### Price Waterhouse Chartered Accountants LLP Chartered Accountants 252, Veer Savarkar Marg, Opp Shivaji Park, Dadar (W), Mumbai 400028

**G. M. Kapadia & Co.** Chartered Accountants 1007, Raheja Chambers, 213 Nariman Point, Mumbai – 400021

### Auditors' Report on Standalone Financial Results for the quarter and half year ended September 30, 2019 of HDFC Life Insurance Company Limited (formerly known as HDFC Standard Life Insurance Company Limited)

To The Board of Directors of HDFC Life Insurance Company Limited (formerly known as HDFC Standard Life Insurance Company Limited)

- We have audited the accompanying standalone financial results of HDFC Life Insurance Company Limited (formerly known as HDFC Standard Life Insurance Company Limited) for the quarter and half year ended September 30, 2019 which are included in the accompanying Statement of Standalone Audited Results for the quarter and half year ended September 30, 2019, the statement of assets and liabilities as on that date and the receipts and payment accounts for the half-year ended on that date, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and IRDA Circular reference: IRDAI/F&I/ REG/ CIR/208/10/2016 dated 25th October 2016 ("Standalone financial results") which have been approved by the Board of Directors on October 23, 2019.
- 2. These standalone financial results have been prepared on the basis of the interim condensed financial statements prepared in accordance with the measurement and recognition principles specified in paragraph 3 below, which is the responsibility of the Company's management. The management's responsibility also includes the design, implementation and maintenance of internal control relevant to the preparation of the standalone financial results that is free from material misstatement, whether due to fraud or error.
- 3. Our responsibility is to express an opinion on these quarterly and half year ended to date standalone financial results based on our audit of such interim condensed financial statements, which have been prepared by the Company's Management in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued thereunder, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarter and half year ended to date standalone financial





results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI") to the extent applicable.

- 4. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 (the Act) and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the standalone financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 5. In our opinion and to the best of our information and according to the explanations given to us these quarterly and half year ended to date standalone financial results:
  - are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25<sup>th</sup> October 2016 in this regard; and
  - II) give a true and fair view of the net profit and other financial information for the quarter and half year ended September 30, 2019 and also the statement of assets and liabilities as at September 30, 2019 and the receipts and payment accounts for the half-year ended on that date.

### **Other Matter**

6. The actuarial valuation of liabilities for life policies in force is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2019 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of





Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the interim condensed financial statements of the Company.

**For Price Waterhouse Chartered Accountants LLP** Chartered Accountants Firm Registration No.012754N/N500016

**For G.M.Kapadia & Co.** Chartered Accountants Firm Registration No.104767W

Alpa Kedia Partner Membership No. 100681 UDIN: \9 \00681 AAAADN 8298 Place: Mumbai Date: October 23, 2019



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Rajen Ashar Partner Membership No. 048243 UDIN: 19048243 AAAA HD 6402



-	en dra international de la company	Thr	ee Months ended / As	i at	Six Months	anded / As at	(₹ in Lakh: Year ended / As a	
Sr. No.	Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019	
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	
DLIC	YHOLDERS' A/C			S		ALL MARKED WY	pristantour	
10	Gross premium income					7		
	(a) First Year Premium	145,272	132,658	120,644	277,930	201,887	505,8	
	(b) Renewal Premium	356,684	260,980	323,083	617,664	561,089	1,421,4	
	(c) Single Premium	253,567	259,938	240,325	513,505	426,846	991,3	
2	Net premium încome	745,368	645,116	877,755	1,390,484	1,177,883	2,892,4	
3	Income from investments (Net) <sup>2</sup> Other income	113,512	205,138	109,024	318,650	288,699	902,7	
5	Transfer of funds from Shareholders' A/c	4,844	3,223	2,850	8,067	7,442	17,8	
6	Total (2 to 5)	865,837	853,477	410 790,039	2,113	1,762	30,8	
7	Commission on		000[411	100,030	1,710,314	1,475,786	3,643,5	
	(a) First Year Premium	26,793	25,845	18,736	52,638	32,919	78,3	
	(b) Renewal Premium (c) Single Premium	6,351	3,353	4,437	9,704	7,839	21,3	
8	Net Commission'	3,410	3,025	3,193	6,435	5,428	12,0	
9	Operating Expenses related to insurance business (a+b)	36,554	32,223	26,366	68,777	46,186	111,1	
	(a) Employees remuneration and welfare expenses	43,090	39,398	36,614	82,488	69,108	140,8	
	(b) Other operating expenses*	66,461	48,683	57,962	115,144	97,926	240,5	
10	Expenses of Management (8+9)	146,105	120,304	120,942	266,409	213,220	493,	
12	Provisions for doubtful debts (including bad debts written off) Provisions for diminution in value of investments <sup>4</sup>	-		-		-		
13	Goods & Services Tax/Service Tax charge on linked charges	5,792	8,408	6,335	14,200	7,350	9,0	
14	Provision for taxes	(2,437)	8,492	8,331 (361)	17,118 (1,953)	16,223	33,1	
15	Benefits Paid <sup>3</sup> (Net) <sup>1</sup>	422,347	366,176	336,254	788,523	1,984	22,0	
16	Change in actuarial liability	264,108	311,966	299,080	576,074	630,499 553,167	1,398,	
17	Total (10+11+12+13+14+15+16)	844,541	815,830	770,581	1,660,371	1,422,443	3,708,4	
18 19	Surplus/Deficit (6-17) Appropriations	21,296	37,647	19,458	58,943	53,343	135,0	
	(a) Transferred to Shareholders A/c	22,030	35.033	00.007				
	(b) Funds for Future Appropriations	(734)	2,614	23,407 (3,949)	57,063	55,404	120,0	
20	Details of Surplus / Deficit	1.2.0	1.161.1	10,0401	1,000	(2,061)	14,3	
	(a) Interim bonus paid	806	1,628	629	2,434	1,294	6,1	
	(b) Terminal bonus paid (c) Allocation of bonus to policyholders	20,760	13,031	10,019	33,791	14,888	51,2	
	(d) Surplus shown in the Revenue Account	21,296	37.647	19,458	58,943	-	77,6	
	Total Surplus	42,862	52,306	30,106	95,168	53,343 69,525	135,0	
	EHOLDERS' A/C			- Solition	50,100	03,020	210,	
21	Transfer from Policyholders' Account	22,030	35,033	23,407	57,063	55,404	120,6	
22	Total income under Shareholders' Account (a) Investment Income							
	(b) Other income	14,001	9,876	7,331	23,877	15,212	40,8	
23	Expenses other than those related to insurance business	683	202	535	885	932	2,	
24	Transfer of funds to Policyholders' Account	2,113		410	2,113	1,762	30,8	
25	Provisions for doubtful debts (including write off)	-						
26	Provisions for diminution in value of investments <sup>4</sup>	558	1,019	161	1,577	194		
27	Profit before tax Provisions for tax	32,677	43,688	29,632	76,365	68,814	128,5	
29	Profit after tax and before Extraordinary items	1,808	1,226	934	3,034	2,098	1.5	
30	Profit after tax and Extraordinary items	30,869	42,462	28,698 28,698	73,331 73,331	66,716 66,716	127,6	
31	Dividend per share (₹) (Nominal value ₹ 10 per share)			20,000	P. O. CONT	00,710	121,0	
	(a) Interim Dividend		(e)	e e e e e e e e e e e e e e e e e e e		(2) (2)	1	
00	(b) Final Dividend					•		
32 33	Profit carried to Balance Sheet <sup>5</sup> Paid up equity share capital	400,733 201,767	369,864	306,081	400,733	306,081	327,	
34	Reserve & Surplus (excluding Revaluation Reserve)	437,834	201,749 406,687	201,391 339,103	201,767 437,834	201,391 339,103	201.	
35	Fair Value Change Account and Revaluation Reserve (Shareholders)	(4,125)	(265)	(146)	(4,125)	(146)	364,	
36	Total Assets:		(123)	11.3%	19,129	(140)		
	(a) Investments:							
	Shareholders'     Policyholders Fund excluding Linked Assets	530,350	517,834	443,749	530,350	443,749	504,	
	Assets held to cover Linked Liabilities (Linked Assets)	6,264,371	6,107,061 6,333,254	5,105,258	6,264,371 6,306,432	5,105,258	5,712,	
	(b) Other Assets (Net of current liabilities and provisions)	4,143	(120,924		6,306,432	5,774,283 (103,232)	6,337, (66,	
	1 No. Kanana and a subscription of the state of the st		1.23(064)	1.00,202	4,140	[100,202]	(00)	
	*Details of Expenses contributing more than 10% of the expense of n Advertisement and publicity							
	Business development expenses	27,467	19,904	24,745	47,371	39,591	98.	

# HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Statement of Standalone Audited Results for the Quarter and Six Months ended Se

Net of reinsurance 1

2 Net of amortisation and losses (including capital gains)

Inclusive of interim and terminal bonus

3 4 Inclusive of provision for standard and non-standard assels

5 Represents accumulated surplus







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# HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Standalone Balance Sheet as at September 30, 2019

		As at	(₹ in Lakhs
Particulars	September 30, 2019	March 31, 2019	September 30, 2018
	(Audited)	(Audited)	(Audited)
SOURCES OF FUNDS			
SHAREHOLDERS' FUNDS:			
Share Capital	201,767	201,738	201,391
Share application money received pending allotment of shares	48	39	451
Reserves and Surplus	437,834	364,088	339,103
Credit / (Debit) Fair Value Change Account	(4,125)	(301)	(146
Sub-Total	635,524	565,564	540,799
BORROWINGS	-		-
POLICYHOLDERS' FUNDS:			
Credit / (Debit) Fair Value Change Account	80,306	111,213	81,766
Policy Liabilities	5,970,855	5,363,471	4,729,351
Insurance Reserve	0,070,000	0,000,471	4,725,551
Provision for Linked Liabilities	5,254,859	5,144,904	4,803,619
Add: Fair value change	719,777	907,221	682,162
Provision for Linked Liabilities	5,974,636	6,052,125	5,485,781
Funds for discontinued policies			•).•••).••
(i) Discontinued on account of non-payment of premium	330,609	284,574	287,493
(ii) Others	1,187	1,042	1,009
Total Provision for Linked & Discontinued Policyholders Liabilities	6,306,432	6,337,741	5,774,283
Sub-Total	12,357,593	11,812,425	10,585,400
Funds for Future Appropriations	112,179	110,301	93.859
TOTAL	13,105,296	12,488,290	11,220,058
APPLICATION OF FUNDS			
INVESTMENTS:			
Shareholders'	530,350	504,979	443,749
Policyholders'	6,264,371	5,712,446	5,105,258
Asset held to cover Linked Liabilities	6,306,432	6,337,741	5,774,283
LOANS	19,162	7,959	2,796
FIXED ASSETS	33,988	33,330	33,175
CURRENT ASSETS			
Cash and Bank Balances	52,111	123,982	52,905
Advances and Other Assets	398,140	279,643	283,584
Sub-Total (A)	450,251	403,625	336,489
CURRENT LIABILITIES	493,312	505,941	474.050
PROVISIONS	5,946		471,356
Sub-Total (B)	499,258	5,849	4,336
NET CURRENT ASSETS (C) = (A - B)	(49,007)	511,790	475,692
Miscellaneous Expenditure (to the extent not written off or adjusted)	(49,007)	(108,165)	the second se
Debit Balance in Profit and Loss Account (Shareholders' Account)	-	•	
TOTAL	13,105,296	12,488,290	11,220,058
Contingent liabilities	240.819	152.987	11,220,058







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#### HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Receipts and Payments Account for the Six Months ended September 30, 2019

e.		Six month	(₹ in Lakhs Year ended	
Sr. No.	Particulars	September 30, 2019	September 30, 2018	March 31, 2019
		(Audited)	( Audited)	(Audited)
A.	Cash Flows from the operating activities:		( riddridd )	(Addited)
1	Premium received from policyholders, including advance receipts	14,42,906	12,57,441	30,38,74
2 3	Other receipts	7,304	7,029	16,50
4	Payments to the re-insurers, net of commissions and claims/ Benefits Payments of claims/benefits	1,996	78	(7,31
5	Payments of commission and brokerage	(7,98,686)	(6,53,969)	(14,39,33
6	Payments of other operating expenses <sup>1</sup>	(78,150)	(57,480)	(1,18,20
7	Preliminary and pre-operative expenses	(2,40,446)	(1,90,214)	(4,09,90
8	Deposits, advances and staff loans	- (105)	-	-
9	Income taxes paid (net)	(103)	553 (13.176)	(3,83
10	Goods and Services Tax/ Service tax paid	(29,820)	(29,727)	(31,69
11	Other payments	(20,020)	(20,121)	[07,08
12	Cash flows before extraordinary items	2,94,965	3,20,535	9,87,06
13	Cash flow from extraordinary operations		01201000	0,01,00
	Net cash flow from operating activities	2,94,965	3,20,535	9,87,06
-				
B 1	Cash flows from investing activities: Purchase of fixed assets			
2	Proceeds from sale of fixed assets	(2,409)	(1,323)	(4,45
3	Purchases of investments	147	32	17
4	Loans disbursed	(57,56,210)	(28,56,379)	(3,78,35,61
5	Loan against policies	(11,203)	(994)	10.40
6	Sales of investments	51,30,926	23,00,035	(6,18) (6,
7	Repayments received	51,00,020	72	3,02,04,9
8	Rents/Interests/ Dividends received	3,23,263	2,70,131	5,62,4
9	Investments in money market instruments and in liquid mutual funds (net)	-	2,70,101	0,02,11
10	Expenses related to investments	(22)	(23)	(2
- 6	Net cash flow from investing activities	(3,15,508)	(2,88,449)	(10,18,55
С	Cash flows from financing activities:			
1	Proceeds from issuance of share capital	29	217	56
2	Share Premium	416	1.747	5,41
3	Proceeds from borrowing		1,141	
4	Repayments of borrowing	-		
5	Interest/dividends paid	-	-	(39,64
6	Application money pending allotment	9	362	(4
	Net cash flow from financing activities	454	2,326	(33,7
D	Effect of foreign exchange rates on cash and cash equivalents, (net)			
E	Net increase in cash and cash equivalents:	(20,089)	34,412	(65,2)
1	Cash and cash equivalents at the beginning of the year	6,14,873	6,80,082	6,80,00
2	Cash and cash equivalents at the end of the year	5,94,784	7,14,494	6,14,8
	Note - Components of Cash and cash equivalents at end of the year:			
	Cash and cheques in hand			
	Bank Balances *	5,406	8,449	19,4
	Fixed Deposit (less than 3 months)	46,670	35,613	95,6
_	Money Market Instruments	5 42 708	6 70 432	10,5
	Total Cash and cash equivalents	5,42,708	6,70,432	4,89,2
		5,54,704	7,14,454	0,14,0
	Reconciliation of Cash & Cash Equivalents with Cash & Bank Balance:			
	Cash & Cash Equivalents	5,94,784	7,14,494	6,14,8
	Add: Deposit Account - Others	35	8,843	8,8
	Less: Fixed Deposit (less than 3 months)	13 - 13 - 13 - 13 - 13 - 13 - 13 - 13 -		(10,5
	Less: Money market instruments	(5,42,708)	(6,70,432)	(4,89,2
	Cash & Bank Balances	52,111	52,905	1,23,9

The above Receipts and Payments Account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the Direct method in accordance with Accounting Standard 3 Cash Flow Statements.

Notes :

1. Includes cash paid towards Corporate Social Responsibility expenditure ₹ 421 lakhs (previous period ended September 30, 2018: ₹ 360 lakhs and previous year ended March 31, 2019: ₹ 1909 lakhs).









	Thr	ee Months ended / As	i at	Six Months (	onded / As at	(₹ in Lakh:
Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	Year ended / As at March 31, 2019	
	(Audited)					
Analytical Ratios:	(riduled)	(Autrieu)	(Audited)	(Audited)	(Audited)	(Audited)
(i) Solvency Ratio	192%	193%	193%	192%	193%	1889
(ii) Expenses of Management Ratio	19.3%	18.4%	17.7%	18.9%	17.9%	16.95
(iii) Policyholder's liabilities to shareholders' fund	1962.1%	1993.8%	1959.6%	1962.1%	1959.6%	2088.49
(iv) Earnings per share (in ₹):			1			
<ul> <li>a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three months)</li> </ul>	1.53	2.10	3.739	114/1447	10.000	24500
b) Diluted EPS before and after extraordinary items (net of tax expense) for	1.00	2.10	1.43	3.63	3.31	6.34
the period (not annualized for three months)	1.53	2.10	1.42	3.63	3.30	6.32
(v) NPA ratios: (for Policyholders' fund)			A			0.0
a) Gross NPAs						
- Non Linked Par			9			
Non Par	NIL	NIL	NIL	NIL	NIL	NIL
- Linked	NIL	NIL	NIL	NIL	NIL	NIL
Non Par	6 100 0	1 005.0				the form
	5,125.0	4,875.0	NIL	5,125.0	NIL	4,875.0
Net NPAs						
- Non Linked						
Par	NIL	NIL	NIL	NIL	NIL	- Aut
Non Par	NIL	NIL	NIL NIL	NIL	NIL	NI
- Linked					nut	148
Non Par	NIL	1,625.0	NIL	NIL	NIL	3,250.0
						0,2001
b) % of Gross NPAs						
- Non Linked						
Par	NIL	NIL	NIL	NIL	NIL	NI
- Linked	NIL	NIL	NIL	NIL	NIL	NI
Non Par	0.10	0.401				
, with the	0.1%	0.1%	NIL	0.1%	NIL	0.15
% of Net NPA						
- Non Linked						
Par	NIL	NIL	NIL	NIL		
Non Par	NIL	NIL	NIL	NIL	NIL	NI
- Linked	Cavi.		1446	105	IVIL	1411
Non Par	NIL	0.0%	NIL	NIL	NIL	0.19
					1.00	4.1
(vi) Yield on Investments (on Policyholders' fund)						
A. Without unrealised gains						
- Non Linked						
Par	2.3%	2.5%	1.7%	4.8%	3.4%	7.44
Non Par	2.2%	2.2%	2.0%	4.5%	4.0%	8.4
- Linked Non Par						
B. With unrealised gains	1.6%	1.7%	1.8%	3.4%	4.0%	6.6
- Non Linked						
Par	1.404	4.00/	0.000	5.000		
Non Par	1.4%	4.2%	0.9%	5.6%	0.8%	9.5
- Linked	6.070	4.070	0.9%	6.8%	-0.2%	9.6
Non Par	-0.8%	0.7%	0.0%	-0.1%	1.3%	7.5
(vii) NPA ratios: (for Shareholders' fund)		e-1.00	5.670		1.076	1.5
a) Gross NPAs	NIL	NIL	NIL	NIL	NIL	NI
Net NPAs	NIL	NIL	NIL	NIL	NIL	N
b) % of Gross NPAs	NIL	NIL	NIL	NIL	NIL	NE
% of Net NPAs	NIL	NIL	NIL	NIL	NIL	NI
(viii) Yield on Investments (on Shareholders' fund)						
A. Without unrealised gains	2.6%	1.8%		4.6%	3.6%	9.1
B. With unrealised gains	1.9%	2.8%	0.8%	4.9%	0.2%	7.5
(ix) Persistency Ratio		S02.070				
13th month 25th month	89.3%	88.8%	The Party of the P	89.1%	86.6%	87.2
37th month	77.7%	77.6%			a total a second s	80.5
49th month	74.5%	71.4%				72.0
61st month	54.6%	67.3% 55.5%		the second s		67.7
(x) Conservation Ratio	04.078	W0,66		54.2%	50.3%	52.3
Participating Life- Individual & group	84.2%	81.7%	88.1%	83.1%	88.8%	84.4
Participating Pension- Individual & group	99.3%	100.7%				
Non Participating Life - Individual & group	67.1%	70.7%		68.6%		89.6 83.7
Non Participating Pension - Individual & Group	76.5%	78.7%				77.4
Non Participating - Life Group Variable	NA	NA	NA	NA	NA	N
Non Participating - Pension group variable	NA	NA	NA	NA	NA	N
Non Participating Fund - Annuity	NA	NA	NA	NA	NA	N
Non Participating Fund - Individual & Group Health	73,7%	62.2%				57.6
Unit Linked - Individual Life	81.2%	84.6%				84.3
Unit Linked - Individual Pension	78.1%	79.2%	the second se			80.8
		NA		NA	NA	
Unit Linked - Group Life Unit Linked - Group Pension	NA	1974	1984	11/2	INA.	N

# HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Statement of Standalone Audited Results for the Quarter and Six Months ended S

1. Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure

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2. The persistency ratios are calculated in accordance with the IRDAI circular no\_IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014 and hence are with a lag of one month.

3. Group business, where persistency is measurable, has been included in the calculations. Rural business policies issued from FY 2018-19 onwards are included in persistency ratio calculations.

4. The persistency ratios for the quarter ended September 30, 2019 have been calculated for the policies issued in the June to August period of the relevant years, E.g.: the 13th month persistency for the current quarter is calculated for the policies issued from June 2018 to August 2018. The persistency ratios for quarter ended June 30, 2019 and September 30, 2018 have been calculated in a similar manner.

5. The persistency ratios for the six months ended September 30, 2019 have been calculated for the policies issued in the September to Abgust period of the relevant years. For e.g.: the 13th month persistency for the six months ended September 30, 2019 have been calculated for the policies issued from September 2017 to August 2019. The Persistency for the six months ended September 30, 2019 have been calculated for the policies issued from September 2017 to August 2019. The Persistency for the six months ended September 30, 2018 have been calculated in the september 2017 to August 2019. The Persistency ratios for the year ended March 31, 2019 have been calculated for the policies issued in the Balch is February period of the relevant years. E.g.: the 13th month persistency for the current year is
6. The persistency ratios for the year ended March 31, 2019 have been calculated for the policies issued in the Balch is February period of the relevant years. E.g.: the 13th month persistency for the current year is

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		hree Months ended	1	Six Mont	hs ended	(₹ in La Year ended
Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 201
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
Segment Income						Constant
Policyholders :						
Segment A - Participating - Individual & Group Life :						
Net Premium	130,812	92,776	133,903	223,588	237,744	561
Income from Investments <sup>2</sup>	59,877	60,705	37,130	120,582	77,917	182
Transfer of Funds from shareholders' account	(14) (14)	-	-			102
Other Income	2,991	1,588	1,249	4,579	2,521	6
Segment B - Participating - Individual & Group Pension :				10.00		
Net Premium	5,045	3,576	4,975	8,621	8,460	21
Income from Investments <sup>2</sup>	4,895	6,815	3,680	11,710	7,445	16
Transfer of Funds from shareholders' account	/+:			•	•	10
Other Income	44	45	28	89	54	
Segment C - Non Participating - Individual & Group Life : Net Premium						
	223,432	200,061	143,258	423,493	261,425	639
Income from Investments <sup>2</sup>	32,249	27,094	17,830	59,343	34,233	76
Transfer of Funds from shareholders' account Other Income	1,846	-		1,846	•	20
Segment D - Non Participating - Life Group Variable :	723	699	110	1,322	243	
Net Premium				for these second		
Income from Investments <sup>2</sup>	35,026	12,832	28,007	47,858	51,094	98
Transfer of Funds from shareholders' account	5,481	5,262	3,724	10,743	7,133	16
Other Income	267		284	267	370	
Segment E - Non Participating - Individual & Group Pension :	•	•	· · ·		*	
Net Premium		1.0.000				
Income from Investments <sup>2</sup>	6,992	9,672	20,948	16,664	36,087	69
Transfer of Funds from shareholders' account	6,885	6,918	5,376	13,803	10,311	23
Other Income		*			¥	
Segment F - Non Participating - Pension Group Variable :	7	8	10	15	19	
Net Premium	00.046					
Income from Investments <sup>2</sup>	28,245	66,020	19,194	94,265	29,170	99
Transfer of Funds from shareholders' account	6,864	6,604	3,991	13,468	7,647	16
Other Income	-		449		1,392	1
Segment G - Non Participating - Annuity :			· · · · ·	•		
Net Premium	52,783	60.100	00.007		122,000	
Income from Investments <sup>2</sup>	14,622	69,498 13,992	62,667	122,281	103,562	259
Transfer of Funds from shareholders' account	14,022	15,992	6,901	28,614	12,373	33
Other Income	27	12	30		-	
Segment H - Non Participating - Individual & Group Health :	£1	14	30	39	55	
Net Premium	2,939	1,473	2,245	4,412	E 000	40
Income from Investments <sup>2</sup>	170	147	114	317	5,320	12
Transfer of Funds from shareholders' account	-		(324)	317	210	
Other Income	6	6	(324)	12	- 18	
Segment I - Unit Linked - Individual Life :		U	0	12	18	
Net Premium	220,266	165,425	228,470	385,691	386,153	978
Income from Investments <sup>2</sup>	(33,594)	38,521	5,795	4,927	75,257	387
Transfer of Funds from shareholders' account	10010047	-	0,185	4,827	15,251	307
Other Income	1,042	963	1,404	2,005	4,522	10
Segment J - Unit Linked - Individual Pension :	19716	400	1,404	2,000	4,022	10
Net Premium	18,404	13,653	22,909	32,057	40.038	90
Income from Investments <sup>2</sup>	2,654	15,056	12,324	17,710	41,300	96
Transfer of Funds from shareholders' account		-	12,024		41,300	90
Other Income	6	1	6	7	10	
Segment K - Unit Linked - Group Life :						
Net Premium	19,780	7,964	9,702	27,744	14,637	53
Income from Investments <sup>2</sup>	8,065	14,523	4,812	22,588	6,017	38
Transfer of Funds from shareholders' account	-		3,012	22,000		
Other Income				20		
Segment L - Unit Linked - Group Pension :						
Net Premium	1,646	2,167	1,477	3,813	4,194	1
Income from Investments <sup>2</sup>	1,458	2,727	1,010	4,185	1,498	1
Transfer of Funds from shareholders' account	1,400	-	1,010	4,100	1,430	
Other Income						
Shareholders :						
Shareholders ; Income from Investments <sup>2</sup>	13,442	8,858	7,170	22,300	15,018	39











		Thre	e Months ended / A	s at	Six Months e	nded / As at	(₹ in Lakhs Year ended / As at	
Sr No,	Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019	
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	
1	2 Segment Surplus/ Deficit (net of transfer from Shareholders' A/c) :			president	(Audited)	(Addited)	(Audited)	
	Segment A - Participating - Individual & Group Life	113	3,249	(5.000)				
	Segment B - Participating - Individual & Group Pension	1,546		(5,333)	3,362	(4,992)	20 97	
	Segment C - Non Participating - Individual & Group Life	(8,664)	995	1,385	2,541	2,932	7,874	
	Segment D - Non Participating - Life Group Variable		6,818	17,849	(1,846)	31,956	53,557	
	Segment E - Non Participating - Individual & Group Pension	(322)	55	(284)	(267)	(370)	219	
	Segment F - Non Participating - Pension Group Variable	827	4,970	50	5,797	1,162	6,139	
	Segment G - Non Participating - Annuity	160	239	(450)	399	(1,392)	(1,476	
	Segment H - Non Participating - Individual & Group Health	4,214	416	1,057	4,630	3,029	608	
	Segment I - Unit Linked - Individual Life	1.830	458	885	2,288	561	4,283	
		15,538	15,840	(1,222)	31,378	9,156	(7.278	
	Segment J - Unit Linked - Individual Pension	3,068	3,490	4,320	6,558	7,789	16,388	
	Segment K - Unit Linked - Group Life	743	990	629	1,733	1,465	2,369	
	Segment L - Unit Linked - Group Pension	126	128	163	254	286	522	
	Total	19,179	37,648	19,049	56,827	51,582	104,176	
	Shareholders	10,951	7,429	5,702	18,380	13.074	37.884	
_	Grand Total	30,130	45,077	24,751	75,207	64,656	142,060	
	3 Segment Assets:					0,000	142,000	
	Segment A - Participating - Individual & Group Life	2,870,562	2,856,130	2,670,069	2,870,562	2,670,069	2,812,121	
	Segment B - Participating - Individual & Group Pension	270,624	263,733	247,143	270,624	247,143	259,814	
	Segment C - Non Participating - Individual & Group Life	1,364,986	1,229,701	907,344	1,364,986	907,344		
	Segment D - Non Participating - Life Group Variable	283,410	259,617	199,110	283,410		1,126,013	
	Segment E - Non Participating - Individual & Group Pension	346,569	339,838	294,243	346,569	199,110	244,931	
	Segment F - Non Participating - Pension Group Variable	355,432	328,201	199,999	355,432	294,243	334,165	
	Segment G - Non Participating - Annuity	623,450	570,700	335,829	623,450	199,999	266,948	
	Segment H - Non Participating - Individual & Group Health	2,441	5,908	5,187		335,829	496,723	
	Segment I - Unit Linked - Individual Life	4,960,873	4,948,679	4,414,383	2,441	5,187	5,490	
	Segment J - Unit Linked - Individual Pension	801,594	827,959	the second s	4,960,873	4,414,383	4,940,365	
	Segment K - Unit Linked - Group Life	487,614	476.223	858,002	801,594	858,002	847,255	
	Segment L - Unit Linked - Group Pension			430,313	487,614	430,313	466,266	
	Total	89,540 12,457,095	93,337	89,688	89,540	89,688	94.036	
	Shareholder	600.676	12,200,026	10,651,310	12,457,095	10,651,310	11,894,127	
	Unallocated <sup>3</sup>	47.525	597,068	529,178	600,678	529,178	555,592	
	Grand Total		40,132	39,570	47,525	39,570	38,572	
-	<sup>4</sup> Segment Policy Liabilities <sup>4</sup> :	13,105,298	12,837,226	11,220,058	13,105,298	11,220,058	12,488,291	
	Segment A - Participating - Individual & Group Life	0.004.000	0.000					
	Segment B - Participating - Individual & Group Pension	2,821,263	2,779,079	2,603,081	2,821,263	2,603,081	2,729,353	
	Segment C - Non Participating - Individual & Group Life	254,477	247,966	232,544	254,477	232,544	241,566	
	Segment D - Non Participating - Life Group Variable	1,359,685	1,228,034	912,777	1,359,685	912,777	1,123,24€	
	Segment E - Non Participating - Individual & Group Pension	281,845	258,780	200,605	281,845	200,605	243,562	
	Segment F - Non Participating - Pension Group Variable	346,248	339,594	294,496	346,248	294,496	333,887	
		354,457	327,471	201,413	354,457	201,413	265,681	
	Segment G - Non Participating - Annuity	624,413	571,794	337,949	624,413	337,949	498,487	
	Segment H - Non Participating - Individual & Group Health	5,587	5,942	5,284	5,587	5,284	5,456	
	Segment I - Unit Linked - Individual Life	4,963,886	4,970,052	4,431,242	4,963,886	4,431,242	4,962,786	
	Segment J - Unit Linked - Individual Pension	801,594	827,959	858,002	801,594	858,002	847,255	
	Segment K - Unit Linked - Group Life	486,471	476,086	430,412	486,471	430,412	466,196	
	Segment L - Unit Linked - Group Pension	89,540	93,337	89,688	89,540	89,688	94,036	
	Total	12,389,466	12,126,094	10,597,493	12,389,466	10,597,493	11,811,511	
	Shareholders	635,524	608,175	540,799	635,524	540,799	565.564	
	Unallocated	× .	×	-				
_	Grand Total Note:	13.024.990	12,734,269	11.138.292	13,024,990	11,138,292	12,377,075	

# HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Segment Reporting (Standalone) for the Quarter and Six Months ended September 30, 2019

1. Segments include:

a. Linked Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable

b. Non-Linked:

1-Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable

2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable

c. Variable insurance shall be further segregated into Life and Pension.

2. Net of provisions for diminution in value of investment-

Unallocated row in the segmental assets above includes income tax deposited with tax authorities which is contested by the company and Advance Tax (net of provision for taxation). As per Accounting Standard 17, tax asset cannot be allocated across reporting segments.
 Segment policy liabilities includes fund for future appropriations and excludes Credit / (Debit) Fair Value Change Account on Policyholders' funds.





About the





HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited)

# Other disclosures : Status of Shareholders Complaints as on September 30, 2019

	Particulars	Number of Complaints
1	Investor complaints pending at the begining of the quarter	NIL
2	Investor complaints received during the quarter ended September 30, 2019	1
3	Investor complaints disposed of during the quarter ended September 30, 2019	1
4	Investor complaints remaining unresolved as on September 30, 2019	 NIL





#### Notes:

Mumbai

October 23, 2019

1. The above results of the company for the quarter and half year ended September 30, 2019 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on October 23, 2019.

2. These financial results have been prepared in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, to the extent applicable, and IRDAI Circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for Life Insurance companies.

3. In view of seasonality of industry, the results of interim period are not necessarily indicative of the results that may be expected of any other interim periods or for the full year.

4. During the quarter ended September 30, 2019, the Company has allotted 182,870 equity shares of face value of ₹10 each pursuant to exercise of employee stock options.

5. Figures of the previous period have been regrouped wherever necessary, in order to make them comparable.

6. In accordance with the requirements of IRDAI Master Circular on "Preparation of Financial Statements and Filing Returns of Life Insurance Business" dated December 11, 2013, the Company will publish the financials on the company's website not later than November 7, 2019.

7. The above standalone financial results have been audited by joint statutory auditors of the Company.

For and on behalf of the Board of Directors

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Vibha Padalkar Managing Director & CEO (DIN: 01682810)

RN 012754NIN500016





Price Waterhouse Chartered Accountants LLP Chartered Accountants 252, Veer Savarkar Marg, Opp Shivaji Park, Dadar (W), Mumbai 400028

**G. M. Kapadia & Co.** Chartered Accountants 1007, Raheja Chambers, 213 Nariman Point, Mumbai – 400021

Review Report on Consolidated Financial Results for the quarter and half year ended September 30, 2019 of HDFC Life Insurance Company Limited (formerly known as HDFC Standard Life Insurance Company Limited)

#### To The Board of Directors HDFC Life Insurance Company Limited (formerly known as HDFC Standard Life Insurance Company Limited)

- 1. We have reviewed the unaudited consolidated financial results of HDFC Life Insurance Company Limited (the "Parent"), its subsidiaries (the parent and its subsidiaries hereinafter referred to as the "Group"), for the quarter and half year ended September 30, 2019 which are included in the accompanying Consolidated Financial Results, the unaudited consolidated statement of assets and liabilities as on that date and the consolidated receipts and payments account for the half year ended on that date (the "Statement"). The Statement is being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, which has been initialed by us for identification purposes. Attention is drawn to the fact that the consolidated figures for the corresponding quarter and half year ended September 30, 2018, as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ('AS') 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 ("the Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly and half yearly financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulators, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI"). Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial





information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - a) HDFC Pension Management Company Limited, and
  - b) HDFC International Life and Re Company Limited
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Insurance Act, IRDA Act, and other accounting principles generally accepted in India and to the extent considered relevant and appropriate for the purpose of these consolidated financial results and which are not inconsistent with the accounting principles as prescribed in the Regulations and orders/directions/circulars issued by IRDAI to the extent applicable and has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The actuarial valuation of liabilities for life policies in force is the responsibility of the Parent Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2019 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ("IRDAI") and the Institute of Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the consolidated unaudited financial results of the Group. Our conclusion is not modified in respect of this matter.
- 7. The consolidated unaudited financial results includes the financial results of two subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total assets of Rs. 2,691,283 ('000) and net assets of Rs. 2,293,198 ('000) as at September 30, 2019 and total revenue of Rs. 115,189 ('000) and Rs. 253,306 ('000) and total net profit after tax of Rs. 2,998 ('000) and Rs. 13,919 ('000) for the quarter and half year ended September 30, 2019 respectively and cash flows (net) of Rs.2,398 ('000) for the six month ended September 30, 2019, as considered in the consolidated unaudited financial results. According to the





information and explanations given to us by the Management, these financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

8. We were neither engaged to review, nor have we reviewed the comparative figures for the quarter and half year ended September 30, 2018 accordingly, we do not express any conclusion on the consolidated results in the Statement for the quarter and half year ended September 30, 2018. As set out in note 7 to the Statement, these figures have been furnished by the Management.

Our conclusion on the Statement is not modified in respect of the above matter.

**For Price Waterhouse Chartered Accountants LLP** Chartered Accountants Registration No.012754N/N500016

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Alpa Kedia Partner Membership No. 100681 UDIN: 19100681 AAAA DP4256

Place: Mumbai Date: October 23, 2019 For G.M.Kapadia & Co. Chartered Accountant Firm Firm Registration No.104767W

Rajen Ashar Partner Membership No. 048243 UDIN: 19048243 ARAA HE 3529





	Figure 1996 A second state and second s		Three months ended		Civ Mont	he and d	(₹ in Lak
Sr	Particulars	September 30, 2019	June 30, 2019	September 30,2018	· · · · · · · · · · · · · · · · · · ·	hs ended	Year ended
No.		(Unaudited)	(Unaudited)	(Unaudited)	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	March 31, 2019
OLIC	YHOLDERS' A/C			(refer note 7)		(refer note 7)	(Audited)
3	Gross premium income						
	(a) First Year Premium (b) Renewal Premium	145,272	132,658	120,644	277,930	201,887	505.8
	(c) Single Premium	356,684	260,980	323,083	617,664	561,089	1,421,4
2	Net premium income	253,567 745,687	259,938 645,718	240,325	513,505	426,846	991,3
3	Income from investments (Net) <sup>2</sup>	113,512	205,138	677,926	1,391,405 318,650	1,178,055	2,893,0
4	Other income	4,844	3,223	2,850	8,067	288,699 7,442	902,7
5 6	Transfer of funds from Shareholders' A/c Total (2 to 5)	2,113		410	2,113	1,762	30,8
7	Commission on	866,156	854,079	790,210	1,720,235	1,475,958	3,844,2
	(a) First Year Premium	26,793	26.945				
	(b) Renewal Premium	6,351	25,845 3,353	18,736	52,638	32,919	78,3
_	(c) Single Premium	3,410	3,025	4,437 3,193	9,704	7,839	21,3
8 9	Net Commission'	36,554	32,223	26,366	68,777	5,428 46,186	12,( 111,7
	Operating Expenses related to insurance business (a+b) (a) Employees remuneration and welfare expenses					10,100	
	(b) Other operating expenses*	43,090	39,398	36,614	82,488	- 69,108	140,8
10	Expenses of Management (8+9)	146,105	48,683 120,304	57,962 120,942	115,144	97,926	240 (
11	Provisions for doubtful debts (including bad debts written off)	140,103	120,304	120,942	266,409	213,220	493,1
12	Provisions for diminution in value of investments <sup>4</sup>	5,792	8,408	6,335	14,200	7,350	9,0
13	Goods & Services Tax/Service Tax charge on linked charges Provision for taxes	8,626	8,492	8,331	17,118	16,223	33,9
15	Benefits Paid <sup>3</sup> (Net) <sup>1</sup>	(2,437)	484	(361)	(1,953)	1,984	22,6
16	Change in actuarial liability	422,787 264,108	366,342	336,254	789,130	630,499	1,398,9
1.2	Total (10+11+12+13+14+15+16)	844,981	815,996	299,080	576,074 1,660,978	553,167	1,750,7
15	Surplus/Deficit (6-17)	21,175	38,083	19,629	59,257	53,515	3,708,6
	Appropriations (a) Transferred to Shareholders A/c						100,0
	(b) Funds for Future Appropriations	21,910	35,469	23,579	57,377	55,576	121,2
20	Details of Surplus / Deficit	(734)	2,614	(3,949)	1,880	(2,061)	14,3
	(a) Interim bonus paid	806	1,628	629	2,434	1,294	
	(b) Terminal bonus paid	20,760	13,031	10.019	33,791	14,888	6,1 51,2
	(c) Allocation of bonus to policyholders	÷					77.6
	(d) Surplus shown in the Revenue Account Total Surplus	21,175	38,083	19,629	59,257	53,515	135,6
AR	EHOLDERS' A/C	42,741	52,742	30,277	95,482	69,697	270,7
21	Transfer from Policyholders' Account	21,910	35,469	23,579	57,379	55,576	101.0
22	Net Reinsurance Premium	596	557	159	1,153	590	121,2
23	Total income under Shareholders' Account						1,0
	(a) Investment Income (b) Other income	14,211	10,081	7,444	24,291	15,438	41,4
24	Reinsurance Claims incurred	25	18	8	43	947	2,1
25	Expenses relating to reinsurance business & Change in reinsurance	701	176	28	877	30	6
06	contract liabilities (net of reinsurance assets)	(121)	821	251	698	681	2.0
26 27	Expenses other than those related to insurance business Transfer of funds to Policyholders' Account	785	312	603	1,097	920	3,0
_	Provisions for doubtful debts (including write off)	2,113		410	2,113	1,762	30,8
	Provisions for diminution in value of investments	558	1,019	- 161	4 5 7 7	ia No.	
30	Profit before tax	32,706	43,797	29,737	1,577 76,504	194 68,964	9 129,1
	Provisions for tax	1,808	1,226	934	3,034	2,098	129,1
	Profit after tax and before Extraordinary items	30,898	42,571	28,803	73,470	66,866	127,7
34	Profit after tax and Extraordinary items Dividend per share (∛) (Nominal value ₹ 10 per share)	30,898	42,571	28,803	73,470	66,866	127,7
24	(a) Interim Dividend	2.1					
	(b) Final Dividend						1.
5	Profit carried to Balance Sheet®	400,068	369,169	305,315	400,068	305,315	326,5
6	Paid up equity share capital	201,767	201,749	201,391	201.767	201,391	201,7
8	Reserve & Surplus (excluding Revaluation Reserve)	437,095	405,433	338,799	437,095	338,799	362,7
, ,	Fair Value Change Account and Revaluation Reserve (Shareholders) Total Assets	(4,125)	(265)	(146)	(4,125)	(146)	(:
	(a) Investments:						
	- Shareholders'	530,219	517,172	443,179	530,219	443,179	503,€
	Policyholders Fund excluding Linked Assests     Assets held to cover Linked Linked Linked Assets	6,264,371	6,107,061	5,105,258	6,264,371	5,105,258	5,712,4
	Assets held to cover Linked Liabilities (Linked Assets)     (b) Other Assets (Net of current liabilities and provisions)	6,306,432	6,333,254	5,774,283	6,306,432	5,774,283	6,337,7
-		6,761	(118,103)	(101,239)	6,761	(101,239)	(64.0
	*Details of Expenses contributing more than 10% of the expense of	management are as below	1.11				
	Advertisement and publicity	27,467	19,904	24,745			

Net of reinsurance

2 3

Net of amortisation and losses (including capital gains) Inclusive of interim and terminal bonus Inclusive of provision for standard and non-standard assets 4

Represents accumulated surplus 5











#### HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Consolidated Balance Sheet as at September 30, 2019

		As at	
Particulars	September 30, 2019	March 31, 2019	September 30,2018
	(Unaudited)	(Audited)	(Unaudited) (refer note 7)
SOURCES OF FUNDS			
SHAREHOLDERS' FUNDS:			
Share Capital		21 <sup>-1</sup>	
Share application money received pending allotment of shares	201,767	201,738	201,391
Reserves and Surplus	48	39	451
Credit / (Debit) Fair Value Change Account	437,095	362,784	338,799
Sub-Total	(4,125)	(301)	(146
BORROWINGS	634,785	564,261	540,495
POLICYHOLDERS' FUNDS:		1	· · · · · · · · · · · · · · · · · · ·
Credit / (Debit) Fair Value Change Account			
Policy Liabilities	80,306	111,213	81,766
i) relating to Life insurance business			
ii) relating to Reinsurance business	5,970,855	5,363,471	4,729,351
Insurance Reserve	3,226	2,714	1,726
Provision for Linked Liabilities			
Add: Fair value change	5,254,859	5,144,904	4,803,619
Provision for Linked Liabilities	719,777	907,221	682,162
Funds for discontinued policies	5,974,636	6,052,125	5,485,781
(a) Discontinued on account of non-payment of premium			
(b) Others	330,609	284,574	287,493
Total Provision for Linked & Discontinued Policyholders Liabilities	1,187	1,042	1,009
Sub-Total	6,306,432	6,337,741	5,774,283
Funds for Future Appropriations	12,360,819	11,815,139	10,587,126
TOTAL	112,179	110,301	93,859
TOTAL	13,107,783	12,489,700	11,221,480
APPLICATION OF FUNDS			
INVESTMENTS:			
Shareholders'			
Policyholders'	530,219	503,600	443,179
Asset held to cover Linked Liabilities	6,264.371	5,712,446	5,105,258
LOANS	6,306,432	6,337,741	5,774,283
FIXED ASSETS	19,162	7,959	2,796
CURRENT ASSETS	34,153	33,388	33,240
Cash and Bank Balances			
Advances and Other Assets	52,518	124,445	53,326
Sub-Total (A)	400,067	282,005	285,322
ous-rotal (A)	452,585	406,450	338,648
CURRENT LIABILITIES			
PROVISIONS	493,119	506,013	471,569
Sub-Total (B)	6,020	5,871	4,355
NET CURRENT ASSETS (C) = (A - B)	499,139	511,884	475,924
Miscellaneous Expenditure (to the extent not written off or adjusted)	(46,554)	(105,434)	(137,276)
Debit Balance in Profit and Loss Account (Shareholders' Account)	¥	÷	
TOTAL	· · · · · · · · · · · · · · · · · · ·	5	
Contingent liabilities	13,107,783	12,489,700	11,221,480
eounigeur unnunes	240,915	153,062	122,336







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#### HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Consolidated Receipts and Payments Account for the six months ended September 30, 2019

		Six month	ns ended	(₹ in Lakh: Year ended
Sr. No.	Particulars	September 30, 2019	September 30, 2018	March 31, 2019
(1999) (1999)		( Unaudited)	(Unaudited) (refer note 7)	(Audited)
Α.	Cash Flows from the operating activities:			10-10-10-10-10-10-10-10-10-10-10-10-10-1
1	Premium received from policyholders, including advance receipts	1,445,090	1,258,369	2 0 40 00
2	Other receipts	7,342	7,042	3,040,96
3	Payments to the re-insurers, net of commissions and claims/ Benefits	366	(123)	(7,85
4	Payments of claims/benefits	(798,686)	(653,969)	(1,439,33
	Payments of commission and brokerage	(78,154)	(57,480)	(118,24
67	Payments of other operating expenses <sup>1</sup>	(240,669)	(191,112)	(411,82
8	Preliminary and pre-operative expenses	-	(at 11.2)	(411,02
9	Deposits, advances and staff loans Income taxes paid (net)	(100)	576	(3,80
10	Coode and Services Tax ( Co. )	(10,035)	(13,178)	(31,70
11	Goods and Services Tax/ Service tax paid Other payments	(29,819)	(29,715)	(57,88
12	Cash flows before extraordinary items	(32)	(49)	(1
13	Cash flow from extraordinary items	295,304	320,361	986,83
10	Net cash flow from operating activities		-	
	Net cash now from operating activities	295,304	320,361	986,83
В	Cash flows from investing activities:			
1	Purchase of fixed assets	(2,427)	(1,370)	(4,5
2	Proceeds from sale of fixed assets	147	32	(4,5
3	Purchases of investments	(5,757,155)	(2,857,040)	(37,835,40
4	Loans disbursed		(2)007 (0 10)	(07,000,40
्रत	Loan against policies	(11,203)	(994)	(6,18
7	Sales of investments	5,130,981	2,300,091	36,265,0
_	Repayments received		72	1(
8	Rents/Interests/ Dividends received	323,386	270,227	562,70
9	Investments in money market instruments and in liquid mutual funds (net)	45	(56)	(9
10	Expenses related to investments Net cash flow from investing activities	(22)	(23)	(2
	net outsin now nom investing activities	(316,248)	(289,061)	(1,018,17
С	Cash flows from financing activities:			
1	Proceeds from issuance of share capital	29	217	56
2	Share Premium	416	1,747	5,41
3	Proceeds from borrowing	-		
4	Repayments of borrowing	-	-	
5	Interest/dividends paid		-	(39,64
6	Application money pending allotment	9	362	(4
-	Net cash flow from financing activities	454	2,326	(33,71
D	Effect of foreign exchange rates on cash and cash equivalents, (net)	425	938	
E	Net increase in cash and cash equivalents:	(20,065)	34,564	(65,08
1	Cash and cash equivalents at the beginning of the year	615,212	680,356	680,35
2	Cash and cash equivalents at the end of the year	595,147	714,920	615,26
	Note - Components of Cash and cash equivalents at end of the year:			
	Cash and cheques in hand		2	
Š.,	Bank Balances *	5,406	8,449	19,52
	Fixed Deposit (less than 3 months)	46,988	35,994	96,00
	Money Market Instruments	542,753	670 477	10,50
	Total Cash and cash equivalents	595,147	670,477 714,920	489,23
			/ 14,920	615,26
	Reconciliation of Cash & Cash Equivalents with Cash & Bank Balance:			
	Cash & Cash Equivalents	595,147	714,920	615,20
	Add: Deposit Account - Others	55	8,883	8,9
	Less: Fixed Deposit (less than 3 months)	-	-	(10,5)
11	Less: Money market instruments	(542,753)	(670,477)	(489,23
	Add: Point of Presence Funds held in trust	69	V LV V	1.00121
	Cash & Bank Balances	52,518	53,326	124,44

The above Receipts and Payments Account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the Direct method in accordance with Accounting Standard 3 Cash Flow Statements.

Notes :

1 Includes cash paid towards Corporate Social Responsibility expenditure ₹ 421 lakhs (previous period ended September 30, 2018: ₹ 360 lakhs and previous year ended March 31, 2019: ₹ 1909 lakhs).

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	Statement of Analytical Ratios (Consolidated) for the Quarter	and six months ended Se	ptember 30, 2019				
			Three Months ended		Six Month	sended	(₹ in La
artic	ulars	September 30, 2019	June 30, 2019	September 30,2018	September 30, 2019		Year ended March 31, 2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unsudited)	(Audited)
	tical Ratios:			(refer note 7)		(refer note 7)	producedy
	Solvency Ratio	192%	193%	193%	192%	1026	
(0)	Expenses of Management Ratio	19.3%	18.4%	17,7%	18.9%	193%	1
000	Policyholder's liabilities to shareholders' fund	1964.9%	1998.5%	1961.0%	1964.9%	1961.0%	16
	Earnings per share (in ₹);				1004.074	1901.0%	2093
	<ul> <li>a) Basic EPS before and after extraordinary items (net of tax expense) for the period not annualized for three months)</li> </ul>						
- 1	b) Diluted EPS before and after extraordinary items (net of tax expense) for the period	1,53	2.11	1.43	3.64	3.32	6
and the second second	not annualized for three months)	1.53	2,11	1.43	100	1016	
	NPA ratios: (for Policyholders' fund)		4, 1	1.45	3.64	3,31	
1	a) Gross NPAs						
-	Non Linked						
	Par	N	Nil	Nil	Nil	NI	
ł	Non Par	Na	Nil	Nil	Nil	Nil	
÷	Linked				198	1NII	
ł	Non Par	5125.0	4875.0	Nil	5125.0	0.0	
H	AL + 9/74				0120.0	0.0	41
ŀ	Net NPAs						
H	Non Linked						
H	Par Non Day	Nil	Nil	Na	Nil	Nil	
ŀ	Non Par	Nil	Nil	Nil	Nil	Nil	
F	Linked Non Par					.40	
F	COULT AL	Nil	1625,0	Nil	Nil	NII	3
5	o) % of Gross NPAs						3
F	Non Linked						
E	Par						
1h	Non Par	Nil	Nil	Nil	Nil	NI	
t	Linked	Nii	Nil	Nil	Nil	Nil	
t	Non Par						
ł	Notify days	0.1%	0.1%	Nil	0.1%	Nil	
t	% of Net NPA						
ţ,	Non Linked						
t	Par						
t	Non Par	Nil	Nil	Nil	Në	Nit	
t	Linked	Nil	Nii	Nil	Na	Nil	
t	Non Par						
T		Nil	0.0%	Nif	Nil	Nil	
1)	(ield on Investments (on Policyholders' fund)						
	A. Without unrealised gains						
	Non Linked						
E	Par	2.3%	2.5%				
	Non Par	2.2%	2.2%	1.7%	4.8%	3.4%	
Ŀ	Linked	E.E.10	2.2.70	2.0%	4.5%	4.0%	
	Non Par	1.6%	1.7%	1.8%	0.401		
8	<ol> <li>With unrealised gains</li> </ol>	100.19	1.7.79	1.078	3.4%	4.0%	
Ŀ	Non Linked						
L	Par	1.4%	4.2%	0.9%	6.00		
L	Non Par	2.0%	4.8%	0.9%	5.6%	0.8%	
Ŀ	Linked		4.076	0.070	6.8%	-0.2%	
L	Non Par	-0.8%	0.7%	0.0%	-0.1%		
	NPA ratios: (for Shareholders' fund)			V.V70	~U, 176	1.3%	
1	) Gross NPAs	Nil	Nil	Ni	Nil	AC.	
L	Net NPAs	Nil	Nil	Ni	Nil	Nil	
k	)% of Gross NPAs	Nil	Nit	Nil	Nil	Nil	
	% of Net NPAs	Nil	Nil	Nil	Nil	Nil	
1	field on Investments (on Shareholders' fund)		-31-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1			COR	
	5. Without unrealised gains	2.6%	1.8%	1,7%	4.6%	3.6%	
E	<ol> <li>With unrealised gains</li> </ol>	1.9%	2.8%	0.8%	4.9%	0.2%	
	Persistency Ratio				1.0.10	9.6.12	
	13th month	89.3%	88.8%	84.8%	89.1%	86.6%	i
	25th month	77,7%	77.6%	80.6%	79.5%	79.1%	
	37th month	74.5%	71.4%	69.8%	72.9%	72.1%	
1.7	49th month 61st month	65.2%	67.3%	65.4%	68.2%	64.2%	E
	61st month Conservation Ratio	54.6%	55.5%	52.4%	54.2%	50.3%	5
0	Participating life- individual & group	84.2%	81.7%	88.1%	83.1%	88.8%	6
0		99.3%	100.7%	84,9%	99,9%	83.7%	8
0	Participating pension- Individual & group	Company of the second	70.7%	93.6%	68.6%	88.9%	8
0	Non Participating life - Individual & group	67.1%				87.2%	1
(	Non Participating life - Individual & group Non Participating pension - Individual & Group	76.5%	78.7%	83.9%	77.3%		
(	Non Participating life - Individual & group Non Participating pension - Individual & Group Non Participating - Life Group Variable	76.5% NA	NA	83.9% NA	77.3% NA	NA	
	Non Participating life - Individual & group Non Participating pension - Individual & Group Non Participating - Life Group Variable Non Participating - Pension group variable	76.5% NA NA	NA NA				
	Non Participating life - Individual & group Non Participating pension - Individual & Group Non Participating - Life Group Variable Non Participating - Pension group variable Non Participating fund - Annuity	76.5% NA NA NA	NA NA NA	NA NA NA	NA	NA	
	Non Participating life - Individual & Group Non Participating - Individual & Group Non Participating - Life Group Variable Non Participating - Pension group variable Non Participating fund - Annuity Non Participating fund - Individual & Group Health	76.5% NA NA NA 73.7%	NA NA NA 62.2%	NA NA NA 48,9%	NA NA	NA NA	
	Non Participating life - Individual & group Non Participating persion - Individual & Group Non Participating - Life Group Variable Non Participating - Pension group variable Non Participating fund - Annuity Non Participating fund - Individual & Group Health Unit Linkod - Individual ife	76.5% NA NA 73.7% 81.2%	NA NA NA 62.2% 84.6%	NA NA NA 48,9% 82,7%	NA NA NA	NA NA NA	6
	Non Participating life - Individual & Group Non Participating - Individual & Group Non Participating - Life Group Variable Non Participating - Pension group variable Non Participating fund - Annuity Non Participating fund - Individual & Group Health	76.5% NA NA NA 73.7%	NA NA NA 62.2%	NA NA NA 48,9%	NA NA NA 68.2%	NA NA NA 50.7%	

Unit Linkee - Group person
 Notes:
 Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure.
 The persistency ratios are calculated in accordance with the IRDAI circular no. IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014 and hence are with a lag of one monith.
 Group business, where persistency ratios are calculated in accordance with the IRDAI circular no. IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014 and hence are with a lag of one monith.
 Group business, where persistency is measurable, has been included in the calculations. Rural business policies issued from FY 2018-10 onwards are included in persistency ratio calculations.
 The persistency ratios for the quarter ended September 30, 2010 have been calculated for the policies issued from June 2018 to August 2018. The persistency ratios for quarter ended June 30, 2019 and September 30, 2018 have been calculated in a similar manner.

5. The persistency ratios for the six months ended September 30, 2019 have been calculated for the policies issued in the September to August period of the relevant years. For e.g.: the 13th month persistency for the six months ended September 30, 2019 is calculated for the policies issued from September 2017 to August 2018. The persistency ratios for the six months ended September 30, 2018 have been calculated in a similar manner.

6. The persistency ratios for the year ended March 31, 2019 have been calculated for the policies issued in the March to February period of the relevant years. E.g., the 13th month persistency for the current year is calculated for the policies issued from March 2017 to February 2016.

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	Segment Reporting (Consolidated) for the Quarter and	ended septe	11061 30, 2013				/9 in 1 at 1
i			nree Months ended			hs ended	(₹ in Laki Year ende
6	Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31 2019
	Segment Income	(Unaudited)	(Unaudited)	(Unaudited) (refer note 7)	(Unaudited)	(Unaudited) (refer note 7)	(Audited
4)	Policyholders :						
	Segment A - Participating - Individual & Group Life :						
	Net Premium Income from Investments <sup>2</sup>	130,812	92,776	133,903	223,588	237,744	561,0
	Transfer of Funds from shareholders' account	59,877	60,705	37,130	120,582	77,917	182,2
	Other Income	2,991	1,588	-	-	14 (j. 14)	
	Segment B - Participating - Individual & Group Pension :	-	1,000	1,249	4,579	2,521	6,3
	Net Premium	5,045	3,576	4,975	8,621	8,460	21,
	Income from Investments <sup>2</sup>	4,895	6,815	3,680	11,710	7,445	16,
	Transfer of Funds from shareholders' account Other Income		2	2			
t	Segment C - Non Participating - Individual & Group Life :	44	45	28	89	54	
	Nel Premium	223,752	200,663	142.400	-		NAME AND ADDR
1	Income from Investments <sup>2</sup>	32,249	200,663	143,429 17,830	424,415	261,597	640,
	Transfer of Funds from shareholders' account	1,846	ar,004	17,030	59,343 1,846	34,233	76,
ł	Other Income	723	599	116	1,322	243	20,
	Segment D - Non Participating - Life Group Variable : Net Premium		÷	-			
1	Income from Investments <sup>2</sup>	35,026	12,832	28,007	47,858	51,094	98,
	Transfer of Funds from shareholders' account	5,481	5,262	3,724	10,743	7,133	16,
	Olher Income	267		284	267	370	
Ĩ	Segment E - Non Participating - Individual & Group Pension :				-	-	
	Net Premium	6,992	9,672	20,948	- 16,664	36,087	69,
	Income from Investments <sup>2</sup>	6,885	6,918	5,376	13,803	10,311	23,
	Transfer of Funds from shareholders' account		-	÷	1		2.01
ł	Other Income	7	8	10	15	19	
ľ	Segment F - Non Participating - Pension Group Variable : Net Premium	(a)					
	Income from Investments <sup>2</sup>	28,245	66,020	19,194	94,265	29,170	99,
	Transfer of Funds from shareholders' account	6,864	6,604	3,991 449	13,468	7,647	16,
ļ	Other Income		-			1,392	1.
ľ	Segment G - Non Participating - Annuity :	(*)		÷.	42	-	
	Net Premium	52,783	69,498	62,667	122,281	103,562	259,
	Income from Investments <sup>2</sup> Transfer of Funds from shareholders' account	14,622	13,992	6,901	28,614	12,373	33,
ł	Other Income			-		-	
t	Segment H - Non Participating - Individual & Group Health :	27	12	30	39	55	
	Net Premium	2,939	1,473	2,245	4,412	5,320	12,
	Income from Investments <sup>2</sup>	170	147	114	317	216	12,
l	Transfer of Funds from shareholders' account			(324)		÷	1.
ł	Other Income Segment I - Unit Linked - Individual Life :	6	6	8	12	18	
ſ	Net Premium	-	-		-		_
l	Income from Investments <sup>2</sup>	220,266 (33,594)	165,425	228,470	385,691	386,153	978,
l	Transfer of Funds from shareholders' account	(55,554)	38,521	5,795	4,927	75,257	387,
ļ	Other Income	1,042	963	1,404	2,005	4,522	7.
ŀ	Segment J - Unit Linked - Individual Pension :		-	-		-1,022	10,
l	Net Premium	18,404	13,653	22,909	32,057	40,038	90,
I	Income from Investments <sup>2</sup> Transfer of Funds from shareholders' account	2,654	15,056	12,324	17,710	41,300	96,
l	Other Income			5	-	6	
ķ	Segment K - Unit Linked - Group Life :	6	1	6	7	10	
ľ	Net Premium	19,780	7,964	9,702	27,744	14,637	52
I	Income from Investments <sup>2</sup>	8,065	14,523	4,812	22,588	6,017	53, 38,
I	Transfer of Funds from shareholders' account	(÷	14			-	
k	Other Income		12				
f	Segment L - Unit Linked - Group Pension : Net Premium				(e)	+	
I	Income from Investments <sup>2</sup>	1,646	2,167	1,477	3,813	4,194	7,
I	Transfer of Funds from shareholders' account	1,458	2,727	1,010	4,185	1,498	7,
	Other Income			*			
ſ	Shareholders :		-	*		-	
	Income from Investments <sup>2</sup>	13,653	9,062	7,283	22,714	15,244	40,
T.	Other Income	25	18	8	43	947	2,









HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited) Segment Reporting (Consolidated) for the Quarter and six months ended September 30, 2019								
	医鼻筋膜 横斜侧侧的 经济认知 法法正正 化发热	Three Months ended / As at			Six Months ended / As at		Year ended /	
Sr Io.		September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019	
_		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
2	Segment Surplus/ Deficit (net of transfer from shareholders' A/c) :		(refer note 8)	(refer note 8)			(Hadited)	
	Segment A - Participaling - Individual & Group Life	113	3,249	/E 2001	0.000		1.122.000.00	
	Segment B - Participating - Individual & Group Pension	1,546	995	(5,333) 1,385	3,362	(4,992)	20,971	
	Segment C - Non Participating - Individual & Group Life	(8,784)	7,253	18,020	2,541	2,932	7,874	
	Segment D - Non Participating - Life Group Variable	(322)	55	(284)	(1,530)	32,127	54,137	
	Segment E - Non Participating - Individual & Group Pension	827	4,970	(284)	(267)	(370)	219	
	Segment F - Non Participating - Pension Group Variable	160	239	(450)	5,797	1,162	6,139	
	Segment G - Non Participating - Annuity	4,214	416	1,057	399	(1,392)	(1,476	
	Segment H - Non Participating - Individual & Group Health	1,830	410	885	4,630	3,029	608	
	Segment I - Unit Linked - Individual Life	15,538	15,840		2,288	561	4,283	
	Segment J - Unit Linked - Individual Pension	3,068	3,490	(1,222) 4,320	31,378	9,156	(7,278	
	Segment K - Unit Linked - Group Life	743	990	4,320	6,558	7,789	16,388	
	Segment L - Unit Linked - Group Pension	126	128	163	1,733	1,465	2,369	
	Total	19,059	38,083	19,220	254 57,143	286	522	
	Shareholders	11,101	7,102	5,634		51,753	104,756	
_	Grant Total	30,160	45,185	24,854	18,204 75,347	13,053 64,806	37,418	
2	Segment Assets:			24,004	10,341	64,806	142,174	
	Segment A - Participating - Individual & Group Life	2,870,562	2,856,130	2,670,069	2 970 562	0.070.000	0.040.404	
	Segment B - Participating - Individual & Group Pension	270,624	263,733	247,143	2,870,562	2,670,069	2,812,121	
	Segment C - Non Participating - Individual & Group Life	1,365,920	1,230,716	907,516	270,624	247,143	259,814	
	Segment D - Non Participating - Life Group Variable	283,410	259,617	199,110	1,365,920 283,410	907,516	1,126,593	
	Segment E - Non Participating - Individual & Group Pension	346,569	339,838	294,243	346,569	199,110	244,931	
	Segment F - Non Participating - Pension Group Variable	355,432	328,201	199,999	355,432	294,243	334,165	
	Segment G - Non Participating - Annuity	623,450	570,700	335,829	623,450	199,999	266,948	
	Segment H - Non Participating - Individual & Group Health	2,441	5,908	5,187	2,441	335,829	496,723	
	Segment I - Unit Linked - Individual Life	4,960,873	4,948,679	4,414,383	4,960,873	5,187	5,490	
	Segment J - Unit Linked - Individual Pension	801,594	827,959	858,002	801,594	4,414,383 858,002	4,940,365	
	Segmenl K - Unit Linked - Group Life	487,614	476,223	430,313	487,614	430,313	847,255	
	Segment L - Unit Linked - Group Pension	89,540	93,337	89,688	89,540	89,688	466,266	
	Total	12,458,029	12,201,041	10,651,482	12,458,029	10,651,482	94,036	
	Shareholders	602,229	598,212	530,428	602,229	530,428		
	Unallocated <sup>3</sup>	47,525	40,132	39,570	47,525	39,570	556,421 38,572	
	Grant Total	13,107,783	12,839,385	11,221,480	13,107,783	11,221,480	12,489,700	
4	Segment Policy Liabilities <sup>4</sup> :		and the second second			11,221,400	12,400,700	
	Segment A - Participating - Individual & Group Life	2,821,263	2,779,079	2,603,081	2,821,263	2,603,081	2,729,353	
	Segment B - Participating - Individual & Group Pension	254,477	247,966	232,544	254,477	232,544	241,566	
	Segment C - Non Participaling - Individual & Group Life	1,360,619	1,229,049	912,949	1,360,619	912,949		
	Segment D - Non Participating - Life Group Variable	281,845	258,780	200,605	281,845	200,605	1,123,826	
	Segment E - Non Participating - Individual & Group Pension	346,248	339,594	294,496	346,248	294,496	243,562 333,887	
	Segment F - Non Participating - Pension Group Variable	354,457	327,471	201,413	354,457	201,413	265,681	
	Segment G - Non Participating - Annuity	624,413	571,794	337,949	624,413	337,949	498,487	
	Segment H - Non Participating - Individual & Group Health	5,587	5,942	5,284	5,587	5,284	5,456	
	Segment I - Unit Linked - Individual Life	4,963,886	4,970,052	4,431,242	4,963,886	4,431,242	4,962,786	
	Segment J - Unit Linked - Individual Pension	801,594	827,959	858,002	801,594	858,002	847,255	
	Segment K - Unit Linked - Group Life	486,471	476,086	430,412	486,471	430,412	466,196	
	Segment L - Unit Linked - Group Pension	89,540	93,337	89,688	89,540	89,688		
	Total	12,390,400	12,127,109	10,597,665	12,390,400	10,597,665	94,036	
	Shareholders	637,077	609,318	542,052	637,077	542,052		
	Unallocated			512,002	037,017	042,002	566,394	
	Grand Total	13,027,477	12,736,427	11,139,717	13,027,477	11,139,717	12,378,485	

Note: 1. Segments include:

a. Linked Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable

a. Linked Policies: (i) Life (ii) General Annuity and Fersion (iii) Accession (iiii) Accession (iiiii) Accession (iiii) Accession (iiii) Accession (iiii) Accession





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## HDFC Life Insurance Company Limited (Formerly HDFC Standard Life Insurance Company Limited)

### Other disclosures : Status of Shareholders Complaints as on September 30, 2019

Sr No.	Particulars	Number of Complaints
1	Investor complaints pending at the begining of the quarter	Complaints
	Investor complaints received during the quarter ended September 30, 2019	(N)
3	Investor complaints disposed of during the quarter ended September 30, 2019	1
4	Investor complaints remaining unresolved as on September 30, 2019	Nil





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#### Notes:

Mumbai

October 23, 2019

1. The above results of the Group for the quarter and six months ended September 30, 2019 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on October 23, 2019.

2. These financial results have been prepared in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, to the extent applicable, and IRDAI Circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for Life Insurance companies.

3. In view of seasonality of industry, the results of interim period are not necessarily indicative of the results that may be expected of any other interim periods or for the full year;

4. During the quarter ended September 30, 2019, the Parent company has allotted 182,870 equity shares of face value of ₹10 each pursuant to exercise of employee stock options.

5. Figures of the previous period have been regrouped wherever necessary, in order to make them comparable.

6. The above consolidated financial results for the quarter and six months ended September 30, 2019 have been reviewed by joint statutory auditors of the Company.

7. The consolidated figures for the quarter and six months ended September 30, 2018 have been approved by the Board of Directors, but have not been subjected to review since the requirement of submission of quarterly consolidated financial results has become mandatory only from April 01, 2019.

For and on behalf of the Board of Directors

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Vibha Padalkar Managing Director & CEO (DIN: 01682810)





