75,000-100,000 | | - | = | - | - | - | - | = | - | - | - | ı | - | - | - | - |
| | | From 1,00,001 -1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Above ₹ 1,25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | | | | | | | | | | | | | | | | | Ī |
| | | v Group- Annuity | | | | | | | | | | | | | | | | |
| | | From 0-10000 | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 10,000-25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 25001-50,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 75,000-100,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | From 1.00.001 -1.25.000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Above ₹ 1,25,000 | | - | - | - | _ | | | | _ | | _ | | | | | _ |

FORM L-37-BUSINESS ACQUISITION THROUGH DFFERENT CHANNELS (GROUP)

| Insurer: | HDFC Standard Life Insuran | ce Co. Ltd. | | | | | | | | | | Date: | 31/12/2012 |
|----------|----------------------------|------------------|---------------|---------------|------------------|-----------------|---------------|------------------|--------------|--------------------|------------------|---------------|--------------------|
| | | For the Quarter | ended 31st De | cember, 2012 | For the Quarte | r ended 31st De | cember,2011 | Upto the Nine M | lonths ended | 31st December,2012 | Upto the Nine M | onths ended 3 | 31st December,2011 |
| SI No. | | | | | | | | | | | | | |
| | | No. of Policies/ | No. of Lives | Premium | No. of Policies/ | No. of Lives | Premium | No. of Policies/ | No. of Lives | Premium | No. of Policies/ | No. of Lives | Premium |
| | Channels | No. of Schemes | Covered | (₹ in Crores) | No. of Schemes | Covered | (₹ in Crores) | No. of Schemes | Covered | (₹ in Crores) | No. of Schemes | Covered | (₹ in Crores) |
| 1 | Individual agents | - | - | | - | - | 0 | 3 | 5,348 | 3 | 1 | 630 | 1 |
| 2 | Corporate Agents-Banks | - | 63,971 | 27 | 2 | 284 | 0 | 3 | 126,833 | 44 | 2 | 284 | 0 |
| 3 | Corporate Agents -Others | - | 4,508 | 1 | 7 | 2,531 | 0 | - | 11,406 | 2 | 21 | 12,001 | 1 |
| 4 | Brokers | 20 | 11,224 | 1 | 8 | 11,196 | 1 | 50 | 24,534 | 3 | 39 | 19,256 | 6 |
| 5 | Micro Agents | • | - | • | - | • | ı | - | - | • | - | - | - |
| 6 | Direct Business | 80 | 285,513 | 143 | 70 | 312,826 | 234 | 261 | 792,488 | 500 | 193 | 706,707 | 567 |
| | Total(A) | 100 | 365,216 | 172 | 87 | 326,837 | 236 | 317 | 960,609 | 553 | 256 | 738,878 | 574 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | 100 | 365,216 | 172 | 87 | 326,837 | 236 | 317 | 960,609 | 553 | 256 | 738,878 | 574 |

FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)

| Insurer: | HDFC Standard Life Insur | rance Co. Ltd. | • | | | | | Date: | 31/12/2012 |
|----------|---------------------------------|-----------------|---------------|-----------------|---------------|------------------|------------------|-----------------|------------------|
| | | For the Quart | er ended 31st | For the Quart | er ended 31st | Upto the Nine Mo | onths ended 31st | Upto the Nine M | onths ended 31st |
| SI. No. | Channels | Decemb | per, 2012 | Decemi | ber,2011 | Decemb | per,2012 | Decem | ber,2011 |
| OI. NO. | Onamicis | | Premium | | Premium | | Premium | | Premium |
| | | No. of Policies | (₹ in Crores) | No. of Policies | (₹ in Crores) | No. of Policies | (₹ in Crores) | No. of Policies | (₹ in Crores) |
| 1 | Individual agents | 94,113 | 128 | 37,318 | 129 | 186,576 | 348 | 110,816 | 359 |
| 2 | Corporate Agents-Banks | 119,003 | 585 | 89,993 | 425 | 299,947 | 1,378 | 241,945 | 1,180 |
| 3 | Corporate Agents -Others | 555 | 20 | 150 | 64 | 1,119 | 61 | 478 | 117 |
| 4 | Brokers | 17,211 | 48 | 12,047 | 34 | 45,289 | 122 | 23,081 | 86 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - |
| 6 | Direct Business | 24,330 | 46 | 17,272 | 32 | 66,278 | 107 | 41,304 | 79 |
| | Total (A) | 255,212 | 826 | 156,780 | 684 | 599,209 | 2,016 | 417,624 | 1,821 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | 255,212 | 826 | 156,780 | 684 | 599,209 | 2,016 | 417,624 | 1,821 |

FORM L-39-DATA ON SETTLEMENT OF CLAIMS - INDIVIDUAL FOR THE QUARTER ENDED 31ST DECEMBER, 2012

Insurer: HDFC Standard Life Insurance Co. Ltd.

Date:

31/12/2012

| | Ageing of Claims* | | | | | | | | | |
|--------|-------------------------|--------------|--------------------|--------|--------|------------|----------|--------------|-----------------|--|
| | | | No. of claims paid | | | | | Total no. of | Total amount of | |
| SI.No. | Types of Claims | On or before | 1 month | 1 - 3 | 3 - 6 | 6 months - | > 1 year | claims paid | claims paid | |
| | | maturity | | months | months | 1 year | , , , , | | (₹ in crores) | |
| 1 | Maturity Claims | 1,467 | 91 | 43 | 21 | 8 | 2 | 1,632 | 15.39 | |
| 2 | Survival Benefit | 1,519 | 402 | 14 | 7 | 4 | - | 1,946 | 5.06 | |
| 3 | for Annuities / Pension | 128 | 1,087 | 91 | 53 | 96 | 20 | 1,475 | 10.23 | |
| 4 | For Surrender | - | 64,348 | 1,585 | 18 | 15 | 6 | 65,972 | 841.37 | |
| 5 | Other benefits | - | 11,365 | 113 | 97 | 11 | - | 11,586 | 71.66 | |
| | | | | | | | | | | |
| 1 | Death Claims \$ | - | 1,850 | 182 | 34 | - | - | 2,066 | 33.07 | |

FORM L-39-Data on Settlement of Claims - Group

Ageing of Claims*

| SI.No. | | | | No. of cla | ims paid | | | Total no. of | Total amount of |
|--------|-------------------------|-----------------------|--------------|-----------------|-----------------|----------------------|----------|--------------|------------------------------|
| | Types of Claims | On or before maturity | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year | claims paid | claims paid (₹ in crores) |
| 1 | Maturity Claims | - | - | - | ı | - | ı | - | = |
| 2 | Survival Benefit | - | - | - | - | - | - | - | - |
| 3 | for Annuities / Pension | - | - | - | - | - | - | - | = |
| 4 | For Surrender | - | - | - | - | - | - | - | - |
| 5 | Other benefits # | - | 15,509 | - | - | - | - | 15,509 | 100.46 |
| | | - | | | | | | | |
| 1 | Death Claims | - | 420 | 2 | - | - | - | 422 | 7.03 |

[#] No. of Claims of Other Benefits for Group business are based on claims of individual member.

The figures for individual and group insurance business are shown separately

*the ageing of claims, in case of the death claim is computed from the date of completion of all the documentation.

^{\$} Rural Death Claims are included in details of Individual Death Claims

FOR L-40-: QUARTERLY CLAIMS DATA FOR LIFE - INDIVIDUAL FOR THE QUARTER ENDED 31ST DECEMBER, 2012

Insurer: HDFC Standard Life Insurance Co. Ltd.

Date: 31/12/2012

No. of claims only

| | | | | | | ivo. or elaims emy | | | | |
|----------|--|--------------|----------|----------|----------------|--------------------|----------------|--|--|--|
| SI. No. | Claims Experience | For Death \$ | For | Survival | For Annuities/ | For | Other Benefits | | | |
| 01. 140. | Olainis Experience | 1 of Beath ¢ | Maturity | Benefit | Pension | Surrender | Other Benefits | | | |
| 1 | Claims O/S at the beginning of the period | 197 | 230 | 1 | 955 | 1,663 | 221 | | | |
| 2 | Claims reported during the period | 2,104 | 1,663 | 1,945 | 1,704 | 67,648 | 11,776 | | | |
| 3 | Claims Settled during the period | 2,066 | 1,632 | 1,946 | 1,475 | 65,972 | 11,586 | | | |
| 4 | Claims Repudiated during the period | 45 | - | - | - | - | - | | | |
| а | Less than 2years from the date of acceptance of risk | 40 | - | - | - | - | - | | | |
| b | Grater than 2 year from the date of acceptance of risk | 5 | - | _ | _ | - | - | | | |
| 5 | Claims Written Back | - | - | - | - | - | - | | | |
| 6 | Claims O/S at End of the period | 190 | 261 | - | 1,184 | 3,339 | 411 | | | |
| | Less than 3months | 181 | 99 | - | 480 | 2,969 | 297 | | | |
| | 3 months to 6 months | 8 | 59 | - | 155 | 339 | 6 | | | |
| | 6months to 1 year | - | 58 | - | 445 | 30 | 98 | | | |
| | 1year and above | 1 | 45 | - | 104 | 1 | 10 | | | |

FOR L-40 : Quarterly claims data for Life - Group

No. of claims only

| | | | | | | | <u> </u> |
|---------|--|------------|----------|----------|----------------|-----------|----------------|
| SI. No. | Claims Experience | For Death | for | Survival | For Annuities/ | For | Other Benefits |
| 31. NO. | Oldinia Experience | 1 of Death | Maturity | Benefit | Pension | Surrender | # |
| | 1 Claims O/S at the beginning of the period | - | - | - | - | - | - |
| | 2 Claims reported during the period | 425 | - | - | - | - | 15,509 |
| | 3 Claims Settled during the period | 422 | - | - | - | - | 15,509 |
| | 4 Claims Repudiated during the period | 1 | - | - | - | - | - |
| | Less than 2years from the date of acceptance of risk | 1 | - | - | - | - | - |
| | Grater than 2 year from the date of acceptance of risk | - | _ | - | - | - | - |
| | 5 Claims Written Back | - | - | - | - | - | - |
| | 6 Claims O/S at End of the period | 2 | - | - | - | - | - |
| | Less than 3months | 2 | - | - | - | - | - |
| | 3 months to 6 months | - | - | - | - | - | - |
| | 6months to 1 year | - | - | - | - | - | - |
| | 1year and above | - | - | - | - | - | - |

[#] No. of Claims of Other Benefits for Group business are based on claims of individual member.

^{\$} Rural Death Claims are included in details of Individual Death Claims

FORM L-41 GRIEVANCE DISPOSAL

Quarter - December 2012

Insurer: HDFC Standard Life Insurance Co. Ltd.

GRIEVANCE DISPOSAL FOR THE QUARTER ENDING

Date: 31-Dec-12

| SI No. | Particulars | Opening Balance * As on beginning of | Additions during the quarter | Complaints Resolved/ Settled during the quarter | | | | | Complaints Pending at the end of the quarter | Total complaints registered upto the quarter during the financial year |
|--------|------------------------------|--------------------------------------|------------------------------|---|---------------------|----------|------|-------|--|--|
| 1 | Complaints made by customers | the quarter | | I Fully Accepted | Partial Accepted | Rejected | | | | |
| a) | Death Claims | 7 | 90 | 11 | 0 | 81 | 5 | 285 | | |
| b) | Policy Servicing | 86 | 1165 | 365 | 0 | 805 | 81 | 4231 | | |
| c) | Proposal processing | 109 | 806 | 255 | 0 | 576 | 84 | 4701 | | |
| d) | Survival Claims | 50 | 828 | 502 | 0 | 287 | 89 | 2654 | | |
| e) | ULIP related | 14 | 224 | 34 | 0 | 196 | 8 | 730 | | |
| f) | Unfair Business practices | 754 | 8371 | 1265 | 0 | 7096 | 764 | 23723 | | |
| g) | Others | 52 | 349 | 48 | 0 | 305 | 48 | 987 | | |
| | Total Number of complaints: | 1072 | 11833 | 2480 | 0 | 9346 | 1079 | 37311 | | |

| 2 | Total Number of Policies during previous year | 815155 |
|---|---|--------|
| 3 | Total Number of Claims during previous year | 328389 |
| 4 | Total Number of Policies during current year | 599526 |
| 5 | Total Number of Claims during current year | 258086 |
| 6 | Total Number of Policy Complaints (current year) per 10,000 policies (current year) | 622 |
| | Total Number of Claim complaints (current year) per 10,000 claims registered (current | |
| 7 | year) | 114 |
| | | |

| 8 | Duration wise Pending Status | Complaints made by customers | Complaints made by intermediaries | Total |
|------|------------------------------|------------------------------|-----------------------------------|-------|
| (a) | Upto 7 days | 813 | 0 | 813 |
| (b) | 7-15 days | 231 | 0 | 231 |
| (.c) | 15-30 days | 27 | 0 | 27 |
| (d) | 30-90 days | 8 | 0 | 8 |
| (e) | 90 days & beyond | 0 | 0 | 0 |
| | Total Number of complaints: | 1079 | 0 | 1079 |

^{*} Opening balance should tally with the closing balance of the previous financial year

L-42- Valuation Basis (Life Insurance) as at end December 2012

(a) How the policy data needed for valuation is accessed.

The policy data is extracted from the policy administration system and checked to ensure completeness of data Additional checks are performed on the data, some of which are listed below

- The current year's valuation data is reconciled with the previous year's data and the movements during the year.
- This check is done for number of contracts, sum assured, and premium.
- The movement data is checked against accounting data with regard to benefit payments.
- Checks are made to ensure that the parameters for each product, such as age, term, premium, etc, are within the minimum and maximum limits for the product.

(b) How the valuation basis are supplied to the system

- · An actuarial software package, based on sound actuarial principles, is used to compute the reserves for all material lines of business.
- The valuation basis is supplied to this actuarial software from an external assumptions spreadsheet file, which is updated and independently checked.
- The actuarial software produces an output of the basis used, which is then validated against the approved valuation basis.
- For minor lines of business like annuities, health and group protection contracts the reserves are calculated using Excel and VBA for Excel and the valuation basis is parameterised in the Excel spreadsheet.

(1) Valuation Interest Rate Assumptions

| (a) Individual Business | Minimum | Maximum |
|--|---------|---------|
| (a.1) Life - Participating policies | 6.2% | 6.2% |
| (a.2) Life - Non-participating policies | 5.2% | 5.2% |
| (a.3) Annuities - Participating policies | N/A | N/A |
| (a.4) Annuities – Non-participating policies | N/A | N/A |
| (a.5) Annuities - Individual pension plan | 7.0% | 7.0% |
| (a.6) Unit Linked | 4.4% | 4.4% |
| (a.7) Health insurance | 5.2% | 5.2% |
| (b) Group Business | | |
| (b.1) Life - Non-participating policies (excludes one year term policie: | 5.2% | 5.2% |
| (b.2) Unit Linked | 4.4% | 4.4% |

(2) Mortality Assumptions

Expressed as a % of IALM 94-96, unless otherwise stated

| (a) Individual Business | Minimum | Maximum | |
|----------------------------------|---------|---------|----------------------------------|
| (a.1) Participating policies | 42.0% | 96.0% | |
| (a.2) Non-participating policies | 42.0% | 180.0% | |
| (a.3) Annuities | 40.0% | 40.0% | Expressed as a % of LIC a(96-98) |
| (a.4) Unit linked | 42.0% | 90.0% | |
| (a.5) Health insurance | 28.0% | 44.0% | |
| (b) Group Business (unit linked) | 120.0% | 120.0% | |

(3) Expense Assumptions

The values of future expenses have been determined so as to allow, on prudent assumptions, for either of the following two eventualities:

- 1) all future maintenance expenses on an on-going basis
- 2) the future expenses that are likely to be incurred if the company were to close to new business within 12 months of the valuation date.

The future maintenance expenses are provisioned by a per policy renewal and claim expenses and a fund based investment expense.

The per policy renewal expense assumption varies between Rs 422 and Rs 1042 for the majority of the individual business.

These renewal expenses vary by premium frequency and premium payment instructions.

The claim expense assumptions for maturities and surrenders for individual contracts is Rs. 163 and for death claims it is the higher of 0.4% of Sum at risk and Rs 163.

The per policy renewal expenses and claim expenses are increased at an inflation rate of 7.5% per annum.

In addition, investment expense of 0.084% of the fund is also reserved for.

The provision for future expenses likely to be incurred if the company were to close to new business is held as an aggregate reserve at a company level.

It is not the intention of the company's management to close to new business, and the latter eventuality has only been included in the interests of prudence, so as to ensure that policyholders' reasonable expectations can still be met in the unlikely event.

(4) Persistency Assumptions

(a) Individual Business (Unit linked)

(a.1) During the period when surrender charges are applicable, no lapse/surrender assumptions are incorporated.

After the completion of such period, the lapse/surrender rates are based on best estimate assumptions, with a 20% Margin for Adverse Deviation.

- (a.2) Paid up rates have been set at 100%.
- (a.3) The partial withdrawal rates have been revised and are set as a % of the premium. The rates are based on the best estimate assumptions, with a 20% Margin for Adverse Deviation.

(b) Individual Business (Conventional)

(b.1) For the participating contracts, lapse assumptions are incorporated in the first 3 years of the policy.

The lapse assumptions are based on best estimate assumptions with a 20% Margin for Adverse Deviation.

No lapses/surrenders are assumed from the 4th policy year onwards.

For the non-participating contracts no lapses/surrenders are assumed.

L-42- Valuation Basis (Life Insurance) as at end December 2012

(5) Bonus Rates

(a) Individual Business

- · The future reversionary bonus rates vary between 2% and 5%.
- Terminal bonuses are set at a policy level as the excess of projected asset share over guaranteed maturity benefits, subject to a minimum of zero.

(6) Policyholder's Reasonable Expectations

- Reversionary bonus rates are set at a level equal to the declared rates for the relevant contracts.
- Terminal bonus rates are set at a policy level.
- The mathematical reserves are subject to an underpin of the guaranteed surrender value at a policy level.
- In product lines where the calculated gross premium reserve is less than the aggregate asset share,

the asset share is held as the reserve.

This ensures that the mathematical reserves reflect policyholder's reasonable expectations.

(7) Taxation and Shareholder Transfers

• Taxation (where applicable) of surplus and shareholder transfers have been treated as additional cashflows in calculating the reserves.

(8) Basis of provisions for Incurred But Not Reported (IBNR)

- · An IBNR provision has been made to make an allowance for the claims that may have occurred but have not yet been reported, in addition to claims which are expected to occur after the valuation date.
- · The reserve for IBNR claims is based on 1 months risk premium/charge.

(9) Change in Valuation Methods or Bases

(9.a) Individuals Assurances

Changed from 5.2% to 6.2% for Individual Participating policies. No change for Individual Non Participating policies. 1. Interest

2. Expenses Please see Note 3: Changes to Maintenance and claim expense assumptions

3. Inflation No change

(9.b) Annuities

1. Interest

7% 1a. Annuity in payment 1b. Annuity during deferred period N/A 1c. Pension : All Plans No change

2. Expenses Please see Note 3: Changes to Maintenance and claim expense assumptions

3. Inflation No change

(9.c) Unit Linked

1. Interest

2. Expenses Please see Note 3: Changes to Maintenance and claim expense assumptions No change

3. Inflation

(9.d) Health

No change 1. Interest

Please see Note 3: Changes to Maintenance and claim expense assumptions 2 Expenses

3. Inflation No change

(9.e) Group

1. Interest No change 2. Expenses No change 3. Inflation No Change

Notes

- 1 For Unit linked funds offering Investment guarantees, an additional reserve equal to the accumulated guarantee charges deducted for these funds, is held.
- 2 The methodology for calculation and review of the Closure to New Business reserve has been reviewed. Based on the review in March 2012, the reserve has been maintained at the previous level.

3 Changes to Maintenance and claim expense assumptions

The maintenance expenses being incurred in the servicing of the existing business has been reviewed and the assumptions revised. These expenses vary by the frequency of premium payment and the mode of premium payment. The reserving assumptions for expenses incorporate a Margin of 20% for Adverse Deviation.

The tables below shows the per policy maintenance expense assumptions (reserving basis) as at 31st December 2012 .

| Payment Mode | Annual | Half Yearly | Quarterly | Monthly | |
|----------------|--------|-------------|-----------|---------|-----|
| SI- ECS | 449 | 558 | 776 | 1,028 | |
| Non SI- ECS | 524 | 626 | 838 | 1,042 | |
| Paid up/Single | | | | | 422 |