

# <u>Disclosures - LIFE INSURANCE COMPANIES- web-site</u>

Form NO.	Description
L-1-A-RA	Revenue Account
L-2-A-PL	Profit & Loss Account
L-3-A-BS	Balance Sheet
L-4-PREMIUM SCHEDULE	Premium
L-5-COMMISSION SCHEDULE	Commission Expenses
L-6-OPERATING EXPENSES SCHEDULE	Operating Expenses
L-7-BENEFITS PAID SCHEDULE	Benefits Paid
L-8-SHARE CAPITAL SCHEDULE	Share Capital
L-9-PATTERN OF SHAREHOLDING SCHEDULE	Pattern of Shareholding
L-10-RESERVE AND SURPLUS SCHEDULE	Reserves and Surplus
L-11-BORROWINGS SCHEDULE	Borrowings
L-12-INVESTMENT SHAREHOLDERS SCHEDULE	Investment-Shareholders
L-13-INVESTMENT POLICYHOLDERS SCHEDULE	Investment-Policyholders
L-14-INVESTMENT-ASSETS HELD TO COVER LINKED	Investment-Assets Held to Cover Linked Liabilities
LIABILITIES SCHEDULE	
L-15-LOANS SCHEDULE	Loans
L-16-FIXED ASSETS SCHEDULE	Fixed Assets
L-17-CASH AND BANK BALANCE SCHEDULE	Cash and Bank Balance
L-18-ADVANCES AND OTHER ASSETS SCHEDULE	Advances & Other Assets
L-19-CURRENT LIABILITIES SCHEDULE	Current Liabilities
L-20-PROVISIONS SCHEDULE	Provisions
L-21-MISC EXPENDITURE SCHEDULE	Misc Expenditure
L-22-ANALYTICAL RATIOS	Analytical Ratios
L-23-RECEIPTS AND PAYMENTS SCHEDULE	Receipts & Payment Statement
L-24-VALUATION OF NET LIABILITIES	Valuation of Net Liablities
L-25-GEOGRAPHICAL DISTN OF BSNS- Group & Individuals	Geographical Distribution of Business (Rural / Urban & Statewise)
L-26-INVESTMENT ASSETS	Asset Class
L-27-ULIP LINKED BSNS	ULIP Fund
L-28-ULIP NAV	ULIP NAV
L-29-DEBT SECURITIES	Debt Securities
L-30-RELATED PARTY TRANSACTIONS	Related Party Transanctions
L-31-BOD	Board of Directors & Key Persons
L-32-SOLVENCY MARGIN	Solvency
L-33-NPAs	NPAs
L-34-YIELD ON INVESTMENT	Investment break down by class and Yield on Investment
L-35-DOWNGRADING OF INVESTMENT	Downgrading of Investment
L-36-BSNS NUMBERS	Premium and number of lives covered by policy type
L-37-BSNS ACQUSITION (GROUP)	Detail of the business procured -Distribution Channel wise
L-38-BSNS ACQUSITION (INDIVIUDAL)	Detail of the business procured -Distribution Channel wise
L-39-CLAIMS AGEING	Ageing of Claims
L-40-CLAIMS DATA	Claims Data
L-41-GRIEVANCES (LIFE)	Grievance Disposal
L-42- Valuation Basis (Life)	Main Parameters of Valuation



#### FORM L-1-A-RA

#### Name of the Insurer: HDFC Standard Life Insurance Co. Ltd. Registration No. and Date of Registration with the IRDA: 101 23rd October 2000

#### **REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2008**

### Policyholders' Account (Technical Account)\*\*\*

Particulars	Schedule	Current Year	Previous Year
		(Rs.'000)	(Rs.'000)
Premiums earned - net		ì	, ,
(a) Premium		48,585,616	28,558,656
(b) Reinsurance ceded	L-4	(409,450)	(332,408)
(c) Reinsurance accepted	1 -	-	-
Income from Investments			
(a) Interest, Dividends & Rent - Gross		2,769,363	1,589,497
(b) Profit on sale/redemption of investments		3,415,246	1,043,415
(c) (Loss on sale/ redemption of Investments)		(1,123,008)	(411,914)
(d) Transfer/Gain on revaluation/change in fair value*		583,524	101,405
(e) Amortisation Charge	1	(56,904)	(65,762)
Transferred from Shareholders' Fund		3,248,208	1,450,397
Other Income (to be specified)			
(a) Service Tax recovery		245,397	189,571
(b) Other Items		79,343	43,426
TOTAL (A)	1	57,337,335	32,166,283
	1	, ,	
Commission	L-5	3,512,586	2,099,268
Operating Expenses related to Insurance Business	L-6	10,129,791	5,767,403
Provision for doubtful debts		-	-
Bad debts written off		-	-
Provision for Tax		-	-
Fringe Benefit Tax		62,569	35,784
Provisions (other than taxation)			
(a) For diminution in the value of investments (Net)		-	-
(b) Others		-	
TOTAL (B)		13,704,946	7,902,455
Benefits Paid (Net)	L-7	5,014,603	1,745,350
Interim Bonuses Paid		580	300
Terminal Bonuses Paid		3,363	ī
Change in valuation of liability in respect of life policies			
(a) Gross**			
Linked Liability		30,934,822	16,580,673
Non linked Liability		6,872,347	6,044,589
(b) Amount ceded in Reinsurance		102,868	(141,054)
(c) Amount accepted in Reinsurance		-	-
TOTAL (C)		42,928,583	24,229,858
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)		703,806	33,970
APPROPRIATIONS			
Transfer to Shareholders' Account		516,341	-
Transfer to Other Reserves		-	-
Funds for future appropriation - Provision for lapsed			
policies unlikely to be revived		187,465	33,970
Balance being Funds For Future Appropriations		-	-
TOTAL (D)		703,806	33,970

(a) Interim Bonuses Paid:	580	300
(b) Terminal Bonuses Paid:	3,363	=
(c) Allocation of Bonus to policyholders:	941,065	866,768
(d) Surplus shown in the Revenue Account:	703,806	33,970
(e) Total Surplus: [(a)+(b)+(c)+(d)]	1,648,814	901,038

<sup>\*</sup> Represents the deemed realised gain as per norms specified by the Authority

<sup>\*\*</sup> Represents changes in the mathematical reserves after allocation of bonus
The total surplus as mentioned below:

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.
Registration No. and Date of Registration with the IRDA: 101 23rd October 2000



### PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2008

### Shareholders' Account (Non-technical Account)

Particulars	Schedule	Current Year	Previous Year
		(Rs.'000)	(Rs.'000)
Amounts transferred from the Policyholders Account (Technical			
Account)		516,341	-
Income From Investments			
(a) Interest, Dividends & Rent – Gross		242,109	126,836
(b) Profit on sale/redemption of investments		98,694	114,192
(c) (Loss on sale/ redemption of investments)		(11,142)	(12,470)
(d) Transfer / gain on revaluation / change in fair value		(21,384)	(23,909)
(e) Amortisation (charge)/credit		561	(2,375)
Other Income		531	764
TOTAL (A)		825,710	203,038
Expense other than those directly related to the insurance		12,596	8,252
Bad debts written off		-	-
Transfer to Policyholders' fund		3,248,208	1,450,397
Provisions (Other than taxation)			
(a) For diminution in the value of investments (Net)		-	=
(b) Provision for doubtful debts		-	=
(c) Others		-	-
TOTAL (B)		3,260,804	1,458,649
Profit/ (Loss) before tax		(2,435,094)	(1,255,611)
Provision for Taxation		-	-
Profit / (Loss) after tax		(2,435,094)	(1,255,611)
APPROPRIATIONS			
(a) Balance at the beginning of the year		(4,421,364)	(3,165,753)
(b) Interim dividends paid during the year		-	-
(c) Proposed final dividend		-	-
(d) Dividend distribution tax		-	=
(e) Transfer to reserves/ other accounts			
Transfer to liabilities on account of Employee benefits			
		(27,033)	=
Profit / (Loss) carried forward to the Balance Sheet		(6,883,491)	(4,421,364)

Sar Utha Ke Jiyo

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.

Registration No. and Date of Registration with the IRDA: 101 23rd October 2000

### **BALANCE SHEET AS AT MARCH 31, 2008**

		As at March 31, 2008	As at March 31, 2007
	Schedule	(Rs.'000)	(Rs.'000)
SOURCES OF FUNDS		` '	, ,
SHAREHOLDERS' FUNDS:			
SHARE CAPITAL	L-8, L-9	12,706,359	8,007,148
Share application money received pending	<u> </u>	,. 00,000	0,00.,0
allotment of shares		-	287,391
RESERVES AND SURPLUS	L-10	552,892	65,902
CREDIT/[DEBIT] FAIR VALUE CHANGE ACCOUNT		3,881	_
Sub-Total		13,263,132	8,360,441
Sub-1 Otal	+ +	13,203,132	0,300,441
BORROWINGS	L-11	-	
POLICYHOLDERS' FUNDS:	1		
CREDIT/[DEBIT] FAIR VALUE CHANGE			
ACCOUNT		193,745	91,247
POLICY LIABILITIES		24,366,747	17,391,531
INSURANCE RESERVES		-	-
PROVISION FOR LINKED LIABILITIES		59,451,584	28,516,763
Sub-Total		84,012,076	45,999,541
Funds for future appropriation - Provision for		040.054	50.405
lapsed policies unlikely to be revived		246,951	59,485
Funds for Future Appropriation		-	-
Surplus Allocated to Shareholders			-
TOTAL		97,522,159	54,419,467
APPLICATION OF FUNDS			
INVESTMENTS	+		
Shareholders'	L-12	4,213,064	1,529,743
Policyholders'	L-13	23,299,043	17,782,866
		20,200,040	17,702,000
ASSETS HELD TO COVER LINKED	L-14	59,451,584	28,516,763
		33,131,331	
LOANS	L-15	18,618	12,638
FIXED ASSETS	L-16	1,331,800	736,054
CURRENT ASSETS			
Cash and Bank Balances	L-17	4,493,238	3,363,556
Advances and Other Assets	L-18	4,082,489	1,961,980
Sub-Total (A)	10	8,575,727	5,325,536
ous rotal (7.1)		0,010,121	3,323,330
CURRENT LIABILITIES	L-19	6,129,149	3,874,652
PROVISIONS	L-20	122,019	30,845
Sub-Total (B)		6,251,168	3,905,497
NET CURRENT ASSETS (C) = (A – B)		2,324,559	1,420,039
	<u>                                       </u>		
MISCELLANEOUS EXPENDITURE (to the			
extent not written off or adjusted)	L-21	-	-
DEBIT BALANCE IN PROFIT & LOSS		0.000.404	4 404 004
ACCOUNT (Shareholders' Account)  Debit Balance of Revenue Account	<del>                                     </del>	6,883,491	4,421,364
	<del>                                     </del>	07 500 450	- E/ 110 107
TOTAL		97,522,159	54,419,467



### **CONTINGENT LIABILITIES**

Particulars	As at March 31, 2008	As at March 31, 2007
	(Rs.'000)	(Rs.'000)
1 Partly paid-up investments	-	-
Claims, other than against policies, not     acknowledged as debts by the company	-	-
Underwriting commitments outstanding (in respect of shares and securities)	-	-
4 Guarantees given by or on behalf of the	-	-
5 Statutory demands/ liabilities in dispute, not provided for	262,091	309,494
6 Reinsurance obligations to the extent not provided for in accounts	-	-
7 Others	-	-
TOTAL	262,091	309,494



## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

# FORM L-4-PREMIUM SCHEDULE PREMIUM

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 First year premiums	22,803,971	13,164,385
2 Renewal Premiums	21,731,943	12,070,128
3 Single Premiums	4,049,702	3,324,143
TOTAL PREMIUM	48,585,616	28,558,656



## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

# FORM L-4-PREMIUM SCHEDULE PREMIUM

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 First year premiums	22,803,971	13,164,385
2 Renewal Premiums	21,731,943	12,070,128
3 Single Premiums	4,049,702	3,324,143
TOTAL PREMIUM	48,585,616	28,558,656



# FORM L-5 - COMMISSION SCHEDULE COMMISSION EXPENSES

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
Commission paid		
Direct - First year premiums	2,976,371	1,740,024
- Renewal premiums	521,497	345,918
- Single premiums	14,718	13,326
Add: Commission on Re-insurance		
Accepted	-	-
Less: Commission on Re-insurance		
Ceded	-	-
Net Commission	3,512,586	2,099,268

Break-up of the expenses (Gross) incurred to procure business :		
Agents	1,657,042	970,774
Brokers	15,948	16,371
Corporate Agency	1,837,268	1,111,327
Referral	2,328	796
Others	-	-
TOTAL (B)	3,512,586	2,099,268



# FORM L-6-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 Employees' remuneration & welfare benefits	4,019,140	1,905,428
2 Travel, conveyance and vehicle running expenses	209,886	160,255
3 Training expenses	858,623	430,282
4 Rents, rates & taxes	537,327	234,800
5 Repairs	100,620	37,807
6 Printing & stationery	177,323	121,130
7 Communication expenses	345,809	193,752
8 Legal & professional charges	552,830	290,842
9 Medical fees	44,729	39,587
10 Auditors' fees, expenses etc		
a) as auditor	2,056	1,027
b) as adviser or in any other capacity, in respect of		·
(i) Taxation matters	-	-
(ii) Insurance matters	-	-
(iii) Management services; and	-	-
c) in any other capacity	75	75
11 Advertisement and publicity	1,108,142	924,383
12 Interest & Bank Charges	50,666	11,391
13 Others		
(a) Computer Expenses	197,037	150,031
(b) General Office & Other Expenses	477,244	262,876
(c) Operating Leases	4,485	5,197
(d) Business Development Expenses	689,755	605,279
(e) Service Tax	201,710	155,157
14 Depreciation	,	, -
- Depreciation on assets owned by policyholders		
- Reimbursement of depreciation of assets for use of		
Shareholders Assets	552,334	238,104
TOTAL	10,129,791	5,767,403



# FORM L-7-BENEFITS PAID SCHEDULE BENEFITS PAID [NET]

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
		`
1. Insurance Claims		
(a) Claims by Death,	316,944	180,603
(b) Claims by Maturity,	3,457	-
(c) Annuities / Pension payment,	9,690	8,610
(d) Periodical Benefit	225,423	122,414
(e) Health	-	-
(f) Others		
Surrenders	3,177,281	881,684
Critical Illness	25,307	4,720
Permanent & Partial Disability	-	649
Withdrawals	1,371,907	615,797
Vesting of Pension policy	25,144	8,820
Sub Total (A)	5,155,153	1,823,297
2. (Amount ceded in reinsurance):		
(a) Claims by Death,	(134,971)	(76,015)
(b) Claims by Maturity,	-	-
(c) Annuities / Pension payment,	-	-
(d) Periodical Benefit	-	-
(e) Health	-	
(f) Others		
Surrenders	-	
Critical Illness	(5,579)	(1,348)
Permanent & Partial Disability	-	(584)
Sub Total (B)	(140,550)	(77,947)
<ol><li>Amount accepted in reinsurance:</li></ol>		
(a) Claims by Death,	-	-
(b) Claims by Maturity,	-	-
(c) Annuities / Pension payment,	-	-
(d) Periodical Benefit	-	=
(e) Health	-	-
(f) Others	-	-
Sub Total (C)	-	-
	F 644 695	4 - 4 - 4 - 4 - 4
TOTAL	5,014,603	1,745,350

Notes: (a) Claims include specific claims settlement costs, wherever applicable.

(b) Legal and other fees and expenses shall also form part of the claims cost, wherever applicable.



# FORM L-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

		Current Year	Previous Year
Particulars		(Rs.'000)	(Rs.'000)
1 Authorised Capital			
Equity Shares of Rs. 10 eac	h	15,000,000	15,000,000
2 Issued Capital			
Equity Shares of Rs. 10 eac	h	12,710,000	8,300,000
3 Subscribed Capital			
Equity Shares of Rs. 10 eac	h	12,710,000	8,012,609
4 Called-up Capital			
Equity Shares of Rs. 10 eac	h	12,710,000	8,012,609
Less : Calls unpaid		-	-
Add : Shares forfeited (Amou	ınt originally		
paid up)		-	-
Less : Par value of Equity Sh	ares bought	-	-
Less : Preliminary Expenses		(3,641)	(5,461)
Expenses including conduction brokerage on Underwing subscription of shares	riting or		
TOTAL		12,706,359	8,007,148

Share Capital amounting to Rs. 9,222,760 thousand (Previous Year : Rs. 6,562,123 thousand) is held by HDFC Ltd., the holding company.



# FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE PATTERN OF SHAREHOLDING [As certified by the Management]

Shareholder	Curren	t Year	Previous Year		
	Number of Shares % of Holdin		Number of Shares	% of Holding	
Promoters	+				
Indian / Holding Company	922,276,000	72.56%	656,212,304	81.90%	
Foreign	330,460,000	26.00%	126,784,606	15.82%	
Others - Domestic	18,264,000	1.44%	18,264,000	2.28%	
Total	1,271,000,000	100.00%	801,260,910	100.00%	



## FORM L-10-RESERVES AND SURPLUS SCHEDULE

## **RESERVES AND SURPLUS**

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 Capital Reserve	-	-
2 Capital Redemption Reserve	-	-
3 Share Premium	-	-
4 Revaluation Reserve	552,892	65,902
5 General Reserves	-	-
Less: Debit balance in Profit and Loss Account,		
if any	-	-
Less: Amount utilized for Buy-back	-	=
6 Catastrophe Reserve	-	-
7 Other Reserves	-	-
8 Balance of profit in Profit and Loss Account	-	-
TOTAL	552,892	65,902



# FORM L-11-BORROWINGS SCHEDULE

## **BORROWINGS**

		Current Year	Previous Year
	Particulars	(Rs.'000)	(Rs.'000)
1	Debentures/ Bonds	-	
2	Banks	-	
3	Financial Institutions	-	
4	Others	-	
	TOTAL	-	-



### FORM L-12-INVESTMENTS SHAREHOLDERS SCHEDULE

## **INVESTMENTS-SHAREHOLDERS**

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
LONG TERM INVESTMENTS		
1 Government securities and Government guaranteed bonds including Treasury	2,110,280	80,810
2 Other Approved Securities	-	-
3 Other Investments		
(a) Shares		
(aa) Equity	198,958	117,275
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	50,000	-
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	757,540	270,550
4 Investments in Infrastructure and Social Sector	405,675	195,626
5 Other than Approved Investments	66,637	-
Sub Total (A)	3,589,090	664,261
` '		•
SHORT TERM INVESTMENTS		
1 Government securities and Government guaranteed bonds including Treasury	-	580,347
2 Other Approved Securities	-	· -
3 Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	17,000	99,707
(e) Other Securities		·
Commercial Paper	376,501	-
Certificate of Deposit	180,981	47,921
Repo Investments	-	87,996
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
4 Investments in Infrastructure and Social Sector	49,492	49,511
5 Other than Approved Investments	-	-
Sub Total (B)	623,974	865,482
		·
TOTAL	4,213,064	1,529,743

The Market value of Investments, other than listed equity securities, is Rs. 3,321,940 thousands (Previous year : Rs. 1,168,736 thousands)



### FORM L-13-INVESTMENTS POLICYHOLDERS SCHEDULE

### **INVESTMENTS-POLICYHOLDERS**

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
LONG TERM INVESTMENTS		
1 Government securities and Government guaranteed bonds including Treasury	11,431,755	6,870,997
2 Other Approved Securities	-	-
3 Other Investments		
(a) Shares		
(aa) Equity	2,816,877	2,875,251
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	2,271,572	1,421,621
(e) Other Securities	-	-
Deep Discount Bonds	16,684	2,616
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
4 Investments in Infrastructure and Social Sector	3,137,075	2,080,176
5 Other than Approved Investments	374,349	370,589
Sub Total (A)	20,048,312	13,621,250
SHORT TERM INVESTMENTS		
1 Government securities and Government guaranteed bonds including Treasury	442,489	1,883,948
2 Other Approved Securities	-	-
3 Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	53,360	249,296
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	1,373,518	179,214
(e) Other Securities	, ,	·
Commercial Paper	127,839	323,739
Certificate of Deposit	773,528	540,366
Deep Discount Bonds	2,618	-
Repo Investments	-	637,099
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
4 Investments in Infrastructure and Social Sector	299,224	347,954
5 Other than Approved Investments	178,155	-
Sub Total (B)	3,250,731	4,161,616
	-,,	, : ,-:-
TOTAL	23,299,043	17,782,866

The Market value of Investments, other than listed equity securities, is Rs. 21,332,554 thousands (Previous year : Rs. 13,638,740 thousands)

# FORM L-14-ASSETS HELD TO COVER LINKED LIABILITIES SCHEDULE ASSETS HELD TO COVER LINKED LIABILITIES



<u> </u>	Sar Utha Ke Ji		
Partie I	Current Year	Previous Year	
Particulars	(Rs.'000)	(Rs.'000)	
LONG TERM INVESTMENTS			
LONG TERM INVESTMENTS	0.004.500	4.540.040	
1 Government securities and Government guaranteed bonds including Treasury	2,861,538	1,546,319	
2 Other Approved Securities	<u>-</u>	-	
3 Other Investments			
(a) Shares	00.040.000	40.404.000	
(aa) Equity	38,642,323	18,161,633	
(bb) Preference	<u> </u>	-	
(b) Mutual Funds	-	-	
(c) Derivative Instruments		4.044.504	
(d) Debentures/ Bonds	3,703,042	1,814,591	
(e) Other Securities	22.242	20.404	
Deep Discount Bonds	69,349	82,184	
Fixed Deposites	720,692	-	
(f) Subsidiaries	-	-	
(g) Investment Properties-Real Estate	-	- 105 700	
4 Investments in Infrastructure and Social Sector	1,809,708	405,729	
5 Other than Approved Investments	3,316,740	1,842,220	
Sub Total (A)	51,123,392	23,852,676	
SHORT TERM INVESTMENTS			
1 Government securities and Government guaranteed bonds including Treasury	46,097	1,136,789	
2 Other Approved Securities	-	-	
3 Other Investments			
(a) Shares			
(aa) Equity	-	-	
(bb) Preference	-		
(b) Mutual Funds	1,550,170	794,755	
(c) Derivative Instruments		-	
(d) Debentures/ Bonds	1,508,401	437,597	
(e) Other Securities	0.000.007	4 000 070	
Fixed Deposit	2,962,207	1,260,979	
Commercial Paper	220,716	294,509	
Certificate of Deposit	713,069	71,884	
Deep Discount Bonds	91,686	- 444.005	
Repo Investments	<u>-</u>	144,885	
(f) Subsidiaries	-	-	
(g) Investment Properties-Real Estate	-	-	
4 Investments in Infrastructure and Social Sector	93,431	495,763	
5 Other than Approved Investments	580,978	-	
Sub Total (B)	7,766,755	4,637,161	
OTHER ASSETS			
1 Current Account	29,826	40,839	
2 Interest Accrued and Dividend Receivable	590,545	291,170	
3 Management Fees Payable	(6,444)	(623)	
4 Safe custody charges payable	(119)	(2,112)	
5 Other Liabilities	(87)	(50,639)	
6 Investment Sold Awaiting Settlement	394,475	-	
7 Investment Purchased Awaiting Settlement	(446,759)	(251,709)	
Sub Total (C )	561,437	26,926	
TOTAL (A+B+C)	59,451,584	28,516,763	



# FORM L-15-LOANS SCHEDULE LOANS

	Current Year	Previous Yea	
Particulars	(Rs.'000)	(Rs.'000)	
1 SECURITY-WISE CLASSIFICATION			
Secured			
(a) On mortgage of property			
(aa) In India	1,537	2,314	
(bb) Outside India	-	-	
(b) On Shares, Bonds, Govt. Securities, etc.	-	-	
(c) Loans against policies	14,950	8,426	
(d) Others	-	229	
Unsecured	2,131	1,669	
TOTAL	18,618	12,638	
2 BORROWER-WISE CLASSIFICATION			
(a) Central and State Governments	_		
(b) Banks and Financial Institutions	_		
(c) Subsidiaries	_		
(d) Companies	_		
(e) Loans against policies	14,950	8,426	
(f) Others	-		
Loans to Employees	3,668	4,212	
TOTAL	18,618	12,638	
3 PERFORMANCE-WISE CLASSIFICATION			
(a) Loans classified as standard			
(aa) In India	18,618	12,638	
(bb) Outside India	-	-	
(b) Non-standard loans less provisions			
(aa) In India	-	-	
(bb) Outside India	-	-	
TOTAL	18,618	12,638	
4 MATURITY-WISE CLASSIFICATION			
(a) Short Term	654	193	
(b) Long Term	17,964	12,445	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	·	
TOTAL	18,618	12,638	

The amounts receivable within 12 months from the Balance Sheet date are **Rs. 3,085** thousand (Previous Year : Rs. 1,656 thousand).



#### FORM 16-FIXED ASSETS SCHEDULE

#### **FIXED ASSETS**

(Rs.'000)

Particulars		Cost/ Gro	ss Block			Depreciation			Net Block		
	Opening	Additions	Deductions	Closing	Up to Last Year	For The Period	On Sales/ Adjustments	To Date	As at 31-03-2008	As at 31-03-2007	
Intangibles (Computer	125,508	63,737	-	189,245	99,167	64,587	-	163,754	25,491	26,341	
Buildings	15,179	-	_	15,179	1,531	247	-	1,778	13,401	13,648	
Furniture & Fittings	420,557	409,747	(555)	829,749	167,788	208,675	(168)	376,295	453,454	252,769	
Information Technology											
Equipment	585,297	362,101	(8,628)	938,770	375,738	193,872	(8,067)	561,543	377,227	209,559	
Office Equipment	332,337	319,760	(1,532)	650,565	107,146	84,953	(320)	191,779	458,786	225,191	
TOTAL	1,478,878	1,155,345	(10,715)	2,623,508	751,370	552,334	(8,555)	1,295,149	1,328,359	727,508	
Work in progress	8,546	723,226	(728,331)	3,441	-	=	=	-	3,441	8,546	
Grand Total	1,487,424	1,878,571	(739,046)	2,626,949	751,370	552,334	(8,555)	1,295,149	1,331,800	736,054	
PREVIOUS YEAR	1,114,631	532,136	(159,343)	1,487,424	513,286	238,104	(20)	751,370	736,054		



# FORM L-17-CASH AND BANK BALANCE SCHEDULE

## **CASH AND BANK BALANCES**

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 Cash (including cheques on hand *, drafts and stamps)	439,150	765,833
2 Bank Balances		
(a) Deposit Accounts		
(aa) Short-term (due within 12 months of Balance		
Sheet)	1,286,284	1,184,800
(bb) Others	229,308	230,643
(b) Current Accounts	2,538,496	1,182,280
(c) Others	-	-
3 Money at Call and Short Notice		
(a) With Banks	-	•
(b) With other Institutions	-	-
4 Others	-	-
TOTAL	4,493,238	3,363,556
Balances with non-scheduled banks included in 2 and 3 above		
CASH & BANK BALANCES		
1 In India	4,493,238	3,363,556
2 Outside India	-	-
TOTAL	4,493,238	3,363,556

<sup>\*</sup> Cheques on hand amount to Rs. 437,598 thousand (Previous Year : Rs. 764,775 thousand)



# FORM L-18-ADVANCE AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

	Current Year	Previous Year	
Particulars	(Rs.'000)	(Rs.'000)	
ADVANCES			
1 Reserve deposits with ceding companies	-	-	
2 Application money for investments	-	-	
3 Prepayments	74,848	91,504	
4 Advances to Directors/Officers	-	-	
5 Advance tax paid and taxes deducted at source (Net of provision for			
taxation)	14,710	5,952	
6 Others			
(a) Advances for fixed assets	6,230	6,758	
(b) Security Deposits	573,513	290,658	
(c) Advances to employees	176	411	
(d) Investment sold awaiting settlement	8,123	-	
(e) Other Advances	20,844	31,022	
TOTAL (A)	698,444	426,305	
OTHER ASSETS			
1 Income accrued on investments	714,306	414,464	
2 Outstanding Premiums	1,718,537	761,825	
3 Agents' Balances	82,549	21,386	
4 Foreign Agencies Balances	-	-	
5 Due from other entities carrying on insurance business (including			
reinsures)	81,399	44,966	
6 Due from subsidiaries/ holding company	-	12	
7 Deposit with Reserve Bank of India [Pursuant to section 7 of			
Insurance Act, 1938]	100,004	100,004	
8 Others			
(a) Sundry Debtors	8,892	1,463	
(b) Due from Investing Company	20,070	18,304	
(c) Service Tax Unutilised Credit	658,288	173,251	
TOTAL (B)	3,384,045	1,535,675	
		· · · · · · · · · · · · · · · · · · ·	
TOTAL (A+B)	4,082,489	1,961,980	



# FORM L-19-CURRENT LIABILITIES SCHEDULE

## **CURRENT LIABILITIES**

		Current Year	Previous Year	
	Particulars	(Rs.'000)	(Rs.'000)	
1 Age	ents' Balances	338,353	162,083	
2 Bal	ances due to other insurance companies (including			
Rei	nsurers)	228,347	197,545	
3 De	posits held on reinsurance ceded	-	-	
4 Pre	miums received in advance	223,912	451,850	
5 Una	allocated premium	397,199	243,806	
6 Sui	ndry creditors	2,523,576	1,324,021	
7 Du	e to subsidiaries/ holding company	-	-	
8 Cla	ims Outstanding	114,311	55,562	
9 Anı	nuities Due	=	-	
10 Du	e to Officers/ Directors	-	-	
11 Oth	ners			
	(a) Tax deducted to be remitted	153,394	168,121	
	(b) Service Tax Liability	13,721	-	
	(c) Security Deposits	21,441	21,441	
	(d) Investments purchased - to be settled	1,191,213	1,061,558	
	(e) Refunds due (Withdrawals, surrender,			
	lookin, proposal declined, etc)	923,682	188,665	
TO	TAL	6,129,149	3,874,652	



# FORM L-20-PROVISIONS SCHEDULE

## **PROVISIONS**

	Current Year	Previous Year
Particulars	(Rs.'000)	(Rs.'000)
1 Wealth Tax	125	125
2 Fringe Benefit Tax (Net of advance tax)	7,489	715
3 Standard Loans	15	17
4 Employee Benefits	114,390	29,988
TOTAL	122,019	30,845

\_



### FORM L-21-MISC EXPENDITURE SCHEDULE

## MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

		Current Year	Previous Year
	Particulars	(Rs.'000)	(Rs.'000)
1	Discount Allowed in issue of shares/		
	debentures	-	1
2	Others	-	
	TOTAL	-	-



FORM L-22 Analytical Ratios\*

nalytical Ra	atios for Life Companies		
SI.No.	Particular	Current Year	Previous Ye
1	New business premium income growth rate - segment wise (Note 1)		
	Participating Fund	31.86%	-56.69
	Non Participating Fund Annuity Fund	-11.26% -11.05%	-18.75 127.96
	Pension Fund	-40.24%	-36.75
	ULIL Fund	62.04%	75.73
	ULIP Fund	99.62% 45.79%	82.15 47.21
	ULGP Fund	-16.60%	599.04
2	Net Retention Ratio	99.16%	98.84
3	Expense of Management to Gross Direct Premium Ratio	28.08% 7.23%	27.54
5	Commission Ratio (Gross commission paid to Gross Premium)  Ratio of policy holder's liabilities to shareholder's funds	1313.84%	1165.46
6	Growth rate of shareholders' fund	61.96%	24.42
7	Ratio of surplus to policyholders' liability	0.84%	0.07
8	Change in net worth (Rs.'000)	2,440,563 The Company does not have an	773,10
9	Profit after tax/Total Income	therefore this ratio cannot	be calculated.
10	(Total real estate + loans)/(Cash & invested assets)	0.89%	0.58
11	Total investments/(Capital + Surplus)	14.47% The Company does not have any af	13.2°
12	Total affiliated investments/(Capital+ Surplus)	therefore this ratio cannot	
13	Investment Yield (Gross and Net) (Note 2)		
	Life Fund	10.40%	7.78
	Liquid Fund Stable Managed Fund	7.91%	7.70
	Sovereign Fund	3.81%	1
	Secure Managed Fund	10.36%	5.78
	Defensive Managed Fund	13.19%	7.2
	Balanced Managed Fund Equity Managed Fund	15.05% 18.56%	7.50 11.7
	Growth Fund	20.41%	7.90
	Life-II Fund		
	Liquid Fund II	2.59%	
	Stable Managed Fund II	2.69%	
	Secure Managed Fund II	0.93% -4.86%	
	Defensive Managed Fund II  Balanced Managed Fund II	-4.86% -11.96%	
	Equity Managed Fund II	-18.24%	
	Growth Fund II	-20.24%	
	Pension Fund		
	Liquid Fund Stable Managed Fund	10.95% 7.85%	7.6
	Stable Managed Fund Sovereign Fund	7.85%	
	Secure Managed Fund	11.37%	4.90
	Defensive Managed Fund	11.96%	6.56
	Balanced Managed Fund	17.67%	7.29
	Equity Managed Fund	16.36%	6.8
	Growth Fund Group Fund	20.16%	6.48
	Liquid Fund	10.50%	7.40
	Stable Managed Fund	7.90%	
	Sovereign Fund	3.78%	
	Secure Managed Fund	10.72%	5.29
	Defensive Managed Fund Balanced Managed Fund	13.56%	8.62
	Growth Fund	23.40%	4.19
	DB Funds		
	LIQDB	10.89%	7.35
	STBDB SOVDB	7.87% 3.85%	
	SMFDB	10.72%	7.74
	DEMDB	15.27%	6.39
	BAMDB	15.76%	5.16
	GRODB	17.33%	3.75
	Conventional Fund (with unrealised Gains) HSLHF		
	HSLNPF	12.85%	4.49
	HSLPF	11.37%	3.00
	HSLPPF	11.17%	4.07
	HSLANU	14.64%	-1.23
	HSLSH	20.89%	2.2
	Conventional Fund (without unrealised Gains) HSLHF		
	HSLNPF	13.56%	2.00
	HSLPF	13.17%	-0.45
	HSLPPF	11.43%	1.27
	HSLANU HSLSH	17.28%	-3.60
14	Conservation Ratio	5.91%	-22.9
	Participating Fund	90.61%	91.13
	Non Participating Fund	89.57%	87.82
	Annuity Fund Pension Fund	NA 91.58%	95.02
	ULIL Fund	89.75%	88.18
	ULIP Fund	73.92%	89.11
	ULGL Fund	113.41%	81.2
15	ULGP Fund Persistency Ratio (Note 3)	71.54%	73.9
10	For 13th month (based on new business written from	78.41%	90.88
	1st April (x-2) to 31st March(x-1))		90.88
	For 25th month (based on new business written from 1st April (x-3) to 31st March(x-2))	86.29%	83.55
	For 37th month (based on new business written from	55.75%	74.89
	1st April (x-4) to 31st March(x-3))		
	For 49th Month (based on new business written from 1st April (x-5) to 31st March(x-4))	68.83%	76.28
	For 61st month (based on new business written from	71.78%	80.10
40	1st April (x-6) to 31st March(x-5))	71.7070	50.10
16	NPA Ratio Gross NPA Ratio	NIL	
	Gross NPA Ratio Net NPA Ratio	NIL NIL	
quity Holdi	ng Pattern for Life Insurers		
1	(a) No. of shares	1,271,000,000	801,260,9
2	(b) Percentage of shareholding (Indian / Foreign)		
	Indian Foreign	74% 26%	8
_	Foreign (c) %of Government holding (in case of public sector insurance		
3	companies)	NA (0.40)	(4.0
		(2.42)	(1.8
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	(2.42)	(
	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	(2.42)	(1.8

Note 1) New business premium income growth rate - segment wise - This ratio has been re-computed as per formula provided in the IRDA circular on public disclosures.

 Investment Yield - The formula for calculating TWRR has been revised as per the Appointed Actuary's report from year ending 31.03.2009. All the workings for prior years have also been done using the revised formula.

<sup>3)</sup> Persistency Ratio - Single premium and group policies are excluded in the calculation of the persistency ratios. The premium persistency ratios allow for lapses, surrenders, paid ups as well as premium reductions and are expressed at all durations in terms of original annualised premium at policy inception, and not on a reducing balance basis. The persistency ratios have been calculated as at end of Feb 2010 for all past years.

### FORM L-23-RECEIPT AND PAYMENTS SCHEDULE



# Receipts and Payments Account for the year ended March 31, 2008 on direct basis

(Rs '000)

Cash Flows from the operating activities:	
Premium received from policyholders, including advance receipts	47,554,360
Other receipts :	
Fees & Charges	79,343
Service Tax recovery	245,397
Payments to the re-insurers, net of commissions and claims/ Benefits	(415,081)
Payments to co-insurers, net of claims / benefit recovery	-
Payments of claims/benefits	(4,224,779)
Payments of commission and brokerage	(3,397,480)
Payments of other operating expenses	(8,478,247)
Preliminary and pre-operative expenses	-
Deposits, advances and staff loans	(282,854)
Income taxes paid (Net)	(8,758)
Service tax paid	(201,710)
Other payments :	
FBT paid	(55,794)
Cash flows before extraordinary items	30,814,396
Cash flow from extraordinary operations	-
Net cash flow from operating activities	30,814,396
Cash flows from investing activities:	
Purchase of fixed assets	(663,249)
Proceeds from sale of fixed assets	368
Purchases of investments	(122,855,817)
Loans disbursed	(5,981)
Sales of investments	83,859,813
Repayments received	-
Rents/Interests/ Dividends received	2,711,629
Investments in money market instruments and in liquid mutual funds (Net)*	2,975,182
Expenses related to investments	(116,660)
Net cash flow from investing activities	(34,094,714)
Cash flows from financing activities:	
Proceeds from issuance of share capital	4,410,000
Proceeds from borrowing	-
Repayments of borrowing	-
Interest/dividends paid	-
Net cash flow from financing activities	4,410,000
	· · ·
Effect of foreign exchange rates on cash and cash equivalents, net	-
Net increase in cash and cash equivalents:	1,129,681
Cash and cash equivalents at the beginning of the year	3,363,556
Cash and cash equivalents at the end of the year	4,493,238



# FORM L-24 Valuation of net liabilities

_			
Insurer:	HDFC Standard Life Insurance Co. Ltd.	Date:	31/03/2008

(Rs in Lakhs)

	Valuation of net liabiltiies										
SI.No.	Particular	As at 31st March 2008	As at 31st March 2007								
1	Linked										
6	a Life	389,360	190,301								
k	General Annuity	-	-								
(	Pension	245,518	111,878								
C	Health	-	-								
2	Non-Linked										
â	a Life	157,949	120,556								
k	General Annuity	980	905								
(	Pension	44,377	35,444								
(	Health	-	-								



FORM L-25- (i) : Geographical Distribution Channel - Individuals

Insurer: HDFC Standard Life Insurance Co. Ltd.	Date:	31/03/2008

					eographical D			a. <b>D</b> aoioo						
OLN-	State / Union	Rural ( Individual)					(Ir	Urban ndividual )		Total Business (Individual )				
SI.No.	Territory	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assured (Rs crore)	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assured (Rs crore)	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assure (Rs crore)	
1	Andhra Pradesh	44,164	44,164	0.50	6.69	57,576	52,442	133.59	1,591.00	101,740	96,606	134.09	1,597	
2	Arunachal Pradesh	-	-	-	-	-	-	-	-		-			
3	Assam	62	62	0.08	0.79	17,405	15,863	24.23	238.34	17,467	15,925	24.31	239	
4	Bihar	15	15	0.05	0.38	7,693	7,150	16.30	128.70	7,708	7,165	16.35	129	
5	Chattisgarh	23	23	0.03	0.48	9,978	8,901	22.90	266.66	10,001	8,924	22.93	267	
6	Goa	1,116	1,116	7.71	34.24	2,444	2,142	12.19	69.82	3,560	3,258	19.89	104	
7	Gujarat	96	96	0.15	1.68	55,082	51,681	182.67	1,575.27	55,178	51,777	182.82	1,576	
8	Haryana	13	13	0.02	0.27	19,400	17,788	49.32	655.55	19,413	17,801	49.34	655	
9	Himachal Pradesh	2	2	0.00	0.01	3,581	3,187	6.17	46.76	3,583	3,189	6.17	46	
10	Jammu & Kashmir	18	18	0.04	0.29	4,760	4,275	8.37	96.21	4,778	4,293	8.41	90	
11	Jharkhand	11	11	0.02	0.21	8,604	7,703	15.78	171.41	8,615	7,714	15.80	17	
12	Karnataka	4,566	4,566	0.22	3.01	39,231	36,022	146.83	1,757.14	43,797	40,588	147.05	1,76	
13	Kerala	822	822	1.27	5.27	52,099	47,334	221.76	1,070.17	52,921	48,156	223.03	1,07	
14	Madhya Pradesh	19,780	19,780	0.03	0.63	32,513	29,391	63.07	853.16	52,293	49,171	63.10	85	
15	Maharashtra	145,056	145,056	1.18	20.87	105,857	97,789	506.24	5,740.66	250,913	242,845	507.42	5,76	
16	Manipur	-	-	-	-	-	-	-	-		-			
17	Meghalaya	15	15	0.02	0.11	1,362	1,236	2.66	19.24	1,377	1,251	2.68	19	
18	Mizoram	-	-	-	-	-	-	-	-		-			
19	Nagaland	-	-	-	-	-	-	-	-		-			
20	Orissa	38	38	0.03	0.36	14,566	13,334	27.26	253.87	14,604	13,372	27.29	25	
21	Punjab	32	32	0.05	0.37	28,905	25,811	95.88	629.10	28,937	25,843	95.93	629	
22	Rajasthan	36	36	0.05	0.70	31,897	29,139	69.25	853.70	31,933	29,175	69.30	854	
23	Sikkim	7	7	0.03	0.48	1,140	1,004	3.05	30.55	1,147	1,011	3.08	3	
24	Tamil Nadu	1,534	1,534	0.31	3.11	53,382	48,401	196.79	1,728.49	54,916	49,935	197.11	1,73	
25	Tripura	-	-	-	-	2,101	1,877	4.57	19.93	2,101	1,877	4.57	1:	
26	Uttar Pradesh	39	39	0.12	1.88	65,254	59,715	149.64	1,386.19	65,293	59,754	149.76	1,38	
27	UttraKhand	1	1	0.00	0.01	5,367	4,916	10.84	122.94	5,368	4,917	10.84	12	
28	West Bengal	111	111	0.10	0.96	55,721	49,719	124.40	995.97	55,832	49,830	124.49	99	
29	Andaman & Nicobar Islands	-	-	-	-	-	_	-	-		_			
30	Chandigarh	4	4	0.02	0.15	6,171	5,590	30.86	158.65	6,175	5,594	30.88	15	
31	Dadra & Nagrahaveli	-	-	_		-		-	-		_			
32	Daman & Diu	-	-	-	-	-	-	-	-		-			
33	Delhi	10	10	0.02	0.27	47,266	41,768	205.68	1,934.00	47,276	41,778	205.70	1,93	
34	Lakshadweep	-	-	-	-	-	-	-	-	,	-		.,,,,	
35	Puducherry	12	12	0.02	0.35	1,674	1,503	6.20	67.19	1,686	1,515	6.22	6	
	TOTAL		217.583	12.06	83.56	731.029	665.680		22.460.64	948.612	883.263			

FORM L-25- (ii) : Geographical Distribution Channel - GROUP

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008

		T			raphical Distri					1				
OLN-	Ctata / Union Tamitam	Rural (Group)					Urban (Group)				Total Business (Group)			
SI.No.	State / Union Territory	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assured (Rs crore)	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assured (Rs crore)	No. of Policies	No. of Lives	Premium (Rs crore)	Sum Assured (Rs crore)	
1	Andhra Pradesh	-	-	-	-	6	10,244	2.48	48.34	6	10,244	2.48	4	
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-		
3	Assam	-	-	-	-	-	-	-	-	-	-	-		
4	Bihar	-	-	-	-	-	-	-	-	-	-	-		
5	Chattisgarh	-	-	-	-	-	-	6.33	-	-	-	6.33		
6	Goa	-	-	-	-	6	1,991	0.35	1.20	6	1,991	0.35		
7	Gujarat	-	-	-	-	2	141	1.42	-	2	141	1.42		
8	Haryana	-	-	-	-	-	-	-	-	-	-	-		
9	Himachal Pradesh	-	-	-	-	-	-	-	-	-	-	-		
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-		
11	Jharkhand	-	-	-	-	-	-	0.04	-	-	-	0.04		
12	Karnataka	-	-	-	-	32	41,275	40.81	654.32	32	41,275	40.81	6	
13	Kerala	-	-	-	-	-	_	-	-	-	-	-		
14	Madhya Pradesh	-	-	-	-	-	-	-	-	-	-	-		
15	Maharashtra	-	-	-	-	108	163,829	137.11	5,492.35	108	163,829	137.11	5,4	
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-, -	
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-		
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-		
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-		
20	Orissa	-	-	-	-	1	327	1.50	0.03	1	327	1.50		
21	Punjab	-	-	-	-	_	-	-	-	-	-	-		
22	Rajasthan	-	-	-	-	-	-	1.03	-	-	-	1.03		
23	Sikkim	_	_	_	-	-	_	-	-	-	-	-		
24	Tamil Nadu	_	_	-	-	20	18,780	3.92	63.31	20	18,780	3.92		
25	Tripura	-	-	_	-	-	-	-	-	-	-	-		
26	Uttar Pradesh	_	_	-		10	1,923	0.00	2.87	10	1,923	0.00		
27	UttraKhand	-	_	-	-	-	1,020	-	-	-	1,923	-		
28	West Bengal	_	_	-	-	17	11,905	14.11	40.73	17	11,905	14.11		
29	Andaman & Nicobar Islands	_		_	_		-	-	- 70.70	-	-	- 14.11		
30	Chandigarh			-	<u> </u>	1	244	0.03	16.38	1	244	0.03		
31	Dadra & Nagrahaveli	-	-	-		- '	- 244	-	10.30	_ '	-	0.03		
32	Dadia & Nagranaveli  Daman & Diu	-	-	-	<u> </u>	-	-	-	-	-	-	-		
33	Delhi	-	-	-		43	42,955	127.69	1,213.79	43	42,955	127.69	1,2	
34	Lakshadweep	-	-	-		-	42,955	127.09	1,213.79	-	42,955	127.09	1,2	
35		-	-	-		-	-	-		-	-	-		
30	Puducherry	-	-	-	-		-	-	-	-	-	-		
	TOTAL					246	293,614	336.80	7,533.31	246	293,614	336.80	7,5	



Company Name & Code: HDFC Standard Life Insurance Company Limited - 101 Statement as on: 31st March 2008

# Statement of Investment assets (Business within India)

(Rs.in Lakhs)

Investment Assets	Percentage as per Reg.	SH	PH		Total	Actual %	(RS.In Lakhs) Mkt./Realisable Value
	g.		PAR	Non-PAR	(SH+PH)		
A. Life Fund							
Government Securities	25%	21,604.53975	70,274.10021	17,631.79546	109,510.43542	49.33%	109,510.42994
Government Securities or other approved	Not less than 50%	21.604.53975	77.215.96571	19.111.70742	117,932.21288	53.12%	117,932.20740
Securities (incl 1 adove)	1101.000 11.011.0070	2.,0000.0	,2.0.000	.0,	,002.2.1200	00270	,002.201.10
Approved Investments							
a) Infrastructure and Social Sector		4,697.41099	25,114.16994	6,665.08910	36,476.67002	16.43%	36,476.67002
(i ) Infrastructure	Not less than 15%	4,007.41000	20,114.10004	0,000.00010	00,470.07002	10.4070	00,410.01002
(ii) Social Sector	14011000 111011 1070						
d) (i )Others - governed dy Exposure norms	Not exceeding 35%	17.884.26675	44,212.94929	5,510.23910	67,607.45514	30.45%	67,750.92158
d) (1)Others - governed dy Exposure norms	140t exceeding 5576	17,004.20073	44,212.94929	3,310.23910	07,007.43314	30.43 /6	07,730.32130
(ii) Out of adove 35% - Amount Invested in "other than Approved Inv shall not exceed 15%"	Not exceeding 15%	666.36565	4,161.61786	200.35019	5,028.33370	2.26%	5,065.24166
Total Life Fund	100%	44,186.21749	146,543.08494	31,287.03561	222,016.33804	100.00%	222,159.79900
B. Pension, General Annuity Fund	Porcontage	e as per Reg.	PH		Total	Actual %	Mkt./Realisadle Value
B. Pension, General Annuity Fund	reiceiliagi	e as per neg.	PAR	Non-PAR	Total	Actual /6	WKL/Kealisaule value
Government Securities	Not less than 20%		20,622.74589	883.67162	21,506.41750	43.72%	21,506.41599
Government Securities or other approved							
Securities (incl 1 adove)	Not less	s than 40%	21,866.74793	896.53642	22,763.28436	46.27%	22,763.28284
Balance Inv to de in approved investment	Not exce	eeding 60%	25,218.85467	1,209.31423	26,428.16890	53.73%	26,508.99747
Total Pension, General Annuity Fund	10	00%	47,085.60261	2,105.85065	49,191.45326	100.00%	49,272.28031
C. Group Scheme Excluding Group Pension /	Percentage	e as per Reg.	PH		Total	Actual %	Mkt./Realisadle Value
Annuity		o do poi itog.	РН		. •	7101aa. 70	ilita, roundado Tarao
raniuty			PAR	Non-PAR			
Governement Securities	Not less	s than 20%	.,				
Government Securities or other approved	11011000	, than 2070					
Securities (incl 1 adove)	Not less	s than 40%			Nil		
Balance Inv to de in approved investment		eeding 60%					
Total Group Scheme Excluding Group Pension	,						
		00%					
Annuity	1	00%					
D. Linked Life, Pension & Group Insurance	Percentage	e as per Reg.	PH		Total	Actual %	Mkt./Realisadle Value
Funds							
			PAR	Non-PAR			
Approved Investments		s than 75%	-	565,596.36559	565,596.36559	90.97%	565,596.36559
Other than Approved Investment	Not more	e than 25%	-	56,131.77839	56,131.77839	9.03%	56,131.77839
Total Linked Life Incurence Fund				624 720 44200	624 720 44200	100.000/	624 720 44200
Total Linked Life Insurance Fund	I		-	621,728.14398	621,728.14398	100.00%	621,728.14398

Certified that the information given herein are correct and complete to the dest of my knowledge and delief and nothing has deen concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.



#### Form 3A

# Part B Company Name & Code: HDFC Standard Life Insurance Company Limited Statement as on: 31st March 2008

# Statement of non-investment assets (Business within India)

(Rs. In Lakhs)

For the	Quarter ended:	Sch. Ref.	Amount
			31-Mar-08
1	Real Estate (not held as investment asset)		-
2	Fixed assets	1	13,317.99737
3	Loans (other than policy loans)	2	36.68634
4	Cash, bank balance & remittance in transit	3	29,776.45618
5	Advance to/deposit with others	4	6,007.62918
6	Deposit with ceding companies		-
7	Prepaid Expenses	5	748.47790
8	Advances to officers and directors		-
9	Advance tax and tax deducted at source (net of provision)	6	147.09790
10	Outstanding interest (on investments)		-
11	Interest on loan outstanding	7	24.48351
12	Outstanding premium	8	17,185.36569
13	Foreign agent balance		-
14	Amount due from other insurers (Net)	9	813.99210
15	Agent Balance	10	825.49488
16	Due from subsidiaries		-
17	Trust / semi-trust account		-
18	Other accounts (inter office and control accounts)	_	•
19	Fair value change account		-
20	Stock of stationery		
21	Others (Specify)	11	7,078.74724

L:\Year End 31-03-06\IRDA Reoprts\[Form3A-PartB-Q4-Mar06.xls]Form3A

Date: 15th May, 2008.

#### **CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing had been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Deepak M Satwalekar Managing Director & CEO



#### SCHEDULE 1 FIXED ASSETS

Rs. In Lacs

Particulars		Cost / Gros	ss Block			Depreciat	ion		Net E	Block
Rs. In Lacs	As at 1/04/07	Additions	Deductions	As at 31/03/2008	As at 1/04/07	For the period	On Sales / Adjustments	As at 31/03/2008	As at 31/03/2008	As at 31/03/2007
Intangible Assets (Computer Software) Buildings *	1,255.07434 151.79181	637.36885	-	1,892.44319 151.79181	991.66346 15.31139	645.87607 2.47421	-	1,637.53952 17.78560	254.90366 134.00621	263.41088 136.48042
Furniture & Fittings	4,205.56936	4,097.47100	(5.54742)	8,297.49294	1,677.89306	2,086.73745	(1.67922)	3,762.95130	4,534.54164	2,527.67630
Information Technology Equipment	5,852.97094	3,621.01520	(86.27944)	9,387.70670	3,757.37831	1,938.72027	(80.66540)	5,615.43318	3,772.27352	2,095.59263
Vehicles	-	-	-	-	-	-	-	-	-	-
Office Equipment	3,323.37411	3,197.59483	(15.31853)	6,505.65041	1,071.45919	849.53121	(3.20147)	1,917.78892	4,587.86148	2,251.91492
Total Capital Work in progress Grand Total	14,788.78056 85.46817 14,874.24873	11,553.44988 7,232.25622 18,785.70610	(107.14539) (7,283.31355) (7,390.45894)	<b>26,235.08505</b> 34.41084 <b>26,269.49589</b>	7,513.70541 - 7,513.70541	5,523.33919 - 5,523.33919	(85.54608) - (85.54608)	12,951.49852 - 12,951.49852	13,283.58653 34.41084 13,317.99737	7,275.07515 85.46817 7,360.54332



# HDFC Standard Life Insurance Company Limited Schedules forming reference to Form 3A Part B

Schedule No.	Particulars	31/03/2008
Statement of non-in	vestment assets	(Rs in Lakhs)
SCHEDULE 2	Loans ( other than policy loans)	•
	Unsecured Loans	21.31336
	Loans Secured on Property in India	15.37298
	Total	36.68634
SCHEDULE 3	Cash, Bank balance & Remittances in Transit	
	Bank Balance Cash, (including Cheques on Hand, drafts, stamps)	25384.95869 4391.49748
	Total	29,776.45618
SCHEDULE 4	Advance to / Deposit with others	
	Security, Rental & Other Deposits	5,735.13
	Advances to Employees	1.76
	Other Advances	208.44
	Advances for Fixed Assets	62.30
	Total	6,007.62918
SCHEDULE 5	Prepaid Expenses	
	Annual Maintenance Charges, Expenses etc	748.48
	Total	748.47790
SCHEDULE 6	Advance Tax and TDS (net of provision)	
	Refund of TDS pending with Income Tax Department	147.10
	Total	147.09790
SCHEDULE 7	Interest on loan outstanding	
	Int Receivable on Policy Loans Int Receivable-Education Loans	22.46268 2.02084
	Total	24.48351
	Total	27.70331



7,078.74724

# HDFC Standard Life Insurance Company Limited Schedules forming reference to Form 3A Part B

Total

Schedule No.	Particulars	31/03/2008
Statement of non-in	vestment assets	(Rs in Lakhs)
SCHEDULE 8	Premium Outstanding	
	Premiums outstanding	17185.36569
	Total	17,185.36569
SCHEDULE 9	Amount Due from other Insurers	
SCHEDULE 9	Amount Due from other insurers	
	Due from other entities carrying on insurance	813.9921044
	Total	813.99210
SCHEDULE 10	Agents' Balances	
	Agents' Balances	825.4948786
	Total	825.49488
SCHEDULE 11	Others ( Sundry Debtors etc.)	
		0.4.40000
	Sundry Debtors	64.43932 200.70014
	Due from Investing Company Service Tax Paid	
	Loan against policy	6,582.87638 149.49820
	Investment sold awaiting settlement	81.23320
	Threathern sold awaiting settlement	01.23320

STANDARD LIFE
Sar Utha Ke Jiyo

Company Name & Code: Statement as on:

# HDFC Standard Life Insurance Company Limited - 101 31-Mar-2008

				NAV as on						3 Year
			Assets Held on the	the above	NAV as		2nd Previous	3rd Previous	Annualised	Rolling
No.	Scheme Code	Name of the Scheme	above date	date	per LB 2	NAV	Qtr NAV	Qtr NAV	Return/Yield	CAGR
	LIQLIF	Liquid Fund Investment - Life	432,460,574			25.3208	24.7155			
	SMFLIF	Secured Managed Investment - Life	1,890,712,865			23.7361	23.2083			
3	DELIF	Defensive Managed Investment - Life	4,051,269,157			33.3475	31.0669	29.4535	-24.37%	
	BAMLIF	Balanced Managed Investment - Life	4,761,666,488			45.6852	40.9201	37.6523		
	EQLIF	Equity Managed Investment - Life *	4,462,178,438			64.1670				
6	GROLIF	Growth Fund Investment - Life	19,080,624,037	61.9820		80.9529	67.6181	59.3231	-94.00%	33.76
7	LIQPEN	Liquid Fund Investment - Pension	164,521,862	26.0304		25.4096	24.7745	24.1670	9.80%	
8	SMFPEN	Secured Managed Investment - Pension	869,896,991	23.8005		23.4587	22.9323	22.1369	5.84%	
9	DEMPEN	Defensive Managed Investment - Pension	1,600,632,891	28.3380		30.1464	28.2876			
10	BAMPEN	Balanced Managed Investment - Pension	3,751,837,523	37.7285		43.0039	38.6069	35.1167	-49.20%	20.77
11	EQPEN	Equity Managed Investment - Pension *	3,060,699,914	46.8830		59.2031	50.0746	45.4444	-83.47%	-
12	GROPEN	Growth Fund Investment - Pension	13,265,947,712	59.5224		77.2738	65.3529	57.4323	-92.14%	32.46
13	HSLLIQ	Liquid Fund Investment - Group	197,334,585	26.4033		25.7954	25.1747	24.5690	9.45%	7.06
14	HSLSMF	Secured Managed Investment - Group	412,340,937	25.0017		24.6093	24.0562	23.4401	6.40%	6.32
15	HSLDEM	Defensive Managed Investment - Group	781,215,684	35.9483		38.2990	35.7303	33.7317	-24.62%	13.20
16	HSLBAM	Balanced Managed Investment - Group	339,266,157	52.5878		60.4065	53.2825	48.3193	-51.92%	23.27
17	HSLGRF	Growth Fund Investment - Group	15,578,508	92.7003		121.7288	100.6136	87.5839	-95.65%	32.45
18	LIQDB	Liquid Fund Investment - DB Pension	70,599,051	24.6551		24.0708	23.4752	22.9060	9.74%	-
19	SMFDB	Secured Managed Investment - DB Pension	90,832,958	24.6905		24.3545	23.7822	23.0959	5.53%	-
20	DEMDB	Defensive Managed Investment - DB Pension	259,940,603	29.4009		31.3519	29.1968	27.3374	-24.96%	-
21	BAMDB	Balanced Managed Investment - DB Pension	60,817,313	33.2318		38.2638	34.4119	31.5369	-52.75%	-
22	GRODB	Growth Fund Investment - DB Pension	107,783	40.4367		55.9264	45.9066	39.6588	-111.09%	-
23	STBLIF	Stable Managed Life	587,399,461	26.2337		25.7214	25.1332	24.5545	7.99%	-
24	STBPEN	Stable Managed Pension	364,591,071	26.2159		25.7144	25.1332	24.5545	7.82%	-
25	HSLSTB	Stable Managed - Group	30,047,519	26.2093		25.7677	25.1394	24.5547	6.87%	-
26	STBDB	Stable Managed - DB Pension	40,060,137	26.2084		25.7696	25.1395	24.5548	6.83%	-
27	SOVLIF	Sovereign Fund Life	20,705,988	22.6543		22.9095	22.5438	22.0828	-4.47%	-
28	SOVPEN	Sovereign Fund Pension	20,701,818	22.6497		22.9095	22.5438	22.0828	-4.55%	-
29	HSLSOV	Sovereign Fund - Group	10,354,881	22.6447		22.9155	22.5468	22.0830	-4.74%	-
30	SOVDB	Sovereign Fund - DB Pension	10,404,188	22.6630		22.9155	22.5468	22.0830	-4.42%	-
31	LIQLIF-II	Liquid Fund Investment - Life - II **	46,071,475							-
32	SMFLIF-II	Secured Managed Investment - Life - II **	92,161,901	9.9662						-
33	DELIF-II	Defensive Managed Investment - Life - II **	90,059,769	9.3772						-
34	BAMLIF-II	Balanced Managed Investment - Life - II **	85,123,432							-
35	EQLIF-II	Equity Managed Investment - Life - II **	86,462,433							-
36	GROLIF-II	Growth Fund Investment - Life - II **	481,122,293							-
	STBLIF-II	Stable Managed Life - II **	51,431,856							-
			otal : 61.637.180.252		•	•		•		

<sup>\*</sup> These Funds were launched during Jan'2006 so 3 Year CAGR Figures are not available.

#### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Paresh Parasnis
Executive Director & Principal Officer

Date:

<sup>\*\*</sup> These Funds were launched on so NAVs for 3rd Previous Quarter are not available.

<sup>#</sup> These Funds were launched during the period June'08 to Sep'08 so NAVs for Previous Quarters are not available.

HDFC STANDARD LIFE
Sar Utha Ke Jiyo

FORM L-29	Detail regarding debt securities

Insurer:	HDFC STANDARD LIFE INSURANCE COMPANY LTD	Date:	31/03/2008

(Rs in Lakhs)

#### **Detail Regarding debt securities**

	MARKET VALUE  MARKET VALUE  Book Value									
	A = =4 04 00 0000	as % of total	A = =1 04 00 0007	as % of total	A = =1 04 00 0000	as % of total	A = =4 04 00 0007	as % of total		
	As at 31.03.2008	for this class	As at 31.03.2007	for this class	As at 31.03.2008	for this class	As at 31.03.2007	for this class		
Break down by credit rating										
AAA rated	118,970.82	35.72%	62,450.05	28.61%	114,032.53	34.46%	64,253.34	28.51%		
AA or better	36,087.44	10.83%	10,200.93	4.67%	34,177.79	10.33%	10,472.52	4.65%		
Rated below AA but above A	7,617.35	2.29%	23,567.19	10.79%	7,526.06	2.27%	23,862.73	10.59%		
Rated below A but above B	-		-		-		-			
Any other (Sovereign)	170,430.00	51.16%	122,099.97	55.93%	175,214.43	52.94%	126,803.99	56.26%		
Total	333,105.61	100.00%	218,318.15	44.07%	330,950.81	100.00%	225,392.58	43.74%		
BREAKDOWN BY RESIDUALMATURITY										
Up to 1 year	60,126.38	18.05%	63,268.37	28.98%	58,710.48	17.74%	63,556.68	28.20%		
more than 1 yearand upto 3years	60,395.73	18.13%	46,653.27	21.37%	58,651.14	17.72%	48,402.35	21.47%		
More than 3years and up to	,		·		•		,			
7years	58,976.80	17.71%	55,291.11	25.33%	58,814.62	17.77%	57,652.97	25.58%		
More than 7 years and up to 10 years	71,368.47	21.43%	25,294.34	11.59%	71,623.37	21.64%	26,445.96	11.73%		
More than 10 years and up to 15 years	15,933.52	4.78%	8,657.41	3.97%	16,641.64	5.03%	9,287.64	4.12%		
More than 15 years and up to	,				,		-,			
20 years	863.61	0.26%	457.62	0.21%	1,018.82	0.31%	533.32	0.24%		
Above 20 years	65,441.09	19.65%	18,696.04	8.56%	65,490.74	19.79%	19,513.66	8.66%		
Total	333,105.61	100.00%	218,318.15		330,950.81	100.00%	225,392.58			
Breakdown by type of the	,		,		,		•			
issurer										
a. Central Government	170,430.00	51.16%	122,099.97	55.93%	175,214.43	52.94%	126,803.99	56.26%		
b. State Government	-		=		-		-			
c.Corporate Securities	162,675.61	48.84%	96,218.18	44.07%	155,736.38	47.06%	98,588.59	43.74%		
Total	333,105.61	100.00%	218,318.15	100.00%	330,950.81	100.00%	225,392.58	100.00%		



FORM L-30 : Related Party Transactions

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008

(Rs. '000)

### **Related Party Transactions**

SI.No.	Name of the Related Party	Nature of Relationship with the	Description of Transactions /	Consideration paid / (received)*			
		Company	Categories	Current Year	Previous year		
1	HDFC Limited	Holding Company	Rent for premises	480	2,634		
2	HDFC Limited	Holding Company	Reimbursements	270	484		
3	HDFC Limited	Holding Company	Capital	(3,464,513)	(1,702,729		
4	HDFC Limited	Holding Company	Commission	19,498	25,292		
5	HDFC Limited	Holding Company	Training Center Fees	-	344		
6	Standard Life (Mauritius Holdings) 2006 Limited	Investing Party	Capital	(1,232,877)	-		
7	Standard Life Assurance Company (SLAC)	Investing Party	Capital	-	(397,271)		
8	Standard Life Assurance Company (SLAC)	Investing Party	Other reimbursements	1,766	4,696		
9	GRUH Finance Limited	Fellow Subsidiary	Fees for services	1,333	796		
10	HDFC Asset Management Company Limited	Fellow Subsidiary	Group Term Insurance	(659)	(804		
11	HDFC Asset Management Company Limited			10	1		
12	HDFC Asset Management Company Limited	Fellow Subsidiary	Investment advisory and admin. Services	42,615	18,000		
13	HDFC Chubb Gen Insurance Co Ltd	Fellow Subsidiary	Re-imb for the use of office premises	324	(320		
14	HDFC Chubb Gen Insurance Co Ltd	Fellow Subsidiary	Insurance premium for fixed assets	3,715	2,824		
15	HDFC Chubb Gen Insurance Co Ltd	Fellow Subsidiary	Insurance claim received	(43)	(564)		
16	Home Loan Services India (P) Ltd.	Fellow Subsidiary	Insurance Commission	36,253	2,808		
17	Home Loan Services India (P) Ltd.	Fellow Subsidiary	Certification fees	4	-		
18	Home Loan Services India (P) Ltd.	Fellow Subsidiary	Brokerage	116	-		
19	Mr. D M Satwalekar	Managing Director & CEO	Managerial Remuneration	18,379	14,450		



FORM L-31 LNL - 6 : Board of Directors & Key Person

Insurer: HDFC Standard Life Insurance Company Ltd. Date: 31/03/2008

SI. No.	Name of person	Role/designation	Details of change in the period
1	Mr. Deepak S. Parekh	Chaiman & Director	
2	Mr. D M Satwalekar	Managing Director & CEO	
3	Mr. Keki M. Mistry	Director	
4	Ms. Renu S. Karnad	Director	
5	Mr. Gautam R. Divan	Independent Director	
6	Mr. Ranjan Pant	Independent Director	
7	Mr. Ravi Narain	Independent Director	
8	Mr. Gerald E. Grimstone	Aleternate to Alexander M. Crombie	w.e.f. 26/04/2007
9	Mr. Alexander M. Crombie	Director	
10	Ms. Marcia D. Campbell	Director	
11	Mr. Norman K. Skeoch	Director	
12	Mr. Michael Connarty	Alternate to Norman K. Skeoch	w.e.f. 07/11/2007
13	Mr. Saurabh Nanawati	Chief Investment Officer	Resigned on 28/09/2007
14	Dr. Nick Taket	Appointed Actuary & General Manager -	Resigned on 31/03/2008
		Finance	
15	Mr. Suresh Mahalingam	General Manager - Sales and Marketing	
16	Mr. Paresh S. Parasnis	General Manager - Operations	
17	Mr. Swaminathan S	Head - Legal	
18	Mr. Sharad Gangal	General Manager - Human Resources	



### **FORM L-32-SOLVENCY MARGIN - KT 3**

(See Regulation 4)

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.

# AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO. As on 31st March 2008

		Form	K
Name of Insurer	HDFC Standard Life Insurance Company Limited.	Registration Nu	umber: 11-128245
Classification:	Total Rusiness		
Classification.	Total Dusiness		

Item	Description	Adjusted Value [Amount (in rupees lakhs)]
(1)	(2)	[
01	Available Assets in Policyholders' Fund:	838,874
	Deduct:	
02	Mathematical Reserves	838,183
03	Other Liabilities	-
04	Excess in Policyholders' funds	690
05	Available Assets in Shareholders Fund:  Deduct:	53,132
06	Other Liabilities of shareholders' fund	_
07	Excess in Shareholders' funds	53,132
08	Total ASM (04)+(07)	53,822
09	Total RSM	22,571
10	Solvency Ratio (ASM/RSM)	238%

### Certification:

I, the Appointed Actuary, certify that the above statements have been prepared in	,
accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein	are true and fair
to the best of my knowledge.	

Place:	 Name and Signature of Appointed Actuary
Date:	

### Notes

- 1. Item No. 01 shall be the amount of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000;
- 2. Item No. 02 shall be the amount of Mathematical Reserves as mentioned in Form H;
- 3. Item Nos. 03 and 06 shall be the amount of other liabilities as mentioned in the Balance Sheet;
- 4. Items No. 05 shall be the amount of the Total Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000.



Form 7A
Company Name & Code: HDFC Standard Life Insurance Company Limited - 101
Statement as on: 31st March 2008
Details of Investment Portfolio

		Inte	erest Rate													
Company Name	Instrument Type	%	Has there been Revision?	Total O/s (Book Value)	Default Principal (Book Value)	Defaulty Interest (Book Value)	Principal Due From	Interest Due From	Deferred Principal	Deferred Interest	Rolled Over?	Amount	Board Approval Ref	Classification	Provision (%)	Provision (Rs)
	Company Name	company Name Instrument Type		Interest Rate  Has there been Revision?	Has there been Total O/s (Book	Has there been Total O/s (Book Default Principal	Has there been Total O/s (Book Default Principal Defaulty Interest	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been   Total O/s (Book   Default Principal   Defaulty Interest   Principal Due   Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred Rolled	Interest Rate  Has there been   Total O/s (Book) Default Principal Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Has there been   Total O/s   (Book   Default Principal   Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled

### CERTIFICATION

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

Full Name & Designation Mr. Paresh Parasnis
Executive Director and Principal Officer

Signature



Form 7A
Company Name & Code: HDFC Standard Life Insurance Company Limited - 101
Statement as on: 31st March 2008
Details of Investment Portfolio

		Inte	erest Rate													
Company Name	Instrument Type	%	Has there been Revision?	Total O/s (Book Value)	Default Principal (Book Value)	Defaulty Interest (Book Value)	Principal Due From	Interest Due From	Deferred Principal	Deferred Interest	Rolled Over?	Amount	Board Approval Ref	Classification	Provision (%)	Provision (Rs)
	Company Name	company Name Instrument Type		Interest Rate  Has there been Revision?	Has there been Total O/s (Book	Has there been Total O/s (Book Default Principal	Has there been Total O/s (Book Default Principal Defaulty Interest	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been   Total O/s (Book   Default Principal   Defaulty Interest   Principal Due   Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred Rolled	Interest Rate  Has there been   Total O/s (Book) Default Principal Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Has there been   Total O/s   (Book   Default Principal   Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled

### CERTIFICATION

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

Full Name & Designation Mr. Paresh Parasnis
Executive Director and Principal Officer

Signature



Form 7A
Company Name & Code: HDFC Standard Life Insurance Company Limited - 101
Statement as on: 31st March 2008
Details of Investment Portfolio

		Inte	erest Rate													
Company Name	Instrument Type	%	Has there been Revision?	Total O/s (Book Value)	Default Principal (Book Value)	Defaulty Interest (Book Value)	Principal Due From	Interest Due From	Deferred Principal	Deferred Interest	Rolled Over?	Amount	Board Approval Ref	Classification	Provision (%)	Provision (Rs)
	Company Name	company Name Instrument Type		Interest Rate  Has there been Revision?	Has there been Total O/s (Book	Has there been Total O/s (Book Default Principal	Has there been Total O/s (Book Default Principal Defaulty Interest	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due	Has there been   Total O/s (Book   Default Principal   Defaulty Interest   Principal Due   Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred	Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Deferred Rolled	Interest Rate  Has there been   Total O/s (Book) Default Principal Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Has there been   Total O/s   (Book   Default Principal   Defaulty Interest   Principal Due   Deferred   Deferred   Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled	Interest Rate  Has there been Total O/s (Book Default Principal Defaulty Interest Principal Due Deferred Rolled Rolled

### CERTIFICATION

Certified that the inforamtion given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed.

Full Name & Designation Mr. Paresh Parasnis
Executive Director and Principal Officer

Signature



Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement as on: 31st March 2008

#### Statement of Investment and Income on Investment

Name of the Fund : Life Funds

(Rs. In Lakhs)

		Curr	ent Year							
No	Category of Investment	Cat Code	Investment (Rs.)	Income on	Gross	Net Yield	Investment (Rs.)	Income on	Gross	Net Yield
				Investment (Rs.)	Yield (%)	(%)		Investment (Rs.)	Yield (%)	(%)
1	Government Securities		109,510.43542	6,044.50066	8.07%	8.07%	46,401.83158	1,481.32801	3.82%	3.82%
2	Approved Securities other than		8,421.77746	1,177.62096	7.05%	7.05%	26,158.96465	1,216.89520	6.30%	6.30%
	Government Securities									
3	Approved Investments									
	a) Infrastructure and Social Sector		36,476.67002	3,050.69675	10.43%	10.43%	25,085.52379	563.84433	2.46%	2.46%
	b) Others		62,579.12144	5,071.17137	10.59%	10.59%	38,225.58906	4,661.20030	16.82%	16.82%
4	Other than Approved Investments		5,028.33370	760.23014	22.46%	22.46%	2,501.32258	227.24525	12.10%	12.10%
	Total		222,016.33804	16,104.21988	9.36%	9.36%	138,373.23167	8,150.51309	7.37%	7.37%

Name of the Fund: Pension, General Annuity Fund

(Rs. In Lakhs)

		Curr	ent Year				Previous Year					
No	Category of Investment	Cat Code	Investment (Rs.)				,			Net Yield		
				Investment (Rs.)	Yield (%)	(%)		Investment (Rs.)	Yieia (%)	(%)		
1	Government Securities		21,506.41750	1,657.14135	9.21%	9.21%	16,126.07973	232.15567	1.24%	1.24%		
2	Other approved Securities		1,256.86685	178.75627	6.30%	6.30%	4,595.35207	312.65505	14.60%	14.60%		
3	Balance Investment to be in approved		26,428.16890	1,932.46370	9.10%	9.10%	17,960.66659	1,204.88229	10.96%	10.96%		
	Investment											
	Total		49,191.45326	3,768.36132	8.96%	8.96%	38,682.09839	1,749.69301	5.49%	5.49%		

Name of the Fund : Linked Life, Pension & Group Insurance Fund

(Rs. In Lakhs)

		Curr		Previous Year						
No	Category of Investment   Cat Code Investment (Rs.) Income on   Gross   Net Yi							Income on	Gross	Net Yield
				Investment (Rs.)	Yield (%)	(%)		Investment (Rs.)	Yield (%)	(%)
1	Approved Investments		565,596.36559	37,111.78577	9.04%	9.04%	292,647.93166	14,510.02673	6.95%	6.95%
2	Other than approved Investments		56,131.77839	1,986.22297	4.84%	4.84%	27,864.97983	178.90966	1.20%	1.20%
	Total		621,728.14398	39,098.00874	8.66%	8.66%	320,512.91149	14,688.93640	6.56%	6.56%

Note - The yields have been calculated on a historic basis by using 2I/(A+B-I).

Note- Yields have been calculated using the formula mentioned above which assumes that the income is received uniformly over the year, the mix of assets is not changed over the year and that income is always distributed rather than accumulated. None of these is true for this year.

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd

I - Income on investment, current year; A - Investment, Previous year; B - Investment, Current year



### FORM 2

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st March 2008 Name of the Fund: Life Fund

**Statement of Down Graded Investments** 

(Rs. In Lakhs)

S.No.	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
A.	During the Quarter							-	
	Central Government Securities		0.00		-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00		-	-	-	-	-
	Housing Sector Investments		0.00		-	-	-	-	-
	Infrastructure / Social Sector Security		0.00		-	-	-	-	-
	Investment subject to Exposure Norms		0.00		-	-	-	-	-
	Other than Approved Investments		0.00		-	-	-	-	-
B.	As on Date								
	Central Government Securities		0.00		-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00		-	-	-	-	-
	Housing Sector Investments		0.00		-	-	-	-	-
	Infrastructure / Social Sector Security		0.00		-	-	-	-	-
	Investment subject to Exposure Norms		0.00						
	Other than Approved Investments		0.00		-	-	-	-	-

### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Date: 18th November 2008 Paresh Parasnis

Executive Director & Principal Officer



### FORM 2

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st March 2008 Name of the Fund: Unit Linked Funds

### **Statement of Down Graded Investments**

(Rs. In Lakhs)

S.No.	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
A.	During the Quarter								
	Central Government Securities		0.00	-	-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00	-	-	-	-	-	-
	Housing Sector Investments		0.00	-	-	-	-	-	-
	Infrastructure / Social Sector Security		0.00	-	-	-	-	-	-
	Investment subject to Exposure Norms		0.00	-	-	-	-	-	-
	Other than Approved Investments		0.00	-	-	-	-	-	-
В.	As on Date								
	Central Government Securities		0.00	-	-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00	-	-	-	-	-	-
	Housing Sector Investments		0.00	-	-	-	-	-	-
	Infrastructure / Social Sector Security		0.00	-	-	-	-	-	-
	Investment subject to Exposure Norms		0.00	-	-	-	-	-	-
	Other than Approved Investments		0.00	-	-	-	-	-	-

### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Date: 18th November 2008 Paresh Parasnis

Executive Director & Principal Officer



### FORM 2

Company Name & Code: HDFC Standard Life Insurance Company Limited - 101

Statement date as on: 31st March 2008 Name of the Fund: Pension and General Annuity

### Statement of Down Graded Investments

(Rs. In Lakhs)

S.No.	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
A.	During the Quarter								
	Central Government Securities		0.00	-	-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00	-	-	-	-	-	-
	Housing Sector Investments		0.00	-	-	-	-	-	-
	Infrastructure / Social Sector Security		0.00	-	-	-	-	-	-
	Investment subject to Exposure Norms		0.00	-	-	-	-	-	-
	Other than Approved Investments		0.00	-	-	-	-	-	-
B.	As on Date								
	Central Government Securities		0.00	-	-	-	-	-	-
	State Government/ Other Approved Securities/Other guaranteed securities		0.00	-	-	-	-	-	-
	Housing Sector Investments		0.00	-	-	-	-	-	-
	Infrastructure / Social Sector Security		0.00	-	-	-	-	-	-
	Investment subject to Exposure Norms		0.00						
	Other than Approved Investments		0.00	-	-	-	-	-	-

### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

For HDFC Standard Life Insurance Co. Ltd.

Date: 18th November 2008 Paresh Parasnis

Executive Director & Principal Officer

FORM L-36 :Premium and number of lives covered by policy type

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008

Current Year Previous Year sum insuren um insuren Premium Premium (Rs. in No. of applicable (Rs. in applicable Crores) Policies Crores) SI. No Particulars No. of Lives (Rs. in Crores) No. of Policies No. of Lives (Rs. in Crores) First year Premum Individual Single Premium- (ISI From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001- 75,000 15,612 13,156 5,935 994 15.473 436.48 10.68 30.44 35.39 7.37 12,764 6,656 886 27.23 29.26 7.40 13,510 6,300 1,022 632.91 385.36 136.63 From 75,000-100,000 19.69 1.693 1.594 39.57 14.02 1.187 1.096 45.99 From 1,00,001 -1,25,000 Above Rs. 1,25,000 105 105 16.39 1.68 23.40 30.01 734 52.33 ii Individual Single Premium (ISPA)- Annuity From 0-50000 0.41 0.31 0.12 127 118 From 0-50000 From 50,001-100,000 From 1,00,001-150,000 From 150,001-2,00,000 From 2,00,,001-250,000 From 2,50,001-3,00,000 Above Rs. 3,00,000 36 9 4 0.08 0.04 0.06 0.03 iii Group Single Premium (GSP) From 0-10000 (0.33) 19,191 32 39,916 1,665.07 From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001-75,000 0.03 0.04 0.05 5,421 7,016 4,200 54.61 12.76 58.64 0.02 0.02 0.03 0.04 557 2,273 518 1,171 579.04 69.23 274.27 From 75,000-100,000 0.08 6 6.046 87.93 From 1,00,001 -1,25,000 35.78 Above Rs. 1,25,000 193,024 264.45 114 210,223 6,111.67 204.21 88 5,754.08 iv Group Single Premium- Annuity- GSPA From 0-50000 From 0-50000 From 50,001-100,000 From 1,00,001-150,000 From 150,001- 2,00,000 From 2,00,,001-250,000 From 2,50,001-3,00,000 Above Rs. 3,00,000 v Individual non Single Premium- INSF From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001- 75,000 131,492 112,216 57,758 7,877 17,639 140,205 118,392 61,570 8,176 18,757 306,711 3.744.42 209.55 348.66 283,802 219,476 232,779 94,158 12,494 2,287.78 1,805.30 391.82 960.58 195.59 3 864 73 362.07 60.37 88,691 12,016 24,778 2,645.58 561.88 238.61 43.27 26,250 From 75,000-100,000 270.13 1.389.49 182.91 From 1,00,001 -1,25,000 Above Rs. 1,25,000 18.22 891.73 1,654 8,420 1,308 7,229 121.14 1,462.66 1,735 9,211 163.00 1,919.81 15.11 441.27 vi Individual non Single Premium- Annuity- INSPA From 50.001-100.000 From 1,00,001-150,000 From 150.001- 2.00.000 From 2,00,,001-250,000 From 2,50,001 -3,00,000 Above Rs. 3,00,000 vii Group Non Single Premium (GNSP) From 0-10000 0.00 2,230 0.02 From 10,000-25,000 From 25001-50,000 From 50.001- 75.000 0.02 329 From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000 72.46 51 38.958 3.40 71.42 37 64.694 1.89 viii Group Non Single Premium- Annuity- GNSPA nuity- GNSPA
From 0-10000
From 10,000-25,000
From 25001-50,000
From 50,001-75,000
From 75,000-100,000
From 1,00,001-1,25,000 Above Rs. 1,25,000 i Individua 323,217 161,676 52,095 11,508 14,516 From 0-10000 345.94 444,175 418,408 From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001-75,000 From 75,000-100,000 7,138.49 4,203.62 2,621.85 1,765.45 405.35 395.47 83.03 291.06 276,759 109,433 19,663 29,747 264,328 102,650 18,923 27,832 14.011.87 232.48 190.21 46.06 142.26 166,057 4,629.97 3,031.74 55,119 11,942 15,552 From 1,00,001 -1,25,000 3,868 15,346 3,633 13,248 1.847.56 2.629 Above Rs. 1,25,000 538.68 7,170.80 291.00 9,507 4,660.28 ii Individual- Annuity From 10,000-25,000 From 25001-50.000 From 25001-50,000 From 50,001- 75,000 From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000 iii Group From 0-10000
From 10,000-25,000
From 25001-50,000
From 50,001-75,000
From 75,000-100,000
From 1,00,001 -1,25,000 Above Rs. 1,25,000 iv Group- Annuity From 10,000-25,000 From 25001-50,000 From 50,001- 75,000 From 75,000-100,000 From 1,00,001 -1,25,000

Note: Statistical information mentioned above is not available for a historical date. In other words, above data is based on the current status of the policy which may have changed since the historical date for which t report is required (for example, premium reduction would change the premium slab, etc).

Above information which is based on the current policy status provide an indicative trend to the users of the information



## FORM L-37-BUSINESS ACQUISITION THROUGH DFFERENT CHANNELS (GROUP)

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008

		Business A	ugh different ch	nannels (Group)					
			Current Year		Previous year				
SI.No.	Channels	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (Rs. in Crores)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (Rs. in Crores)		
1	Individual agents	1	1,230	0.10	2	2,138	0.32		
2	Corporate Agents-Banks	-	-	-	-	-	=		
3	Corporate Agents -Others	1	ı	ı	-	•	-		
4	Brokers	6	8,436	0.60	10	10,417	6.43		
5	Micro Agents	-	-	-	-	-	=		
6	Direct Business	239	283,948	336.09	153	289,950	269.25		
	Total(A)	246	293,614	336.80	165	302,505	276.00		
1	Referral (B)	-	•	-	-	-	-		
	Grand Total (A+B)	246	293,614	336.80	165	302,505	276.00		



FORM L-38 Business Acquisition through different channels (Individuals)

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008

	Business /	Acquisition throu	gh different channe	els (Individuals)		
		Curre	ent Year	Previous Year		
SI.No.	Channels	No. of Policies	Premium (Rs. in Crores)	No. of Policies	Premium (Rs. in Crores)	
1	Individual agents	658,219	1,273.11	268,980	706.62	
2	Corporate Agents-Banks	204,948	951.97	215,109	565.39	
3	Corporate Agents -Others	12,542	25.14	22,249	57.39	
4	Brokers	3,891	7.25	3,860	10.11	
5	Micro Agents	-	-	-	-	
6	Direct Business	60,299	75.19	12,784	33.34	
	Total (A)	939,899	2,332.67	522,982	1,372.85	
1	Referral (B)	8,713	15.90	-	-	
	Grand Total (A+B)	948,612	2,348.57	522,982	1,372.85	

### FORM L-39-Data on Settlement of Claims - Individual

Insurer: HDFC Standard Life Insurance Co. Ltd.

Date: 31/03/2008



	Ageing of Claims*											
				No.	of claims pa	id		Total No. of claims paid	Total amount of claims paid (Rs. in crores)			
SI.No.	Types of Claims	On or before matuirty	1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year					
1	Maturity Claims								0.35			
2	Survival Benefit	NA	8,271	-	-	-	-	8,271	22.54			
3	for Annuities / Pension	NA	224	-	-		•	224	0.97			
4	For Surrender	NA	16,798	-	-	•	•	16,798	310.13			
5	Other benefits	NA	82,587	-	-	-	•	82,587	71.07			
1	Death Claims	NA	1,596	56	13			1,665	29.83			

### FORM L-39-Data on Settlement of Claims - Group

					Ageing o	f Claims*			
	Types of Claims			No.	of claims pa	id			
SI.No.		On or before matuirty	1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year	Total No. of claims paid	Total amount of claims paid (Rs. in crores)
1	Maturity Claims								
2	Survival Benefit								
3	for Annuities / Pension								
4	For Surrender	NA	1					1	7.60
5	Other benefits	NA	2,093					2,093	71.16
1	Death Claims	NA	174					174	1.87

The figures for individual and group insurance business are shown separately

<sup>\*</sup>the ageing of claims, in case of the death of the claims are computed from the date of completion of all the documentation.

FOR L-40 : Quarterly claims data for Life - Individual

Insurer: HDFC Standard Life Insurance Co. Ltd. Date: 31/03/2008



No. of claims only

SI. No.	Claims Experience	For Death	for Maturity	Survival Benefit	For Annuities/ Pension	For Surrender	Other Benefits
1	Claims O/S at the beginning of the period	242					
2	Claims reported during the period*	1,820		8,271	224	16,798	82,587
3	Claims Settled during the period	1,665		8,271	224	16,798	82,587
4	Claims Repudiated during the period	87					
а	Less than 2years from the date of acceptance of risk	78					
b	Grater than 2 year from the date of acceptance of risk	9					
5	Claims Written Back	-					
6	Claims O/S at End of the period	310					
	Less than 3months	194					
	3 months to 6 months	66					
	6months to 1 year	37					
	1year and above	13					

FOR L-40 : Quarterly claims data for Life - Group

No. of claims only

SI. No.	Claims Experience	For Death	for Maturity	Survival Benefit	For Annuities/ Pension	For Surrender	Other Benefits
1	Claims O/S at the beginning of the period	6					
2	Claims reported during the period*	176				1	2,093
3	Claims Settled during the period	174				1	2,093
4	Claims Repudiated during the period	-					
а	Less than 2years from the date of acceptance of risk	-					
b	Grater than 2 year from the date of acceptance of risk	-					
5	Claims Written Back	-					
6	Claims O/S at End of the period	8					
	Less than 3months	-					
	3 months to 6 months	3					
	6months to 1 year	-					_
	1year and above	5					

<sup>\*</sup>in case of death- the claims for which all the documentations have been completed are shown here.



FORM L-41	GREIVANCE DISPOSAL		
Insurer:	HDFC Standard Life Insurance Co. Ltd.	Date:	31/03/200

### GRIEVANCE DISPOSAL

Sl No.	Particulars	O	Additions	Com	I	Complaints Pending	
51 No.		Opening Balance *	Additions	Fully Accepted	Partial Accepted	Rejected	Complaints Pending
1	Complaints made by customers						
a)	Sales Related	235	3,442	776	-	2,644	257
b)	New Busines Related	20	518	523	-	1	15
c)	Policy Servcing related	120	6,943	6,863	-	1	200
d)	Claim Servicing related	11	238	241	-	1	8
e)	Others	-					
	Total Number	386	11,141	8,403	-	2,644	480

2	Duration wise Pending Status	Complaints made by customers	Complaints made by intermediaries	Total
a)	Less than 15 days	289	-	289
b)	Greater than 15 days	191	-	191
	Total Number	480	-	480

Note: Complaint Resolved includes Case Exceptions count. Multiple issue and sub issue selection is done at Case start Level.

#### L-42- Valuation Basis (Life Insurance) as at end March 2008

#### (a) How the policy data needed for valuation is accessed.

The policy data is extracted from the policy administration system and checked to ensure completeness of data

Additional checks are performed on the data, some of which are listed below

- The current year's valuation data is reconciled with the previous year's data and the movements during the year.
- This check is done for number of contracts, sum assured, premium and number of units.
- The movement data is checked against accounting data with regard to benefit payments.
  An extract of the data held in the policy administration systems is compared with the information in the paper administration files.
- . Checks are made to ensure that the parameters for each product, such as age, term, premium, etc, are within the minimum and maximum limits for the product.

#### (b) How the valuation bases are supplied to the system

- A computer program, based on sound actuarial principles, is used to compute the reserves.
- The valuation bases are supplied to the computer program as inputs to the program
   The input basis was independently validated against the approved valuation basis.

#### (1) Valuation Interest Rate Assumptions

(a) Individual Business	Minimum	Maximum
(a.1) Life - Participating policies	4.5%	5.5%
(a.2) Life - Non-participating policies	4.5%	4.5%
(a.3) Annuities - Participating policies	N/A	N/A
(a.4) Annuities – Non-participating policies	N/A	N/A
(a.5) Annuities - Individual pension plan	4.0%	4.0%
(a.6) Unit Linked	4.5%	4.5%
(a.7) Health insurance	N/A	N/A
(b) Group Business		
(b.1) Life - Non-participating policies (excludes one year term policies)	4.0%	4.0%
(b.2) Unit Linked	4.5%	4.5%

#### (2) Mortality Assumptions

#### (a) Individual Business

Based on reinsurance rates with a MAD of 20%-30% (a.1) Participating policies (a.2) Non-participating policies (a.3) Annuities Based on reinsurance rates with a MAD of 20%-30% (a.4) Health insurance NA NA (b) Group Business (unit linked) 150% of IALM 94-96

#### (3) Expense Assumptions

The values of future expenses have been determined so as to allow, on prudent assumptions, for either of the following two eventualities

- all future maintenance expenses on an on-going basis the future expenses that are likely to be incurred if the company were to close to new business within 12 months of the valuation date.

It is not the intention of the company's management to close to new business, and the latter eventuality has only been included in the interests of

prudence, so as to ensure that policyholders' reasonable expectations can still be met in the unlikely event of a closure to new business.

The renewal per policy expense assumption varies between Rs60.5 and Rs 1265 for the majority of the individual business, based on product ,frequency and premium payment instructions. The fixed per policy expenses are increased at an inflation rate of 3.75% pa

In addition, investment expenses of 0.165% of fund and explicit claim expenses are also reserved for

### (4) Bonus Rates

- The future reversionary bonus rates vary between 0.9% and 12.5%
- The above bonus rates include a bonus margin such that on aggregate basis for each product, the liabilities are at least equal to asset shares

### (5) Policyholder's Reasonable Expectations

- Reversionary bonus rates are subjected to a minimum rate to reflect policyholder's reasonable expectations that bonus rates should be changed smoothly, rather than suddenly
- In those cases where the guaranteed surrender value is greater than the calculated reserve, the reserve is increased to the guaranteed surrender value.

This ensures that the mathematical reserves reflect policyholder's reasonable expectations on surrender.

### (6) Taxation and Shareholder Transfers

Taxation (where applicable) of surplus and shareholder transfers have been treated as additional cashflows in calculating the reserves

### (7) Basis of provisions for Incurred But Not Reported (IBNR)

An IBNR provision has been made to make an allowance for the claims that may have occurred but have not yet been reported, in addition to claims which are expected to occur

after the valuation date.
The reserve for IBNR claims is calculated for each member of each policy as the risk premium pro-rated for the IBNR period

### (8) Change in Valuation Methods or Bases

### (8.a) Individuals Assurances

No change in Interest Rate assumption 1. Interest 2 Expenses

Expenses assumptions were set to vary by premium payment instruction (ie SI/ECS) in addition to varying by mode 3. Inflation

No change in Inflation assumption

### (8.b) Annuities

1. Interest

1a. Annuity in payment No change in Interest Rate assumption Annuity during deferred period
 Pension : All Plans No change in Interest Rate assumption Expenses
 Inflation No change in expense assumptions No change in Inflation assumption

1. Interest No change in Interest Rate assumption

Expenses assumptions were set to vary by premium payment instruction (ie SI/ECS) in addition to varying by mode No change in Inflation assumption 3. Inflation

### (8.d) Health

1. Interest 2. Expenses NΑ 3. Inflation

(8.e) Group

1. Interest No change in Interest Rate assumption No change in expense assumptions No change in Inflation assumption 3. Inflation

