



Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Type of Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management The Company is seeking shareholders' approval to (i) give any loan to any person or other body corporate; and Approve increase in intercorporate (ii) give any guarantee or provide any security in **POSTAL** transaction limit to Rs. 25.0 bn from connection with a loan to any other body corporate or MANAGEMENT ABSTAIN 12-Jan-2022 Crompton Greaves Consumer Electrical Ltd FOR BALLOT Rs. 15.5 bn under Section 186 of person, for an amount upto Rs 2500 cr. This blanket Companies Act, 2013 approval for an amount which is guite high relative to the company's net worth, is concerning, though the company has been judicious in the past Ms. Ashu Suyash, 54, is former CEO and MD, Crisil Ltd. She has over thirty-three years of experience in the financial services and global information services sector. Appoint Ms. Ashu Suyash (DIN: POSTAL She has previously worked with L&T Financial Services MANAGEMENT 00494515) as Independent Director FOR FOR 12-Jan-2022 Hindustan Unilever Ltd. BALLOT Group, Fidelity International and Citibank. She is a for five years from 12 November 2021 Chartered Accountant and has a Bachelor's degree in Commerce from the University of Mumbai, Her appointment is in line with statutory requirements. Ms. Ashu Suyash, 54, has over 33 years of experience in the Indian financial services and the global information Appoint Ms. Ashu Suyash (DIN: **POSTAL** services sector. She is former Managing Director & CEO 19-Jan-2022 Kotak Mahindra Bank Ltd. MANAGEMENT 00494515) as Independent Director FOR FOR **BALLOT** of CRISIL Limited. She is in the process of setting up a for five years from 24 January 2022 platform for entrepreneurs. Her appointment is in line with statutory requirements. The bank periodically takes deposits from and provides other banking services to Infina Finance Pvt. Ltd., which is an associate company. In FY23, Kotak Mahindra Bank expects the value of these deposits and other banking transactions (where the bank receives fees and charges Approve material related party POSTAL such as custody / depository services, advisory services, 19-Jan-2022 Kotak Mahindra Bank Ltd. MANAGEMENT transactions with Infina Finance Pvt. FOR FOR **BALLOT** issuing and paying agreement fees, shared services etc. Ltd. for FY23 from Infina Finance) to exceed the materiality threshold of 10% of consolidated revenues for FY22 or Rs 10.0 bn whichever is lower. The transactions are in the ordinary course of business of the bank and on an arm's length The bank's transactions with Uday Kotak range from paying remuneration, taking deposits, and other banking transactions that are in the ordinary course of business. In FY23, Kotak Mahindra Bank expects the value of these deposits and other banking transactions (where the bank receives fees and charges such as custody / depository services, advisory services, issuing and paying Approve material related party POSTAL agreement fees, shared services etc. from Uday Kotak) MANAGEMENT transactions with Promoter, MD & FOR FOR 19-Jan-2022 Kotak Mahindra Bank Ltd. **BALLOT** to exceed the materiality threshold of 10% of CEO Uday S. Kotak for FY23 consolidated revenues for FY22 or Rs 10.0 bn whichever is lower. These transactions are over and above the remuneration paid by the bank to Uday Kotak, which has been approved by the shareholders and the Reserve Bank of India. The transactions are in the ordinary course of business of the bank and on an arm's length





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of Rs 1 500 hn



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Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management The gasification undertaking currently produces syngas, which is used as fuel at RIL's Jamnagar facility, and hydrogen, which is used for captive consumption. The Jamnagar facility will gradually transition to using renewable energy to meet its fuel requirements. Thus, the syngas and hydrogen produced by the gasification Approve transfer of gasification undertaking can be repurposed for various uses such as undertaking into Reliance Syngas upgradation to high value chemicals, setting up 09-Mar-2022 Reliance Industries Ltd. NCM MANAGEMENT FOR FOR Limited, a wholly owned subsidiary on hydrogen ecosystem and monetization of concentrated a slump sale basis carbon dioxide. RIL believes that the gasification undertaking's risks and returns are different from its other businesses and the transfer of gasification undertaking to a wholly owned subsidiary will help induct strategic partners and investors. The proposed transfer to RSL, a wholly owned subsidiary, will not have any impact on the consolidated financials of RIL. The gasification undertaking currently produces syngas, which is used as fuel at RIL's Jamnagar facility, and hydrogen, which is used for captive consumption. The Jamnagar facility will gradually transition to using renewable energy to meet its fuel requirements. Thus, the syngas and hydrogen produced by the gasification Scheme of Arrangement between undertaking can be repurposed for various uses such as Reliance Industries Limited upgradation to high value chemicals, setting up ("Transferor Company" or hydrogen ecosystem and monetization of concentrated RELIANCE INDUSTRIES LTD- NCDs (4 ISINs) (as DEBT 'Company") & its shareholders and MANAGEMENT 09-Mar-2022 FOR FOR carbon dioxide. RIL believes that the gasification creditor) MEETING creditors and Reliance Syngas Limited undertaking's risks and returns are different from its ("Transferee Company") & its other businesses and the transfer of gasification shareholders and creditors undertaking to a wholly owned subsidiary will help induct ("Scheme") strategic partners and investors. The proposed transfer to RSL, a wholly owned subsidiary, will not have any impact on the consolidated financials of RIL. The debentures will continue to be of RIL, and all obligations relating to the debentures will be discharged by RIL. We therefore support the scheme of arrangement Harun Rasid Khan, 67, is former Deputy Governor and Executive Director at the Reserve Bank of India. At RBI. he had handled diverse areas and spearheaded major projects relating to financial markets, foreign exchange Appoint Harun Rasid Khan (DIN: management, external investments, banking regulation **POSTAL** 07456806) as Independent Director AU Small Finance Bank Ltd MANAGEMENT FOR 09-Mar-2022 FOR and supervision, IT transformation, payment and **BALLOT** for three years from 28 December settlement systems, training and HR initiatives, and 2021 financial inclusion. He has over 40 years of experience. in banking & finance, payment and settlement systems, economics and financial markets. His appointment is in line with statutory requirements.





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Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management Uttam Tibrewal was paid a fixed remuneration of Rs 16.9 mn in FY20 and FY21. The proposal for his variable pay for FY20 was not approved by the RBI vide its letter dated 3 May 2021, which was reconsidered by the NRC & Board and approval for the same from the RBI was received on 20 July 2021, but the amount has not been disclosed. We have assumed the variable pay for FY20 and FY21 at the maximum cap of 150% of fixed pay (as Approve revision in remuneration payable to Uttam Tibrewal (DIN: proposed in the current postal ballot) taking total pay for **POSTAL** AU Small Finance Bank Ltd MANAGEMENT 01024940), Wholetime Director from FOR FOR FY20 and FY21 to Rs 42.1 mn. As per proposed terms we 09-Mar-2022 **BALLOT** 1 April 2021 till further revision in estimate his pay for FY22 at Rs 53.0 mn (which includes remuneration variable pay upto 150% of fixed pay). Our estimate of remuneration proposed for FY22 is comparable to that paid to peers in the banking industry and in line with the bank's performance. Almost 60% of the proposed compensation is variable in nature and linked to performance targets. The bank must disclose the targets and performance parameters for performance linked compensation. Sanjay Agarwal, 51, represents the promoter family on Reappoint Sanjay Agarwal (DIN: the board. He is the Managing Director and CEO of the POSTAL MANAGEMENT 09-Mar-2022 AU Small Finance Bank Ltd 00009526) as Managing Director & FOR FOR bank. He is liable to retire by rotation. His **BALLOT** CEO for four years from 19 April 2022 reappointment for four years as MD & CEO meets all statutory requirements. Uttam Tibrewal has been Executive Director of AU Small Reappoint Uttam Tibrewal (DIN: Finance Bank since January 2005 and owns 1.74% of the POSTAL 09-Mar-2022 AU Small Finance Bank Ltd MANAGEMENT 01024940) as Wholetime Director for FOR FOR bank's equity on 31 December 2021. He is liable to retire BALLOT four years from 19 April 2022 by rotation. His reappointment for four years as wholetime director is in line with statutory requirements. GPL operates an all-weather, deep-water, multi-purpose port located at Gangavaram, Andhra Pradesh, APSEZ currently holds 41.9% equity in GPL. The proposed merger of GPL with APSEZ could result in synergies and benefit from the combining of resources, experience and expertise in developing and operating ports in India, and cost savings expected to from rationalization, Approve scheme of arrangement standardization and simplification of business between Adani Ports and Special processes.GPL's equity has been valued at Rs 62.0 bn Economic Zone Limited (APSEZ), MANAGEMENT 14-Mar-2022 Adani Ports & Special Economic Zone Ltd. NCM FOR FOR using discounted cash flow technique. Based on the Gangavaram Port Limited (GPL) and proposed share exchange ratio, DVS Raju & family, Adani Gangavaram Port Private promoters of GPL, will be allotted 47.8 mn equity shares Limited (AGPPL) in APSEZ, resulting in a 2.2% dilution for existing shareholders. The proposed valuation is in line with peers. The scheme also proposes divestment of GPL's assets and liabilities to AGPPL, a 100% subsidiary of APSEZ for a consideration of Rs. 58.3 bn on a slump sale basis. The proposed demerger will not have any impact at the consolidated level.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by **Proposal's Description** Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management The company is exploring the possibility of diversification into the digital payment services space by becoming a payment system operator, payment aggregator and payment gateway provider. The company aims to enter the space by issuing prepaid payment instruments (PPI), offering simplified financial solutions by leveraging PPI, providing payment services through cards and Unified POSTAL Alter the Objects Clause of the Payment Interface (UPI) and other permitted modes and MANAGEMENT FOR FOR 15-Mar-2022 Mahindra & Mahindra Financial Services Ltd. BALLOT Memorandum of Association (MoA) operating as Bharat Bill Payment Operating Unit for processing bill payments. Further, it proposes to make some procedural changes in the MoA. Diversification of business lines is the prerogative of the board, but these may come with attendant risks. The board must also articulate the rationale of amending the MoA to align with new regulations with such a long delay – seven years after the Companies Act 2013 was notified. Siddhartha Mohanty, 58, is the Managing Director of Life Insurance Corporation of India (LIC), LIC owned 5.7% of the company's equity on 31 December 2021. Prior to his current role, he was the Managing Director of LIC Appoint Siddhartha Mohanty (DIN: Housing Finance Limited. He started his career with LIC **POSTAL** 08053380) as Non-Executive Nonas a direct recruit officer and is associated with LIC in MANAGEMENT FOR 15-Mar-2022 Mahindra & Mahindra Financial Services Ltd. FOR **BALLOT** Independent Director, liable to retire various capacities since 1985. He has also served as the by rotation, from 1 April 2022 Chief Operating Officer of LIC Housing Finance Limited and Executive Director - Legal for LIC. He is liable to retire by rotation and his appointment as a nonexecutive non-independent director meets all statutory Sudarshan Venu, 33 is the promoter and Joint Managing Director of TVS Motor Company Ltd. He is serving on TVS Motor's board since 2013. He holds a graduate degree in the Jerome Fisher Program in Management Appoint Sudarshan Venu (DIN: and Technology from University of Pennsylvania. He also **POSTAL** 03601690) as an Independent holds a B.S. in Mechanical Engineering from the School MANAGEMENT 17-Mar-2022 Coromandel International Ltd. FOR FOR BALLOT Director for five years from 3 of Engineering and Applied Sciences and B.S. in Economics from the Wharton School, USA. He has also February 2022 completed M.Sc. in International Technology Management from the Warwick Manufacturing Group. His appointment as an Independent Director meets all statutory requirements.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management As per the terms of the agreement between Rahul Khosla and MFSL (then Max India Ltd.) the sale price was fixed at Rs 250.0 mn to be exercised before August 2021. Conditions for grant of the right to buy the property were subject to minimum satisfactory performance as evaluated by promoter Analiit Singh (and Slump sale of company property to not the NRC). The company has not disclosed the former MD, Rahul Khosla at Rs 200 **POSTAL** performance criteria or target achievement by Rohit 20-Mar-2022 Max Financial Services Ltd MANAGEMENT mn, which is below the cost price of FOR AGAINST BALLOT Khosla for being given the opportunity to buy a property Rs 273.1 mn and earlier agreed price below its cost price of Rs 270.0 mn and also agreed price of Rs 250.0 mn of Rs 250.0, that too after the option period for the same has lapsed. Further the board has extended the option period till 31 March 2022 without any shareholder approval for the same. Given that the option period has lapsed, the company must launch a fair bid for the sale of the property to get the best market price. PG InvIT holds 74% equity in PVTL. PG InvIT is exercising its right to acquire balance 26% stake in PVTL for a consideration not exceeding Rs. 3,400 mn, a 10.2% discount to the independent valuation. The proposed Approve acquisition of balance 26% valuation is in line with peers (based on EV/circuit km); equity in POWERGRID Vizag **POSTAL** POWERGRID Infrastructure Investment Trust MANAGEMENT FOR 22-Mar-2022 FOR however, each transmission project is unique with a BALLOT Transmission Limited (PVTL) for an different tariff structure and life of asset, therefore, amount not exceeding Rs. 3,400 mn using market multiples for valuation has its own limitations. The InvIT states that the acquisition is in line with its business strategy of capitalizing on value accretive growth through acquisitions. PG InvIT acquired 74% stake in PPTL, PWTL and PJTL from Power Grid Corporation of India (sponsor) pursuant to a Share Purchase Agreement (SPA) dated 22 April 2021. CERC has allowed additional annual transmission charges to the three SPVs on account of increased costs Approve acquisition of right to additional revenue accruing to due to change in law. As per SPA, the sponsor has the POWERGRID Parli Transmission right to receive additional revenues, which is now being **POSTAL** Limited (PPTL), POWERGRID Warora acquired by PG InvIT (through its SPVs). We have relied 22-Mar-2022 POWERGRID Infrastructure Investment Trust MANAGEMENT FOR FOR BALLOT Transmission Limited (PWTL) and on the valuation report issued by the independent POWERGRID Jabalpur Transmission valuer, which has valued the additional revenue at Rs. Limited (PJTL) for a consideration not 3,317.8 mn. The consideration to be paid by PG InvIT exceeding Rs. 3,041.5 mn will not exceed Rs. 3,041.5 mn, which is at a discount of 8.3% to the valuation assigned by the independent valuer. The board of directors of the investment manager have confirmed that the transaction is on an arm's length basis.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Type of Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management The InvIT proposes to meet its funding requirements for acquisition of assets and various corporate purposes through debt. The InvIT currently holds 74% stake in five SPVs. The acquisition of the remaining 26% in the SPVs is likely to be funded through debt. As on 30 September 2021, the InvIT did not have any external borrowings at a consolidated level, PG InvIT's credit Approve increase in borrowing limits rating is AAA/Stable by CRISIL, ICRA and CARE, which POSTAL MANAGEMENT to 49% of InvIT assets and create FOR FOR denotes the highest degree of safety regarding timely 22-Mar-2022 POWERGRID Infrastructure Investment Trust BALLOT charge on its assets servicing of debt obligations. The Q3FY22 investor presentation also denotes that zero debt at the trust level and AAA credit rating will help fund future growth requirements through debt. Therefore, we support the increase in borrowing limit to 49% of the InvIT's assets.Further, secured debt has easier repayment terms, less restrictive covenants and marginally lower interest rates. Hiroo Mirchandani, 60, has three decades of experience working in the consumer goods and healthcare sector. She was worked with Pfizer as their Business Unit Appoint Ms. Hiroo Mirchandani (DIN: **POSTAL** Director and Executive Committee member. She also 24-Mar-2022 Crompton Greaves Consumer Electrical Ltd MANAGEMENT 06992518) as Independent Director FOR FOR **BALLOT** worked as Marketing Manager at Dabur. She is for five years from 28 January 2022 experienced in the fields of sales, marketing, corporate governance, P&L management, consumer insights, etc. Her appointment is in line with statutory requirements. The company seeks to extend the benefit of additional Extending the benefit of additional POSTAL 24-Mar-2022 Kajaria Ceramics Ltd. MANAGEMENT 525,000 stock options under ESOS FOR FOR stock options under ESOS 2015 to its subsidiaries. Our **BALLOT** 2015 to the employees of subsidiaries recommendation is linked to Resolution #1. The maximum number of options that can be granted under the scheme is 1.6 mn, of which 1 mn options have already been granted. The maximum dilution excluding the options already exercised is ~0.8%, on the extended capital base. The exercise price has not been disclosed. All previous options were granted at a discount not Issue additional 525,000 stock exceeding 10% to the market value, and the company **POSTAL** MANAGEMENT options under Kaiaria Employee Stock FOR 24-Mar-2022 Kaiaria Ceramics Ltd. FOR has clarified that it does not intend to grant further **BALLOT** options at a discount of more than 20% to the market Option Scheme 2015 (ESOS 2015) price. That the future grant of stock options is likely to be at or close to the market price will ensure alignment of interests between the investors and employees. We expect companies to disclose the exercise price for option grants while seeking shareholder approval for stock option schemes.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management Hindustan Colas Private Limited (HINCOL) is a joint venture of HPCL and Colas S.A., France with equity shareholding of 50% each. HPCL proposes to purchase petroleum products and sell various grades of bitumen (like VG10, VG 30), light diesel oil, furnace oil, SKO etc. from/to HINCOL. HPCL proposes to enter into other transactions with HINCOL such as taking hospitality Approve related party transactions assistance, providing terminalling services, receiving POSTAL amounting to Rs. 15.0 bn with marketing support compensation and providing MANAGEMENT 25-Mar-2022 Hindustan Petroleum Corpn. Ltd. FOR FOR Hindustan Colas Private Limited BALLOT manpower deputation services during FY23. Regulation (HINCOL) in FY23 23(1) of SEBI, effective from 1 April 2022, requires companies to seek approval if the total related party transactions either individually or in aggregate exceeds Rs 10.0 bn or 10% of the annual consolidated turnover. HPCL seeks shareholder approval since the transactions to be entered into HINCOL exceeds the threshold of Rs 10.0 bn. The transactions are in the ordinary course of business and at arm's length. HMEL is a joint venture of HPCL (48.99%) and Mittal Energy Investments Pte. Ltd (MEI), Singapore. Transactions in FY22 have already aggregated Rs. 373.5 bn till 31 December 2021 because of which HPCL seeks an increase in FY22 limits to Rs. 585 bn for the year. Revised related party transaction limit Given the increased size of business with HMEL, HPCL is for FY22 to Rs. 585 bn from Rs. 440 seeking shareholder approval to increase the transaction **POSTAL** 25-Mar-2022 MANAGEMENT bn and For FY23 to Rs. 800 bn from FOR FOR limit for FY23 to Rs. 800 bn from the earlier approved Hindustan Petroleum Corpn. Ltd. BALLOT Rs. 466 bn with HPCL Mittal Energy Rs. 466 bn. The transactions are operational in nature -Limited (HMEL) HPCL proposes purchase and sale of petroleum products. lease rental receipts, operation and maintenance of LPG facilities, infrastructure charges etc. from HMEL – and at arm's length. In addition, HPCL is seeking limits for a defined period of time. Therefore, we support the David W. Crane, 63, has 30 years of experience in the energy sector and has 13 years of experience as CEO of three publicly traded energy companies. As the CEO of NRG Energy, Inc. he led the company through its evolution to become one of the nation's largest utilityscale renewables companies (Clearway Energy), a top-Appoint David W. Crane (DIN: four home solar business (NRG Home Solar), the owner POSTAL of the world's largest post-combustion carbon capture 09354737) as an Independent 25-Mar-2022 Tata Steel Ltd. MANAGEMENT FOR FOR BALLOT Director for five years from 11 project (Petra Nova) and the nation's most extensive October 2021 to 10 October 2026 level 3 electric vehicle charging network (EVgo). Under his leadership, NRG was a key member of the U.S. Climate Action Partnership. He has vast experience across general management, health, safety, environment, climate change and sustainability. His appointment as an Independent Director meets all statutory requirements.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by **Proposal's Description** Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management Ms. Farida Khambata, 72, is the co-founder of Cartica Capital, a long-only emerging market fund. She was a member of IFC's management group. In her last position at IFC she served as the Regional Vice President in Appoint Ms. Farida Khambata (DIN: charge of operations in East Asia and the Pacific, South POSTAL 06954123) as an Independent MANAGEMENT FOR FOR Asia, Latin America and the Caribbean. She was an 25-Mar-2022 Tata Steel Ltd. **BALLOT** Director from 12 August 2021 to 10 Independent Director of Tata Sons Private Limited from December 2024 31 March 2015 to 31 March 2021. We consider her overall association with the Tata Group while computing her tenure. Her appointment as an Independent Director meets all statutory requirements. Deepak Kapoor, 63, was the Chairperson of PricewaterhouseCoopers (PwC), India. He was associated with PwC, India for over 30 years and served as the Managing Director between 2007 and 2010. He Reappoint Deepak Kapoor (DIN: has extensive experience in the governance function as 00162957) as an Independent well as business advisory related work. His experience, in **POSTAL** 25-Mar-2022 Tata Steel Ltd. MANAGEMENT Director for a second term of five FOR FOR India and overseas, encompasses multiple industries **BALLOT** years from 1 April 2022 to 31 March including consumer products, manufacturing, telecom, 2027 technology, healthcare, entertainment and media. He has been on the board of Tata Steel Limited since April 2017. He attended all the board meetings held during the year. His reappointment as an Independent Director meets all statutory requirements. Dr. Ganapaty Seru, 68, has teaching and research experience of forty two years. He was Principal & Dean. GITAM Institute of Pharmacy, Visakhapatnam. Prior to Reappoint Dr. Ganapaty Seru (DIN: that he was Principal of the University College of POSTAL 07872766) as an Independent MANAGEMENT 26-Mar-2022 Divi'S Laboratories Ltd. FOR FOR Pharmaceutical Sciences and Rector of Andhra BALLOT Director for five years from 22 July University. He was appointed as Independent Director 2022 on the board of the company in July 2017. He has attended all the board meetings held in FY21. His reappointment is in line with statutory requirements. Dr. Ramesh B.V. Nimmagadda, 74, is Senior Consultant in Medical Oncology. Prior to this he was Director, Medical Oncology, Apollo Cancer Institute, Chennai. He Reappoint Dr. Ramesh B.V. was appointed on the board of the company in June POSTAL Nimmagadda (DIN: 07854042) as an 2017. He has attended all the board meetings held in 26-Mar-2022 Divi'S Laboratories Ltd. MANAGEMENT FOR ABSTAIN **BALLOT** Independent Director for five years FY21. He will attain 75 years of age on 14 August 2022. Accordingly, the board seeks approval for his from 27 June 2022 continuation on the board after attainment of 75 years of age. Given the lack of regulatory clarity with regard to age, we would abstain





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management Ms. Nilima Prasad Divi, 39, belongs to the promoter family and joined the company in 2012 in the management cadre of the company. She was appointed Reappoint Ms. Nilima Prasad Divi as Whole-time Director of the company in June 2017. We **POSTAL** (DIN: 06388001) as Whole-time estimate Ms. Nilima Divi's FY23 remuneration of FY23 at MANAGEMENT 26-Mar-2022 Divi'S Laboratories Ltd. FOR AGAINST BALLOT Director for five years from 27 June Rs. 396.7 mn. While her remuneration primarily 2022 and fix her remuneration comprises variable pay, it is higher than peers and not commensurate with the size of the business. The company must cap the absolute remuneration payable to Dr. K. P. Krishnan, 63, is a retired IAS officer and has served in various positions in the Government of Karnataka, Government of India and World Bank. He is currently the Chairperson of Shriram Capital Limited. Appoint Dr. K.P. Krishnan (DIN: **POSTAL** Some of his roles include: Secretary, Ministry of Skill 27-Mar-2022 Dr. Reddy'S Laboratories Ltd. MANAGEMENT 01099097) as Independent Director FOR FOR **BALLOT** Development and Entrepreneurship; Additional for five years from 7 January 2022 Secretary, Department of Land Resources, Ministry of Rural Development and Additional Secretary, Department of Economic Affairs, Ministry of Finance. His appointment in line with the statutory requirements. Ms. Penny Wan, 56, is former Vice-President and General Manager of Japan and Pacific Region for Amgen Inc and former General Manager, Roche Pharma, China. She has over 20 years of experience in the biopharmaceuticals industry. She has experience in leading sales and marketing, manufacturing business development, start-Appoint Ms. Penny Wan (DIN: ups, country and regional operations in global markets, **POSTAL** MANAGEMENT 09479493) as Independent Director FOR 27-Mar-2022 Dr. Reddy'S Laboratories Ltd. FOR including China and Japan in pharma and healthcare **BALLOT** for five years from 28 January 2022 companies. Additionally, she has has worked across multiple sectors in pharma, infant formula, nutrition, vaccines, oncology, CVS, etc. While Amgen and Dr. Reddy's Laboratories Limited have a strategic partnership, the company has clarified that she is no longer associated with Amgen Inc. Her appointment is in line with statutory requirements. Ms. Lily Vadera, 61, retired as Executive Director from the RBI in October 2020. She has over 33 years of experience in central banking. As the Executive Director of the RBI, she was in-charge of the Department of Appoint Mrs. Lily Vadera (DIN Regulation (DoR) where she dealt with the regulatory **POSTAL** 27-Mar-2022 H D F C Bank Ltd. MANAGEMENT 09400410) as Independent Director FOR FOR framework for various entities in financial sector, **BALLOT** for five years from 26 November 2021 covering all categories of banks and non-banking finance companies. She represented the RBI as a member of the Insolvency Law Committee set up by the Ministry of Corporate Affairs (MCA). Her appointment is in line with statutory requirements. To approve related party transactions with HDB Financial Services Limited Exide Life is now a HDFC Group entity, hence abstaining POSTAL 27-Mar-2022 H D F C Bank Ltd. MANAGEMENT (HDBFSL) for FY23 in excess of Rs 10 FOR ABSTAIN BALLOT from this resolution on related party transactions billion or 10% of revenues, whichever

is lower





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management To approve related party transactions with Housing Development Finance **POSTAL** Exide Life is now a HDFC Group entity, hence abstaining MANAGEMENT Corporation Limited (HDFC) for FY23 27-Mar-2022 H D F C Bank Ltd. FOR ABSTAIN **BALLOT** from this resolution on related party transactions in excess of Rs 10 billion or 10% of revenues, whichever is lower To approve related party transactions with promoter group company HDFC POSTAL ERGO General Insurance Company Exide Life is now a HDFC Group entity, hence abstaining MANAGEMENT H D F C Bank Ltd. ABSTAIN 27-Mar-2022 FOR BALLOT Ltd. for FY23 in excess of Rs 10.0 bn from this resolution on related party transactions or 10% of consolidated turnover, whichever is lower To approve related party transactions with promoter group company HDFC POSTAL Life Insurance Company Ltd. for FY23 Exide Life is now a HDFC Group entity, hence abstaining 27-Mar-2022 H D F C Bank Ltd. MANAGEMENT FOR ABSTAIN BALLOT in excess of Rs 10.0 bn or 10% of from this resolution on related party transactions consolidated turnover, whichever is lower To ratify and approve the related party transactions with HDFC **POSTAL** Exide Life is now a HDFC Group entity, hence abstaining 27-Mar-2022 H D F C Bank Ltd. MANAGEMENT | Securities Limited (HSL) FY23 in FOR ABSTAIN BALLOT from this resolution on related party transactions excess of Rs 10 billion or 10% of revenues, whichever is lower Ms. Vibha Paul Rishi, 61, started her career with Tata Administrative Service and was part of the core start-up team of Titan Watches. She was thereafter associated Appoint Ms. Vibha Paul Rishi (DIN: POSTAL with PepsiCo for 17 years in leadership in India, US and 27-Mar-2022 I C I C I Bank Ltd. MANAGEMENT 05180796) as Independent Director FOR FOR BALLOT UK. She was Director, marketing and customer strategy for five years from 23 January 2022 at the Future Group and has also been Executive Director, Brand and Human Capital of Max India, Her appointment is in line with statutory requirements. ICICI Bank avails manpower services as per the terms Approve material related party agreed with the service provider – related party, Itransactions for availing manpower Process Services (India) Pvt. Ltd. on an arms' length **POSTAL** services for certain functions/activities MANAGEMENT 27-Mar-2022 I C I C I Bank Ltd. FOR FOR basis, to meet the business requirements. All these BALLOT of the bank for FY23 upto Rs. 12.0 bn transactions will be executed on an arm's length basis from I-Process Services (India) and in the ordinary course of business of the bank Private Limited and/or its related parties ICICI Bank in the ordinary course of its banking business, opens current accounts and receives corresponding deposits from its customers and collects transaction banking fee and other applicable charges Approve material related party from such customers as per the prevailing applicable transactions for current account rates. The bank seeks shareholder approval for the POSTAL 27-Mar-2022 I C I C I Bank Ltd. MANAGEMENT deposits for FY23, in excess of Rs 10 FOR FOR current account deposit transactions with ICICI BALLOT billion or 10% of revenues, whichever Prudential Life Insurance Co. Ltd, ICICI Securities Ltd., is lower ICICI Prudential Asset Management Co. Ltd, ICICI Lombard General Insurance Company Ltd., India Infradebt Ltd. All these transactions will be executed on an arm's length basis and in the ordinary course of business of the bank and/or its related parties.





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Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management Ms. Naina Lal Kidwai, 64, is Senior Advisor - India at Advent International Private Equity, Further, we understand from public sources that she is a Senior Advisor at Rothschild & Co. She retired in 2015 as an Executive Director from the board of HSBC Asia Pacific Appoint Ms. Naina Lal Kidwai and Chairperson of HSBC India. She holds a Bachelor of (DIN:00017806) as Independent 30-Mar-2022 U P L Ltd. **EGM** MANAGEMENT FOR FOR Arts degree in Economics from Lady Shriram College, Director for five years from 1 October Delhi University and an MBA from Harvard Graduate 2021 School of Business Administration, Boston, USA, Ms. Naina Lal Kidwai serves on the boards of four listed companies (including UPL Ltd). Notwithstanding, the company has clarified that Ms. Naina Lal Kidwai's role as Senior Advisor is not a full-time role. The company proposes to spend Rs.5.5 bn at a minimum and Rs 11.0 bn at a maximum towards buy-back of its shares. With this earmarked quantum, at a maximum price of Rs 875, the company will buyback between 6.3 mn to 12.6 mn equity shares, or 0.825% to 1.65% of its Approve buyback of upto 12.6 mn equity share capital. As of 30 September 2021, on a equity shares at a maximum price of consolidated basis, the company has surplus cash of Rs. Rs. 875 per share through open 30-Mar-2022 U P L Ltd. MANAGEMENT EGM FOR FOR 28.67 bn. While the company had a debt of Rs 271.5 bn market purchase for an aggregate on a consolidated basis on 30 September 2021, its debt consideration not exceeding Rs. 11.0 on standalone basis was lower at Rs 25.70 bn. Further, the debt has been rated CRISIL AA+/Stable/CRISIL A1+ which denotes a high degree of safety regarding timely servicing of debt obligations. The reduction in equity base will improve return ratios, optimize the company's capital structure, and increase shareholder value. In addition to sale and purchase transactions UBL Corp and its subsidiaries provide financial support to group subsidiaries out of internal accruals or using centralized borrowing mechanism. As stated by the company, financial transactions take place where entities having cash surplus may provide financial assistance to the entities requiring funds for capex/working capital and other business purposes. The finance support Approve financial support transactions transactions will be upto 0.3 times the consolidated net between UPL Corporation Ltd, worth of UPL Ltd. in the previous financial year with any U P L Ltd. MANAGEMENT Mauritius and its subsidiaries and 30-Mar-2022 **EGM** FOR FOR related party for five years from FY23, with the other subsidiaries and associates/ JVs aggregate transactions not exceeding 0.5 times the for five years from FY23 to FY27 consolidated networth of UPL Ltd. The transactions are in the ordinary course of business and on an arm's length basis. Further, the company has confirmed that these related party transactions do not involve payment of remuneration to promoters through these entities. Nevertheless, the company should have disclosed details regarding the past transactions of UPL Corporation Mauritius Ltd with its subsidiaries and with other subsidiaries and associates/JVs.





Exide Life Insurance Company Limited Quarterly Voting Report from January 1, 2022 to March 31, 2022 Meeting Date **Company Name** Proposal by Proposal's Description Investee Vote Reason supporting the vote decision Meeting Management company's For/Against/Abstain or Management UPL Limited (UPL) has 203 subsidiaries and 16 associates/JVs across all continents and 88% of its FY21 revenue was through international entities – primarily due to the regulations requiring then to operate in multiple countries through legal entities set up in the respective country. The company seeks approval to enter Approve related party transactions into sale/purchase/services transactions with UPL's between UPL Ltd and its subsidiaries; subsidiaries, UPL Corporation Ltd, Mauritius (a 78%) UPL Corporation Ltd, Mauritius and its subsidiary) and its subsidiaries and other subsidiaries 30-Mar-2022 U P L Ltd. **EGM** MANAGEMENT FOR FOR subsidiaries; and other subsidiaries and associates/JVs for upto USD 900 mn in aggregate and associates/ JVs for five years with any related party in FY23 subject to an annual from FY23 to FY27 increase of 25% over the previous year for five years from FY23. The aggregate value of material related party transactions in resolution #2 and resolution #3 will be between 25% to 30% of the consolidated turnover of UPL Ltd in the corresponding previous years. The transactions are operational in nature and are in the ordinary course of business and at arm's length. UPL Corporation Ltd, Mauritius (UPL Corp) is a subsidiary in which 78% stake is held by UPL Ltd, while 22% is held iointly by TPG Upswing Ltd and Abu Dhabi Investment Authority. The company seeks approval for Isales/purchase/service transactions between UPL Corp and its subsidiaries and other subsidiaries and associates/JVs of upto USD 1 billion in aggregate with any related party in FY23 subject to an annual increase of 25% over the previous year for five years from FY23. Approve sale/purchase/services The company has stated that the aggregate value of transactions between UPL Corporation material related party transactions in resolution #2 and 30-Mar-2022 UPLLtd. **EGM** MANAGEMENT Ltd, Mauritius and its subsidiaries and FOR FOR resolution #3 will be between 25% to 30% of the other subsidiaries and associates/ JVs consolidated turnover of UPL Ltd in corresponding for five years from FY23 to FY27 previous years. The transactions are in the ordinary course of business and on an arm's length basis. Further, the company has confirmed that these related party transactions do not involve payment of remuneration to promoters through these entities. Nevertheless, the company should have disclosed details regarding the past transactions of UPL Corporation Mauritius Ltd with its subsidiaries and with other subsidiaries and associates/JVs. transactions with SBI. The transactions involve commission to SBI for sale of the company's insurance products , premium from SBI for availing insurance policies, claims against issued policies and current MANAGEMENT Approve related party transactions **POSTAL** 30-Mar-2022 SBI Life Insurance Company Ltd FOR FOR account balances for the payment of claims, collections BALLOT with State Bank of India for FY23 of premium and other expenses. The transactions with SBI are in the ordinary course of business and are at arm's length basis – further, approval is valid for one year. The transactions are critical, given the nature of





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Place	Bangalore	Signature of Chief Compliance Officer	
Date	07-June-2022	Name	Ankit Singhal